

# OM HOLDINGS LIMITED

(ARBN 081 028 337)



No. of Pages Lodged: 12

06 May 2021

ASX Market Announcements  
ASX Limited  
4th Floor  
20 Bridge Street  
SYDNEY NSW 2000

Dear Sir/Madam

**OM HOLDINGS LIMITED ("OMH") INVESTOR PRESENTATION**

Please find attached a copy of the OMH Investor Presentation delivered at the Annual General Meeting on 06<sup>th</sup> May 2021.

Yours faithfully

**OM HOLDINGS LIMITED**

Heng Siow Kwee/Julie Wolseley  
**Joint Company Secretary**

Further enquiries please contact:

Ms Jenny Voon

T: +65 6346 5515

E: [investor.relations@ommaterials.com](mailto:investor.relations@ommaterials.com)

*This ASX announcement was authorised for release by the Board of OM Holdings Limited.*



# OM HOLDINGS LIMITED

Australia • China • Japan • Malaysia • Singapore • South Africa

May 2021 • Annual General Meeting • ASX:OMH

ersonal use only



## DISCLAIMER

This presentation has been prepared and issued by OM Holdings Limited ARBN 081 028 337 ("OMH"). This presentation contains summary information about OMH. The information in this presentation does not purport to be complete or to provide all information that an investor should consider when making an investment decision. It should be read in conjunction with OMH's other periodic and continuous disclosure announcements lodged with the Australian Securities Exchange which are available at [www.asx.com.au](http://www.asx.com.au).

This presentation contains "forward-looking" statements within the meaning of securities laws of applicable jurisdictions. Forward-looking statements can generally be identified by the use of forward-looking words such as "may", "will", "expect", "intend", "plan", "estimate", "anticipate", "believe", "continue", "objectives", "outlook", "guidance" or other similar words, and include statements regarding certain plans, strategies and objectives of management and expected financial performance. These forward-looking statements involve known and unknown risks, uncertainties and other factors, many of which are outside the control of OMH, and its directors, officers, employees, agents or associates. Actual results, performance or achievements may vary materially from any projections and forward-looking statements and the assumptions on which those statements are based. Readers are therefore cautioned not to place undue reliance on forward-looking statements and OMH, other than required by law, assumes no obligation to update such information.

OMH makes no representation and can give no assurance, guarantee or warranty, express or implied, as to, and takes no responsibility and assumes no liability for the authenticity, validity, accuracy, suitability or completeness of, or any errors in or omissions from, any information, statement or opinion contained in this presentation.

This presentation is for information purposes only and is not a financial product or investment advice or a recommendation to acquire (or refrain from selling) OMH shares. Before making an investment decision, prospective investors should consider the appropriateness of the information having regard to their own objectives, financial situation and needs and seek legal and taxation advice appropriate to their jurisdiction. OMH is not licensed to provide financial product advice, either generally or in respect of OMH shares.





# FY2020 FINANCIAL HIGHLIGHTS

## Revenue

**A\$784.6m**

FY19 A\$1.03b

## Loan Repayment<sup>(1)</sup>

**A\$33.2m**

FY19 A\$67.6m

## Cashflow from Operations

**A\$76.6m**

FY19 A\$98.7m

## EBITDA

**A\$81.4m**

FY19 \$154.5m

## Gearing Ratio<sup>(2)</sup>

**0.89x**

FY19 0.93x

## Profit per share

**0.73 cents**

FY19 7.69 cents

(1) Loan Repayment includes the repayment of project financing and trade financing

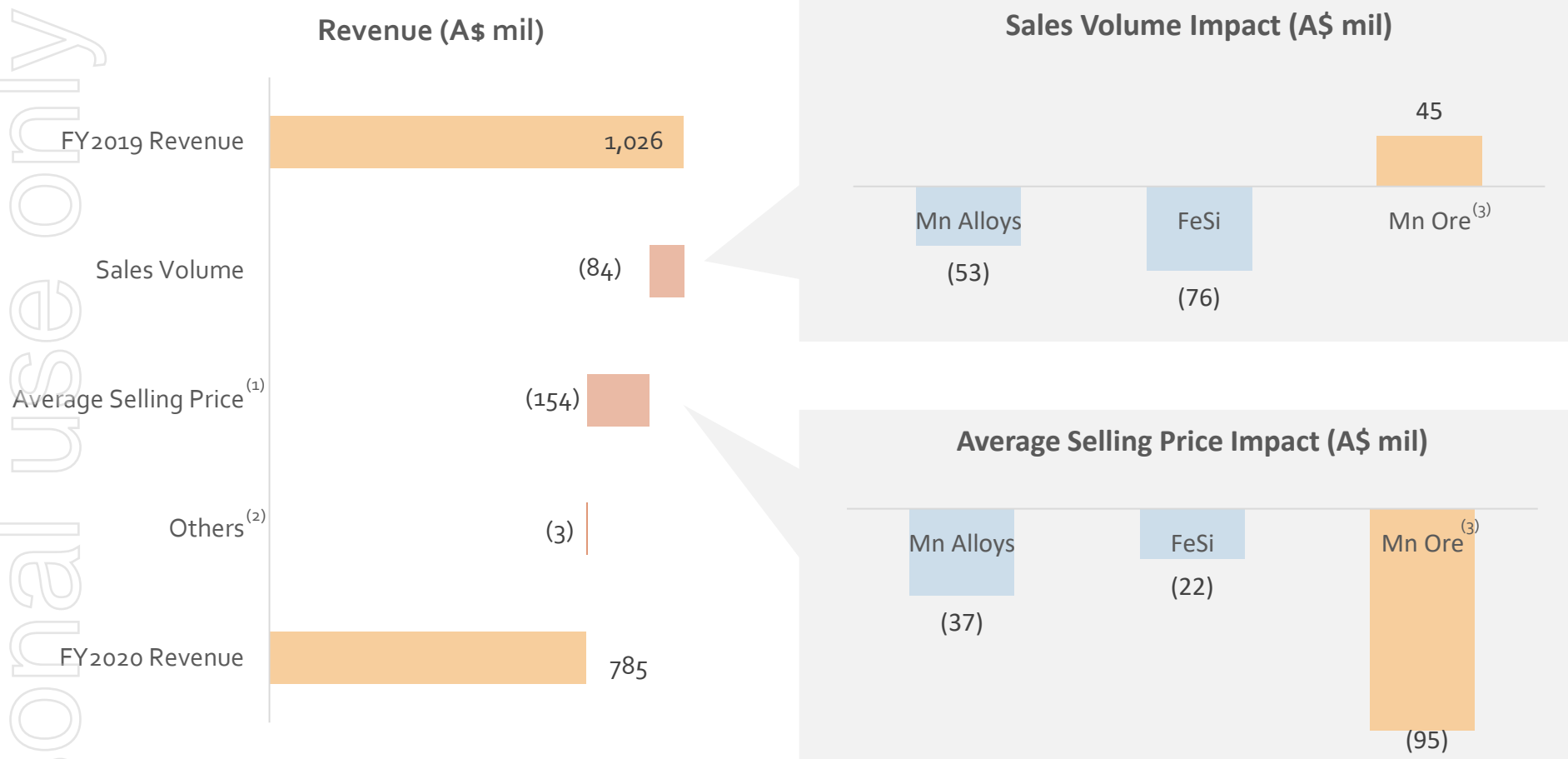
(2) Gearing Ratio: Total Borrowings divided by Total Equity





# FY2020 REVENUE ANALYSIS

Revenue decreased 24% against weakened commodity prices and lower ferroalloy sales volume



(1) Average Selling Price reflects the prices of all products, i.e. manganese ores, ferrosilicon and manganese alloys sold to 3<sup>rd</sup> parties on a consolidated bases

(2) Others refers to FRS115 adjustments – Revenue from Contracts with Customers

(3) Mn Ore includes OMM, Tshipi and other ores traded and distributed to 3<sup>rd</sup> parties on a consolidated basis

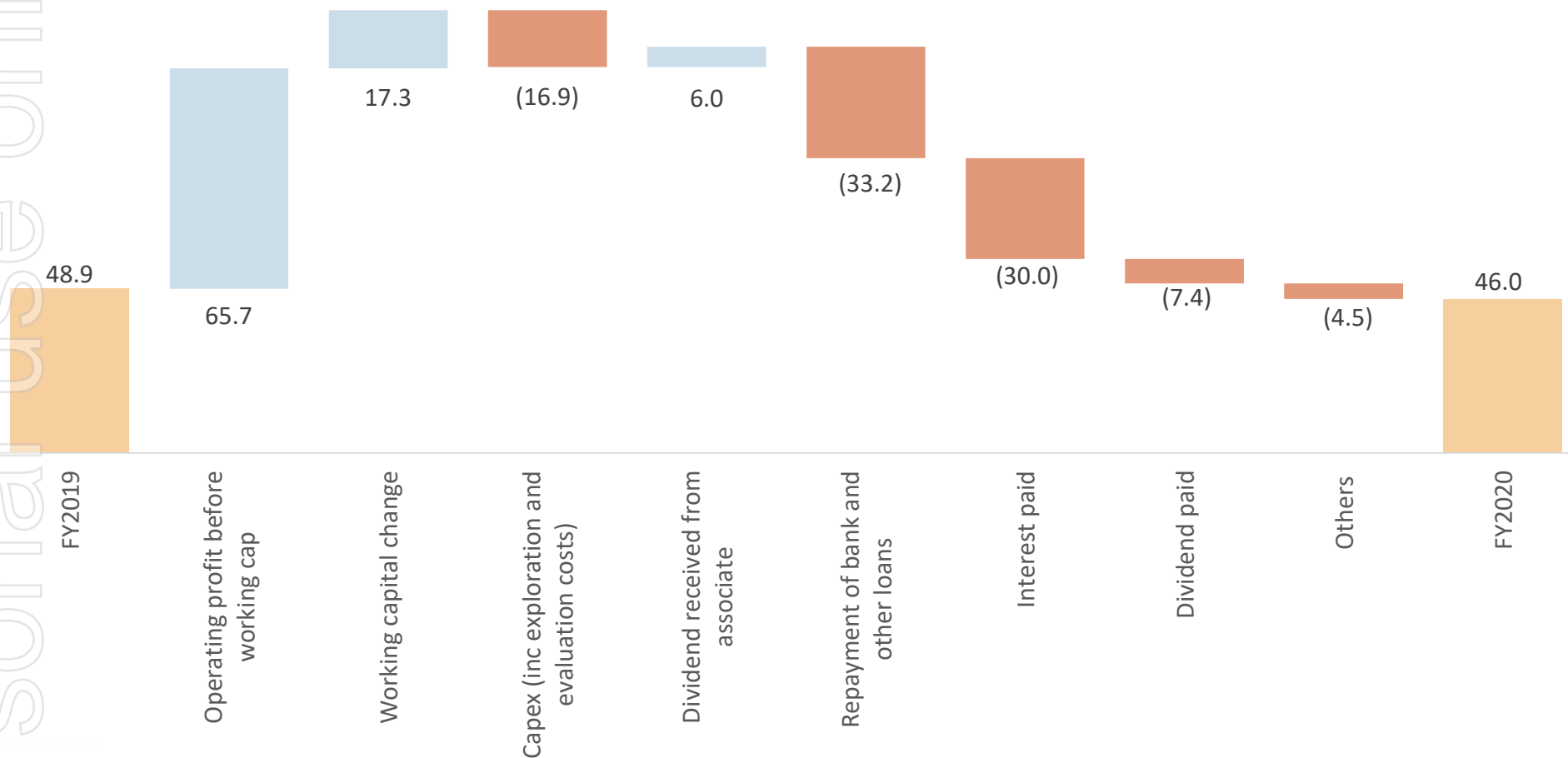




# HEALTHY CASH GENERATION

Healthy cashflows despite lower demand and depressed commodity prices

## Cash Flow Movement (A\$ mil)

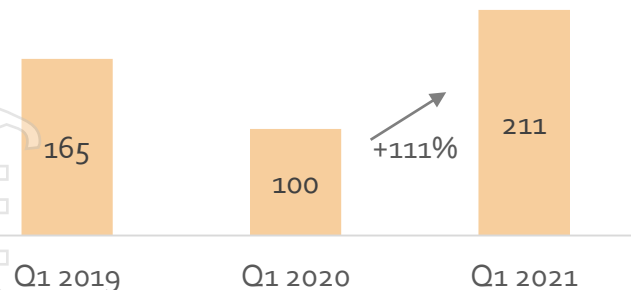


<sup>(1)</sup> Others inclusive of Income Tax, Purchase of Other Investment, Interest Received, Proceeds from Loans, Repayment of Lease Liabilities, Increase in Cash Collateral, Exchange Difference on Translation of Cash & Cash Equivalent

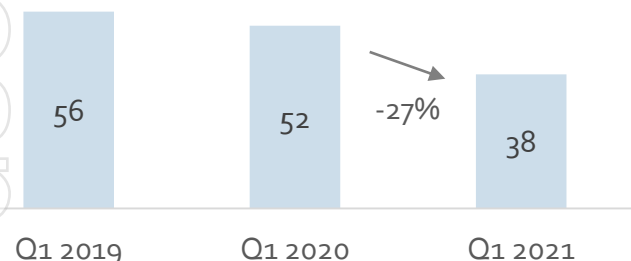


# OPERATIONAL PERFORMANCE Q1 2021

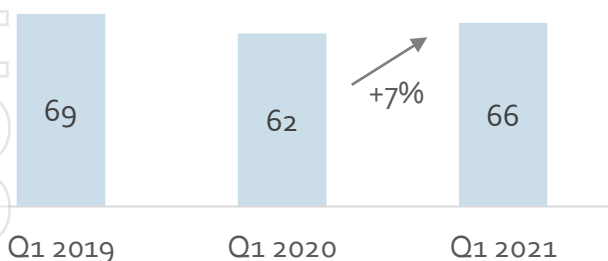
Mn Ore Production Volume (kmt)



FeSi Production Volume (kmt)



Mn Alloy Production Volume<sup>(1)</sup> (kmt)



(1) Inclusive of OM Sarawak and OMQ's production volume

## Mining Segment (Mn Ore)

- FY2021: Last mile strategy to accelerate mining and production to optimize remaining lifetime mining cost
- Lump product grade strategy focused to target 26% Mn in line with increasing plant yields
- Sales of 181,382 tonnes in Q1 2021 (65,138 tonnes in Q1 2020)

## Smelting Segments (FeSi and Mn Alloy)

- As at March 2021, 12 out of 16 furnaces remain in operation at the Sarawak smelter plant
- Full commercial operation restarted at Qinzhou smelter, contributing to Mn Alloy production volumes
- **2H 2021 production plan may be readjusted.** Manpower situation remains fluid at the Sarawak smelter plant due to existing COVID-19 related restrictions and the need to provide for scheduled leave rotation for the workforce in dormitories



# FERROSILICON MARKET REVIEW

## Strong demand from steel makers supported prices in Q1

1

### Overall 2020

Regional key steel producing countries cut production by 20%-30% YoY from Q2-Q3 2020. FeSi prices under downward pressure.

Steel production recovered faster than expected. FeSi supply tightened. Freight costs surged as containers became limited.

2

### Q1 2021

China remains a marginal supplier for FeSi for East Asian and South East Asian steel mills.

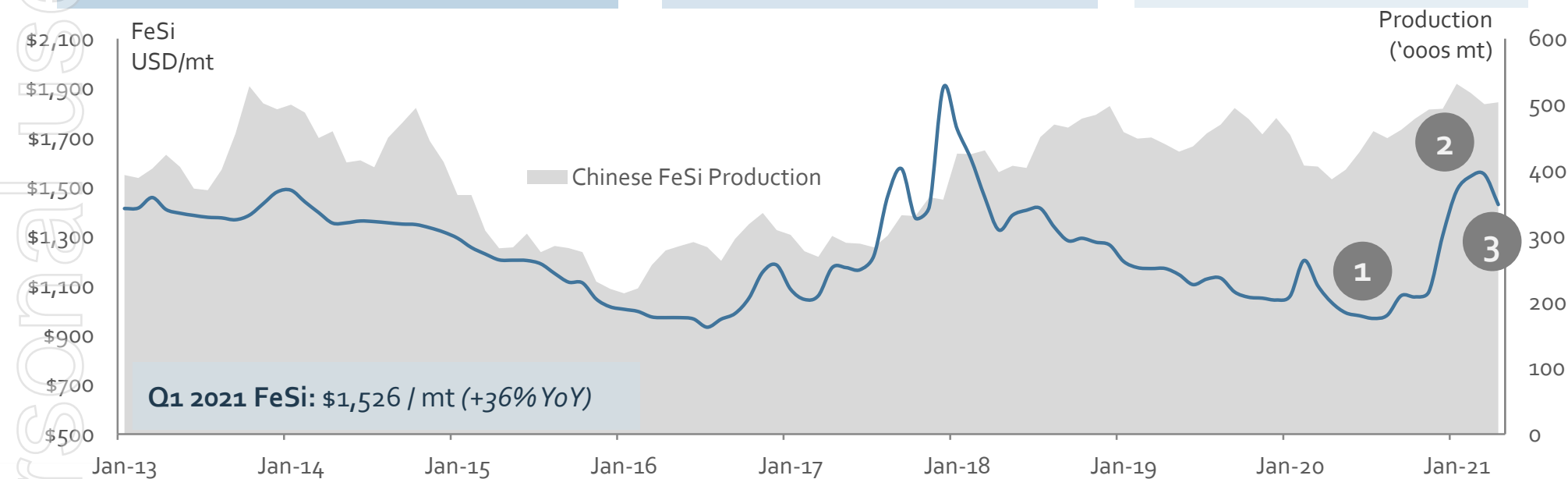
FeSi prices largely supported in Q1.

3

### 28<sup>th</sup> April 2021

China increased the export tax for FeSi from 20% to 25% to discourage power intensive industrials.

Expected to provide renewed price support.





# MANGANESE ORE AND ALLOY MARKET REVIEW

Strong demand from steel makers and constrained supply supported prices in Q1

1

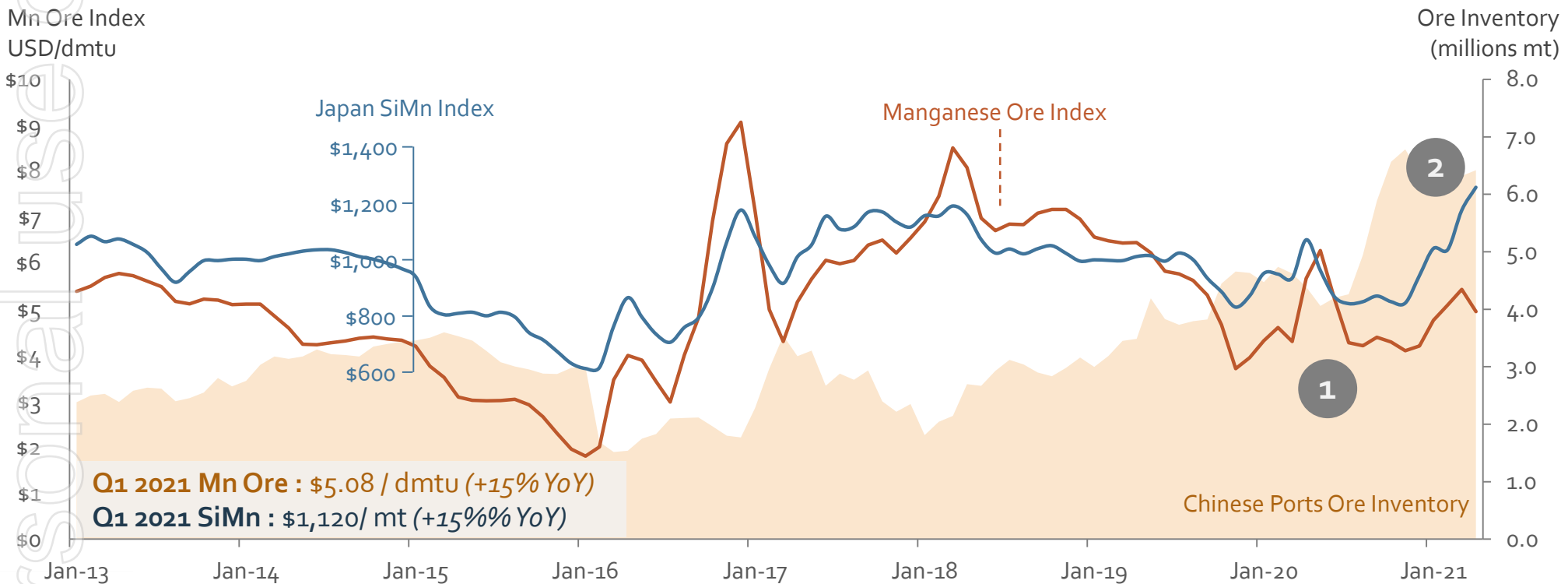
## Overall 2020

SiMn prices relatively stable but global demand depressed. Price spread between ore and alloy supported sustainable smelting margins.

2

## Q1 2021

Ore and alloy prices rise with post-COVID growth. SiMn prices rise significantly higher than correlation implied price, suggesting supply constraints for manganese alloy smelting.



Source: Fastmarkets MB, Platts, the IMnI, and CNFEOL

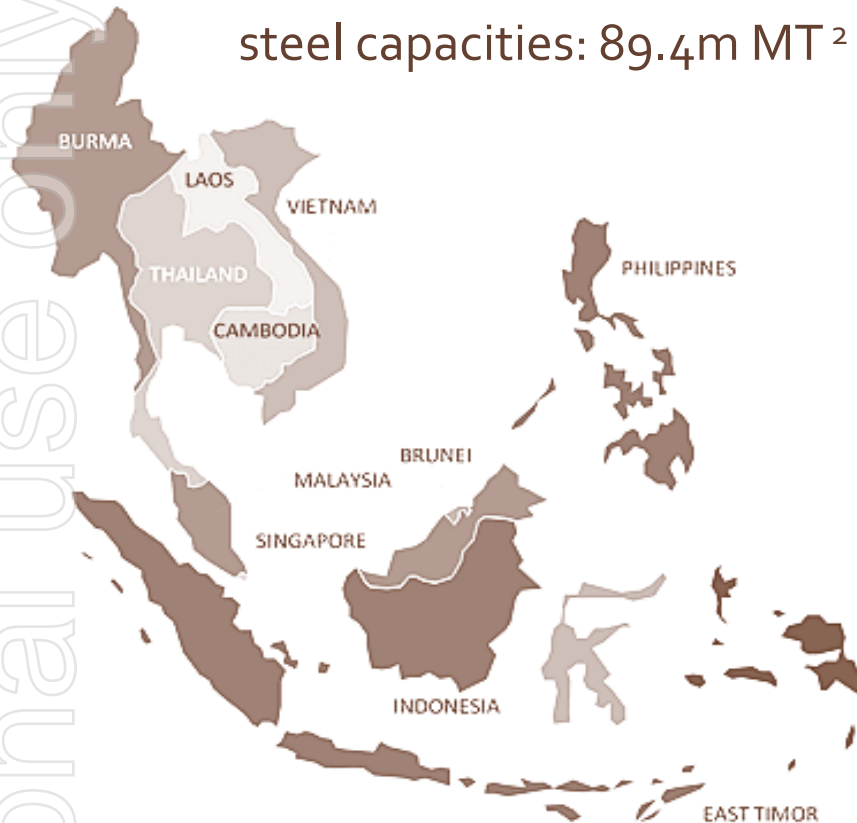
\*High Carbon Ferromanganese (HCFMn) not included due to relatively low liquidity and absence of representative non-Chinese Asian benchmark



# GROWTH OF STEEL IN SOUTHEAST ASIA (SEA)

Regional steel demand remains positive in the long run

South East Asia  
steel capacities: 89.4m MT<sup>2</sup>



## Addition of steel capacity in SEA

- Surge of foreign investments in SEA steel mills since 2015 (~25 million MT)<sup>1</sup>
- Additional capacity of 61.5 million MT<sup>2</sup> expected from all identified integrated steel mills in SEA

## Rapid urbanization in SEA

- Higher standards of living
- 2.5 billion increase in urban population by 2050<sup>3</sup>
- 100 million people expected to migrate into cities in the next decade<sup>4</sup>

## Growth of steel

- Expected long term growth prospects spurred by urbanization growth in the SEA region
- Apparent steel consumption forecast to rebound by 5% in 2021 (79.3 million MT in 2020 vs 83.2 million MT)<sup>5</sup>
- Increased demand for steel via infrastructure, transport and domestic appliances



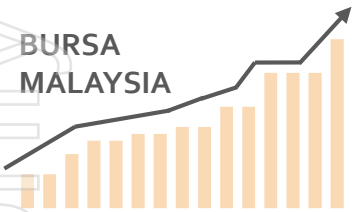
(1) Internal sources; (2) Organisation for Economic Co-operation and Development (OECD) South East Asia Iron and Steel Institute (SEAISI) March 2020 presentation; (3) UN Department of Economic and Social Affairs; (4) The Straits Times; (5) MySteel Global



# FUTURE ORGANIC GROWTH

Core fundamentals unchanged, growth plans for both upstream and downstream

BURSA  
MALAYSIA



## Dual Listing on Bursa Malaysia

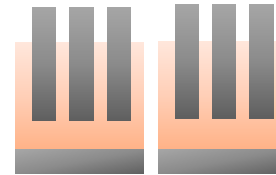
- Pursuing secondary listing on Bursa Malaysia, with approvals granted
- Unlock value with greater access to wide range of Asia focused investors bringing liquidity



Bryah  
Resources  
Element 25  
701 Mile  
Manganese

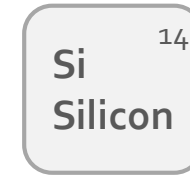
## Raw Material Development

- Explore prospective manganese opportunities in central Western Australia
- Expand OMH's manganese exposure to extract value across the entire manganese value chain
- Entered into binding offtake agreement with Element 25



## Expanding Capacity (~Capex A\$100-150 mil)

- Planned for 2023
- Expected to yield additional 150ktpa of SiMn
- Manganese capacity expansion with 2 to 4 33MVA-furnaces for improved efficiency
- Mn smelting expected to generate highest average returns over the full price cycle, and improve hedging ratio with ore



## Higher Value Add (~Capex A\$30 mil)

- Conversion to metallic silicon to produce higher value added products
- Diversify into aluminium, chemicals, and solar downstream industries
- Furnaces still able to produce ferrosilicon for added flexibility



# OM HOLDINGS LIMITED

AUSTRALIA • CHINA • JAPAN • MALAYSIA • SINGAPORE • SOUTH AFRICA

ersonal use only

