

Sydney

Level 2, 5 Martin Place Sydney NSW 2000 Australia GPO Box 3698 Sydney NSW 2001 www.challenger.com.au

> Telephone 02 9994 7000 Facsimile 02 9994 7777

29 July 2021

The Manager Company Announcements Office ASX Limited 20 Bridge Street SYDNEY NSW 2000

By electronic lodgement

Dear Sir/Madam

Re: Notice of ceasing to be a substantial holder - Adairs Limited (ADH)

We attach a notice of ceasing to be a substantial holder in Adairs Limited. This notice is given by Challenger Limited and each of its associated entities named in Annexure 2 to this notice.

Yours faithfully

Linda Matthews Company Secretary

Melbourne Brisbane Level 19, 31 Queen Street PO Box 297, Flinders Lane, Melbourne VIC 3000 Telephone 02 9994 7000 Facsimile 02 9994 7777 Level 6, 215 Adelaide Street GPO Box 3234, Brisbane QLD 4001 Telephone 07 3136 5400 Facsimile 07 3136 5407

Perth Level 26, 140 St Georges Terrace, Perth WA 6000 Telephone 08 6466 9613

Adelaide Level 7, Suite 714, 147 Pirie Street, Adelaide SA 5000 Telephone 08 8427 9511

Nathleus

Challenger Investment Solutions Management Pty Ltd ABN 63 130 035 353 AFSL 487354

Form 605

Corporations Act 2001 Section 671B

Notice of ceasing to be a substantial holder

Adairs Limited

147 375 451

To Company Name/Scheme

ACN/ARSN

| Name <u>Chal</u> | | Challenger Limite | ed (and its entities li | sted in Annexu | ire 2) |
|---|--|---|---|--|---|
| ACN/ARSN (if a | pplicable) | 106 842 371 | | | |
| The holder ceas | | | 27/07/2021 | | |
| The previous no | tice was given to the comp | oany on | 03/02/2021 | | |
| The previous no | tice was dated | | 03/02/2021 | | |
| 2. Changes in | relevant interests | | | | |
| | | | | | sociate (3) in voting securities pany or scheme are as follow |
| Date of change | Person whose relevant interest changed | Nature of change (4) | Consideration given in relation to change (5) | Class (6) and number of securities affected | Person's votes affected |
| Refer | Challenger | Refer | Refer | Refer | Refer Annexure |
| Annexure 1 | Limited (and its | Annexure 1 | Annexure 1 | Annexure 1 | 1 |
| 3 Changes in | entities listed in Annexure 2) | | | | |
| substantial hold | entities listed in Annexure 2) association to have become associates er in relation to voting inter | ests in the company or s | sociates of, or have change scheme are as follows: | | association (7) with, the |
| The persons wh substantial hold | entities listed in Annexure 2) association to have become associates | ests in the company or s | sociates of, or have change scheme are as follows: | | association (7) with, the |
| The persons wh substantial holds Name and ACN N/A 4. Addresses | entities listed in Annexure 2) association to have become associates er in relation to voting inter | Nature of ass | sociates of, or have change scheme are as follows: | | association (7) with, the |
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| The persons wh substantial holds Name and ACN N/A 4. Addresses The addresses Name Challenger listed in And Signature | entities listed in Annexure 2) association to have become associates er in relation to voting inter (ARSN (if applicable) of persons named in this for the content of t | Nature of assi N/A Norm are as follows: Address Level 2, 5 | sociates of, or have change scheme are as follows: ociation Martin Place, Sydney | y NSW 2000 | |

DIRECTIONS

- (1) If there area number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 4 of the form.
- (2) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (3) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (4) Include details of:
- (a) any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
- (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

- (5) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.
- (6) The voting shares of a company constitute one class unless divided into separate classes.
- (7) Give details, if appropriate, of the present association and any change in that association since the last substantial holding notice.



Linda Matthews Company Secretary of Challenger Limited

Transactions:

Company Name/Scheme:

Adairs Limited (ADH)

As at:

27/07/2021

Class of security:

Ordinary Fully Paid

| | Date of Change | Holder of relevant interest | Nature of Change | Consideration | Number of Securities | Person's Votes Affected |
|-----|----------------|--------------------------------|------------------|-----------------|-------------------------|----------------------------|
| | att of onling | | go | 501101001011011 | 00001111100 | 7 |
| | | Challenger Limited (and its | | | | |
| | 04/02/2021 | entities listed in Annexure 2) | Buy | 254,616 | 66,881 | 66,881 |
| | 08/02/2021 | | Sell | 586,333 | -143,681 | 143,681 |
| | 09/02/2021 | | Buy | 667,403 | 161,540 | 161,540 |
| 10 | 11/02/2021 | | Buy | 521,458 | 125,041 | 125,041 |
| -52 | 18/02/2021 | | Buy | 13,387 | 3,160 | 3,160 |
| | 26/02/2021 | | Buy | 52,116 | 13,684 | 13,684 |
| | 01/03/2021 | | Buy | 38,519 | 9,663 | 9,663 |
| | 03/03/2021 | | Buy | 57,490 | 14,646 | 14,646 |
| | 05/03/2021 | | Buy | 126,451 | 33,922 | 33,922 |
| | 09/03/2021 | | Buy | 79,701 | 22,577 | 22,577 |
| | 11/03/2021 | | Buy | 154,325 | 43,644 | 43,644 |
| | 12/03/2021 | | Buy | 88,088 | 24,250 | 24,250 |
| | 14/04/2021 | | Buy | 147,714 | 35,997 | 35,997 |
| | 19/04/2021 | | Buy | 53,212 | 11,812 | 11,812 |
| | 29/04/2021 | 1 | Sell | 180,726 | -39,302 | 39,302 |
| | 29/04/2021 | 1 | Sell | 161,606 | -35,144 | 35,144 |
| | 30/04/2021 | | Buy | 72,539 | 15,657 | 15,657 |
| | 12/05/2021 | As above | Buy | 166,869 | 39,878 | 39,878 |
| | 17/05/2021 | As above | Buy | 118,285 | 27,177 | 27,177 |
| | 31/05/2021 | 1 | Buy | 130,633 | 27,629 | 27,629 |
| | 01/06/2021 | As above | Buy | 166,751 | 34,891 | 34,89 |
| | 02/06/2021 | | Buy | 269,547 | 55,555 | 55,555 |
| | 10/06/2021 | | Buy | 287,204 | 59,823 | 59,823 |
| | 18/06/2021 | As above | Buy | 210,015 | 45,503 | 45,500 |
| | 13/07/2021 | As above | Buy | 159,504 | 41,646 | 41,646 |
| 710 | 15/07/2021 | As above | Buy | 159,661 | 42,549 | 42,549 |
| | 22/07/2021 | As above | Sell | 218,141 | -54,768 | 54,768 |
| | 22/07/2021 | As above | Sell | 195,211 | -49,011 | 49,011 |
| | 22/07/2021 | | Sell | 395,607 | -99,324 | 99,324 |
| | 22/07/2021 | | Sell | 385,941 | -96,897 | 96,897 |
| | 23/07/2021 | As above | Sell | 168,259 | -42,029 | 42,029 |
| | 23/07/2021 | As above | Sell | 150,572 | -37,611 | 37,61° |
| | 23/07/2021 | As above | Sell | 304,314 | -76,014 | 76,014 |
| | 23/07/2021 | As above | Sell | 298,469 | -74,554 | 74,554 |
| | 26/07/2021 | As above | Sell | 381,913 | -95,321 | 95,32° |
| | 26/07/2021 | As above | Sell | 341,767 | -85,301 | 85,30 ² |
| | 26/07/2021 | | Sell | 690,598 | -172,365 | 172,365 |
| | 26/07/2021 | As above | Sell | 673,185 | -168,019 | 168,019 |
| | 27/07/2021 | As above | Sell | 258,452 | -64,210 | 64,210 |
| | 27/07/2021 | As above | Sell | 231,282 | -57,460 | 57,460 |
| | 27/07/2021 | As above | Sell | 467,205 | -116,073 | 116,073 |
| | 27/07/2021 | As above | Sell | 451,846 | -112,257 | 112,257 |

Total Number of Securities

-662,216

This is page 1 of 4 of Annexure 2 referred to in ASIC Form 605 - ceasing to be a substantial holder holder



| Company Name | ACN / | Country of |
|---|-----------------------|----------------|
| | Company Number | Incorporation |
| Challenger Limited | 106842371 | Australia |
| 255 Finance Group Pty Ltd | 628853056 | Australia |
| 255 Finance Investments Pty Ltd | 164516401 | Australia |
| 255 Finance Pty Ltd | 168112507 | Australia |
| 255 Finance Services Pty Ltd | 168107355 | Australia |
| Accurium Holdings Pty Ltd | 158242936 | Australia |
| Accurium Pty Ltd | 009492219 | Australia |
| Alphinity Investment Management Pty Ltd | 140833709 | Australia |
| Appia Europe Limited | 6490323 | United Kingdom |
| Appia Group Limited | 99865 | Jersey |
| Ardea Investment Management Pty Ltd | 132902722 | Australia |
| Ares Australia Management Pty Limited | 636490732 | Australia |
| Assetsecure Pty. Limited | 110953618 | Australia |
| Avenir Capital Pty Ltd | 150790355 | Australia |
| Bentham Asset Management Pty Ltd | 140833674 | Australia |
| CDPG Australia Pty Limited | 124498095 | Australia |
| CDPG Luxembourg Holdings Sarl | B127717 | Luxembourg |
| CDPG Luxembourg II S.a.r.l | B127580 | Luxembourg |
| CDPG Luxembourg Sarl | B127515 | Luxembourg |
| CDPG Malta Limited | C41110 | Malta |
| Cescade Pty Limited | 096097399 | Australia |
| Challenger Direct Pty Ltd | 006475501 | Australia |
| Challenger Diversified Property Development Pty Limited | 121624833 | Australia |
| Challenger Emerging Market Infrastructure Fund Pte. Ltd | 200804361D | Singapore |
| Challenger Emerging Market Infrastructure Fund, L.P. | | Cayman Islands |
| Challenger Financial Services Pty Limited | 087464131 | Australia |
| Challenger FM 2 Holdings Pty Limited | 080036657 | Australia |
| Challenger Funds Management (Asia) Pte Ltd | 202113533D | Singapore |
| Challenger Funds Management Holdings Pty Limited | 107728030 | Australia |
| Challenger Group Holdings Limited | 002993302 | Australia |
| Challenger Group Pty Limited | 003374196 | Australia |
| Challenger Group Services Pty. Ltd. | 085657307 | Australia |
| Challenger Holdco1 Holdings Pty Ltd | 645868659 | Australia |
| Challenger Holdco2 Holdings Pty Ltd | 646761275 | Australia |
| Challenger Home Loan Corporation Pty Ltd | 058891302 | Australia |
| Challenger Inventory Finance Servicing Pty Limited | 107706810 | Australia |
| Challenger Investment Partners Limited | 092382842 | Australia |
| Challenger Investment Solutions Management Pty Ltd | 130035353 | Australia |
| Challenger Japan Holdings Kabushiki Kaisha | 0100-01-182399 | Japan |
| Challenger Japan Holdings Pty Limited | 617208205 | Australia |
| Challenger Japan Kabushiki Kaisha | 0100-01-182920 | Unknown |

This is page 2 of 4 of Annexure 2 referred to in ASIC Form 605 - ceasing to be a substantial holder holder



| Challenger Kabushiki Kaisha Challenger LBC Terminals Holding Company Limited Challenger Life CDI Nominees Pty Ltd Challenger Life Company Holdings Pty Ltd Challenger Life Company Holdings Pty Ltd Challenger Life Company Holdings Pty Ltd Challenger Life Company Limited Challenger Life Company Limited Challenger Life Debt Investments (Europe) Limited Challenger Life Debt Investments (Europe) Limited Challenger Life Fund Property Investments Pty Ltd Challenger Life Investments UK Limited Challenger Life Nominees No.2 Pty Ltd Challenger Life Nominees No.3 Pty Limited Challenger Life Nominees Pty Ltd Challenger Life Subsidiary Holdings Pty Limited Challenger Life Subsidiary Holdings Pty Limited Challenger Managed Investments (International) Pty Limited Challenger Management Services (UK) Limited Challenger Margin Lending Pty Ltd Challenger Margin Lending Pty Ltd Challenger Mortgage Management Pty Ltd Challenger Mortgage Management Pty Ltd Challenger Non-conforming Finance Pty Ltd Challenger Originator Finance |
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| Challenger Property Asset Management Pty Ltd 077569021 Australia |
| Challenger Retirement and Investment Services Limited 115534453 Australia |
| Challenger Securitisation Management Pty Ltd 100346898 Australia |
| Challenger Skybridge (Group) Holding Company Pty Ltd 130888327 Australia |
| Challenger Skybridge (Hastings) Holding Company Pty Ltd 130888274 Australia |
| Challenger Special Servicing Pty Ltd 107707415 Australia |
| Challenger Treasury Limited 093307996 Australia |
| Challenger UK Terminals Limited 95751 Jersey |
| Challenger Wholesale Finance Holdings Pty Limited 087284240 Australia |
| Challenger Wind Holdings Pty Limited 151496061 Australia |
| CLS US Holdings, LLC 5302598 United States |
| CPHIC Investments Pty Ltd 093340526 Australia |
| CSPP1 Maitland Pty Ltd 122460968 Australia |
| CSPP1 Mavis Court Pty Ltd 122461983 Australia |
| Eiger Capital Pty Limited 631838607 Australia |
| Fidante Partners (Guernsey) Limited 40288 Guernsey |
| Fidante Partners AAM Holdings Pty Limited 636490189 Australia |
| Fidante Partners Alphinity Holdings Pty Ltd 140716016 Australia |
| Fidante Partners Ardea Holdings Pty Ltd 133865853 Australia |
| Fidante Partners Arete Holdings Pty Ltd 143836373 Australia |
| Fidante Partners Avenir Capital Holdings Pty Ltd 616504502 Australia |
| Fidante Partners Bentham Holdings Pty Ltd 140715573 Australia |
| Fidante Partners Eiger Holdings Pty Limited 631837360 Australia |
| Fidante Partners Europe Limited 4040660 United Kingdom |
| Fidante Partners FME Holdings Limited 11410594 United Kingdom |

This is page 3 of 4 of Annexure 2 referred to in ASIC Form 605 - ceasing to be a substantial holder



| Company Name | ACN / | Country of |
|---|-----------------------|----------------|
| | Company Number | Incorporation |
| Fidante Partners Holdings (Guernsey) Limited | 43315 | Guernsey |
| Fidante Partners Holdings Europe Limited | 6172534 | United Kingdom |
| Fidante Partners Holdings Pty Limited | 123318650 | Australia |
| Fidante Partners Kapstream Holdings Pty Limited | 123319460 | Australia |
| Fidante Partners Latigo Holdings LLC | 5651705 | Unknown |
| Fidante Partners Lennox Holdings Pty Limited | 616975565 | Australia |
| Fidante Partners Limited | 002835592 | Australia |
| Fidante Partners Merlon Holdings Pty Ltd | 140715662 | Australia |
| Fidante Partners Metisq Holdings Pty Ltd | 143376961 | Australia |
| Fidante Partners Novaport Holdings Pty Ltd | 140715797 | Australia |
| Fidante Partners Ox Holdings Pty Ltd | 649174087 | Australia |
| Fidante Partners R&M Holdings Pty Limited | 152375436 | Australia |
| Fidante Partners Services Limited | 119605373 | Australia |
| Fidante Partners Tempo Holdings Pty Ltd | 167321262 | Australia |
| Fidante Partners USA LLC | 81-4925448 | United States |
| Fidante Partners Wavestone Holdings Pty Limited | 133626276 | Australia |
| Fidante Partners Whitehelm Holdings Pty Ltd | 169043903 | Australia |
| Fidante Partners Wyetree Limited | 9387239 | United Kingdom |
| Gasvalpo S.A. | 96.960.800-6 | Chile |
| Greencape Capital Pty Ltd | 120328529 | Australia |
| GV Cayman Company Limited | OG-206918 | Cayman Islands |
| GV Chile Holding Limitada | 124311723611675 | Chile |
| GV Chile Limitada | 124301725311696 | Chile |
| GV Jersey Holding Company Limited | 100293 | Jersey |
| GV Jersey Trustee Company Limited | 100294 | Jersey |
| GV Jersey Trustee Company No. 2 Limited | 100367 | Jersey |
| Howard Commercial Lending Pty Ltd | 000033143 | Australia |
| Kudu Investment Partners I, Lp | 47-2497501 | Unknown |
| Lanv Pty Ltd | 147224502 | Australia |
| Lease Collateral No.2 Pty Ltd | 168112481 | Australia |
| Lease Collateral Pty Ltd | 168112472 | Australia |
| Lease Funding Management Pty Ltd | 168112490 | Australia |
| Lennox Capital Partners Pty Limited | 617001966 | Australia |
| Maitland Nominee Holdings Pty Limited | 122853114 | Australia |
| Mawbury Pty Limited | 096097479 | Australia |
| Merlon Capital Partners Pty Ltd | 140833683 | Australia |
| Metisq Capital Holdings Pty Ltd | 158011351 | Australia |
| Metisq Capital Pty Ltd | 104642613 | Australia |
| MIR Libra Capital Management Ltd | 236748 | Cayman Islands |

This is page 4 of 4 of Annexure 2 referred to in ASIC Form 605 - ceasing to be a substantial holder holder



| Common Name | ACNI / | Oton f |
|--|----------------|----------------|
| Company Name | ACN / | Country of |
| | Company Number | Incorporation |
| Novaport Capital Pty Ltd | 140833656 | Australia |
| Oaklands Hill Pty Ltd | 149814559 | Australia |
| Oaklands Hill Wind Farm Pty Ltd | 126595935 | Australia |
| Offshore Reinsurer (Bermuda) Company Limited | 51746 | Bermuda |
| Ox Capital Management Pty Ltd | 648887914 | Australia |
| Residential Real Estate Total Return Opportunities Fund Ltd. | 212456 | Cayman Islands |
| Residential Real Estate Total Return Opportunities Master Fund | L 27263 | Cayman Islands |
| Sabrand Limited | 126677 | Cyprus |
| The Liberty Group Consortium Pty Ltd | 082564289 | Australia |
| TLG Services Pty Limited | 092500608 | Australia |
| TLGH Pty Limited | 092927467 | Australia |
| TRE Data Centres Canberra Pty Ltd | 141881227 | Australia |
| US LLC Holdings Pty Ltd | 130888292 | Australia |
| US LLC Investments LLC | 36-4811214 | Unknown |
| Waterford County Pty Limited | 122853089 | Australia |
| Wavestone Capital Pty Limited | 120179419 | Australia |
| Welcome Break Group Limited | 3147949 | United Kingdom |
| Welcome Break Holdings (1) Limited | 4099287 | United Kingdom |
| Welcome Break Holdings (2) Limited | 4379574 | United Kingdom |
| Welcome Break Holdings Limited | 3290817 | Cayman Islands |
| Welcome Break Limited | 1735476 | United Kingdom |
| Welcome Break No.1 Limited | 8331837 | United Kingdom |
| Welcome Break No.2 Limited | 8331870 | United Kingdom |
| Welcome Break Services Limited | 4099292 | United Kingdom |
| Whitehelm Capital Pty Ltd | 008636717 | Australia |