# Record FY21 Sales of \$77m+ and EBITDA of ~9%

# **Highlights:**

- Unaudited sales in excess of \$77m in FY21, a record result and a 73% increase on the prior corresponding period (FY20: \$44.4m)
- Unaudited EBITDA of circa 9% of revenue in FY21, a record result
- Live streamed and in-person Investor Day on 2 August 2021

Atomos Limited ('**ASX:AMS**', '**Atomos**' or the '**Company**'), is today pleased to provide a trading update on its full year FY21 results for the period ending 30 June 2021.

Atomos expects to deliver FY21 sales in excess of \$77m, a record full year result for the Company, and a 73% increase on FY20 sales of \$44.4m.

Following a strong 1H'21 with sales of \$32.8m, the Company continued to build on the momentum through 2H'21, delivering sales in excess of \$44.2m. This represents a 275% increase on the prior corresponding six months (2H'20: \$11.8m).



# Growth in Revenue (\$m)

AMS also expects record full-year EBITDA of circa 9% of revenue (ahead of consensus of 8.6%).

Atomos intends to release its full year FY21 results in mid-August.

Commenting on the record result Chris Tait, Atomos' Executive Chairman said: "We are delighted to be providing an FY21 sales guidance upgrade to at least \$77m which is \$6.6m ahead of analyst consensus. This has been an amazing performance by everyone on the Atomos team. It seems a long time ago, when, at the beginning of FY21, staff were still furloughed and monthly sales were tracking at \$3m. We have finished the year with not only a record full year financial result, but also our strongest



ever pipeline of new products and technologies to drive ongoing growth. The outstanding progress is a clear testament to the strength and relevance of Atomos's offerings. I want to thank the extended Atomos team, including our staff, customers and channel partners for all their hard work and our investors for their continued support. We are excited by what the next 12 months will bring.

## **Investor Day**

The Company will host a live streamed and in person Investor Day in Melbourne on Monday, 2 August 2021. This will provide investors the opportunity to meet the expanded Atomos executive team and hear more from the Company about its strategy for ongoing accelerated growth in video products, software and services in the months and years ahead.

Authorised for ASX release by the Atomos Board of Directors.

#### --ENDS-

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## **About Atomos:**

Atomos is a global video technology company delivering award-winning, simple to use monitorrecorder content creation products. These products give content creators across the rapidly growing social, pro-video and entertainment markets a faster, higher quality and more affordable production system.

Atomos' range of products take images directly from the sensor of all major camera manufacturers, then enhance, record and distribute them in high-quality formats for content creation using the major video editing software programs. Since being founded in 2010, Atomos has established strategic relationships with key technology providers within the ecosystem including Apple, Adobe, Sony, Canon, Panasonic, Nikon and JVC Kenwood.

Atomos is based in Australia with offices in the USA, Japan, China, UK and Germany and has a worldwide distribution partner network.

For more information please visit www.atomos.com