

# **Appendix 4D**

(pursuant to ASX Listing Rule 4.2A.3)

Half-year Report for the six months ended 31 December 2020

## **Hansen Technologies Limited**

ABN 90 090 996 455

| Reporting period              | 31 December 2020 |
|-------------------------------|------------------|
| Previous corresponding period | 31 December 2019 |

## Results for announcement to the market

### Half-year ended 31 Dec (consolidated)

|  | 2020     | Movement               | 2019     |
|--|----------|------------------------|----------|
|  | \$A'000s | \$A'000s (%)           | \$A'000s |
| Revenue from ordinary activities   | 142,211  | <b>▼</b> (2,120) (1%)  | 144,331  |
| Profit from ordinary activities after tax attributable to members              | 20,272   | <b>12,663</b> 166%     | 7,609    |
| Statutory net profit after tax attributable to members                         | 20,272   | <b>12,663</b> 166%     | 7,609    |
| Underlying net profit after tax attributable to members (NPATA) <sup>(1)</sup> | 29,607   | <b>▲</b> 11,745 66%    | 17,862   |
| Statutory operating profit before tax  | 26,682   | <b>17,593</b> 194%     | 9,089    |
| Add back:  |          |                        |          |
| Depreciation and amortisation  | 20,332   | <b>v</b> (446) (2%)    | 20,778   |
| Net foreign exchange losses/(gains)  | 1,395    | <b>▲</b> 711 104%      | 684      |
| Net finance cost   | 3,016    | <b>v</b> (1,895) (39%) | 4,911    |
| EBITDA (2)   | 51,425   | <b>▲</b> 15,963 45%    | 35,462   |
| Add back: One-off (income)/costs   | 848      | <b>v</b> (1,416) (63%) | 2,264    |
| Underlying EBITDA  | 52,273   | <b>1</b> 4,547 39%     | 37,726   |

<sup>(1)</sup> Underlying net profit after tax attributable to members excludes separately disclosed items and acquired amortisation. Further details of the separately disclosed items are outlined in Note 3 to the Financial Report.

## **Dividends**

| / |  | Amount per share | Franked amount per share |
|---|--|------------------|--------------------------|
|   |  | (cents)          | (cents)                  |
|   | 2020 interim dividend (paid 26 March 2020)       | 3.0              | 1.59                     |
|   | 2020 final dividend (paid 25 September 2020)     | 7.0              | 0.70                     |
|   | 2021 interim dividend (to be paid 25 March 2021) | 5.0              | 1.10                     |

#### 2021 interim dividend dates

| Record date for determining entitlements to the dividend                           | 4 March 2021  |
|--|---------------|
| Last date for receipt of election notices for participation in the dividend or DRP | 5 March 2021  |
| Payment date   | 25 March 2021 |

<sup>(2)</sup> EBITDA is a non-IFRS term, defined as earnings before interest, tax, depreciation and amortisation, and excluding net foreign exchange gains (losses).

#### **Dividend Reinvestment Plan (DRP)**

A Dividend Reinvestment Plan has been established to provide shareholders with the opportunity to reinvest dividends in new shares rather than receiving cash. Detail of Hansen's Dividend Reinvestment Plan including the share pricing methodology is available on line at https://hansencx.com/about/investor-relations. The price for shares to be applied for in accordance with the DRP plan for this dividend shall be the full undiscounted value as prescribed by the plan. The conduit foreign income component of this dividend is \$7.8m.

# Net tangible assets per security

#### Half-year ended 31 Dec (consolidated)

|                 |                   | 2020<br>(cents) | 2019<br>(cents) |
|-----------------|-------------------|-----------------|-----------------|
| Net tangible as | sets per security | (37.1)          | (53.8)          |

The Group's asset base has a large portion of intangible assets associated with our software and goodwill from acquisitions. These intangibles, combined with our borrowings base, resulted in net tangible asset backing per security being negative for both 31 December 2020 and 31 December 2019.

[Intangibles include the net of deferred tax asset and deferred tax liability]

#### Other information

There were no entities over which control has been gained or lost during the reporting period.

AD T TR Additional Appendix 4D disclosure requirements can be found in the notes to the half-year financial report and the Directors' Report for the half-year ended 31 December 2020. Information should be read in conjunction with Hansen Technologies Limited's 2020 Annual Report and the attached half-year financial report.

This report is based on the consolidated half-year financial report ended 31 December 2020 which has been reviewed by RSM Australia Partners with the Independent Auditor's Review Report included in the half-year financial report.