

## GALE PACIFIC LIMITED

(ASX: GAP)

### ASX Announcement & Media Release

04 November 2020

### GALE Pacific Announces Upgraded Profit Guidance for 1H21

Gale Pacific Limited is pleased to announce that it expects profit before tax for the six months to 31 December 2020 to be in the range of **A\$7.0 - \$9.0 million** (compared to a loss of \$3.6 million before tax in the prior corresponding period), a material improvement to prior guidance.

The increase in profit guidance is attributable to strong, broad-based sales growth for the company's core products in the United States and Australia, across both retail and commercial sectors.

In the United States, the company's business expansion strategy, including new products, increased ranging, and expanded distribution, is underpinned by sustained consumer demand increases in its core product categories resulting in consumption rates broadly ahead of market averages.

In Australia, the primary drivers are new products, increased ranging, and sustained consumer demand increases in the retail sector, coupled with record levels of demand for the company's coated fabrics portfolio (primarily those used in agricultural/grain handling applications).

Commenting on the improved 1H21 profit guidance, Chief Executive Officer and Managing Director John Paul Marcantonio said: "We continue to make progress against our strategy of building GALE Pacific into a faster-growing, world-class, global fabrics technology business. The acceleration in the United States and Australia across both consumer and commercial end markets for our core product categories is encouraging. We are well-positioned; our brands and products are resonating with consumers and commercial end-users. We are pleased with the start to this financial year and remain cautiously optimistic about the coming periods despite the challenging global operating environment."

As recently announced, the company will hold its 2020 Annual General Meeting using virtual technology on **Wednesday 23 December 2020**. Further details relating to the meeting will be advised in the Notice of Meeting which will be made available to all shareholders and lodged with the ASX in the coming weeks.

This announcement has been authorised for release by the Board of Directors.

- Ends -

### ABOUT GALE PACIFIC

GALE Pacific is a global leader in specialised textiles, technical fabrics, and associated products. The company is recognised as an innovator and long-term manufacturer of premium quality products in its markets.

The company's brands and products are marketed globally across commercial and retail sectors, with distribution into agricultural, horticultural, mining, construction, home improvement, mass retail, club and eCommerce channels. They are stocked in many of the world's largest retailers, both in-store and online. Please visit [www.galepacific.com](http://www.galepacific.com) for more information.

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