

5 May 2021

ASX Announcement

MONEYME TRADING UPDATE

MoneyMe Limited (ASX: MME) (“MoneyMe” or “Group”) today provided a trading update for the month ending 30 April 2021, having delivered record originations of \$47m for the month and revised its expectations for gross customer receivables to exceed \$300m at FYE 21.

Highlights:

- Strong originations performance, delivering a record month of \$47m in April 2021 (\$7m April 2020, 693% above pcg)
- Revised expectations for the Gross customer receivables balance to be +\$300m at FYE 21 (\$134m FYE 20, 225% above pcg)
- Strong revenue performance, on a trajectory to deliver a \$58m to \$62m revenue result

MoneyMe’s growth momentum continues to accelerate, with the Group achieving originations of \$47m in April 2021 (693% pcg growth, \$7m April 2020). The strong performance in originations was achieved through existing products, excluding its recently launched Autopay innovation.

The accelerating growth in loan originations volume is positioning the Group to achieve a gross customer receivables balance that exceeds \$300m at FYE 21 (225% pcg growth, \$134m, FYE 20). Strong revenue performance continues and is expected to be in range of \$58m to \$62m at FYE 21.

Clayton Howes, MoneyMe’s Managing Director and CEO said: *“We are pleased to report the strong growth and momentum in MoneyMe. Record originations in April are a direct result of our products continuing to deliver amazing customer experiences, including from automated on-the-spot decisioning and fast settlement geared to the needs of Gen Now. We have a strong product pipeline to support revenue growth. Our latest product, the recently launched Autopay, is a same day drive away finance innovation we expect to materially add to the growth of MoneyMe. Launched on the 21st of April, Autopay is already transacting sales in dealerships.”*

Authorised on behalf of the MoneyMe Board and Disclosure Committee by:

Clayton Howes
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ENDS

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About MoneyMe

MoneyMe is a leading player in the digital credit business with technology (Horizon Technology Platform) and AI to deliver highly automated innovative products and customer experiences.

We originate through a diversified mix of credit products and distribution channels to create significant scale and long term customer advantages. Our automotive finance, personal loans, revolving credit accounts and at point of sale retail products are for credit approved customers who are seeking simplicity, fair pricing and flexibility.

Our technology platform enables applications to be completed and checked within minutes, security to be established, funds to be disbursed, or credit limits to be available, to the customer shortly after approval.

MoneyMe is an ASX-listed, licensed and regulated credit provider operating in Australia.