

ASX Announcement

16 December 2020

Trading Update

Beacon Lighting Group Limited (ASX: BLX) is pleased to provide Sales and Net Profit After Tax guidance for the 26 weeks ending 27 December 2020.

Throughout H1 FY2021, retail trading conditions have continued to be supportive of sales for Beacon Lighting stores. The trading conditions have been reflected in improved store, online and trade traffic which has resulted in a strong sales performance year to date. Beacon International sales also continue to be exciting for the Beacon Lighting Group.

Despite potential uncertainty ahead in consumer spending, the Beacon Lighting Group has now provided the following guidance for the 26 weeks ending 27 December 2020.

\$AUD Millions	H1 FY2021 Guidance	H1 FY2020 Actual (1)
Group Sales	\$147.0m to \$152.0m	\$122.5m
Net Profit After Tax	\$19.5m to \$21.5m	\$9.5m

(1) H1 FY2020 underlying result excludes the impact of Beacon Energy Solutions and the sale of the Parkinson Distribution Centre.

Commenting on the trading update, Beacon Lighting Group CEO Glen Robinson said, "we are very fortunate to be in a retail category which has seen terrific momentum in a period which has been very difficult for so many businesses in Australia and around the world.

We continue to offer exceptional customer service and stock availability in periods of high demand and this is a credit to the professionalism of our team.

Our customers have adapted to the changing conditions and restrictions throughout Australia, with many now using their homes for different purposes. We offer the latest innovation and designs in the lighting and ceiling fan categories to inspire our customers as they've adapted.

We thank our customers and team members for their contribution to these results."

For further information please contact:

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This update was authorised to be released to the ASX by the Beacon Lighting Group Board of Directors.

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