

Pendal Group Limited

Level 14, The Chifley Tower  
2 Chifley Square  
Sydney NSW 2000  
Australia

ABN 28 126 385 822

**PENDAL**

Company Announcements Platform  
Australian Securities Exchange Limited  
20 Bridge Street  
SYDNEY NSW 2000

6 October 2020

Dear Sir/Madam,

**Re: Notice of Ceasing to be a Substantial Holder**

In accordance with section 671B of the Corporations Act 2001 (Cth), we attach a Notice of Ceasing to be a Substantial Holder (Form 605) in respect of Charter Hall Long Wale REIT (CLW).

Yours faithfully,



Joanne Hawkins  
Company Secretary

For personal use only

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## Form 605

Corporations Act 2001  
Section 671B

### Notice of ceasing to be a substantial holder

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To Company Name/Scheme CHARTER HALL LONG WALE REIT (CLW)

ACN/ARSN ACN 610 772 202

#### 1. Details of substantial holder(1)

Name PENDAL GROUP LIMITED (PDL)

ACN/ARSN (if applicable) ACN 126 385 822

The holder ceased to be a substantial holder on 01/10/2020

The previous notice was given to the company on 25/08/2020

The previous notice was dated 21/08/2020

#### 2. Changes in relevant interests

Particulars of each change in, or change in the nature of, a relevant interest (2) of the substantial holder or an associate (3) in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

Date of change	Person whose relevant interest changed	Nature of change (4)	Consideration given in relation to change (5)	Class (6) and number of securities affected	Person's votes affected
01/10/2020	Pendal Group Limited & its Associates, Pendal Fund Services Limited	See Annexure 'A'	See Annexure 'A'	See Annexure 'A'	See Annexure 'A'

#### 3. Changes in association

The persons who have become associates (3) of, ceased to be associates of, or have changed the nature of their association (7) with, the substantial holder in relation to the voting interests of the company or scheme are as follows:

Name and ACN/ARSN (if applicable)	Nature of association


#### 4. Addresses

The addresses of persons named in this form are as follows:

Name	Address
Pendal Group Limited	Level 14, Chifley Tower, 2 Chifley Square, Sydney NSW 2000
Pendal Fund Services Limited	Level 14, Chifley Tower, 2 Chifley Square, Sydney NSW 2000
CHARTER HALL LONG WALE REIT (CLW)	The Company Secretary, CHARTER HALL LONG WALE REIT (CLW) Level 20, 1 Martin Place Sydney NSW 2000

#### Signature

Print name                                 Joanne Hawkins   Capacity                   Company Secretary                  

Sign here                                    Date                   06/10/2020

## DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (e.g. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 4 of the form.
- (2) See the definition of “relevant interest” in sections 608 and 671B(7) of the Corporations Act 2001.
- (3) See the definition of “associate” in section 9 of the Corporations Act 2001.
- (4) Include details of:
  - (a) any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of “relevant agreement” in section 9 of the Corporations Act 2001.

- (5) Details of the consideration must include any and all benefits, money and other that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.
- (6) The voting shares of a company constitute one class unless divided into separate classes.
- (7) Give details, if appropriate, of the present association and any change in that association since the last substantial holding notice.

**ANNEXURE A**

This is annexure 'A' referred to in Form 605, Notice of ceasing to be a substantial holder, lodged for Pental Group Limited ACN 126 385 822 and its associated entities

Joanne Hawkins– Company Secretary, Pental Group Limited 06/10/2020

Sales & Purchases for the period : 24/08/2020 to 01/10/2020

SECURITY: CLW

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**Pental Fund Services Limited**


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<b>Date</b>	<b>Registered Company</b>	<b>Nature of Change</b>	<b>Quantity</b>	<b>Consideration</b>	<b>Class of Securities</b>	<b>Person's votes affected</b>
24/08/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-324,369	-1,593,105.91	Ordinary	324,369
25/08/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-162,184	-800,280.73	Ordinary	162,184
26/08/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-162,184	-797,215.45	Ordinary	162,184
27/08/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-27,689	-134,623.92	Ordinary	27,689
2/09/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-88,424	-442,120.00	Ordinary	88,424
3/09/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-292,052	-1,473,110.29	Ordinary	292,052
8/09/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-73,057	-368,170.75	Ordinary	73,057
9/09/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-367,530	-1,838,936.36	Ordinary	367,530
11/09/2020	HSBC Custody Nominees (Australia) Limited.	Buy	175,867	856,472.29	Ordinary	175,867
11/09/2020	HSBC Custody Nominees (Australia) Limited.	Buy	88,109	429,090.83	Ordinary	88,109
11/09/2020	HSBC Custody Nominees (Australia) Limited.	Buy	95,409	464,641.83	Ordinary	95,409
11/09/2020	HSBC Custody Nominees (Australia) Limited.	Buy	13,746	66,943.02	Ordinary	13,746
17/09/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-36,097	-186,260.52	Ordinary	36,097
1/10/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-127,014	-650,692.72	Ordinary	127,014
	<b>Total</b>		<b>-1,287,469</b>	<b>-6,467,368.68</b>		

<b>Date</b>	<b>Registered Company</b>	<b>Nature of Change</b>	<b>Quantity</b>	<b>Consideration</b>	<b>Class of Securities</b>	<b>Person's votes affected</b>
11/09/2020	State Street Australia Limited	Buy	3,995	19,455.65	Ordinary	3,995
1/10/2020	State Street Australia Limited	Sell	-36,770	-188,262.40	Ordinary	36,770
	<b>Total</b>		<b>-32,775</b>	<b>-168,806.75</b>		

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<b>Pental Fund Services Limited</b>	<b>-1,320,244</b>	<b>-6,636,175.43</b>
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**Pendal Institutional Limited**

Date	Registered Company	Nature of Change	Quantity	Consideration	Class of Securities	Person's votes affected
8/09/2020	BNP Fund Services Australasia Pty Limited	Sell	-11,230	-56,593.59	Ordinary	11,230
11/09/2020	BNP Fund Services Australasia Pty Limited	Buy	2,318	11,288.66	Ordinary	2,318
	<b>Total</b>		<b>-8,912</b>	<b>-45,304.93</b>		

Date	Registered Company	Nature of Change	Quantity	Consideration	Class of Securities	Person's votes affected
3/09/2020	Citicorp Nominees Pty Limited	Sell	-44,191	-223,129.20	Ordinary	44,191
11/09/2020	Citicorp Nominees Pty Limited	Buy	109,264	532,115.68	Ordinary	109,264
17/09/2020	Citicorp Nominees Pty Limited	Sell	-44,874	-231,549.84	Ordinary	44,874
1/10/2020	Citicorp Nominees Pty Limited	Sell	-74,948	-383,958.60	Ordinary	74,948
	<b>Total</b>		<b>-54,749</b>	<b>-306,521.96</b>		

Date	Registered Company	Nature of Change	Quantity	Consideration	Class of Securities	Person's votes affected
24/08/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-994	-4,881.93	Ordinary	994
25/08/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-6,888	-33,797.35	Ordinary	6,888
25/08/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-497	-2,452.40	Ordinary	497
26/08/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-498	-2,447.92	Ordinary	498
27/08/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-4,394	-21,363.63	Ordinary	4,394
2/09/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-21,902	-109,510.00	Ordinary	21,902
3/09/2020	HSBC Custody Nominees (Australia) Limited.	Sell	-64,034	-322,987.50	Ordinary	64,034
11/09/2020	HSBC Custody Nominees (Australia) Limited.	Buy	17,083	83,194.21	Ordinary	17,083
11/09/2020	HSBC Custody Nominees (Australia) Limited.	Buy	22,933	111,683.71	Ordinary	22,933
	<b>Total</b>		<b>-59,191</b>	<b>-302,562.81</b>		

Date	Registered Company	Nature of Change	Quantity	Consideration	Class of Securities	Person's votes affected
8/09/2020	JP Morgan Chase Bank	Sell	-99,396	-500,906.14	Ordinary	99,396
8/09/2020	JP Morgan Chase Bank	Sell	-12,705	-64,026.85	Ordinary	12,705
11/09/2020	JP Morgan Chase Bank	Buy	9,907	48,247.09	Ordinary	9,907
11/09/2020	JP Morgan Chase Bank	Buy	2,431	11,838.97	Ordinary	2,431
	<b>Total</b>		<b>-99,763</b>	<b>-504,846.93</b>		

Date	Registered Company	Nature of Change	Quantity	Consideration	Class of Securities	Person's votes affected
24/08/2020	National Australia Bank Limited	Sell	-1,221	-5,996.82	Ordinary	1,221
25/08/2020	National Australia Bank Limited	Sell	-611	-3,014.92	Ordinary	611
26/08/2020	National Australia Bank Limited	Sell	-610	-2,998.46	Ordinary	610
27/08/2020	National Australia Bank Limited	Sell	-3,083	-14,989.55	Ordinary	3,083
2/09/2020	National Australia Bank Limited	Sell	-1,963	-9,815.00	Ordinary	1,963
3/09/2020	National Australia Bank Limited	Sell	-6,471	-32,639.72	Ordinary	6,471
11/09/2020	National Australia Bank Limited	Buy	2,413	11,751.31	Ordinary	2,413
29/09/2020	National Australia Bank Limited	Sell	-5,044	-26,228.80	Ordinary	5,044
	<b>Total</b>		<b>-16,590</b>	<b>-83,931.96</b>		

Date	Registered Company	Nature of Change	Quantity	Consideration	Class of Securities	Person's votes affected
8/09/2020	RBC Investor Services Trust	Sell	-44,453	-224,020.89	Ordinary	44,453
11/09/2020	RBC Investor Services Trust	Buy	4,020	19,577.40	Ordinary	4,020
	<b>Total</b>		<b>-40,433</b>	<b>-204,443.49</b>		

Date	Registered Company	Nature of Change	Quantity	Consideration	Class of Securities	Person's votes affected
27/08/2020	State Street Australia Limited	Sell	-2,024	-9,840.69	Ordinary	2,024
27/08/2020	State Street Australia Limited	Sell	-3,741	-18,188.74	Ordinary	3,741
2/09/2020	State Street Australia Limited	Sell	-40,834	-204,170.00	Ordinary	40,834
2/09/2020	State Street Australia Limited	Sell	-22,080	-110,400.00	Ordinary	22,080
3/09/2020	State Street Australia Limited	Sell	-140,191	-707,123.40	Ordinary	140,191
3/09/2020	State Street Australia Limited	Sell	-78,665	-396,786.26	Ordinary	78,665
11/09/2020	State Street Australia Limited	Sell	-426,892	-2,113,115.40	Ordinary	426,892
11/09/2020	State Street Australia Limited	Buy	50,199	244,469.13	Ordinary	50,199
11/09/2020	State Street Australia Limited	Buy	28,168	137,178.16	Ordinary	28,168
	<b>Total</b>		<b>-636,060</b>	<b>-3,177,977.20</b>		

<b>Pendal Institutional Limited</b>			<b>-915,698</b>	<b>-4,625,589.27</b>		
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