

# ASX Announcement

## COVID-19 TRADING UPDATE #54 - WEEK ENDED 26 MARCH 2021

**Sydney, 29 March 2021** – As previously announced Tyro Payments had committed to provide weekly transaction value updates until the publication of its full year results for FY21. This temporary measure introduced to provide transparency as to the impact of COVID-19 on our operations.

The information in the table below provides our transaction value data up to and including 26 March 2021. Please note the financial information provided is based upon unaudited management accounts which have not been independently reviewed or verified. In addition we note that past performance may not be a reliable indicator of future performance.

Period	FY20	FY19	% Increase
March	\$1.600 billion	\$1.559 billion	3%
April	\$0.911 billion	\$1.468 billion	(38%)
May	\$1.285 billion	\$1.562 billion	(18%)
June	\$1.656 billion	\$1.553 billion	7%
<b>FY20</b>	<b>\$20.131 billion</b>	<b>\$17.497 billion</b>	<b>15%</b>
Period	FY21	FY20	% Increase
July	\$1.851 billion	\$1.667 billion	11%
August	\$1.701 billion	\$1.766 billion	(4%)
September	\$1.787 billion	\$1.696 billion	5%
October	\$1.994 billion	\$1.817 billion	10%
November	\$2.159 billion	\$1.913 billion	13%
December	\$2.626 billion	\$2.206 billion	19%
January	\$2.022 billion	\$1.830 billion	10%
February*	\$1.955 billion	\$1.785 billion	10%
March to 26 March (date-on-date)	\$1.891 billion	\$1.447 billion	31%
March (same day-on-day) **	\$1.891 billion	\$1.441 billion	31%
March (year-to-date)	\$17.986 billion	\$16.127 billion	12%

\*February 2020 was a 29 day month

\*\*Assessing against the same corresponding day of week in prior comparative period rather than the calendar date.

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**Pursuant to Listing Rule 15.5, Tyro confirms this document has been authorised for release to the market by its CEO/Managing Director**

### About Tyro

Tyro is a technology-focused and values-driven company providing Australian businesses with payment solutions and value-adding business banking products. The company provides simple, flexible and reliable payment solutions as a merchant acquirer, along with complementary business banking products.

For the more than 36,700 Australian merchants who chose to partner with Tyro at 31 December 2020, the company processed more than \$20.1 billion in transaction value in FY20 and a record \$12.1 billion in H1 FY21. In FY20 the company generated \$93.5 million in gross profit (H1 FY21 \$61.2 million), originated \$60.1 million in loans (H1 FY21: \$2.6 million) and held merchant deposits totalling \$50.5 million (H1 FY21: \$104.0 million).

Tyro is Australia's fifth largest merchant acquiring bank by number of terminals in the market, behind the four major banks.

The business was founded in 2003 with a goal of being the most efficient acquirer of electronic payments in Australia. Tyro has a track record of innovation, creating purpose-built solutions and being first to market. This approach saw the company become the first technology company to receive an Australian specialist credit card institution licence in 2005. In 2015 that licence was replaced by the award of an Australian banking licence, making Tyro the first new domestic banking licensee in over a decade.

Payments are at the core of Tyro's business, using its proprietary core technology platform to enable credit and debit card acquiring. This offering is enhanced by features purpose-designed for those merchants who choose to partner with the company, including Point of Sale systems integrations, least-cost routing (Tap & Save) and alternative payment types such as integrated Alipay. While traditionally focused on in-store payments, Tyro has recently expanded into eCommerce.

Further, Tyro provides value-adding solutions to its partners, such as loans in the form of merchant cash advances and fee-free, interest-bearing merchant transaction accounts.

Tyro has a team of more than 500 people, approximately half of whom are in technology roles.