

HSC Technology Group signs national reseller agreement with Tunstall Healthcare

9th August 2021

- **National reseller agreement for initial three year term**
- **Includes HSC TALIUS and HSC Care product lines**
- **Tunstall Healthcare single largest provider of PERs Medical Alarms in Australia**

HSC Technology Group Ltd (ASX:HSC) is pleased to announce it has signed an initial three year national reseller contract with Tunstall Healthcare for its TALIUS Platform and HSC Care product lines.

The agreement will see the TALIUS platform and products made accessible to all Tunstall Healthcare clients, being primarily aged care providers in retirement living and home/community care in Australia.

Tunstall Healthcare is a world-leading provider of Connected Care and Connected Health solutions. Operating in over 50 countries, their Connected Healthcare solutions play a key role in helping older people, and those with long-term health needs, to live safely and independently in their own homes or when in care.

Tunstall Healthcare has over 60 years of global experience, and offers a truly end-to-end solution, encompassing design and development, consultancy and service support, deployment and training, and triage and monitoring services.

Managing Director of Tunstall Healthcare Australia, Lyn Davies, said *“Working with HSC and utilising their assistive technology portfolio provides our valued customers with access to high quality solutions and when combined with our dedicated 24hr Monitoring Services, gives them the confidence to live safely and independently in a place of their choice. We are excited to be implementing the HSC proactive care solutions.”*

Managing Director of HSC, Graham Russell, said *“Tunstall Healthcare is one of the most well-known and respected brands in the Telecare Industry. We are very excited to be working with their Australian team to support their technology division and 24hr Monitoring Teams by*

providing new innovative proactive care solutions that enable people to live where and how they like with the help they need."

TALIUS Platform provides a unified communication engine for managing data inflows from a variety of digital sources for carers to assist in decision making processes. It enables the aggregating of data, alerts and measurements from an aged care resident living independently in their home or supervised in a care environment. Users of the platform can develop their own rules for when to receive information from the data pool through alerts and notifications to their smart device or desktop

HSC Care is an enhanced Telecare services platform providing an aging-in-place product suite that offers a seamless health monitoring experience allowing independence for seniors and peace of mind for their loved ones. It utilises artificial intelligence, powered by CSIRO, that gets to know your average routine in about four weeks from installation and provides valuable insights to carers or loved ones via the smart application including advanced fall detection and voice-activated alerts, enabling ageing at home with independence, dignity and peace of mind, yet connected to family and professional care if needed.

Commercial terms of the partnership include the supply of and the provision of some staging services for Essence Care@home PERs (Personal Emergency Response Systems) in the retirement living sector, independent living and community care sectors. There are no material conditions that need to be satisfied to the performance of the agreement.

The initial term of the agreement is three years and contains an option at the election of HSC to extend the term for a further two years.

As there are no minimum order commitments stipulated by the agreement it is not possible to quantify the value of the agreement over its life.

This announcement has been authorised by the Board of Directors of HSC Technology Group Ltd.

Investor Enquiries

Stephen Rodgers
Company Secretary
investors@hsctg.com.au

About HSC Technology Group

HSC provides a range of Connected Health and Smart Home solutions

The HSC assistive technology platforms allow seniors and people with disabilities to live independently via “Ageing in Place” solutions, through the use of data analysis, as well as human monitoring, to determine residents’ routines and detect anomalies. These early insights allow for better decision-making by care providers and families, allowing more focused service, minimising unnecessary care and facilitating welfare checks in a more responsive manner.

HSC helps protect and connect our elderly and people with disabilities with a scalable healthcare technology platform integrated with leading third party providers to ensure end-to-end solutions for Connected health.

HSC Technology Group’s Software as a Service (SaaS) data analytics platform TALIUS uses next generation Machine Learning and Artificial Intelligence to deliver decision-making insights that improves people’s safety, independence, autonomy and most importantly improves their lives.

- + HSC Care
- + HSC Home
- + TALIUS