

28 June 2021

ASX announcement

Autosports Group acquires John Newell Mazda

Autosports Group Limited (ASX: ASG) is pleased to announce it has entered into an agreement to acquire an 80% interest in John Newell Mazda, Alexandria.

The purchase price consists of \$12 million for goodwill plus approximately \$4 million for 80% of the net assets subject to usual adjustments. The purchase price will be cash funded by Autosports Group using existing cash reserves.

John Newell Mazda is a prominent Mazda dealership strategically located opposite Autosports Group's Rolls-Royce, Aston Martin, McLaren, Bentley, Jaguar and Land Rover dealerships at Alexandria. Consistent with Autosports Group's automotive retail offering, the John Newell Mazda business offers new and used vehicle sales, servicing, finance and insurance, parts sales and fleet services.

Management accounts of the John Newell Mazda business forecast revenue of approximately \$89.9 million. The John Newell Mazda business operates with net profit before tax and EBITDA margins in excess of Autosports Group's 2021 H1 margins. Autosports Group is pleased to have Mazda Australia's support for the acquisition and welcomes the opportunity to represent this excellent brand in New South Wales in addition to its existing Toowong Mazda dealership in Queensland.

The operating company, John Newell Mazda Pty Ltd, is wholly owned by John Newell Holdings Pty Ltd. Autosports Group will purchase shares in the holding company from existing shareholders, John Newell and M & K Conlon Pty Ltd. M & K Conlon Pty Ltd, an entity associated with the Dealer Principal, will remain as the 20% minority shareholder to comply with Mazda Australia's Separate and Exclusive Entity and Management Policy. Autosports Group has also completed legal, financial and tax due diligence in relation to the transaction.

Completion will take place over the coming weeks with the effective date of completion being 1 July 2021. Completion is conditional on obtaining various consents to the change in control, the grant of a new lease and the release of encumbrances and vendor securities.

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This announcement has been approved for release by Autosports Group's Board of Directors.