

17 August 2021

Market Announcements Office  
ASX Limited  
Exchange Centre  
20 Bridge Street  
SYDNEY NSW 2000

### **ACQUISITION OF ALLIANCE INSURANCE BROKING SERVICES**

PSC Insurance Group Limited (PSC) (ASX: PSI) is pleased to announce that it has entered into a binding agreement to acquire the broking business trading as Alliance Insurance (Alliance).

PSC will be purchasing the insurance broking portfolio and other key business assets of Alliance from Alliance Insurance Broking Services Pty Ltd, with the business continuing to operate out of its existing premises.

The Alliance acquisition is expected to generate an incremental EBITDA of greater than \$3.0 million in its first twelve months.

The purchase price is \$24.5 million, payable in three tranches as follows:

- 75.0% of the purchase price (\$18.40 million) payable in cash upon completion (First Tranche).
- 12.5% of the purchase price (\$3.07 million) payable in cash within 90 days following the 1<sup>st</sup> anniversary of completion, with this amount subject to a rise and fall adjustment dependent on the revenue of Alliance during the 12 months period post completion (Second Tranche).
- 12.5% of the purchase price (\$3.07 million) payable in cash within 90 days following the 2<sup>nd</sup> anniversary of completion, with this amount subject to a rise and fall adjustment dependent on the revenue of Alliance during the 12 months period post the first anniversary of completion (Final Tranche).

The acquisition of Alliance is subject to a number of customary conditions, and the acquisition is expected to close within the next 4 weeks.

The cash component of the First Tranche will be funded via a combination of existing capacity within the Group's debt facilities and group cash.

"We are delighted to welcome the Alliance team to the PSC Group. We look forward to growing the business with the team and working closely with them to provide the continued high levels of service to the clients of Alliance" commented Mr Tony Robinson , Group Managing Director of PSI.

Please direct any queries to Tony Robinson, Managing Director on 0407 355 616 or Joshua Reid, Chief Financial Officer on (03) 8593 8303.

Authorised for release to the ASX by the PSC Insurance Group Limited Board.

A handwritten signature in black ink, appearing to read 'SA' followed by a stylized 'H'.

Stephen Abbott  
Company Secretary