



ASX ANNOUNCEMENT

Activities Report and Appendix 4C Cash Flow Statement

- Group Gross Profit up 107% quarter on quarter with strong final contribution from the Ginger business
- Sale of the Ginger business completed on 30 September 2020
- Cash balance increased to \$14.9 million for the quarter
- Macadamia continues to see improved gross margin performance in retail branded products, despite challenging trading conditions and limited tourist activities in Hawaii
- Macadamia continues to increase market share in our current categories

Brisbane, 29 October 2020: Buderim Group Limited (ASX:BUG) trading as Health and Plant Protein Group (**Company**) presents its Activities Report and Appendix 4C for the quarter ended 30 September 2020. Executive Director Dennis Lin said “The last quarter marks one of our milestone moments, as we completed sale of the Ginger business and embark on our strategy as Health and Plant Protein Group, anchored by our core business in branded macadamia nuts.

As we look to move with agility, the Company is excited about the opportunities in the health and plant protein space with a global team that has deep brand and consumer led experience with intimate knowledge of supply and value chains in the relevant market segments.”

Business Overview

The Company performed consistently despite challenging trading conditions. In particular, the macadamia business continued to see improved gross margin performance in retail branded products while increasing market share within the category. This has been achieved through a combination of better product and channel mix as the Company continues to drive consumer engagement and loyalty to our brands and products.

Growing conditions at the Company’s orchard remain favorable, and the peak harvest season is due to commence shortly.

Strategy Update

The Company has also issued a strategy update that provides Company shareholders a better understanding of the key plans that would underpin the refreshed and focused direction as Health and Plant Protein Group, which will be anchored by the macadamia business.

Cash Position

The sale of Ginger business contributed significantly to the Company’s cash balance, positioning the Company strongly in pursuing its strategy and leveraging opportunities

This announcement has been authorised for release to the ASX by the Board.

END



Media enquiries:

Mark Rudder
GRACosway
Mobile: 0411 362 362

Investor enquiries:

Dennis Lin
Buderim Group
Ph: 0466 137 035

EDITORS NOTES

About the Company

The Company, through its RHO and MacFarms brands, is the largest vertically integrated orchard to retail macadamia nut processor and marketer in the USA. Macadamia nut contains rich nutrients and beneficial plant compounds, and the Company makes its products from wholesome and unmodified ingredients. The macadamia business forms the basis of the Company's strategic ambitions in becoming a leading independent participant in health and plant based protein food categories.

For personal use only

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

BUDERIM GROUP LIMITED (ASX: BUG)

ABN

68 010 978 800

Quarter ended ("current quarter")

30 September 2020

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (3 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	14,146	14,146
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(10,327)	(10,327)
(c) advertising and marketing	(487)	(487)
(d) leased assets	(159)	(159)
(e) staff costs	(4,380)	(4,380)
(f) administration and corporate costs	(1,435)	(1,435)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	-	-
1.5 Interest and other costs of finance paid	(182)	(182)
1.6 Income taxes paid	(18)	(18)
1.7 Government grants and tax incentives	938	938
1.8 Other (provide details if material)	-	-
1.9 Net cash from / (used in) operating activities	(1,904)	(1,904)
2. Cash flows from investing activities		
2.1 Payments to acquire or for:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	(233)	(233)
(d) investments	-	-
(e) intellectual property	-	-
(f) other non-current assets	-	-

For personal use only

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (3 months) \$A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	10,866	10,866
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	10,633	10,633

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	10,333	10,333
3.6	Repayment of borrowings	(6,602)	(6,602)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	3,731	3,731

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	2,543	2,543
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(1,904)	(1,904)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	10,633	10,633

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (3 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	3,731	3,731
4.5	Effect of movement in exchange rates on cash held	(84)	(84)
4.6	Cash and cash equivalents at end of period	14,919	14,919

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	14,919	2,615
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	(72)
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	14,919	2,543

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	98
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-
<p><i>Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments.</i></p> <p>Payments for salaries to Directors</p>		

7.	Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities	13,717	13,465
7.2	Credit standby arrangements	-	-
7.3	Other (please specify)	2,677	2,677
7.4	Total financing facilities	16,394	16,142
7.5	Unused financing facilities available at quarter end		252
7.6	Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.		
	<p>Note 7.1 Greensill Capital UK – An uncommitted secured revolving short-term working capital facility. Facility limit \$25m maximum with a current borrowing base rate as at 30 September 2020 of \$13.7m. Interest rate as at 30 September 2020: *8.65% AUD funding *8.76% USD funding</p> <p>Note 7.3 *John Deere Financial – Secured equipment finance. 0% interest over 60 months, maturity date 30 October 2024. *Premium Funding – An unsecured loan arrangement for FY20/FY21 Insurance policies. Interest AU 1.99% AUD USD 3.791% repayment over 10 instalments. *Paycheck Protection Program (PPP) – Unsecured US Government loan. 0% interest rate as at 30 September 2020.</p>		

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	(1,904)
8.2	Cash and cash equivalents at quarter end (item 4.6)	14,919
8.3	Unused finance facilities available at quarter end (item 7.5)	252
8.4	Total available funding (item 8.2 + item 8.3)	15,171
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	8
	<i>Note: if the entity has reported positive net operating cash flows in item 1.9, answer item 8.5 as "N/A". Otherwise, a figure for the estimated quarters of funding available must be included in item 8.5.</i>	

For personal use only

8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:

8.6.1 Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: N/A

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: N/A

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: N/A

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date: 29 October 2020

Authorised by: By the Board

(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.