

# Lindsay Australia Limited

ABN 81 061 642 733

ASX Code LAU

Half-Yearly Report

Half-Year Ended 31 December 2020  
ASX Rule 4.2A.3

Information required by Appendix 4D

The information should be read in conjunction with the  
attached Half-Year Report for the period ending 31 December 2020.

## Lindsay Australia Limited (LAU)

### Results for announcement to the market

\$ A'000

Revenues from ordinary activities	up	1.20%	to		218,644
Profit from ordinary activities after tax attributable to owners	up	12.55%	to		6,511
Net Profit after tax attributable to members	up	12.55%	to		6,511
Dividends	Amount per security			Franked amount per security	
Interim Dividend	1.2¢			1.2¢	
Previous corresponding period	1.0¢			1.0¢	

Record date for determining entitlements to the dividend.	26 March 2021

## 4D Management discussion and comments

Refer Half Year Financial Report which has been lodged concurrently with App 4D.

### Non-cash financing and investing activities

	31 December 2020 \$A'000	31 December 2019 \$A'000
Acquisition of right-of-use assets – plant and equipment	13,854	13,770
Acquisition of right-of-use assets – property	2,460	1,919
Dividends satisfied by issue of shares	83	650

### Ratios

	31 December 2020	31 December 2019
<b>Profit before tax / revenue</b> Consolidated profit before tax as a percentage of revenue	4.26%	3.84%
<b>Profit after tax / equity interests</b> Consolidated net profit after tax attributable to owners as a percentage of equity at the end of the half year	6.68%	6.05%

### Earnings Per Security (EPS)

	31 December 2020	31 December 2019
Basic EPS	2.2¢	1.9¢
Weighted average number of ordinary shares used in the calculation of the Basic EPS	299,404,544	297,807,349
Earnings \$A'000's used in calculating basic EPS	\$6,511	\$5,785

### NTA backing

	31 December 2020 \$A'000	31 December 2019 \$A'000
Net Tangible Assets (NTA)	\$88,477	\$86,197
Net tangible asset backing per ordinary security (cents per share)	*29.54 cents	*28.85 cents
<i>*The net tangible asset backing per ordinary share of 29.54 cents is inclusive of right-of-use assets and lease liabilities.</i>		

## Dividends

Date the dividend is payable	09 April 2021
Record date to determine entitlements to the dividend	26 March 2021

## Dividend amount per security

		Amount per security ¢	Franked amount per security at 30% tax ¢
	<b>Interim dividend:</b>		
	Current year	1.2	1.2
	Previous year	1.0	1.0

## Dividend Reinvestment Plan

The company has a Dividend Reinvestment Plan. The last day for notification of an election to participate in respect of the dividend payable on 09 April 2021 is 30 March 2021. A discount of 5% to the volume weighted average price for the five business days prior to and including the record date will apply to reinvestments.

## Issued and Quoted securities at end of current period

Category of securities	Total number	Number quoted	Issue price per security (cents)
Ordinary securities 1/7/2020	299,290,033	299,290,033	
Changes during current period Increases through issues- DRIP	252,476	252,476	33.0 cents
Ordinary securities 31/12/2020	299,542,509	299,542,509	

Changes in accounting policies since the last annual report are disclosed as follows.

nil

**Audit Review/Status.**

This report is based on accounts that have been subject to review.

**Details of entities over which control has been gained or lost during the period.**

Nil

**Compliance statement**

1. This report has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act.
2. This report and the accounts, upon which the report is based, use the same accounting policies.
3. This report does give a true and fair view of the matters disclosed.
4. The entity has a formally constituted audit committee.



Justin T Green  
Chief Financial Officer

Date 23 February 2021



**LINDSAY AUSTRALIA**  
LIMITED

ABN 81 061 642 733

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**INTERIM FINANCIAL REPORT**  
for the half-year ended 31 December 2020



**LINDSAY RURAL**

# LINDSAY AUSTRALIA LIMITED and Controlled Entities

## INTERIM FINANCIAL REPORT

FOR THE HALF-YEAR ENDED 31 DECEMBER 2020

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### Directors

*Chairman (Non-executive)*

Mr Richard A Anderson OAM BCom FCA FCPA

*Managing Director and Chief Executive Officer*

Mr Michael K Lindsay

*Non-executive Directors*

Mr Anthony R Kelly

Mr Robert L Green

### Group Legal Counsel & Company Secretary

Mr Broderick T Jones LLB

### Chief Financial Officer & Company Secretary

Mr Justin T Green BBus CPA

### Share Register

Computershare Investor Services Pty Ltd

Level 1, 200 Mary Street, Brisbane, QLD, 4000

Telephone: 1300 552 270

Website: [www.computershare.com.au](http://www.computershare.com.au)

### Registered and Principal Administrative Office

152 Postle Street, Acacia Ridge, QLD, 4110

Telephone: (07) 3240 4900

Fax: (07) 3054 0240

Website: [www.lindsayaustralia.com.au](http://www.lindsayaustralia.com.au)

### Auditor

Pitcher Partners

Level 38, 345 Queen Street, Brisbane, QLD, 4000

### Stock Exchange Listing

Lindsay Australia Limited shares are listed on the Australian Securities Exchange, code LAU.

# LINDSAY AUSTRALIA LIMITED and Controlled Entities

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## LINDSAY AUSTRALIA LIMITED and Controlled Entities

### DIRECTORS' REPORT

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Your Directors present their report on the consolidated entity consisting of Lindsay Australia Limited and the entities it controlled (referred to as "the Group") at the end of, or during the half-year ended 31 December 2020.

This interim financial report does not include all the notes of the type normally included in an annual financial report and should be read in conjunction with the annual report for the year ended 30 June 2020 and any public announcements made by Lindsay Australia Limited (ASX: LAU) in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

#### DIRECTORS

The following persons were Directors of Lindsay Australia Limited during or since the end of the half year:

J F Pressler – resigned 06 November 2020

M K Lindsay

R A Anderson

A R Kelly

R L Green

The above-mentioned Directors held office during and since the end of the half-year except as otherwise noted.

#### REVIEW OF OPERATIONS

Lindsay Australia Limited ("the Group") incorporates the key divisions of Lindsay Transport (including Lindsay Fresh) and Lindsay Rural. These vertically integrated business units have a specific focus on servicing customers across several industries including fresh produce, horticulture, food processing, food services and logistics. Our customers' needs continue to evolve, and it's a testament to the Group's longevity that it continues to deliver new and innovative solutions to meet these changing requirements. What started with three trucks in 1953 has now developed into a business which offers a unique end-to-end solution Australia wide.

#### Reconciliation of results from the Group's operations

A summary of the Group's financial results from its continuing operations for the half-year ending 31 December 2020 and the prior comparative period is set out below.

Underlying operations defined in this report are the Group's reported financial results as set out in the financial statements, adjusted for significant items that are non-recurring or items incurred outside the ordinary operations of the Group. Significant items include the impact of AASB 16.

The below table provides a reconciliation of the Group's results as contained in the financial statements and non-IFRS (International Financial reporting Standards) underlying operations. The Directors believe the additional information included in the report is useful for measuring the financial performance of the Group.

The following non-IFRS reconciliation has not been subject to the Group's audit but is extracted from the reviewed interim financial statements.

# LINDSAY AUSTRALIA LIMITED and Controlled Entities

## DIRECTORS' REPORT

6 months ended 31 December 2020	Transport \$'000	Rural \$'000	Corporate unallocated \$'000	Group \$'000
<b>Reported profit (loss) before tax</b>	<b>17,308</b>	<b>3,517</b>	<b>(11,502)</b>	<b>9,323</b>
Impact of application of AASB 16				
Depreciation right of use properties	3,214	365	1,218	4,797
Finance costs right-of-use properties	1,311	48	484	1,843
Operating lease rental payments	(3,683)	(397)	(1,475)	(5,555)
AASB 16 profit impact	842	16	227	1,085
<b>Underlying profit (loss) before tax</b>	<b>18,150</b>	<b>3,533</b>	<b>(11,275)</b>	<b>10,408</b>

<b>Reported EBITDA</b>	<b>33,366</b>	<b>4,133</b>	<b>(5,789)</b>	<b>31,710</b>
Less: depreciation right of use properties	(3,214)	(365)	(1,218)	(4,797)
Less: finance costs right-of-use properties	(1,311)	(48)	(484)	(1,843)
Add: underlying adjustments	842	16	227	1,085
<b>Underlying EBITDA</b>	<b>29,683</b>	<b>3,736</b>	<b>(7,264)</b>	<b>26,155</b>

6 months ended 31 December 2019	Transport \$'000	Rural \$'000	Corporate unallocated \$'000	Group \$'000
<b>Reported profit (loss) before tax</b>	<b>16,961</b>	<b>3,187</b>	<b>(11,845)</b>	<b>8,303</b>
Impact of application of AASB 16				
Depreciation right of use properties	1,666	370	1,209	3,245
Finance costs right-of-use properties	471	52	520	1,043
Operating lease rental payments	(2,007)	(406)	(1,428)	(3,841)
AASB 16 profit impact	130	16	301	447
<b>Underlying profit (loss) before tax</b>	<b>17,091</b>	<b>3,203</b>	<b>(11,544)</b>	<b>8,750</b>
<b>Reported EBITDA</b>	<b>29,579</b>	<b>3,826</b>	<b>(6,228)</b>	<b>27,177</b>
Less: depreciation right of use properties	(1,666)	(370)	(1,209)	(3,245)
Less: finance costs right-of-use properties	(471)	(52)	(520)	(1,043)
Add: underlying adjustments	130	16	301	447
<b>Underlying EBITDA</b>	<b>27,572</b>	<b>3,420</b>	<b>(7,656)</b>	<b>23,336</b>

### Summary of operating results

## LINDSAY AUSTRALIA LIMITED and Controlled Entities DIRECTORS' REPORT

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The Group remains focused on diversifying its range of products, services and geographical reach to continue to meet the evolving needs of customers. The Group will continue to invest in capacity, facilities, equipment, technology and cost efficiency initiatives to deliver value for customers, employees and shareholders.

For the half-year to 31 December 2020, the Group generated \$6.5 million net profit after tax from \$218.6 million in revenues. Revenue increased \$2.6 million (+1.2%) from the prior comparable period (pcp) while net profit after tax increased \$0.7 million (+12.5%).

The Group achieved underlying earnings before interest, tax, depreciation and amortisation (EBITDA) of \$26.1 million which was an increase of 12.1% compared with the pcp. The underlying results exclude the impact of AASB 16. Continued focus on cost controls and improving operational efficiency delivered positive EBITDA growth from all divisions and reductions in corporate overheads.

Transport division revenue (both external and inter-segment) was on par with the pcp. Reductions in import and export logistic revenue from Lindsay Fresh and lower fuel levy recoveries were mitigated by increases in rail revenue through new customer additions and capacity expansion.

Expanding the Group's rail operations remains a key growth strategy for the Transport division. The Group added 45 refrigerated containers to the fleet in H1 FY21. A further 65 containers are due to be delivered in H2 FY21, expanding the fleet to 296 containers (276 refrigerated and 20 dry) by the end of the financial year. Rail remains an efficient, lower capital investment strategy to achieve organic growth in the refrigerated transport market and is highly complementary to the extensive network of refrigerated facilities and road fleet that the Group operates.

Rural division revenue (both external and inter-segment) grew \$1.8 million (+2.7%) to \$68.8 million, driven by growth across several key regions and diversifying the division's product sales mix.

Rural remains focused on high growth horticulture regions and will continue to evaluate opportunities to leverage key growing regions that support the Transport division's network.

The Group generated net operating cash flows of \$19.9 million for the half-year, representing an increase of \$2.3 million (+13%) from the pcp. The Group historically achieves an improved operating cash flow in the second half of the financial year due to the seasonality of the Group's customer mix. Operating cash flow is also expected to benefit in H2 FY21 from reductions in tax payments due to Australian Government programs announced to mitigate the impacts of COVID-19.

The effective tax rate remained steady at 30.2% (H1 FY20: 30.3%).

### COVID-19 impact

Transport's import and export logistics operations which are conducted by Lindsay Fresh Logistics experienced a material decline in revenues during H1 FY21 due to the shortage of available air freight services. The capacity restraint also has a negative impact on the ancillary services that the division offers. The Group expects to experience capacity restraints and impacts on revenue for the remainder of FY21. The Lindsay Fresh division remains eligible for the Australian Government Job Keeper wage subsidy scheme and received wage subsidies in the half-year ended 31 December 2020 of \$1.57 million.

The Board continues to monitor the impacts of COVID-19 closely, and while all divisions remain fully operational, we are aware that circumstances are subject to sudden and continual change.

The Group implemented and continues to maintain a significant number of initiatives in response to the COVID-19 challenges. We continue to remain focused on staff wellbeing, clear communications and best-practice safety and compliance for customers, suppliers and all community stakeholders.

# LINDSAY AUSTRALIA LIMITED and Controlled Entities

## DIRECTORS' REPORT

Segment revenue and contributions (refer Note 3):

Half-year	Dec 2020 \$'000	Dec 2019 \$'000	% Increase / (decrease)
<b>Transport</b>			
Revenue from provision of services	148,365	147,837	0.4%
Revenue from sale of goods	-	425	(100.0%)
Other revenue	1,315	1,000	31.5%
Inter-segment revenue	2,953	3,677	(19.7%)
<b>Total segment revenue</b>	<b>152,633</b>	<b>152,939</b>	<b>(0.2%)</b>
<b>Segment EBITDA</b>	<b>33,366</b>	<b>29,579</b>	<b>12.8%</b>
<b>Segment contribution to profit (loss) before tax</b>	<b>17,308</b>	<b>16,961</b>	<b>2.0%</b>
<b>Rural</b>			
Revenue from sale of goods	68,182	66,137	3.1%
Other revenue	68	163	(58.3%)
Inter-segment revenue	575	692	(16.9%)
<b>Total segment revenue</b>	<b>68,825</b>	<b>66,992</b>	<b>2.7%</b>
<b>Segment EBITDA</b>	<b>4,133</b>	<b>3,826</b>	<b>8.0%</b>
<b>Segment contribution to profit (loss) before tax</b>	<b>3,517</b>	<b>3,187</b>	<b>10.4%</b>

### DIVIDEND

Dividends are paid taking account of profit, future cash requirements for capital expenditure (sustaining and growth), working capital and the mix of debt and equity. A fully franked interim dividend of 1.2 cents per share was declared on 23 February 2021. This dividend is payable on 9 April 2021. Lindsay Australia Limited's dividend reinvestment plan continues in force. The dividend has not been recognised as a liability at the end of the half-year.

### ROUNDING OF AMOUNTS

Unless otherwise stated, the amounts in this report and in the financial report have been rounded to the nearest \$1,000 (where rounding is applicable) relying on rounding relief under ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument (2016/191). The Group is an entity to which the instrument applies.

### AUDITOR'S INDEPENDENCE DECLARATION

A copy of the auditor's independence declaration as required under the section 307C of the *Corporations Act 2001* accompanies this report.

This report is made in accordance with a resolution of the Directors.



**Richard A Anderson**  
Chairman of Directors

Brisbane, Queensland  
23 February 2021

Level 38, 345 Queen Street  
Brisbane, QLD 4000

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GPO Box 1144  
Brisbane, QLD 4001

**p.** +61 7 3222 8444

The Directors  
Lindsay Australia Limited  
152 Postle Street  
ACACIA RIDGE QLD 4110

### Auditor's Independence Declaration

In relation to the independent auditor's review for the half-year ended 31 December 2020, to the best of my knowledge and belief there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001*; and
- (ii) no contraventions of APES110 *Code of Ethics for Professional Accountants (including Independence Standards)*.

This declaration is in respect of Lindsay Australia Limited and the entities it controlled during the period.

*Pitcher Partners*

PITCHER PARTNERS



DAN COLWELL  
Partner

Brisbane, Queensland  
23 February 2021

Brisbane Sydney Newcastle Melbourne Adelaide Perth

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NICOL FISCHER MARK NICHOLSON	PETER CARRISZULI JASON EVANS	KYLE LANFREIGHT NORMAN THURBIECHT	BRETT HEADRICK WARWICK PAGE	COLLE WILKINSON SIBON CHUN	JEREMY JONES TOM SPLATT	JAMES FIELD DANIEL COLWELL	NOREEN COOPER FELICITY CRIMSTON	CHERYL MASON KEIRAN WALLIS	MURRAY GRAHAM
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**LINDSAY AUSTRALIA LIMITED and Controlled Entities**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE HALF-YEAR ENDED 31 DECEMBER 2020**

	Note	31 Dec 2020 \$'000	31 Dec 2019 \$'000
<b>Revenues</b>	4	<b>218,644</b>	<b>216,043</b>
<b>Expenses</b>			
Changes in finished goods		(1,594)	(577)
Purchase of inventories		(54,947)	(53,425)
Employee benefits expense		(56,019)	(59,455)
Subcontractors		(31,875)	(25,070)
Depreciation and amortisation		(17,966)	(14,888)
Vehicle operating costs		(25,262)	(31,730)
Finance costs		(4,421)	(3,986)
Impairment loss on trade receivables		(39)	(102)
Rental and equipment hire costs		(587)	(1,293)
Professional fees		(714)	(799)
Other expenses		(15,897)	(16,415)
		(209,321)	(207,740)
<b>Profit before income tax</b>		<b>9,323</b>	<b>8,303</b>
Income tax expense		(2,812)	(2,518)
<b>Profit for the period</b>		<b>6,511</b>	<b>5,785</b>
Other comprehensive income		-	-
<b>Total comprehensive income for the period</b>		<b>6,511</b>	<b>5,785</b>
Basic and diluted earnings per share		2.2¢	1.9¢

The consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

**LINDSAY AUSTRALIA LIMITED and Controlled Entities**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
AS AT 31 DECEMBER 2020

	Note	31 Dec 2020 \$'000	30 Jun 2020 \$'000
<b>CURRENT ASSETS</b>			
Cash and cash equivalents		17,950	17,895
Trade and other receivables		60,648	50,508
Inventories		13,783	12,053
Prepayments		5,301	5,288
Current tax assets		3,418	1,301
<b>TOTAL CURRENT ASSETS</b>		<b>101,100</b>	<b>87,045</b>
<b>NON-CURRENT ASSETS</b>			
Financial assets at fair value through other comprehensive income		25	25
Property, plant and equipment	8	63,565	64,407
Right-of-use assets	9	198,711	200,756
Intangible assets		9,024	9,305
<b>TOTAL NON-CURRENT ASSETS</b>		<b>271,325</b>	<b>274,493</b>
<b>TOTAL ASSETS</b>		<b>372,425</b>	<b>361,538</b>
<b>CURRENT LIABILITIES</b>			
Trade and other payables		36,557	34,019
Borrowings	10	4,918	7,918
Lease liabilities	11	36,121	36,043
Provisions		10,912	10,159
Other		2,344	3,363
<b>TOTAL CURRENT LIABILITIES</b>		<b>90,852</b>	<b>91,502</b>
<b>NON-CURRENT LIABILITIES</b>			
Borrowings	10	16,232	17,190
Lease liabilities	11	150,157	149,484
Deferred tax liabilities		7,252	3,201
Provisions		1,909	1,868
Other		8,522	5,930
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>184,072</b>	<b>177,673</b>
<b>TOTAL LIABILITIES</b>		<b>274,924</b>	<b>269,175</b>
<b>NET ASSETS</b>		<b>97,501</b>	<b>92,363</b>
<b>EQUITY</b>			
Contributed equity	6	73,504	73,421
Reserves		835	794
Retained profits		23,162	18,148
<b>TOTAL EQUITY</b>		<b>97,501</b>	<b>92,363</b>

The consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

# LINDSAY AUSTRALIA LIMITED and Controlled Entities

## CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE HALF-YEAR ENDED 31 DECEMBER 2020

	Note	31 Dec 2020 \$'000	31 Dec 2019 \$'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Receipts in course of operations		229,851	229,128
Payments to suppliers and employees		(204,864)	(206,828)
Interest received		89	160
Finance costs paid		(4,344)	(3,976)
Income taxes refunded		-	819
Income taxes paid		(878)	(1,752)
Net cash provided by operating activities		<b>19,854</b>	<b>17,551</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Payments for property, plant and equipment		(1,396)	(5,005)
Payments for intangible assets		(11)	(60)
Proceeds from disposal of property, plant and equipment		626	1,016
Net cash used in investing activities		<b>(781)</b>	<b>(4,049)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from borrowings		2,841	5,600
Repayment of borrowings		(4,000)	(6,821)
Repayment of equipment lease liabilities		(12,733)	(12,566)
Repayment of property lease liabilities		(3,712)	(2,798)
Dividends paid	5	(1,414)	(2,615)
Net cash used in financing activities		<b>(19,018)</b>	<b>(19,200)</b>
Net increase/(decrease) in cash and cash equivalents		55	(5,698)
Cash and cash equivalents at the beginning of the reporting period		17,895	17,460
<b>Cash and cash equivalents at the end of the reporting period</b>		<b>17,950</b>	<b>11,762</b>

The consolidated statement of cash flows should be read in conjunction with the accompanying notes.



**LINDSAY AUSTRALIA LIMITED and Controlled Entities**  
**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
**FOR THE HALF-YEAR ENDED 31 DECEMBER 2020**

	Note	Contributed equity \$'000	Share-based payments reserve \$'000	Retained profits \$'000	Total equity \$'000
<b>At 1 July 2020</b>		73,421	794	18,148	92,363
Profit for the period		-	-	6,511	6,511
Other comprehensive income		-	-	-	-
Total comprehensive income for the period		-	-	6,511	6,511
<b>Transactions with owners in their capacity as owners:</b>					
Employee share schemes – value of employee services		-	41	-	41
Dividend paid during half-year	5	83	-	(1,497)	(1,414)
<b>At 31 December 2020</b>		<b>73,504</b>	<b>835</b>	<b>23,162</b>	<b>97,501</b>
<b>At 1 July 2019</b>		72,615	662	20,828	94,105
Adjustment to retained earnings with application of AASB 16		-	-	(1,749)	(1,749)
<b>Adjusted balance at 1 July 2019</b>		<b>72,615</b>	<b>662</b>	<b>19,079</b>	<b>92,356</b>
Profit for the period		-	-	5,785	5,785
Other comprehensive income		-	-	-	-
Total comprehensive income for the period		-	-	5,785	5,785
<b>Transactions with owners in their capacity as owners:</b>					
Employee share schemes – value of employee services		-	66	-	66
Dividend paid during half-year	5	650	-	(3,265)	(2,615)
<b>At 31 December 2019</b>		<b>73,265</b>	<b>728</b>	<b>21,599</b>	<b>95,592</b>

The consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

## NOTE 1 CORPORATE INFORMATION

Lindsay Australia Limited (the "Company") is a company limited by shares, domiciled and incorporated in Australia whose shares are publicly traded on the Australian Securities Exchange.

The condensed consolidated interim financial statements ('interim financial report') of the Company as at and for the half-year ended 31 December 2020 comprise the financial statements of the Company and its subsidiaries (together referred to in these financial statements as the "Group"). The consolidated half-year financial report was authorised for issue in accordance with a resolution of the Directors on the 23 February 2021.

## NOTE 2 SIGNIFICANT ACCOUNTING POLICIES

This general purpose financial report for the half-year ended 31 December 2020 has been prepared in accordance with accounting standard AASB 134: *Interim Financial Reporting* and the *Corporations Act 2001*.

The accounting policies and methods of computation adopted in the preparation of the consolidated financial statements are consistent with those adopted in the Group's annual financial report for the year ended 30 June 2020. All new accounting standards and amendments applicable for the first time for this financial period have been adopted and have had no material impact on the Group.

There are a number of new accounting standards, interpretations and amendments that have been issued but not yet effective, however these are not considered relevant to the activities of the Group and are not expected to have a material impact on the financial statements of the Group.

The Group has not early adopted any other standard, interpretation or amendment that has been issued but not yet effective.

## NOTE 3 SEGMENTS

The Group has identified the following reporting segments based on the internal reports that are reviewed and used by the Board of Directors (chief operating decision maker) in assessing performance and determining the allocation of resources:

- Transport – Cartage of general and refrigerated products, ancillary sales and distribution; and
- Rural – Sale and distribution of a range of agricultural supply products.

Group revenues are derived predominately from customers within Australia.

6 months ended 31 December 2020	Transport \$'000	Rural \$'000	Corporate unallocated \$'000	Total \$'000
<b>Revenue</b>				
Revenue from provision of services (i)	151,318	-	-	151,318
Revenue from sale of goods (ii)	-	68,757	-	68,757
Other revenue	1,315	68	714	2,097
<b>Total segment revenue</b>	<b>152,633</b>	<b>68,825</b>	<b>714</b>	<b>222,172</b>
Inter-segment revenue elimination	(2,953)	(575)	-	(3,528)
<b>Total revenue</b>	<b>149,680</b>	<b>68,250</b>	<b>714</b>	<b>218,644</b>
<b>EBITDA</b>	<b>33,366</b>	<b>4,133</b>	<b>(5,789)</b>	<b>31,710</b>
Depreciation and amortisation	(11,533)	(203)	(1,433)	(13,169)
Depreciation right-of-use properties	(3,214)	(365)	(1,218)	(4,797)
<b>Total depreciation and amortisation</b>	<b>(14,747)</b>	<b>(568)</b>	<b>(2,651)</b>	<b>(17,966)</b>
<b>EBIT</b>	<b>18,619</b>	<b>3,565</b>	<b>(8,440)</b>	<b>13,744</b>
Finance costs	-	-	(2,578)	(2,578)
Finance costs right-of-use properties	(1,311)	(48)	(484)	(1,843)
<b>Total finance costs</b>	<b>(1,311)</b>	<b>(48)</b>	<b>(3,062)</b>	<b>(4,421)</b>
<b>Segment profit before tax</b>	<b>17,308</b>	<b>3,517</b>	<b>(11,502)</b>	<b>9,323</b>
<b>Underlying EBITDA (Non-IFRS)</b>	<b>29,683</b>	<b>3,736</b>	<b>(7,264)</b>	<b>26,155</b>
Underlying EBITDA adjustments (iii)	(3,683)	(397)	(1,475)	(5,555)

(i) Revenue from provision of services is recognised over time.

(ii) Revenue from sale of goods is recognised at a point in time.

(iii) Underlying EBITDA adjustments include operating lease rental payments to lessors during the period.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE HALF-YEAR ENDED 31 DECEMBER 2020

## NOTE 3 SEGMENTS (Continued)

6 months ended 31 December 2019	Transport \$'000	Rural \$'000	Corporate unallocated \$'000	Total \$'000
<b>Revenue</b>				
Revenue from provision of services (i)	151,514	-	-	151,514
Revenue from sale of goods (ii)	425	66,829	-	67,254
Other revenue	1,000	163	481	1,644
<b>Total segment revenue</b>	<b>152,939</b>	<b>66,992</b>	<b>481</b>	<b>220,412</b>
Inter-segment revenue elimination	(3,677)	(692)	-	(4,369)
<b>Total revenue</b>	<b>149,262</b>	<b>66,300</b>	<b>481</b>	<b>216,043</b>
<b>EBITDA</b>	<b>29,579</b>	<b>3,826</b>	<b>(6,228)</b>	<b>27,177</b>
Depreciation and amortisation	(10,481)	(217)	(945)	(11,643)
Depreciation right-of-use properties	(1,666)	(370)	(1,209)	(3,245)
<b>Total depreciation and amortisation</b>	<b>(12,147)</b>	<b>(587)</b>	<b>(2,154)</b>	<b>(14,888)</b>
<b>EBIT</b>	<b>17,432</b>	<b>3,239</b>	<b>(8,382)</b>	<b>12,289</b>
Finance costs	-	-	(2,943)	(2,943)
Finance costs right-of-use properties	(471)	(52)	(520)	(1,043)
<b>Total finance costs</b>	<b>(471)</b>	<b>(52)</b>	<b>(3,463)</b>	<b>(3,986)</b>
<b>Segment profit before tax</b>	<b>16,961</b>	<b>3,187</b>	<b>(11,845)</b>	<b>8,303</b>
<b>Underlying EBITDA (Non-IFRS)</b>	<b>27,572</b>	<b>3,420</b>	<b>(7,656)</b>	<b>23,336</b>
Underlying EBITDA adjustments (iii)	(2,007)	(406)	(1,428)	(3,841)

- (i) Revenue from provision of services is recognised over time.  
(ii) Revenue from sale of goods is recognised at a point in time.  
(iii) Underlying EBITDA adjustments include operating lease rental payments to lessors during the period.

## NOTE 4 REVENUE

In the following table, revenue from contracts with customers is disaggregated by customer type.

**Horticulture customers**

Customers are classified as horticulture if they are predominately exposed to the primary production of fresh fruit and vegetables. Horticulture customers include primary producers (growers), produce market agents and produce packing groups. Revenues for horticulture customers can fluctuate depending on season and can be impacted by weather related events.

**Commercial customers**

All other customers are classified as commercial customers. These customers do not have any direct involvement in the production of fresh fruit and vegetables. They are predominately manufacturers, food processors or distributors and third-party transport operators.

6 months ended 31 December 2020	Transport \$'000	Rural \$'000	Corporate unallocated \$'000	Group \$'000
<b>Revenue</b>				
Horticulture	77,256	68,182	-	145,438
Commercial	71,109	-	-	71,109
<b>Revenue from contracts with customers</b>	<b>148,365</b>	<b>68,182</b>	<b>-</b>	<b>216,547</b>
Other revenue	1,315	68	714	2,097
<b>Total revenue</b>	<b>149,680</b>	<b>68,250</b>	<b>714</b>	<b>218,644</b>
<b>Other revenue comprises:</b>				
Rent received				59
Interest received				89
Insurance and other recoveries				681
Other				1,268
<b>Total other revenue</b>				<b>2,097</b>

6 months ended 31 December 2019	Transport \$'000	Rural \$'000	Corporate unallocated \$'000	Group \$'000
<b>Revenue</b>				
Horticulture	76,409	66,137	-	142,546
Commercial	71,853	-	-	71,853
<b>Revenue from contracts with customers</b>	<b>148,262</b>	<b>66,137</b>	<b>-</b>	<b>214,399</b>
Other revenue	1,000	163	481	1,644
<b>Total revenue</b>	<b>149,262</b>	<b>66,300</b>	<b>481</b>	<b>216,043</b>
<b>Other revenue comprises:</b>				
Rent received				66
Interest received				160
Insurance and other recoveries				394
Other				1,024
<b>Total other revenue</b>				<b>1,644</b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE HALF-YEAR ENDED 31 DECEMBER 2020

	31 Dec 2020 \$'000	31 Dec 2019 \$'000
<b>NOTE 5 DIVIDENDS</b>		
Paid in cash	1,414	2,615
Satisfied by issue of shares	83	650
Dividends paid during the half-year	1,497	3,265
<b>Dividends not recognised at the end of the half-year</b>		
Since the end of the half-year, the directors have declared the payment of an interim dividend of 1.2 cents (2020: 1.0 cent) per fully paid ordinary share, fully franked based on tax paid at 30%. The aggregate amount of the proposed interim dividend is expected to be paid on 9 April 2021 (2020: 9 April 2020), but not recognised as a liability at the end of the half-year.	3,595	2,988

	31 Dec 2020 \$'000	30 Jun 2020 \$'000
<b>NOTE 6 CONTRIBUTED EQUITY</b>		
Fully paid ordinary shares	73,504	73,421

Movement in fully paid ordinary share capital	Number of Shares	Issue Price ¢	\$'000
Opening balance at 1 July 2020	299,290,033		73,421
Issue of shares pursuant to the dividend reinvestment plan	252,476	33.0	83
Closing balance at 31 December 2020	299,542,509		73,504
Opening balance at 1 July 2019	296,856,465		72,615
Issue of shares pursuant to the dividend reinvestment plan	1,912,218	34.0	650
Closing balance at 31 December 2019	298,768,683		73,265

	31 Dec 2020 \$'000	31 Dec 2019 \$'000
<b>NOTE 7 NON-CASH FINANCING AND INVESTING ACTIVITIES</b>		
Acquisition of right-of-use assets – plant & equipment	13,854	13,770
Acquisition of right-of-use assets – property	2,460	1,919
Dividends satisfied by issue of shares	83	650

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE HALF-YEAR ENDED 31 DECEMBER 2020

	31 Dec 2020 \$'000	30 Jun 2020 \$'000
<b>NOTE 8 PROPERTY, PLANT &amp; EQUIPMENT</b>		
<b>Freehold land and buildings</b>		
Land – at cost	7,034	7,034
Buildings – at cost	16,034	16,034
Accumulated depreciation	(2,138)	(1,931)
	<b>20,930</b>	<b>21,137</b>
<b>Leasehold improvements</b>		
At cost	24,214	24,184
Accumulated depreciation	(5,204)	(4,372)
	19,010	19,812
<b>Total property</b>	<b>39,940</b>	<b>40,949</b>
<b>Plant and equipment</b>		
At cost	103,372	95,921
Accumulated depreciation	(79,958)	(73,755)
	<b>23,414</b>	<b>22,166</b>
<b>Work in progress – capital</b>	<b>211</b>	<b>1,292</b>
<b>Total plant and equipment</b>	<b>23,625</b>	<b>23,458</b>
<b>Total property, plant and equipment</b>	<b>63,565</b>	<b>64,407</b>

	31 Dec 2020 \$'000	30 Jun 2020 \$'000
<b>NOTE 9 RIGHT-OF-USE ASSETS</b>		
<b>Right-of-use property leases</b>		
At Cost	104,762	102,553
Accumulated depreciation	(24,862)	(20,781)
	<b>79,900</b>	<b>81,772</b>
<b>Right-of-use equipment leases</b>		
At Cost	181,275	179,588
Accumulated depreciation	(62,464)	(60,604)
	<b>118,811</b>	<b>118,984</b>
<b>Total right-of-use assets</b>	<b>198,711</b>	<b>200,756</b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE HALF-YEAR ENDED 31 DECEMBER 2020

	31 Dec 2020 \$'000	30 Jun 2020 \$'000
<b>NOTE 10 BORROWINGS</b>		
<b>Current</b>		
<i>Secured</i>		
Bank loans	5,000	8,000
Bank loans – borrowing costs offset	(82)	(82)
<b>Total secured current borrowings</b>	<b>4,918</b>	<b>7,918</b>
<b>Total current borrowings</b>	<b>4,918</b>	<b>7,918</b>
<b>Non-current</b>		
<i>Secured</i>		
Bank loans	16,500	17,500
Bank loans – borrowing costs offset	(268)	(310)
<b>Total secured non-current borrowings</b>	<b>16,232</b>	<b>17,190</b>
<b>Total non-current borrowings</b>	<b>16,232</b>	<b>17,190</b>
<b>Total borrowings</b>	<b>21,150</b>	<b>25,108</b>

	31 Dec 2020 \$'000	30 Jun 2020 \$'000
<b>NOTE 11 LEASE LIABILITIES</b>		
Lease liabilities – current		
Property	7,819	7,226
Equipment (i)	28,302	28,817
<b>Total current lease liabilities</b>	<b>36,121</b>	<b>36,043</b>
Lease liabilities – non-current		
Property	78,950	80,333
Equipment (i)	71,207	69,151
<b>Total non-current lease liabilities</b>	<b>150,157</b>	<b>149,484</b>
<b>Total lease liabilities</b>	<b>186,278</b>	<b>185,527</b>

(i) The carrying amount of equipment lease liabilities includes an offsetting fair value gain of \$657,000  
(June 2020: \$782,000)



## NOTE 12 CONTINGENT LIABILITIES

### Fuel Tax Credit Claims

In May 2020, the Group was subject to an Australian Taxation Office (ATO) audit of the Group's historical fuel tax credit (FTC) claims for the period 1 July 2006 to 30 June 2019. The Initial findings from the ATO determined the Group was not entitled to claim FTC's for amounts relating to fuel used from battery powered sleeper cabin air conditioners and challenged other legislative interpretations of the Group's FTC claims. The ATO findings were the Group overclaimed \$4,893,841 in FTC's.

The Group, in consultation with its expert advisor Deloitte, have disputed the ATO findings. The ATO has requested additional information regarding the Group's claim and the Group is in the process of responding to that request. On the basis of the advice received from Deloitte, the Group believes it has a reasonable position to dispute the ATO findings, so no provision has been recognised at 31 December 2020 in respect of the ATO claim.

At 31 December 2020 the Group has FTC receivable accounted for of \$256k (net of fees) that has not yet been remitted by the ATO until the above matter has concluded.

### Court Proceedings – National Heavy Vehicle Regulator (NHVR)

On 13 November 2020 Lindsay Australia Limited announced that National Heavy Vehicle Regulator (NHVR) commenced proceedings in the Local Court of NSW for alleged breaches by subsidiaries of the Company of the National Heavy Vehicle Law. The offences are alleged to have occurred between 30 September 2018 and 14 November 2018 at Boambee NSW, and relate to an accident, and consequential fatality of a Company employee at Loganlea QLD on 14 November 2018. Proceedings are ongoing.

## NOTE 13 EVENTS OCCURING AFTER THE REPORTING PERIOD

Other than the dividends recommended after the end of the half-year as disclosed in the Directors' Report, to the Directors' knowledge, no matter or circumstance has arisen since the end of the half-year that has significantly affected or may significantly affect the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity in future financial years.

## DIRECTORS' DECLARATION

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In the opinion of the directors the attached financial statements and notes:

- (a) comply with Accounting Standard AASB 134: *Interim Financial Reporting and Corporations Regulations 2001*; and
- (b) give a true and fair view of the consolidated entity's financial position as at 31 December 2020 and of its performance, as represented by the results of its operations and its cash flows, for the half-year ended on that date.

In the directors' opinion:

- (a) the financial statements and notes are in accordance with the *Corporations Act 2001*; and
- (b) there are reasonable grounds to believe that Lindsay Australia Limited will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.



**Richard A Anderson**  
*Chairman of Directors*

Brisbane, Queensland  
23 February 2021

## INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF LINDSAY AUSTRALIA LIMITED

### Conclusion

We have reviewed the half-year financial report of Lindsay Australia Limited (the "Company") and its controlled entities ("the Group"), which comprises the consolidated statement of financial position as at 31 December 2020, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of Lindsay Australia Limited does not comply with the Corporations Act 2001 including:

- (a) giving a true and fair view of the Group's financial position as at 31 December 2020 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

### Basis for Conclusion

We conducted our review in accordance with ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity. Our responsibilities are further described in the Auditor's Responsibilities for the Review of the Financial Report section of our report. We are independent of the Company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001 which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's review report.

### Responsibility of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Brisbane Sydney Newcastle Melbourne Adelaide Perth

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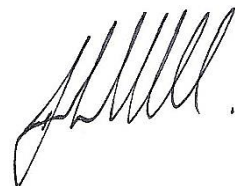
### Auditor's Responsibility for the Review of the Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 December 2020 and its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

*Pitcher Partners*

PITCHER PARTNERS



DAN COLWELL  
Partner

Brisbane, Queensland

23 February 2021