

# 2021 Reports

**Announcement of Full-Year Results** 

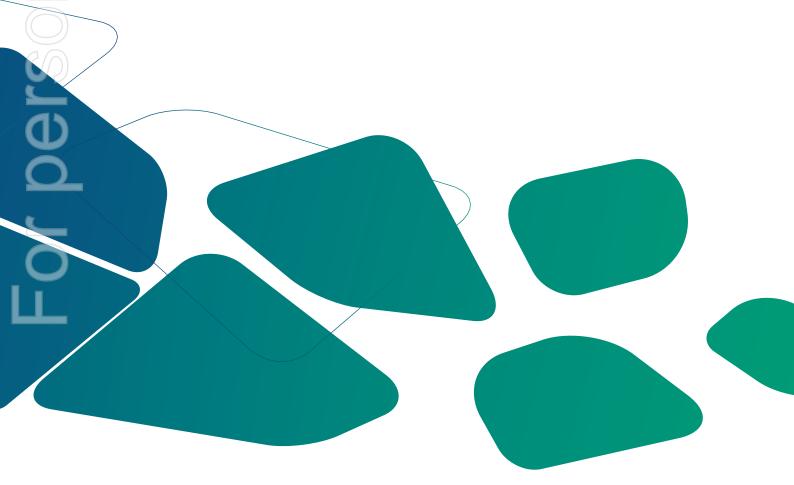
Appendix 4E

**Chairman and MD Report** 

**Directors' Report** 

**Financial Statements** 

PolyNovo Limited ABN 96 083 866 862 26 August 2021







PolyNovo Limited ABN 96 083 866 862

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26 August 2021

# **ASX Announcement**

# **Full Year Results FY21**

The company is pleased to report we have reached breakeven/profit, excluding non-cash expenses. This significant milestone has been achieved with strong sales growth and significant investment in sales personnel.

Audited results were a net loss after income tax of \$4.61m (2020 \$4.19m) but this includes \$2.63m in share-based payments expense (\$2.63m), unrealised foreign exchange losses (\$1.12m), and depreciation & amortisation (\$1.12m).

Total revenue of \$29.34m includes:

- NovoSorb BTM of \$25.51m up 33.8% on the prior year
- Revenue from the BARDA clinical trial program of \$3.65m up 18.1% on the prior year
- As at 30 June 2021, the Company held \$7.69m in cash and short-term investments.

COVID had a significant impact on hospital trauma, burn and elective surgery activity. Notwithstanding limited hospital access, lockdowns, and travel restrictions, we adapted our business and had continued material sales growth globally and notably in the US with BTM sales up by **49%** in \$US and distributor sales up by 53.1%.

We continued to invest in building our capacity to drive revenue with personnel growing from 78 to 106. Investing in our sales teams is a significant driver of sales momentum. In the second half we saw a strong improvement in revenues and new accounts. This trajectory and new US sales staff are expected to deliver a strong FY22.

PolyNovo expanded in Europe using our distributors to rapidly reach new geographies and establish revenue flow. Finland, Belgium, Netherlands, Luxembourg, Greece, Turkey, Poland, Italy, and Taiwan were added in FY21. Further countries will be added in FY22.

During the Period, the Company's other key initiatives and achievements include:

- Commenced recruitment in the BARDA funded (\$15m USD) Pivotal trial
- Staff increased from 78 to 106 with a US sales team of 36
- Signed Taiwan distributor and achieved first sales
- Signed 6 European distributors covering 8 markets and expanded our German distributor's territory to include Belgium, Netherlands, Luxembourg, and Sweden
- Signed three General Purchasing Organisations (GPO's) in the US
- Implemented advanced digital marketing strategies to drive sales and marketing during COVID
- Completed the new production facility for hernia, film, foam, and polymer with redundant capacity for BTM
- Initiated a US chronic wound study for health insurance reimbursement
- Initiated a chronic wound study with Flinders University South Australia

Our production capacity and logistics team have maintained production schedules and successfully negotiated the challenges of airfreight to maintain stock levels in all regions.



#### Clinical Trials

- Recruitment of patients into the pivotal burns trial (US and Canada) is now in progress
- Concluded the first 10 patients in the US Chronic wound reimbursement study with all healed within seven weeks. This study will enter its next phase in the next few months.

#### Product development

- Manufactured 1300+ Syntrel hernia devices as fully finished commercial product for use in pre-clinical testing.
   The large animal study commenced 20 July 2021.
- Expanded research and development team to intensify new product development

This announcement has been authorised by PolyNovo Company Secretary Jan-Marcel Gielen.

## **Further information:**

Paul Brennan Managing Director Mobile: + 61 427 662 317 David Williams Chairman Mobile: + 61 414 383 593

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## PolyNovo Limited Appendix 4E Preliminary final report

#### 1. Company details

Name of entity: PolyNovo Limited ABN: PolyNovo Limited 96 083 866 862

Reporting period: For the year ended 30 June 2021 For the year ended 30 June 2020

## 2. Results for announcement to the market

			\$
Revenues from ordinary activities	up	32.0% to	29,339,324
Loss from ordinary activities after tax attributable to the owners of PolyNovo Limited	up	9.8% to	(4,605,032)
Loss for the year attributable to the owners of PolyNovo Limited	up	9.8% to	(4,605,032)

Dividends

There were no dividends paid, recommended or declared during the current financial period.

#### Comments

The loss for the consolidated entity after providing for income tax amounted to \$4,605,032 (30 June 2020: \$4,193,738).

## 3. Net tangible assets

	Reporting period \$	Previous period \$
Net tangible assets per ordinary security	0.03	0.03

#### 4. Dividends

Current period

There were no dividends paid, recommended or declared during the current financial period.

Previous period

There were no dividends paid, recommended or declared during the previous financial period.

## 5. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements have been audited and an unmodified opinion has been issued.

#### 6. Attachments

Details of attachments (if any):

The Financial Report of PolyNovo Limited for the year ended 30 June 2021 is attached.

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PolyNovo Limited Appendix 4E Preliminary final report

7. Signed

Signed \_

Date: 26 August 2021

Jan Gielen

Company Secretary

PolyNovo Limited Chairman and MD Report 30 June 2021

## **Chairman and MD Report**

Dear Shareholder,

COVID-19 in FY21 had a significant impact on hospital trauma, burn and elective surgery activity. Notwithstanding limited hospital access, lockdowns, and travel restrictions, we adapted our business and had continued material sales growth with global BTM sales up by 33.8% (AUD), US BTM sales up by 49.0% in local currency (USD) and the Group achieved a small underlying profit (excluding non-cash items) of \$258,756. We signed three General Purchasing Organisation (GPO) contracts during the year to 30 June 2021 with further negotiations currently in progress. These contracts will enable faster account acquisition and deeper US market penetration in FY22.

We continued our investment in building our platform for post COVID-19 growth with personnel growing from 78 to 106. Growth in our sales team was a significant driver of our sales momentum. Advanced digital programs including webinar and promotional activities are now part of our "normal" business processes. Many virtual trade shows have been conducted where we established new leads, presented NovoSorb BTM to large audiences, and reached new markets.

Sales in all our direct markets continue to grow with the second half providing strong improvement in revenues, new account acquisitions and sales team expansion. Importantly PolyNovo achieved a small profit (excluding non-cash items) and was cash breakeven, a significant company milestone. Our cash on hand position is strong as at 30 June 2021 and forward cashflows are building despite forecast expenditure required for growing sales teams and investing in new product development.

Continued manufacturing of inventory completed during FY21 means we have stock available for customers in all markets. Production capacity is high, and we increased capacity including redundancy through the completion of our new manufacturing facility. This new facility will house our polymer laboratories, film extrusion, new foam cutting machinery and ultrasonic welding capabilities. Our new equipment and skills in production enable PolyNovo to rapidly develop new medical devices constructed from our existing NovoSorb polymers. The new manufacturing facility has been commissioned and is currently undergoing internal qualification which is expected to be completed by the end of September.

New, smaller NovoSorb BTM sizes will enter specific markets in October 2021 addressing the European, UK, Australia and New Zealand demands for economically treating lesion excisions, diabetic foot ulcers, arterial ulcers and venous leg ulcers. Recent publications and presentations by Flinders University (South Australia) demonstrate great promise for the role of NovoSorb BTM in arterial leg ulcers. PolyNovo is supporting further investigations of this application.

The first phase of a diabetic foot ulcer study in the US concluded in July 2021 with enrolment of the first ten patients. We will now review the progress of these patients and adjust any trial protocols to embark on the recruitment of the next 40 patients. The data from this study will be used to submit for insurance reimbursement coverage for chronic wound applications in the US market. This market segment has a total addressable market of USD \$400 million with market entry anticipated in 2024.

The BARDA funded pivotal burn trial has commenced and we are in the process of enrolling 20 US based and 5 Canadian based burn centres in performing the pivotal burn trial. BARDA revenues are expected to increase commensurate with the trial activity in the year ahead.

The R&D team has demonstrated an ability to adapt by producing finalised hernia devices called Syntrel VP in FY21. We commenced a large animal study in July 2021 to generate the data on resorption, toxicology and biocompatibility that will support our dossier submission to the US FDA in approximately March/April 2023 for our hernia product. We anticipate gaining approval to sell in the US by August 2023.

FY22 has begun with positive sales momentum, continued sales force expansion, Syntrel VP (hernia) animal study commencement and improved customer access with the expectation of receding of COVID-19 restrictions.

#### **Clinical Trials FY21**

Our \$15m USD BARDA funded US pivotal burns trial is underway. This trial will compare NovoSorb BTM with the selected hospitals' standard of care looking at wound closure together with cosmetic and functional outcomes. Enrolling Canadian burn centres into the program will also facilitate our market entry to Canada in FY22.

PolyNovo will continue the health economic and clinical trial for diabetic foot ulcers and venous leg ulcers to generate the data required by US health insurance groups for a reimbursement code. This clinical data will ultimately lead to entering the US chronic wound care market and generate supporting clinical data for NovoSorb BTM in the treatment of these wounds in all markets. NovoSorb BTM already has regulatory approval for use in all chronic wound applications in all markets we are in.

## PolyNovo Limited Chairman and MD Report 30 June 2021

#### **New Markets FY21**

PolyNovo has expanded its European and Asian markets during the period to 30 June 2021. To enable faster EU penetration, we have adopted a distributor model in key European countries supported by our existing UK based marketing and business development team. We have entered Belgium, Luxembourg, Netherlands (Benelux), Norway, Denmark, Finland, Sweden, Poland, Italy, Turkey, and Greece. Although European markets have also been impacted by COVID-19, we have seen NovoSorb BTM sales with continued growth over the six months to 30 June 2021.

We have taken a direct market entry into the Irish market in FY21 and have realised NovoSorb BTM sales following entry. We anticipate the Irish market will grow strongly in FY22.

Taiwan has been added to our Asian markets and we see great potential in this advanced market.

#### **New Markets for FY22**

PolyNovo is currently working on market entry in Canada, France, Kuwait, UAE, Cyprus, Lebanon, and further Middle Eastern markets this financial year. Japan is an attractive market, and whilst we are exploring the best market entry strategy for this market, it may take until 2023 for market entry due to complex regulatory requirements.

## Hernia - Syntrel

Our Syntrel hernia devices are being manufactured in our new facility. These devices are currently undergoing biocompatibility, toxicology, and resorption studies. Data from this trial is required for the US FDA regulatory dossier which we anticipate submitting in March/April 2023 and gaining approval to sell in the US by August 2023.

Much of the pre-clinical trial data relating to our NovoSorb film and ultrasonic welding processes from this development activity will be applicable to other devices in development.

PolyNovo's development teams have worked with our global suppliers to commission complex machinery throughout COVID-19. Consequently, the teams have developed new and advanced skillsets which will provide ongoing benefits to our other new product development programs.

#### Tissue Reinforcement

PolyNovo has employed additional scientific and marketing support to drive this program. Tissue reinforcement is the use of the NovoSorb foam that can be used alone or with the NovoSorb film reinforcement to fill internal tissue defects. We are currently scoping the unmet needs of surgeons so that we can capture their requirements within the design of novel NovoSorb products. We will share an estimated development timeline with the market once we have reached later stage gate milestones.

## **Beta-Cell Diabetes application**

PolyNovo is collaborating with BetaCell Technologies Pty Ltd on a research project exploring the potential of integrated NovoSorb BTM to host pancreatic islets in the skin. Animal studies have demonstrated that NovoSorb foam is a safe and viable environment for Islet cell transplants. BetaCell has secured funding and plans to start human trials using NovoSorb BTM in FY22 for Type I diabetics who have undergone renal transplants.

#### **New Product pipeline**

PolyNovo sees multiple device development opportunities for NovoSorb applications, and we are actively screening near term programs.

#### **Summary of FY21:**

- Annual NovoSorb BTM revenue growth of 33.8%
- Annual US revenue growth in \$US of 49.0%
- Annual Distributor sales growth of 53.1%
- Increased gross margin by 2.8% on product sales
- Commenced the \$15M (\$USD) BARDA funded Pivotal trial
- Signed three General Purchasing Organisations (GPO's) in the US
- Achieved profitability/breakeven (excluding non-cash Items)

# Summary of FY21 (continued):

- Staff increased from 78 to 106 with a US sales team of 36
- Appointed a Director of R&D
- Signed Taiwan distributor and achieved first sales
- Signed 6 European distributors which covers an additional 8 markets
- Expanded German distributor's territory to include Belgium, Netherlands, Luxemburg, and Sweden
- Implemented advanced digital marketing strategies to drive sales and marketing during COVID-19
- Completed the build of the new production facility for hernia, film, foam, and polymer (redundancy capacity for BTM)
- Implemented Business Intelligence software including an electronic Quality Management System
- Initiated a US chronic wound study for health insurance reimbursement
  - Initiated a chronic wound study with Flinders University South Australia

David Williams Chairman

Paul Brennan Managing Director

## **Directors' Report**

The Directors of PolyNovo Limited (PolyNovo) present the Directors' Report, together with the Financial Report, of the Company and its controlled entities (the Group) for the year ended 30 June 2021 and the related Auditor's Report.

#### **Board of Directors and Senior Management**

The details of Directors and Senior Management during the year and until the date of this report are set out below. Directors were in office for the entire period unless otherwise stated.

#### Mr David Williams

B.Ec (Hons), M.Ec, FAICD Non-executive Chairman

Mr Williams was appointed as a Non-executive Director on 28 February 2014 and Chairman on 13 March 2014. Mr Williams is an experienced Director and investment banker with a track record in business development as well as in mergers and acquisitions and capital raising. He has 30+ years' experience working with and advising ASX-listed companies in the food, medical device, and pharmaceutical sectors.

Mr Williams is currently a Director of ASX listed Medical Developments International Ltd (ASX: MVP), Chairman of RMA Global Limited and is Managing Director of corporate advisory firm Kidder Williams Ltd.

## Dr Robyn Elliott

BSc (Hons) Chemistry, PhD Inorganic Chemistry Non-executive Director

Dr Elliott was appointed a Director of PolyNovo on 28 October 2019. Dr Elliott is currently Executive Director, Strategic Fractionation Program Delivery at CSL Behring, a global role that is responsible for business value delivery from a billion-dollar capital expansion portfolio. Dr Elliott previously held Strategic Expansion and Quality Senior Director roles within CSL, was the Managing Director at IDT Australia and commenced her career at DBL Faulding. Dr Elliott has a proven track record in product development, clinical trials, regulatory affairs, audits, quality management, project management and operational strategy. Her worldwide experience in new facility delivery, production scale up, strategy, regulatory affairs and audit will be invaluable to PolyNovo as the company scales its operations globally.

#### Ms Christine Emmanuel

BSc (Hons) Chemistry, MSc Enterprise, FIPTA, MAICD Non-executive Director

Ms Emmanuel was appointed a Director of PolyNovo on 13 May 2020. Ms Emmanuel is an accomplished patent and trademark attorney, and a business development professional with more than 30 years' local and international experience. Ms Emmanuel has a Bachelor of Science with a major in Economics (Hons: Chem) from Monash University, Certificate in Intellectual Property Law from Queen Mary College, University of London, Masters of Enterprise from Melbourne University. She is Vice President of the Board of the Institute of Patent and Trade Mark Attorneys of Australia on Springboard Enterprises Life Sciences Council, is a non-executive director on the board of Medical Developments International and is a member of the Australian Institute of Company Directors. Ms Emmanuel is currently IP & Commercialisation manager at RMIT University and was previously Executive Manager of Business Development and Commercial at the CSIRO, having founded and led the management of CSIRO's IP portfolio for over 10 years and managed the growth of the CSIRO equity portfolio for the last 5 years. Previously she was in-house IP Counsel for Unilever in the UK and practised as a patent and trademark attorney for Wilson Gunn (UK) and Davies Collison

# Mr Leon Hoare

GradDipBus, AssocDipAppSc (Ortho), GAICD Non-executive Director

Mr Hoare was appointed a Director of PolyNovo on 27 January 2016.

He is currently the Managing Director of Lohmann & Rauscher, Australia & New Zealand (ANZ), a private EU based medical device company.

Previously he was Managing Director of Smith & Nephew ANZ (all divisions) until 2015, one of Smith & Nephew's largest global subsidiaries outside the USA. He served as President of Smith & Nephew's Asia-Pacific Advanced Wound

Management (AWM) businesses for 5 years and was a member of the Global Executive Management for the AWM Division. In his 24 years with Smith & Nephew, he also held roles in marketing, divisional and general management. His career has also included a senior role at Bristol-Myers Squibb (medical devices), and as Vice Chair of Australia's peak medical device body, Medical Technology Association of Australia. He is currently a Non-executive Director of Medical Developments International Ltd (ASX: MVP).

#### Dr David McQuillan

BSc (Hons) Biochemistry, PhD Biochemisty Non-executive Director

Dr McQuillan was appointed a Director of PolyNovo on 6 August 2012. He has extensive technical, medical, scientific, and regulatory knowledge, as well as merger and acquisition expertise. Previously he was a Fellow at the NIH (Bethesda, MD), an NH&MRC Fellow at the University of Melbourne, and Associate Professor at Texas A&M University (Houston, TX) where he studied Tissue Engineering, Regenerative Medicine, and Biochemistry of the Extracellular Matrix. Dr McQuillan was with LifeCell Inc/Kinetic Concepts Inc (KCI) for 12 years, holding a number of senior roles, including Vice President for Research and Development at LifeCell and Senior Vice President of Advanced Research and Technology at KCI. He was Chief Science Officer for TELA Bio, a VC-funded development-stage biotechnology company from 2013 to 2015. He is currently a Non-executive Director for Cell Care Therapeutics Inc (a privately held stem cell company based in Monrovia, CA) and Non-executive Director and Co-Founder of ECM Technologies Inc (a privately held biotechnology company based in Houston, TX).

#### Mr Bruce Rathie

B. Comm, LLB, MBA, FAIM, FAICD, FGIA Non-executive Director

Mr Rathie was appointed a Director of PolyNovo on 18 February 2010. He is an experienced Company Director with a finance and legal background.

He practised as a partner in a large legal firm and acted as Senior Corporate Counsel to Bell Resources Limited in its early years. He then studied for his MBA in Geneva and embarked on his 15-year investment banking career. When Head of the Industrial Franchise Group at Salomon Smith Barney he led Salomon's roles in the Federal Government's privatisation of Qantas, Commonwealth Bank (CBA3) and Telstra (T1). He now has over 20 years' experience as a full time professional Non-executive Director. He is currently Chairman of Capricorn Mutual Limited and a Non-executive Director of ASX listed Cettire Limited (ASX:CTT), Capricorn Society Limited and Australian Meat Processors Limited. In the medical device space, he is currently Chairman of ASX listed 4DMedical Limited (ASX: 4DX) and was previously Chairman of ASX listed Anteo Diagnostics Limited and a Director of Compumedics Limited and USCOM Limited.

#### Mr Andrew Lumsden

MA (Hons) in Accountancy & Finance, CA, AGIA ACG, MAICD Non-executive Director

Mr Lumsden was appointed a Director of PolyNovo on 4 June 2021. He is an accomplished Chartered Accountant and finance executive with more than 20 years' experience locally and internationally. He holds a Master of Arts in Accountancy and Finance (First Class Hons), is an Associate of The Chartered Governance Institute and a member of the Australian Institute of Company Directors. Mr Lumsden is currently Global Chief Operating Officer of Wellcom Group Pty Ltd (formerly Wellcom Group Limited) having previously held the roles of Chief Financial Officer and Company Secretary. Prior to joining Wellcom, Mr Lumsden was a Senior Manager within the Audit and Assurance practice of PricewaterhouseCoopers.

#### Mr Paul Brennan

MBA, BSc (Nursing) RN RM Managing Director

Mr Brennan was appointed Chief Executive Officer (CEO) of PolyNovo Limited on 13 February 2015. He was subsequently appointed Managing Director on 23 April 2020. Mr Brennan has extensive knowledge, exposure and understanding of the health system through his clinical background and commercial exposure with various multinational companies. He has coordinated the marketing, global strategy development, new product development and regulatory processes for the Asia-Pacific region for industry-leading organisations in relation to medical products and devices. Mr Brennan has an intimate knowledge of the manufacturing and production processes. Previously he was Marketing Director Australia and New Zealand and Sales Director New Zealand for Smith & Nephew Healthcare from 2008 to his commencement with PolyNovo in February 2015. Mr Brennan holds an MBA from Swinburne University, a Bachelor of Science (Nursing) from the University of New England in NSW, Certificate in Midwifery Central Coast Area Health Service NSW, and General Nursing certificate from St Vincent's Hospital Darlinghurst NSW.

Mr Jan Gielen

CA, Bachelor Bus (Acc) Chief Financial Officer and Company Secretary

Mr Gielen joined PolyNovo Limited on 12 December 2018. Mr Gielen holds a Bachelor of Business (Accounting) degree from Monash University, is a member of the Institute of Chartered Accountants and commenced his career with Pitcher Partners. Since then, Mr Gielen has held senior finance roles for various businesses across a range of industries such as retail, ICT, logistics (3PL) & medical, both locally and internationally. Mr Gielen has extensive experience in CFO and Finance Director roles for fast growing PE and VC backed businesses and played an important part in expanding these businesses globally, both from a financial and operational perspective. Mr Gielen had a long involvement from inception with ICIX, a leading SaaS platform supporting global retailers and manufacturers where he served as Finance Director in Silicon Valley. Mr Gielen's most recent role was CFO of CardioScan for 6 years, Australia's largest cardiac reporting provider, which during his tenure expanded to HK, Singapore & North America.

## **Dr Anthony Kaye**

BSc (Hons) Chemistry PhD Organic Chemistry Chief Operating Officer.

Dr Anthony Kaye joined PolyNovo on 9 November 2020. Dr Kaye holds a Ph.D. in Synthetic Organic Chemistry from Latrobe University and commenced his career with Biota holdings undertaking post-Doctoral research. Since then, Dr Kaye has held senior operational roles in the pharmaceutical and advanced materials industries initially at IDT Australia and Boron Molecular. Most recently Dr Kaye held senior operational and capital expansion project roles with CSL Behring, based at the Broadmeadows manufacturing facility.

Dr Kaye has extensive experience in product development, process scale-up, advanced manufacturing, process automation, end to end supply chain and cleanroom facility design.

## **Review of Operations**

#### Corporate and Organisational structure

PolyNovo Limited, the ultimate parent entity of the PolyNovo Group, is a public company listed on the Australian Securities Exchange. As at 30 June 2021, PolyNovo Limited had eight wholly owned subsidiaries: PolyNovo Biomaterials Pty Limited, NovoSkin Pty Ltd, NovoWound Pty Ltd, PolyNovo NZ Ltd, PolyNovo UK Ltd, PolyNovo North America LLC (PNA LLC), PolyNovo Singapore Private Ltd and PolyNovo Ireland Ltd. The first three subsidiary companies listed above are Australian proprietary companies whilst the other entities are the trading and employment entities for those countries. PolyNovo NZ Ltd does not employ direct staff and is currently managed by the Australian sales team.

#### **Principal Activities and Operations**

PolyNovo's principal activity is the development of innovative medical devices for a number of medical applications, utilising the patented bioabsorbable polymer technology NovoSorb.

NovoSorb is a family of proprietary medical grade polymers that can be utilised to manufacture novel medical devices designed to support tissue repair and which then bio absorb in a defined fashion in-situ to harmless by-products. NovoSorb has significant advantages over competitor bioabsorbable polymers in terms of its design flexibility and biocompatibility. PolyNovo can manufacture NovoSorb polymer devices with the ability to elute drugs, antimicrobials as well as be expressed in a variety of physical formats including:

- Films
- Foam
- Coatings/sprays
- Fibres
- Plastic structures
- Biologic carrier

NovoSorb is currently covered by 56 patents all fully owned by PolyNovo. PolyNovo has no royalty or licence obligations to any other parties.

A summary of PolyNovo's lead projects is following below.

#### NovoSorb BTM

NovoSorb Biodegradable Temporising Matrix (BTM) is used in a fully debrided clean surgical wound to physiologically 'close the wound'. With the BTM scaffold in place the dermal layer is regenerated within the scaffold. Once fully integrated, the outer layer is delaminated and the wound closes through secondary intention (smaller wounds) or through application of a split skin graft. BTM is commercially sold in Australia, USA, Canada (by exemption), New Zealand, United Kingdom, Ireland, Germany, Austria, Switzerland, Sweden, Finland, Norway, Benelux, Italy, Poland, Singapore, Malaysia, South Africa, India, Saudi Arabia, Israel, Greece, and Taiwan. Further markets are under consideration for FY22.

Key attributes of the NovoSorb technology include an unparalleled range of mechanical properties and bio absorption times, excellent biocompatibility and safety profile and harmless degradants.

Publications and videos relating to NovoSorb BTM applications can be found on our website: www.polynovo.com

NovoSorb BTM continues to feature in major clinical conference presentations around the world. Many new clinical papers have been published in peer review journals and the surgeon-to-surgeon referral of the benefits of NovoSorb BTM continues to accelerate.

#### NovoSorb BTM indication for full thickness burns

NovoSorb BTM is an innovative treatment for any loss of the dermis. NovoSorb BTM is indicated for full thickness/ third degree burns in markets outside of the USA.

Full thickness burns treatment for US FDA regulatory 'claim' requires additional clinical evidence generation (trials). This pivotal trial is in progress and funded by BARDA. Successful completion of this trial will enable PolyNovo to file a PMA claim for full thickness burn use and may lead to BARDA acquiring a stockpile of NovoSorb BTM for disaster management.

#### USA Burns Trial - BARDA

Our Biomedical Advanced Research and Development Authority (BARDA) contract funded by the U.S. Department of Health and Human Services (Office of the Assistant Secretary for Preparedness and Response) commenced on 28 September 2015. The feasibility trial concluded in March 2020 and the Company has announced the excellent result of this trial on 21 April 2020.

PolyNovo completed the swine toxicology study mapping the full degradation pathway of NovoSorb BTM during FY20. The data generated in this study will support our Premarket Approval (PMA) application and add to the body of evidence demonstrating the mode of action of NovoSorb BTM.

The pivotal trial is funded by BARDA to USD \$15 million after extending the contract in FY21. PolyNovo will also contribute to the trial through provision of product, staff resources and infrastructure support. We are currently recruiting patients into the trial through a planned 20 US burn centres and five Canadian burn centres. Successful completion of the pivotal trial will lead to a PMA application with the US FDA and the use of our scaffold in full thickness acute burns. The contract is a cost-plus monthly reimbursement basis.

Dr Marcus Wagstaff is acting as PolyNovo Medical Director overseeing the clinical conduct of PolyNovo trials and providing valuable clinical support for our global medical teams. Dr Tina Palmieri, UC Davis Sacramento, and Dr Sigrid Eberwein, Lehigh Valley, are the principal investigators for this study.

#### Regulatory approvals for NovoSorb BTM in FY21

#### Taiwan

PolyNovo achieved Taiwan FDA regulatory approval for NovoSorb BTM in FY21. First sales followed in Q2 FY21.

#### South Korea

PolyNovo successfully passed the South Korean FDA audit in Q3 of FY21. Regulatory application for approval as a class III device for NovoSorb BTM is now in progress.

# Hernia Repair

PolyNovo has completed the building and commissioning of the Unit 1 facility, and the internal qualification is expected to be completed by end of September. This facility enables PolyNovo to manufacture a wide variety of NovoSorb products including polymer, pellets, extruded films and fully converted medical devices such as Syntrel VP (hernia) devices. Preclinical trials are currently underway to develop the biocompatibility, toxicology and resorbsion data required for regulatory

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filings. We anticipate submitting for a US FDA 510(k) in March/April 2023 and gaining approval to sell in US by August 2023. There remains some risk in the timeline as we work through the regulatory processes and trials.

## Tissue Reinforcement (Breast)

PolyNovo's internal development program for a portfolio of products for use in reconstructive and aesthetic surgery is well defined and has shared technologies. Our Hernia product is exciting but importantly it serves as an effective building block for tissue reinforcement products in orthopaedics, breast, etc. We anticipate that manufacturing processes and the technology will be shared across a range of new products.

## NovoSorb Dermal Beta Cell Implant

PolyNovo is collaborating with BetaCell Technologies Pty Ltd, on a research project exploring the potential of integrated NovoSorb BTM to host pancreatic islets in the skin. Betacell has completed several swine studies with good results. It is currently refining the surgical procedure before determining the timeline to human trials. PolyNovo will manufacture unique shapes and sizes of NovoSorb BTM for the application.

BetaCell, has funding supported from the Juvenile Diabetes Research Foundation (JDRF, US). BetaCell will manage the trial program.

# NovoSorb Drug Elution Depot (pellet)

PolyNovo produced polymers with up to 45% of the weight being a bound drug. Our initial work is focused on low temperature extrusion for optimal drug stabilisation. Further development will continue with the addition of further research and development resources.

## Capital Investment

PolyNovo has completed the majority of our capital program with completion of the Unit 1 manufacturing facility. We have a low capital investment program for FY22. The Unit 1 facility brings a wealth of new capacity and manufacturing technologies to PolyNovo, such as NovoSorb film extrusion, microsphere manufacturing, ultrasonic welding, higher speed foam cutting, NovoSorb BTM manufacturing redundancy/capacity and high-volume polymer manufacturing.

PolyNovo has invested in enhanced IT systems that bring increased efficiencies in finance, quality management and building/manufacturing operations. We will, in FY22, further add to our IT infrastructure enabling faster global data transfer and business intelligence through fully encrypted cloud-based systems.

## COVID-19

COVID-19 in FY21 had a significant impact on hospital trauma, burn and elective surgery activity. Hospital and surgeon access was restricted due to the priority in treating patients with COVID-19, the many lockdowns and travel restrictions imposed across all geographies.

To maintain customer engagement and drive sales we adapted our business to reduce the impact on traditional sales techniques and achieved 33.8% BTM sales growth globally. Notably in the US revenue was up by 49% in local currency (USD). In markets such as the US, high vaccination rates have led to population movement and lifestyles being "COVID-resilient", which in turn increased sales with record results in Q4. The growth achieved is significant when considering the impact of COVID-19 globally.

Focusing on digital sales and marketing campaigns was effective in servicing existing customers and winning new customers in all markets we operate.

## Status of Markets:

- US:
  - Vaccinations are increasing hospital capacity. Some areas in the US remain challenging with low vaccination rates but overall the country's vaccination rate is amongst the highest globally.
  - In many states people are moving around freely and activities potentially leading to trauma events are occurring.
  - Improved face to face access for sales teams and access to operating rooms, however sales calls will be a mix of digital and face to face.

- UK/ Ireland
  - Hospital access has improved. Elective surgery rates are recovering. Steady revenue improvements reflecting high vaccination rates and removing of restrictions.
- Australia:
  - Maintaining surgeon engagement in Australia, however we continue to see fluctuations in elective surgery rates due to lockdowns. Vaccination rates are increasing which should lead to relaxation of restrictions.
- New Zealand:
  - Intermittent access to NZ from Australia, good digital engagement, good growth in sales and wide indications use.
- EU:
  - Continued expansion in FY22. Virtual market support throughout FY21 however we see improving face to face access.

Forecasting revenue is more challenging due to COVID-19 but we have a well-established demand forecasting process in place. To counteract any demand planning and supply chain issues caused by COVID-19, stock levels in all direct markets have been increased and continue to be maintained at high levels.

Logistics costs have increased and we update our cash flow forecasts to include the impact of changes in costs. The Group has a level of discretion in managing cash outflows in response to changes to the impact of COVID-19.

A global COVID-safe plan has been implemented across the business in line with government guidelines to ensure the safety of staff and minimise business interruption. The Group will continue to monitor the impact of COVID-19 and adapt where required to ensure customer service is maintained, and business expansion plans are executed.

# Significant Changes in the State of Affairs

Other than the above and except as otherwise set out in this report, the Directors are unaware of any significant changes in the principal activities of PolyNovo during the year ended 30 June 2021.

## Strategic Overview and Likely Developments

PolyNovo's focus over the next twelve months will be to:

- Continue to accelerate revenue from NovoSorb BTM in the existing markets and expand our geographic reach as outlined
- Conduct validation and verification processes for the Syntrel hernia devices leading to the filing of US FDA 510(K)
   March/April 2023
  - Establish 20 US and 5 Canadian recruitment sites for the US pivotal burn trial
- Advance our new product pipeline with the addition of scientist and other resources
- Support the BetaCell expansion of NovoSorb BTM use as a dermal deposit for Type 1 diabetes
- Finalise recruitment of the next patient's cohort in the US DFU/VLU reimbursement trial
- Exploit our GPO/IDN agreements in the US to further accelerate sales revenue
- Establish a European warehousing and logistics hub with 3PL provider Movianto in Belgium which will enable customer order fulfilment from 1 September 2021.

# Significant Events After the Balance Date

Trade finance facility was extended to 31 August 2021. The Directors are not aware of any other matters or circumstances since the end of the financial year other than those described above, nor otherwise dealt with in this report, which have significantly affected, or may significantly affect, the operations of the Group, the results of those operations or the state of affairs of the Group in subsequent financial years.

#### **Financial Results**

PolyNovo Limited reported revenue for the year ended 30 June 2021 of \$29,339,324 an increase of \$7,110,823 from the prior year's \$22,228,501. The net loss after tax (NLAT) of \$4,605,032 for FY21 was an increase of \$411,294 from the prior year's \$4,193,738. Excluding non-cash items of share-based payments \$2,626,897, unrealised forex loss \$1,120,568, and depreciation & amortisation \$1,116,323 the underlying net profit after tax is \$258,756 (2020: loss \$1,204,839).

Several factors contributed to the result as follows:

Revenue from the sale of commercial products for FY21 increased by 34% to \$25,507,859 from the prior year's \$19,064,983.

Revenue from BARDA for FY21 increased by 18% to \$3,650,065 from the prior year's \$3,091,140. This increase is reflective of the commencement of the pivotal trial. Revenue is expected to increase in FY22 as patients are recruited into the Pivotal trial.

Included in other income is payments from the Australian Government for COVID-19 assistance for \$180,034.

Employee related expenses increased by 29% to \$19,376,331. This increase is due to share-based payments expense provided to key management personnel and headcount increase to drive growth primarily within sales, marketing, production, quality, and finance.

Depreciation and amortisation increased by \$126,165 attributable to property, plant and equipment acquired for the new manufacturing facility.

Corporate, administrative, and overhead expenses increased by 29% to \$8,068,493 reflecting the increased growth and activity in the business.

#### **R&D** Tax Incentives

During the 2021 financial year, the Company received a 38.5% non-refundable tax offset of \$506,381 (non-cash) in relation to the FY20 R&D tax incentive scheme.

As the Company has exceeded the \$20.0 million R&D cash tax threshold being the maximum revenue allowable for the claiming of a cash refund, a deduction is recognised against taxable income.

#### Closing share price

Date	\$
30 June 2017	\$0.21
30 June 2018	\$0.54
30 June 2019	\$1.54
30 June 2020	\$2.54
30 June 2021	\$2.82

A high of \$4.01 was reached on 29 December 2020.

#### Loss Per Share

In Australian dollars \$	Cents
Basic loss per share – cents	(0.69)
Diluted loss per share – cents	(0.69)

As the Group made a loss for the year ended 30 June 2021, potential ordinary shares, being options or performance rights to acquire ordinary shares, are considered non-dilutive and therefore not included in the diluted earnings per share calculation.

As at 30 June 2021, there are 2,700,000 share options and 3,300,330 share awards unissued.

#### **Dividends**

No amounts have been recommended by the Directors to be paid by way of dividend during the current financial year. No cash dividends have been paid or declared by PolyNovo since the beginning of the financial year.

#### Indemnification and Insurance of Directors and Officers

During the year ended 30 June 2021, the Company indemnified its Directors, Company Secretary and Executive Officers in respect of any acts or omissions giving rise to a liability to another person (other than the Company or a related party) unless the liability arose out of conduct involving a lack of good faith. In addition, the Company indemnified the Directors and the Company Secretary against any liability incurred by them in their capacity as Directors or Company Secretary in successfully defending civil or criminal proceedings in relation to the Company. No monetary restriction was placed on this indemnity.

The Company has insured its Directors, Company Secretary and Executive Officers for the period under review. Under the Company's Directors' and Officers' Liability Insurance Policy, the Company shall not release to any third party or otherwise publish details of the nature of the liabilities insured by the policy or the amount of the premium. Accordingly, the Company relies on section 300(9) of the *Corporations Act 2001* to exempt it from the requirement to disclose the nature of the liability insured against and the premium amount of the relevant policy.

#### **Indemnification of Auditors**

To the extent permitted by law, the Company has agreed to indemnify its auditors, Ernst & Young Australia, as part of the terms of its engagement agreement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young Australia during or since the financial year.

## Inherent Risks of Investment in Biotechnology Companies

There are many inherent risks associated with the development of pharmaceutical and medical products to a marketable stage. The clinical trial process is designed to assess the safety and efficacy of a drug or medical device prior to commercialisation and a significant proportion of drugs and medical devices fail one or both of these criteria. Other risks include uncertainty of patent protection and proprietary rights, whether patent applications and issued patents will offer adequate protection to enable product development, the obtaining of necessary regulatory authority approvals and difficulties caused by the rapid advancements in technology.

Companies such as PolyNovo are dependent on the success of their research projects and their ability to attract funding to support these activities. Investment in research and development projects cannot be assessed on the same fundamentals as other trading enterprises and access to capital and funding for the Group and its projects going forward cannot be guaranteed. Investment in companies specialising in research projects, such as PolyNovo, should be regarded as highly speculative. PolyNovo strongly recommends that professional investment advice be sought prior to individuals making such investments.

## Forward-looking Statements

Certain statements in this Annual Report contain forward-looking statements regarding the Company's business and the therapeutic and commercial potential of its technologies and products in development. Any statement describing the Company's goals, expectations, intentions, or beliefs is a forward-looking statement and should be considered an at-risk statement. Such statements are subject to certain risks and uncertainties, particularly those risks or uncertainties inherent in the process of discovering, developing and commercialising drugs and medical devices that can be proven to be safe and effective for use in humans, and in the endeavour of building a business around such products and services. PolyNovo undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events, or otherwise. Actual results could differ materially from those discussed in this Annual Report. As a result, readers of this report are cautioned not to rely on forward-looking statements.

# **Board and Committee Meetings**

Details of the number of meetings of the Board of Directors and Board committees, and Directors' attendance at those meetings, during the year under review are set out in the table below.

#### **Board and Committee Meetings**

		Full I	Board	Audit and Ri	sk Committee	Remuneration Committee		
Directors	Role	Meetings Attended	Meetings eligible to attend	Meetings Attended	Meetings eligible to attend	Meetings Attended	Meetings eligible to attend	
Total number of meeting	s held	1	11		2		3	
Mr David Williams	Non-Executive Director	11	11	-	-	3	3	
Dr Robyn Elliott	Non-Executive Director	11	11	1	1	-	-	
Ms Christine Emmanuel	Non-Executive Director	10	11	-	-	2	2	
Dr David McQuillan	Non-Executive Director	11	11	-	-	-	-	
Mr Leon Hoare*	Non-Executive Director	11	11	-	-	3	3	
Mr Bruce Rathie**	Non-Executive Director	11	11	2	2	-	-	
Mr Andrew Lumsden	Non-Executive Director	1	1	-	-	-	-	
Mr Paul Brennan	Executive Director	11	11	-	-	-	-	
Mr Max Johnston***	Non-Executive Director	4	4	1	1	-	-	
Mr Philip Powell***	Non-Executive Director	4	4	1	1	-	-	

<sup>\*</sup> Mr Leon Hoare is Chair of the Remuneration Committee.

\*\* Mr Bruce Rathie is Chair of the Audit Committee.

\*\*\* Mr Max Johnson and Mr Philip Powell resigned on 13 November 2020.

## **Directors' Shareholdings and Declared Interests**

At 30 June 2021, the Directors of PolyNovo collectively hold 33,039,500 shares in the Company.

As at the date of this report the interests of the Directors in the Company's shares are:

Name Directors	Shares held directly	Shares held indirectly
Mr David Williams	-	18,900,000
Mr Bruce Rathie	-	3,050,000
Dr David McQuillan	608,313	-
Mr Leon Hoare	-	1,180,220
Dr Robyn Elliott	-	-
Ms Christine Emmanuel	-	-
Mr Andrew Lumsden	-	-
Mr Paul Brennan	5,115,872	4,185,095
Total	5,724,185	27,315,315

As at 30 June 2021 and as at the date of this report, no Director has an interest in any contract or proposed contract with PolyNovo other than disclosed below or in the Groups 2021 Annual Report. Further details of the equity interests of Directors can be found in the Remuneration Report.

## **Auditor**

Ernst & Young (EY) continues in office in accordance with section 327b(2) of the Corporations Act 2001.

#### Non-audit Services

During the year ended 30 June 2021, the amount received, or due and receivable for non-audit services provided by PolyNovo's auditor Ernst & Young were as shown below. The directors are satisfied that the provision of non-audit services is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The nature and scope of each type of non-audit service provided means that auditor independence was not compromised.

Non-audit services	\$
Tax compliance and corporate secretarial	
services	93,461

## **Auditor's Independence Declaration**

The auditor has provided a written declaration that no professional engagement for the Group has been carried out during the financial year that would impair Ernst & Young's independence as auditor. The declaration is set out on page 27.

#### Remuneration Report - Audited

The Directors of PolyNovo present the Remuneration Report prepared in accordance with section 300A of the *Corporations Act 2001* for the Company and its controlled entities (the Group) for the year ended 30 June 2021.

This Remuneration Report is audited. Variable pay arrangements to key management personnel are subject to the governance and approval of the Remuneration Committee. This Remuneration Report forms part of the Directors' Report and includes details of the Group's remuneration strategy and arrangements for the 2021 financial year.

This report outlines the compensation arrangements for the key management personnel of PolyNovo and explains how these arrangements are linked to Company performance.

#### Key management personnel

Key management personnel are those persons who are responsible for planning, directing and controlling the activities of the Group. The Board has determined that the key management personnel of the Group are the Non-executive Directors and Senior Managers (Executives) of PolyNovo, whose details are set out below. The following are Key Management Personnel during the period unless otherwise stated.

#### Non-executive Directors

- •Mr David Williams Non-executive Chairman
- •Dr Robyn Elliott Non-executive Director
- •Ms Christine Emmanuel Non-executive Director
- •Mr Leon Hoare Non-executive Director
- •Mr Max Johnston Non-executive Director (resigned 13 November 2020)
- Dr David McQuillan Non-executive Director
- •Mr Philip Powell Non-executive Director (resigned 13 November 2020)
- Mr Bruce Rathie Non-executive Director
- •Mr Andrew Lumsden Non-executive Director (appointed 4 June 2021)

#### **Managing Director and Senior Managers**

- •Mr Paul Brennan Managing Director
- •Mr Jan Gielen Chief Financial Officer/Company Secretary
- •Dr Anthony Kaye Chief Operating Officer (appointed 9 November 2020)

# Remuneration Strategy

PolyNovo has designed its compensation policies to ensure significant linkage between rewards and specific achievements that are intended to improve shareholder wealth. In assessing the link between Group performance and compensation policy, it must be recognised that biotechnology companies generally do not make a profit until a drug or device is licensed or commercialised, either of which takes a number of years.

Furthermore, the biotechnology sector as a whole is highly volatile, significantly driven by market sentiment and inherently high risk. Therefore, the direct correlation of compensation policy and key financial performance measures such as total shareholder return (TSR), net earnings per share or Company earnings, in the view of the Board, are inappropriate. As an alternative, key milestones are a more meaningful measure of performance to correlate levels of compensation. These milestones are discrete achievements that can be used to evaluate PolyNovo's progress towards commercialising its various projects.

PolyNovo's annual expenditure has predominantly been driven by research and development activities. The Group has not made a profit and therefore no dividends have been declared, nor has there been a return of capital. The Group's performance is based on its key milestones and with more of the Group's activities slanted towards the commercialisation stage, additional milestones in relation to the achievement of product sales and production targets will be added to the traditional clinical trials and licensing deals milestones. Such milestones are directly linked to performance conditions set within the short-term incentives that form a significant proportion of Senior Management compensation. The Board continues to review the Group's compensation policy to ensure competitive and appropriate rewards that endeavour to result in greater shareholder wealth.

PolyNovo's compensation policy for key management personnel is designed to provide competitive and appropriate rewards that are transparent and fully aligned to shareholder interests. In accordance with corporate governance best practice, the Company has a compensation policy for Non-executive Directors and a separate policy for the Managing Director and Senior Managers.

#### **Non-executive Director Remuneration**

The compensation of Non-executive Directors is based on market practice, Directors' duties and the level of Director accountability. The compensation policy is designed to attract and retain competent and suitably qualified Non-executive Directors and aims to align Directors' interests with the interests of shareholders. Non-executive Directors are paid a set fee plus statutory superannuation, where appropriate, and are reimbursed for out-of-pocket expenses. In addition, as medium-and long-term incentives, Non-executive Directors may be invited to participate in the PolyNovo Employee Share Option Plan. Non-executive Directors are encouraged to own shares in PolyNovo. Non-executive Directors' fees are determined within an aggregate Directors' fee pool limit, which is approved by shareholders. This limit has been set at \$850,000 (2020: \$600,000).

Total Non-executive Directors' fees (including superannuation but excluding share-based payments and consulting fees) for the year ended 30 June 2021 were \$511,409 (2020: \$490,663). The Directors' fees are considered within the average range for similar sized companies in the biotechnology industry and are reviewed periodically.

#### **Executive Remuneration**

PolyNovo's compensation policy for its senior managers is determined by the Board and Remuneration Committee and is designed to link performance and retention strategies to ensure that:

- •the balance between fixed and variable (performance) components for each position is appropriate in light of internal and external factors;
- •the objectives set for each person will result in sustainable beneficial outcomes for PolyNovo;
- •all variable (performance) components are appropriately linked to measurable personal, business unit or Company outcomes; and
- •total compensation (the sum of fixed and variable components) for each Senior Manager is fair, reasonable and market competitive.

Generally, there are three components of Senior Management compensation, as follows:

- 1. Eixed annual compensation comprising salary and benefits, superannuation, and non-monetary benefits.
- 2. Medium-and long-term incentives, through participation in the PolyNovo Employee Share Option Plan (the Plan) with share price thresholds to be achieved.
- 3. Short-term incentives, through a bonus scheme dependent upon performance against objectives and targets which are linked to PolyNovo's overall corporate strategy.

## **Fixed Annual Compensation**

Senior Managers are offered a market competitive base salary, which reflects their competencies, job description as well as the size of the Group. Base salaries are reviewed against market data for comparable positions. Adjustments to base salary are made based on significant role responsibility changes, pay relativities to market and relative performance in the role.

#### Medium and Long Term Incentives

PolyNovo's medium-and long-term incentive policy for Senior Managers encourages high-quality performance and long-term retention. Carefully designed and performance linked equity incentive plans are widely recognised as an effective way of providing performance incentives. Long-term incentive plans are measured over 3 years.

#### **Short Term Incentives**

PolyNovo's short-term incentive policy for Senior Managers encourages high-quality performance in achieving key performance indicators during the current financial year. Bonus schemes are widely recognised as an effective way of providing performance incentives.

Short-term incentives are based on the Company achieving budgeted total group revenue and EBITDA and exceeding budgeted total group revenue and EBITDA by at least ten percent (10%). The maximum incentive is twenty percent (20%) of salary.

Mr Anthony Kaye is entitled for a bonus of \$19,433 inclusive of superannuation during the financial year 2021 in relation to service performed in the financial year 2021.

## Service Contracts Managing Director (MD)

Mr Paul Brennan was appointed CEO of PolyNovo Limited on 23 February 2015. He was subsequently appointed MD on 23 April 2020.

Effective 1 October 2020, his employment contract was updated to align with executive positions in other similar companies to improve retention and to reward performance in line with Company strategy.

The key terms of his contract are as follows:

- ·a salary of \$400,160 per annum;
- superannuation of 9.50%;
- •a short-term annual performance bonus of up to 20% of salary inclusive of superannuation, dependent upon the Company's performance against key targets;
- •a long-term incentive plan in the form of equity interest. Details of the Long-term incentive plan and the fair value of awards and other compensation are included in the 'MD Performance Incentives' section of the Remuneration Report and in Tables A, B, C and D below;
- •no fixed employment term; and
- •the Group may terminate the employment contract by providing three months' notice or payment in lieu of notice. In the event of resignation, a notice period of three months is required.

## Company Secretary and Chief Financial Officer (CFO)

Mr Jan Gielen was appointed CFO and Company Secretary on 12 December 2018.

Effective 1 October 2020, his employment contract was updated to align with executive positions in other similar companies to improve retention and to reward performance in line with Company strategy.

The terms of his contract are as follows:

- a salary of \$210,000 per annum;
- superannuation of 9.50%;
- •a long-term incentive plan in the form of equity interest. Details of the options package and the fair value of options and other compensation are included in the 'CFO Performance Incentives' section of the Remuneration Report and in Tables A, B, C and D below;
- •no fixed employment term; and
- •the Group may terminate the employment contract by providing three months' notice or payment in lieu of notice. In the event of resignation, a notice period of three months is required.

# **Chief Operating Officer (COO)**

Mr Anthony Kaye was appointed COO on 9 November 2020.

His employment contract is aligned with executive positions in other similar companies to improve retention and to reward performance in line with Company strategy.

The terms of his contract are as follows:

- •a salary of \$228,311 per annum;
- superannuation of 9.50%;
- •a short-term annual performance bonus of up to 20% of salary inclusive of superannuation, dependent upon the Company's performance against key targets;
- •a long-term incentive plan in the form of equity interest. Details of the options package and the fair value of options and other compensation are included in the 'COO Performance Incentives' section of the Remuneration Report and in Tables A, B, C and D below;
- •no fixed employment term; and
- •the Group may terminate the employment contract by providing three months' notice or payment in lieu of notice. In the event of resignation, a notice period of three months is required.

#### **MD Performance Incentives**

The performance evaluation of the MD is conducted by the Board.

On 1 October 2019, PolyNovo granted shares up to the value of \$10 million dollars in three equal tranches to the Managing Director, Mr Paul Brennan. Details of the three equal tranches are set out below.

The vesting hurdle for the share awards is aligned to PolyNovo's market capitalisation reaching and maintaining at all times, \$2 billion dollars for a minimum period of three consecutive months in the relevant financial year. This is equivalent to PolyNovo's share price trading at all times above \$3.03 for a continuous three-month period.

Once vested, the shares can be allotted in three tranches as follows:

- Tranche 1: 1,100,110 shares, vest over 2 years;
- •Tranche 2: 1,100,110 shares, vest over 2 years; and
- •Tranche 3: 1,100,110 shares, vest over 3 years.

Any unvested shares will be cancelled at expiry on 30 June 2023 or on the date of termination or cessation of employment.

Once vested, fifty percent (50%) of the shares will be in escrow for twelve months and the remaining fifty percent (50%) for twenty-four months.

The fair value of the shares relating to the incentive scheme was \$4,891,089. The expense relating to the incentive scheme shares during the financial year was \$2,184,268 (2020: \$1,633,713).

#### Amendment to Managing Director's Long Term Incentive (subject to shareholder approval)

The Group issued an ASX announcement on 7 July 2021 outlining the proposed modification to the MD's existing share awards addressing issues relating to the strike against the prior year's Remuneration Report. The modification is being taken to shareholders for approval at the upcoming AGM on 26 October 2021. Given shareholder approval for modification of the award has not yet been obtained, there has been no change to initial share award expense recognised in the period to 30 June 2021.

#### **CFO Performance Incentives**

The performance evaluation of the Chief Financial Officer is conducted by the Board.

On 6 March 2019, PolyNovo issued an options package comprising three tranches totalling 1,000,000 options to the CFO, Mr Jan Gielen. Details of the three tranches are set out below.

The vesting hurdle for the options is linked to Mr Jan Gielen's length of employment and the PolyNovo volume weighted average market price. The vesting hurdles are as follows:

- •First hurdle 12 months of employment with the Company; and
- •Second hurdle a share price of 90 cents must be sustained over a period of at least continuous 3 months.

Once vested, the options can be exercised in three tranches as follows:

- •Tranche 1: 300,000 options not to be exercised before 31 December 2020 and not later than 30 June 2021;
- •Tranche 2: 300,000 options not to be exercised before 31 December 2021 and not later than 30 June 2022; and
- •Tranche 3: 400.000 options not to be exercised before 31 December 2022 and not later than 30 June 2023.

The options whether they have vested or not will be cancelled on the date of termination or cessation of employment.

The exercise price is \$0.60 per option tranche.

All shares issued under the incentive scheme are escrowed for a period of 12 months from date of issue. Sixty percent (60%) of the shares issued on the exercise of options are restricted shares subject to rule 9 of the Employee Option Plan for a period of 12 months from the date of issue.

The fair value of the option expense in the period was \$nil, as the option expense fully incurred as at 30 June 2020.

#### **COO Performance Incentives**

The performance evaluation of the Chief Operating Officer is conducted by the Board.

On 9 November 2020, PolyNovo issued an options package comprising three tranches totalling 500,000 options to the COO, Mr Anthony Kaye. Details of the three tranches are set out below.

The vesting hurdle for the options is linked to Mr Anthony Kaye's length of employment and the PolyNovo volume weighted average market price. The vesting hurdles are as follows:

- •First hurdle 12 months of employment with the Company; and
- Second hurdle a share price of \$2.25 must be sustained over a period of at least continuous 3 months.

Once vested, the options can be exercised in three tranches as follows:

- Tranche 1: 150,000 options not to be exercised before 9 November 2021 and not later than 31 December 2024;
- •Tranche 2: 150,000 options not to be exercised before 9 May 2022 and not later than 31 December 2024; and
- •Tranche 3: 200,000 options not to be exercised before 9 November 2022 and not later than 31 December 2024.

The options whether they have vested or not will be cancelled on the date of termination or cessation of employment.

The exercise price is \$2.25 per option tranche.

Once vested, sixty percent (60%) of the shares will be in escrow for a period of 12 months from date of issue and are restricted shares subject to rule 9 of the Employee Option Plan. The remaining forty percent (40%) are available immediately.

The fair value of the options relating to the incentive scheme shares was \$418,450. The expense relating to the incentive scheme shares during the financial year was \$211,660 (2020: \$nil).

# **Remuneration of Key Management Personnel**

Details of the remuneration for key management personnel for the years ended 30 June 2020 and 30 June 2021 are set out in Table A below.

	_		Short-T	erm		Post employ- ment	Leave allow- ance	w- based			
Table A		Cash salary & fees \$	Cash bonus \$	Con- sulting fees \$	Non- monetary benefits \$	Superan- nuation \$	Annual and long service leave \$	Termin- ation benefits \$	Share options & share awards	Total \$	% Perfor- mance based
Directors											
Mr David Williams	2020	84,133	_	-	_	7,993	_	-	-	92,126	_
(Chairman / Non- Executive Director)	2021	100,457	_	_	_	9,410	_	_	_	109,867	_
Mr Bruce Rathie	2020	59,030	-	-	-	5,608	-	-	-	64,637	_
(Non-Executive Director)	2021	63,927	-	-	-	6,073	-	-	-	70,000	_
Dr David McQuillan	2020	59,463	-	24,490	_	_	_	_	_	83,953	_
(Non-Executive Director) <sup>1</sup>	2021	63,927	-	-	-	-	-	-	-	63,927	-
Mr Max Johnston	2020	59,030	-	-	-	5,608	-	-	_	64,637	-
(Non-Executive Director) <sup>2</sup>	2021	23,767	-	_	_	2,258	_	-	_	26,025	_
Mr Philip Powell (Non-	2020	59,030	_	_	_	5,608	_	-	_	64,637	_
Executive Director) <sup>2</sup>	2021	23,767	-	-	-	2,258	-	-	-	26,025	_
Mr Leon Hoare	2020	59,030	_	_	_	5,608	_	-	_	64,637	_
(Non-Executive Director)	2021	63,927		_	_	6,073		_		70,000	_
Ms Robyn Elliott (Non-	2020	42,651	-	_	_	4,052	_	-	_	46,703	_
Executive Director)	2021	63,927		_	_	6,073		_		70,000	_
Ms Christine Emmanuel	2020	8,523	_	_	-	810	-	-	-	9,333	-
(Non-Executive Director)	2021	63,927	-	_	_	6,073	-	-	_	70,000	_
Mr Andrew Lumsden <sup>3</sup>	2020	_	-	-	-	-	_	-	_	_	_
(Non-executive Director)	2021	5,081		_	_	483		_		5,564	_
Subtotal compensation	2020	430,889	_	24,490	-	35,285	_	-	_	490,663	-
for Directors	2021	472,708	_	_	_	38,701	_	_	_	511,409	_

	_		Short-T	erm		Post employ- ment	Long- term		Share- based payments		
Table A (continued)		Cash salary & fees \$	Cash bonus \$	Con- sulting fees \$	Non- monetary benefits \$	Superan- nuation \$	Annual and long service \$	Termin- ation benefits \$	Options and Perform- ance rights \$	Total \$	% Perfor- mance based
KMP											
Key Management Personnel											
Mr Paul Brennan	2020	359,589	68,493	_	-	40,668	31,524	_	1,633,713	2,133,987	80%
(MD)	2021	397,152	_	_	-	37,729	3,751	_	2,184,268	2,622,900	83%
Mr Jan Gielen	2020	195,662	_	_	_	18,588	13,135	_	264,787	492,172	54%
(CFO/Company Secretary)	2021	207,500	_	_	_	19,712	8,275	_	_	235,488	_
Mr Ashok Srinivasan	2020	69,231	_	_	-	6,577		3,741		79,549	_
(COO) <sup>4</sup>	2021	-	-	-	-	-	-	-	-	-	_
Mr Anthony Kaye <sup>5</sup>	2020	_	_		-	_	-	-	_	_	-
(COO)	2021	147,231	19,433	_	_	13,987	6,688	_	211,660	251,780	33%
Subtotal compensation for Other Key Management Personnel	2020	624,482	68,493	_	-	65,833	44,659	3,741	1,898,500	2,705,708	73%
	2021	751,883	19,433	_	_	71,429	18,713	_	2,395,928	3,257,387	74%
Total compensation for	2021	1,055,370	68,493	24,490	-	101,118	44,659	3,741	1,898,500	3,196,371	62%
all Key Management Personnel	2021	1,224,591	19,433	-	-	110,130	18,713	-	2,395,928	3,768,795	64%

## Notes

- 1. Mr David McQuillan and Associates LLC, an entity associated with Dr David McQuillan was contracted to provide hernia consulting services, this contract ended in October 2019. The consulting fees were excluded from the aggregate Directors' fee pool limit.
- 2. Mr Max Johnston and Mr Philip Powell resigned on 13 November 2020.
- 3. Mr Andrew Lumsden was appointed as Non-executive Director on 4 June 2021.
- 4. Mr Ashok Srinivasan resigned on 20 December 2019 and annual leave balance was paid on termination of employment.
- 5. Mr Anthony Kaye was appointed as Chief Operating Officer on 9 November 2020.

## Share options and awards granted as part of remuneration

During the year ended 30 June 2021, 500,000 share options (2020: nil) and nil share awards (2020: 3,300,330) were granted, no share options and awards were cancelled (2020: nil), and no share options and awards were forfeited (2020: nil). The options issued are pursuant to the PolyNovo Employee Share Option Plan.

Details of the share-based payment component included in total remuneration in Table B are set out below.

Table B	Grant date	Grant number	Average fair value per option at grant date <sup>1</sup>	Fair Value of options and awards granted during the year \$	Number of shares and awards issued upon exercise of options	Value of options and awards exercised during the year <sup>2</sup> \$	Value of shares received upon exercise of options and awards <sup>3</sup>	Value of options and awards yet to be expensed \$
Mr Paul Brenna								
Share awards	an 01/10/2019	1,100,110	0.514					213,789
Share awards	01/10/2019	1,100,110		-	-	-	-	205,054
Share awards	01/10/2019	1,100,110		-	-	-	-	654,264
Subtotal	01/10/2019	3,300,330	0.473	<del></del>			- <del></del>	1,073,107
Mr Jan Gielen Options	06/03/2019	300,000			300,000	543,000	723,000	-
Options	06/03/2019	300,000		-	-	-	-	-
Options	06/03/2019	400,000	0.394				700,000	
Subtotal  Mr Anthony Kaye		1,000,000			300,000	543,000	723,000	
Options	09/08/2020	150,000	0.789	118,350	-	-	-	58,403
Options	09/08/2020	150,000		125,700	-	-	-	61,752
Options	09/08/2020	200,000	0.872	174,400				86,635
Subtotal		500,000		418,450			<u> </u>	206,790
Total		4,800,330		418,450	300,000	543,000	723,000	1,279,898

Table B (continued)	Fair Value of options and awards included in remuneration during the year \$	% compensation consisting of options and awards during the year %
Mr Paul Brennan		
Share awards	848,185	32%
Share awards	813,531	31%
Share awards	522,552	20%
Subtotal	2,184,268	83%
Mr Jan Gielen		
Options	-	-
Options	-	-
Options	-	-
Subtotal	<u> </u>	-
Mr Anthony Kaye		
Options	59,947	24%
Options	63,948	26%
Options	87,765	36%
Subtotal	211,660	86%
	2,395,928	-

#### Note

- 1. Determined at the time of grant per AASB 2. For details on the valuation of the options, including models and assumptions used, please refer to not 34.
- 2. Determined at the time of exercise at the intrinsic value. Exercise price was \$0.6, market price was \$2.41.
- 3. Determined at the time of exercise at the market value.
- 4. Nil options were forfeited or lapsed during the year. Refer to note 34.

## Share options and awards granted in year ended 30 June 2020

The fair value of share awards granted during the year, as included in Table B, was determined using a Monte Carlo simulation-based pricing model due to it analysing options where the exercise condition is dependent on outcomes associated with factors other than or in addition to, the share price. The fair value of the share awards included in remuneration during the year was \$1,633,713. This represents 80% allocation to the year ended 30 June 2020 as the share awards have not yet vested.

# Share options granted in year ended 30 June 2021

The fair value of options granted during the year, as included in Table B, was determined using a Monte Carlo simulation-based pricing model due to it analysing options where the exercise condition is dependent on outcomes associated with factors other than or in addition to, the share price. The fair value of options included in remuneration during the year was \$211,660. This represents 86% allocation to the year ended 30 June 2021 as the options have not yet vested.

#### Share awards and options expiry dates

Participant	Expiry Date
Mr Paul Brennan	
- Tranche 1	30 June 2023
- Tranche 2	30 June 2023
- Tranche 3	30 June 2023

#### Other terms of the share awards include:

- •Vesting hurdles the Company market capitalisation reaching and maintaining \$2 billion for a minimum period of three consecutive months in the relevant financial year. This is equivalent to the Company's share price trading at all times above \$3.03 for a continuous three-month period.
- •Allocation if market capitalisation is not achieved in the relevant financial year, the share awards are available in the following year.
- •Escrow period once vested, fifty percent (50%) of the share awards will be in escrow for a period of 12 months and the remaining fifty percent (50%) will be in escrow for a period of 24 months.

Participant	Expiry Date
Mr Jan Gielen	
- Tranche 1	30 June 2021
- Tranche 2	30 June 2022
Tranche 3	30 June 2023

#### Other terms of the share options include:

- •Vesting hurdles 12 months of employment with the Company and a share price of 90 cents must be sustained over a period of at least 90 consecutive calendar days.
- •Exercise price \$0.60 per option tranche.
- •Escrow period –Sixty percent (60%) of the shares issued on the exercise of options are restricted shares subject to rule 9 of the Employee Option Plan for a period of 12 months from the date of issue.

Participant	Expiry Date
Mr Anthony Kaye	
- Tranche 1	31 December 2024
- Tranche 2	31 December 2024
- Tranche 3	31 December 2024

#### Other terms of the share options include:

- •Vesting hurdles 12 months of employment with the Company
- •Exercise price \$2.25 per option tranche.
- •Escrow period –Sixty percent (60%) of the shares issued on the exercise of options are restricted shares subject to rule 9 of the Employee Option Plan for a period of 12 months from the date of issue. The remaining forty percent (40%) are available immediately.

#### Movements in shares of the Company

The movement during the reporting period in the number of shares in the Company held either directly or indirectly by each of the key management personnel, including their related parties, is set out in the table below:

Table C	Balance at 1 July 2020 <sup>2</sup>	Granted as compensation	On exercise of options	Net change other <sup>1</sup>	Balance at 30 June 2021	Balance at end of year – directly held	Balance at end of year – indirectly held
Directors							
Mr David Williams	18,000,000	-	-	900,000	18,900,000	-	18,900,000
Dr Robyn Elliott	-	-	-	-	-	-	-
Ms Christine Emmanuel	-	-	-	-	-	-	-
Mr Leon Hoare	1,280,220	-	-	(100,000)	1,180,220	-	1,180,220
Dr David McQuillan	608,313	-	-	-	608,313	608,313	-
Mr Bruce Rathie	3,605,555	-	-	(555,555)	3,050,000	-	3,050,000
Mr Andrew Lumsden	-	-	-	-	-	-	-
Other key management							
personnel Mr Paul Brennan	9,500,967			(200,000)	9,300,967	5,115,872	4,185,095
Mr Jan Gielen	<i>3,300,901</i>	_	300,000	(200,000)	300,000	300,000	4,103,093
Mr Anthony Kaye	-		-		-	-	<u>-</u>

#### Note:

1. 'Net Change Other' reflects shares privately acquired or disposed during the period.

2. Opening balance excludes shares held by closely related parties where there is no control or significant influence by the KMP.

## Share options and awards of key management personnel

The share options, share awards and share holdings of key management personnel for the year ended 30 June 2021 are set out in the following table:

Table D	Balance at 1 July 2020	Granted as compensa- tion	Options exercised	Balance at 30 June 2021	Total vested at end of year	Total exercisable at end of year	Total not exercisable at end of year	Total vested during year
Other Key								
Management								
Personnel								
Mr Paul Brennan	3,300,330	-	-	3,300,330	-	-	3,300,330	-
Mr Jan Gielen	1,000,000	-	300,000	700,000	700,000	-	700,000	-
Mr Anthony Kaye		500,000		500,000		-	500,000	<u> </u>
Total	4,300,330	500,000	300,000	4,500,330	700,000	-	4,500,330	

## Loans to Key Management Personnel

No loans have been made to Directors of PolyNovo or to any other key management personnel, including their personally related entities.

## **Other Key Management Personnel Transactions**

David McQuillan and Associates LLC, an entity associated with Dr David McQuillan was contracted to provide hernia consulting services, this contract ended in October 2019.

No other transactions between the Group and any of the Directors of PolyNovo or any other key management personnel have been identified.

This Directors' Report, incorporating the Corporate Governance Statement and Remuneration Report, has been signed in accordance with a Resolution of the Directors made on 26 August 2021.

## Proceedings on behalf of the company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the company, or to intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or part of those proceedings.

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the Directors

Mr David Williams Chairman

26 August 2021



Ernst & Young 8 Exhibition Street Melbourne VIC 3000 Australia GPO Box 67 Melbourne VIC 3001 Tel: +61 3 9288 8000 Fax: +61 3 8650 7777 ey.com/au

# Auditor's independence declaration to the directors of PolyNovo Limited

As lead auditor for the audit of the financial report of PolyNovo Limited for the financial year ended 30 June 2021, I declare to the best of my knowledge and belief, there have been:

- a. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- b. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of PolyNovo Limited and the entities it controlled during the financial year.

Ernst & Young

Áshleý Butler Partner

26 August 2021

# PolyNovo Limited Statement of profit or loss and other comprehensive income For the year ended 30 June 2021

	Note	Consol 30 June 2021 \$	
Revenue			
Revenue from contracts with customers	4	29,157,924	22,156,123
Research and development tax benefit	5	20,107,024	36,956
Interest income	6	1,103	35,311
Other income	7	180,297	111
	-	29,339,324	22,228,501
			,,
Expenses			
Changes in inventories of finished goods and work in progress		(1,555,393)	(1,703,521)
Employee-related expenses	8	(19,376,331)	(15,073,365)
Research and development expenses		(3,647,424)	(2,352,698)
Depreciation and amortisation expenses	9	(920,684)	(837,175)
Corporate, administrative and overhead expenses	10	(8,068,493)	(6,271,861)
Interest expense	11	(321,403)	(98,977)
Finance costs	22		(18,000)
Loss before income tax expense		(4,550,404)	(4,127,096)
Income tax expense	12	(54,628)	(66,642)
Loss after income tax expense for the year attributable to the owners of PolyNovo Limited		(4,605,032)	(4,193,738)
Other comprehensive income			
Items that may be reclassified subsequently to profit or loss			
Gain/ (Loss) on translation of foreign operation		338,156	(152,132)
Other comprehensive income for the year, net of tax		338,156	(152,132)
Total comprehensive income for the year attributable to the owners of PolyNovo Limited		(4,266,876)	(4,345,870)
		Cents	Cents
Earnings per share for loss attributable to the owners of PolyNovo Limited			
Basic earnings per share	33	(0.69)	(0.63)
Diluted earnings per share	33	(0.69)	(0.63)
		, ,	• ,

		Consolidated	
	Note	30 June 2021	_
		Ф	\$
Assets			
Current assets			
Cash and cash equivalents	13	7,688,554	11,647,701
Trade and other receivables	14	5,667,055	3,921,519
Contract cost assets	15	146,315	-
Inventories	16	1,959,835	1,217,042
Other financial assets	25	50,000	50,000
Prepayments	20	732,403	2,441,740
Total current assets		16,244,162	19,278,002
Non-current assets			
Contract cost assets	15	475,522	-
Property, plant and equipment	17	17,584,398	13,890,380
Right-of-use assets	18	2,238,759	2,646,521
Intangibles	19	1,652,320	1,900,168
Other assets	20	144,137	141,870
Total non-current assets		22,095,136	18,578,939
Total assets		38,339,298	37,856,941
Liabilities			
Current liabilities			
Trade and other payables	21	4,961,148	3,171,995
Interest-bearing loans and borrowings	22	2,525,006	5,304,372
Lease liability	18	350,368	323,876
Income tax payable	12	74,093	54,729
Provisions	23	739,010	608,722
Deferred tax liability	20	-	10,837
Total current liabilities		8,649,625	9,474,531
Total current liabilities		0,043,023	5,474,001
Non-current liabilities			
Interest-bearing loans and borrowings	22	5,058,338	1,983,494
Lease liability	18	2,063,331	2,420,058
Provisions	23	215,959	166,834
Total non-current liabilities		7,337,628	4,570,386
Total liabilities		15,987,253	14,044,917
Net assets		22,352,045	23,812,024
		,	,-,-,
((Equity			
Equity Issued capital	24	139,250,502	139,070,502
Reserves Accumulated losses	24 24	(1,637,216) (115,261,241)	
Total equity		22,352,045	23,812,024

# PolyNovo Limited Statement of changes in equity For the year ended 30 June 2021

	Contributed Equity	Other Reserves	Acquisition of Non- Controlling Interest Reserves	Accumulated Losses	Total equity
Consolidated	\$	\$	\$	\$	fotal equity \$
Balance at 1 July 2019	139,070,502	2,782,047	(9,293,956)	(106,462,471)	26,096,122
Loss after income tax expense for the year Other comprehensive income for the year, net	-	-	-	(4,193,738)	(4,193,738)
of tax		(152,132)			(152,132)
Total comprehensive income for the year	-	(152,132)	-	(4,193,738)	(4,345,870)
Share-based payments (note 34)	<u> </u>	2,061,772			2,061,772
Balance at 30 June 2020	139,070,502	4,691,687	(9,293,956)	(110,656,209)	23,812,024
	Contributed Equity	Other Reserves	Acquisition of Non- Controlling Interest Reserves	Accumulated Losses	
Consolidated	\$	\$	\$	\$	Total equity \$
Balance at 1 July 2020	139,070,502	4,691,687	(9,293,956)	(110,656,209)	23,812,024
Loss after income tax expense for the year	-	-	-	(4,605,032)	(4,605,032)
Other comprehensive income for the year, net of tax	<u>-</u>	338,156			338,156
Total comprehensive income for the year	-	338,156	-	(4,605,032)	(4,266,876)
Exercise of options	180,000	-	-	-	180,000
Transactions with owners in their capacity as					
owners: Share-based payments (note 34)		2,626,897			2,626,897
Balance at 30 June 2021	139,250,502	7,656,740	(9,293,956)	(115,261,241)	22,352,045

## PolyNovo Limited Statement of cash flows For the year ended 30 June 2021

	Note	Consol 30 June 2021	
Cash flows from operating activities			
Receipts from customers		24,780,651	18,419,968
Receipts from BARDA reimbursements and advances		4,379,446	3,385,242
Receipts of research and development benefit		36,956	694,182
Receipts from royalty revenue		289	245
Payment of interest on borrowings		(211,916)	- (00.077)
Payment of interest on lease liabilities		(98,771)	(98,977)
Payments to suppliers and employees		(29,136,876)	(22,827,983)
Net cash used in operating activities	13	(250,221)	(427,323)
Cash flows from investing activities			
Payments for property, plant and equipment	17	(3,568,717)	(8,869,219)
nterest received		1,484	24,759
Net cash used in investing activities		(3,567,233)	(8,844,460)
Cash flows from financing activities			
Proceeds from borrowings		7,253,987	7,287,866
Repayment of principal on borrowings		(7,141,826)	-
Repayment of principal on lease liabilities		(362,528)	(260,584)
Proceeds from the exercise of options		180,000	
Net cash from/(used in) financing activities		(70,367)	7,027,282
Net decrease in cash and cash equivalents		(3,887,821)	(2,244,501)
Cash and cash equivalents at the beginning of the financial year		11,647,701	13,920,695
Effects of exchange rate changes on cash and cash equivalents		(71,326)	(28,493)
			<u>-</u>
Cash and cash equivalents at the end of the financial year	13	7,688,554	11,647,701
15)	10	7,000,001	11,011,101

PolyNovo Limited Notes to the financial statements 30 June 2021

## Note 1. Corporate Information

The Financial Report of Polynovo Limited (the Company) and its controlled entities (the Group) for the year ended 30 June 2021 was authorised for issue in accordance with a resolution of the Directors on 26 August 2021.

PolyNovo Limited, a for-profit entity, is a Company incorporated in Australia, whose shares are publicly traded on ASX Limited (ASX code: PNV). The Company operates predominantly in the medical device and healthcare industry and has operations in Australia, New Zealand, United Kingdom, Ireland, Singapore and the USA.

## Note 2. Summary of Significant Accounting Policies

#### (a) Basis of preparation

The financial report is a general-purpose financial report, which has been prepared in accordance with the requirements of the *Corporations Act 2001*, applicable Australian Accounting Standards and other mandatory professional reporting requirements.

The Financial Report has been prepared on a historical cost basis. The Financial Report is presented in Australian dollars.

The financial statements have been prepared in compliance with Legislative Instrument 2016/191 'ASIC Corporations (Rounding in Financial/Directors' Reports)' and rounded to the nearest dollar.

The consolidated financial statements provide comparative information in respect of the previous period. Where necessary, comparatives have been reclassified and repositioned for consistency with current year disclosures.

## (b) Going concern

The financial statements of the Group have been prepared on a going concern basis. The Group's operations are subject to major risks due primarily to the nature of the research, development and commercialisation to be undertaken, and the ongoing need to fund these activities through the Group's working capital movements, budgeted growth in sales and existing finance facilities. These risks may materially impact the financial performance and position of the Group, including the value of recorded assets and the future value of its shares, options and performance rights. The financial statements take no account of the consequences, if any, of the effects of unsuccessful research, development and commercialisation of the Group's projects. The Group considered the impact of COVID-19 pandemic in making their going concern assessment assuming how the business, research and development activities might be affected as well as the Group's ability to meet its debts and obligations during such environment taking into account all available information about the future. The Group has a level of discretion in managing cash outflows in a response to changes of the impact of the pandemic, together with continuing to consider possible geographic licensing expansion and capital management strategies if required.

#### (c) Statement of compliance

The Financial Report complies with Australian Accounting Standards as issued by the Australian Accounting Standards Board and International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

The Group has adopted all applicable new and amended Australian Accounting Standards and AASB Interpretations that apply as of 1 July 2020. Those Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet effective, have not been adopted.

#### (d) Changes in accounting policy, disclosures, standards and interpretations

The preparation of the Group's consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities.

In preparing the consolidated financial statements, the significant estimates, judgements and assumptions made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were disclosed in note 2 (v).

# Note 2. Summary of Significant Accounting Policies (continued)

# (e) Basis of consolidation

The consolidated financial statements comprise the financial statements of the Group and its subsidiaries as at 30 June 2021. The Group controls an investee if and only if the Group has:

•power over the investee (that is, rights that give it the ability to direct the relevant activities of the investee);

•exposure, or rights, to variable returns from its involvement with the investee; and

•the ability to use its power over the investee to affect its returns.

### (f) Revenue from Contracts with Customers

The Group is in the business of designing, manufacturing and selling biomedical devices. Revenue from contracts with customers is recognised when performance obligations pursuant to that contract are satisfied by the Group.

The Group has identified the following main categories of revenue:

### Commercial product sales

The group revenue primarily consists of the sale of its NovoSorb BTM product. Revenue is recorded when the customer takes possession of the product. All contracts with customers are standardised and satisfy the criteria of transaction approval, identification of each party's rights, payment terms, commercial substance, and probable collection based on the customer's ability and intention to pay. Revenue is recognised at a point in time when control over the product transfers to the customer, which is assessed to be at the time of receipt of goods by the customer.

#### Distribution sales

The group sells its BTM product in certain overseas territories via a distributor model. The sales are made direct to a distributor being the customer of PolyNovo Limited, with the distributor permitted to resell the BTM product to an end user. The group has assessed these arrangements to consider that control passes to the distributor at the point the distributor takes possession of the product. The group consider themselves to be acting as principal in the sale of goods to distributors and recognise revenue on a gross basis.

All contracts with distributors are standardised, and satisfy the criteria of transaction approval, identification of each party's rights, payment terms, commercial substance, and probable collection based on the customer's ability and intention to pay. Revenue is recognised at a point in time when control over the product transfers to the distributor as the customer, which is assessed to be at the time of receipt of goods by the distributor

### **BARDA** revenue

The BARDA arrangement requires the group to provide to BARDA a solution for severe thermal burns, with the performance obligation as defined in the terms of the arrangement being to perform research and development for specific clinical and trial tasks to support the product development of Biodegradable Temporal Matrix (BTM) for severe thermal burns. Judgement has been applied to consider that the license of intellectual property and research and development activities are not distinct. Revenue is recognised over time based on input measures of specified costs, with the performance obligations being achieved through delivery to BARDA of the contracted clinical studies and trial tasks to support the development of the BTM product for severe thermal burns.

BARDA is considered a customer in accordance with AASB 15 as the nature of services performed by PolyNovo are considered part of the group's licence of intellectual property and normal research and development operating activities and in exchange, consideration is to be paid as the group progresses with its research and development of a mass scalable severe thermal burns product.

# Note 2. Summary of Significant Accounting Policies (continued)

#### Licence revenue

The Group entered into a fixed term licence arrangement with a customer to provide use of specific intellectual property owned by the group to permit certain research and development activity to be performed by the customer with the objective to develop new commercial products. The arrangement's performance condition is satisfied on delivery of the licence, with no further requirements to enhance the intellectual property. The revenue recognised reflects the consideration to which the Group expects to be entitled to for transfer of the licence, and is recognised on a point in time basis, based on control of the licence being transferred and there being no further ongoing obligations required over the licence term.

The Group is entitled to further revenue from the delivery of the licence upon the customer's achievement of certain milestones. However, given there is uncertainty as to whether these milestones will be achieved, revenue is currently constrained and will be recognised when uncertainty is resolved.

### (g) Contract cost asset

A contract cost asset is the costs incurred in fulfilling a contract with a customer. The costs relate directly to a contract that the Group can specifically identify, enhance resources of the Group that will be used in satisfying performance obligations in the future and are expected to be recovered.

# (h) Trade receivables

A receivable represents the Group's right to an amount of consideration that is unconditional (i.e. only the passage of time is required before payment of the consideration is due).

### (i) Intangible Assets

Intangible assets acquired separately or in a business combination are initially measured at cost. The cost of an intangible asset acquired in a business combination is its fair value as at the date of acquisition. The intangible assets carried by the Group, being intellectual property assets had an initial indefinite useful life on acquisition. In the prior period, and following the first commercial sales of NovoSorb BTM, amortisation was recognised across the finite life of the intangible assets. See note 19 for further detail.

Internally generated intangible assets are not capitalised, excluding capitalised development costs, and expenditure is recognised in the Statement of Comprehensive Income (profit or loss) in the year in which the expenditure is incurred

# (i) Impairment of intangible and other assets

Intangible assets that have an indefinite useful life are not subject to amortisation. They are tested annually for impairment or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets including definite lived intangible assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

The Group conducts an annual impairment assessment review of asset values, which is used as a source of information to assess for any indicators of impairment. External factors, such as changes in expected future processes, technology and economic conditions, are also monitored to assess for indicators of impairment. If any indication of impairment exists, an estimate of the asset's recoverable amount is calculated which is based on – higher of its fair value less cost of disposal and its 'value-in-use'. Value-in-use is calculated by discounting, the estimated future cash flows derived from use of the asset, using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

# Note 2. Summary of Significant Accounting Policies (continued)

# (k) Share-based payments

The Group provides benefits to employees in the form of share-based payment transactions, whereby employees render services in exchange for shares or rights over shares.

The PolyNovo Employee Share Option Plan was in place for the year ended 30 June 2021. Information relating to this Plan is set out in note 34 and in the Remuneration Report section of the Directors' Report.

The cost of share-based payments under the terms of the Share Option Plan is measured by reference to the fair value of options at the date at which they are granted. The fair value of options granted is determined by using the Monte Carlo simulation model or the binomial option valuation model. The assumptions and models used for estimating fair value for share-based payment transactions are disclosed in the Remuneration Report, and/or note 34. All option and performance right arrangements are settled in equity.

The fair value of options is recognised as an employee benefit expense with a corresponding increase in equity. The fair value is measured at grant date and recognised over the vesting period. The employee benefit expense recognised each period takes into account the most recent estimate of the number of options that are expected to vest

# (I) Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

# Right of use assets

The Group recognises right of use assets at the commencement of a lease. Right of use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement liabilities. The cost of right of use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right of use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful life of the assets, as follows:

Property
Office equipment
4 to 10 years
4 to 5 years
Manufacturing Equipment
3 years

### Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate and amounts expected to be paid under residual value guarantees. Lease payments on short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.

### (m) Plant and equipment

Construction in progress is stated at cost, net of accumulated impairment losses. Plant and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses. Depreciation is calculated on a straight-line basis over the estimated useful life of the asset, as follows:

# Note 2. Summary of Significant Accounting Policies (continued)

Property
Office equipment
25 years
3 to 10 years
Laboratory plant and equipment
Leasehold improvements
3 to 10 years
3 to 10 years

### Impairment

The carrying values of plant and equipment are reviewed for impairment at each reporting date, when events or changes in circumstances indicate that the carrying value may be impaired. An asset is impaired when its carrying value exceeds its estimated recoverable amount. In this instance, the asset is written down to its recoverable amount and the impairment loss recognised in the Statement of Comprehensive Income.

For impairment testing purposes, the recoverable amount of an asset is estimated as the higher of its fair value less cost of disposal and its 'value-in-use'. Value-in-use is calculated by discounting, the estimated future cash flows derived from use of the asset, using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

# Disposal

Plant and equipment is de-recognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is recognised in the Statement of Comprehensive Income.

### (n) Research and development costs

Research and development costs are expensed as incurred. An intangible asset arising from development expenditure on an individual project is recognised only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available-for-use or sale. No development expenditure has been capitalised.

### (o) Cash and cash equivalents

Cash at bank and short-term deposits are stated at nominal value. Cash at bank and short-term deposits are amounts with a maturity of three months or less. If greater than three months, these amounts are recognised within 'other financial assets'.

# (p) Employee leave benefits

Liabilities for wages, salaries and annual leave expected to be settled within 12 months of the reporting date and pro-rata long service leave for employees with over seven years of service, are recognised in current liabilities. Wages, salaries, annual leave and long service leave are measured at the amounts expected to be paid when the liabilities are settled.

Liabilities for pro-rata long service leave for employees with less than seven years of service are recognised in non-current liabilities and are measured as the present value of the expected future payments to be made.

# (q) Interest income

Interest income is recognised when the Group has the right to receive the interest payment using the effective interest rate method.

# (r) Inventory

Inventory is measured at cost for raw materials and packaging materials. A standard cost has been derived for finished goods and semi-finished goods. The standard cost includes an allocation of materials, direct labour and manufacturing overheads. The value of finished goods and semi-finished goods may include an allocation of manufacturing variances incurred during the period if it is determined that the relevant production remains in inventory at balance date.

# (s) Government grants

Government grants are recognised until there is reasonable assurance that the grant will be received and all attaching conditions will be complied with.

# Note 2. Summary of Significant Accounting Policies (continued)

### (t) Trade and other payables

Trade and other payables are carried at amortised cost. They represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid. The amounts are unsecured and are normally settled on 30-day terms. Due to the short-term nature of these payables amortised cost equates to fair value.

### (u) Income tax

Deferred income tax is provided on all temporary differences at balance date, calculated as the difference between the tax cost base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax assets are recognised for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilised. The same criteria apply for recognition of tax assets relating to unused tax losses.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) effective at balance date.

Income taxes relating to items recognised directly in equity are recognised in Other Comprehensive Income (equity) and not in the Statement of Comprehensive Income (profit and loss).

### (v) Significant accounting estimates and assumptions

#### **Deferred taxes**

The deferred tax liability (DTL) arising from the carrying value of PolyNovo's intangible assets is offset by deferred tax assets (DTAs) recognised for unused tax losses, where the continuity of ownership test is satisfied. Significant management judgement is required to determine whether these are probable of realisation and the amount of the DTA that can be used to offset the impact of the DTL. Judgment is also required in assessing whether any deferred tax assets can be recorded for unbooked tax losses and other timing differences. Further details on deferred taxes are disclosed in note 11.

#### Share-based payments

Estimating fair value for share-based payment transactions requires selection of the most appropriate valuation model, which in turn is dependent on the terms and conditions of the share-based payment granted. Determination of the most appropriate inputs to the valuation model, including the expected life of the share option, volatility and dividend yield, is also required. The models and related assumptions used for estimating the fair value of share-based payment transactions are disclosed in note 34 and in the Remuneration Report.

### Contract cost assets

Estimating the utilisation of contract cost assets requires selection of an appropriate amortisation method. The Group adopted straight line method to amortise contract cost assets over the period of the contract, consistently with the transfer of the services to which the asset relates. Further details on contract cost assets are disclosed in note 15.

### impairment of intangibles

Impairment exists when the carrying value of an asset exceeds its recoverable amount. PolyNovo considers indicators of impairment and if an indicator exists, will determine the recoverable amount of the intangible asset. An estimate is provided on the useful life of the current intangible asset based on the existing patent period. The assessment for the current period is further explained in note 19.

### **Expected Credit Loss**

Estimating the expected credit loss (ECL) for trade receivables and BARDA income receivables requires selection of an appropriate method and significant judgement to determine the amount. The method applied categorises trade receivables and BARDA income receivables into various customer segments, then to determine the ECL amount, an assessment of the correlation between historical observed default rates and forecast economic conditions is applied. Further details on expected credit loss are disclosed in note 14.

# Note 2. Summary of Significant Accounting Policies (continued)

### (w) Goods and services tax (GST)

Revenues, expenses and assets are recognised net of GST except:

•where the GST incurred on purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and •receivables and payables, which are stated with the amount of GST (if any) included.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position. Cash flows are included in the Cash Flow Statement on a gross basis (that is, including GST) and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority are classified as operating cash flows. Commitments and contingencies are disclosed exclusive of the amount of GST recoverable from, or payable to, the taxation authority.

# (x) Earnings per share (EPS)

Basic EPS is calculated as the net profit/(loss) attributable to shareholders, adjusted to exclude costs of servicing equity (other than dividends), divided by the weighted average number of ordinary shares.

Diluted EPS is calculated as the net profit/(loss) attributable to members, adjusted for:

- •the costs of servicing equity (other than dividends);
- •the after-tax effect of dividends and interest associated with dilutive potential ordinary shares that have been recognised as expenses; and
- •other non-discretionary changes in revenues or expenses during the period that would result from the dilution of potential ordinary shares. The resultant net profit/(loss) is divided by the weighted average number of ordinary shares and dilutive potential ordinary shares.

# (y) Contributed equity

Ordinary shares are classified as equity and recognised at the fair value of the consideration received by the Company. Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the share proceeds received.

### (z) Foreign currency translation

The functional currency of each of the entities in the Group must reflect the primary economic environment in which the entity operates. Accordingly, the relevant functional currencies are Australian dollars for Australian entities and US dollars for the US entity, Singapore dollars for Singapore entity, New Zealand dollars for New Zealand entity and Euro for European entities. Foreign currency items are translated to Australian currency on the following basis.

- •Transactions are converted at exchange rates approximating those in effect at the date of the transaction.
- •On consolidation, the assets and liabilities of the foreign operation are translated into Australian dollars at the rate of exchange prevailing at the reporting date except for retained earnings which is translated at a historic rate of exchange pertaining to the relevant financial year. The Statement of Comprehensive Income is translated at an average exchange rate over the financial year.
- The exchange difference arising on translation for consolidation are recognised in the balance sheet as a foreign currency translation reserve. On disposal of a foreign operation, the reserve is reclassified to profit or loss.

# Note 2. Summary of Significant Accounting Policies (continued)

### (aa) Security deposits

Security deposits are recorded at amortised cost in the Statement of Financial Position.

### (ab) Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### **Financial Assets**

Classification and measurement

Except for certain trade receivables, the group initially measures a financial asset at its fair value. Financial assets are subsequently measured at fair value through profit or loss (FVPL), amortised cost, or fair value through other comprehensive income (FVOCI). The classification is based on two criteria: The Group's business model for managing the assets; and whether the instruments' contractual cash flows represent 'solely payments of principal and interest' on the principal amount outstanding (the SPPI criterion).

#### Impairment

The Group recognises an allowance for expected credit losses (ECLs). ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate. For trade receivables, the Group has applied the standard's simplified approach and has calculated ECLs based on lifetime expected credit losses. The Group has established a provision matrix that is based on the Group's historical credit loss experience, adjusted for forward looking factors specific to the debtors and the economic environment.

The provision matrix is initially based on the Group's historical observed default rates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed. Generally, trade receivables are written off if past due for more than one year. The total expected credit loss is disclosed in note 14.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group has assessed forecast economic conditions and impact of the pandemic (Covid-19) in all regions. This assessment is reflected in the application of the provision matrix to calculate ECL's. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

# Financial Liabilities

Classification and measurement

The Group's financial liabilities include loans and borrowings and payables that are classified at fair value through profit or loss as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

For the purposes of subsequent measurement, after initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss. For more information, refer to note 22.

# **Note 3. Segment Information**

# **Business Segment**

PolyNovo has only one business segment being the development of the NovoSorb technology for use in a range of biodegradable medical devices.

The chief operating decision-maker is the Managing Director of PolyNovo Limited.

The chief operating decision-maker reviews the results of the business on a single entity basis.

For financial results refer to the Consolidated Statement of Comprehensive Income and Consolidated Statement of Financial Position.

The chief operating decision maker monitors the operating results of the Group for the purpose of making decisions about resource allocation in order to progress the commercialisation of the PolyNovo technology.

During the period, sales to BARDA in the United States of America, represented 13% (2020: 14%) of total sales revenue from contracts with customers.

	Consolidated 30 June 2021 30 June 2020
Revenue from contracts with customers Geographical areas United States of America Australia and New Zealand Other countries	24,323,537 18,665,595 3,243,920 2,822,146 1,590,467 668,382 29,157,924 22,156,123
	Consolidated 30 June 2021 30 June 2020
Non-current assets Geographical areas United States of America Australia and New Zealand Other countries	500,612 722,817 21,569,409 15,930,338 
	22,095,136 16,653,155
Note 4. Revenue from contracts with customers	
	Consolidated 30 June 2021 30 June 2020 \$
BARDA revenue Commercial product sales	3,650,065 3,091,140 25,507,859 19,064,983
	29,157,924 22,156,123

# Note 5. Research and development tax benefit

	Consolidated 30 June 2021 30 June 202	20
	\$ \$ \$	20
Research and development tax benefit	- 36,95	6

Research and development tax benefit was not refundable in FY2021, as the aggregated turnover of the Group exceeded \$20 million. Receivable of \$36,956 was recognised as other income in the Statement of Comprehensive Income in last financial year, as it related to financial year 2019.

# Note 6. Interest income

	Consolidated 30 June 2021 30 June 2020	
Term deposit interest Bank account interest Other	974 129	22,905 10,067 2,339
	1,103	35,311

### Note 7. Other income

		Consolidated 30 June 2021 30 June 2020 \$	
Other income	180,297	111	

During the year the Group received government support of \$180,034 (2020: \$nil) in response to COVID-19. The support was provided in the form of a cash flow boost to reduce cash liabilities and to assist with retaining employees during a period of economic uncertainty.

# Note 8. Employee-related expenses

	Consolidated 30 June 2021 30 June 2020	
	\$	\$
Wages and salaries (including sales commission)	13,438,931	10,522,502
Superannuation	705,162	532,366
Share-based payments expense	2,626,897	2,061,772
Other	2,605,341	1,956,725
	19,376,331	15,073,365

Included in other employee related expenses are directors' fees of \$520,738 (2020: \$466,174), payroll taxes and employer contribution of \$784,456 (2020: \$515,073) and health insurance contribution of \$422,982 (2020: \$301,830).

# Note 9. Depreciation and amortisation expenses

Consolidated 30 June 2021 30 June 2020	
\$	\$
165,057	121,973
60,817	46,955
115,492	76,798
341,366	245,726
331,470	343,601
247,848	247,848
920,684	837,175
	30 June 2021 30 \$ 165,057 60,817 115,492 341,366 331,470 247,848

In addition to the depreciation and amortisation expenses listed above, depreciation relating to manufacturing of \$195,639 (\$127,061 for depreciation of fixed assets and \$68,578 for depreciation of lease assets) is included in the cost of inventory. Total depreciation and amortisation expenses amount in FY21 is \$1,116,323.

Refer to note 17 for property, plant and equipment reconciliation and note 18 for lease assets reconciliation.

# Note 10. Corporate, administrative and overhead expenses

	Consolidated	
	30 June 2021 30 Jur	
	\$	\$
Insurances Accounting and audit fees	1,438,629 498,799	1,003,364 476,386
Investor relations and share registry expenses	473,763	459,685
Consultants and contractors	826,471	559,962
Communication expenses	292,173	191,002
Travel	617,034	1,320,545
Marketing costs	802,135	801,401
Realised foreign exchange (gain)/ loss	142,343	5,234
Unrealised foreign exchange (gain)/ loss	1,120,568	(63,031)
Other	1,856,578	1,517,313
	8,068,493	6,271,861

Included in other administrative expenses are software licences \$144,124 (2020: \$165,243), third party logistic fees \$292,438 (2020: \$279,258) and freight \$597,063 (2020: \$357,158).

# Note 11. Interest expense

	Consolida 30 June 2021 30 \$	
Lease liability interest expenses Loan facility interest expense	98,771 222,632	98,977 -
	321,403	98,977

The Group has lease contracts for various items of property, office equipment and lease equipment used in its operation. Further details on leases are disclosed in note 18.

The Group has secured two finance facilities, further details on loan facility are disclosed in note 22.

# Note 12. Income tax expense

# (a) Income tax expense

	Consolidated 30 June 2021 30 June 2020 \$\$	
Current income tax	54,628	66,642
Deferred income tax	-	-
Relating to origination and reversal of temporary differences	<del>-</del>	<del>-</del> _
Aggregate income tax expense	54,628	66,642
Reconciliation of income tax expense to prima facie tax payable		
Loss before income tax expense	(4,550,404)	(4,127,096)
Tax at the statutory tax rate of 27.5%	(1,251,361)	(1,134,951)
Tax effect amounts which are not deductible/(taxable) in calculating taxable income:		200.070
Research and development  Non-assessable R&D income tax credit	(164,790)	399,879 (87,142)
Share-based payments	722,397	567,056
Meals and entertainment	22,612	307,030
Other	(54,256)	
	(725,398)	(255,158)
Current year tax losses not recognised	459,752	476,670
Current year temporary differences not recognised	320,274	(154,870)
Income tax expense	54,628	66,642
(b) Deferred tax assets and liabilities		
	Consoli 30 June 2021 3 \$	
Deferred tax assets	437,318	565,994
Deferred tax liabilities	(437,318)	(565,994)
Deferred tax balance reflects temporary differences attributable to:  Amounts recognised in profit and loss Recognised on temporary differences	(437,318)	(518,580)
Tax effect of new accounting standard changes	(10.,010)	(47,414)
Amount recognized due to acquisition of PolyNovo (intangibles)  Net deferred tax assets/ (liabilities) as 30 June	(437,318)	(565,994)
Het deferred tax assets/ (navinties) as 30 Julie		

### Note 12. Income tax expense (continued)

# (c) Deferred tax assets not brought to account

(c) Deferred tax assets not brought to account	Conso 30 June 2021 \$	
Deferred tax assets not recognised Deferred tax assets not recognised comprises temporary differences attributable to: Unrecognised, unconfirmed tax losses for which no deferred tax asset has been		
recognised	93,031,756	95,483,316
Deductible temporary differences - no deferred tax asset has been recognised Unrecognised, unconfirmed R&D offsets for which no deferred tax asset has been	757,592	563,162
recognised	1,083,147	
Total	94,872,495	96,046,478
	Conso 30 June 2021 \$	
Potential tax benefit at 27.5%	26,875,218	26,412,781

Deferred tax assets and liabilities are recognised for temporary differences at the rates expected to be applied when the assets are recovered, or liabilities are settled, based on those tax rates that are enacted or substantively enacted, except for when the deferred income tax asset or liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting nor taxable profits.

Deferred tax assets are recognised for deductible temporary differences including leases, provision for employee entitlements, other provisions and accrued expenses.

Deferred tax liabilities are recognised for taxable temporary differences including prepayments, differences in accounting and tax base of intangible assets and depreciable assets, and the deferred recognition of income for tax purposes.

The availability of the tax losses in future periods is uncertain and will be dependent on the Group satisfying strict requirements with respect to continuity of ownership and the same business test, imposed by income tax legislation. The recoupment of available tax losses as at 30 June 2021 is contingent upon the following:

- the Group deriving future assessable income of a nature and of an amount sufficient to enable the benefit from the losses to be realised;
- the conditions for deductibility imposed by tax legislation continuing to be complied with; and
- there being no changes in tax legislation that would adversely affect the Group from realising the benefit from the losses.

Given the Group's history of recent losses, the Group has not recognised a net deferred tax asset with regard to unused tax losses, as it has not been determined that the Group will generate sufficient taxable profit against which the unused tax losses can be utilised.

losses can be utilised.

(d) Current tax liability

Consolidated
30 June 2021 30 June 2020
\$
\$

Provision for Income Tax

74,093 54,729

# Note 13. Cash and cash equivalents

# Cash and cash equivalents are denominated in:

NZ dollars GBP	420,571 383,048 7,688,554	93,112 2,373 11,647,701
Australian dollars US dollars	1,299,765 5,585,170	6,260,340 5,291,876

(i) Cash at bank earns interest at floating rates based on daily bank deposit rates.

For the purpose of the Consolidated Cash Flow Statement, cash and cash equivalents comprises cash at bank and investments in short-term deposits as listed above.

# Reconciliation of net loss before income tax to net cash flow from operating activities

Net loss	(4,550,404)	(4,193,738)
Adjustments for non-cash items:	-	-
Depreciation and amortisation	1,116,323	837,175
Share-based payment expense	2,626,897	2,061,772
Finance cost	-	18,000
Interest	10,716	(35,311)
Loss on inventory write-off	56,606	87,722
Unrealised foreign exchange rate differences	711,087	152,132
Change in assets and liabilities during the financial year:	· -	-
(Increase)/decrease in trade receivables	(1,745,536)	(870,525)
(Increase)/decrease in prepayments	896,623	(347,668)
(Increase)/decrease in contract cost assets	(621,837)	-
(Increase)/decrease in inventory	(742,793)	(1,592)
(Increase)/decrease in other assets	(2,267)	28,897
Increase/(decrease) in payables	1,789,153	1,030,247
Increase/(decrease) in provisions	179,413	415,646
Increase/(decrease) in other liabilities	25,798	389,920
Net cash outflows from operating activities	(250,221)	(427,323)

# Note 14. Trade and other receivables

	Consolid 30 June 2021 3 \$	
Trade receivables	5,022,587	2,901,346
R&D tax concession BARDA Income Receivables	- 201,852	36,956 782,716
GST recoverable Sundry receivables	442,564	179,386 20,785
Interest receivables	<u>52</u>	330

# Note 14. Trade and other receivables (continued)

Trade receivables relates to invoices to customers for sale of goods and PolyNovo's BARDA project representing invoiced and un-invoiced services for labour and sub-contractor expenses.

Short-term deposits of \$418,980 was recognised as sundry receivables during the period, including deposits for hernia packaging tools and other machines.

The changes in the balance of trade receivables and the information about the credit exposure are disclosed in note 25.

### **BARDA Income Receivables**

BARDA income receivables are initially recognised for revenue earned from the provision of research and development services as receipt of consideration is conditional on the acceptance by the customer. Upon completion of the milestone and acceptance by the customer, the amounts recognised as BARDA income receivables are reclassified to trade receivables. As at 30 June 2021, the Group has BARDA income receivables of \$201,852 (2020: \$782,716). Amounts are invoiced in the month following satisfaction of the performance obligation. There are no significant expected credit losses related to the BARDA income receivables. The Group has an agreement with BARDA to provide research and development services which was extended during the period until August 2025 for the Pivotal Trial. BARDA has committed funding of USD \$15m for the Pivotal Trial.

### **Expected credit loss**

Based on the business failure rates by class of customers and Dun & Bradstreet credit score the Expected Credit Losses relating to trade receivables and BARDA income receivables the Group has recognised \$6,306 as at 30 June 2021 (2020: \$40,412). \$nil trade and other receivables were written off during the year.

The Group uses a provision matrix to measure its expected credit loss. The Group has considered the impact of COVID-19 in assessing the expected credit loss. Set out below is information about the credit risk exposure on the Group's trade receivables and BARDA income receivables using a provision matrix as at 30 June 2021:

	Trade and other receivables					
	Not due	June 1-30 Days	May 30 – 60 Days	Apr 60 – 90 Days	Mar+ 90+ Days	Total
Expected credit loss rate (average)	0%	0.57%	0.43%	1.42%	7.2%	
Gross carrying amount (\$) Expected credit loss (\$)	4,052,737	707,751 (4,018)	170,424 (733)	95,192 (1,354)	2,789 (201)	5,028,893 (6,306)
Net balance (\$)	-	(4,016)	(133)	(1,354)	(201)	5,022,587

Trade and other receivables which are not due as at 30 June 2021 was \$4,052,737, which was not expected to have any credit loss. Trade receivables and BARDA income receivables due in less than 30 days and other financial assets have an expected credit loss which are not significant.

# Note 15. Contract cost assets

	Consolidated 30 June 2021 30 June 2020 \$\$
Contract cost assets (Current)	146,315
Contract cost assets (Non-current)	475,522 -
	621,837 -

In FY2021, the Group engaged subcontractor to fulfill specific performance obligations with regards to the Group's BARDA arrangement. The Group was required to prepay a specific amount to the subcontractor upfront to support the delivery of the Group's responsibility under the BARDA contract. Amortisation is calculated on a straight-line basis over the life of the contract.

# Note 16. Inventories

	Consolidated 30 June 2021 30 June 2020 \$
Raw materials	49,121 73,048
Work in progress	420,539 323,594
Finished goods Provision for finished goods	1,504,792 907,441 (14,617) (87,041) 1,490,175 820,400
	1,959,835 1,217,042

The total of inventory is held at lower of cost or net realisable value (NRV). During the period, the loss on inventory write off was \$1,160.

# Note 17. Property, plant and equipment

Reconciliations of the carrying amount at the beginning and end of the current and previous financial year are set out below:

	Land and Buildings	Laboratory Plant & Equipment	Office Equipment	Leasehold Improvements	Construction in Progress	Total
As at 30 June 2021						
Cost	5,338,322	1,984,386	1,408,060	2,099,893	10,745,338	21,575,999
Accumulated depreciation	(212,536)	(1,447,365)	(670,588)		-	(3,991,601)
Carrying amount at 30 June			<u> </u>			
2021	5,125,786	537,021	737,472	438,781	10,745,338	17,584,398
Carrying amount at 1 July						
2020	5,235,319	564,220	767,671	475,458	6,847,712	13,890,380
Additions (at cost)	-	113,363	148,324	16,598	3,897,626	4,175,910
Disposals (at cost)	-	· -	-	· -	-	-
Depreciation expense	(109,533)	(140,562)	(165,057)	(53,275)	-	(468,427)
Foreign exchange difference	-	-	(13,466)	· -	-	(13,466)
Carrying amount at 30 June						
2021	5,125,786	537,021	737,472	438,781	10,745,338	17,584,398

Note 17. Property, plant and equipment (continued)

		Land and Buildings	Laboratory Plant & Equipment	Office Equipment	Leasehold Improvements	Construction in Progress	Total
					•		
	As at 30 June 2020						
C	Cost	5,338,322	1,871,021	1,276,399	2,083,291	6,847,712	17,416,745
77	Accumulated depreciation						
		(103,003)	(1,306,801)	(508,728)	(1,607,833)		(3,526,365)
	Carrying amount at 30 June 2020	5,235,319	564,220	767,671	475,458	6,847,712	13,890,380
(	Carrying amount at 1 July						
	2019	4,894,863	498,435	174,452	381,170	59,299	6,008,219
1	Additions (at cost)	443,459	198,411	713,692	140,511	6,788,413	8,284,486
I	Disposals (at cost)	-	(9,298)	-	-	-	(9,298)
	Depreciation expense	(103,003)	(123,328)	(121,971)		-	(394,525)
	Foreign exchange difference			1,498			1,498
	Carrying amount at 30 June 2020	5,235,319	564,220	767,671	475,458	6,847,712	13,890,380

# Note 18. Right-of-use assets

# Group as a lessee

	Consolidated 30 June 2021 30 June 2020
	\$ \$
Right-of-use assets (Non-current)	2,238,7592,646,521
	Consolidated 30 June 2021 30 June 2020 \$
Lease liability (Current)	350,368 323,876
Lease liability (Non-current)	2,063,331 2,420,058
	2,413,699 2,743,934

The Group has lease contracts for various items of property, office equipment and lease equipment used in its operations. Leases of property generally have lease terms between 3 and 10 years, while office and manufacturing equipment generally have lease terms between 3 and 5 years.

Set out below are the carrying amounts of right-of-use assets recognised and the movements during the period:

Note 18. Right-of-use assets (continued)

Reconciliation of carrying amounts	Property	Office Equipment	Manufacturing Equipment	Motor Vehicle	Total
	\$	\$	\$	\$	\$
Balance as at 1 July 2020 Additions Depreciation expense Exchange difference	2,605,889 - (372,622) (39,981)	8,828 - (7,563) -	31,804 - (12,714) -	32,294 (7,149) (27)	2,646,521 32,294 (400,048) (40,008)
Balance as at 30 June 2021	2,193,284	1,265	19,093	25,117	2,238,759

Reconciliation of carrying amounts	Property	Office Equipment	Manufacturing Equipment	Motor Vehicle	Total
(J)	\$	\$	\$	\$	\$
Transition adjustment t 1 July 2019	2,461,155	16,395	22,374	-	2,499,924
Additions	469,187	-	21,011	-	490,198
Depreciation expense	(324,453)	(7,567)	(11,581)	<u> </u>	(343,601)
As at 30 June 2020	2,605,889	8,828	31,804	-	2,646,521

The following are the amounts recognised in profit or loss in addition to low value and short term leases of \$3,044 per month.

	Consolid 30 June 2021 3 \$	
Depreciation expense of right-of-use assets Interest expense on lease liabilities	400,048 98,771	343,601 98,977
Total amount recognised in profit or loss	498,819	442,578

The Group had total cash outflows for leases of \$461,299 (2020: \$359,561).

### **Group as Lessor**

The Group has not entered into any leases as lessor.

# Note 19. Intangibles

Intangible assets, comprising intellectual property, were acquired through the business combination with PolyNovo Biomaterials Pty Ltd on 17 December 2008. The acquired intangible assets were initially recognised at fair value.

Following the consistent commercial sales of NovoSorb BTM, amortisation of intangible assets commenced in FY2018 over the remaining finite life through to March 2028 being the remaining patent life period over which economic benefits will be consumed. No indicators of impairment related to the NovoSorb technology have been identified as at 30 June 2021.

# Note 19. Intangibles (continued)

	Consolidated 30 June 2021 30 June	e 2020	
Intangibles			
(i) Cost Opening balance Additions	2,519,788 2,51	19,788	
Closing balance	2,519,788 2,51	19,788	
(ii) Accumulated amortisation Opening balance Amortisation for the year Closing balance	(247,848) (24	71,772) 47,848) 19,620)	
Net book value	<u>1,652,320</u> <u>1,90</u>	00,168	
Note 20. Other assets			
		Consolidated 30 June 2021 30 June 2020 \$	
Security deposits	144,13714	41,870	

The non-current security deposit relates predominantly to PolyNovo's long-term lease of office premises in Port Melbourne and San Diego, USA.

The current prepayment relates predominantly to prepaid insurance \$335,144 (2020: \$283,621).

# Note 21. Trade and other payables

	Consolidated 30 June 2021 30 June 2020 \$	
Trade payables	1,814,219 1	611,945
Other payables		560,050
	4,961,148 3	171,995

Trade payables are non-interest bearing and are normally settled on 30-day terms.

Included in other payables are deferred income on upfront fees paid under BARDA contract of \$857,006 (2020: \$nil), accrued commission of \$460,539 (2020: \$514,009), accrued other liabilities of \$410,015 (2020: \$265,643). BARDA contract liability will be recognised over the period of the contract. Revenue recognised in FY21 was \$85,936 in relation to the BARDA contract deferred income.

# Note 22. Interest-bearing loans and borrowings

	Consoli 30 June 2021 3 \$	
Current Equipment Finance Trade Finance	1,466,246 1,058,760	495,873 4,808,499
Total current interest-bearing loans and borrowings	2,525,006	5,304,372
Non-Current Equipment Finance Trade Finance	5,058,338 -	1,983,494 -
Total non-current interest-bearing loans and borrowings	5,058,338	1,983,494

# (a) Interest bearing facility details

The Group had secured two finance facilities in FY20 with National Australia Bank (NAB). The facilities detailed below are used to fund capital expenditure items.

	Facility Amount	Interest rate \$	Repayment Terms	Maturity Date**	Interest amount during the period \$
Financing Facilities					
Trade finance*	6,000,000	BBSY+1.7	Interest only	31 July 2021	67,105
		2.82%	5 years principal and interest	June - Dec 2025	
Equipment finance*	9,300,000		from initial drawdown		155,527
Total	15,300,000				222,632

<sup>\*</sup> Drawdown on the facilities commenced in late June 2020, therefore no interest has been paid nor has any interest expense been accrued in FY20. Finance cost of \$18,000 incurred in FY20 to set up the loan facilities.

# Trade finance facility

The purpose of this facility is to fund deposits and progress payments for capital expenditure items.

The facility is an interest only facility and repayment of the facility is funded by drawing down on the equipment finance facility.

The facility has a limit of \$6.0 million and was made available on the 22 May 2020. The facility limit reduced to \$1.0 million on 30 September 2020 and the facility was extended to 31 August 2021. The facility will be closed on this date. The limit reduction to \$1.0 million on 30 September 2020 is tailored to meet capital expenditure requirements.

This facility is secured over the property at 1/320 Lorimer St, Port Melbourne VIC 3207.

<sup>\*\*</sup> In July 2021, the Trade finance facility was extended to 31 August 2021.

# Note 22. Interest-bearing loans and borrowings (continued)

# **Equipment finance facility**

Purpose of this facility is to fund repayment of the trade finance facility used for purchasing capital expenditure items such as hernia manufacturing equipment and construction of the cleanroom.

The facility has a limit of \$9.3 million and was made available on the 22 May 2020. The facility is non-revolving. In FY21, a total of \$7,253,987 has been drawn down.

Repayments are made over 5 years and comprise of principal and interest. The facility currently attracts an interest rate of 2.82% p.a.

The facility is secured over the property at 1/320 Lorimer St, Port Melbourne VIC 3207.

As required by NAB's terms and conditions the parent entity PolyNovo Limited, has provided a cross-guarantee in conjunction with wholly owned subsidiaries Novoskin Pty Ltd and Novowound Pty Ltd for the facilities. The aggregate amount payable by the cross-guarantors is limited to \$15,300,000 excluding interest and penalties.

### Note 23. Provisions

		Consolidated 30 June 2021 30 June 2020	
	\$	\$	
Current provisions			
Annual leave	654,364	530,973	
Long service leave	84,646	77,749	
Total current provisions	739,010	608,722	
Non-current provisions			
Long service leave	140,959	91,834	
Make good	75,000	75,000	
Total non-current provisions	215,959	166,834	

Provisions are recognised when all three of the following conditions are met:

- The Group has a present or constructive obligation arising from a past transaction or event
- It is probable that an outflow of resources will be required to settle the obligation
- A reliable estimate can be made of the obligation.

Provisions recognised reflect our best estimate of the expenditure required to settle the present obligation at the reporting date.

#### Note 24. Reserves

# (a) Movement in contributed equity

	Consolidated 30 June 2021 30 June 2020
Contributed equity at beginning of year Exercise of options	139,070,502 139,070,502 
Contributed equity at end of year	139,250,502 139,070,502

# Note 24. Reserves (continued)

Number of shares authorized and fully paid		
On issue at beginning of year Exercise of options	661,088,044	661,088,044
On issue at end of year	661,388,044	661,088,044
(b) Reserves		
	Consol 30 June 2021 \$	
Share-based payments reserve (i) Foreign currency translation reserve (ii) Acquisition of non-controlling interest reserve (iii)	7,846,655 (189,915) (9,293,956)	5,219,758 (528,071) (9,293,956)
Balance at end of period	(1,637,216)	(4,602,269)
	Consol 30 June 2021 \$	
(i) Share-based payments reserve		
Balance at beginning of year Share-based payments movement	5,219,758 2,626,897	3,157,986 2,061,772
Balance at end of year	7,846,655	5,219,758
This reserve represents the nominal consideration paid for subscriber or employee options and performance rights.	and the fair va	lue of options
	Consol 30 June 2021 \$	
(ii) Foreign currency translation reserve		
Opening balance Translation of foreign operations	(528,071) 338,156	(375,939) (152,132)
Balance at end of period	(189,915)	(528,071)
This reserve represents on consolidation, the translation of the foreign operation into Ausdifference is recognised in the balance sheet as a reserve.	stralian dollars. <sup>-</sup>	The exchange
	Consol 30 June 2021 \$	

This reserve represents the premium paid by PolyNovo Limited for the non-controlling interest in a previous period in subsidiary entities PolyNovo Biomaterials Pty Ltd, NovoSkin Pty Ltd and NovoWound Pty Ltd.

(9,293,956)

(9,293,956)

(9,293,956)

(9,293,956)

(III) Acquisition of non-controlling interest reserve

Opening balance

Balance at end of year

# Note 24. Reserves (continued)

# (c) Accumulated losses

	Consolidated 30 June 2021 30 June 2020 \$\$
Accumulated losses at beginning of year Net loss attributable to members of the parent	(110,656,209) (106,462,471) (4,605,032) (4,193,738)
Accumulated losses at end of financial year	(115,261,241) (110,656,209)

# Note 25. Financial Risk Management Objectives and Policies

# (a) Financial instruments

The Group's financial instruments comprise cash and cash equivalents, trade and other receivables, trade and other payables and other financial liabilities.

Consolidated

	30 June 2021 30 June 2020		
	\$	\$	
Cash and cash equivalents	7,688,554	11,647,701	
Trade and other receivables	5,225,292	3,921,519	
Other financial assets <sup>1</sup>	50,000	50,000	
Trade and other payables	(3,611,201)	(3,171,995)	
Lease liabilities	(2,413,700)	(2,743,934)	
Trade finance facility	(1,058,760)	(4,808,499)	
Equipment finance facility	(6,524,584)	(2,479,367)	

<sup>1.</sup> As at t 30 June 2021 \$50,000 is held in a term deposit maturing on 16 March 2022 at an interest rate of 0.36%.

# Note 25. Financial Risk Management Objectives and Policies (continued)

# (b) Risk management policy

The Group has a formal risk management policy and framework. The Group's approach to risk management involves identifying, assessing and managing risk, including consideration of identified risks, in the context of the Group's values, objectives and strategies. The Board is responsible for overseeing the implementation of the risk management system and reviews and assesses the effectiveness of the Group's implementation of that system.

The Group seeks to ensure that its exposure to risks that are likely to impact its financial performance, continued growth and survival are minimised in a cost-effective manner

# (c) Significant accounting policies

Details of the significant accounting policies and methodologies adopted in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 2.

# (d) Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern and to maintain an optimal capital structure so as to maximise shareholder value. In order to maintain an optimal capital structure, the Group may issue new shares or reduce its capital, subject to the provisions of the Company's Constitution and any relevant regulatory requirements. The capital structure of the Group consists of debt and equity attributed to equity holders of the Group comprising contributed equity, reserves and accumulated losses as disclosed in note 24. The Board monitors the need to raise additional equity from the equity markets based on its ongoing review of PolyNovo's actual and forecast cash flows, which are provided by management.

### (e) Financial risk management

The key financial risks the Group is exposed to through its operations are:

- interest rate risk;
- •credit risk;
- ·liquidity risk; and
- foreign currency risk

#### Interest rate risk

Interest rate risk arises when the value of a financial instrument fluctuates as a result of changes in market interest rates.

The Group is exposed to interest rate risks in relation to its holdings in cash and cash equivalents and its trade finance and equipment finance facilities. The objective of managing interest rate risk is to minimise the Group's exposure to fluctuations in interest rates. To manage this risk, the Group locks a portion of the Group's cash and cash equivalents into term deposits. The required maturity period of term deposits is determined based on the Group's cash flow forecast with particular focus on the timing of cash requirements. In addition, the Group considers the lower interest rate received on cash held in the Group's operating account compared to placing funds on term deposit. Account is also taken of the costs associated with early withdrawal of a term deposit should access to cash and cash equivalents be required.

# Note 25. Financial Risk Management Objectives and Policies (continued)

The Group's exposure to interest rate risk and the interest rates (current at the end of each year) on the Group's financial assets and financial liabilities as at 30 June 2021, along with prior year comparatives, was as follows:

2021	Weighted average effective interest rate	Floating	Fixed interest rate 0 to 90 days			Fixed interest rate over 5 years	Non-interest bearing	Total
2021	interestrate	\$	\$	uays \$	\$	\$	\$	Total
Financial assets Cash and cash	0.05%	Ψ	Ψ	Ψ	Ψ	Ψ	Ψ	
equivalents	0.000/	7,688,554	-	-	-	-	-	7,688,554
Other financial assets Trade and other	0.36%	-	-	50,000	-	-	-	50,000
receivables		-	-	-	-	_	5,225,292	5,225,292
Total financial assets		7,688,554	-	50,000	-	-	5,225,292	12,963,846
Financial liabilities Trade and other								
payables		-	-	-	-	-	3,611,201	3,611,201
Trade Finance Facility Equipment	BBSY +1.7% 2.82%	1,058,760	-	-	-	-	-	1,058,760
Finance Facility	2.0270	6,524,584	-	-	-	-	-	6,524,584
Leases liabilities	3.90%	2,413,700	-	-	-	_	-	2,413,700
Total financial liabilities		9,997,044	_	_	-	_	3,611,201	13,608,245

2020	Weighted average effective interest rate	Floating interest rate	Fixed interest rate 0 to 90 days	Fixed interest rate 91 to 365 days	Fixed interest rate 1 to 5 years	Fixed interest rate over 5 years	Non-interest bearing	Total
		\$	\$	\$	\$	\$	\$	\$
Financial								
assets Cash and cash equivalents Other financial	0.27% 1.43%	11,647,701	-	-	-	-	-	11,647,701
assets Receivables	-	-	-	50,000	-	-	- 3,921,519	50,000 3,921,519
Total financial assets		11,647,701	-	50,000	-	-	3,921,519	15,619,220
Financial liabilities Trade and other	_							
payables Trade Finance	BBSY+1.7%	-	-	-	-	-	3,171,995	3,171,995
Facility	3.16%	4,808,499	-	-	-	-	-	4,808,499
Equipment Finance Facility	3. 10%	2,479,367					-	2,479,367
Equipment Finance Facility		7,287,866	-	-	-	_	3,171,995	10,459,861

### Note 25. Financial Risk Management Objectives and Policies (continued)

As noted above, cash is invested in term deposits of varying maturity terms to maximise interest income as well as to meet the timing of operational cash flow requirements. All term deposits are with the NAB, to ensure market interest rates are achieved without compromising the security of funds on deposit.

The analysis below details the impact on the Group's loss after tax and equity if the interest rate associated with the closing balance of financial assets was to fluctuate by the margins below, assuming all other variables had remained constant:

	Loss (higher)/ lower Equity higher/(lower) 2021	lower Equity
as	\$	\$
+ 0.5% (50 basis points) - 0.5% (50 basis points)	38,943 (38,943)	58,239 (58,239)

The range of +0.5%/-0.5% as an assumption is based on current macro-market economic conditions in which the group holds its cash and cash equivalent balances.

#### Credit risk

Credit risk arises when a counterparty defaults on its contractual obligations, resulting in a financial loss to the Group.

The Group is exposed to credit risk via its cash and cash equivalents and receivables. To reduce risk exposure in relation to its holdings of cash and cash equivalents, they are placed on deposit with the Group's main bankers, the National Australia Bank (S&P Rating AA/A-1+, Moody's rating Aa1/P-1). A change to the Group's bankers requires Board approval. BARDA income receivables have low credit risk as it is a project with USA government.

In 2021, trade receivables has grown and this is expected to continue as commercial product sales to hospitals and distributors increase. The ageing analysis of trade and other receivables is as follows.

	0 - 30 days	30 - 60 days	60 - 90 days	90+ days	Total
	\$	\$	\$	\$	\$
2021					
Trade and other receivables	4,959,176	169,690	93,838	2,588	5,225,292

The Group considers the maximum credit risk from potential default of the counter party to be equal to the carrying amount of the asset. Receivable balances are monitored on an ongoing basis with the result that the Group's exposure to credit loss is not significant.

# Liquidity risk

Liquidity risk arises if the Group encounters difficulty in raising funds to meet its financial liabilities.

The Group is exposed to liquidity risk via its trade and other payables and its trade finance and equipment finance facilities. Responsibility for managing liquidity risk rests with the Board, who regularly review liquidity risk by monitoring the undiscounted cash flow forecasts and actual cash flows provided to them by management. This process is undertaken to ensure that the Group continues to be able to meet its debts as and when they fall due. Contracts are not entered into unless the Board is satisfied that there is sufficient cash flow to fund the additional commitment. The Board determines when reviewing the undiscounted cash flow forecasts whether the Group needs to raise additional working capital from its existing shareholders, the equity capital markets or other available external sources. The Board may also review the timing of internal programs if necessary to moderate cash requirements.

# Note 25. Financial Risk Management Objectives and Policies (continued)

A maturity analysis of trade and other payables is set out below:

Year ended 30 June 2021	Less than 3 months \$	3 to 12 months \$	1 to 5 years \$	over 5 years \$	Total \$
Interest-bearing loans and borrowings <sup>1</sup> Lease Liabilities Trade and other payables	1,421,199 86,624 3,611,201	1,103,807 263,744 -	5,058,338 1,206,118	- 857,214 -	7,583,344 2,413,700 3,611,201
	5,119,024	1,367,551	6,264,456	857,214	13,608,245
Year ended 30 June 2020	Less than 3 months	3 to 12 months	1 to 5 years \$	over 5 years \$	Total \$
Interest-bearing loans and borrowings¹ Lease Liabilities Trade and other Payables	4,808,499 104,219 3,121,925	495,873 319,831 -	1,983,494 1,869,319	906,590 -	7,287,866 3,199,959 3,121,925
	8,034,643	815,704	3,852,813	906,590	13,609,750

\* Interest-bearing loans and borrowings include Trade finance loan facility (\$1,058,760) and Equipment finance loan facility (\$6,524,584).

# Foreign currency risk

Foreign currency risk arises when foreign currency exchange rates fluctuate against the Australian dollar, resulting in a foreign currency exchange loss or gain to the Group.

The Group is exposed to foreign currency risk via its cash and cash equivalents, trade receivables and trade payables as part of its normal business.

The Group incurs foreign currency expenses predominantly in USD, NZD and EURO. To reduce foreign currency risk exposure, the Group maintains an amount of cash and cash equivalents in USD, NZD, GBP and EURO. The Group receives payment from its overseas customers in USD, NZD, GBP and EURO and pays US, NZD, GBP, SGD and EURO trade payables from its funds. GBP and SGD denominated payable balances carry some foreign currency risk, however these payable balances are typically infrequent and low in value and are therefore considered to expose the Group to minimal risk. The Company had opened a EURO and GBP bank account to mitigate foreign currency exposure and will open a SGD bank account in near future.

The holdings of cash and cash equivalents, trade receivables and trade payables analysed by nominated currency at 30 June 2021, along with prior year comparatives, were as follows.

Note 25. Financial Risk Management Objectives and Policies (continued)

2021	Denominated in AUD \$	Denominated in USD \$	Denominated in NZD \$	Denominated in GBP \$	Denominated in EUROP	Denominated in SGD \$	Total \$
Financial assets							
Cash and cash equivalents	1,349,765	5,585,170	420,571	383,048	-	-	7,738,554
Trade and receivables	1,389,545	3,476,854	156,176	48,560	105,016	49,141	5,225,292
Total financial assets	2,739,310	9,062,024	576,747	431,608	105,016	49,141	12,963,846
Financial liabilities							
Trade and other payables	(1,670,994)	(1,725,514)	(64,409)	(87,634)	(20,012)	(42,638)	(3,611,201)
Total financial liabilities	(1,670,994)	(1,725,514)	(64,409)	(87,634)	(20,012)	(42,638)	3,611,201
Total headroom/ (shortfall)	1,068,316	7,336,510	512,338	343,974	85,004	6,503	9,352,645

	Denominated in AUD	Denominated in USD	Denominated in NZD	Denominated in GBP	Denominated in EURO	Denominated in SGD	Total
2020	## AOD \$	# USD \$	\$	\$	\$	# \$ \$	\$
Financial assets							
Cash and cash equivalents	6,260,340	5,291,876	93,112	2,373	-	-	11,647,701
Receivables	408,753	3,139,094	9,673	335,321	27,582	1,096	3,921,519
Total financial assets	6,669,093	8,430,970	102,785	337,694	27,582	1,096	15,569,220
Financial liabilities							
Trade and other payables	(1,969,251)	(1,135,066)	(19,100)	(1,465)	(35,009)	(12,104)	(3,171,995)
Total headroom/ (shortfall)	4,699,842	7,295,904	83,685	336,229	(7,427)	(11,008)	12,397,225

A hypothetical 10% strengthening in the exchange rate of the Australian dollar against the local currencies of the Parents' overseas subsidiaries (as at 30 June 2021) with all other variables held constant would have the following effect on the loss and equity for the 2021 financial year for the Group:

Country	\$
United States of America	(361,849) Unfavourable
United Kingdom	(92,195) Unfavourable
New Zealand	25,870 Favourable
Singapore	(19,409) Unfavourable
Ireland	(2,372) Unfavourable
Total	(449,955)

A 10% strengthening in the exchange rate has been applied based on current market economic conditions.

# (a) Details of key management personnel

The key management personnel of the Group are those persons having the authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, during the 2021 and 2020 financial years.

PolyNovo's key management personnel are its Directors' and members of the Senior Management team. Details of each Director and Senior Executive, who are classified as key management personnel, are provided in the Remuneration Report.

# Note 26. Key management personnel disclosures (continued)

### (b) Compensation by category: key management personnel

	Consolidated 30 June 2021 30 June 2020			
	\$			
Short term	1,244,024	1,148,354		
Post-employment - superannuation	110,130	101,118		
Leave allowances	18,713	44,659		
Share-based payments	2,395,928	1,898,500		
Termination benefits		3,741		
	3,768,795	3,196,372		

# (c) Interests held by key management personnel

Share options and awards held by key management personnel to purchase ordinary shares have the following expiry dates and exercise prices:

			2021 number	2020 number
Issue date	Expiry date	Exercise price	outstanding	outstanding
Jan Gielen				
01/10/2019	30/06/2021	\$0.60	-	300,000
01/10/2019	30/06/2022	\$0.60	300,000	300,000
01/10/2019	30/06/2023	\$0.60	400,000	400,000
			700,000	1,000,000
Paul Brennan				
06/03/2019	30/06/2023	-	1,100,110	1,100,110
06/03/2019	30/06/2023	-	1,100,110	1,100,110
06/03/2019	30/06/2023	-	1,100,110	1,100,110
			3,300,330	3,300,330
Anthony Kaya				
Anthony Kaye 09/08/2020	31/12/2024	\$2.25	150,000	150,000
09/08/2020	31/12/2024	\$2.25	150,000	150,000
09/08/2020	31/12/2024	\$2.25	200,000	200,000
	5	Ψ=.=3	500,000	500,000
			4,500,330	4,800,330

# (d) Loans to key management personnel

No loans have been made to Directors of PolyNovo or to any other key management personnel, including their personally related entities.

# (e) Other transactions with Directors

There were transactions with Directors during the year ended 30 June 2021 as follows:

•David McQuillan and Associates LLC, an entity associated with Dr David McQuillan, provided consulting service to PolyNovo North America LLC in last financial year. The consulting service was in relation to advisory and consulting services for the hernia project and it was completed in this financial year, \$nil was charged in this financial year (2020: \$24,490).

No other transactions between the Group and any of the Directors of PolyNovo or any other key management personnel have been identified.

### Note 27. Auditor's Remuneration

The auditor of PolyNovo Limited is Ernst & Young. The amounts received or due and receivable by Ernst & Young for audit and other services were as follows:

During the financial year the following fees were paid or payable for services provided by Ernst & Young, the auditor of the company, and its network firms:

	Consolic 30 June 2021 30 \$	
Fees to Ernst & Young (Australia) Audit or review of the financial statements	231,650	171,401
Fees for other services - Tax compliance Fees for assurance services that are required by legislation to be provided by the auditor Fees for other assurance and agreed-upon-procedures services under other legislation or contractual arrangements where there is discretion as to whether the service is provided by the auditor or another firm	35,010 - 	22,000
	35,010	22,000
Total fees to Ernst & Young (Australia)	266,660	193,401
Fees to other overseas member firm of Ernst & Young (Australia) Audit or review of the financial statements	19,825	10,395
Other services Tax compliance - Corporate secretariat support Fees for assurance services that are required by legislation to be provided by the auditor Fees for other assurance and agreed-upon-procedures services under other legislation or contractual arrangements where there is discretion as to whether the service is provided by the auditor or another firm	92,485 976 - -	150,537 36,156 -
	93,461	186,693
Total fees to overseas member firms of Ernst & Young (Australia)	113,286	197,088

The Directors are satisfied that the provision of non-audit services during the current period is compatible with the general standard of independence for auditors imposed by the *Corporations Act 2001*. The nature and scope of each type of non-audit service provided means that auditor's independence was not compromised.

# Note 28. Commitments and Contingencies

# Manufacturing equipment commitments

The Group has entered into new contractual agreements with suppliers for the supply of manufacturing equipment. The equipment will be received in FY21 and the remaining balance of \$386,801 will be paid accordingly during FY22.

# **Contingencies**

The Directors are not aware of any other contingent liabilities or contingent assets at 30 June 2021. There has been no change in this assessment up to the date of this report.

# Note 29. Related party transactions

Related party transactions are disclosed under note 26 Key management personnel.

# Note 30. Parent entity information

	Parent 30 June 2021 30 June 2020 \$ \$
Loss after income tax	(4,231,283)(3,435,457)
Total comprehensive income	(4,231,283)(3,435,457)
Statement of financial position	
	Parent 30 June 2021 30 June 2020 \$ \$
Total current assets	47,751,864 47,527,016
Total assets	_ 53,783,437 _ 53,558,589
Total current liabilities	4,516,1662,689,410_
Total liabilities	4,516,166 2,689,410
Equity Issued capital General reserve Accumulated losses	139,250,502 139,070,502 1,882,436 (744,462) (91,865,667) (87,456,861)
Total equity	49,267,271 50,869,179

In accordance with the terms and conditions of the NAB facility arrangements disclosed in note 22, the parent entity, PolyNovo Limited, has provided a cross-guarantee in conjunction with wholly owned subsidiaries Novoskin Pty Ltd and Novowound Pty Ltd. The aggregate amount payable by the cross-guarantors is limited to \$15,300,000 excluding interest and penalties.

# **Note 31. Controlled Entities**

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 2:

		Ownership interest			
	Principal place of business /	30 June 2021			
Name	Country of incorporation	%	%		
PolyNovo Limited	Australia	100.00%	100.00%		
PolyNovo North America LLC	United States	100.00%	100.00%		
PolyNovo Biomaterials Pty Ltd	Australia	100.00%	100.00%		
NovoSkin Pty Ltd	Australia	100.00%	100.00%		
NovoWound Pty Ltd	Australia	100.00%	100.00%		
PolyNovo NZ Limited	New Zealand	100.00%	100.00%		
PolyNovo Singapore Private Ltd	Singapore	100.00%	100.00%		
PolyNovo UK Limited	United Kingdom	100.00%	100.00%		
PolyNovo Ireland Ltd	Ireland	100.00%	-		

### Note 32. Events after the reporting period

In July 2021, the trade financial facility was extended to 31 August 2021. The Group is in the process of drawing down on the equipment facility to close out the trade finance facility. Details refer to note 22.

Other than above, no matter or circumstance has arisen since 30 June 2021 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

# Note 33. Earnings per share

	Consol 30 June 2021 \$	
Loss after income tax attributable to the owners of PolyNovo Limited	(4,605,032)	(4,193,738)
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share  Adjustments for calculation of diluted earnings per share:	661,189,962	661,088,044
Unexercised share options and awards	2,193,151	2,700,000
Weighted average number of ordinary shares used in calculating diluted earnings per share	663,383,113	663,788,044
	Cents	Cents
Basic earnings per share Diluted earnings per share	(0.69) (0.69)	(0.63) (0.63)

# Basic earnings per share

Basic earnings per share is calculated by dividing the profit attributable to the owners of PolyNovo Limited, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the financial year.

### Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

At 30 June 2021 there existed share options that if vested, would result in the issue of additional ordinary shares over the period to FY2026. In the current period, these potential ordinary shares are considered antidilutive as their conversion to ordinary shares would reduce the loss per share. Accordingly, they have been excluded from the dilutive earnings per share calculation. There were no further transactions involving ordinary shares or potential ordinary shares between the reporting date and the date of completion of these financial statements.

Between the reporting date and the issue date of the 30 June 2021 Financial Report, there have been no transactions involving ordinary shares or potential ordinary shares that would impact the calculation of EPS disclosed in the table above.

# Note 34. Share-based payments

# (a) Employee share-based payment plans

The Company provides benefits to employees and Non-executive Directors in the form of share-based payment transactions, whereby employees and Non-executive Directors render services in exchange for shares or rights over shares. The expense recognised in the Statement of Comprehensive Income for the years ended 30 June 2021 and 30 June 2020 were \$2,626,897 and \$2,061,772 respectively.

# (b) Share-based payments for the year ended 30 June 2021

During the 2021 financial year, 1,000,000 options were issued. Details of the share options granted pursuant to the terms of the PolyNovo Employee Share Option Plan (ESOP) are as follows:

On 9 November 2020, the Company granted employee share options to the Chief Operating Officer, Mr Anthony Kaye. He was granted 500,000 options exercisable at \$2.25. The options vest upon 12 months of employment with the Company and a share price of \$2.25 being sustained over a period of at least 3 months. Once vested, the options can be exercised as follows:

- •Tranche 1: 150,000 options not to be exercised before 9 November 2021 and not later than 31 December 2024;
- •Tranche 2: 150,000 options not to be exercised before 9 May 2022 and not later than 31 December 2024; and
- •Tranche 3: 200,000 options not to be exercised before 9 November 2022 and not later than 31 December 2024.

The options package will expire on 31 December 2024. The expense relating to the options package during the year was \$211,660. Any unvested options will be cancelled on the date of termination or cessation of employment.

On 10 May 2021, the Company granted employee share options to the Director of Research and Development, Mr Joshua Cheetham. He was granted 500,000 options exercisable at \$2.74. The options vest upon 12 months of employment with the Company and a share price of \$2.74 being sustained over a period of at least 3 months. Once vested, the options can be exercised as follows:

- •Tranche 1: 150,000 options not to be exercised before 10 May 2022 and not later than 30 May 2026;
- •Tranche 2: 150,000 options not to be exercised before 10 November 2022 and not later than 30 May 2026; and
- •Tranche 3: 200,000 options not to be exercised before 10 May 2023 and not later than 30 May 2026.

The options package will expire on 30 May 2026. The expense in relation to the options package during the year was \$42,380. Any unvested options will be cancelled on the date of termination or cessation of employment.

2021	Balance at 1 July 2020	Granted as compensation	Options exercised	Balance at 30 June 2021	Total vested at end of yea	Total not exercisable at end of year	Total vested during year	Share-based payments expense
Key management								
personnel Mr Paul Brennan	3,300,330	_	_	3,300,330	_	3,300,330		- 2,184,268
Mr Jan Gielen	1.000.000	_	300.000	700.000	700.000	700.000		2,104,200
Mr Anthony Kaye	-	500,000	-	500.000	700,000	500.000		- 211,660
	4,300,330	500,000	300,000	4,500,330	700,000	4,500,330		2,395,928
041								
Other employees  Mr Ed Graubart  Mr Joshua	1,000,000	-	-	1,000,000	-	1,000,000		- 188,589
Cheetham	-	500.000	_	500.000	_	500.000		- 42,380
	1,000,000	500,000	-	1,500,000		1,500,000		230,969
Total	5,300,330	1,000,000	300,000	6,000,330	700,000	6,000,330		- 2,626,897

# Note 34. Share-based payments (continued)

The fair value of options granted during FY21, as included in the above table, were determined using a Monte Carlo simulation-based model. A Monte Carlo simulation-based model simulates the path of the share price according to a probability distribution assumption. After a large number of simulations, the arithmetic average of the outcomes, discounted to the valuation date, is calculated to represent the option value. This model can accommodate complex exercise conditions when the number of options exercised depends on some function of the whole path followed by the share price.

# Options issued during the period

Ant	hony	Kave

Grant date	Number of options	Exercise Price	Vesting hurdle	Risk-free interest rate	Volatility	Expiry	Dividend yield	Average fair value per option
09/11/2020	500,000	\$2.25	12 months service period and 3 months share price exceeds \$2.25	T3 0.30%	55.15% 55.15% 55.15%	31 Dec 2024 31 Dec 2024 31 Dec 2024	- -	\$0.789 \$0.838 \$0.872

#### Joshua Cheetham

Grant Date	Number of options	Exercise Price	Vesting hurdle	Risk-free interest rate	Volatility	Expiry	Dividend yield	Average fair value per option
10/05/2021	500,000	\$2.74	12 months service period		54.23% 54.23%	30 May 2026 30 May 2026	- -	\$0.779 \$0.863
			and 3 months share price exceeds \$2.74		54.23%	30 May 2026	-	\$0.954

Key valuation assumptions for the Employee Share Options:

Parameters	Assumptions
Valuation date	Grant Date
Share price	Closing share price as at the valuation Date
Expected life	Assumed that the share appreciation rights will be exercised at the first opportunity i.e. as early as possible
Risk-free interest rate	The risk-free interest rates are derived from the Australian Government Bonds as at Valuation Date.
	The terms to maturity have been selected to align with the expected life of the options.
Dividend yield	The dividend yield is the rate of dividend expressed as a continually compounded percentage of the share price.
	In determining an appropriate dividend yield, forecasted dividend information provided by the
Estate de la Little	management of Polynovo Limited has been relied upon.
Expected volatility	A share's volatility measure captures the characteristics of fluctuations in the share's price.
	The value of options is extremely sensitive to the volatility measure and as a result great care should be taken in determining the appropriate volatility percentage. To accurately value options, a volatility measure should be selected that is most likely to represent the future volatility of the shares during the life of the options: the implied volatility.
	Accordingly, in determining the expected volatility, the historical market price volatility has been taken into account.
Other	Other assumptions that have not been incorporated into our valuation model include:
	(i) any change of control events and reorganisation of capital during the relevant performance periods or service periods.
	(ii) any dilution effect from the issue of options noting that they will not likely have a material impact on the Polynovo Limited security price

# Note 34. Share-based payments (continued)

# (c) Share-based payments for the year ended 30 June 2020

During the 2020 financial year, 4,300,330 share options and awards were issued. Details of the share options granted pursuant to the terms of the PolyNovo Employee Share Option Plan (ESOP) are as follows:

On 13 August 2019, the Company granted employee share options to Sr VP Sales & Marketing (Americas), Mr Ed Graubart. He was granted 1,000,000 options exercisable at \$1.55. The options vest upon 12 months of employment with the Company and a share price of \$1.55 being sustained over a period of 90 consecutive calendar days. Once vested, the options can be exercised as follows:

- Tranche 1: not to be exercised before 13 August 2021 and not later than 13 August 2022.
- Tranche 2: not to be exercised before 13 August 2022 and not later than 13 August 2023.
- Tranche 3: not to be exercised before 13 August 2023 and not later than 13 August 2024.
- Tranche 4: not to be exercised before 13 August 2024 and not later than 13 August 2025.

If not exercised the options become void. The options package will expire on 13 August 2025. The expense relating to the options package during the year was \$163,272. Should Mr Graubart leave employment prior to the exercise date, the share options will be forfeited and option expenses will be reversed.

On 1 October 2019, the Company granted up to the value of \$10 million dollars of employee shares to the Managing Director, Mr Paul Brennan. He was granted 3,300,330 share awards at \$3.03. The share awards vest upon the Company market capitalisation reaching and maintaining at all times, \$2 billion dollars for a minimum period of three consecutive months in the relevant financial year.

Once vested, the shares can be allocated as follows:

- Tranche 1: 1,100,110 shares, to vest over 2 years.
- Tranche 2: 1,100,110 shares, to vest over 2 years.
- Tranche 3: 1,100,110 shares, to vest over 3 years.

The share awards package will expire on 30 June 2023. The expense in relation to the share awards package during the year was \$1,633,713. Any unvested shares will be cancelled on the date of termination or cessation of Mr Brennan's employment.

2020	Balance at 1 July 2019	Granted as compensation	Options exercised	Balance at 30 June 2020	Total vested at end of year	Total not exercisable at end of year	Total vested during year	1
Key management personnel								_
Mr Paul Brennan	-	3,300,330	_	3,300,330	-	3,300,330	-	1,633,713
Mr Jan Gielen	1,000,000	-	-	1,000,000	1,000,000	1,000,000	1,000,000	264,787
Other employees	-	1,000,000	-	1,000,000	-	1,000,000	-	163,272
								_
	1,000,000	4,300,330	-	5,300,330	1,000,000	5,300,330	1,000,000	2,061,772

Options issued during financial year 2020

Number of options	Exercise price	Vesting hurdle	Risk-free interest rate	Volatility	Expiry	Dividend yield	Average fair value per option
1,000,000	\$1.55	12 months	T1 0.66%	47.04%	13-Aug-22	-	\$0.423
		service period	T2 0.67%	57.03%	13-Aug-23	-	\$0.588
		and 3 months	T3 0.68%	59.30%	13-Aug-24	-	\$0.704
		share price	T4 0.73%	61.59%	13-Aug-25	-	\$0.720
	options	options price	options price  1,000,000 \$1.55 12 months service period and 3 months	options         price         interest rate           1,000,000         \$1.55         12 months service period and 3 months share price         T2 0.67% T3 0.68% T4 0.73%	options         price         interest rate           1,000,000         \$1.55         12 months service period and 3 months share price         T1 0.66% 47.04% 57.03% 47.04% 57.03% 57.03% 57.03% 57.03% 59.30% 59.30% 61.59%	options         price         interest rate           1,000,000         \$1.55         12 months service period and 3 months share price         T1 0.66% 47.04% 13-Aug-22 57.03% 13-Aug-23 59.30% 13-Aug-23 61.59% 13-Aug-24 61.59% 13-Aug-25	options         price         interest rate         yield           1,000,000         \$1.55         12 months service period and 3 months share price         T1 0.66% 17.04% 13-Aug-22 - 57.03% 13-Aug-23 - 13-Aug-23 - 13-Aug-24 - 58-Aug-24 - 13-Aug-25

# PolyNovo Limited Directors' declaration 30 June 2021

In accordance with a resolution of the Directors of PolyNovo Limited, I state that:

In the opinion of the Directors:

The Financial Report and the Remuneration Report included in the Directors' Report, of the Company and of the Group are in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the Company and the Group's financial position as at 30 June 2021 and of their performance for the year ended on that date;
- complying with Australian Accounting Standards and Corporations Regulations 2001; and
- complying with International Financial Reporting Standards as issued by the International Accounting Standards Board.

There are reasonable grounds to believe that the Company and the Group will be able to pay their debts as and when they become due and payable.

This declaration has been made after receiving the declarations required to be made to Directors in accordance with section 295A of the *Corporations Act 2001* for the financial period ended 30 June 2021.

On behalf of the directors

Mr David Williams Chairman

26 August 2021



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# Independent Auditor's Report to the Members of PolyNovo Limited Report on the Audit of the Financial Report

# Opinion

We have audited the financial report of PolyNovo Limited (the Company) and its subsidiaries (collectively the Group), which comprises the consolidated statement of financial position as at 30 June 2021, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the Corporations Act 2001, including:

- giving a true and fair view of the consolidated financial position of the Group as at 30 June a) 2021 and of its consolidated financial performance for the year ended on that date; and
- b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

# **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Group in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial report of the current year. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, but we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial report. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial report.



### Going concern basis of preparation of financial statements

#### Why significant

As described in Note 2 of the financial report, the financial statements have been prepared on a going concern basis.

The Group incurred a loss of \$4.3 million during the year and had net operating cash outflows of \$0.3 million. It is anticipated that further investment will be incurred by the Group in its planned growth and ongoing product commercialisation over the next 12 months. The Group's forecast growth in revenues and cash inflows may be impacted by COVID-19 differently in each of the geographies it operates within, which could impact on the Group's ability to pay its debts and obligations as they fall due.

The Directors have considered existing cash and working capital balances, available current financing facilities, and forecasts of future cash flows for a period of at least 12 months from the date of the financial report. The Cash flow forecasts involve judgements and estimations based on management's view of business operations, expected growth and market conditions.

Assessing the appropriateness of the Group's basis of preparation of the financial statements on a going concern basis required judgement in assessing the Group's forecast cashflows for a period of at least 12 months from the date of the audit report.

The availability of sufficient cash flows and/or funding is critical to the ongoing viability of the business and, as such, was a significant aspect of our audit.

# How our audit addressed the key audit matter

Our audit considered the requirements of Australian Auditing Standard ASA 570 *Going Concern*. Our audit procedures included but were not limited to:

- Obtained and evaluated management's assessment of the Group's ability to continue as a going concern, including the related forecast cash flows for the 12 month period ending 31 August 2022 including all relevant information based on our knowledge of the Group as a result of our audit.
- Reviewed the financial condition of the Group taking into consideration the debts on the statement of financial position at year end and the Group's ability to settle its debts as and when they become due.
- Assessed the forecast cash flow assumptions based on historical results, current economic and industry indicators, publicly available information and the Group's strategic plans. This included assumptions in relation to customer sales values and retention rates, cashflow saving initiatives including deferral of identified projects and growth rates.
- Reviewed relevant external information to assess a range of possible scenarios, including those associated with the impact of COVID-19 in the different geographies the Group operates within.
- Obtained evidence with respect to the Group's forecast modelling including support for customer growth, sales ordering, current and recent sales run rates and identified cash savings.
- Inquired of management as to whether they are aware of any events or conditions through to the date of our audit report that may cast significant doubt on the entity's ability to continue as a going concern.
- Assessed the appropriateness of the Groups' going concern basis of preparation disclosures for financial statements for consistency with Australian Accounting Standards.

### Recognition of revenue

### Why significant

The Group has recognised revenue from the sale of commercial products and revenue from services performed in respect of research and development activities.

For sales of commercial products, revenue is recognised upon delivery of the product to the customer. The Group sells to customers in various geographic territories. Commercial product sales have significantly increased this financial year. Services revenue is recognised as the services are delivered.

# How our audit addressed the key audit matter

Our audit procedures with respect to the Group's revenue recognition included:

- Assessed new contracts with customers for terms and conditions that could impact the timing of recognition and measurement of revenue.
- Assessed the operating effectiveness of the Group's revenue controls by testing a sample of controls with respect to the initiation and recording of commercial sales transactions.



### Recognition of revenue (continued)

### Why significant

Notes 2, 3 and 4 of the financial statements outline the Company's accounting policies with respect to revenue recognition and revenue disclosures.

Revenue recognition was considered a key audit matter due to the increasing sales volumes and customer arrangements entered into by the Group.

# How our audit addressed the key audit matter

- Assessed on a sample basis, whether revenue was correctly recognised based on the products delivered as at 30 June 2021 with reference to supporting documentation including contracts, purchase orders proof of delivery, cash receipts and credit notes.
- Assessed the Group's performance obligations under the services contracts to check that revenue is recognised only for services provided during the year and at the contracted rate.
- Assessed whether the Company's revenue disclosures as outlined in Notes 2, 3 and 4 are complete and meet the requirements of Australian Accounting Standards.

### Existence and valuation of inventory

#### Why significant

At 30 June 2021, the Group held inventory of \$1.98 million which comprised raw materials, work in progress and finished goods. The disclosure in respect of inventory is included in note 16 of the financial statements.

Material inventories were held at a central warehouse in Australia and by third-party logistics providers in the United States of America ('US').

The cost of inventory is determined based on the standard cost of production including overheads and, where applicable, capitalisable manufacturing variances. The net realisable value of the inventory is assessed at year end considering sale price of product, forecast usage, expiry dates of products and quality assessments.

The existence and valuation of inventory was considered a key audit matter given the significance to the group of inventory and the judgements required in determining the valuation of inventory.

#### How our audit addressed the key audit matter

Our procedures with respect to existence and valuation of inventory included:

- Attended inventory counts that occurred at the year end, reperforming a sample of the inventory counts and agreeing count results into the year-end inventory listing. Due to travel and social distancing restrictions resulting from the COVID-19 pandemic, we could not physically attend the US third-party logistics provider inventory count. However, we observed the inventory counts using video streaming and other technologies.
- Assessed that the nature of costs included in inventory, including allocations of labour and manufacturing overheads, were consistent with the requirements of Australian Accounting Standards.
- Agreed, on a sample basis, the amount of costs capitalised into inventory to supporting documentation.
- Assessed and recalculated the Group's manufacturing variances.
- Assessed inventory net realisable values with reference to the ageing of inventory, expiry dates, gross margins achieved, sales forecasts and outcomes of quality assessments.
- Assessed whether the Group's disclosures in respect of inventory in the financial statements are complete and meet the requirements of Australian Accounting Standards.



# Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information included in the Company's 2021 annual report other than the financial report and our auditor's report thereon. We obtained the directors' report that is to be included in the annual report, prior to the date of this auditor's report, and we expect to obtain the remaining sections of the annual report after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon, with the exception of the Remuneration Report and our related assurance opinion.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

# Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the Group to express an opinion on the financial report. We are
  responsible for the direction, supervision and performance of the Group audit. We remain solely
  responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated to the directors, we determine those matters that were of most significance in the audit of the financial report of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



# Report on the Audit of the Remuneration Report

# Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 16 to 26 of the directors' report for the year ended 30 June 2021.

In our opinion, the Remuneration Report of PolyNovo Limited for the year ended 30 June 2021, complies with section 300A of the *Corporations Act 2001*.

# Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Ernst & Young

Ernet +

Ashley Butler Partner Melbourne

26 August 2021

# PolyNovo Limited Shareholder information 30 June 2021

# **Additional Information Required by ASX**

For the year ended 30 June 2021

# **Ordinary Shares**

As at 13 August 2021 there were 661,388,044 ordinary shares on issue held by 21,588 shareholders. Each ordinary share carries one vote per share.

Top 20 Shareholders as at 13 August 2021

	Number of	2/ 11 1/
Shareholder	shares	% Units
HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	86,192,215	13.03
J P MORGAN NOMINEES AUSTRALIA PTY LIMITED	41,780,382	6.32
CITICORP NOMINEES PTY LIMITED	27,212,802	4.11
MOGGS CREEK PTY LTD < MOGGS CREEK SUPER A/C>	17,800,000	2.69
NATIONAL NOMINEES LIMITED	16,084,276	2.43
LATERAL INNOVATIONS PTY LTD <trust a="" c=""></trust>	10,924,103	1.65
MR ANTHONY SHANE KITTEL + MRS MICHELE THERESE KITTEL <kittel family<="" td=""><td></td><td></td></kittel>		
SUPER A/C>	7,960,000	1.20
BNP PARIBAS NOMS PTY LTD <drp></drp>	7,944,172	1.20
BNP PARIBAS NOMINEES PTY LTD <ib au="" drp="" noms="" retailclient=""></ib>	6,340,183	0.96
BNP PARIBAS NOMINEES PTY LTD <agency a="" c="" drp="" lending=""></agency>	5,300,974	0.80
MS SIMONE MAREE BEKS	4,185,095	0.63
MR PAUL GERARD BRENNAN	4,185,095	0.63
COMMONWEALTH SCIENTIFIC AND INDUSTRIAL RESEARCH ORGANISATION	4,081,250	0.62
NETWEALTH INVESTMENTS LIMITED <wrap a="" c="" services=""></wrap>	4,019,409	0.61
BNP PARIBAS NOMINEES PTY LTD SIX SIS LTD < DRP A/C>	3,397,939	0.51
SANDHURST TRUSTEES LTD <endeavor a="" asset="" c="" mda="" mgmt=""></endeavor>	3,374,840	0.51
MR PAUL LAPPIN + MRS SIOBHAN LYONS <lappin a="" c="" fund="" super=""></lappin>	3,154,631	0.48
MR DAVID KENLEY	3,139,855	0.47
DR MARCUS JAMES DERMOT WAGSTAFF + MRS LARA KATE WAGSTAFF	3,056,377	0.46
MR LAURENT FOSSAERT	3,014,172	0.46
Total	263,147,770	39.77

### **Unquoted Securities**

Share options over unissued shares

As at 30 June 2021, a total of 2,700,000 share options over ordinary shares are on issue held by four employees. Share options do not carry a right to vote.

PolyNovo issued 1,000,000 share options during the year ended 30 June 2021. Details of the share options issued are included in note 34.

### Share awards over unissued shares

As at 30 June 2021, a total of 3,300,330 share awards over ordinary shares are on issue held by Managing Director. Share awards do not carry a right to vote.

PolyNovo issued -nil share awards during the year ended 30 June 2021. Details of the share awards issued are included in note 34.

# PolyNovo Limited Shareholder information 30 June 2021

The range of shareholders based on number of shares held as at 13 August 2021 is as follows:

Range of Units As at 13 August 2021	Number of holders	Number of shares
1 to 1,000	6,561	3,564,131
1,001 to 5,000	7,628	20,981,275
5,001 to 10,000	2,849	22,488,472
10,001 to 100,000	3,873	119,542,035
100,001 and over	677_	494,812,131
	21,588	661,388,044
Holding less than a marketable parcel	1,113	152,765

# **Voting rights**

Clauses 45 to 54 of the Company's Constitution stipulate the voting rights of members. In summary but without prejudice to the provisions of the Constitution, every member present in person or by representative, proxy or attorney shall have one vote on a show of hands and on a poll have one vote for each share held by the member.

Substantial Shareholder	Number of shares	%
HSBC Custody Nominees (Australia) Limited JP Morgan Nominees Australia Pty Ltd	86,192,215 41,780,382	13.03 6.32
	127,972,597	19.35

# **Quotation of the Company's Shares**

PolyNovo has been granted official quotation for its shares on the Australian Securities Exchange (ASX Code: PNV).

# PolyNovo Limited Corporate directory 30 June 2021

Non-executive Chairman

Mr David Williams

Non-executive Directors

Dr Robyn Elliott

Ms Christine Emmanuel

Mr Leon Hoare Dr David McQuillan Mr Bruce Rathie Mr Andrew Lumsden

Managing Director

Mr Paul Brennan

Company secretary

Mr Jan Gielen

Registered office

Unit 2/320 Lorimer Street

Port Melbourne Victoria 3207 T (03) 8681 4050 F (03) 8681 4099

Share register

Computershare Investor Services Pty Ltd

Yarra Falls

452 Johnson Street Abbotsford, Victoria 3067

T 1300 850 505

Auditor Ernst & Young 8 Exhibition St

Melbourne Victoria 3000

Stock exchange listing

PolyNovo Limited shares are listed on the Australian Securities Exchange (ASX code:

PNV)

Website

www.polynovo.com