

24 February 2021

The Manager
Markets Announcement Office
ASX Limited
Level 4, 20 Bridge Street
SYDNEY NSW 2000

Dear Sir/Madam,

Please find attached the Helloworld Travel Limited Appendix 4D for the half year ended 31 December 2020.

Yours faithfully,



David Hall
Chief Financial Officer
Helloworld Travel Limited
Ph: +61 3 9867 9600

Authorised for release by Helloworld Travel Limited's Board of Directors.

APPENDIX 4D FOR THE HALF YEAR ENDED 31 DECEMBER 2020

Results for announcement to the market

Key financial results

Helloworld Travel Limited and its controlled entities (the Group) key financial results for the half year ended 31 December 2020 compared with the prior corresponding period for the half year ended 31 December 2019:

	1H21 \$000's	1H20 \$000's	Change \$000's	Change %
Total Transaction Value (TTV)	432,940	3,559,888	(3,126,948)	(87.8%)
Revenue	29,578	200,043	(170,465)	(85.2%)
Underlying EBITDA	(6,507)	48,619	(55,126)	(113.4%)
Profit/(Loss) before income tax expense	(21,542)	32,879	(54,421)	(165.5%)
Profit/(Loss) after income tax expense	(15,131)	22,678	(37,809)	(166.7%)
Profit/(loss) after tax attributable to members	(14,897)	22,471	(37,638)	(167.5%)
Basic earnings per share (cents)	(9.8)	18.2	(28.0)	(153.8%)
Diluted earnings per share (cents)	(9.8)	18.2	(28.0)	(153.8%)

Dividends

No dividends were declared or paid during the half year ended 31 December 2020.

Explanation of results

For an explanation of the result please refer to the ASX website for the accompanying ASX Announcement, Investor Presentation and "Review of Operations" within the Directors Report of the Consolidated Interim Financial Report for the Half Year Ended 31 December 2020.

This information should be read in conjunction with the Helloworld Travel Limited 2020 Annual Report.

This document includes presentation of results on a statutory and non-statutory basis. The non-statutory basis relates to TTC and Underlying EBITDA as outlined below:

- (i) TTV does not represent revenue in accordance with Australian Accounting Standards and is not subject to auditor review. TTV represents the price at which travel products and services have been sold across the Group, as agents for various airlines and other service providers, plus revenue from other sources. The Group's revenue is, therefore, derived from TTV. TTV does not represent the Group cash inflows as some transactions are settled directly between the customer and the supplier.
- (ii) Underlying EBITDA represents earnings before interest expense, tax, depreciation and amortisation, adjusted to include depreciation on right of use assets and interest expense on lease liabilities and make good provisions arising from the application of AASB 16 and exclude large non-recurring items (refer note 5(c) in the Half-Year Report for further information). Underlying EBITDA is a financial measure which is not prescribed by Australian Accounting Standards but is the measure used by the Board to assess the financial performance of the Group and operating segments and it is not subject to auditor review.

Net tangible assets

Net tangible assets were calculated as net assets less total intangible assets.

The Group's net tangible assets per ordinary share as at 31 December 2020 was negative (31.0) cents per share, compared with negative (54.5) cents per share at 31 December 2019.

Net assets per ordinary share was \$1.61 compared with \$2.56 as at 31 December 2019.

A substantial contribution to the reduction in Net Tangible Assets per share was the issue of 30.3 million ordinary shares in Helloworld Travel Limited.

Net tangible assets per ordinary share and net assets per share is based on Helloworld Travel Limited's issued capital as the legal parent entity and issuer of this financial information as at the balance sheet date. Ordinary shares include shares which had not vested at the period end date.

Entities over which control was gained or lost during the period

During the current half year, there were no significant entities for which control was either gained or lost during the period.

On 31 October 2020, Helloworld Travel acquired an additional 60% of Inspire Travel Management (ITM) a joint venture between Helloworld Travel and In Travel Group, as indigenous travel management company, for the nominal consideration of \$1.00. As a result of this acquisition, Helloworld Travel now controls 100% of ITM.

From the date of acquisition, 31 October 2020 to 31 December 2020, the revenue and net profit/(loss) before income tax expense contributed by ITM to the Group's result was immaterial.

On 30 November 2020, Helloworld Travel announced the acquisition of 100% of the CruiseCo business (CruiseCo) for total consideration of \$0.5 million plus deferred consideration. CruiseCo is a specialist cruise package wholesaler, enabling Helloworld Travel to expand its cruise offerings in Australia and New Zealand, complementing the existing cruise wholesale business.

From the date of acquisition, 30 November 2020 to 31 December 2020, the revenue and net profit/(loss) before income tax expense contributed by CruiseCo was immaterial to the Group's result.

Details of associates and joint venture entities

Name of associate / joint venture	Reporting entity's percentage holding	
	December 2020 %	December 2019 %
Mobile Travel Holdings Pty Ltd and its controlled entities (MTA)	50.0	50.0
Hunter Travel Group Pty Ltd	12.0	12.0
HTG Australia Pty Ltd	25.0	25.0
Cooney Investments Pty Ltd	20.0	20.0
Inspire Travel Management Pty Ltd	N/A	40.0

Associates and joint ventures contributions to the Group's result were immaterial.

Other information required by listing rule 4.2A

The remainder of information requiring disclosure to comply with Listing Rule 4.2A is contained in the accompanying Consolidated Interim Financial Report for the Half Year Ended 31 December 2020 and ASX Announcement.

Audit review

This report has been based on accounts which have been reviewed by the Group's auditors. A copy of the unqualified review report can be found in the Consolidated Interim Financial Report for the Half Year Ended 31 December 2020.

For and on behalf of the Board



Andrew Burnes, AO
Chief Executive Officer and Managing Director
24 February 2021