

# ASX Release

1 July 2020

## NSW – Material Customer Contract Wins

NEXTDC Limited (**ASX: NXT**) ("**NEXTDC**" or "**the Company**") is pleased to advise that contracted commitments at its NSW data centre facilities have now increased by approximately 4MW, to more than 36MW.

Contracted customer commitments plus expansion options at our NSW data centres are now approaching 60MW.

Following these new customer commitments, NEXTDC has committed to completing the S2 fit-out to a total planned capacity of 30MW.

Revenue recognition for these new contracted commitments is expected to commence during FY21 after completion and commissioning of the associated data halls.

Commenting on the new contracted commitments in NSW and development activity at S2, Mr Craig Scroggie, NEXTDC'S Chief Executive Officer and Managing Director said:

*"The demand for our data centre services continues to accelerate and exceed our expectations, yet requires discipline and patience as the nexus between the hyperscale capacity planning, site development, infrastructure deployment and revenue recognition can in practice be 2-3 years for these very large hyperscale developments. This is all part of NEXTDC's digital infrastructure business model, which continues to build long term value through contracted capacity and tangible asset backing."*

Authorised for release by the Board of NEXTDC Limited.

**ENDS**

For more information:

**Alex Teo**

Vice President of Strategy and Investor Relations

T: +61 2 8072 4976

E: [investorrelations@nextdc.com](mailto:investorrelations@nextdc.com)

NEXTDC Investor Centre: [www.nextdc.com/our-company/investor-centre](http://www.nextdc.com/our-company/investor-centre)

## About NEXTDC

NEXTDC is an ASX100-listed technology company and Asia's most innovative Data Centre-as-a-Service provider. We are building the infrastructure platform for the digital economy, delivering the critical power, security and connectivity for global cloud computing providers, enterprise and government.

NEXTDC is recognised globally for the design, construction and operation of Australia's only network of Uptime Institute certified Tier IV facilities, and the only data centre operator in the Southern Hemisphere to achieve Tier IV Gold certification for Operational Sustainability. NEXTDC has a strong focus on sustainability and operational excellence through renewable energy sources and delivering world-class operational efficiency. Our data centres have been engineered to deliver exceptional levels of efficiency and the industry's lowest Total Cost of Operation through NABERS 5-star energy efficiency.

NEXTDC's corporate operations have been certified carbon neutral under the Australian Government's Carbon Neutral Initiative, in line with *National Carbon Offset Standard (NCOS) for Organisations*.

Our Cloud Centre partner ecosystem is Australia's most dynamic digital marketplace, comprising more than 590 carriers, cloud providers and IT service providers, enabling local and international customers to source and connect with cloud platforms, service providers and vendors to build complex hybrid cloud networks and scale their critical IT infrastructure services.

NEXTDC is *where the cloud lives*®.

To learn more, visit [www.nextdc.com](http://www.nextdc.com)