

# BANK OF AMERICA GLOBAL METALS, MINING & STEEL CONFERENCE 2021

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18-20 MAY 2021

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# INTRODUCTION TO MINERAL RESOURCES



World's largest crushing contractor



Leading pit-to-port mining services provider

World's top 5 lithium miner with joint ownership of the largest hard rock lithium deposit

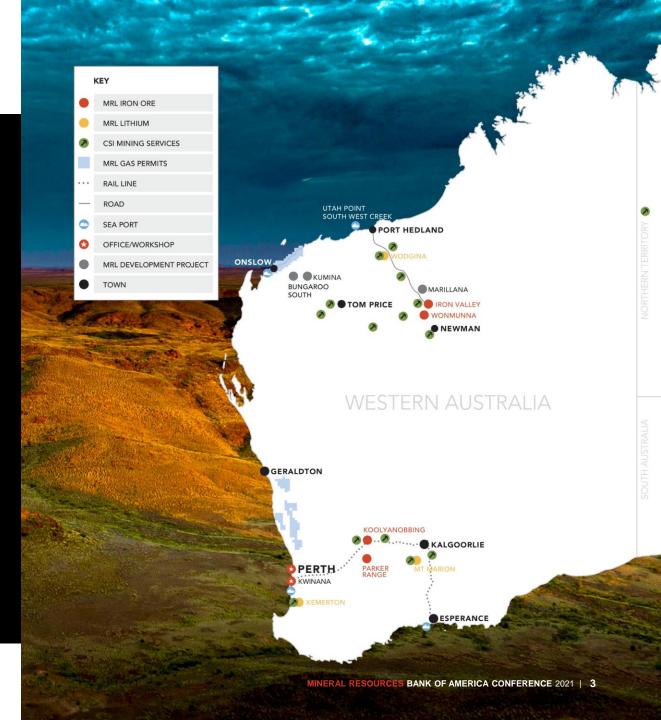


Australia's 5<sup>th</sup> largest iron ore producer



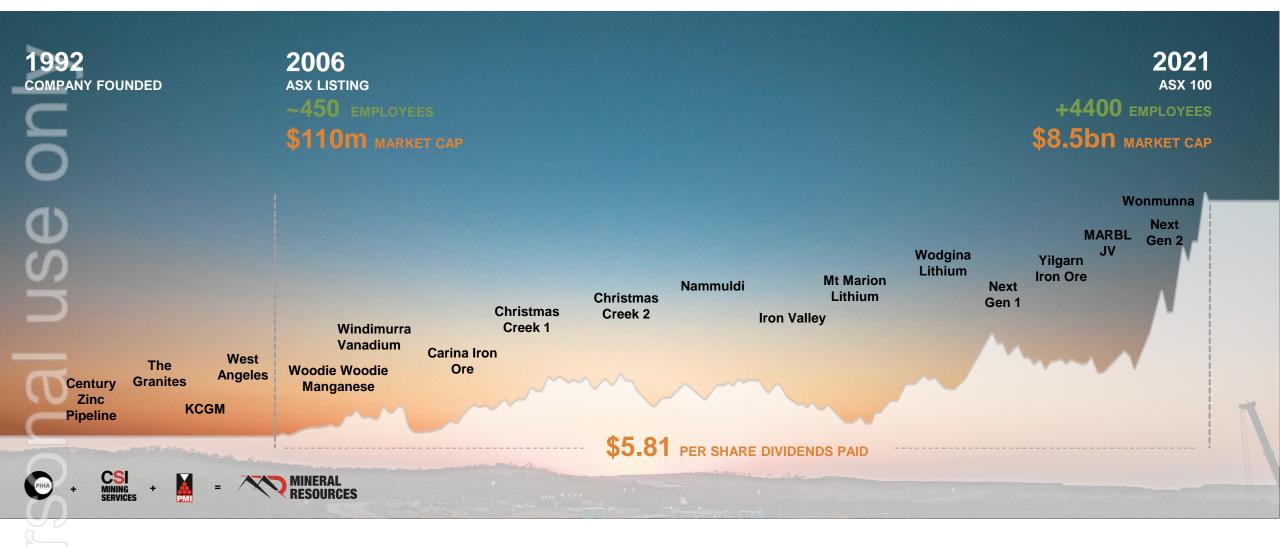
MINERAL RESOURCES

Major holder of highly prospective gas permits



# OUR TRACK RECORD

MINERAL RESOURCES



### **OUR BUSINESS 4 CORE PILLARS**



### **D**MINING SERVICES

Construction

Mining

Crushing

Logistics

Energy

Processing

Infrastructure

Accommodation

#### COMMODITIES

#### Iron Ore

- Yilgarn Hub
- Utah Point Hub
- Ashburton Hub
- South West Creek Hub

#### Lithium

- Mt Marion
- Wodgina
- Kemerton

#### INNOVATION

#### Proprietary

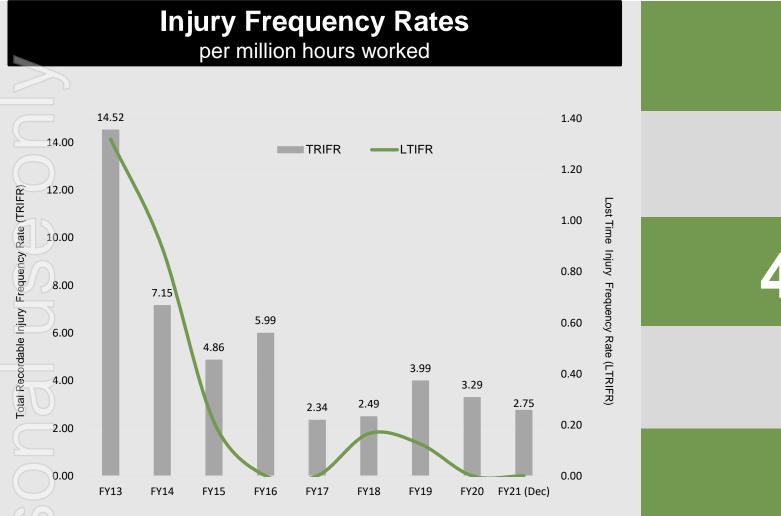
- Transhippers
- 350 tonne road trains
- Next Gen modular crushing plants
- Next Gen I 5 to 8Mtpa
- Next Gen 2 15Mtpa
- Carbon fibre screens

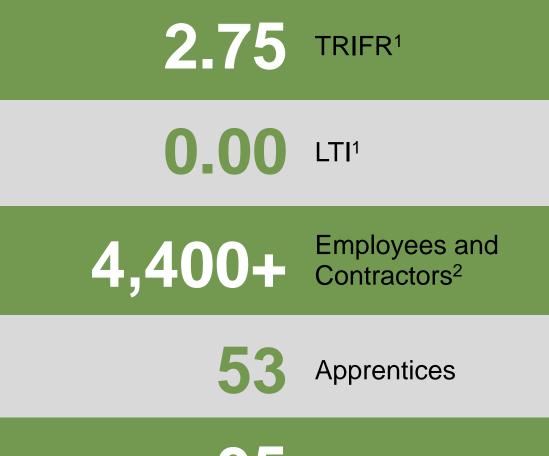
#### **ENERGY**

- Transitioning to lower cost greener energy sources
- Largest acreage holder in Perth Basin
- Carnarvon Basin JV
- Design, own and operate power stations
- Long term energy security



# SAFETY OF OUR PEOPLE





 Total Recordable Injury Frequency Rate calculations measure the total number of injuries (excluding first aid) per million hours worked as at 31 March 2021. Lost Time Injury Frequency Rate calculation measure the number of lost time injuries per million hours work as at 31 December 2020. **Trainees/Graduates** 

2. Total employees and contractors as at 28 February 2021.

### OUR PEOPLE WELLBEING

#### OUR AIM IS TO SEND PEOPLE HOME BETTER THAN WHEN THEY CAME TO WORK

- Physically safe
- Mentally well
- Nutritionally healthy

#### **MENTAL HEALTH FOCUS**

MINERAL RESOURCES

Health and Wellbeing Advisors on siteFull time Psychologist on staff

#### **IMPROVING WORK ENVIRONMENTS THROUGH**

New head office – Platinum WELL rating
Resort style accommodation to replace mining camps
Best quality camp food, gym, wellness centre

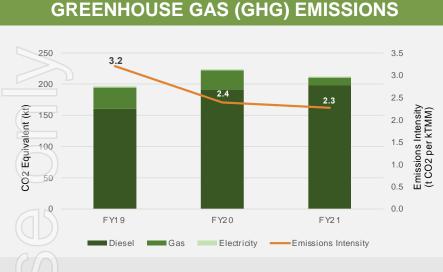
#### INDUSTRY-LEADING COVID-19 RESPONSE

Largest private testing facility
60 resource companies – ability to test up to 9,000/day





# SUSTAINABILITY PERFORMANCE



#### OUR STRATEGY IS TO CONTROL OUR ENERGY INPUTS AND TARGET NET ZERO EMISSIONS BY 2050

- MRL is committed to Net Zero Emissions by 2050
- We are focused on eliminating diesel usage and are working on a range of alternative fuels to achieve Net Zero Emissions sooner than 2050
- We will develop a roadmap and provide updates in our 2021 Sustainability Report



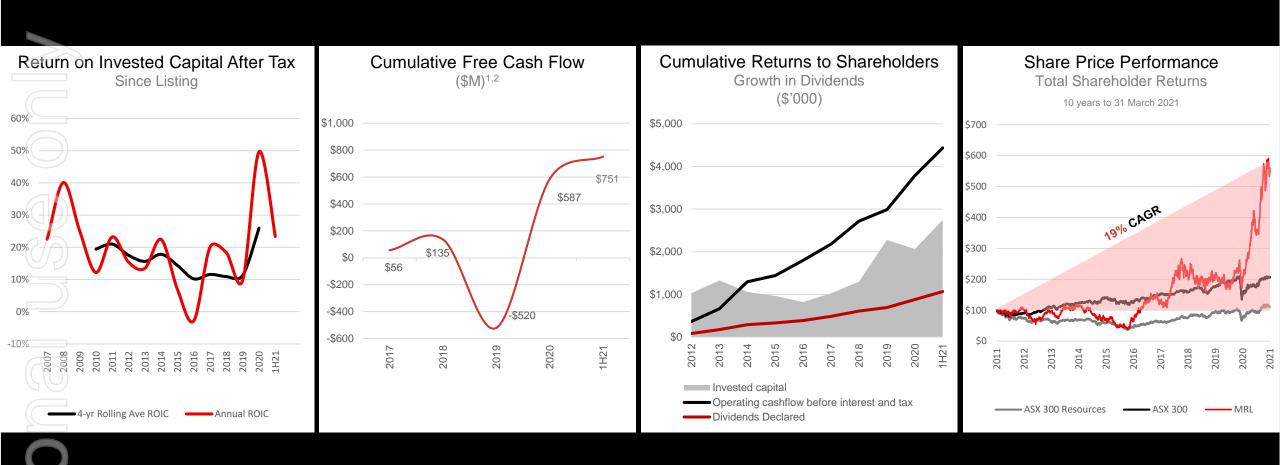
OUR RELATIONSHIPS WITH COMMUNITIES AND KEY STAKEHOLDERS FORM PART OF OUR LICENSE TO OPERATE

- Our engagement strategy targets
  - Traditional land owners
  - Farm and station owners
  - Towns and local communities
- Key activities for CY21 include
  - Launching our first Reconciliation Action Plan
  - Continued partnerships for our 40 community partners
  - Supporting local WA businesses



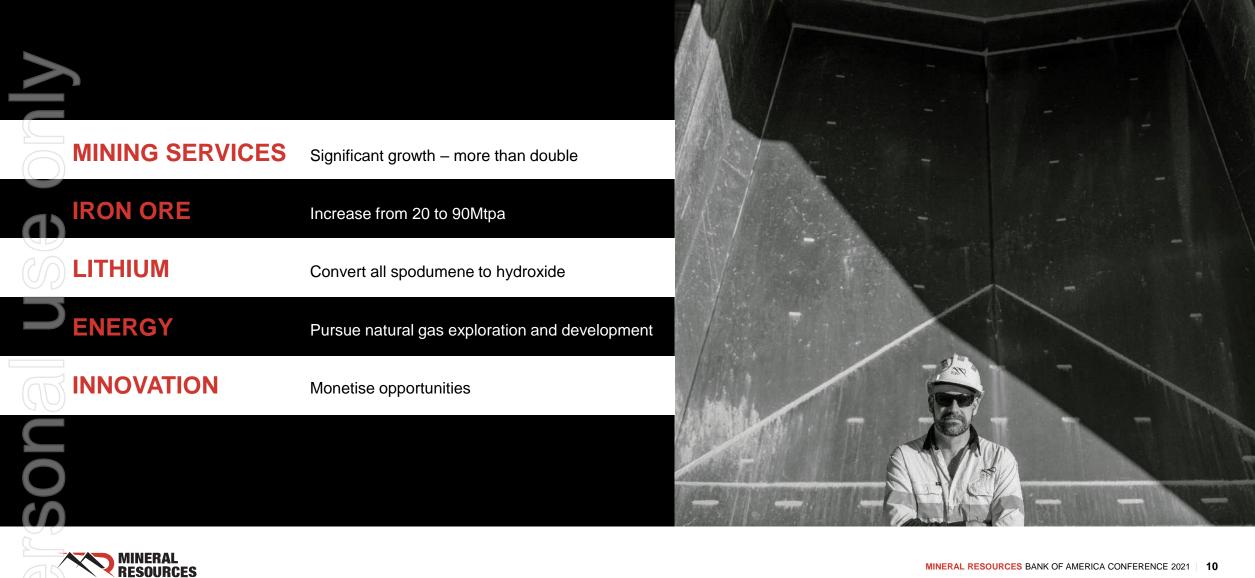
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### VALUE CREATION OUTCOMES



- MINERAL RESOURCES
- 1. Cumulative Free Cash Flow tracks the cumulative cash flow from Operating and Investing activities from FY17 onwards.
- FY20 Free Cash Flow has been adjusted to include tax paid of \$332M in 1H21 on sale of 60% interest in Wodgina Lithium Project. This adjustment
  ensures that all Wodgina proceeds and tax paid are included in the same period. 1H21 Free Cash Flow therefore excludes \$332M of Wodgina tax paid.

# **GROWTH STRATEGY OVERVIEW NEXT 5 YEARS**



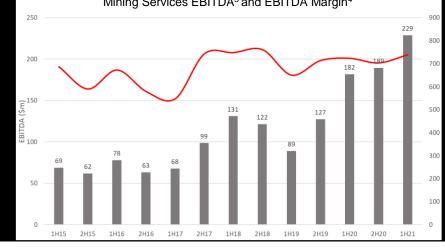
# MINING SERVICES

# **FY15 TO FY21** Mining services contracts linked to activity Volume - Growth 20%pa Margins - Healthy, stable and predictable - Uncorrelated to commodity prices

MINERAL

RESOURCES

Mining Services Production-Related Contract Volumes<sup>(1)</sup> 350 310 300 269 CAGR 20%<sup>2</sup> 251 250 200 178 175 ž 150 133 124 116 100 100 1H15 2H15 1H16 2H16 1H17 2H17 1H18 2H18 1H19 2H19 1H20 2H20 1H21 Mining Services EBITDA<sup>3</sup> and EBITDA Margin<sup>4</sup>



#### **NEXT 5 YEARS**

- Grow crushing contracts with external mining companies
- Build, own and operate stranded iron ore projects
- Develop and own supply chain infrastructure
   Ports
  - Transhipping
  - Private haul roads with 300 tonne trucks
  - Resort style camp accommodation
- Grow the Next Gen 2 business model internationally

1. Contract volumes include production-related Ore Mined, Crushed, Processed and other mining services where MRL owns the underlying assets delivering the service.

2. CAGR since 1H15 calculated as the CAGR for the successive 6-month periods from 1H15 to 2H20 multiplied by 2.

3. Mining Services less construction EBITDA reflects MRL's annuity style production-related earnings.

4. Mining Services less construction EBITDA divided by contract tonnes rebased to 100 in 1H15.

# INNOVATION



### **NEXT GEN PLANT**

- MRL design and IP
- 5Mtpa mod<u>ules</u>
- Rapid deployment
- Plug and play

Remote operations capability

• Displace higher cost fixed plants

#### **ROAD TRAINS**

- MRL design
- Operating in Yilgarn
- Capacity of 300 tonne each
- Trailers manufactured in Perth
- Leading edge safety features
- Operating cost similar to light rail
- Lower emissions
- Automation potential

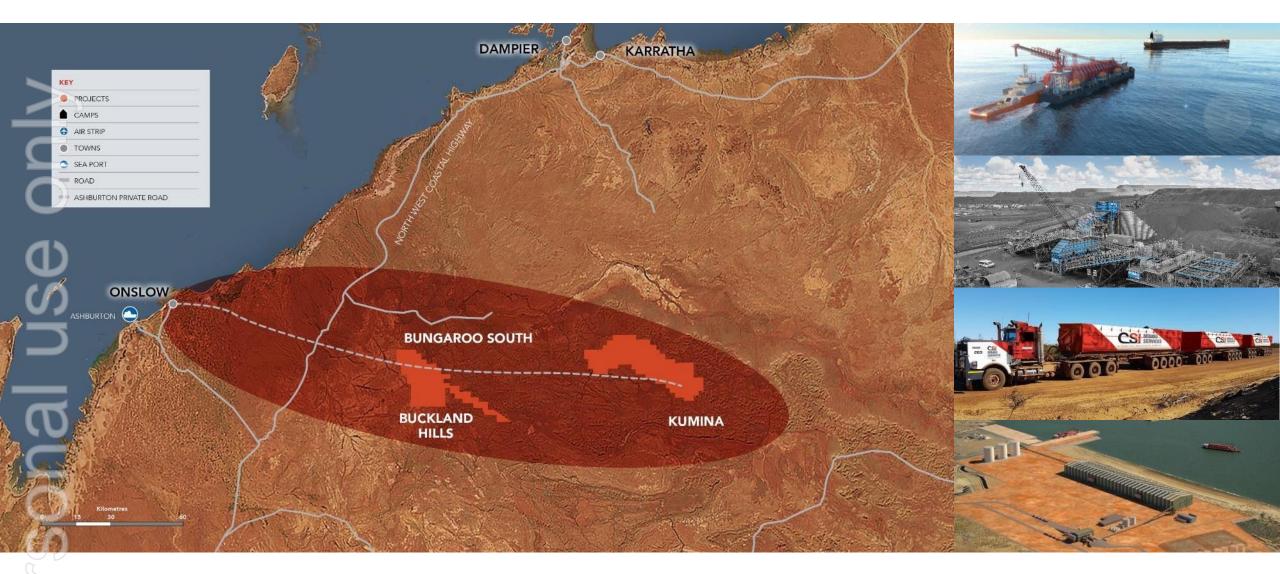
#### TRANSHIPPERS

- MRL design
- Articulated tug and barge
- Fully enclosed and dust free
- Self-discharging
- Capacity 8Mtpa each
- Loading cape size vessels
- Lower capital cost port solution

#### **CARBON FIBRE SCREENS**

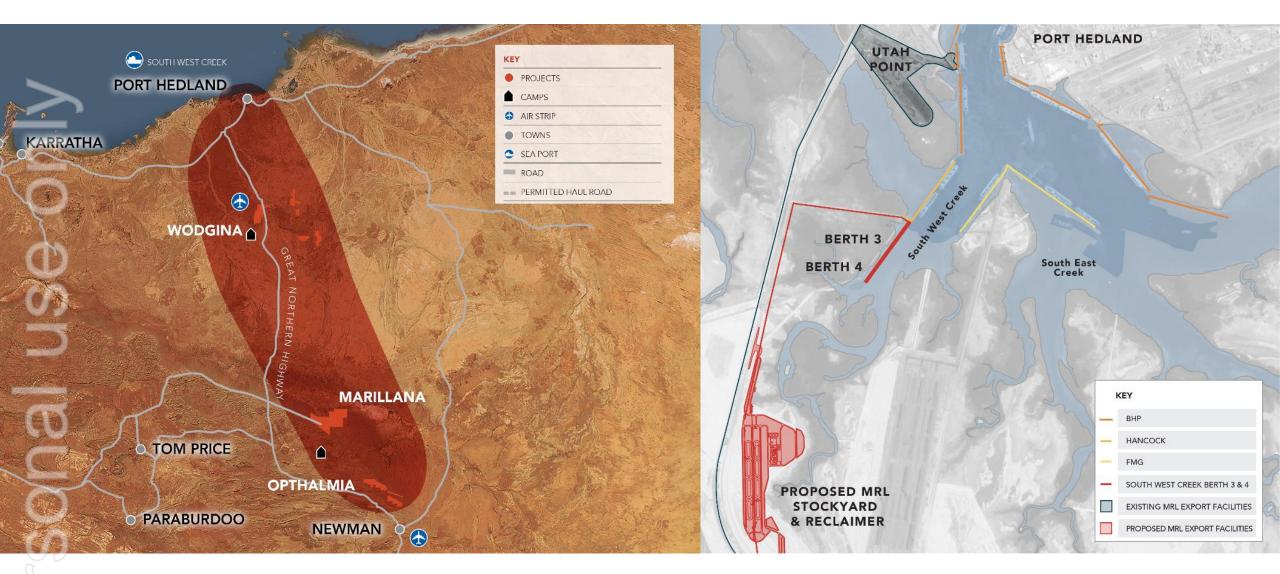
- MRL design and IP
- Reduced weight
- Zero corrosion
- Reduced cost
- Quick to market
- Longer life

### **IRON ORE ASHBURTON HUB**



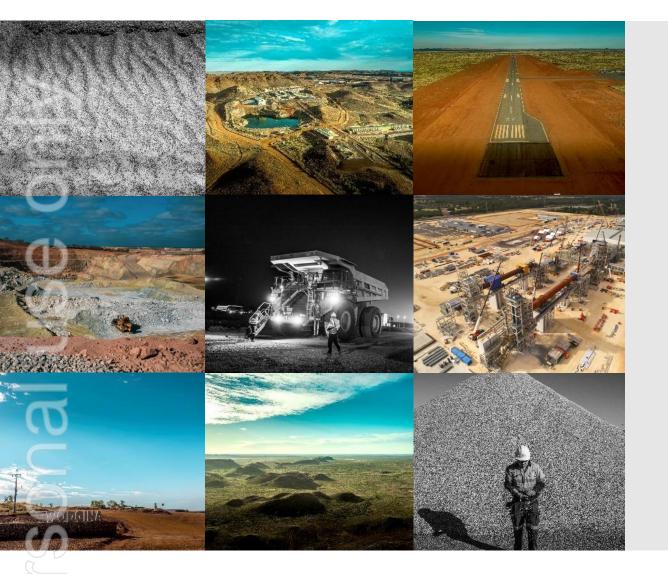


## **IRON ORE SOUTH WEST CREEK HUB**





### **COMMODITIES LITHIUM**



#### **Mt Marion**

- JV with Ganfeng
- 20+ year mine life
- 4<sup>th</sup> largest hard rock lithium mine in the world
- 475ktpa spodumene concentrate plant

#### MARBL

- JV with Albemarle
- Wodgina
  - Largest hard rock lithium mine in the world
  - 3 x 250ktpa spodumene concentrate plant
  - In care and maintenance
- Kemerton
  - 2 x 25ktpa lithium hydroxide plant

### **KEY TAKE-AWAYS**

• A 30 year track record of success

- Strong financial position
- Proven capability
- Dynamic and innovative
- Growing production and value

• Executing high quality, high return projects



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MRL'S CONSISTANTLY STRONG PERFORMANCE HAS DELIVERED A SOLID TRACK **RECORD OF** SHAREHOLDER RETURNS

### **GLOSSARY**

| 1H, 2H, FY<br>\$<br>US\$<br>CAGR<br>CFR<br>CFR cost | First half, second half, full year<br>Australian dollar<br>United States dollar<br>Compound annual growth rate<br>Cost and freight rate<br>Operating costs of mining, processing, rail/road haulage, port,<br>freight and royalties, including mining infrastructure service<br>agreements with MRL Group entities, direct administration<br>costs, and apportionment of corporate and centralised<br>overheads | K<br>M<br>Net debt / (cash)<br>NPAT<br>PBT<br>pcp<br>ROIC<br>T or t<br>TMM<br>TRIFR | Thousand<br>Million<br>Gross debt less cash and cash equivalents<br>Net profit after tax<br>Profit before tax<br>Prior corresponding period<br>Return on invested capital<br>Wet metric tonnes unless otherwise stated<br>Total Material Mined<br>Total Recordable Injury Frequency Rate per million<br>hours worked |
|---|---|---|--|
| dmt<br>EBIT   | Dry metric tonnes<br>Earnings before interest and tax   | TSR   | Total Shareholder Return being CAGR in gain from change in share price plus dividends paid   |
| EBITDA<br>EPS<br>Gross debt                         | Earnings before interest, tax, depreciation and amortisation<br>Earnings per share<br>Total borrowings and finance lease liabilities  | Underlying EBIT<br>/ EBITDA   | EBIT / EBITDA adjusted for impact of one-off,<br>non-cash gains or losses,<br>adjusted for impact of one-off, non-cash gains or losses,<br>and profit on the Wodgina sale  |
| Gross gearing                                       | Gross debt / (gross debt + equity)  | Underlying NPAT   | NPAT adjusted for after tax impact of one-off, non-cash gains<br>or losses<br>Wet metric tonnes  |



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