

17 February 2021

# HALF YEAR RESULTS PRESENTATION

Authorised for release by the Board of Whitehaven Coal Limited

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Whitehaven Coal Limited ABN 68 124 425 396

# Half Year Results FY21

17 February 2021



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INFORMATION IN THIS REPORT THAT RELATES TO COAL RESOURCES AND COAL RESERVES IS BASED ON AND ACCURATELY REFLECTS REPORTS PREPARED BY THE COMPETENT PERSON NAMED BESIDE THE RESPECTIVE INFORMATION. GREG JONES IS A PRINCIPAL CONSULTANT WITH JB MINING SERVICES. MAL BLAIK IS A SENIOR CONSULTANT WITH JB MINING SERVICES. PHILLIP SIDES IS A SENIOR CONSULTANT WITH JB MINING SERVICES. BENJAMIN THOMPSON IS A GEOLOGIST WITH WHITEHAVEN COAL. MARK BENSON IS A GEOLOGIST WITH WHITEHAVEN COAL. DOUG SILLAR IS A FULL TIME EMPLOYEE OF RPM ADVISORY SERVICES PTY LTD. MICHAEL BARKER IS A FULL TIME EMPLOYEE OF PALARIS AUSTRALI PTY. TROY TURNER IS THE MANAGING DIRECTOR OF XENITH CONSULTING PTY LTD.

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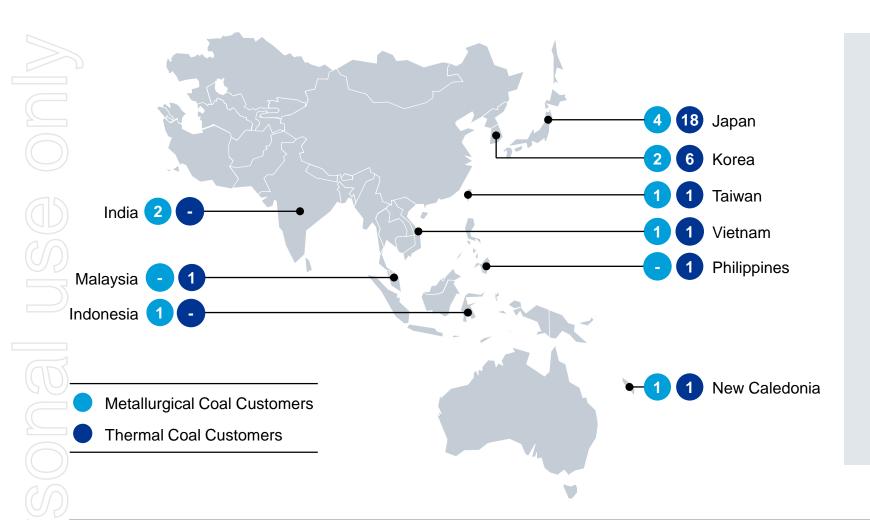


- 1. Whitehaven's Market
- 2. H1 FY21 Results
- 3. Guidance for FY21
- 4. Appendices



# Whitehaven's Market

#### Whitehaven's customer base is in Asia



# Whitehaven's coal products are exported to Asia

#### Our coal products are used:

- In high efficiency, low emission (HELE) electricity generation
- 2. to make steel; and
- 3. in nickel smelting and other industrial applications



# **Current coal market dynamics**

# China's import restrictions on Australian sourced coal

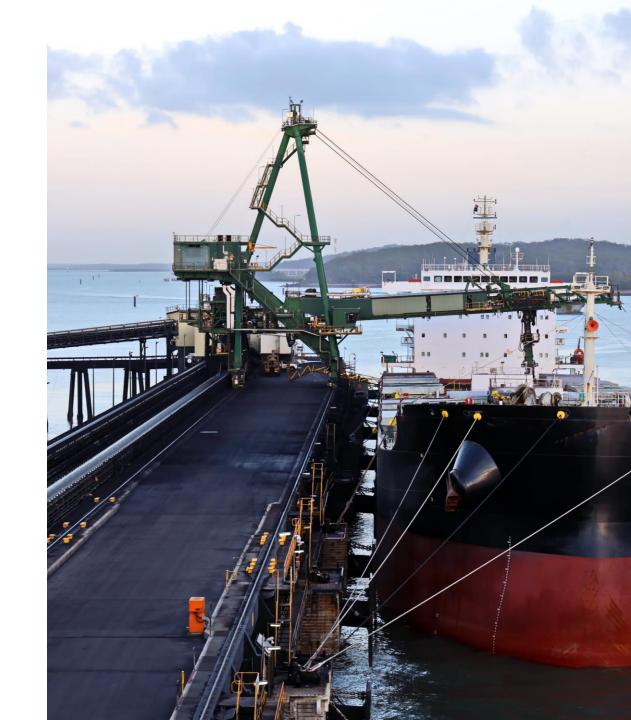
Whitehaven has no direct exposure to China

#### Industrial activity gaining momentum

Increased demand for all fuel types

#### Impact of weather events

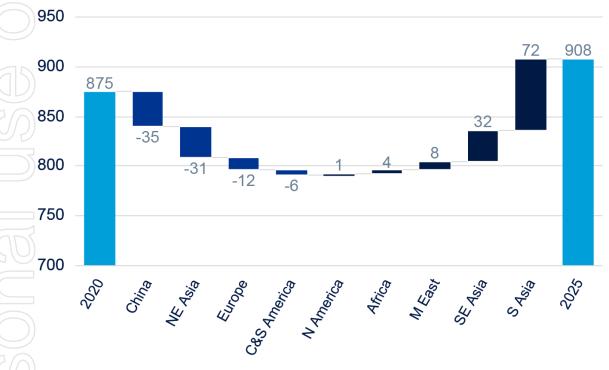
- Northern hemisphere winter
- La Niña



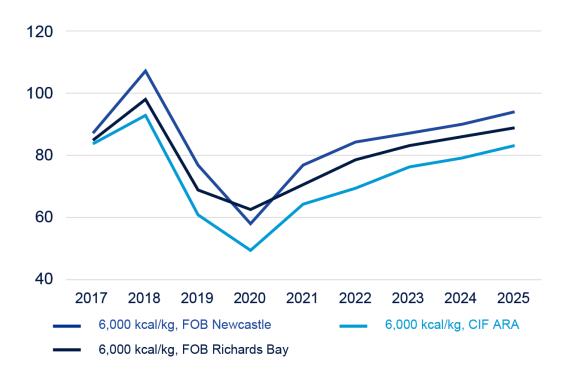
# Forecast seaborne thermal coal demand & pricing

#### Global seaborne thermal coal demand (Mt)

By 2025, seaborne imports will recover from 2020 lows



#### Thermal coal prices, 6,000kcal, US\$/t



Source: CRU January 2021



# Whitehaven plays an important role helping customer countries meet their emission targets

The benefits of using Whitehaven coal products:



High CV coal requires less coal to be used to produce energy



Assists customers to meet strict sulphur and nitrogen emission limits



Decreases the ash byproduct of the generation process





# H1 FY21 operational and financial highlights

COVID's impact on coal prices eclipsed an improved operational performance



Safety

5.41

TRIFR<sup>1</sup>



**Production** 

9.6Mt

managed ROM production



**Unit costs** 

**A\$70/t** 



**Earnings** 

\$37.2m

**EBITDA** 



Liquidity

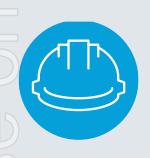
\$411.8m

1 Total recordable injury frequency rate (TRIFR) - the number of injuries (excluding fatalities) requiring medical treatment per million hours worked



# Safety performance

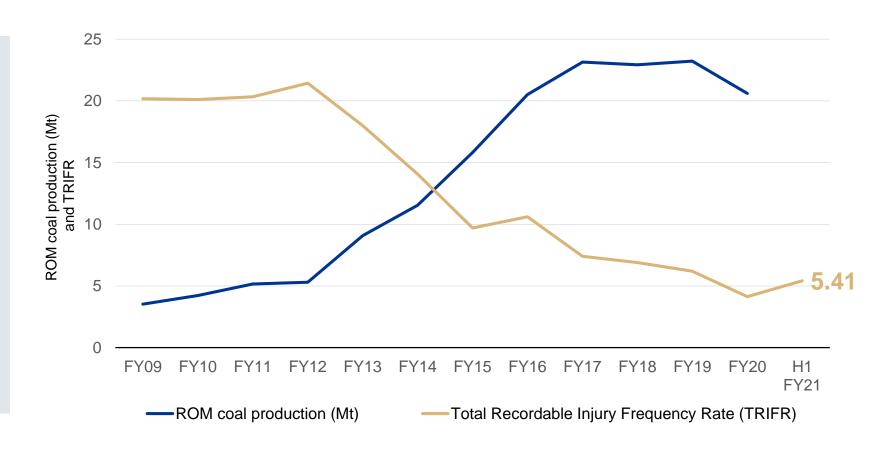
Safety is always a key focus for Whitehaven



Whitehaven recorded a TRIFR of

5.41

as at 31 December 2020





# **ROM** coal production and sales

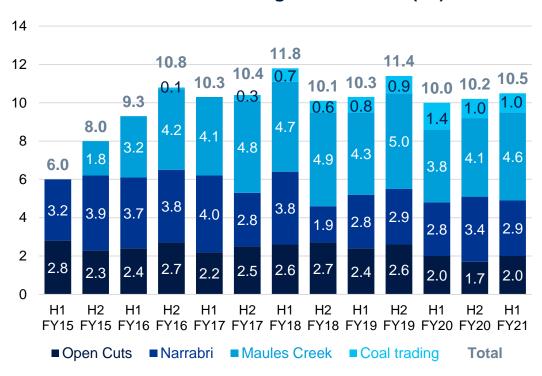
**H1 FY21 ROM production** 

H1 FY21 Sales supported by stock draw downs

#### **Whitehaven Managed ROM Coal Production (Mt)**



#### **Whitehaven Managed Coal Sales (Mt)**



Note: Figures reflect continuing operations and discontinued Sunnyside Mine and Rocglen Mine, both of which have transitioned into rehabilitation

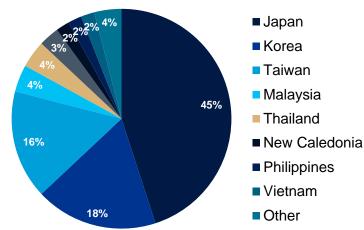


# Premium products sold into premium markets

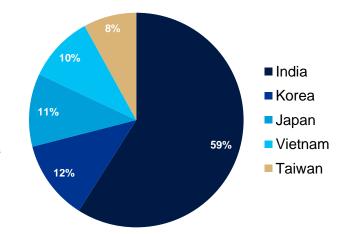
Demand for high quality, high CV thermal coal is increasing in the Asian market

- We produce and sell high quality coal products into premium Asian markets
- Managed coal sales, including purchased coal, were 10.5Mt<sup>1</sup> for the half year (9.3Mt thermal and 1.2Mt metallurgical)
- Sales into the growth markets of South East Asia<sup>2</sup> accounted for 10% of total sales for the half

#### **Thermal Coal Sales H1 FY21**



#### **Metallurgical Coal Sales H1 FY21**





<sup>&</sup>lt;sup>1</sup> Includes domestic sales of 0.1Mt

<sup>&</sup>lt;sup>2</sup> Vietnam, Malaysia, Philippines, Indonesia

<sup>&</sup>lt;sup>3</sup> Other includes Indonesia (1.8%), Other (1.1%), Pakistan (0.7%), Domestic (0.3%), New Zealand (0.3%).

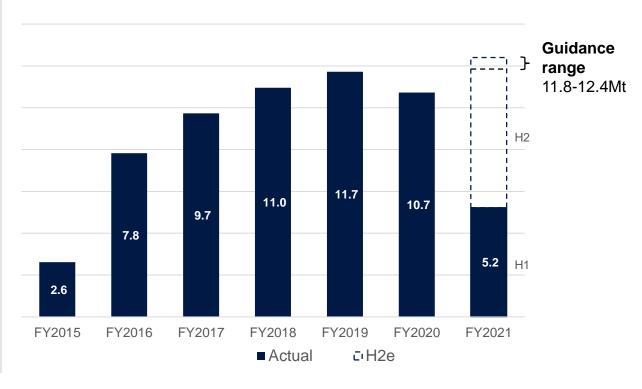
#### **Maules Creek**

#### Operational improvement

#### Managed ROM production for H1 FY21

- **24%** at 5.2Mt ROM vs pcp of 4.2Mt
- At the end of the half Maules Creek operated through one of the wettest Decembers on record to deliver a confidence-building ROM production and overburden movement result
- Due to the strong first half production performance FY21 guidance has been revised upwards to 11.8-12.4Mt

#### **Managed ROM Coal Production (Mt)**





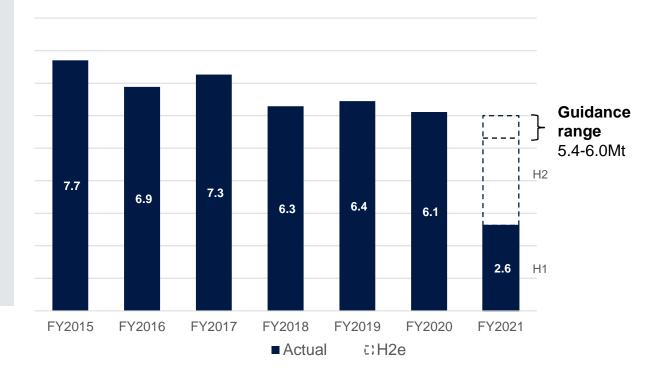
#### **Narrabri**

#### H1 FY21 impacted by geological challenges

#### Managed ROM production for H1 FY21

- **1 30%** at 2.6Mt ROM vs pcp of 2.0Mt
- During the half the longwall mined through a faulted section of LW109 that resulted in reduced productivity and increased out-ofseam dilution
- Longwall move to LW110 is scheduled for Q4 FY21

#### **Managed ROM Coal Production (Mt)**





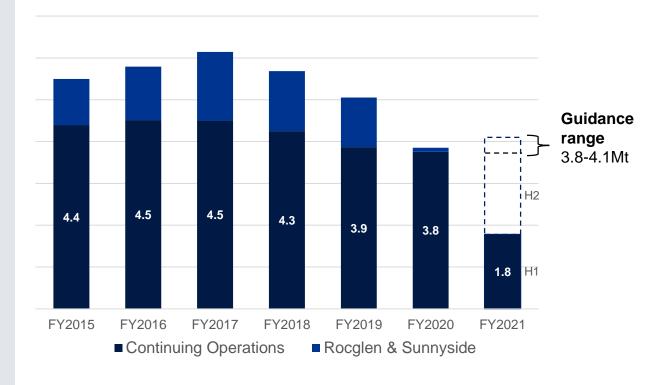
# **Gunnedah open cuts**

#### Smoothing annual production

#### Managed ROM production for H1 FY21

- **135%** at 1.8Mt ROM vs pcp of 1.3Mt
- The increase reflects improved ROM coal production at both operating mines, Tarrawonga and Werris Creek, reflecting improved mining conditions
- During H1 FY20 Rocglen and Sunnyside mines ceased operations and transitioned into rehabilitation. Rehabilitation is on schedule at both sites to be largely completed by the end of FY22. Final revegetation activities are being undertaken at Sunnyside while earthworks at Rocglen are scheduled to be completed in 2021

#### **Managed ROM Coal Production (Mt)**





# **Growth opportunities and optionality**

Whitehaven has multiple options to grow its business of long life mines

	Assets	Approved Production <sup>1</sup>	LOM	
eld	Maules Creek	13Mtpa ROM	>35 years	<ul> <li>Mine ramping up to 16Mtpa ROM with the roll out of AHS<sup>2</sup>, commencement of in-pit dumping and 16Mtpa modification application</li> </ul>
Brownf	Narrabri Stage 3 Extension Project	11Mtpa ROM	>25 years	• Extends mine life to 2045
D	Vickery Extension Project	10Mtpa ROM	>20 years	<ul> <li>Open pit metallurgical and thermal coal production</li> <li>On site coal handling preparation plant</li> <li>Rail from site</li> </ul>
Gree	Winchester South Project	Seeking ~ 15Mtpa ROM	>25 years	<ul> <li>Whitehaven's expansion into the Bowen Basin</li> <li>Open pit metallurgical and thermal coal production</li> </ul>

<sup>1</sup> Approved ROM production for operating mines in the table is fully underpinned by the JORC Reserves for those mines. The forecast production from the Vickery project is underpinned by the JORC Reserves released to the ASX on 13 August, 2015 while the forecast production from Winchester South is underpinned by the JORC Resources and Reserves released to the ASX on 16 December, 2020. Whitehaven confirms that the material assumptions underpinning the forecast production in the initial public reports for Vickery and Winchester South continue to apply and have not materially changed. Whitehaven's JORC information is available at https://whitehavencoal.com.au/investors/jorc/
2 AHS = Autonomous Haulage System for overburden movement



# **Financial highlights**

Profit and Loss (\$m)	H1 FY21	H1 FY20	Comment
EBITDA	37.2	177.3	COVID's impact on coal prices offsets improved operational performance
Net (loss)/profit after tax	(94.5)	27.4	
Cash generated from operations	54.9	122.3	
Dividends (cps)	-	1.5	Dividend policy 20%-50% of NPAT
Unit cost per tonne (\$/t)	70	76	Improved operational performance
Balance Sheet	31 Dec 2020	30 Jun 2020	Comment
Net debt (\$m)	823.1	787.5	Capital discipline partially offset by coal sales slippages from December into January - refer to slide 24 for details
Gearing (%)	21%	20%	



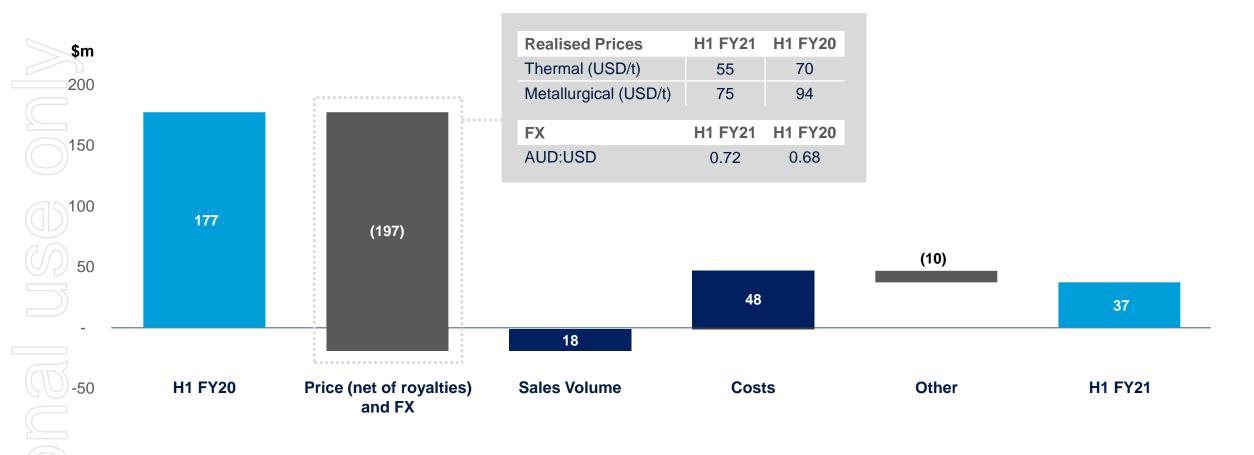
## **Profit and Loss**

#### COVID's impact on coal prices eclipsed improved operational performance

Financial Performance – A\$ millions	H1 FY21	H1 FY20		
Revenue	699.3	885.1		
Other income	1.6	1.4		
Operating expenses	(362.9)	(338.6)		
Coal purchases	(65.9)	(127.4)		
Rail, Port, Marketing and Royalties	(209.4)	(227.9)		
Admin and other expenses (including net FX gain/loss)	(25.5) (15.3)			
EBITDA	37.2	177.3		
Depreciation & amortisation	(138.2)	(116.1)		
Net Interest Expense	(30.5)	(20.3)		
Income tax benefit/(expense)	37.0	(13.5)		
Net (loss)/profit after tax	(94.5)	27.4		
EBITDA Margin on sales of own coal (AUD\$ per tonne)	5	24		
Earnings per share (cents per share – basic)	(9.5)	2.8		



# **EBITDA** vs pcp





# **Project STRIVE update**

#### A two year program to embed cost savings into our business





# Drivers of D&A and net interest expense

	H1 FY21	H1 FY20	Drivers
Depreciation & amortisation	\$138.2m	\$116.1m	<ul> <li>Increase driven by higher ROM production, the new Tarrawonga fleet, renewed lease arrangements and capitalised major rebuilds of the operating fleet</li> </ul>
D&A per tonne (sales of own coal)	\$17.8/t	\$17.2/t	Reflects higher depreciation on fleet major rebuilds
Net interest expense	\$30.5m	\$20.3m	Reflects increased drawn balance of the senior bank debt     facility and amortication of refinancing unfront costs, refer to
Average balance of drawn senior bank debt facility during period	\$619m	\$292m	facility and amortisation of refinancing upfront costs - refer to Note 4 of financial statements for a detailed break down



# **Financing**

#### Diversified sources of capital



#### **Senior debt facility**

as at 31 December

#### \$688.0m drawn

- \$1bn syndicated facility
- Facility matures July 2023
- Syndicate comprised of Australian and International banks
- BBSW + Margin grid<sup>1</sup>



#### ECA<sup>2</sup>

as at 31 December

#### \$63.1m

- Average tenor of 8 years
- BBSY + Margin
- Secured



#### **Leased equipment**

as at 31 December

#### \$307.4m

- Tenor Four or five years
- Provided by syndicate or OEM related
- Pricing can be either floating or fixed rate
- Secured against asset & guaranteed
- IFRS16 ROU leases \$112.1m included



#### Bank guarantees<sup>3</sup>

as at 31 December

#### \$446.2m drawn

- Refinanced at the time of syndicated facility
- Underpins mining operations and logistics

1 A margin grid is a matrix used to adjust the margin (price) of a loan or revolving credit facility based on financial indebtedness ratio, net-debt to EBITDA 2 ECA facility – Export Credit Agency finance

3 Refer to Note 8 of the Half-year Financial Report.



# **Net debt and liquidity**

	31 Dec 2020 \$m	30 June 2020 \$m
Senior secured bank facility (drawn)	688.0	638.0
ECA <sup>1</sup>	63.1	68.1
Finance leases	195.3	216.3
Cash on hand	(99.8)	(106.8)
Capitalised borrowing costs	(23.5)	(28.1)
Net debt excluding IFRS 16 lease liabilities	823.1	787.5
IFRS 16 leases	112.1	130.3
Equity	3,155.8	3,249.6
Gearing excluding IFRS 16 lease liabilities	21%	20%
Liquidity	411.8	468.8

- Available liquidity of \$411.8m at 31 Dec 2020
  - Undrawn senior debt facility of \$312m
  - Cash of \$99.8m
- Increase of \$50m in senior drawn debt driven by
  - Deferral of December coal sales into January due to NCIG coal loader outage
  - Lease payments
- During the half the company sought and received from its finance providers an amendment to one of three covenants, being its Interest Cover Ratio covenant. Subsequent to year end, the company has prepared a Compliance Certificate for delivery to its banking syndicate for the 12 months ended 31 December 2020 which reports compliance with the original unadjusted ICR covenant.

1 ECA facility – Export Credit Agency finance for equipment at Narrabri and Tarrawonga



# Investing - capital expenditure

#### **Sustaining PP&E**

\$37m

- Sustaining capex
- Land purchases
- Narrabri mains

#### **Growth Projects**

\$18m

Water security

Operating mine

Maules Creek AHS

- Vickery expansion
- Winchester South
- Narrabri Stage 3 Extension

th projects





# FY2021 production, sales & cost guidance

	Key Elements	H1 FY21 actual	FY21 updated guidance	FY21 previous guidance	Comments	
	Managed ROM Coal Production Mt		9.6	21.0 – 22.5	21.0 – 22.5	Unchanged
	Maules Creek Mt		5.2	11.8 – 12.4	11.8 – 12.4	Unchanged
/// 	Narrabri Mt		2.6	5.4 – 6.0	5.4 – 6.0	Unchanged
	Gunnedah Open Cuts N		1.8	3.8 – 4.1	3.8 – 4.1	Unchanged
0	Managed Coal Sales Mt		9.5	19.0 – 20.0	19.0 – 20.0	Unchanged
	Cost of Coal <sup>1</sup> A\$/t		70	69 - 72	69 – 72	Unchanged

<sup>1</sup> excluding royalties

# FY2021 capital expenditure guidance

Key Elements		H1 FY21 actual	FY21 updated guidance	FY21 previous guidance	Comments			
Sustaining Capital								
	\$m	19	35 – 40	30 – 35	Underground and open cut, land			
	\$m	15	20 – 25	30 – 35	Major rebuilds previously funded in lease refinance			
Narrabri Mains Development								
	\$m	3	3	5	Mains development complete for FY21			
Expansion & Growth Capital								
Operating Mine Projects	\$m	5	~10	15 – 20	Maules Creek AHS project, further Narrabri longwall automation and water infrastructure			
Growth Projects	\$m	13	~25	35 – 40	Vickery land and project, Winchester South studies and Narrabri Stage 3			
Other								
Acquisition of EDF consideration	\$m	-	17	17	Second of five annual USD11m instalments			
/					WHITEHAVEN COAL			

### **Continued Focus CY21**

Continue to improve operational performance and discipline driving improved productivity and lower costs

- Improved safety and environmental performance
- Operational focus
- Build on early STRIVE initiatives and embed in operations
- Retire debt



# **Gunnedah Basin and expanding to Bowen Basin**

Whitehaven is the largest independent producer of high CV coal in Australia







#### Unit cost calculation

The unit cost can be calculated off the face of the P&L. It includes operating expenses, selling & distribution expenses, administration expenses and share based payment expenses.

Coal purchases, royalties, depreciation & amortisation, FX and significant items are excluded.

	H1 FY2		/21 FY20			H1 FY20		FY19	
		\$'000	\$/t	\$'000	\$/t	\$'000	\$/t	\$'000	\$/t
))	Operating expenses	362,905	\$47	695,621	\$49	338,564	\$50	734,858	\$47
)	Selling & distribution expenses	160,091	\$21	342,084	\$24	166,889	\$24	324,131	\$21
3	Administrative expenses	18,534	\$2	29,810	\$2	12,539	\$2	26,185	\$2
7)	Share based payment expenses	2,428		6,259		2,470		7,684	
	Less: significant items – operating expenses note 2.2							(40,456)	(\$3)
)	Total cost of coal	543,958	\$70	1,073,774	\$75	520,462	\$76	1,052,402	\$67
	Sales of own coal kt <sup>1</sup>	7,775		14,278		6,833		15,600	

<sup>1</sup> FY20 and H1FY20 includes Rocglen's sales of produced coal of 77kt and excludes Sunnyside's sales of 232kt

