

Date: 17 February 2021

# Vicinity Centres<sup>1</sup> Appendix 4D - Results for announcement to the market

For the six months ended 31 December 2020

	Six mor	Six months to		Increase/	
	31-Dec-20	31-Dec-19	(Decrease)		
	\$m	\$m	\$m	%	
Revenue from ordinary activities	582.3	635.5	(53.2)	(8.4)	
Net profit /(loss) from ordinary activities after tax attributable to securityholders	(394.1)	242.8	(636.9)	(262.3)	
Funds from operations <sup>2</sup>	267.1	337.0	(69.9)	(20.7)	
	As	at <sup>3</sup>	Increase		
	31-Dec-20	30-Jun-20	(Decrease	e)	
Net tangible assets per security	\$ per security	\$ per security	\$ per security	%	
Total	2.17	2.29	(0.12)	(5.2)	
Net assets per security	\$ per security	\$ per security	\$ per security	%	
Total	2.21	2.33		(5.2)	
Distribution per stapled security	Cents <sup>4</sup>	Record date	Payment date		
Interim distribution	3.40	31-Dec-20	2-Mar-21		

## Review of results

For further commentary on the half year results, refer to the following documents released on the ASX today: Half year financial report, FY21 interim results announcement and FY21 interim results presentation.

#### Details of associates and joint venture entities (equity accounted investments)

Refer to Note 3(e) of the Half Year Financial Report.

The information presented above is based upon the Half Year Financial Report for the six months ended 31 December 2020 which has been reviewed. The independent auditor's report, which includes an emphasis of matter relating to investment property valuation uncertainty, is included within the Half Year Financial Report.

M

## Rohan Abeyewardene

**Group Company Secretary** 

#### Notes

1. Vicinity Centres is a stapled group comprising Vicinity Limited ABN 90 114 757 783 and Vicinity Centres Trust ARSN 104 931 928 (the **Trust**). The Responsible Entity of the Trust is Vicinity Centres RE Ltd ABN 88 149 781 322.

2. A reconciliation between net profit from ordinary activities attributable to securityholders and fund from operations (FFO) is provided in Note 1(b) of the Half Year Financial Report.

3. Calculated as Balance Sheet net assets less intangible assets, divided by the number of stapled securities on issue at period end. Includes right of use assets and net investments in leases.

4. Details of the full year tax components of distributions will be provided in the Annual Tax Statements which will be sent to securityholders in late August 2021.



# **Vicinity Centres**

Financial report for the half year ended 31 December 2020



## **Contents**

Directors	s' Report	3
	s Independence Declaration	9
	nt of Comprehensive Income	10
Balance :		11
	nts of Changes in Equity	12
	w Statement	13
	nis Report	14
	the financial statements	
Operatio		
	Segment information	16
2.	Revenue and income	18
3.	Investment properties	19
Capital st	tructure and financial risk management	
(14)	Interest bearing liabilities	26
5.	Contributed equity	29
Working		
6.	Trade receivables and other assets	30
Other dis	sclosures	
<del></del>	Operating cash flow reconciliation	33
8.	Other Group accounting matters	33
9.	Events occurring after the reporting date	34
Directors	s' Declaration	35
Independ	dent Auditor's Report	36

# **Directors' Report**

The Directors of Vicinity Limited present the Financial Report of Vicinity Centres (Vicinity or the Group) for the half year ended 31 December 2020.

Vicinity Centres is a stapled group comprising Vicinity Limited (the Company) and Vicinity Centres Trust (the Trust). Although separate entities, the Stapling Deed entered into by the Company and the Trust ensures that shares in the Company and units in the Trust are 'stapled' together and are traded collectively on the Australian Securities Exchange (ASX), under the code 'VCX'.

## **Directors**

The Boards of Directors of the Company and Vicinity Centres RE Ltd, as Responsible Entity (RE) of the Trust (together, the Vicinity Board) consist of the same Directors. The following persons were members of the Vicinity Board from 1 July 2020 and up to the date of this report unless otherwise stated:

#### (i) Chairman

Trevor Gerber (Independent)

#### (ii) Non-executive Directors

Clive Appleton

David Thurin AM

Janette Kendall (Independent)

Karen Penrose (Independent)

Peter Kahan (Independent)

Tim Hammon (Independent)

## (iii) Executive Director

Grant Kelley (CEO and Managing Director)

## **Company Secretaries**

Carolyn Reynolds

Rohan Abeyewardene

## **Principal activities**

The principal activities of the Group during the period were property investment, property management, property development, leasing and funds management.

The Group has its principal place of business at Level 4, Chadstone Tower One, 1341 Dandenong Road, Chadstone, Victoria 3148.

## Distributions

On 15 December 2020 the Directors declared a distribution for the half year ended 31 December 2020 of 3.4 cents per VCX stapled security, which equates to a total half year distribution payable to securityholders of \$154.8 million. The half year distribution is expected to be paid on 2 March 2021.

## Significant changes in state of affairs

#### **COVID-19** pandemic

While there was an overall improvement in retail trading conditions by 31 December 2020 (as compared to 30 June 2020), the COVID-19 pandemic continued to unfavourably impact the Group's retail property portfolio operations and financial results during the sixmonth period. The Group continued to provide rental assistance to tenants and property valuations decreased as valuation metrics softened further. Key factors contributing to these items included:

- The extended lockdowns and restrictions in place in Victoria (~52% of the Group's portfolio by value) during the period.
- city (CBD) assets continuing to experience reduced foot traffic as many CBD based office workers continue to work from home and international borders remain closed.
- The extension of the Small to Medium Enterprise (SME) Commercial Code of Conduct (SME Code) in various States beyond its originally anticipated end date of 30 September 2020. The SME Code contains principles for landlords and certain SME tenants affected by COVID-19 to negotiate rent assistance in the form of waivers and deferrals. Many tenants have continued to withhold contractual lease payments owing to the Group until rental assistance negotiations are finalised.
- Ongoing uncertainty within the community due to lockdown and border restrictions in response to COVID-19 outbreaks.
- The duration and extent of the pandemics' impacts' on the economy, consumers and investment markets are unknown. As a result:
  - There is significant uncertainty as to impact of the pandemic on the Group's financial position and performance in future periods.
  - A number of significant judgements, estimates, and assumptions have been made in determining the carrying value of certain assets and liabilities at 31 December 2020. Refer to the 'About this Report' section of this report for further discussion.

## **Review of results and operations**

This report should be read in conjunction with the 30 June 2020 Annual Report which provides further information on Vicinity's strategy, operations and risks.

## (a) Operational update

#### **Financial results**

The Group assesses operating performance based on funds from operations (FFO) and adjusted funds from operations (AFFO). FFO and AFFO are widely accepted measures of real estate operating performance which adjust statutory net profit/(loss) for fair value movements, certain unrealised and non-cash items (FFO), as well as maintenance capital expenditure and static tenant leasing costs incurred during the period (AFFO). FFO and AFFO are determined with reference to the guidelines published by the Property Council of Australia (PCA)<sup>1</sup> and are non-IFRS measures. The table below contains a summary of FFO, AFFO, other related metrics and a summary reconciliation of net profit after tax to FFO<sup>2</sup>.

For the six months to:	31-Dec-20 \$m	31-Dec-19 \$m
	344.4	438.9
Net property income		
External management fees	21.3	31.7
Corporate overheads (net of internal property management fees)	(38.2)	(34.6)
Net interest expense	(60.4)	(99.0)
Funds from operations (FFO)	267.1	337.0
Property revaluation decrement for directly owned properties	(512.1)	(52.8)
Other items	(149.1)	(41.4)
Statutory net (loss)/profit after tax	(394.1)	242.8
Funds from operations	267.1	337.0
Maintenance capital expenditure and static tenant leasing costs	(18.9)	(32.2)
Adjusted funds from operations (AFFO)	248.2	304.8
FFO per security <sup>3</sup> (cents)	5.87	8.95
AFFO per security <sup>3</sup> (cents)	5.45	8.10
Distribution per security (DPS) <sup>4</sup> (cents)	3.40	7.70

<sup>&</sup>lt;sup>1</sup> Voluntary best practice guidelines for disclosing FFO and AFFO, issued by the PCA in May 2019.

<sup>&</sup>lt;sup>2</sup> Refer to Note 1(b) to the Half Year Financial Statements for a full reconciliation of net profit after tax to FFO.

<sup>&</sup>lt;sup>3</sup> The calculation of FFO and AFFO per security for the period uses the basic weighted average number of securities on issue as calculated in Note 5.

<sup>4</sup> Distributions per security are calculated based on actual number of securities outstanding at the time of the distribution record date.

FFO for the period to 31 December 2020 was down 20.7% to \$267.1 million. Taking into account the \$1.2 billion equity raising undertaken in June 2020 and Security Purchase Plan (SPP) completed in July 2020, on a per security basis FFO was down 34.4% to 5.87 cents per security. The table below provides commentary on each component of the FFO result.

		Movement	Commentary
	Net property income (NPI)	Down \$94.5m	The decrease in NPI was driven by allowances for estimated rental waivers and expected credit losses of \$77.9 million <sup>5</sup> (31 December 2019: \$1.9 million). This comprised allowances of \$133.8 million relating to the six-month period ending 31 December 2020 partly offset by a reduction of \$55.9 million in allowances carried forward from 30 June 2020.  Other contributors included reduced carpark income, particularly at CBD assets, a lower occupancy rate and the impact of three asset disposals undertaken during the prior period. This was partly offset by cost saving measures implemented over property expenditure and an elevated level of surrender fees received.
	External management fees	Down \$10.4m	The completion of several developments and a general reduction in development activity, as planned projects were put on hold, saw a reduction in external development fees of approximately \$5 million. Rental waivers estimated to be provided to tenants as a result of COVID-19 also resulted in lower external property management fees of approximately \$3 million.
	Net corporate overheads	Up \$3.6m	Net corporate overheads represent gross overhead costs, offset by internal recharges such as development and property management fees.  On a gross basis corporate overhead costs declined by ~\$6.8 million due to the receipt of the JobKeeper wage subsidy through to 30 September 2020 and reductions across other discretionary expense categories. This was however offset by a reduction in internal development and property management fees due to lower development activities.
J.	Net interest expense	Down \$38.6m	The interest rate swap reset undertaken in FY20 benefitted net interest expense for the period by approximately \$25 million. The remaining decrease in net interest expense was as a result of a lower drawn debt balance, primarily due to proceeds from the \$1.2bn equity raising undertaken in June 2020 being used to repay outstanding facilities.

The statutory net loss after tax was \$394.1 million, a decrease of \$636.9 million on the six months to 31 December 2020 (31 December 2019: statutory profit of \$242.8 million). In addition to the items impacting the FFO result discussed above this loss was primarily due to:

higher non-cash property revaluation decrements of \$512.1 million (31 December 2019: \$52.8 million) and revaluation decrements of \$40.7 million recorded on equity accounted investment properties;

mark to market losses on derivatives \$187.7 million (31 December 2019: gain of \$15.2 million); partly offset by a net foreign exchange gain of \$118.2 million (31 December 2019: loss of \$14.7 million).

#### Distribution

The distribution for the six months to 31 December 2020 was 3.4 cents per security, reflecting a payout ratio on AFFO of 62.4% (31 December 2019: 95.2%). Subject to ongoing board assessment including consideration of external conditions, full year distributions are targeted to be within a payout ratio range of 95% - 100% of AFFO.

#### **Portfolio operations**

### **COVID-19 response**

Customer, retailer and employee safety remains a focus for Vicinity due to the essential role our centres play within their communities. The Group therefore continues to actively pursue and implement measures to minimise the risk of the spread of COVID-19. These measures included enhanced cleaning, promoting social distancing and mask wearing and having COVIDSafe Plans in place at all centres. Vicinity's industry-leading technology has enabled the implementation of a number of other tools to assist in managing COVID-19, including a heat-mapping system which monitors density within a centre, digital queuing, and real-time traffic data centre website displays that allows our customers the ability to plan their shopping trips in advance.

During the period the Group also worked closely to assist health authorities to ensure Centres were safe.

<sup>&</sup>lt;sup>5</sup> Includes statutory reported expected credit losses of \$76.3 million and amounts relating to equity accounted investments.

#### Sales<sup>6</sup>

Vicinity's portfolio sales were most impacted over the period by the restrictions in Melbourne and the slow recovery of visitation in CBDs. Since the lifting of these restrictions portfolio visitation across the portfolio has recovered, and in some cases surpassed per-COVID levels. Despite some localised outbreaks in late 2020, portfolio visitation for December 2020 was 84% when compared to the same month last year, and 90% if CBD centres were excluded. During December we saw CBD workers gradually returning to CBD locations.

Total portfolio Moving Annual Turnover (MAT) to 31 December 2020 was 18.0% below the prior year, however excluding Victorian and CBD centres, portfolio MAT showed a more modest decline of 2.6%. Quarterly sales growth for the portfolio to 31 December 2020 was -12.3%, a considerable improvement on September and June 2020 quarterly sales growth of -32.0% and -31.6% respectively.

#### Key portfolio metrics

	Total p	ortfolio	Portfolio (ex-V	/IC and CBDs)
	Dec-20	Jun-20	Dec-20	Jun-20
Quarter customer visitation (%) <sup>7</sup>	77	61	93	84
Quarter sales growth (%)8	(12.3)	(31.6)	0.7	(14.7)
MAT growth (%) <sup>8</sup>	(18.0)	(7.0)	(2.6)	(1.6)

#### Leasing and cash collections

Vicinity continues to negotiate short term rental waivers and deferrals with tenants across the portfolio. As at 12 February 2021, approximately 85% of leases are estimated to be either unimpacted (not requiring rent relief) or are agreed in principle<sup>9</sup>. The rebound in portfolio centre visitation levels and sales has accelerated the rate of short-term lease variation finalisation.

Cash collection rates for the portfolio improved since the lifting of restrictions in Melbourne in late October 2020. As at 31 December 2020 approximately ~70% of gross billings were collected for the six months to 31 December 2020. Subject to no further material outbreaks of COVID-19, cash collections are expected to further improve as the majority of rental support lease variations are now completed, agreed or agreed in principle.

Additionally, with the current stated conclusion of the SME Code in all States anticipated soon (QLD, SA & Tas already concluded) it is expected that tenants who have continued to withhold contractual rental payments will finalise their short-term lease variations. Vicinity has fully supported the SME Code and the proportionate sharing of the impacts of COVID-19 between landlords and tenants.

#### Developments

During the period the Group continued to progress the planning of major retail and mixed-use developments across the portfolio. This included gaining necessary planning approvals from local councils and governments and progressing pre-development leasing discussions. Major projects planned include Chadstone (various projects), Sunshine Marketplace (Entertainment and Leisure Precinct and serviced apartments), Emporium (fresh food) and Bayside and Emporium (commercial office). Spend on these projects will be phased over different stages on a demand-led basis.

Projects completed during the period included the Kmart expansion at Ellenbrook Central and the residential apartments developed by Golden Age Group. The completion of these apartments above The Glen saw approximately 1,000 new residents move into the precinct.

<sup>&</sup>lt;sup>6</sup> MAT figures are on a comparable basis and exclude divestments and development impacted centres in accordance with Shopping Centre Council of Australia guidelines.

<sup>&</sup>lt;sup>7</sup> Average customer traffic for the quarter as percentage of corresponding quarter in prior year.

<sup>8</sup> Comparable centres

<sup>9</sup> Deals which are agreed in principle include those where terms have been substantially agreed but final documentation and execution remains to be completed.

## (b) Financial position

#### **Balance sheet**

The following summarised balance sheet is based on the full financial statements.

As at:	31-Dec-20 \$m	30-Jun-20 \$m
Cash and cash equivalents	66.7	227.4
Investment properties	13,330.1	13,801.4
Equity accounted investments	495.4	527.6
Intangible assets	164.2	164.2
Other assets	335.1	518.8
Total assets	14,391.5	15,239.4
Interest bearing liabilities	3,384.6	3,929.8
Distribution payable	154.8	-
Other liabilities	808.1	750.0
Total liabilities	4,347.5	4,679.8
Net assets	10,044.0	10,559.6
Net tangible assets per security (NTA) <sup>10</sup> (\$)	2.17	2.29
Drawn debt <sup>11</sup> (\$)	\$3,431.0	\$3,859.0m
Gearing <sup>11</sup> (%)	24.5%	25.5%

Key items which impacted the balance sheet during the period included:

- Investment properties and equity accounted investments down \$503.5 million, or 3.5%. Primarily due to the \$512.1 million revaluation decrement recorded on investment properties and revaluation decrements of \$40.7 million recorded on equity accounted investment properties. These revaluation decrements were largely driven by the forecast impacts of COVID-19 on rentals, particularly at CBD assets and those with a higher focus on discretionary retail. Further information on asset valuations can be found in Note 3 of the half year financial report.
  - Drawn debt down \$428.0 million<sup>11</sup>. Net repayments were made during the half from maturing term deposits, operational cash flows and proceeds from the Security Purchase Plan (SPP), partly offset by capital expenditure.
  - Other assets down \$183.7 million. Driven by a reduction in the mark to market values of derivatives over the half as the Australian dollar strengthened. Trade receivables, which are included in other assets, remained relatively stable as retail trading conditions improved over the period and significant progress on short-term COVID-19 lease variations was made.

## (c) Capital management<sup>12</sup>

Vicinity balance sheet remains strong with gearing at 24.5% and \$2.4 billion of available liquidity. The average debt duration is 4.7 years and the average debt cost for the six-month period was 2.9%. Excluding the effect of the short-term swap reset, the average debt cost was 4.3%. The Group continues to hold strong investment grade credit ratings (Moody's Investor Services A2/negative, S&P Global Ratings A/Stable). The table below contains a summary of key capital management metrics for the Group.

	31-Dec-20	30-Jun-20
Weighted average interest rate <sup>13</sup>	2.9%	3.6%
Proportion of debt hedged	97%	89%
Debt duration <sup>14</sup>	4.7 years	5.2 years
Interest coverage ratio <sup>11</sup>	4.3 times	3.9 times
Credit ratings - Moody's - S&P	A2/negative A/stable	A2/negative A/stable

7

<sup>&</sup>lt;sup>10</sup> Calculated as Balance Sheet net assets less intangible assets, divided by the number of stapled securities on issue at period end. Includes right of use assets and net investments in leases.

<sup>11</sup> Refer to Note 4(d) to the Half Year Financial Statements for the calculation of drawn debt, gearing and the interest cover ratio.

<sup>12</sup> Debt maturity profile amounts are based on facility limits. These exclude lease liabilities and adjustments for fair value items and foreign exchange translation. Refer to Note 4(b) of the Half Year Financial Statements for further information.

 $<sup>^{13}</sup>$  Represents average for the reporting period and is inclusive of margins, drawn line fees and establishment fees.

<sup>&</sup>lt;sup>14</sup> Based on facility limits

## (d) Outlook

Despite the improvement in trading conditions there remains uncertainty due to the pandemic and as such full year earnings and distribution guidance for FY21 will not be provided at this time. Vicinity will continue to monitor conditions and provide further updates as appropriate. Subject to ongoing board assessment including consideration of external conditions, full year distributions are targeted to be within a payout ratio range of 95% - 100% of AFFO.

## Events occurring after the end of the reporting period

#### **COVID-19 pandemic**

In the period between 31 December 2020 and the date of this report short term localised lockdowns and changing restriction levels have been observed across several States in response to COVID-19 cases. These restrictions impacted foot traffic at shopping centres within the Group's portfolio. The duration and extent of such restrictions and the financial, social and public health impacts of the COVID-19 pandemic remain uncertain and therefore the Group cannot quantify the impact that COVID-19 may have on future periods.

Disclosures have been included within the half year financial report on the impact that this uncertainty has had on the reported amounts of relevant revenues, expenses, assets and liabilities for the half year ended 31 December 2020 and the potential impacts that this uncertainty may have on revenues, expenses, assets and liabilities in future periods.

No other matters have arisen since the end of the period which have significantly affected, or may significantly affect, the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial periods.

## Auditor's independence declaration

A copy of the Auditor's Independence Declaration as required under section 307C of the *Corporations Act 2001* (Cth) is included immediately following the Directors' Report.

## Rounding of amounts

The Company is an entity of a kind referred to in Legislative Instrument 2016/191, issued by the Australian Securities and Investments Commission (ASIC), relating to the "rounding off" of amounts in the Directors' Report. Accordingly, amounts in the Directors' Report have been rounded off to the nearest tenth of a million dollars (\$m) in accordance with that Legislative Instrument, unless stated otherwise.

Signed in accordance with a resolution of Directors.

**Trevor Gerber** 

Chairman

17 February 2021



Ernst & Young 8 Exhibition Street Melbourne VIC 3000 Australia GPO Box 67 Melbourne VIC 3001 Tel: +61 3 9288 8000 Fax: +61 3 8650 7777 ey.com/au

## Auditor's Independence Declaration to the Directors of Vicinity Limited

As lead auditor for the review of the financial report of Vicinity Limited for the half year ended 31 December 2020, I declare to the best of my knowledge and belief, there have been:

- a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Vicinity Limited and the entities it controlled during the financial period.

Ernst & Young

Ent + loung

Alison Parker Partner 17 February 2021

# **Statement of Comprehensive Income**

for the half year ended 31 December 2020

		31-Dec-20	31-Dec-19
	Note	\$m	\$m
Revenue and income			
Property ownership revenue and income		559.7	600.3
Management fee revenue from strategic partnerships		22.6	35.2
Interest and other income		0.9	2.3
Total revenue and income	2	583.2	637.8
Share of net loss of equity accounted investments	3(e)	(32.2)	(1.1)
Property revaluation decrement for directly owned properties	3(b)	(512.1)	(52.8)
Direct property expenses		(138.1)	(166.0)
Allowance for expected credit losses	6(b)	(76.3)	(1.9)
Borrowing costs	4(c)	(69.0)	(104.0)
Employee benefits expense		(44.2)	(46.5)
Other expenses from ordinary activities		(19.1)	(20.7)
Net foreign exchange movement on interest bearing liabilities		118.2	(14.7)
Net mark-to-market movement on derivatives		(187.7)	15.2
Depreciation of right of use assets		(3.2)	(2.5)
Net (Loss)/profit before tax for the half year		(380.5)	242.8
Income tax expense		(13.6)	-
Net (loss)/profit for the half year		(394.1)	242.8
Other comprehensive income		-	-
Total comprehensive income for the half year		(394.1)	242.8
Total (loss)/profit and total comprehensive income for the half year attribustapled securityholders as:	utable to		
Securityholders of Vicinity Limited		(0.4)	15.3
Securityholders of other stapled entities of the Group		(393.7)	227.5
Net (loss)/profit and total comprehensive income for the half year		(394.1)	242.8
Earnings per security attributable to securityholders of the Group:			
Basic earnings per security (cents)		(8.66)	6.45
Diluted earnings per security (cents)		(8.66)	6.44

The above consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying notes.

# **Balance Sheet**

as at 31 December 2020

		31-Dec-20	30-Jun-20
	Note	\$m	\$m
Current assets			
Cash and cash equivalents		66.7	227.4
Trade receivables and other assets	6	121.9	133.5
Total current assets		188.6	360.9
Non-current assets			
Investment properties	3(a)	13,330.1	13,801.4
Investments accounted for using the equity method	3(e)	495.4	527.6
Intangible assets		164.2	164.2
Plant and equipment		2.5	2.9
Derivative financial instruments		113.0	268.7
Right of use assets and net investments in leases		29.7	32.9
Deferred tax assets		59.0	72.6
Other assets	6	9.0	8.2
Total non-current assets		14,202.9	14,878.5
Total assets		14,391.5	15,239.4
Current liabilities			
Interest bearing liabilities	4(a)	150.9	151.8
Distribution payable		154.8	-
Payables		137.2	123.6
Lease liabilities		29.3	29.3
Provisions		67.7	51.6
Total current liabilities		539.9	356.3
Non-current liabilities			
Interest bearing liabilities	4(a)	3,233.7	3,778.0
Lease liabilities		285.4	288.4
Provisions		4.3	4.9
Derivative financial instruments		284.2	252.2
Total non-current liabilities		3,807.6	4,323.5
Total liabilities		4,347.5	4,679.8
Net assets		10,044.0	10,559.6
Equity			
Contributed equity	5	9,102.2	9,069.9
Share based payment reserve		1.9	0.9
Retained profits		939.9	1,488.8
Total equity		10,044.0	10,559.6

The above consolidated Balance Sheet should be read in conjunction with the accompanying notes.

# **Statements of Changes in Equity**

for the half year ended 31 December 2020

	Attributable to securityholders of Vicinity Limited			Attributable to	securityholder	s of other sta	pled entities o	of the Group	
	Contributed equity \$m	Reserves \$m	Retained losses \$m	Total \$m	Contributed equity \$m	Reserves \$m	Retained profits \$m	Total \$m	Total equity \$m
As at 1 July 2019	473.1	3.1	(250.6)	225.6	7,533.8	-	3,829.7	11,363.5	11,589.1
Net profit for the half year	-	-	15.3	15.3		-	227.5	227.5	242.8
Total comprehensive income for the half year Transactions with securityholders in their capacity as securityholders:	-	-	15.3	15.3		-	227.5	227.5	242.8
On-market securities buy-back	(0.7)	-	-	(0.7)	(35.5)	-	-	(35.5)	(36.2)
Net movements in share based payment reserve	-	(1.7)	-	(1.7)	-	-	-	-	(1.7)
Distributions declared	-	-	-			=	(289.3)	(289.3)	(289.3)
Total equity as at 31 December 2019	472.4	1.4	(235.3)	238.5	7,498.3	-	3,767.9	11,266.2	11,504.7
As at 1 July 2020	539.5	0.9	(220.9)	319.5	8,530.4	-	1,709.7	10,240.1	10,559.6
Net loss for the half year	-	-	(0.4)	(0.4)		-	(393.7)	(393.7)	(394.1)
Total comprehensive income for the half year	-	-	(0.4)	(0.4)	-	-	(393.7)	(393.7)	(394.1)
Transactions with securityholders in their capacity as securityholders:									
Shares issued	1.9	-	-	1.9	30.7	-	-	30.7	32.6
Share issue costs (net of tax)	-	-	-	-	(0.3)	-	-	(0.3)	(0.3)
Net movements in share based payment reserve	-	1.0	-	1.0	-	-	-	-	1.0
Distributions declared	-	-	-	-	-	-	(154.8)	(154.8)	(154.8)

(221.3)

1.9

322.0

8,560.8

1,161.2

9,722.0

The above Statements of Changes in Equity should be read in conjunction with the accompanying notes.

541.4

Total equity as at 31 December 2020

10,044.0

## **Cash Flow Statement**

for the half year ended 31 December 2020

	31-Dec-20	31-Dec-19
Note	\$m	\$m
Cash flows from operating activities		
Receipts in the course of operations	598.3	731.2
Payments in the course of operations	(236.5)	(308.5)
Distributions and dividends received from equity accounted and managed investments	10.7	7.7
Net operating cash flows retained by equity accounted entities	-	8.9
Interest and other revenue received	0.5	0.4
Interest paid	(64.8)	(103.6)
Net cash inflows from operating activities – proportionate <sup>1</sup>	308.2	336.1
Less: net operating cash flows retained by equity accounted entities	-	(8.9)
Net cash inflows from operating activities	308.2	327.2
Cash flows from investing activities		
Payments for capital expenditure on investment properties	(71.9)	(206.1)
Payments for acquisition of investment property	(1.1)	(3.4)
Proceeds from disposal of investment properties	2.8	224.9
Proceeds from disposal of plant and equipment	-	1.8
Payments for plant and equipment	(0.3)	(0.9)
Net cash (outflows)/inflows from investing activities	(70.5)	16.3
Cash flows from financing activities		
Proceeds from issue of shares	32.6	-
Transaction costs on issue of shares	(0.3)	-
Proceeds from borrowings	150.0	1,504.9
Repayment of borrowings	(578.0)	(1,477.5)
Payment of lease liabilities	(2.4)	(4.0)
Distributions paid to external securityholders	-	(299.9)
On-market securities buy-back	-	(35.5)
Debt establishment costs paid	(0.3)	(6.9)
Acquisition of securities on-market for settlement of share based payments	-	(5.8)
Net cash outflows from financing activities	(398.4)	(324.7)
Net (decrease)/increase in cash and cash equivalents held	(160.7)	18.8
Cash and cash equivalents at the beginning of the half year	227.4	34.9
Cash and cash equivalents at the end of the half year	66.7	53.7

<sup>1.</sup> Proportionate cash flows from operating activities includes total operating cash flows from consolidated and equity accounted entities.

The above Cash Flow Statement should be read in conjunction with the accompanying notes.

# **About This Report**

#### Reporting entity

The financial statements are those of the stapled Group comprising Vicinity Limited (the Company) and Vicinity Centres Trust (the Trust) (collectively 'the Group'). The Stapling Deed entered into by the Company and the Trust ensures that shares in the Company and units in the Trust are 'stapled' together and are traded collectively on the Australian Securities Exchange (ASX) under the code 'VCX'. For financial reporting purposes the Company has been identified as the parent entity of the Group.

The Company and the Trust are for-profit entities that are domiciled and operate wholly in Australia.

#### **Basis of preparation**

The condensed consolidated financial report for the half year ended 31 December 2020 (the Financial Report):

- has been prepared in accordance with the *Corporations Act 2001* (Cth), Accounting Standard AASB 134 *Interim Financial Reporting* and other mandatory professional reporting requirements. The accounting policies adopted are consistent with those of the previous financial year except for the impact of the new and amended accounting standards described below;
  - does not include all the notes of the type normally included in an annual financial report unless otherwise stated. Accordingly, this report is to be read in conjunction with the 30 June 2020 Annual Report and any public announcements issued during the half year in accordance with the continuous disclosure requirements of the *Corporations Act 2001* (Cth) and the Listing Rules of the ASX;
- is presented in Australian dollars (\$) and rounded to the nearest tenth of a million dollars (\$m) in accordance with ASIC Legislative Instrument 2016/191 (unless otherwise stated);
- has been prepared in accordance with the historical cost convention, except for certain financial assets and liabilities, and
   investment properties which have been recognised at fair value; and
  - was authorised for issue by the Board of Directors on 17 February 2021. The Directors have the power to amend and reissue the Financial Report.

#### **COVID-19 pandemic**

While there was an overall improvement in retail trading conditions by 31 December 2020 (as compared to 30 June 2020), the COVID-19 pandemic continued to unfavourably impact the Group's retail property portfolio operations and financial results during the sixmonth period. Further information on the impacts of COVID-19 had on the Group's operations and results can be found in the Directors Report. Discussion of the impact COVID-19 has had on significant judgments and estimates made within this financial report has been included within relevant notes to these financial statements.

#### **Going concern**

Although the Group has a net current deficiency of \$351.3 million (current liabilities exceed current assets) at reporting date, the Financial Report has been prepared on a going concern basis as the Group has sufficient current undrawn borrowing facilities (of \$2,405.0 million, refer to Note 4(b)) and generates sufficient operating cash flows to meet its current obligations as they fall due.

Additionally, the Group has assessed scenarios which consider varying levels of unfavourable impacts of the COVID-19 pandemic ('COVID-19' or the 'pandemic') on items such as cash flows and compliance with key debt covenants, including gearing and interest cover ratios. Based on these scenarios, the Group is expected to be able to pay its debts as and when they fall due for a period of 12 months from the date of these financial statements.

### Impact of new and amended accounting standards

New and amended standards that became effective as of 1 July 2020 did not have a material impact on the financial statements of the Group as they are either not relevant to the Group's activities or require accounting which is consistent with the Group's current accounting policies.

#### Significant accounting judgements, estimates and assumptions

The preparation of financial statements requires the Group to make judgements in the application of accounting policies and estimates when developing assumptions that affect the reported amounts of certain revenues, expenses, assets and liabilities. These judgements and estimates are made considering historical experience and other reasonable and relevant factors but are inherently uncertain. Due to this inherent uncertainty, actual results may differ from these judgements and estimates.

As the extent of the impacts of the COVID-19 pandemic remain uncertain, the level of judgement and estimation applied in the preparation of the 31 December 2020 financial report remained elevated. This elevated level of judgement and estimation was particularly relevant in the areas of valuation of investment properties, revenue and income and recoverability of tenant debtors. Further discussion of changes since 30 June 2020 in the judgements and estimates made by the Group have been included within the relevant notes to the financial statements.

Updates on the following key judgements and estimates are contained in this half year financial report:

Area of judgement or estimation	Note
Valuation of investment properties	3
Revenue and income (impact of COVID-19 rental assistance)	2
Recoverability of tenant debtors	6
Recognition of deferred tax assets	8(b)
Recoverability of intangible assets	8(a)

There was no significant change in judgements and estimates applied in the valuation of derivative financial instruments as compared to those disclosed within the 30 June 2020 financial report.

## **Operations**

## 1. Segment information

The Group's operating segments identified for internal reporting purposes are:

- Property Investment: performance is assessed based on net property income which comprises revenue less expenses derived from investment in retail property; and
- Strategic Partnerships: performance is assessed based on fee income from property management, development, leasing and
   management of wholesale property funds.

Information on these segments is presented on a proportionate basis. This presents net property income and investment property assets relating to equity accounted properties as if they were consolidated investment properties within the Group's segment results. This allows for consistent internal reporting on all investment property assets and segment activities to the Chief Operating Decision Makers to make strategic decisions, regardless of ownership structure arrangements. During the period, the Chief Operating Decision Makers were the CEO and Managing Director (CEO), Chief Operating Officer (COO) and the Chief Financial Officer (CFO).

Group performance is assessed based on funds from operations (FFO), which is calculated as statutory net profit, adjusted for fair value movements, certain unrealised and non-cash items, amounts which are capital in nature and other items that are not considered to be in the ordinary course of business. In addition to FFO, adjusted funds from operations (AFFO) is considered when assessing the performance of the Group. AFFO represents the Group's FFO adjusted for investment property maintenance capital and static tenant leasing costs and other capital items incurred during the half year. FFO and AFFO are determined with reference to guidelines published by the Property Council of Australia (PCA) and are non-IFRS measures.

## (a) Segment results

The segment financial information and metrics provided to the Chief Operating Decision Makers are set out below. The COVID-19 pandemic contributed to the reduction in FFO for the six months ended 31 December 2020 as compared to the six months ended 31 December 2019. Further discussion on the impacts of the pandemic on the Group's results are contained within the Director's Report.

### Financial performance

For the six months to:	31-Dec-20 \$m	31-Dec-19 \$m
Property Investment segment		
Net property income	344.4	438.9
Strategic Partnerships segment		
Property management, development and leasing fees	19.6	29.9
Funds management fees	1.7	1.8
Total segment income	365.7	470.6
Corporate overheads (net of internal property management fees)	(38.2)	(34.6)
Net interest expense	(60.4)	(99.0)
Funds from operations	267.1	337.0
Adjusted for:		
Maintenance capital and static tenant leasing costs	(18.9)	(32.2)
Adjusted funds from operations	248.2	304.8

## Key metrics

For the six months to:	31-Dec-20	31-Dec-19
FFO per security <sup>1</sup> (cents)	5.87	8.95
AFFO per security <sup>1</sup> (cents)	5.45	8.10
Distribution per security (DPS) <sup>2</sup> (cents)	3.40	7.70
Total distributions declared <sup>2</sup> (\$m)	\$154.8	\$289.3
AFFO payout ratio (total distributions declared \$m/AFFO \$m) (%)	62.4%	94.9%
FFO payout ratio (total distributions declared \$m/FFO \$m) (%)	58.0%	85.9%

- 1. The calculation of FFO and AFFO per security for the period uses the basic weighted average number of securities on issue as calculated in Note 5.
- Distributions per security and the total distribution declared are calculated based on actual number of securities outstanding at the time of the distribution record date.

## 1. Segment information (continued)

## (b) Reconciliation of net profit after tax to FFO

For the six months to:	31-Dec-20 \$m	31-Dec-19 \$m
Net (loss)/profit after tax	(394.1)	242.8
Property revaluation decrement for directly owned properties <sup>1</sup>	512.1	52.8
Non-distributable loss relating to equity accounted investments <sup>1</sup>	41.8	16.5
Amortisation of incentives and leasing costs <sup>2</sup>	29.4	27.2
Straight-lining of rent adjustment <sup>3</sup>	(8.8)	(4.8)
Net mark-to-market movement on derivatives <sup>4</sup>	187.7	(15.2)
Net foreign exchange movement on interest bearing liabilities <sup>4</sup>	(118.2)	14.7
Income tax expense <sup>5</sup>	13.6	-
Other non-distributable items	3.6	3.0
Funds from operations	267.1	337.0

The material adjustments to net (loss)/profit to arrive at FFO and reasons for their exclusion are described below:

- . FFO excludes non-distributable fair value movements relating to directly owned investment properties and equity accounted investments.
- Lease incentives and leasing costs are capitalised to investment properties. Amortisation of these items is then recognised as an expense in accordance with Australian Accounting Standards. In accordance with the PCA Guidelines amortisation of these items are excluded from FFO as:
  - static (non-development) lease incentives committed during the half year relating are reflected within maintenance capital and static tenant leasing costs in the AFFO calculation at Note 1(a); and
  - development leasing costs are included within the capital cost of the relevant development project.
- 3. Straight-lining of rental income, which is required by Australian Accounting Standards, is an unrealised non-cash amount and excluded from FFO.
  - Represent non-cash adjustments as required by Australian Accounting Standards and are excluded from FFO.
  - Income tax expense for the period represents the non-cash derecognition of deferred tax assets and has therefore been excluded from FFO.

## (c) Reconciliation of segment income to total revenue

For the six months to:	31-Dec-20 \$m	31-Dec-19 \$m
Total revenue and income	583.2	637.8
Property-related expenses included in segment income	(167.9)	(198.3)
Allowance for expected credit losses	(76.3)	(1.9)
Net property income from equity accounted investments included in segment income	10.1	16.5
Straight-lining of rent adjustment	(8.8)	(4.8)
Amortisation of static lease incentives and other project items	29.4	27.2
Interest and other revenue not included in segment income	(4.0)	(5.9)
Total segment income	365.7	470.6

### (d) Segment assets and liabilities

The property investment segment reported to the CEO, COO and CFO includes investment properties held directly and those that are held through equity accounted entities. A breakdown of the total investment properties in the property investment segment is shown below. All other assets and liabilities are not allocated by segment for reporting to the CEO, COO and CFO.

	Note	31-Dec-20 \$m	30-Jun-20 \$m
Investment properties <sup>1</sup>	3(a) <sup>1</sup>	13,012.4	13,492.6
Investment properties included in equity accounted investments <sup>2</sup>		581.0	621.2
Total interests in directly owned investment properties		13,593.4	14,113.8
Assets under management on behalf of strategic partners <sup>3</sup>		9,021.2	9,492.0
Total assets under management		22,614.6	23,605.8

- 1. Calculated as total investment properties at Note 3(a) less investment property leaseholds and planning and holding costs.
- 2. Excludes planning and holding costs relating to investment properties included in equity accounted investments.
- 3. Represents the value of property interests managed, but not owned, consolidated or otherwise accounted for by the Group.

## 2. Revenue and income

## (a) COVID-19 rental assistance

The Group is providing rental assistance to many tenants of the Group's investment properties as a result of the impact of the COVID-19 pandemic on retail trade and the introduction of the SME Code. Rental assistance is taking the form of rental waivers, payment deferrals and other changes to existing lease payment structures or lease terms. The impact of rental assistance agreements on the financial statements is discussed below.

#### Rental assistance agreed

Rental assistance is agreed once both the Group and the tenant have executed the legal agreement outlining the terms of the assistance. As providing rental assistance during the pandemic was not contemplated within the Group's pre-existing lease arrangements, they are treated as modifications of the pre-existing leases (lease modifications). This treatment applies to all rental assistance agreements, including those reached applying the good faith principles of the SME Code (which promotes a proportionate sharing of the unfavourable impacts of COVID-19 on a tenant's turnover between the landlord and the tenant).

Lease modifications have the following effects on the financial statements:

- Waivers of lease receivables recognised as lease revenue prior to the date of an agreement being reached are written off through profit and loss, except to the extent of a pre-existing allowance for expected credit losses relating to outstanding lease receivables. For the period ending 31 December 2020 \$65.1 million of lease receivables were waived (six months to 31 December 2019: \$nil), of which \$40.6 million related to lease receivables recognised in prior financial periods.
- Lease rental income due over the remaining lease term, which incorporates any future reductions (waivers) in fixed lease payments as compared to the original lease agreement is recognised on a straight-line basis. During the period agreements to reduce future lease payments totalled approximately \$19.1 million (six months to 31 December 2019: \$nil) of which approximately \$13.4 million related to the period ending 31 December 2020. Additional straight line revenue of approximately \$10.4 million was recognised during the period in relation to these reductions.
- Rent for which payment is deferred to a later date (rent is normally payable monthly in advance) continues to be recognised as income with a corresponding receivable in the period to which the occupancy relates. For the period ending 31 December 2020 rental payments of approximately \$7.1 million were deferred until future reporting periods (six months to 31 December 2019: \$nil).

As at 31 December 2020, approximately 3,674 agreements for rental assistance had been executed.

#### Rental assistance under negotiation

Until rental assistance is agreed, lease rental income and lease receivables continue to be recognised in accordance with the terms of the original lease agreement. At the end of the reporting period, an estimate of the lease receivables expected to be waived once an agreement is reached is included within the allowance for expected credit losses. The Group estimates approximately 3,981 agreements for rental assistance are still to be completed. Some tenants may require more than one rental assistance agreement depending on the impacts of COVID-19 on their operations.

Further information on the lease receivables waived and expected credit losses recognised during the period (relating to both rental assistance agreed and under negotiation) at 31 December 2020 can be found in Note 6.

#### (b) Revenue and income by nature

A summary of the Group's total revenue and income included within the Statement of Comprehensive Income by nature is shown below:

For the six months to:	31-Dec-20 \$m	31-Dec-19 \$m
Recovery of property outgoings <sup>1</sup>	83.8	102.3
Other property related revenue <sup>1</sup>	40.5	56.6
Property management and development fees <sup>2</sup>	20.9	33.4
Funds management fees <sup>2</sup>	1.7	1.8
Total revenue from contracts with customers	146.9	194.1
Lease rental income¹	435.4	441.4
Interest and other income	0.9	2.3
Total income	436.3	443.7
Total revenue and income	583.2	637.8

- Included within 'Property ownership revenue and income' in the Statement of Comprehensive Income.
- 2. Included within 'Management fee revenue from strategic partnerships' in the Statement of Comprehensive Income.

#### 3. **Investment properties**

The Group's investment properties represent freehold and leasehold interests in land and buildings held either to derive rental income or for capital appreciation, or both. They are initially measured at cost, including related transaction costs.

Subsequently, at each reporting period, they are carried at their fair values based on the market value, being the price that would be received to sell an investment property in an orderly, arms length transaction between market participants at the reporting date. Fair values for investment properties are determined by independent (external) valuers or internal valuations. These valuations include the cost of capital works in progress on development projects.

Details of the Group's valuation process and valuation methods are provided within the 30 June 2020 Annual Report. An update on changes to the valuation process and valuation considerations, including the impact of continued material valuation uncertainty, is provided in Note 3(c).

## **Portfolio summary**

Shopping centre type		31-Dec-20	Weighted average cap		30-Jun-20	Weighted
	Number of properties	Value \$m	rate %	Number of properties	Value \$m	rat
Super Regional	1	3,062.0	3.88	1	3,119.2	3.8
Major Regional	7	2,054.5	5.92	7	2,126.6	5.9
City Centre	7	2,032.6	4.95	7	2,218.0	4.8
Regional	8	1,423.8	6.71	8	1,484.7	6.7
Outlet Centre	7	1,716.5	5.93	7	1,760.2	5.9
Sub Regional	24	2,526.7	6.55	24	2,588.7	6.5
Neighbourhood	4	196.3	6.40	4	195.2	6.5
Planning and holding costs <sup>1</sup>	-	37.9	-	-	29.3	
Total	58	13,050.3	5.50	58	13,521.9	5.4
Add: Investment property leaseholds		279.8			279.5	
Total investment properties  1. Planning and holding costs relating to planned	•	13,330.1 projects are capi			13,801.4	operty balanc
Total investment properties	•	13,330.1 projects are capi			13,801.4	operty balanc

Planning and holding costs relating to planned major development projects are capitalised and carried within the overall investment property balance. The status of each project is reviewed each period to determine if continued capitalisation of these costs remains appropriate.

## (b) Movements for the period

The following investment property transactions occurred during the period:

- Galleria Water Basin land swap (July 2020), the Group received land with a fair value of \$13.0 million<sup>1</sup> and in return provided land with a fair value of \$11.9 million<sup>1</sup> and cash of \$1.1 million; and
- Sale of other ancillary land (October 2020) for \$3.0 million<sup>1</sup>.

A reconciliation of the movements in investment properties is shown in the table below.

For the six months to:	31-Dec-20 \$m	31-Dec-19 \$m
Opening balance at 1 July	13,521.9	15,128.6
Acquisitions including associated stamp duty and transaction costs	13.0	-
Capital expenditure <sup>2</sup>	62.9	199.1
Capitalised borrowing costs <sup>3</sup>	0.1	1.7
Disposals	(14.7)	(224.9)
Property revaluation decrement for directly owned properties <sup>5</sup>	(512.3)	(51.9)
Amortisation of incentives and leasing costs⁴	(29.4)	(27.2)
Straight-lining of rent adjustment <sup>4</sup>	8.8	4.8
Closing balance at 31 December	13,050.3	15,030.2

- 1. Amounts exclude transaction costs.
- Includes development costs, maintenance capital expenditure, lease incentives and fit-out costs.
- Borrowing costs incurred in the construction of qualifying assets have been capitalised at a weighted average rate of 2.9% (31 December 2019: 4.3%).
- For leases where Vicinity is the lessor in the lease arrangement.
- The property revaluation decrement of \$512.3 million is before the addition of investment property leaseholds. The \$512.1 million revaluation decrement presented within the Statement of Comprehensive Income includes a \$0.2 million revaluation increment of investment property leaseholds held at fair value.

#### (d) Portfolio valuation

#### **Changes to valuation process**

At 31 December 2020, the Group reverted to a combination of internal and independent valuations. This resulted in 12 of 58 investment properties being valued internally (30 June 2020: all independent valuations). Internal valuations were undertaken for properties where key metrics such as foot traffic, sales and rental collections had stabilised at or near pre COVID-19 levels. Additionally, consistent with periods prior to 30 June 2020:

- Internal valuations were reviewed by the director of an independent valuation firm to assess the assumptions adopted and the reasonableness of the outcomes.
  - An independent valuation was obtained where it was likely that the outcome of an internal valuation would lead to the carrying value movement being greater than 10%.

There were no other changes to the valuation process from that disclosed within the 30 June 2020 Annual Report.

#### Impact of the COVID-19 pandemic – continued valuation uncertainty

While retail trading conditions improved for most centres within the portfolio over the period, there continues to be significant estimation uncertainty in determining key inputs into the fair value of the Group's investment properties. This resulted in independent valuers continuing to report on the basis of material valuation uncertainty. The factors causing this material valuation uncertainty include those identified below. Further discussion on these factors can be found within Note 4(c) to the 30 June 2020 Annual Report:

- Lack of property transaction market evidence;
- Impact of actual and potential future shutdowns and restrictions on retail property performance; and
- Uncertain government policy settings.

Material valuation uncertainty clauses included within the independent valuations were consistent with the guidelines issued by the Australian Property Institute and highlight that while valuations can still be relied upon at 31 December 2020, due to the impacts of COVID-19 there is a potential for significant and unexpected movements in value over a relatively short period of time post the valuation being completed.

## (c) Portfolio valuation (continued)

### Key assumptions and inputs

Key unobservable inputs used by the Group in determining the fair value of its investment properties are summarised below. Consistent with 30 June 2020, valuations at 31 December 2020 also continued to incorporate specific unobservable adjustments relating to COVID-19. These adjustments reduced investment property fair values and included (where appropriate):

- Allowances for rental waivers ranging from 0-24 months to be provided to tenants impacted by the COVID-19 outbreak (30 June 2020: 0-12 months).
- Additional capital and stabilisation allowances for replacement of existing tenants that do not renew lease agreements or take longer to recover.
- Softer capitalisation rate and/or market rent assumptions for certain CBD centres which have been significantly impacted by the reduction in tourism and CBD visitation.

	31-Dec-	20	30-Jun-	20	
Unobservable inputs	Range of inputs	Weighted average inputs	Range of inputs	Weighted average inputs	Sensitivity
Capitalisation rate <sup>1</sup>	3.88% - 8.00%	5.50%	3.88% - 8.00%	5.48%	•
Discount rate <sup>2</sup>	6.00% - 9.00%	6.80%	6.00% - 9.00%	6.83%	rate, discount rate, terminal yield, and expected
Terminal yield <sup>3</sup>	4.13% - 8.00%	5.70%	4.13% - 8.00%	5.68%	downtime due to tenants
Expected downtime (for tenants vacating)	3 months to 15 months	7 months	3 months to 15 months	7 months	vacating, the lower the fair value.
Market rents and rental growth rate	2.13% – 3.12%	2.77%	2.00% - 3.17%	2.76%	The higher the assumed market rent and rental growth rate, the higher the fair value.

- The capitalisation rate is the required annual yield of net market income used to determine the value of the property. The rate is determined with regards to comparable market transactions.
- 2. The discount rate is a required annual total rate of return used to convert the forecast cash flow of an asset into present value terms. It should reflect the required rate of return of the property given its risk profile relative to competing uses of capital. The rate is determined with regards to comparable market transactions.
  - The terminal yield is the capitalisation rate used to convert forecast annual income into a forecast asset value at the end of the holding period when carrying out a discounted cash flow calculation. The rate is determined with regards to comparable market transactions and the expected risk inherent in the cash flows at the end of the cash flow period. Leasehold properties with tenure less than 20 years (at the end of the 10-year investment horizon) have been excluded from this sensitivity for comparative reasons given the terminal value calculation can differ to take into account the finite term remaining on the leasehold at that time.

All the above key assumptions have been taken from the latest external valuation reports and internal valuation assessments (where applicable in the prior year). For all investment properties, the current use equates to the highest and best use.

## (c) Portfolio valuation (continued)

#### **Sensitivity analysis**

The following sensitivities illustrate the impact of changes in key unobservable inputs (in isolation) on the fair value of the Group's investment properties at 31 December 2020. Specific key unobservable inputs may impact only the capitalisation of net income method, the DCF method or both methods.

#### **DCF** method

31 December 2020 (\$m)	Carrying value	Discount rate -0.25%	Discount rate +0.25%	10-year rental growth rate -0.25%	10-year rental growth rate +0.25%
Actual valuation¹ (\$m)	13,012.4	-	-	-	-
Impact on actual valuation (\$m)	-	+248.5	(243.2)	(161.9)	+164.3
Resulting valuation (\$m)	-	13,260.9	12,769.2	12,850.5	13,176.7

#### Capitalisation of net income method

31 December 2020 (\$m)	Carrying value	Capitalisation rate -0.25%	Capitalisation rate +0.25%
Actual valuation¹ (\$m)	13,012.4	-	-
Impact on actual valuation (\$m)	-	+671.5	(610.0)
Resulting valuation (\$m)	-	13,683.9	12,402.4

<sup>1.</sup> Excludes planning and holding costs and investment property leaseholds.

## (d) List of investment properties held

The tables below summarise the independent (external) valuation and carrying value for each investment property.

## i. Super Regional

			Carrying value			
	Ownership interest %	31-Dec-20 Valuation type	31-Dec-20 \$m	30-Jun-20 \$m		
Chadstone	50	Independent	3,062.0	3,119.2		
Total Super Regional			3,062.0	3,119.2		

## i. Major Regional

			Carrying value		
<u>)</u>	Ownership interest %	31-Dec-20 Valuation type	31-Dec-20 \$m	30-Jun-20 \$m	
Bankstown Central	50	Internal	272.5	275.0	
Bayside	100	Independent	440.0	459.8	
Galleria	50	Independent	242.5	250.0	
Mandurah Forum	50	Internal	215.0	227.5	
Northland	50	Independent	412.0	422.1	
Roselands	50	Independent	141.5	142.2	
The Glen	50	Independent	331.0	350.0	
Total Major Regional			2,054.5	2,126.6	

## (d) List of investment properties held (continued)

### iii. City Centre

			Carrying value			
	Ownership interest	31-Dec-20	31-Dec-20	30-Jun-20		
П	<u>%</u>	Valuation type	\$m	\$m		
Emporium Melbourne	50	Independent	542.5	640.0		
Myer Bourke Street	33	Independent	142.3	149.0		
Queen Victoria Building <sup>1</sup>	50	Independent	274.0	300.0		
QueensPlaza	100	Independent	680.0	700.0		
The Galeries	50	Independent	152.5	164.0		
The Myer Centre Brisbane	25	Independent	126.3	140.0		
The Strand Arcade	50	Independent	115.0	125.0		
Total City Centre			2,032.6	2,218.0		

Refer to footnotes at the end of Note 3(d).

### iv. Regional

		Carrying	g value	
	Ownership interest %	31-Dec-20 Valuation type	31-Dec-20 \$m	30-Jun-20 \$m
Broadmeadows Central	100	Independent	250.0	269.7
Colonnades	50	Independent	113.2	113.2
Cranbourne Park	50	Independent	125.0	130.0
Eastlands	100	Independent	156.8	156.8
Elizabeth City Centre	100	Independent	290.0	300.0
Grand Plaza	50	Independent	178.0	185.0
Rockingham Centre	50	Internal	205.0	217.5
Runaway Bay Centre	50	Internal	105.8	112.5
Total Regional			1,423.8	1,484.7

#### **Outlet Centre**

			Carrying value		
	Ownership interest %	31-Dec-20 Valuation type	31-Dec-20 \$m	30-Jun-20 \$m	
DFO Brisbane <sup>2</sup>	100	Internal	62.5	62.5	
DFO Essendon <sup>3</sup>	100	Independent	162.0	167.3	
DFO Homebush	100	Independent	610.0	590.0	
DFO Moorabbin <sup>4</sup>	100	Independent	105.0	111.9	
DFO Perth <sup>5</sup>	50	Independent	105.0	105.0	
DFO South Wharf <sup>6</sup>	100	Independent	612.0	663.0	
DFO Uni Hill	50	Independent	60.0	60.5	
Total Outlet Centre			1,716.5	1,760.2	

Refer to footnotes at the end of Note 3(d).

#### (d) List of investment properties held (continued)

#### vi. **Sub Regional**

	Ownership interest	31-Dec-20	Carrying va 31-Dec-20	lue 30-Jun-20
	. %	Valuation type	\$m	\$m
Altona Gate Shopping Centre	100	Independent	103.0	100.0
Armidale Central	100	Internal	35.0	36.0
Box Hill Central (North Precinct)	100	Independent	125.0	127.5
Box Hill Central (South Precinct) <sup>7</sup>	100	Independent	210.0	219.5
Buranda Village	100	Independent	38.0	38.0
Carlingford Court	50	Independent	99.0	105.0
Castle Plaza	100	Independent	142.0	151.4
Ellenbrook Central	100	Independent	247.1	242.0
Gympie Central	100	Internal	70.0	72.5
Halls Head Central	50	Independent	39.0	40.0
Karratha City	50	Internal	39.0	40.0
Kurralta Central	100	Independent	42.9	42.0
Lake Haven Centre	100	Independent	274.0	283.
Livingston Marketplace	100	Independent	79.5	83.
Maddington Central	100	Independent	90.0	93.
Mornington Central	50	Independent	35.0	36.
Nepean Village	100	Independent	200.0	204.
Northgate	100	Internal	83.0	85.
Roxburgh Village	100	Independent	93.0	95.
Sunshine Marketplace	50	Independent	59.5	60.
Taigum Square	100	Internal	83.0	85.
Warriewood Square	50	Internal	134.0	137.
Warwick Grove	100	Independent	145.4	150.
Whitsunday Plaza	100	Independent	60.3	61.
Total Sub Regional			2,526.7	2,588.

#### (d) List of investment properties held (continued)

#### vii. Neighbourhood

			Carryin	g value
	Ownership interest %	31-Dec-20 Valuation type	31-Dec-20 \$m	30-Jun-20 \$m
Dianella Plaza	100	Independent	60.8	63.0
Milton Village	100	Independent	35.0	34.3
Oakleigh Central	100	Independent	76.0	72.6
Victoria Park Central	100	Internal	24.5	25.3
Total Neighbourhood			196.3	195.2
1. The title to this property is leasehold and expires in 208:	3.			
2. The right to operate the DFO Brisbane business expires in	in 2046.			
3. The title to this property is leasehold and expires in 204	8.			
4. The title to this property is leasehold with an option to e	extend the ground lease to 2	2034 at the Group's discre	etion.	

- The title to this property is leasehold and expires in 2083.
- The right to operate the DFO Brisbane business expires in 2046.
- The title to this property is leasehold and expires in 2048.
- The title to this property is leasehold with an option to extend the ground lease to 2034 at the Group's discretion.
- The title to this property is leasehold and expires in 2047.
- The title to this property is leasehold and expires in 2108.
- The title to this property is leasehold with options to extend the ground lease to 2134 at the Group's discretion.

## **Equity accounted investments**

Equity accounted investments are predominantly investment property joint ventures with strategic partners where the property ownership interest is held through a jointly owned trust rather than direct ownership into the property title. The Group has contractual arrangements that establish joint control over the economic activities of these trusts, based on standard market terms. These are accounted for in the Group's financial statements using the equity method.

The Group holds the following investments that are equity accounted:

	Ownership		Carrying value		
	31-Dec-20	30-Jun-20	31-Dec-20	30-Jun-20	
	%	%	\$m	\$m	
Chatswood Chase Sydney (Joint Venture) <sup>1</sup>	51.0	51.0	427.3	454.5	
Victoria Gardens Retail Trust (Joint Venture)	50.0	50.0	68.1	72.5	
Vicinity Asset Operations Pty Ltd (Associate)	40.0	40.0	-	0.6	
Closing balance			495.4	527.6	

Investment in joint venture held through CC Commercial Trust. The Group and its joint venture partner each have equal voting rights over the relevant activities of the joint venture.

The decline in the carrying value of the Group's equity accounted investments during the period was driven by property revaluation decrements recorded on the underlying investment properties held.

The assets of investment property joint ventures substantially consist of investment properties held at fair value. As such the value of equity accounted investments recognised by the Group is subject to the same significant estimation and valuation uncertainties as the Group's investment properties.

# Capital structure and financial risk management

## **Interest bearing liabilities**

No significant financing activities occurred during the six months to 31 December 2020. Net repayments of \$428.0 million were made from maturing term deposits, operational cash flows and the proceeds from the Security Purchase Plan (SPP), partly offset by capital

#### **Summary of facilities** (a)

		31-Dec-20 \$m	30-Jun-2( \$m
Cu	rrent liabilities		
Se	cured		
AL	JD Medium Term Notes (AMTNs) <sup>1</sup>	150.9	151.9
De	eferred debt costs <sup>2</sup>	-	(0.1
To	otal current liabilities	150.9	151.8
No	on-current liabilities		
Ür	nsecured		
Ва	ank debt	70.0	498.0
A۱	MTNs <sup>3</sup>	857.1	856.8
GE	BP European Medium Term Notes (GBMTNs)	619.1	625.6
HK	KD European Medium Term Notes (HKMTNs)	107.3	119.6
Us	S Private Placement notes (USPPs)	805.3	885.2
EU	JR European Medium Term Notes (EUMTNs)	789.8	809.5
Dε	eferred debt costs <sup>2</sup>	(14.9)	(16.7)
	eferred debt costs <sup>2</sup>	(14.9) <b>3,233.7</b>	
То			3,778.0
То	otal non-current liabilities	3,233.7 3,384.6	(16.7) 3,778.0 3,929.8 ,148.2 million).
To To	otal non-current liabilities otal interest bearing liabilities	<b>3,233.7 3,384.6</b> million (30 June 2020: \$3	<b>3,778.0</b> <b>3,929.8</b> ,148.2 million).
To	otal non-current liabilities  otal interest bearing liabilities  Secured by a first charge over certain of the Group's investment properties with a carrying value of \$3,066.1  Deferred debt costs comprise the unamortised value of borrowing costs paid on establishment or refinance	<b>3,233.7 3,384.6</b> million (30 June 2020: \$3	3,778.0 3,929.8 ,148.2 million).
1 1 2	Atal non-current liabilities  Atal interest bearing liabilities  Secured by a first charge over certain of the Group's investment properties with a carrying value of \$3,066.1  Deferred debt costs comprise the unamortised value of borrowing costs paid on establishment or refinance on the Balance Sheet and amortised to borrowing costs in the Statement of Comprehensive Income.	<b>3,233.7 3,384.6</b> million (30 June 2020: \$3	<b>3,778. 3,929.</b> ,148.2 million).
1 1 2	Atal non-current liabilities  Atal interest bearing liabilities  Secured by a first charge over certain of the Group's investment properties with a carrying value of \$3,066.1  Deferred debt costs comprise the unamortised value of borrowing costs paid on establishment or refinance on the Balance Sheet and amortised to borrowing costs in the Statement of Comprehensive Income.	<b>3,233.7 3,384.6</b> million (30 June 2020: \$3	<b>3,778. 3,929.</b> ,148.2 million).
1 1 2	Atal non-current liabilities  Atal interest bearing liabilities  Secured by a first charge over certain of the Group's investment properties with a carrying value of \$3,066.1  Deferred debt costs comprise the unamortised value of borrowing costs paid on establishment or refinance on the Balance Sheet and amortised to borrowing costs in the Statement of Comprehensive Income.	<b>3,233.7 3,384.6</b> million (30 June 2020: \$3	<b>3,778. 3,929.</b> ,148.2 million).

Secured by a first charge over certain of the Group's investment properties with a carrying value of \$3,066.1 million (30 June 2020: \$3,148.2 million).

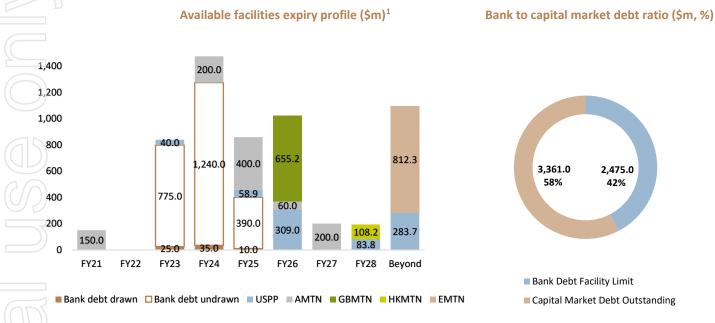
Deferred debt costs comprise the unamortised value of borrowing costs paid on establishment or refinance of debt facilities. These costs are deferred on the Balance Sheet and amortised to borrowing costs in the Statement of Comprehensive Income.

Non-current unsecured AMTNs include AUD \$60.0 million issued under the Group's EMTN programme.

## 4. Interest bearing liabilities (continued)

## (b) Facility maturity and availability

The charts below outline the maturity of the Group's total available facilities at 31 December 2020 by type and the bank to capital markets debt ratio. Of the \$5,836.0 million total available facilities (30 June 2020: \$5,836.0 million), \$2,405.0 million remains undrawn at 31 December 2020 (30 June 2020: \$1,977.0 million).



The carrying amount of the USPPs, GBMTNs, HKMTNs, EUMTNs and AMTNs in the Balance Sheet is net of adjustments for fair value items and foreign exchange translation of \$31.5 million (30 June 2020: -\$87.6 million). These adjustments are excluded from the calculation of total facilities available and amounts drawn as shown in the charts. Additionally, deferred debt costs of \$14.9 million (30 June 2020: \$16.8 million) are not reflected in the amount drawn.

#### (c) Borrowing costs

Borrowing costs consist of interest and other costs incurred in connection with borrowing funds (such as establishment fees, legal and other fees). Borrowing costs are expensed to the Statement of Comprehensive Income using the effective interest rate method, except for borrowing costs incurred for the development of investment properties which are capitalised to the cost of the investment property during the period of development. Borrowing costs also include finance charges on lease liabilities.

For the six months to:	31-Dec-20 \$m	31-Dec-19 \$m
Interest and other costs on interest bearing liabilities and derivatives	56.5	97.0
Amortisation of deferred debt costs	2.2	3.0
Amortisation of fair value adjustments relating to discontinuation of hedge accounting	(0.6)	(0.6)
Amortisation of AMTN, GBMTN and EUMTN fair value adjustment	(0.2)	(1.8)
Interest charge on lease liabilities	11.2	9.2
Capitalised borrowing costs	(0.1)	(2.8)
Total borrowing costs	69.0	104.0

## 4. Interest bearing liabilities (continued)

## (d) Capital risk management

#### Approach and consideration of COVID-19

The Group seeks to maintain a strong and conservative capital structure with appropriate liquidity, low gearing and a diversified debt profile (by source and tenor). The Group has long-term credit ratings of 'A2/negative' from Moody's Investors Service and 'A/stable' from Standard & Poor's.

While uncertainty remains as to the full impact of the COVID-19 pandemic on retail property, the Group considers it has sufficient capital and liquidity at 31 December 2020 to manage the varying levels of unfavourable impacts considered by the Group. As at 31 December 2020, the Group had \$66.7 million of cash on hand and \$2,405.0 million of available undrawn facilities, with \$150.0 million of debt maturities in the 2021 financial year and no maturities in the 2022 financial year.

### **Key capital metrics**

Key metrics monitored are gearing ratio and interest cover ratio. These metrics are shown below:

#### Gearing

The gearing ratio is calculated in the table below as:

- drawn debt, net of cash; divided by
- total tangible assets excluding cash, right of use asset, net investments in leases, investment property leaseholds and derivative financial assets.

	31-Dec-20 \$m	30-Jun-20 \$m
Total interest bearing liabilities (Note 4(a))	3,384.6	3,929.8
Add: deferred debt costs	14.9	16.8
Add: fair value and foreign exchange adjustments to GBMTNs	36.1	29.6
Less: fair value and foreign exchange adjustments to USPPs	(30.0)	(109.9)
Less: fair value adjustments to AMTNs	2.0	1.3
Less: foreign exchange adjustments to HKMTNs	0.9	(11.4)
Less: fair value and foreign exchange adjustments to EUMTNs	22.5	2.8
Total drawn debt	3,431.0	3,859.0
Drawn debt net of cash	3,364.3	3,631.6
Total tangible assets excluding cash, right of use assets, net investments in leases, investment	12 720 1	14 266 7
property leaseholds and derivative financial assets	13,738.1	14,266.7
Gearing ratio (target range of 25.0% to 35.0%)	24.5%	25.5%

### Interest cover ratio

The interest cover ratio (ICR) is calculated in accordance with the definitions within the Group's bank debt facility agreements as follows:

- EBITDA which generally means the Group's earnings before interest, tax, depreciation, amortisation, fair value adjustments and other one-off or non-recurring items; divided by
  - total interest expense.

At 31 December 2020 the interest cover ratio including one-off or non-recurring items was 4.3 times (31 December 2019: 4.4 times, 30 June 2020: 3.9 times). Excluding amounts which the Group considers one-off or non-recurring, which principally comprised allowances for expected credit losses arising as a result of the impacts of COVID-19, the interest cover ratio was 6.3 times.

## 4. Interest bearing liabilities (continued)

## (e) Fair value of interest bearing liabilities

As at 31 December 2020, the Group's interest bearing liabilities had a fair value of \$3,584.6 million (30 June 2020: \$3,993.1 million).

The carrying amount of these interest bearing liabilities was \$3,384.6 million (30 June 2020: \$3,929.8 million). The difference between the carrying amount and the fair value of interest bearing liabilities is due to:

- deferred debt costs included in the carrying value which are not included in the fair value; and
- movements in market discount rates on fixed rate interest bearing liabilities since initial recognition. As fair value is calculated by discounting the contractual cash flows using prevailing market discount rates (with similar terms, maturity and credit quality) any movements in these discount rates since initial recognition will give rise to differences between fair value and the carrying value (which is at amortised cost).

Had the fixed rate interest bearing liabilities been recognised at fair value, these would have been classified as Level 2 under the fair value hierarchy as the market discount rates used are indirectly observable.

## (f) Defaults and covenants

At 31 December 2020, the Group had no defaults on debt obligations or breaches of lending covenants (30 June 2020: nil).

## 5. Contributed equity

An ordinary stapled security comprises one share in the Company and one unit in the Trust. Ordinary stapled securities entitle the holder to participate in distributions and the proceeds on winding up of the Group (if enacted) in proportion to the number of securities held. Ordinary stapled securities are classified as equity.

Incremental costs directly attributable to the issue of new stapled securities are shown in equity as a deduction, net of tax, from the proceeds. Incremental costs directly attributable to the issue of new stapled securities for the acquisition of a business are not included in the cost of the acquisition as part of the purchase consideration.

The number of ordinary securities of the Group is shown in the table below. All ordinary securities are fully paid. During the period 22.6 million new securities were issued under the retail security holder Security Purchase Plan.

	31-Dec-20 Number (m)	30-Jun-20 Number (m)	31-Dec-20 \$m	30-Jun-20 \$m
Total stapled securities on issue at the beginning of the period	4,529.6	3,771.8	9,069.9	8,006.9
Staple securities issued (net of equity raising costs)	22.6	810.8	32.3	1,179.0
On-market security buy-back	-	(53.0)	-	(116.0)
Total stapled securities on issue at the end of the period	4,552.2	4,529.6	9,102.2	9,069.9

The following weighted average number of securities are used in the denominator in calculating earnings per security for the Parent and the Group:

For the six months to:	31-Dec-20 Number (m)	31-Dec-19 Number (m)
Weighted average number of securities used as the denominator in calculating basic earnings per security	4,550.8	3,763.6
Adjustment for potential dilution from performance rights granted	8.5	6.1
Weighted average number of securities and potential securities used as the denominator in calculating the diluted earnings per security	4,559.3	3,769.7

# **Working capital**

## 6. Trade receivables and other assets

## (a) Summary

Trade receivables largely comprise amounts due from tenants of the Group's investment properties under lease agreements and amounts receivable from strategic partners under property management agreements. Trade receivables are initially recognised at the transaction price or fair value and subsequently measured at amortised cost using the effective interest rate method, less an allowance for expected credit losses. At 31 December 2020, the carrying value of trade receivables and other financial assets approximated their fair value.

	31-Dec-20 \$m	30-Jun-20 \$m
Current trade receivables		
Trade debtors	206.7	200.3
Deferred rent <sup>1</sup>	4.3	1.0
Accrued income	9.2	12.9
Receivables from strategic partners	3.0	5.0
Less: estimated rent waivers	(93.0)	(100.4)
Less: allowance for expected credit losses	(83.5)	(69.2)
Total current trade receivables <sup>2</sup>	46.7	49.6
Current other assets		
Distributions receivable from joint ventures and associates	22.3	32.7
Prepayments	16.6	14.7
Land tax levies	22.1	19.7
Tenant security deposits held	0.4	0.6
Other	13.8	16.2
Total current other assets	75.2	83.9
Total current trade receivables and other assets	121.9	133.5
Non-current other assets		
Deferred rent <sup>1</sup>	3.8	-
Less: allowance for expected credit losses	(2.8)	-
Other	8.0	8.2
Total non-current other assets	9.0	8.2

Under certain COVID-19 rent assistance agreements rents are deferred to be repaid at a later date.

### Impact of the COVID-19 pandemic

As a result of the impact of the COVID-19 pandemic on retail trade and the introduction of the SME Code, the Group is continuing to provide rental assistance to tenants in the form of rent waivers, deferrals or other lease changes. Negotiations for rental assistance remain in progress with many SME and non-SME tenants across the portfolio. Many tenants have continued to withhold contractual lease payments due to the Group until these negotiations (and the amount of rental waivers provided by the Group) are finalised. Accordingly, the Group has included an estimate of the rental waivers for agreements not yet completed (estimated waiver amount) within the allowance for expected credit losses (ECLs).

There continues to be significant estimation uncertainty in determining the estimated waiver amount. This is driven by the uncertain trading and economic environment and the uncertain outcome of rental assistance negotiations, particularly those that may end up being linked to tenant sales performance over the rent assistance period.

<sup>2.</sup> Includes receivables relating to lease rental income, property outgoings recovery revenue and other property-related revenue. Refer to Note 2 for an analysis of the Group's revenue and income.

## 6. Trade receivables and other assets (continued)

## (b) Allowance for expected credit losses

The allowance for ECLs represents the difference between cash flows contractually receivable by the Group and the cash flows the Group expects to receive. For trade receivables, contract assets and lease receivables, the Group applies the simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The recognition of an ECL however does not mean that the Group has ceased collection activities in relation to the amounts owed.

The approach taken to determine the lifetime ECLs at 31 December 2020 is outlined below.

### **Approach**

The following approach was adopted to determine the allowance for ECLs at 31 December 2020. The approach was adjusted as compared to that adopted at 30 June 2020 to incorporate rental collection and tenant performance information in a COVID impacted operating environment. This information was not available at 30 June 2020.

While the inputs and information used in development of the allowance for ECLs are considered reasonable and supportable, the calculation of these amounts in the current environment is subject to significant uncertainty. Factors causing this uncertainty include the unknown economic impacts of the pandemic, the possibility of future lockdowns or government mandated closures and the uncertain outcome of rental assistance negotiations with tenants (as discussed in Note 6(a)). In the event that the impacts of COVID-19 are longer lasting or more severe than anticipated, this may result in a further increase in the allowance for ECLs or amount of debt written off in future periods (and vice-versa).

#### Pre COVID-19 trade debtors

An ECL of \$8.9 million has been recognised for the full value of debt outstanding relating to months prior to the outbreak of COVID-19 (which the Group has assessed as months prior to 1 March 2020) (30 June 2020: \$18.9 million). Given this debt is well overdue and largely relates to tenants experiencing trading difficulties prior to the outbreak of COVID-19 its collection is viewed as highly unlikely.

#### **COVID-19** impacted trade debtors

ECLs on debt relating to months subsequent to the outbreak of COVID-19 (period post 1 March 2020) were determined based on the total debt outstanding for each tenant. Assessing ECLs based on total debt outstanding, not the age of the outstanding debt, was considered more reflective of the overall credit risk within the portfolio given ongoing rent assistance negotiations. The ECL of \$145.9 million relating to these debtors contained the following components:

- \$93.0 million for the estimated waiver amount from ongoing rental relief negotiations (30 June 2020: \$100.4 million);
  - \$49.2 million additional allowances for the difference between cash flows contractually receivable by the Group (after deducting likely waivers) and the cash flows the Group expects to receive (30 June 2020: \$26.9 million). The estimate of cash flows remaining to be collected by the Group used as the input into this calculation was determined by:
  - Calculating the actual average cash collection rates observed across the managed portfolio for tenants where rental assistance negotiations had been fully completed and processed or where rental assistance was not required. These collection rates were determined across billings from the start of the COVID impacted period to those in excess of 90 days overdue at 31 December 2020 (i.e. billings relating to the period 1 April to 30 September 2020).
  - Actual average cash collection rates were calculated and applied separately for SME, Major Chain and National Chain tenants and for similar centres.
  - Applying these observed cash collection rates to the outstanding debt balance, after deducting likely waivers, for tenants
    where rent assistance negotiations remains ongoing and debt is less than 90 days overdue to ascertain an estimate of the
    remaining cash collection outcomes.

A further risk adjustment of \$3.7 million. This was recognised to reflect the significant uncertainties as to the outcome of rent assistance negotiations and cash collections post 31 December 2020 given the possibility of future lockdowns or Government mandated closures, Government stimulus ceasing and lower post-Christmas trade.

#### **Amounts deferred**

A \$24.5 million allowance was recognised for ECLs on rentals deferred or expected to be deferred (30 June 2020: \$23.4 million). On average this represents 74% of the total rentals earned prior to 31 December 2020 for which payment is expected to be deferred.

## 6. Trade receivables and other assets (continued)

## (b) Allowance for expected credit losses (continued)

#### Movements in the allowance for ECLs

The movement in the allowance for ECLs in respect of trade receivables during the period was as follows:

	31-Dec-20 \$m	31-Dec-19 \$m
Opening balance at 1 July	(169.6)	(7.3)
Amounts written off as uncollectible	1.5	1.3
Rental waivers granted	65.1	-
Net remeasurement of prior period allowances <sup>1</sup>	54.2	-
Loss allowance on receivables originated during the current period	(130.5)	(1.9)
Closing balance at 31 December	(179.3)	(7.9)

The opening allowance for expected credit losses at 1 July 2020 has reduced by \$54.2 million due to an improvement in retail trading conditions and better than anticipated rent waiver negotiations and cash collections relative to assumptions adopted at 30 June 2020. As discussed above and within the 30 June 2020 Annual Report, there is significant uncertainty in determining the allowance for expected credit losses driven by the uncertain impacts of the COVID-19 pandemic.

#### Sensitivities

As outlined above, key inputs into the determination of the allowance for ECLs was the likely outcome of rental waivers arising from rental relief negotiations and average cash collection percentages observed. The allowance for ECLs has the following sensitivity to changes in these inputs:

Rental waivers: changing the average estimated rental waivers by +/- 100bps would result in an \$0.4 million increase/decrease
 in the allowance for ECLs.

Average cash collections: changing the average cash collection percentage used as an input to the calculation of ECLs for each tenant and centre type assessed by +/- 100bps would result in an \$3.0 million decrease/increase in the allowance for ECLs.

## Other disclosures

#### **7. Operating cash flow reconciliation**

The reconciliation of net (loss)/profit after tax for the half year to net cash provided by operating activities is provided below.

For the 6 months to:	31-Dec-20 \$m	31-Dec-19 \$m
Net (loss)/profit after tax for the half year	(394.1)	242.8
Exclude non-cash items and cash flows under investing and financing activities:		
Amortisation of incentives and leasing costs	29.4	27.2
Straight-lining of rent adjustment	(8.8)	(4.8)
Property revaluation decrement for directly owned properties	512.1	52.8
Share of net loss of equity accounted investments	32.2	1.1
Distributions of net income from equity accounted investments	-	1.4
Amortisation of non-cash items included in interest expense	0.5	0.5
Net foreign exchange movement on interest bearing liabilities	(118.2)	14.7
Net mark-to-market movement on derivatives	187.7	(15.2)
Depreciation of right of use asset	3.2	2.5
Income tax expense	13.6	-
Other non-cash items	1.8	3.3
Movements in working capital:		
Increase in payables, provisions and other liabilities	38.1	0.5
Decrease in receivables and other assets	10.7	0.4
Net cash inflow from operating activities	308.2	327.2
8. Other Group accounting matters (a) Impairment assessment		

## Other Group accounting matters

## Impairment assessment

The Group performs impairment testing for goodwill and indefinite life intangible assets at least annually, or when there are other indicators of impairment. The Group last performed an impairment test at 30 June 2020 which resulted in the full impairment of \$427.0 million of goodwill previously recognised as an asset.

At 31 December 2020, the market capitalisation of the Group continued to be below the value of net assets recorded on the Balance Sheet, providing a continued indicator of impairment. In considering this indicator of impairment the Group identified that:

- In relation to the Property Investment Cash Generating Unit (CGU):
  - Greater than 99% of the remaining assets of the Property Investment CGU are investment properties which are carried at their fair values, based on valuations prepared by independent valuers (refer to Note 3).
  - Other assets remaining within the PI CGU were carried at their recoverable amounts.
- Key inputs and assumptions within the Strategic Partnership CGU discounted cash flow valuation had not changed significantly since 30 June 2020 and therefore the recoverable amount of the CGU, which includes the \$164.2 million of intangible assets recognised on the Group's balance sheet, continued to exceed its carrying value.

Accordingly, no impairment was required in respect of other the Property Investment or Strategic Partnership CGU at 31 December

## 8. Other Group accounting matters (continued)

## (b) Deferred tax assets

The Group continues to recognise a deferred tax asset, primarily relating to historical tax losses. The recoverability of this deferred tax asset is dependent on the generation of sufficient future taxable income by the Company to utilise those tax losses. Estimation is required in forecasting future taxable income and judgement is applied in assessing an appropriate forecast period. The continued impacts of COVID-19 have caused increased uncertainty in determining future taxable income of the Company.

At 31 December 2020, the Group has assessed scenarios which consider varying levels of unfavourable impacts of the COVID-19 pandemic on items such as:

- Future property, development and funds management fee revenues, which are linked to the performance of the investment
   properties under management by the Company.
  - Corporate overhead costs and cost recoveries.

Based on these scenarios, the Group identified a reduction in the forecast taxable income of the Company. Accordingly, the carrying value of the deferred tax asset recognised was reduced to \$59.0 million (30 June 2020: \$72.6 million) and corresponding income tax expense of \$13.6 million was recognised (31 December 2019: nil).

## (c) Government grants

Until September 2020, the Group was eligible for under the initial phase of the Federal Government JobKeeper wage subsidy program. Gross payments received were \$12.4 million (year to 30 June 2020: \$10.8 million).

## 9. Events occurring after the reporting date

### **COVID-19 pandemic**

In the period between 31 December 2020 and the date of this report short term localised lockdowns and changing restriction levels have been observed across several States in response to COVID-19 cases. These restrictions impacted foot traffic at shopping centres within the Group's portfolio. The duration and extent of such restrictions and the financial, social and public health impacts of the COVID-19 pandemic remain uncertain and therefore the Group cannot quantify the impact that COVID-19 may have on future periods.

Disclosures have been included within the half year financial report on the impact that this uncertainty has had on the reported amounts of relevant revenues, expenses, assets and liabilities for the half year ended 31 December 2020 and the potential impacts that this uncertainty may have on revenues, expenses, assets and liabilities in future periods.

No other matters have arisen since the end of the period which have significantly affected, or may significantly affect, the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial periods.

## **Directors' Declaration**

### In the Directors' opinion:

- (a) the half year financial statements and notes of Vicinity Centres (the Group) set out on pages 10 to 34 are in accordance with the *Corporations Act 2001* (Cth), including:
  - i. complying with Australian Accounting Standards, the *Corporations Regulations 2001* (Cth) and other mandatory professional reporting requirements; and
  - ii. giving a true and fair view of the Group's financial position as at 31 December 2020 and of its performance, as represented by the results of its operations, changes in equity and its cash flows, for the half year ended on that date; and
- (b) there are reasonable grounds to believe that the Group will be able to pay their debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors of Vicinity Limited.

**Trevor Gerber** 

Chairman

17 February 2021



Ernst & Young 8 Exhibition Street Melbourne VIC 3000 Australia GPO Box 67 Melbourne VIC 3001 Tel: +61 3 9288 8000 Fax: +61 3 8650 7777

ey.com/au

# Independent Auditor's Review Report to the Members of Vicinity Limited

## Report on the Half-Year Financial Report

### Conclusion

We have reviewed the accompanying half-year financial report of Vicinity Limited (the "Company"), and the entities it controlled (collectively "Vicinity Centres" or the "Group"), which comprises the consolidated balance sheet as at 31 December 2020, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, nothing has come to our attention that causes us to believe that the half-year financial report of the Group is not in accordance with the *Corporations Act* 2001, including:

- Giving a true and fair view of the consolidated entity's financial position of the Group as at 31 December 2020 and of its consolidated financial performance for the half-year ended on that date; and
- b. Complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

### Emphasis of matter - Investment Property Valuation

We draw attention to Note 3 of the half-year financial report which describes the impact of the COVID-19 pandemic on the determination of fair value of investment properties and how this has been considered by the Directors in the preparation of the financial report. Due to the heightened degree of valuation uncertainty, property values may change significantly and unexpectedly over a relatively short period of time. Our opinion is not modified in respect of this matter.

## Directors' Responsibility for the Half-Year Financial Report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.



## Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, anything has come to our attention that causes us to believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the Group's consolidated financial position as at 31 December 2020 and its consolidated financial performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Vicinity Limited and the entities it controlled during the half year, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

Ernst & Young

Alison Parker Partner

Melbourne 17 February 2021 Michael Collins Partner