

MoneyMe Limited (ASX: MME)

# ASX Announcement

6th September 2021

## MONEYME TRADING UPDATE ORIGINATIONS ACCELERATE THROUGH LOCKDOWN

MoneyMe Limited (ASX: MME) (“MoneyMe” or “Group”) is pleased to provide a trading update for the period ending 31 August 2021.

### Highlights in Q1 FY22 (July and August):

- **Record originations through major lockdowns, \$112m for two months into Q1 FY22**
  - Up 307% on the prior comparative period (\$27m, Jul and Aug 2020)
  - Up 7% on the first two months in Q4 FY21 (\$105m, Apr and May 2021)
- **Credit quality in the loan book increases**
  - The average Equifax score in the loan portfolio increased to above 675 at 31 August 2021 (650, at 30 Jun 2021)
- **MoneyMe hits \$25 million milestone in Autopay originations to date**
  - Autopay accelerates from \$6m in Q4 (launch period) to \$18m (Jul and Aug 2021)
  - Autopay effortlessly processes \$1 million secured vehicle finance in a 24-hour period
- **MoneyMe partners with EasyCars, to reach hundreds of dealerships**
  - MoneyMe will have exclusive direct to dealer auto-finance integration with EasyCars, one of Australia’s leading software providers servicing over 900 car dealerships, to offer Autopay in the dealers CRM

Clayton Howes, MoneyMe’s Managing Director and CEO said:

*“We are incredibly pleased to see the strong originations growth and increasing credit quality in the business, especially in the current environment. It is a testament to our product diversification strategy and huge growth opportunity that exists. The rapid growth in Autopay is exciting, and the new partnership with EasyCars will further accelerate our penetration into the auto-finance market by making Autopay more accessible to dealers.*”

Authorised on behalf of the MoneyMe Board and Disclosure Committee by:  
Clayton Howes  
Managing Director & CEO

## ENDS

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**About MoneyMe**

MoneyMe is a leader in innovation with its own technology (Horizon Technology Platform) and AI to deliver highly automated innovative credit products and customer experiences.

MoneyMe originates through a diversified mix of credit products and distribution channels to create significant scale and long-term customer advantages. Our automotive finance, personal loans, revolving line of credit and at point-of-sale instalment products are for credit approved customers who are seeking simplicity, fair pricing and flexibility.

MoneyMe's technology platform enables applications to be completed and checked within minutes, security to be established, funds to be disbursed, or credit limits to be available, to the customer shortly after approval.

MoneyMe is an ASX-listed, licensed and regulated credit provider operating in Australia.