



### **ASX Announcement**

23 September 2021

#### InvestorStream Interview - Presentation

AnteoTech Ltd (ASX: ADO) ("AnteoTech" or "the Company") is pleased to provide a copy of the presentation by CEO Derek Thomson for the InvestorStream interview. [ASX 17 September 2021Investor Webinar Invitation]

The webinar will be made available on the Company's website and InvestorStream's YouTube channel as well as AnteoTech's social media platforms this afternoon.

This announcement has been authorised for release by the Board.

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#### About AnteoTech Ltd (ASX:ADO)

AnteoTech is a surface chemistry company with Intellectual Property ("IP") in its core technology product groups AnteoCoat™, AnteoBind™ and AnteoRelease™. The Company's purpose is to create shareholder value by identifying and solving important global industry problems by providing unique value-add solutions for its customers. Customers operate in the life sciences, diagnostics, energy and medical devices markets.

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AnteoTech Ltd (ASX:ADO)

**Investor Update** 

23 September 2021

Derek Thomson, CEO

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#### EuGeni SARS-CoV-2 Ag RDT - CE Marked - not available in other jurisdictions

- The COVID-19 rapid antigen test (RAT) must not be supplied for the purpose of self-testing
- The COVID-19 rapid antigen test must only be used by relevant practitioners, or persons under their supervision, who are trained in the correct use of the goods and the interpretation of the test results
- Negative test results do not exclude infection with COVID-19 (so face masks, social distancing and good hygiene practice must be maintained)
- Positive test results or symptomatic persons require immediate confirmatory testing with a polymerase chain reaction (PCR) test.

# S Anteo Tech

SLife Science

#### **EUGENI LEVERAGING THE PLATFORM**



Our vision is to leverage the EuGeni platform across multiple markets, creating multiple revenue streams.

EuGeni

**Multiple Tests** 

COVID-19

Family of Tests

#### **Development Capability**

Strong team of Scientists Scientific team growing **Strong Development Results** 

#### **Marketing & Sales**

Sales team in Brisbane, Europe, Asia 2 PR firms appointed 1 Creative agency Marketing Lead appointment in progress





#### **AnteoBind Europium**

Unique patented AnteoBind Continued strong conjugation success



### **Global Distribution**

#### **Network**

6 Distributors 13 Territories in pipeline **US Market Entry planning** underway

#### **Reader Innovation**



Testing of new readers targeting new segments underway

#### **Global Manufacturing**



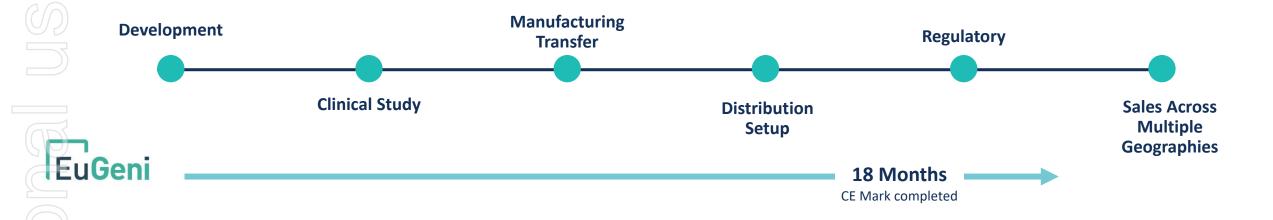
Spanish test strip manufacturing Brisbane manufacturing capability New facilities Local and offshore assembly

**Life Science** 

#### **EUGENI – COVID-19 RAT - SIGNIFICANT PROGRESS IN 18 MONTHS**



- Average cost and time for developing and bringing to market a Point of Care Diagnostics Platform is \$34M and six years.1
- EuGeni development costs to date a fraction of the industry benchmark.
- Development timelines accelerated by leveraging AnteoBind technology and deep conjugation expertise.
  - Time to market accelerated by careful selection of technology partners and investment of time in these partnerships.
- Multiple, simultaneous regulatory processes underway, including TGA.





#### **REPUTATION & DIFFERENTIATION WILL DRIVE SUCCESS**





**PERFORMANCE** 

Reader based - Sensitivity 97.3% Specificity 99.6%<sup>1</sup>



**SPEED TO RESULT** 

15 minutes incubation, less than 1 minute in reader,

Up to ~60 tests per hour per reader<sup>2</sup>



**READING WINDOW** 

Valid & consistent result up to 2 hours<sup>3</sup> after incubation.

Advantage over other tests with ~ 5-10 min windows



**DATA CAPABILITY** 

- Stores patient result data on the reader,

- Can be interfaced to patient/customer management system,

- Touch Screen Navigation

- Simple User Interface



CONNECTIVITY

LAN & WiFi



**SUITE OF TESTS** 

COVID-19 Antigen, COVID-19 Flu A/B Multiplex, Sepsis Family

+ Bacterial, Viral, Infectious future development



<sup>1.</sup> AnteoTech internal EuGeni Sars-CoV-2 product development: validation report and document AI-SCV2AGK Instruction for Use

<sup>2.</sup> Number of tests performed per hour is dependent on users experience and workflow setup.

<sup>3.</sup> AnteoTech internal EuGeni Sars-CoV-2 product development: validation report and document AI-SCV2AGK Instruction for Use

#### **EUGENI – DELIVERS PLATFORM TO SCALE FOR MULTIPLE TESTS**



Use the pandemic to gain entry into the global device based PoC Rapid Diagnostic Market through the COVID-19 RAT. Leverage the Reader base with Multiple Differentiated Tests.\*

- Multi market launch of COVID-19 RAT
- EuGeni Readers placed across global markets
- Creates users ready for new test in pipeline
  - Enables stable business growth over time targeting large high growth market.





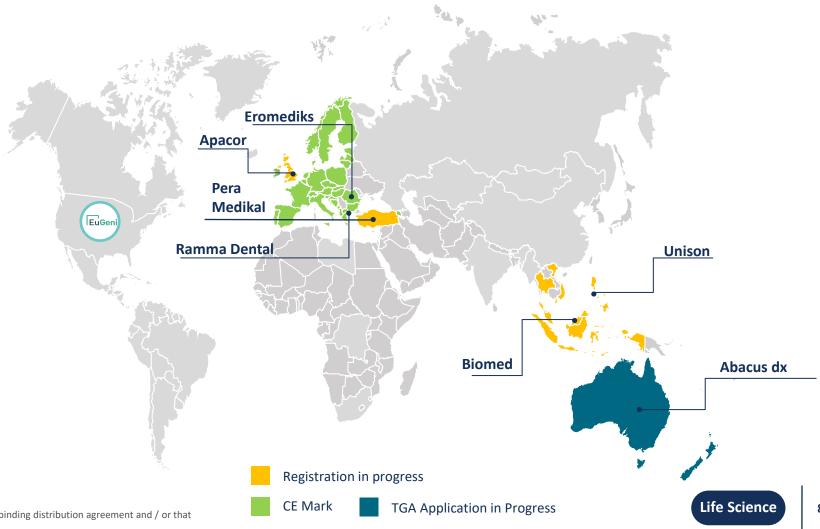


#### **GROWING GLOBAL MARKET PRESENCE**



Growing European and SE Asian presence, with activities and planning under way for US Market entry in 2022.

- 7 Distributors signed covering
   14 territories
- 13 additional distributor leads in varying stages of discussion\*
- US Market Entry planned for 2022\*
- Appointment of US market entry and marketing consultants previously advisors to Ellume
- In discussions with US based clinical
   research organization for FDA required
   clinical studies



<sup>\*</sup> There is no guarantee that negotiations will result in a binding distribution agreement and / or that necessary regulatory approvals will be obtained .

#### MANUFACTURING STRATEGY – SCALING TO DELIVER



- Operon (Spain) existing manufacturing with stock in inventory.
- Brisbane (Australia) strip manufacturing to come online early 2022.
- Assembly capacity to be added in Australia and Asia



ASSEMBLE: 8 MILLION CASSETTES at Operon (equal to 320,000 kits)

#### ASSEMBLE:

#### 12 MILLION CASSETTES

via assembly partners in Europe, Mid-Asia, Australia and North America.1





AnteoTech 12 million STRIP CAPACITY

ASSEMBLE: 12 MILLION CASSETTES

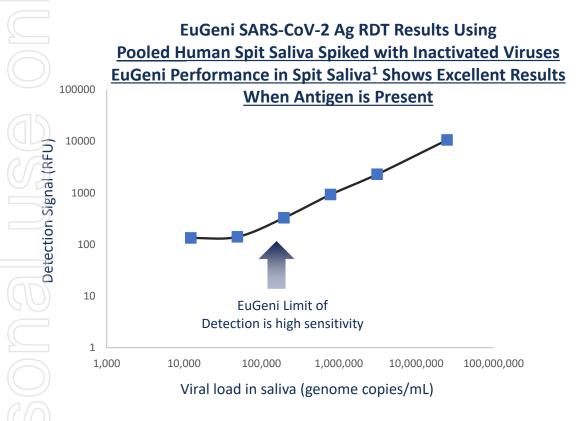
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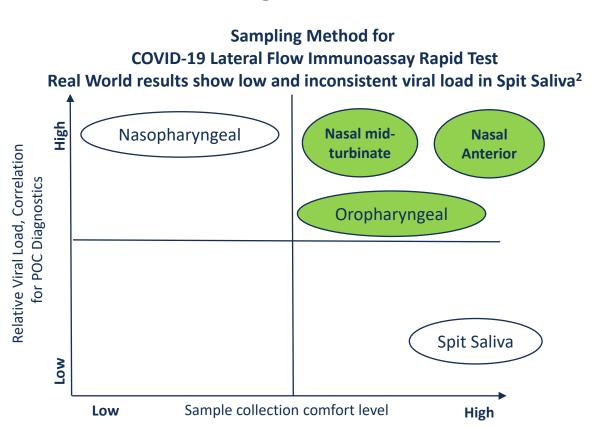


## OUR INTENTION IS TO OFFER SAMPLING METHODS THAT MAKE THE TEST MORE COMFORTABLE WITHOUT SACRIFICING PERFORMANCE



We have chosen not to compromise sensitivity for comfort. Our current sampling development focuses on methods which provide high viral load harvesting sites and comfort for POC testing.





<sup>1.</sup> AnteoTech internal EuGeni SARS-CoV-2 product development: in-house validation report using pooled saliva samples with three replicates at each viral load dose point 2. Reference Study Panbio Saliva https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7725051/



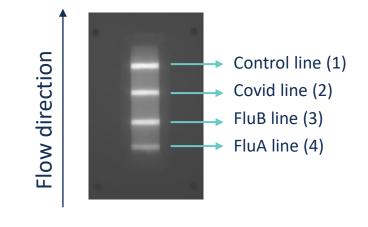
### **COVID-19 FLU A/B MULTIPLEX**

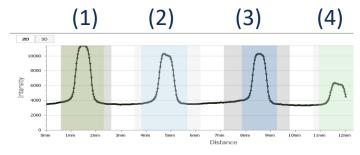


The US CDC encourages laboratories to consider adoption of a multiplexed method that can facilitate detection and differentiation of SARS-CoV-2 and influenza viruses.<sup>1</sup>

- Prototype finalisation on track
- Recording strong signal-to-blank ratio to improve assay's lower Limit of Detection (LoD)
- Observing no cross-reactivity between the three markers & control in the multiplexed detection
- Discussion and planning for clinical trials in US underway
- Preliminary head to head results indicating strong performance and differentiating sensitivity

UV excited EuGeni Multiplex test strip arrangement and detection signal as displayed in software for analysis









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#### SEPSIS FAMILY OF TESTS

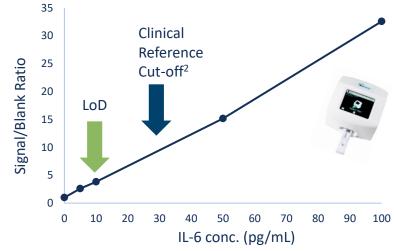


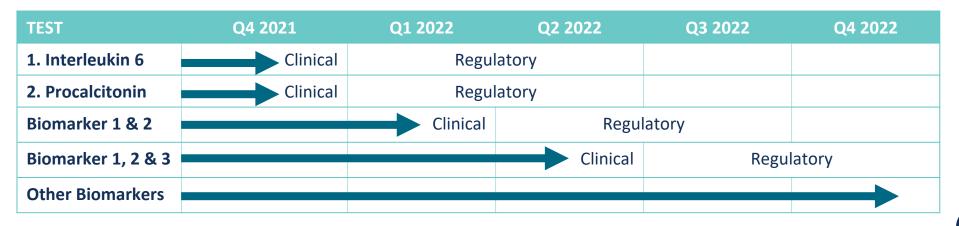
EuGeni platform for Sepsis - offering de-centralised quantitative diagnostics at the point of need creating significant values for the platform and AnteoTech.

Example Interleukin 6
Test LoD below Clinical Cut-off Achieved
(data on file)1

- Accelerated program to deliver 'Family' of quantitative biomarker tests for Sepsis
  - Dedicated development team recruited
- Speed to market increased through splitting into individual biomarkers
- Targeting emergency and hospital critical care, remote care medicine market







- 1. AnteoTech internal Sepsis Biomarkers product development: IL-6 rapid test feasibility study
- 2. https://www.ncbi.nlm.nih.gov/pmc/articles/PMC6647648/; https://journals.lww.com/md-journal/Fulltext/2018/11210/Interleukin 6 for early diagnosis of neonatal.12.aspx

# S AnteoTech

#### **OUR APPROACH TO ANTEOX COMMERCIALISATION**







Binder material manufacturer Collaborator 8





Active material manufacturer

Collaborator 2

### **ANTEOX**

- Matching of AnteoX with specific binder chemistries of collaborators
- Fine-tune AnteoX properties & facilitate process integration with collaborators
- Progress relationship to commercial level
   & prepare for low volume AnteoX supply



SILICON ANODE REFERENCE DESIGN







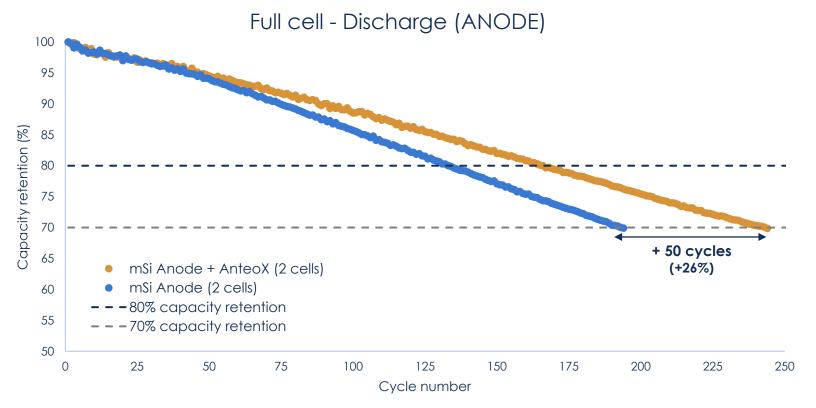
Enhances Cohesion of the Anode

## OUTSTANDING RESULTS DRIVE PROGRESSION TO CUSTOMER DEMONSTRATIONS



#### AnteoX demonstrates a 26% increase in full cell cycle life (at 70% capacity retention)<sup>1</sup>

- AnteoX anode design capacity set at substantially higher levels compared to current industry standard
- AnteoX adds 50 cycles to very high anode design capacity in full cells (+26%)

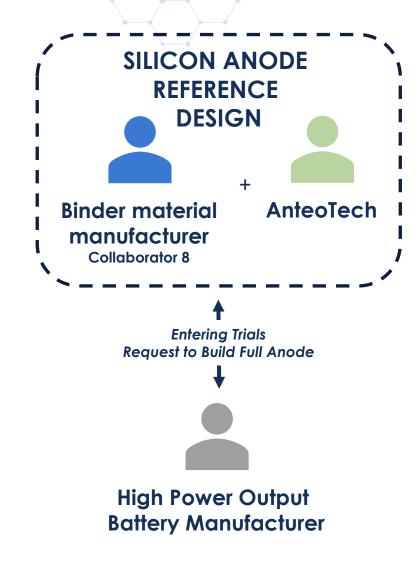


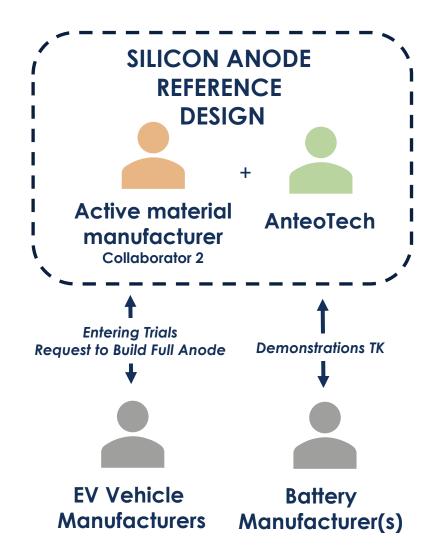
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Energy

#### PROGRESSION OF DEMONSTRATIONS







# S Anteo Tech

#### **SNAPSHOT TODAY**



AnteoTech is commercialising innovative patented technology – with revenue opportunity across two key growth sectors: Point of Care (POC) diagnostics and Lithium-ion battery market

- COVID-19 Rapid Antigen Test (RAT) launched April 2021 into growth market
- Developing COVID-19 Flu A/B for commercialisation in late 2021/early 2022
- Accelerating development of Sepsis detection test, to enter clinical trials in early 2022
- AnteoBind key component in Ellume's FDA EUA authorised COVID-19 RAT now in US market
- Growing international POC distribution network
  - Developing global partnerships in battery vertical to develop silicon capacity leveraging our technology
  - Financials cash balance \$21.3M (as at 30 June 2021)







<sup>1.</sup> Cash at 30 June 2021 2. Lithium ion battery market growing in excess of 9% CAGR - Source: Rechargeable Battery Market Main Trends 2017-2030, Avicenne Energy 3. Lateral Flow Assays market forecast growth of 6.3% CAGR 20020-2026 - Source Market Forecast:

#### **EUGENI – COVID-19 RAT - SIGNIFICANT PROGRESS IN 18 MONTHS**



#### The EuGeni COVID-19 RAT rollout is progressing well. Key achievements to date:

- Designed, built and delivered first lateral flow test12 months on time & budget
- ✓ Developed EuGeni Reader Platform < 12 months
- ✓ Achieved market leading High Sensitivity & Specificity
- ✓ CE Mark Registration
- ✓ Signed 6 distributors
- ✓ Distributor onboarding, training & market planning
- ✓ Undertaking regulatory processes in 11 jurisdictions
- ✓ Commenced sales
- ✓ TGA Application in progress
- Ongoing evaluation of sample collection methods to increase patient comfort



## S Anteo Tech

AnteoTech Ltd (ASX:ADO)

**Derek Thomson**Chief Executive Officer