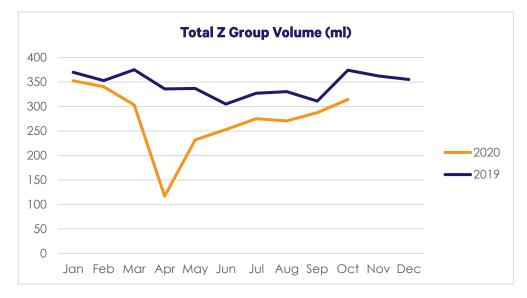


10 November 2020

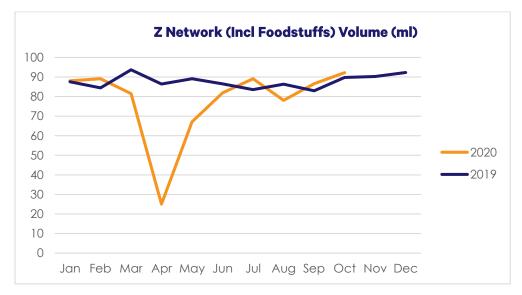
Z Energy October monthly volume data

Z Energy (NZX:ZEL ASX:ZEL) (Z) is providing monthly volume data as Z and New Zealand manages through the response to the global Covid-19 pandemic.

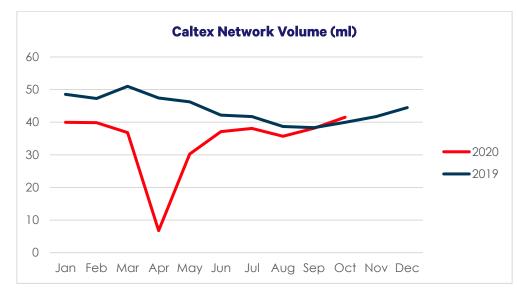
Total Z Group volume for October was down 16% versus 2019 PCP (previous corresponding period) primarily due to continued lower Jet volumes, down 78.5% versus PCP. Z Group volume for October was up 9.3% against September 2020.



Z Network volume for petrol and diesel was up 1.6% for the month versus 2019 PCP and up 7.4% versus September 2020. The volume increase for October was due to greater customer take-up of Z's retail strategy and commercial customers' use of Z Business.

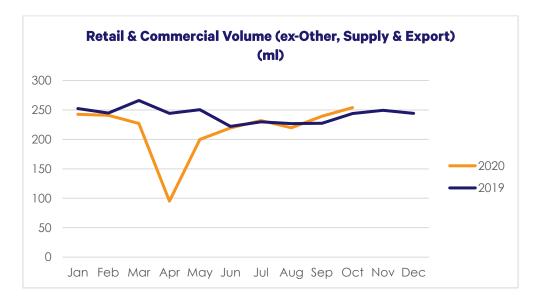


Caltex retail volumes for petrol and diesel were up 3.9% for October 2020 versus 2019 PCP, despite three sites being rebranded to Z over the last 12 months, and were up 8.8% versus October 2020 volume.



Z is also disclosing commercial diesel volumes, specifically Truckstops and private Truckstops that Z supplies to our large commercial customers, Mini-Tankers and Marine diesel. Commercial diesel volumes increased 9.6%, versus 2019 PCP and are up 3.4% from September 2020. Other commercial fuels are down -60.1% versus 2019 PCP, again largely from Jet, and are up 27.8% from September 2020.

Retail and Commercial Volume for both petrol and diesel, excluding Other Commercial Fuels and Supply, was up 6.1% versus 2019 PCP, and up 4.1% from September 2020. October was the highest month YTD for our core (land fuels) business.



All volume in million litres (ml)	Sep 20	Oct 19	Oct 20
Petrol			
- Z Retail ¹	60.325	63.729	64.763
- Caltex Retail	26.053	28.090	28.392
Diesel ²			
- Z Retail	26.256	26.039	27.457
- Caltex Retail	12.105	11.894	13.140
- Commercial	70.385	66.424	72.811
Other Commercial Fuels			
- Jet	22.032	70.535	26.246
- Marine Fuel Oil	1.476	19.616	1.584
- Bitumen	8.914	17.343	13.994
- Other	1.560	1.408	1.615
Supply			
- Domestic Petrol ³	10.800	11.857	11.083
- Domestic Diesel ³	33.484	35.993	36.321
- Industry & Export ⁴	1.436	21.388	4.609
- Terminal Gate Sales	12.710	0.000	12.384

(1) Z retail includes the Foodstuffs network

(2) Diesel commercial includes Z and Caltex branded Truckstops, private Truckstops, Mini-Tankers and Marine diesel

(3) Supply Domestic Petrol & Diesel is the total bulk fuel delivered to distributor customers

(4) Supply Industry & Export includes domestic supply at Z terminals outside the NIA

Ends.