### Appendix 4D

# Interim Report Results for Announcement to the Market

## Pinnacle Investment Management Group Limited (ABN 22 100 325 184)

This Interim Report is provided to the Australian Securities Exchange (ASX) under ASX listing Rule 4.2A.

Current reporting period: Financial year ended 31 December 2020 Previous corresponding period: Financial year ended 31 December 2019

| 1. Results  |    | Percentage<br>change % | 31 December<br>2020 |
|---|----|------------------------|---------------------|
| Revenues from ordinary (continuing) activities  | Up | 26.0%                  | 14,384              |
| Profit from continuing operations after tax attributable to shareholders  | Up | 119.5%                 | 30,343              |
| Profit from ordinary activities after tax attributable to shareholders  | Up | 119.5%                 | 30,343              |
| Net profit for the period attributable to shareholders  | Up | 119.5%                 | 30,343              |
| Earnings per share (cents) from continuing operations - statutory basis (based on the weighted average number of shares on issue over the period) | Up | 116.0%                 | 17.5 cents          |
| Earnings per share (cents) - statutory basis (based on the weighted average number of shares on issue over the period)                            | Up | 116.0%                 | 17.5 cents          |

| 2. Dividends and distributions | Amount per security<br>(cents) | Franked amount per security (cents) |
|--------------------------------|--------------------------------|-------------------------------------|
| Interim – 2021 financial year  | 11.7                           | 11.7                                |
| Final - 2020 financial year    | 8.5                            | 8.5                                 |
| Interim - 2020 financial year  | 6.9                            | 6.9                                 |

There is a dividend reinvestment plan in operation.

#### 3. Key Dates

| Interim Report date        | 3 February 2021 |
|----------------------------|-----------------|
| Dividend announcement date | 3 February 2021 |
| Ex-dividend date           | 4 March 2021    |
| Dividend record date       | 5 March 2021    |
| Dividend payment date      | 19 March 2021   |

| 4. Net tangible assets per security     | Current period | Previous corresponding period |
|---|----------------|-------------------------------|
| Net tangible asset backing per ordinary | \$1.09         | \$0.95                        |

#### 5. Entities over which control has been acquired or disposed of during the period

| Acquired/Disposed | Name of entity | Details |  |
|-------------------|----------------|---------|--|
|-------------------|----------------|---------|--|

N/A

### 6. Details of associates and joint venture entities

| Name of company  | Effective<br>Ownership Interest<br>31 December 2020 |
|--|---|
|  | %   |
| Plato Investment Management Limited  | 42.7  |
| Palisade Investment Partners Limited                                       | 37.6  |
| Hyperion Holdings Limited  | 49.9  |
| Foray Enterprises Pty Ltd (holding company for Resolution Capital Limited) | 44.5  |
| Solaris Investment Management Limited                                      | 40.0  |
| Antipodes Partners Holdings Pty Ltd  | 23.5  |
| Spheria Asset Management Pty Ltd   | 40.0  |
| Two Trees Investment Management Pty Ltd                                    | 44.0  |
| Firetrail Investments Pty Ltd  | 23.5  |
| Omega Global Investors Pty Ltd   | 45.0  |
| Longwave Capital Partners Pty Ltd  | 40.0  |
| Metrics Credit Holdings Pty Ltd  | 35.0  |
| Reminiscent Capital Pty Ltd  | 40.0  |
| Coolabah Capital Investments Pty Ltd                                       | 25.0  |
| Riparian Capital Partners Pty Ltd  | 40.0  |
| Aikya Investment Management Ltd  | 32.5  |

The aggregate share of net profits of associates and joint venture entities for the current period is \$31,816,000 (previous corresponding period \$17,689,000).

#### 7. Foreign entities

Pinnacle Investment Management (UK) Limited Pingroup IM Limited

#### 8. Review status

Refer to page 24 of the Interim Report for further information.

Calvin Kwok Company Secretary

03 February 2021