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ASX & Media Release

30th April 2021

Appendix 4C and Quarterly Activities Report

- **Total sales volumes of 880t in Q3 FY21, versus 705t in Q2 FY21, and 610t in Q3 FY20. YTD FY21 sales are 15% ahead of YTD FY20**
- **Strong growth in Australian sales, up 59% versus Q3 FY20, and a further sale of 130t to Hofseth North America in March have driven an exceptional sales result**
- **Ongoing channel and market diversification, easing lockdown restrictions, a focus on working capital and reduced expenses has delivered a substantially improved cash flow result versus the previous quarter and the prior year**
- **Cash receipts for Q3 FY21 reached $12.8m, which was the highest quarter on record.**

Clean Seas Seafood Limited (ASX: CSS), the global leader in full cycle breeding, production and sale of Yellowtail Kingfish, is pleased to provide it's Appendix 4C and Quarterly Activities Report for Q3 FY21, provided under Listing Rules 4.7b and 4.7c.

Quarterly Activities

Overall sales volumes have benefitted from Clean Seas' ongoing diversification into new retail channels and markets, and from the recovery in Clean Seas' existing restaurant business as restrictions have eased in various markets around the world. This was particularly the case in Clean Seas' key Australian market which has performed very strongly in Q3 FY21, up 59% on Q3 FY20 and up 18% on Q2 FY21.

In March FY21 the Company sold a further 130t to Hofseth North America in support of new channel launches in that market, which together with the strong domestic result drove sales to a record month of 425t. This was achieved despite ongoing restrictions in Europe, a market which accounted for 40% of Clean Seas' sales pre-COVID-19.

In total, Clean Seas achieved sales of 880t in Q3 FY21, versus 705t in Q2 FY21, and 610t in Q3 FY20. YTD FY21 sales are now 15% ahead of YTD FY20.

It is the Company's view that whilst the ongoing COVID-19 disruptions will continue, the entry into retail product distribution is expected to deliver long-term volume and sales growth whilst delivering the scale required to lower unit costs of production. This channel diversification will complement Clean Seas' existing global restaurant and premium food service business.

Appendix 4C Cashflows

Historical Q3 cash flow summary $'000	Q3 FY21	Q3 FY20*	Q3 FY19	Q3 FY18
Receipts	12,824	12,353	12,038	10,874
Cash outflows from Operating Activities (excl. litigation settlement)	(1,701)	(4,322)	(2,579)	(4,461)

**Q3 FY20 net operating cash flows exclude the receipt of $15 million relating to the litigation settlement.*

Despite the ongoing lockdowns in Europe, our second largest market pre-COVID, cash receipts for Q3 FY21 reached $12.8m, which was the highest quarter on record. The encouraging result reflects the significant rebound in the Australian market and the diversification into new retail channels and markets.

Cash outflows from Operating Activities increased during Q3 FY21 in comparison to Q2 FY21 driven by increased payments for feed which is in line with our peak growing season and interest on the convertible note ($0.45 million). Importantly, due to a lower cost base following cost saving initiatives undertaken by the Company, cash outflows continue to improve in comparison to historical quarters.

Clean Seas has $16.5 million of available funding (cash and unused facilities) for future operating activities, with a further $17.5 million of undrawn facilities for capital investment projects.

Payments to related parties

Payments to related parties for the quarter included fees paid to Non-executive Directors of $58k, and rental payments, contract services and equipment/vessel hire of $147k paid to associates of Non-executive Directors.

Fish Health Update

Clean Seas advises that the previously elevated mortality levels in it's Boston Bay farming locations have returned to historical rates. This has been attributed to improved environmental conditions, moving fish out of the impacted location, and adjustments to farming practices.

The Board notes that the inherent operational risks in aquaculture may impact future results.

Authorised for release by the Board of Clean Seas Seafood Limited (ASX: CSS).

About Clean Seas Seafood

Clean Seas Seafood is a fully integrated Australian Aquaculture business listed on the Australian Securities Exchange (ASX).

Clean Seas is the global leader in full cycle breeding, farming, processing and marketing of its Hiramasa or Yellowtail Kingfish (*Seriola lalandi*) and is renowned amongst leading chefs and restaurants around the world for its exceptional quality.

Clean Seas is recognised for innovation in its sustainable Yellowtail Kingfish farming and has become the largest producer of aquaculture Yellowtail Kingfish outside Japan.

Clean Seas is headquartered at its processing facility in Royal Park in Adelaide, South Australia while its hatchery is at Arno Bay and its fish farms are at Port Lincoln, both on the Eyre Peninsula of South Australia.

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For further information on Clean Seas Seafood, please contact:

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Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

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Name of entity

Clean Seas Seafood Limited

ABN	**Quarter ended ("current quarter")**
61 094 380 435	31 March 2021

Consolidated statement of cash flows		**Current quarter $A'000**	**Year to date (9 months) $A'000**
1.	**Cash flows from operating activities**		
1.1	Receipts from customers	12,824	33,003
1.2	Payments for		
	(a) research and development	(100)	(561)
	(b) product manufacturing and operating costs	(4,362)	(15,626)
	(c) advertising and marketing	(66)	(257)
	(d) leased assets	-	-
	(e) staff costs	(2,629)	(8,692)
	(f) administration and corporate costs	(594)	(1,815)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	-	4
1.5	Interest and other costs of finance paid (including convertible notes)	(507)	(1,216)
1.6	Government grants and tax incentives	-	1,254
1.7	Other - Feed	(6,268)	(10,547)
1.8	Other (Insurance settlement)	-	220
1.9	**Net cash from / (used in) operating activities**	**(1,702)**	**(4,233)**

2.	**Cash flows from investing activities**		
2.1	Payments to acquire:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	(1,010)	(2,645)
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-

Consolidated statement of cash flows		Current quarter $A'000	Year to date (9 months) $A'000
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	**Net cash from / (used in) investing activities**	**(1,010)**	**(2,645)**

3.	**Cash flows from financing activities**		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	(26)
3.5	Proceeds from borrowings	6,160	7,538
3.6	Repayment of borrowings	(2,074)	(12,112)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other	-	-
3.10	**Net cash from / (used in) financing activities**	**4,086**	**(4,600)**

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Consolidated statement of cash flows		Current quarter $A'000	Year to date (9 months) $A'000
4.	**Net increase / (decrease) in cash and cash equivalents for the period**		
4.1	Cash and cash equivalents at beginning of period	9,317	22,169
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(1,702)	(4,233)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(1,010)	(2,645)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	4,086	(4,600)
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	**Cash and cash equivalents at end of period**	**10,691**	**10,691**

5.	**Reconciliation of cash and cash equivalents** at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter $A'000	Previous quarter $A'000
5.1	Bank balances	10,691	9,317
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	**Cash and cash equivalents at end of quarter (should equal item 4.6 above)**	**10,691**	**9,317**

6.	**Payments to related parties of the entity and their associates**	Current quarter $A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	205
6.2	Aggregate amount of payments to related parties and their associates included in item 2	-

Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments

Amounts paid to Non-executive Directors Fees: $58k

Amounts paid to associates of Non-executive Directors include rental payments $9k, contract services and equipment/vessel hire $138k

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7.	**Financing facilities** *Note: the term "facility' includes all forms of financing arrangements available to the entity.* *Add notes as necessary for an understanding of the sources of finance available to the entity.*	**Total facility amount at quarter end $A'000**	**Amount drawn at quarter end $A'000**
7.1	Loan facilities – CBA Trade Finance & Market Rate Loan	26,000	6,160
7.2	Credit standby arrangements	-	-
7.3	Other – CBA Lease Facility	6,000	2,550
7.4	**Total financing facilities**	**32,000**	**8,710**

7.5	**Unused financing facilities available at quarter end**	23,290

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

The Commonwealth Bank $12m Secured Trade Finance Facility of which $6.16 million had been drawn at the end of the quarter.

The Commonwealth Bank $14 m Secured Market Rate loan was undrawn as at the end of quarter.

8.	**Estimated cash available for future operating activities**	**$A'000**
8.1	Net cash from / (used in) operating activities (Item 1.9)	(1,702)
8.2	Cash and cash equivalents at quarter end (Item 4.6)	10,691
8.3	Unused finance facilities available at quarter end (Item 7.5)	5,840*
8.4	Total available funding (Item 8.2 + Item 8.3)	16,531
8.5	**Estimated quarters of funding available (Item 8.4 divided by Item 8.1)**	9.71

** excludes market rate loan for $14 million which held for the acquisition of major capital assets and $6 million asset lease facility.*

If Item 8.5 is less than 2 quarters, please provide answers to the following questions:

8.6

1. Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

Answer: Not applicable

2. Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: Not applicable

3. Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: Not applicable

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Compliance statement

1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.

2 This statement gives a true and fair view of the matters disclosed.

Date: 30 April 2021.....

Authorised by: ....Robert Gratton.....
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.

2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.

3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [*name of board committee – eg Audit and Risk Committee*]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".

5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.

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