

4 August 2020

Profit Result Up 12% on FY19

The Group has recorded an after tax result of \$4.477 million which is 12.76% greater than FY19. The last half of FY20 is a 153% improvement on the first half of FY20.

The final fully franked dividend for FY20 is proposed to be 14 cents made up of cash and in specie distribution of SenterpriSys Limited shares (1 for 3 basis).

The board has taken a decision to change its dividend payment dates to the following:

- Final dividend payable end of August each year.
- Interim dividend payable end of March each year.

Future outlook

The board formed an opinion that 27 cents fully franked dividend is an achievable goal. As previously announced in 2018 we anticipated it would take two years to return to the profitability of FY18, and FY21 looks exceptionally positive with preliminary fees indicating increase in turnover for FY21. The improvement in the results are directly linked to our improved focused marketing and advertising strategy with appointments 26% better compared to the same period FY19 before the 'HomeBuilder' grant was announced at the start of June 2020 and more than double since. While the immediate outlook looks very promising it is difficult to predict what will happen in the medium term. This will be impacted by a number of issues including migration levels into Australia, lack of interstate migration due to COVID-19 restrictions, higher unemployment rates and an increase in household debt levels. Nevertheless, our key market in South East Queensland is generally less affected by the above issues.

Tamawood remains debt free with a cash balance of \$8.163 million at 30th June 2020. The expected cash outflow of the proposed final dividend based on the previous Dividend Reinvestment Plan take up will be approximately \$1.4 million.

Authorised by:
Robert Lynch
The Chairman