Annual Report

2020 – 2021

apollo® TOURISM & LEISURE LTD

APOLLO TOURISM & LEISURE LTD

The journey continues

FY21 Results Overview

Total Revenue	$293.3M
Statutory Net Loss After Tax	$(17.9M)
Earnings Before Interest And Tax	$(14.8M)

Contents

Apollo Tourism & Leisure (ASX: ATL) is a multi-national, vertically integrated manufacturer, rental fleet operator, wholesaler and retailer of a broad range of recreational vehicles (RVs) including motorhomes, campervans and caravans.

COVID-19 continued to disrupt tourism markets around the world with international border closures remaining in place for the entirety of FY21.

Despite the absence of international guests, in periods where domestic borders were open, Apollo was able to generate strong domestic demand with domestic revenues significantly exceeding pre-COVID levels.

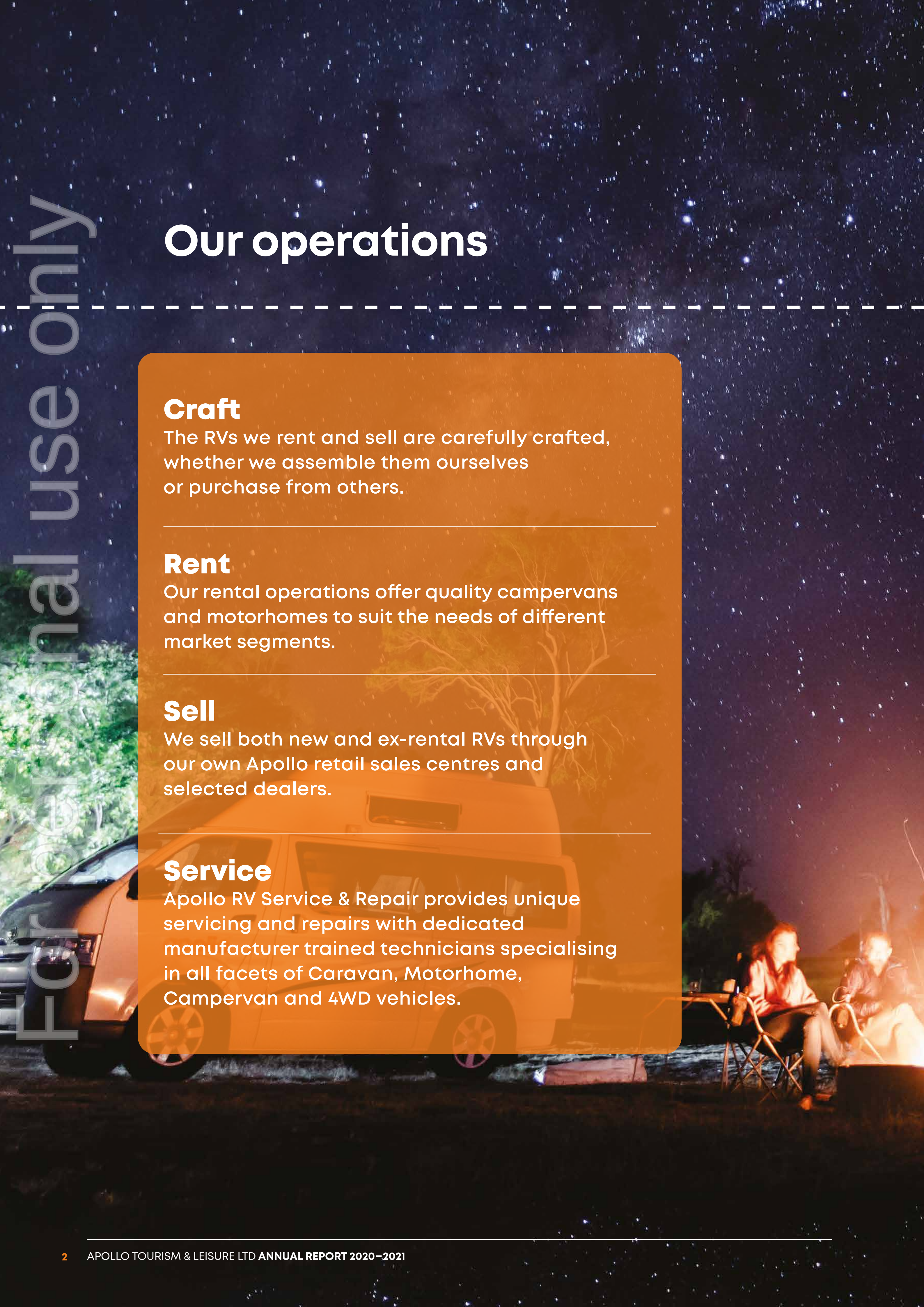
Record levels of RV sales demand were experienced in all regions, with revenue from RV sales and associated servicing and parts sales helping to partially mitigate the loss in rental income during the year.

Ex-rental fleet vehicle sales were accelerated in Australia, New Zealand and Canada during the year in response to the downturn in rental demand and strong RV sales demand.

The volume of new RV sales in Australia was impacted by the partial closure of RV manufacturers during Victoria's extended lockdown and Apollo's scaled back FY21 production.

The European peak summer 2020 period remained largely restriction free, allowing the segment to improve its performance on the prior year.

Given the significant current and ongoing impact of COVID-19 on the business, the Board has determined there will be no dividend declared for FY21.



Our operations

Craft
The RVs we rent and sell are carefully crafted, whether we assemble them ourselves or purchase from others.

Rent
Our rental operations offer quality campervans and motorhomes to suit the needs of different market segments.

Sell
We sell both new and ex-rental RVs through our own Apollo retail sales centres and selected dealers.

Service
Apollo RV Service & Repair provides unique servicing and repairs with dedicated manufacturer trained technicians specialising in all facets of Caravan, Motorhome, Campervan and 4WD vehicles.

Defining our Impact

Apollo has partnered with Brisbane-based strategic design agency, Hatched, to help us rethink how we do things to make a difference. By considering the impact Apollo has in all areas of business and life, we have the opportunity to positively influence everything we touch. Hatched are assisting us to shape our journey to bring new meaning and purpose into our experience of work and travel, become a better business and create a better future for our children and generations to come.

By defining our current impact, we can maintain and strengthen our core business, giving us a platform to improve upon. Over the next few years, we'll be exploring and discovering new ways of creating value through sustainability and impact.

The global RV solution

Europe and UK
$13.2M
Revenue
$(0.1)
EBIT
~300
Rental fleet

Australia
$171.0M
Revenue
$(12.7)
EBIT
~1,100
Rental fleet

New Zealand
$22.7M
Revenue
$(4.1)
EBIT
~700
Rental fleet

North America
$86.6M
Revenue
$(0.2)
EBIT
~600
Rental fleet

The road ahead

Tourism and Industry Outlook

Apollo anticipates tourism in its regions to commence recovery in CY22 as vaccination programs are executed. European and Canadian markets are close to a full reopening of international borders and the ramp up of vaccine rollouts is now front-of-mind in Australia and New Zealand, providing a clear recovery pathway towards the ending of lockdowns and travel restrictions.

The reopening of many borders in Europe and Canada is extremely pleasing and while the outbreak of the Delta variant in Australia and New Zealand has proven to be a setback for domestic travel, it has highlighted the need for Federal and State Governments to ramp up the vaccine rollout and allow the country to return to normal, as is happening in other parts of the world.

Apollo's FY22 outlook

Apollo is ideally placed to service international and domestic guests looking for "COVID-19 safe" ways to explore the great outdoors with family and friends.

Global RV supply chain issues constrained new RV sales deliveries during FY21 and the Company is proactively working with existing and alternative suppliers to alleviate the impact of these constraints in H1 FY22 to increase volume output.

With record RV sales demand, a growing forward rental book, a lower permanent cost base, and strengthened technological, people and financial infrastructure, Apollo is well placed to benefit from the reopening of domestic and international borders and return to profitability.

Easy as Apollo

COVID-19 has fundamentally changed the primary source of travelers in each of our regions, and Apollo has capitalized on the opportunity to convert more domestic holiday makers to RV travel. The "Easy As" campaign that was launched in Australia and New Zealand in May 2020 remains in market, along with activity tailored to leverage off national and state tourism bodies encouraging people to see their own backyard.

A similar, "Find Your…" campaign was also launched in Canada to encourage Canadian's to get out and explore Canada after many months of lockdown.

Qantas Frequent Flyer Partnership

Apollo has entered into a partnership with Qantas Frequent Flyer, allowing guests to earn frequent flyer points on their Apollo bookings in Australia and New Zealand. This is an exciting partnership for Apollo that will allow for the leveraging of Qantas' strong international brand name and vast customer base.

Chairman & Managing Director report

Dear Shareholder,

Eighteen months on from the initial outbreak of COVID-19 it is incredible to think that the impact of the pandemic is still so widespread and profound.

However, with the recent reopening of international borders in Europe and Canada and rising vaccination rates, we can now see light at the end of the tunnel and have a renewed optimism that the worst of the impact on the tourism and travel industry is behind us.

The global RV industry has strengthened over the last 12 months, driven by the self-contained, socially-distanced means of travel RVs provide and the pent up demand for freedom flowing from extended lockdowns and travel restrictions.

During FY21, Apollo has continued to implement its COVID-19 response plan initiatives through cost reductions and enhancements to our technology and service offerings, further strengthening our business as we progress towards the post-COVID-19 recovery phase.

Despite the improvements we made to our business during the year, the impact of COVID-19 for the full financial year is reflected in our Statutory Net Loss After Tax of $17.9M.

YEAR IN REVIEW

After successfully negotiating the initial "survival months" following the onset of COVID-19 in the second half of FY20, we had to take a step back and critically assess each area of our business and identify what changes needed to be made to ensure we could navigate beyond the worst of the pandemic and come out the other side stronger and more efficient.

With international borders remaining closed for most of the year in our operating markets, we pivoted our focus towards domestic rental markets and pleasingly saw a marked increase in rental revenue from domestic guests. In some months, when domestic travel was unrestricted, we achieved higher rental revenues from domestic guests compared to pre-COVID-19 levels. This demonstrated the strength of our brand and the appeal of RV holidays to a domestic market. Despite the positive domestic market activity, the ongoing domestic lockdowns and loss of international guests could not be materially offset, and global rental revenue reduced by $71.1M from the prior year.

Demand for RV sales reached record levels throughout the year as customers sought self-drive, alternative leisure activities. We continued to sell down our rental fleet to capitalise on this strong demand, rightsize the fleet to forecast demand, generate additional cash flows and reduce fleet holding costs. This enabled us to reduce group debt by $52.8M.

While strong sales margins were achieved globally, new vehicle delivery volumes in Australia were constrained by COVID-19 related supply chain issues and dealership closures. Pleasingly, we now hold a record vehicle sales forward order book in Australia and we anticipate that strong RV sales demand will continue globally throughout FY22.

We engaged Deloitte to undertake a detailed review of our Brisbane manufacturing facility's operations during the year, to ensure we can satisfy RV demand effectively and sustainably, now and into the future.

Several cost savings and efficiency initiatives were identified that are currently being implemented. The benefits of these initiatives are expected to crystallise in FY22 and beyond.

In May 2021 we announced that we have entered into a partnership with the Qantas Frequent Flyer program. We are confident this will be a long-standing and fruitful relationship that will allow us to leverage Qantas' strong brand name and vast customer base.

LIQUIDITY

Liquidity management remained front-of-mind during the year. We preserved our cash reserves through cost reductions, accessing Government support funding, accelerating fleet sales and reducing capital expenditure. Capital outlay on fleet replenishment throughout FY22 will be closely monitored to align acquisitions with the expected increase in rental activity, subject to OEMs meeting vehicle delivery timeframes which have been impacted in recent months due to supply chain issues. Additional fleet will be funded utilising our existing asset financing facilities.

We have drawn down Government support funding totalling $31.1M. We are thankful for the ongoing support we have received from the Governments in our operating regions, which we have seen most recently with Export Finance Australia agreeing to a revised repayment schedule on its $15.0M COVID-19 support facility. This will reduce the Company's cash commitments by $6.5M in the next 12 months.

We would also like to thank our landlords and funding partners, who provided rent and repayment holidays into the early months of FY21. We recommenced normal payment schedules for all leases and funding facilities in 2020.

The Government support facilities, coupled with careful liquidity management, have allowed us to trade through the worst of the COVID-19 pandemic and retain the capacity to invest in inventory and fleet to meet emerging demand.

PEOPLE

Our first priority during the pandemic has been to ensure the health and wellbeing of our people and guests. In addition to COVID-safe workplans, we have utilised technology to change many of our people facing procedures including an increase in the amount of information gathered online pre-trip and contactless pick-ups.

We are thankful for the Government support measures offered to preserve jobs in most regions, which we accessed where and when available. Our goal is to return our people to full-time work and pay as activity recovers, which has been possible in many regions.

However, we already need to retain flexibility when unexpected lockdowns or border closures occur, and again are grateful of the Government assistance being made available in some regions when this occurs.

Chairman & Managing Director report (CONTINUED)

We acknowledge the pandemic related challenges faced by our people globally and greatly appreciate the resilience, flexibility and professionalism demonstrated by them during FY21.

We would also like to thank Apollo's guests, suppliers, and partners for their continued support of our business, especially during these unprecedented and challenging times.

WHERE TO NEXT

Apollo is focused on managing the business into a post-pandemic world.

As vaccination programs continue to be successfully executed, we anticipate that tourism markets in our operating regions will commence recovery in CY22, albeit at different speeds. European and Canadian markets are close to a full reopening of international borders. The ramp up of vaccine rollouts is now a primary focus in Australia and New Zealand and should provide a clear recovery pathway towards the ending of lockdowns and travel restrictions.

Apollo is ideally placed to service international and domestic guests looking for "COVID-19 safe" ways to explore the great outdoors with family and friends. We will continue to invest in initiatives focused on stimulating domestic demand and will work with our travel booking partners to rebuild international demand into the 2022 northern hemisphere summer.

We will purchase or manufacture new rental fleets for all regions in readiness for anticipated FY22 demand. We expect RV sales markets to remain buoyant globally. The constraints experienced by supply chain issues are expected to ease in the later part of FY22.

Apollo is confident it has sufficient liquidity and capacity to navigate beyond the current challenges presented by COVID-19 and we believe Apollo is well positioned to return to profitability when borders reopen.

In closing, we would like to thank our shareholders for their continued support.

Luke Trouchet
CEO and Managing Director

Sophie Mitchell
Non-Executive Chairman

Directors' report

APOLLO TOURISM & LEISURE LTD

Directors' report

30 JUNE 2021

1. Company details

Name of entity:	Apollo Tourism & Leisure Ltd
ABN:	67 614 714 742
Reporting period:	For the year ended 30 June 2021
Previous period:	For the year ended 30 June 2020

2. Results for announcement to the market

				$'000
Revenues from ordinary activities	down	20.0%	to	293,351
Loss from ordinary activities after tax attributable to the owners of Apollo Tourism & Leisure Ltd	down	70.8%	to	(17,853)
Loss for the year attributable to the owners of Apollo Tourism & Leisure Ltd	down	70.8%	to	(17,853)

	2021 Cents	2020 Cents
Basic loss per share	(9.59)	(32.89)
Diluted loss per share	(9.59)	(32.89)

Comments

The loss for the Consolidated Entity after providing for income tax amounted to $17,853,000 (30 June 2020: $61,234,000).

An explanation of these figures is contained in 'Review of operations' included within the Directors' report in the attached Annual Financial Report.

3. Net tangible assets

	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	8.13	17.53

Net tangible assets calculations above include the right-of-use assets and the related lease liability.

4. Dividends

Current period

There were no dividends paid, recommended or declared during the current financial period.

Previous period

There were no dividends paid, recommended or declared during the current financial period.

5. Dividend reinvestment plans

The following dividend or distribution plans are not currently in operation with no dividend payments being made:

The Company has a dividend reinvestment plan,, a copy of which can be downloaded from the Apollo website at https://apollotourism.com/.

The last date(s) for receipt of election notices for the dividend or distribution plans: N/A

6. Details of associates and joint venture entities

	Reporting entity's percentage holding		Contribution to (loss)/ profit (where material)	
Name of associate/joint venture	Reporting period %	Previous period %	Reporting period $'000	Previous period $'000
Camplify Holdings Limited (previously Camplify Co (Australia) Pty Ltd)	17.79%	24.95%	(524)	(946)
Group's aggregate share of associates and joint venture entities' (loss)/profit (where material)				
(Loss)/profit from ordinary activities before income tax			(524)	(946)

7. Foreign entities

Details of origin of accounting standards used in compiling the report:

Results for all international operations have been calculated using International Financial Reporting Standards.

8. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements have been audited and an unqualified opinion has been issued.

9. Attachments

Details of attachments (if any):

The Financial Report of Apollo Tourism & Leisure Ltd for the year ended 30 June 2021 is attached.

10. Signed

Signed

Tennille Carrier
Company Secretary
Brisbane

Date: 24 August 2021

Directors' report

30 JUNE 2021

Apollo Tourism & Leisure Ltd
ABN 67 614 714 742
Annual Report – 30 June 2021

Directors	Sophia (Sophie) Mitchell, Non-executive Chairman. Brett Heading, Non-executive Director. Robert Baker, Non-executive Director. Luke Trouchet, Managing Director and Chief Executive Officer. Karl Trouchet, Executive Director — Strategy and Special Projects.
Company secretary	Tennille Carrier.
Registered office	698 Nudgee Rd, Northgate QLD 4013.
Principal place of business	698 Nudgee Rd, Northgate QLD 4013.
Share register	Computershare Investor Services Ltd.
Auditor	BDO Audit Pty Ltd.
Primary Lawyers (Australia)	Jones Day.
Primary Bankers (Australia)	National Australia Bank Limited.
Stock exchange listing	Apollo Tourism & Leisure Ltd shares are listed on the Australian Securities Exchange (ASX code: ATL).
Website	http://www.apollotourism.com/.
Corporate Governance Statement	http://www.apollotourism.com/corporate-governance/.

Directors' report

30 JUNE 2021

The Directors present their report, together with the financial statements, on the consolidated entity (referred to as the 'Consolidated Entity', 'Apollo', or 'the Group') consisting of Apollo Tourism & Leisure Ltd (referred to hereafter as the 'Company', or 'parent entity') and the entities it controlled at the end of, or during, the year ended 30 June 2021.

Directors

The following persons were Directors of Apollo Tourism & Leisure Ltd during the whole of the financial year and up to the date of this report, unless otherwise stated:

- Sophie Mitchell, Non-executive Chairman.
- Brett Heading, Non-executive Director.
- Robert Baker, Non-executive Director.
- Luke Trouchet, Managing Director and Chief Executive Officer.
- Karl Trouchet, Executive Director — Strategy and Special Projects.

Principal activities

Apollo is an ASX listed, multinational, rental fleet operator, vertically integrated manufacturer, wholesaler and retailer of a broad range of RVs, including motorhomes, campervans and caravans.

During the year, Apollo's rental activities were generated from locations across Australia, New Zealand, North America (Canada) and Europe (United Kingdom, Ireland and Germany). Sales of new and used motorhomes and caravans are made through a combination of established dealer networks and retail shopfronts. The Australian manufacturing entity produces the majority of units used by the rental operations in Australia and New Zealand. All North American and European rental vehicles are purchased direct from third party vehicle manufacturers. In addition, the Australian manufacturing entity produces a range of retail motorhomes and caravans under the Winnebago, Windsor and Coromal brands, which are sold through Apollo's retail sales network.

In June 2020, the USA rental operations were put into hibernation as a result of COVID-19 and the country's entire rental fleet was sold with all associated debt fully repaid. The USA operations have remained in hibernation for the 2021 financial year.

There have been no other significant changes in the nature of these activities during the period.

Dividends

There were no dividends paid, recommended or declared during the current or previous financial year.

Review of operations

The Company's operating and financial performance is closely linked with the general economy and more specifically, the travel and tourism industry. The COVID-19 pandemic continues to significantly impact the Group as a result of, among other things:

- unprecedented government-imposed travel restrictions globally,
- "shut down" requirements imposed by governments which impact travel-related businesses, and
- consumer cautiousness associated with travel, and particularly isolation requirements.

Since the COVID-19 pandemic began, the Company has developed a detailed COVID-19 response plan focused on the health and safety of our guests, customers and staff, business continuity planning and liquidity measures.

- Contactless guest pick up and drop off procedures and social distancing requirements were introduced with additional COVID-19 cleaning procedures implemented for all guest fleet, rental branch and retail dealership.
- Implemented flexible working arrangements for staff, where appropriate.
- Provided staff with COVID-19 safe training and paid leave to receive vaccinations.
- Government support loans and wage subsidy programs were received in all regions, where available. Extension of original payments terms on one Government loan has been requested and granted as the pandemic continues.
- Non-executive Directors, executive Directors and executive management globally accepted a pay reduction of 30% from April 2020 to September 2020.
- Staff were encouraged to take annual leave and long service leave entitlements, work hours were reduced, certain staff were made redundant and a global hiring freeze was implemented.
- Fleet orders were cancelled in response to the pandemic, or significantly reduced where cancellations were not viable, dynamic fleet vehicles were returned earlier than planned and rental fleet manufacturing in Australia was largely paused.
- Fleet orders for the 2021 Northern Hemisphere summer were placed based on fleet requirements for expected rental demand, taking into account the significant disposals that occurred over the year, with North America and Europe starting to open borders.
- Sale of rental fleet units were accelerated to match fleet size to anticipated future demand.
- The New Zealand manufacturing facility was closed, with all future rental fleet requirements for New Zealand to be produced by Apollo's Brisbane manufacturing facility, allowing for greater throughput and scale efficiencies, by operating at a single location.
- Principal payment holidays were negotiated for non-government lenders globally for periods ranging from three to six months, with repayments recommencing in the first half of the 2021 financial year.
- Rent deferrals and rent-free periods were negotiated with landlords globally.
- Non-critical IT, marketing and operational projects were put on hold.

Group Financial Results

Statutory net loss after tax (NLAT) decreased from the prior year, to a loss of $17,853,000 (30 June 2020: loss of $61,234,000). Statutory net loss before tax also decreased from the prior year, to a loss of $25,014,000 (30 June 2020: loss of $69,833,000). The Group's operations continued to be significantly impacted by the COVID-19 pandemic.

No impairment loss was recorded during the year. For the year ended 30 June 2020, a total impairment loss of $38,890,000 was recorded as a result of the impact of COVID-19.

Operating results by segment

In addition to using NLAT as a measure of the Group and its segments financial performance, Apollo uses EBIT and net profit/(loss) before tax adjusted for impairment expense. These measures are not defined under accounting standards and are, therefore, termed "Non-IFRS" measures. EBIT is defined as earnings before net interest and tax. These non-IFRS measures are commonly used by management, investors and financial analysts to evaluate companies' performance.

Review of operations (Continued)

Australia

The Australian segment recorded a net loss before tax of $18,060,000 for the year compared to a net loss before tax of $15,604,000 for the year ended 30 June 2020 (excluding non-cash impairments of $23,003,000), with COVID-19 continuing to hinder segment performance.

With Australia's international borders remaining closed for the entirety of the financial year, the segment's rental operations were pivoted solely towards domestic guests, which historically have only accounted for approximately 25% of rental activity in Australia. Targeted marketing campaigns and reduced fleet numbers boosted utilisation and yields, resulting in domestic revenues increasing by 69% over the pre-COVID-19 levels achieved in the financial year ended 30 June 2019. Despite this strong growth in domestic revenues, the absence of international guests for the entire 12 months of the year, as opposed to only five months in the year ended 30 June 2020, coupled with recurring snap lockdowns and continually changing interstate travel restrictions, significantly hampered Australia's rental business performance, with rental revenues declining by 41% from the prior year to 26,070,000 (30 June 2020: $44,062,000).

The segment's retail operations performed strongly, with record levels of consumer demand contributing to a record level of sales orders and a marked increase in gross profit margins on both new and ex-rental fleet vehicle sales. Overall earnings, however, were affected by new vehicle stock constraints, as a result of domestic and international supply chain issues, flowing from COVID-19 restrictions.

The Company's Brisbane manufacturing facility was impacted by snap lockdowns and international chassis supply constraints throughout the year. The Company engaged Deloitte to undertake a detailed review of the factory's operations. Several cost savings and efficiency initiatives were identified and are currently being implemented. The benefits of these initiatives are expected to crystallise in the 30 June 2022 financial year and beyond.

As a result of consistent retail sales revenues year-on-year, a number of the Company's Australian entities, which include rental operations, became ineligible for the Australian Government's JobKeeper subsidy from October 2020.

New Zealand

With international guests historically accounting for approximately 95% of segment rental revenues, COVID-19 has had the most detrimental impact on the New Zealand segment. With the country's international borders remaining closed to all countries, other than Australia, for the entire financial year, the segment reported a net loss before tax of $5,208,000 for the year, compared to a net profit before tax of $4,754,000 (exclusive of $63,000 of non-cash impairments) being recorded in the financial year ended 30 June 2020.

Despite a 477% increase in domestic rental revenues, over the financial year ended 30 June 2019, total segment rental revenue declined by 64% from the prior year, to $8,513,000 (30 June 2020: $23,520,000). The small size of the domestic market, and the short-lived Trans-Tasman bubble could not mitigate the lost revenue from international guests. It is possible the Trans-Tasman bubble will not be reopened before the upcoming 2021-2022 summer holiday season and if that is the case segment performance will be materially impacted.

Sale of ex-rental fleet vehicles was accelerated in the region during the year, in response to the downturn in rental demand and strong vehicle sales demand, with 181 vehicles being sold.

North America

The Company's USA operations remained in hibernation for all of the financial year, and accordingly, the results of the North American segment are comprised predominately of the Company's Canadian business, CanaDream Corporation.

Canada's international borders were closed for the entire financial year, with rental revenues being generated from its domestic market only. Additionally, Canadian citizens were subject to longer and stricter lockdown restrictions than Australia and New Zealand, with the peak 2020 summer rental period being largely eliminated. Consequently, rental revenue for the year decreased by 74% on the prior year, to $13,096,000 (30 June 2020: $50,887,000, inclusive of $19,654,000 of rental income generated by the USA operations, prior to its hibernation in March 2020).

Review of operations (Continued)

Vehicle sales demand reached record highs during the year and sale of Canadian ex-rental fleet vehicles was therefore accelerated, to help reduce fleet holding costs and capitalise on the strong gross profit margins on offer, with 977 units sold. Despite the strong sales values and higher than anticipated domestic travel, the loss of earnings from international guests over the peak summer periods was unable to be materially offset and the segment recorded a net loss before tax of $3,282,000 for the year (30 June 2020: net loss before tax of $16,709,000, excluding non-cash impairments of $3,320,000).

Europe

The peak summer 2020 period remained largely restriction free throughout Europe and with the segment's guest profile being primarily comprised of intracontinental guests, the segment was able to generate strong rental performance during that time. Performance was significantly impacted following the tightening of restrictions in late 2020, however, the segment's overall performance improved on the prior year, with a net loss before tax of $938,000 being recorded, against a loss of $3,384,000 for the year ended 30 June 2020 (excluding non-cash impairment losses of $12,504,000).

Net current liability position

The Consolidated Entity is in a net current liability position as at 30 June 2021 of $52,603,000. In accordance with AASB 101 *Presentation of Financial Statements*, the rental fleet borrowings payable in the next 12 months, including those repayable on demand, are treated as current liabilities including $27,035,000 of lease liabilities and $36,636,000 of loans from financiers, with the assets that are being financed included as non-current assets. This results in current liabilities being in excess of current assets in the statement of financial position as at 30 June 2021.

The Directors consider that the Group will generate sufficient operating cash flows and has sufficient financing facilities in place to finance its ongoing operations and meet its financial obligations. Accordingly, the financial report has been prepared on a going concern basis. Refer to note 1 'Significant accounting policies', located in the financial statements for further information on the Directors' conclusion in relation to the going concern basis of accounting.

The financing arrangements for retail and rental vehicles of the Consolidated Entity are shown below by combining the total current and non-current liability and aligning this with the related asset book value:

Borrowings	Related asset	Asset Jun 2021 $'000	Liability Jun 2021 $'000	Difference Jun 2021 $'000
Vehicle financing				
Floor plan and loans from other financiers	New and used vehicles for retail sale and motor vehicle PPE	100,258	78,805	21,453
Lease liability – rental fleet	Motor vehicles: ROU asset	76,652	60,409	16,243
		196,910	139,214	37,696

Strategy and future performance

The Group has shifted its focus in the short term to navigate the impacts of COVID-19 on the business. The Group is starting to plan for recovery over the coming two years with different recovery rates in each region.

Rental Operations

- To continue our increased focus on domestic tourism markets in all regions, while right sizing rental fleet levels to be more compatible with a largely domestic customer base.
- To continue to implement and develop technologies that improve performance, allow for no contact guest interactions and increase fleet utilisation and yield.

Retail Operations

- To increase the profitability of Apollo built products by continuing the full-scale review of the Australian manufacturing facility to incorporate additional Six Sigma lean principles, improving labour efficiencies and reducing input costs.

Strategy and future performance (Continued)

- To refine the Group's product offering to increase focus on high demand, high margin products with a mandate for improved optionality, finance and insurance uptake.
- To continue to expand retail offerings in New Zealand and increase retail volumes.
- To grow wholesale partnerships in North America for ex-fleet sales.
- To continue improvements for new and ex-rental fleet sales processes to ensure earnings are optimised.

Global Operations

- To capitalise on global synergies and leverage logistics, systems and people infrastructure, to generate operational efficiencies.
- To continue to attract high performing personnel, to further strengthen the Company's existing senior management team.
- To review cost structures and ensure they don't impede business growth expectations.

Risk Management

The entity's risk management framework is reviewed quarterly by the Audit and Risk Committee to satisfy the Board that the risk management framework continues to be sound and that the entity is operating with due regard to the risk tolerance set by the Board.

Apollo does not have an internal audit function. On a quarterly basis the Board evaluates and continually improves, where appropriate, the effectiveness of its governance, risk management and internal control processes.

Material business risks

Apollo's business is subject to a range of risk factors, both specific to its business activities and risks of a more general nature. The Board remains focused on monitoring and mitigating, where possible, key risks listed below.

Economic environment

- Political, Economic and Business Conditions: Apollo may be exposed to a deterioration in general political, economic and business conditions, including levels of consumer spending, inflation, interest rates and exchange rates, access to consumer credit, government fiscal, monetary and regulatory policies, oil prices and other disruptions to international travel. Any such deterioration may result in a reduction of leisure travel and retail spending from Apollo's customers, which could have an effect on Apollo's financial performance, position and asset values.
- Force Majeure Events and Major Disruptions: Apollo may be adversely impacted by international hostilities or war, acts of terrorism, epidemics/pandemics such as COVID-19, political or social instability (particularly as it relates to personal safety and road infrastructure), industrial disputes, natural disasters, large corporate failures in the travel and tourism industry and weather effects. These events may impact upon travel to specific locations or be of generalised effect. These events may also impact airline and travel sales, which may have a flow on effect on the Company's business and trading price of shares.
- Vehicle Resale Markets: Apollo is dependent upon the strength and depth of vehicle resale markets in all regions and change in market sentiment may materially impact on Apollo's capacity to sell its ex-rental fleet successfully in any one year.
- Foreign Exchange Risk: Apollo manages its international foreign exchange risk by funding external regional debt in the currency of operation. However, the effect of foreign currency translation on operating results from offshore operations and intercompany funding remains inherent in Apollo's business.
- Availability and Cost of Funding: Apollo's business is affected by the availability of funding to Apollo, its dealers and its customers. A decrease in the availability of financing facilities or an increase in the cost of equity or financing could prevent Apollo from carrying adequate levels of inventory, which may limit product offerings and have an adverse impact on Apollo's financial performance.

Risk Management (Continued)

Competition

- Competition and Market Risk: The Group operates in a competitive market, and current competitors, new competitors or technological disruptions could impact its performance.
- Brand and Reputation Risk: The Company relies on, and is committed to maintaining and protecting, its brand and reputation and that of its key suppliers. However, any failure to protect its reputation with customers, suppliers, regulatory authorities and industry bodies could have an adverse effect on the Company's future financial performance and position. The Company also depends upon the reputation of its sales agents, partners and suppliers in various other countries, as well as for such parties to uphold the reputation of the Company. The Company could be subjected to claims and complaints by customers which could be negatively reported on traditional and social media channels.

People

- Key Personnel: Apollo is reliant on the talent and experience of its people to run its business. The Group's ability to retain and attract key people is critical to its continued success. COVID-19 has presented challenges retaining staff with transferable skills.
- Occupational Health and Safety: The Company has a number of facilities where potentially hazardous tasks are undertaken by employees. Workplace accidents may occur for various reasons including as a result of non-compliance with safety rules and regulations. The Company may be liable for injuries that occur to its employees or any other persons under relevant occupational health and safety laws. If the Company was found to be liable under such laws, the penalties could be significant and the Company may also be liable for compensation.

Compliance and legal

- Insurance Coverage: Apollo currently has what it considers are adequate levels of insurance for property, travel, RV fleet cover, cybersecurity liability, directors and officers liability, marine cargo, third party personal and property liability and worker's compensation to cover Apollo from potential losses and liabilities. The occurrence of events which are not adequately covered by existing insurance policies, or an increase in the cost of insurance to the Group, could restrict the ability of Apollo to conduct its business which could have a negative impact on the financial results of Apollo.
- Road Vehicle Standards Act: The Road Vehicle Standards Act is a new regulation, effective from 1st of July 2021. Manufacturers and importers of recreational vehicles have a 12 month transitional period to comply with the new regulation. The main changes are the inclusion of caravans into the federal government approval scheme and for manufacturers to provide evidence of vehicle compliance through conformity of production audits (CoP). A key element of being eligible to obtain compliance under RVSA 2018 is to demonstrate through CoP audits that Apollo has adequate control over all stages of design, componentry, and manufacture of the RVs. The Company has performed an audit and has a plan in place to ensure full compliance with the regulations by the end of the transitional period.
- Intellectual property and innovation: The Company's ability to leverage its innovation and expertise depends upon its ability to protect its intellectual property and any improvements to it. The intellectual property may not be capable of being legally protected, it may be the subject of unauthorised disclosure or be unlawfully infringed, or the Company may incur substantial costs in asserting or defending its intellectual property rights.
- Regulatory Environment: The Company is subject to a variety of laws and regulations in Australia, New Zealand, USA, Canada, Europe and more generally around the world. Specifically, the Company is required to comply with laws and regulations that apply to the manufacture of vehicles, motor vehicle dealerships and vehicle hire operators. The Company must comply with laws and regulations which apply to many other businesses, such as employment, taxation, consumer protection, continuous disclosure and intellectual property, as well as laws focused on electronic commerce and the internet. The Company is focused on ensuring compliance with its regulatory obligations and regularly reviews its operations in light of regulatory developments that may impact its business. However, a breach of, or an unfavourable change to, introduction or interpretation of, laws and regulations may have an adverse effect on the ability of the Company to operate all or parts of its business and may cause reputational damage to the Company, which may have a corresponding effect on its share price and/or financial performance. The Company's customers are obliged to be appropriately licensed to drive the Company's RVs. If there was an unfavourable change to any legislation or interpretation of government policy relating to the relevant licensing regimes in any of the jurisdictions in which the Company operates, it could have a negative impact on the financial results of the Company.

Risk Management (Continued)

- Risk of litigation, claims and disputes: The Company is exposed to the risk of litigation (both as complainant and defendant). The Company may be exposed to claims or litigation by persons alleging they are owed fees, refunds or other contractual entitlements, employees, regulatory bodies, competitors or other third parties. Even in circumstances where the Company may ultimately prevail on the merits of a dispute, it may face significant costs defending itself against a claim and suffer reputational damage as a result of its involvement. There can be no assurance as to the outcome of any litigation, arbitration or other legal or regulatory proceeding.

Information Technology

- Digital Ecosystem: Apollo is highly dependent upon the performance of its digital ecosystem, which includes both internal systems and third-party systems and services. The reliable performance of this digital ecosystem is critical to Apollo's business operations.
- Cyber-security: Apollo is highly reliant on its digital business systems. There is the risk of exposure or loss of Apollo's critical digital assets and sensitive information, or reputational harm as a result of a cyber-attack or breach within Apollo's network.
- Disruptive technology: Entrance of a disruptive technology or industry that reduces the available market share & impacts Apollo's financial performance.

Operational

- Scale and Integration risk: Apollo has undertaken significant growth and change through several acquisitions. Successfully integrating and extracting synergies from acquisitions and managing growth is critical to Apollo's continued performance.
- Relationships with Manufacturers: Apollo's right to manufacture and sell certain RVs derive exclusively from the rights granted to it under distribution and licence agreements with key suppliers. A failure by Apollo to renew any of these agreements, or to renew them on favourable terms, could adversely impact on Apollo's financial performance.
- Dependence on Key Suppliers: Apollo depends upon certain suppliers providing reliable products and services that compare favourably with competing products in terms of quality, performance, safety and advanced features. Any adverse change in the product quality, production efficiency, product development efforts, technological advancement, marketplace acceptance, reputation, marketing capabilities or financial condition of its key suppliers or any product recall could have an adverse impact on the financial performance of Apollo.
- Manufacturing Risk: Apollo manufactures RVs for its rental fleet and retail sales in Australia and New Zealand. There is a risk that this may, from time to time, not be the most competitive way to source the Group's RV requirements. This risk needs to be balanced with the risks of sourcing RVs from third party suppliers.
- Seasonal Business: In addition to the ongoing risks related to COVID-19, Apollo's business is seasonal in nature, with significant variability in revenue, net income and cash flows in different quarters. Apollo's financial performance may be impacted by severe weather conditions, political and civil unrest, epidemics/pandemics, terrorism and other circumstances, particularly if they occur during peak travel seasons. If Apollo miscalculates the seasonal demand, this would result in higher labour costs as a percentage of sales, lower margins and excess inventory.
- Climate Change Risk: Apollo's business is centred around renting, buying/manufacturing and selling RVs. There is a risk that if Apollo does not adapt quickly enough to changing expectations of its guests and customers, which may include increasing demand for low emission RVs or for light weight towable products, then rental revenue and RV sales margins may be affected. There is also a risk that regulations could be introduced mandating low emission vehicles. Apollo will work with its suppliers and adapt its fleet profile as required to mitigate risks.
- Fuel Availability and Pricing: Unleaded or diesel fuel is required for the operation of RVs. Shortages of, or increased pricing for, fuel can have an adverse effect on the Company's financial performance. These conditions may also affect air travel volumes, negatively impacting the size of the Company's target market.

Risk Management (Continued)

- Product defects and malfunctions: Specific company product failures, defects or recalls or inadequate maintenance could adversely affect the Company's reputation, earnings and revenue. Product failures and defects or recalls could occur for a number of reasons including, but not limited to, breach of third-party maintenance contracts or non-compliance with maintenance and safety rules, policies and legislation. If any claim or issue arising from a product defect or failure is determined adversely to the Company and the Company's insurance arrangements do not cover the liability, the outcome could be an adverse effect on the financial performance of the Company.

Significant changes in the state of affairs

As a result of the COVID-19 pandemic the Consolidated Entity has entered into debt arrangements for COVID-19 support loans. Previously, all debt for the Consolidated Entity was associated and secured to individual assets. This has resulted in a change to the funding profile of the Consolidated Entity whereby 16% of total borrowings are not secured by individual assets.

Matters subsequent to the end of the financial year

The impact of the COVID-19 pandemic is ongoing. The situation is rapidly changing and is dependent on measures imposed by Governments in Australia and other countries, such as maintaining social distancing requirements, quarantine, travel restrictions and any economic stimulus that may be provided.

No other matter or circumstance has arisen since 30 June 2021 that has significantly affected, or may significantly affect the Consolidated Entity's operations, the results of those operations, or the Consolidated Entity's state of affairs in future financial years.

Likely developments and expected results of operations

The Company expects tourism in its regions to commence recovery in the 2022 calendar year as vaccination programs are executed. European and Canadian markets are close to a full reopening of international borders and the ramp up of vaccine rollouts is now front-of-mind in Australia and New Zealand, providing a clear recovery pathway towards the ending of lockdowns and travel restrictions. Vehicle sales demand is also anticipated to remain high over the coming twelve months.

Corporate governance

Apollo Tourism & Leisure Ltd is committed to achieving and demonstrating the effective standards of corporate governance. The Group has reviewed its corporate governance practices against the Corporate Governance Principles and Recommendations (4th edition) published by the ASX Corporate Governance Council. The 2021 corporate governance statement is dated 30 June 2021 and reflects the corporate governance practices in place throughout the financial year. The 2021 corporate governance statement was approved by the Board on 24 August 2021. A description of Apollo Tourism & Leisure Ltd's current corporate governance practices is set out in the Apollo Tourism & Leisure Ltd's corporate governance statement which can be viewed on the Apollo website at www.apollotourism.com/corporate-governance/.

Environmental regulation

The Consolidated Entity is not subject to any significant environmental regulation under Australian Commonwealth or State law.

Inclusion and diversity

Apollo values inclusion and diversity across all sections of its business and strives to ensure that team members feel valued, respected and empowered. Management is working to attract and retain an inclusive, motivated workforce with a positive customer focus by providing a safe, equitable and engaging working environment. Management regularly review Apollo's strategies, goals and values to ensure that they support a culture of inclusion and diversity.

The Board establishes measurable objectives annually for achieving gender diversity, and each year reports the Company's progress toward achieving them.

The Company's measurable objective for gender diversity is set at achieving overall female representation of not less than one third of the organisation.

The Company has strong commitment to gender diversity at all levels, including senior management and the Board.

The current proportion of female representation at various levels within the Company is as follows:

	2021 Men %	2021 Women %	2020 Men %	2020 Women %
Number of employees	66%	34%	66%	34%
Number of senior management*	62%	38%	62%	38%
Number of Directors**	80%	20%	80%	20%

*Senior managers are defined as executives who influence the management of the Company on a day to day basis.

**Of the five Directors, two Directors are Executive Directors (Managing Director/Chief Executive Officer (CEO) and Executive Director - Strategy and Special Projects). Of the three Non-executive Directors, the percentages are 33% female and 67% male.

Apollo continues to foster an inclusive and diverse workplace, with gender diversity a clear priority.

Information on Directors

Sophie Mitchell	**Independent, Non-executive Chairman**
Qualifications:	BEc, GAICD.
Experience and expertise:	Sophie Mitchell is an experienced financial services professional and a former director of Morgans Corporate Limited. She is a non-executive director of Morgans Holdings (Australia) Limited and is also a member of the Queensland Advisory Board for AustralianSuper, a board member of the Australia Council for the Arts, and a board member of Myer Family Investments Pty Ltd.
Other current directorships:	Corporate Travel Management Limited (ASX: CTD) and Flagship Investments Limited (ASX: FSI).
Former directorships (last 3 years):	Silver Chef Limited (ASX:SIV).
Special responsibilities:	Member of Audit and Risk Committee, Member of Governance and Nomination Committee, Chair of Remuneration Committee.
Interests in shares:	234,504 ordinary shares.
Interests in options:	None.
Interests in rights:	None.
Contractual rights to shares:	None.
Brett Heading	**Independent, Non-executive Director.**
Qualifications:	BCom, LLB (Hons), FAICD.
Experience and expertise:	Brett Heading is an experienced company director and corporate lawyer with many years of experience in corporate governance, capital raising, mergers and acquisitions. He is a employee of global law firm Jones Day.
Other current directorships:	None.
Former directorships (last 3 years):	None.
Special responsibilities:	Member of Audit and Risk Committee, Chair of Governance and Nomination Committee, Member of Remuneration Committee.
Interests in shares:	250,000 ordinary shares via AMJ (QLD) Holdings Pty Ltd as trustee for A M Jenkins TDT No.1. Brett Heading is a director of AMJ (QLD) Holdings Pty Ltd but is not a beneficiary of the trust.
Interests in options:	None.
Interests in rights:	None.
Contractual rights to shares:	None.
Robert Baker	**Independent, Non-executive Director.**
Qualifications:	BBus (Accountancy), FCA, GAICD.
Experience and expertise:	Robert was formerly an audit partner of PricewaterhouseCoopers, with experience in the retail, travel and hospitality sectors. He is also Chairman of Goodman Private Wealth Ltd and Neurosensory Ltd. Robert also has several pro bono Board or Advisory Board roles with organisations in the not-for-profit sector including Chairman of the Audit and Risk Committee of Australian Catholic University Limited.
Other current directorships:	Flight Centre Travel Group Limited (ASX: FLT) and RightCrowd Limited (ASX: RCW).
Former directorships (last 3 years):	None.
Special responsibilities:	Chair of Audit and Risk Committee, Member of Governance and Nomination Committee, Member of Remuneration Committee.
Interests in shares:	130,000 ordinary shares.
Interest in options:	None.
Interests in rights:	None.
Contractual rights to shares:	None.

Information on Directors (continued)

Luke Trouchet	Managing Director and Chief Executive Officer.
Qualifications:	LLB, IML.
Experience and expertise:	Luke Trouchet was appointed Chief Executive Officer and Managing Director of Apollo in 2001 and since that time has led the organisation through a strong growth period, expanding internationally into NZ, USA, Canada, United Kingdom and Europe.
Other current directorships:	None.
Former directorships (last 3 years):	None.
Special responsibilities:	Member of Audit and Risk Committee, Member of Governance and Nomination Committee, Member of Remuneration Committee.
Interests in shares:	99,412,231 ordinary shares via directorship of Eastglo Pty Ltd and Barmil Enterprises Pty Ltd which holds the shares on trust for Lurk Investment Trust and directorship of KRLG Pty Ltd which holds the shares on trust for KL Trust.
Interests in options:	None.
Interests in rights:	None.
Contractual rights to shares:	None.

Karl Trouchet	Executive Director — Strategy and Special Projects.
Qualifications:	BBus, MAICD.
Experience and expertise:	Karl Trouchet was appointed as CFO of Apollo in 2001. In November 2019, Karl was appointed Executive Director — Strategy & Special Projects to allow him to focus on executing Apollo's growth strategy to become the global RV solution.
Other current directorships:	Camplify Holdings Limited (ASX: CHL).
Former directorships (last 3 years):	None.
Special responsibilities:	Member of Audit and Risk Committee, Member of Governance and Nomination Committee, Member of Remuneration Committee.
Interests in shares:	99,412,231 ordinary shares via directorship of Eastglo Pty Ltd and Barmil Enterprises Pty Ltd which holds the shares on trust for Lurk Investment Trust and directorship of KRLG Pty Ltd which holds the shares on trust for KL Trust.
Interests in options:	None.
Interests in rights:	None.
Contractual rights to shares:	None.

Tennille Carrier	Company Secretary.
Qualifications:	BSc, MBA, GAICD.
Experience and expertise:	Tennille Carrier joined Apollo in 2014 and has been responsible for providing analytical and modelling support across all areas of the business.
Other current directorships:	None.
Former directorships (last 3 years):	None.
Special responsibilities:	None.
Interests in shares:	42,774 Ordinary shares.
Interests in options:	None.
Interests in rights:	None.
Contractual rights to shares:	None.

Other current directorships quoted are current directorships for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

Former directorships (last 3 years) quoted above are directorships held in the last three years for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

'Interests in shares' refers to shareholdings as at the date of the financial report.

Meetings of Directors

The number of meetings of the Company's Board of Directors ('the Board') held during the year ended 30 June 2021, and the number of meetings attended by each Director were:

	Full Board		Audit and Risk Committee	
	Attended	Held	Attended	Held
Sophie Mitchell	16	16	9	9
Brett Heading	16	16	9	9
Robert Baker	16	16	9	9
Luke Trouchet	16	16	9	9
Karl Troucher	16	16	9	9

	Governance and Nomination Committee		Remuneration Committee	
	Attended	Held	Attended	Held
Sophie Mitchell	2	2	5	5
Brett Heading	2	2	5	5
Robert Baker	2	2	5	5
Luke Trouchet	2	2	5	5
Karl Trouchet	2	2	5	5

Held: represents the number of meetings held during the time the Director held office.

Remuneration report (audited)

The remuneration report details the key management personnel remuneration arrangements for the Consolidated Entity, in accordance with the requirements of the Corporations Act 2001 and its Regulations.

Remuneration as a result of COVID-19

All Non-executive Directors, Executive Directors and senior executives accepted a 30% pay reduction from April 2020 to September 2020 in response to the COVID-19 pandemic. There have been no pay increases for Executive Directors and key management personnel for two consecutive years and the short-term incentive program is not being offered as a result of the COVID-19 support loans and the company not meeting internal target NPAT. This has been a challenging period for staff retention and attracting new staff due to ongoing wage pressure and uncertainty in the tourism sector.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly.

The remuneration report is set out under the following main headings:

- Principles used to determine the nature and amount of remuneration.
- Details of remuneration.
- Service agreements.
- Share-based compensation.
- Additional disclosures relating to key management personnel.

Principles used to determine the nature and amount of remuneration

The objective of the Consolidated Entity's executive reward framework is to ensure rewards for performance are competitive and appropriate for the results delivered. The framework aligns executive reward with the achievement of strategic goals and the creation of value for shareholders.

Remuneration report (audited) (continued)

The Board of Directors ('the Board') ensures that executive rewards satisfy the following key criteria:

- competitiveness and reasonableness,
- performance linkage/alignment of executive compensation,
- transparency, and
- acceptability to shareholders.

The Remuneration Committee is responsible for determining and reviewing remuneration arrangements for its Directors and senior executives. The performance of the Consolidated Entity depends on the quality of its Directors and senior executives. The remuneration philosophy is to attract, motivate and retain high performance and high quality personnel.

The reward framework is designed to align senior executive reward to shareholders' interests by:

- having economic profit as a core component of plan design.
- attracting and retaining high calibre senior executives.

Additionally, the reward framework seeks to enhance senior executives' interests by:

- reflecting competitive rewards for contribution to growth in shareholder wealth.
- providing a clear structure for earning rewards.

In accordance with established corporate governance principles, the structure of non-executive Director and executive Director remuneration is separate.

In considering the impact of the Group's performance on shareholder wealth, the Directors have regard to various factors including the following metrics:

	NPAT/(NLAT) $'000	Share price as at 30 June $	Basic EPS/(LPS) Cents per share	Total dividend Cents per share
Year ended 30 June 2021	(17,853)	$0.39	(9.59)	–
Year ended 30 June 2020	(61,234)	$0.30	(32.89)	–
Year ended 30 June 2019	4,673	$0.37	2.54	2.00
Year ended 30 June 2018	19,203	$1.65	10.63	5.00
Year ended 30 June 2017	8,646	$1.50	8.89	2.50

Non-executive Directors' remuneration

Fees and payments to non-executive Directors reflect the demands and responsibilities of their role. Non-executive Directors' fees and payments are reviewed annually by the Remuneration Committee. The Remuneration Committee may, from time to time, receive advice from independent remuneration consultants to ensure non-executive Directors' fees and payments are appropriate and in line with the market. The Chair's fees are determined independently to the fees of other non-executive Directors based on comparative roles in the external market. The Chair is not present at any discussions relating to the determination of their own remuneration. Non-executive Directors do not receive share options or other incentives.

Non-executive Directors are remunerated for their services in fixed fees drawn from the Directors' fee pool which, in line with the Company's constitution, currently stands at $450,000. The current non-executive Director fees are $130,000 per annum for the Chair, $90,000 for the Chair of the Audit and Risk Committee and $65,000 per annum for other non-executive Directors (exclusive of superannuation where applicable). Directors may also be reimbursed for all travelling and other expenses incurred in connection with their Company duties.

Fees for non-executive Directors are not linked to the performance of the consolidated entity or the Company and no portion of their remuneration is at risk. However, non-executive Directors are expected to build a meaningful shareholding in Apollo over time.

Remuneration report (audited) (continued)

Senior executive remuneration

The Consolidated Entity aims to reward senior executives based on their position and responsibility, with a level and mix of remuneration which has both fixed and variable components.

The senior executive remuneration and reward framework for the year ended 30 June 2021 had two components:

- base pay, non-monetary benefits, superannuation and long service leave, defined as Total Fixed Remuneration (TFR); and
- short-term performance incentives (STIs).

The combination of these two elements comprised the senior executive's total remuneration.

TFR, consisting of base salary, superannuation and non-monetary benefits, is reviewed annually by the Remuneration Committee based on individual and business unit performance, the overall performance of the Consolidated Entity and comparable market remuneration.

Senior executives may receive their TFR in the form of cash or other fringe benefits (for example motor vehicle benefits) where it does not create any additional costs to the Consolidated Entity and provides additional value to the senior executive.

Short Term Incentive Program

The STI program is designed to align the targets of the business units with the performance hurdles of senior executives in order to deliver short-term growth. STI payments are granted to senior executives based on specific annual targets and both financial and non-financial key performance indicators ('KPI's') being achieved. The STI plan is made up of the following components.

Part 1 — Operational, customer and people KPIs

The amount payable under Part 1 is discretionary and is not contingent on the financial performance of the business.

It is determined by the achievement of specific KPIs by the individual executive, including, but not limited, to:

(a) performance against KPIs specific to their senior executive roles;

(b) behaviours and key personal business milestones outlined in business plans for which they are responsible; and

(c) staff performance reviews throughout the year.

Over-achievement incentives do not apply to this component. Payment is capped at the nominal at-risk amount of 10% of TFR, multiplied by the achievement percentage allocated to this component, except for Kelly Shier where the nominal at-risk amount is capped at 15%. The at-risk amount is set by the Remuneration Committee at the commencement of the financial year. The Remuneration Committee subsequently determines what portion of the eligible incentive will be paid. All, none or part of this amount may be awarded at the absolute discretion of the Remuneration Committee. Achievement is assessed and amounts are payable after the end of the financial year under review. Due to the significant impact of COVID-19 on the company operations, no payment has been made under part one for the financial years ended 30 June 2020 and 2021.

Managing Director, Luke Trouchet and Executive Director, Karl Trouchet do not participate in Part 1 of the STI plan.

Remuneration report (audited) (continued)

Part 2 — Company financial performance

Financial performance for the 2021 financial year was measured on the achievement of target net profit after tax (NPAT) for the Company. A minimum achievement of greater than 100% of target NPAT must be achieved for the incentive to be payable. Payments increase on a sliding scale designed to encourage superior performance that exceeds the established target. Participants can earn up to 10% of their TFR under Part 2 of the STI program, apart from Kelly Shier, who can earn up to a maximum of 15% of TFR and Luke Trouchet who can earn up to 20% of TFR.

Any amount that may be awarded for Part 2 is self-funding out of the target NPAT. However, there are circumstances where it may not be self-funding out of statutory NPAT. No payment is provided unless the Company achieves above the target NPAT. Eligible amounts will be payable upon finalisation of financial results for the financial year under review.

Participants eligible for Part 1 need to achieve at least 50% of Part 1 of the STI Plan in order to be eligible for any incentive payment under Part 2 of the STI Plan.

Due to the significant impact of COVID-19 on the company operations, no payment has been made under part two for the financial years ended 30 June 2020 and 2021.

Long Term Incentive Program

The Company will implement a Share Appreciation Rights Plan as a long term incentive ('LTI') program. The program was approved at the 2017 AGM. Whilst the LTI program was intended to be executed before the 2021 financial year, its implementation has been delayed due to the integration of the acquisitions in the 2018 and 2019 financial years, and the impacts of the COVID-19 pandemic in the 2020 and 2021 financial years.

Senior management personnel, including executive Directors, will be eligible to participate in the plan. Non-executive Directors are not eligible. The purpose of the plan is to:

- assist in the reward, retention and motivation of eligible senior management personnel.
- link the reward of eligible senior management personnel to shareholder value creation.
- align the interests of eligible personnel with stakeholders by providing opportunity to receive an equity interest in the Company.

Participation in the plan will give the right to receive an award from the Company which may be settled by cash or the issue of shares. The LTI will be calculated by reference to an increase in the price of the shares from a base price determined by the Board, or, otherwise, the market value, as at the date of invitation to the participant and the volume-weighted average price per share traded on the ASX over the 30 trading days preceding the time that the performance hurdles and/or other conditions are satisfied. Upon invitation, the Board will determine:

- the number of share appreciation rights for which the person may apply;
- the grant date;
- the amount payable for the grant of each share appreciation right or how such amount is calculated;
- the vesting conditions (if any);
- the performance hurdles (if any);
- if the rights will be equity settled, cash settled or a combination of both, or determined at a later date when performance hurdles have been satisfied and the vesting has occurred;
- disposal restrictions attaching to the shares under the plan (if any); and
- any other supplementary terms and conditions.

Remuneration report (audited) (continued)

Details of remuneration

Amounts of remuneration

Details of the remuneration of key management personnel and Directors of the Consolidated Entity are set out in the following tables.

The Directors and key management personnel of the Consolidated Entity consisted of the following Directors and senior executives of Apollo Tourism & Leisure Ltd:

Independent non-executive Directors:

- Sophie Mitchell — Non-executive Chairman;
- Brett Heading — Non-executive Director; and
- Robert Baker — Non-executive Director.

Key Management Personnel:

- Luke Trouchet — Chief Executive Officer (CEO) and Managing Director;
- Karl Trouchet — Executive Director — Strategy and Special Projects;
- Kelly Shier — Chief Financial Officer (CFO);
- Scott Fahey — Chief Operating Officer (COO); and
- Paul Truman — Executive General Manager — Manufacturing and Product (ceased 11 August 2021).

All Non-executive Directors, Executive Directors and senior executives accepted a 30% pay reduction from April 2020 to September 2020 in response to the COVID-19 pandemic. The STI program has been suspended as a result of the COVID-19 support loans.

Comparatives have been restated to include the expense recognised from the movement in annual leave accrual to ensure consistency with the current period. A negative movement in annual leave results where the annual leave taken in the year exceeds the accrual entitlement for the year, with the balance coming from the opening accrual which was expensed in prior periods.

Remuneration report (audited) (continued)

		Short-term benefits			Post employment benefits	Long-term benefits	
2021	**Cash salary and fees $**	**STI part 1 and 2 $**	**Movement in annual leave $**	**Termination payments $**	**Superannuation $**	**Long service leave $**	**Total $**
Non-Executive Directors:							
Sophie Mitchell	120,250	–	–	–	11,424	–	131,674
Brett Heading	60,125	–	–	–	5,712	–	65,837
Robert Baker	83,250	–	–	–	7,909	–	91,159
Executive Directors:							
Luke Trouchet	488,714	–	51,174	–	21,694	10,278	571,860
Karl Trouchet	267,732	–	11,224	–	21,103	5,677	305,736
Other Key Management Personnel:							
Kelly Shier	396,223	–	11,370	–	21,694	–	429,287
Scott Fahey	302,829	–	14,330	–	21,682	5,778	344,619
Paul Truman	267,568	–	2,487	–	21,433	5,591	297,079
	1,986,691	–	90,585	–	132,651	27,324	2,237,251

		Short-term benefits			Post-employment benefits	Long-term benefits	
2021	**Cash salary and fees $**	**STI part 1 and 2 $**	**Movement in annual leave $**	**Termination payments $**	**Superannuation $**	**Long service leave $**	**Total $**
Non-Executive Directors:							
Sophie Mitchell	93,167	–	–	–	8,645	–	101,812
Brett Heading*	33,042	–	–	–	2,877	–	35,919
Robert Baker*	35,641	–	–	–	2,787	–	38,428
Stephen Lonie**	54,167	–	–	–	6,175	–	60,342
Executive Directors:							
Luke Trouchet	490,077	–	5,138	–	21,003	14,045	530,263
Karl Trouchet	239,002	–	(7,796)	–	18,899	2,764	252,869
Other Key Management Personnel:							
Kelly Shier*	210,374	–	19,803	–	13,294	–	243,471
Scott Fahey	302,317	–	(2,778)	–	19,364	13,736	332,639
Paul Truman	263,893	–	(2,459)	–	19,523	15,328	296,285
Chris Rusden***	316,454	–	–	148,198	21,003	–	485,655
	2,038,134	–	11,908	148,198	133,570	45,873	2,377,683

* Brett Heading was appointed 14 August 2019, Robert Baker was appointed 13 January 2020, Kelly Shier was appointed 11 November 2019.
** Stephen Lonie passed away on 18 November 2019.
*** Chris Rusden ceased being a KMP on 8 April 2020.

Remuneration report (audited) (continued)

The proportion of remuneration linked to the at risk maximum STI opportunity and the fixed proportion are as follows:

	Fixed remuneration		Maximum opportunity at risk — STI	
Name	**2021**	**2020**	**2021**	**2020**
Non-Executive Directors				
Sophie Mitchell	100%	100%	–	–
Brett Heading	100%	100%	–	–
Robert Baker	100%	100%	–	–
Stephen Lonie*	–	100%	–	–
Executive Directors				
Luke Trouchet	100%	83%	–	17%
Karl Trouchet	100%	91%	–	9%
Other Key Management Personnel				
Kelly Shier	100%	87%	–	13%
Scott Fahey	100%	85%	–	15%
Paul Truman	100%	87%	–	13%
Chris Rusden**	-	73%	–	27%

* Stephen Lonie passed away on 18 November 2019.
** Chris Rusden ceased being a KMP on 8 April 2020.

The Remuneration Committee determined that despite the hard work and commitment of the team, as a result of the impact of COVID-19 on results and government backed COVID-19 loan restrictions, Part 1 and Part 2 of the STI program would not be offered to senior executives during the financial years ended 30 June 2020 and 2021.

Accordingly, the proportion of the cash bonus paid/payable or forfeited is as follows:

	Cash bonus paid/payable		Cash bonus forfeited	
Name	**2021**	**2020**	**2021**	**2020**
Executive Directors:				
Luke Trouchet	–	–	100%	100%
Karl Trouchet	–	–	100%	100%
Other Key Management Personnel:				
Kelly Shier	–	–	100%	100%
Scott Fahey	–	–	100%	100%
Paul Truman	–	–	100%	100%
Chris Rusden*	–	–	–	100%

* Chris Rusden ceased being a KMP from 8 April 2020 and therefore the cash bonus paid/payable and cash bonus forfeited for the 2021 financial year is not applicable.

Luke Trouchet and Karl Trouchet were not eligible for Part 1 the STI program for the years ended 30 June 2020 and 2021, though they were eligible for Part 2.

Remuneration report (audited) (continued)

Service agreements

Remuneration and other terms of employment for key management personnel are formalised in service agreements. Details of these agreements are as follows:

Name:	**Luke Trouchet**
Title:	Managing Director and Chief Executive Officer.
Agreement commenced:	28 September 2016.
Term of agreement:	No fixed term.
Details:	Base salary for the year ending 30 June 2021 of $550,000, including superannuation, to be reviewed annually by the Nomination and Remuneration Committee. Six (6) month termination notice by either party, non-solicitation and non-compete clauses. Eligible to participate in Part 2 of the short-term incentive plan (company financial performance) only, at a rate of 20% of base salary.
Name:	**Karl Trouchet**
Title:	Executive Director - Strategy and Special Projects.
Agreement commenced:	23 September 2016.
Term of agreement:	No fixed term.
Details:	Base salary for the year ending 30 June 2021 of $311,751, including superannuation, to be reviewed annually by the Nomination and Remuneration Committee. Six (6) month termination notice by either party, non-solicitation and non-compete clauses. Eligible to participate in Part 2 of the short-term incentive plan (company financial performance) only, at a rate of 10% of base salary.
Name:	**Kelly Shier**
Title:	Chief Financial Officer.
Agreement commenced:	11 November 2019.
Term of agreement:	No fixed term.
Details:	Base salary for the year ending 30 June 2021 of $450,000, including superannuation, to be reviewed annually by the Nomination and Remuneration Committee. Six (6) month termination notice by either party, non-solicitation and non-compete clauses. Eligible to participate in Part 1 and Part 2 of the short-term incentive plan at a combined maximum rate of 15% of base salary, at the discretion of the Board. Eligible to participate in the long-term incentive program, once implemented, at a maximum rate of 50% of base salary, at the discretion of the Board.
Name:	**Scott Fahey**
Title:	Chief Operating Officer.
Agreement commenced:	19 September 2016.
Term of agreement:	No fixed term.
Details:	Base salary for the year ending 30 June 2021 of $347,000, including superannuation, to be reviewed annually by the Nomination and Remuneration Committee. Three (3) month termination notice by either party, non-solicitation and non-compete clauses. Eligible to participate in Part 1 and Part 2 of the short-term incentive plan at a combined maximum rate of 20% of base salary, at the discretion of the Board.

Remuneration report (audited) (continued)

Name:	Paul Truman (ceased 11 August 2021)
Title:	Executive General Manager — Manufacturing and Product.
Agreement commenced:	23 September 2016.
Term of agreement:	No fixed term.
Details:	Base salary for the year ending 30 June 2021 of $306,000, including superannuation, to be reviewed annually by the Nomination and Remuneration Committee. Three (3) month termination notice by either party, non-solicitation and non-compete clauses. Eligible to participate in Part 1 and Part 2 of the short-term incentive plan at a combined maximum rate of 20% of base salary, at the discretion of the Board.

Key management personnel have no entitlement to termination payments in the event of removal for misconduct. Termination payment is an amount of salary in lieu of all or part of the notice period (plus any superannuation).

Share-based compensation

Issue of shares

There were no shares issued to Directors and other key management personnel as part of compensation during the year ended 30 June 2021.

Options

There were no options over ordinary shares issued to Directors and other key management personnel as part of compensation that were outstanding as at 30 June 2021.

There were no options over ordinary shares granted to or vested with Directors and other key management personnel as part of compensation during the year ended 30 June 2021.

Additional disclosures relating to key management personnel

Shareholding

The number of shares in the Company held during the financial year by each Director and other members of key management personnel of the Consolidated Entity, including their personally related parties, is set out in the following table.

	Balance at the start of The year	Other movements*	Shares acquired on market	Balance at the end of the year
Ordinary shares				
Sophie Mitchell*	234,504	–	–	234,504
Brett Heading**	250,000	–	–	250,000
Robert Baker	130,000	–	–	130,000
Karl Trouchet & Luke Trouchet***	99,412,231	–	–	99,412,231
Kelly Shier	163,300	–	–	163,300
Scott Fahey	22,995	–	–	22,995
Paul Truman	30,294	–	–	30,294
	100,243,324	–	–	100,243,324

* Held as director of Mitchelldangar Pty Ltd.

** Held via AMJ (QLD) Holding Pty Ltd as trustee for A M Jenkins TDT No 1. Brett Heading is a director of AMJ (QLD) Holdings Pty Ltd but is not a beneficiary of the trust.

*** Held as directors of Eastglo Pty Ltd and Barmil Pty Ltd holding shares on trust for Lurk Investment Trust and as directors of KRLG Pty Ltd holding shares on trust for KL Trust.

All equity transactions with KMP have been entered into under terms and conditions no more favourable than those terms and conditions that the Group would have adopted if dealing at arm's length.

Remuneration report (audited) (continued)

Other transactions with key management personnel and their related parties

Eastglo Pty Ltd

During the year, rental payments totalling $140,000, at market prices have been made for the rental of business premises by Group companies to Eastglo Pty Ltd, of which Luke Trouchet and Karl Trouchet are Directors and controlling shareholders. Due to the circumstances around COVID-19, a rent-free period was granted during the year with a value of $45,000. All payments were made prior to 30 June 2021 and there is no amount outstanding within current trade payables. The lease expires on 5 October 2022 and contains one further option period of three years.

KL One Trust

During the year, rental payments totalling $82,000, at market prices have been made for rental of business premises by Group companies to KL One Trust, a trust associated with Luke Trouchet and Karl Trouchet. Due to the circumstances around COVID-19, a rent-free period was granted during the year with a value of $27,000. All payments were made prior to 30 June 2021 and there is no amount outstanding within current trade payables. The lease expires on 20 October 2023 and contains one further option period of three years.

Motorhome sale

During the year, Apollo purchased a motorhome from Angie Trouchet (a related party of Luke Trouchet) on a informal consignment basis for $247,000 (GST inclusive) which was then sold to an independent third party. The Group did not make a profit or loss on this transaction. There are no amounts outstanding at 30 June 2021.

Jones Day

During the year, the Group engaged Jones Day, a director related entity of Brett Heading. Jones Day are the primary lawyers for the Group and performed services during the year in that capacity. Total fees of $295,308 were paid during the year, representing market prices. All payments were made prior to 30 June 2021 and there is no amount outstanding within current trade payables.

RV Boss Pty Ltd

During the year, the group charged administration fees to RV Boss Pty Ltd, a Director-related entity of Luke Trouchet. Total fees of $4,000 were received during the year. These fees plus $7,000 for other invoices paid by the Group to be repaid by RV Boss Pty Ltd, are outstanding from RV Boss at 30 June 2021 and included within current trade receivables. These balances have been fully paid subsequent to year end.

Caravans Away Pty Ltd

The Group has committed to a 25% equity share in Caravans Away Pty Ltd, a Director-related entity of Luke Trouchet, to a maximum of $100,000, this has not yet been paid by the Group at 30 June 2021.

Related employees and contractors

The Group employs Angie Trouchet (a related party of Luke Trouchet) on an annual salary, $42,705 (inclusive of superannuation) was paid in FY21 ($28,253 inclusive of superannuation in FY20). The group paid to Sydney Shier (a related party of Kelly Shier) $22,233 in fees for services performed on a contractor basis in FY21 (nil in FY20).

This point marks the conclusion of the Remuneration Report, which has been audited.

Shares under option
There were no unissued ordinary shares of Apollo Tourism & Leisure Ltd under option outstanding at the date of this report.

Shares issued on the exercise of options
There were no ordinary shares of Apollo Tourism & Leisure Ltd issued on the exercise of options during the year ended 30 June 2021 and up to the date of this report.

Other information reported to the market
The Board maintains a system of obtaining (and retaining) verifiable support documentation and material where it is reporting or disclosing to the market any information that is not, in itself, audited. This may include, but is not limited to, any non-IFRS financial information such as EBIT, EBITDA (earnings before interest, tax, depreciation and amortisation), and underlying earnings, or forecast/forward looking comments.

Indemnity and insurance of officers
The Company's constitution provides that, to the extent permitted by law, the Company must indemnify each Director and officer against all losses, liabilities, costs, charges and expenses incurred in performance of their duties for the company and its related bodies corporate. The indemnity continues post-employment and operates without the officer having to incur any expense or make payment.

During the financial year and at the start of the following year, the Company paid a premium in respect of a contract to insure the Directors and executives of the Company against a liability to the extent permitted by the Corporations Act 2001. The Directors have not disclosed details of the nature of the liabilities covered or the amount of the premiums paid in respect of the insurance contracts as such disclosure is prohibited under the terms of the contract.

Indemnity and insurance of auditor
To the extent permitted by law, the Company has agreed to indemnify its auditors, BDO Audit Pty Ltd, as part of the terms of its audit engagement agreement against claims by third parties arising from the audit (for an unspecified amount). The indemnity does not apply to any loss in respect of matters which are determined to be a result from the auditor's negligent, wrongful or wilful acts or omissions. No payment has been made to indemnify BDO Audit Pty Ltd during or since the end of the financial year.

Proceedings on behalf of the Company
No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

Non-audit services
The Directors are of the opinion, in accordance with advice provided by the Audit and Risk Committee, that the additional services, as disclosed in note 30 to the financial statements, do not compromise the external auditor's independence requirements of the Corporations Act 2001 for the following reasons:

- All non-audit services have been reviewed and approved by the Audit and Risk Committee to ensure that they do not impact the integrity and objectivity of the auditor; and
- None of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants issued by the Accounting Professional and Ethical Standards Board, including reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the Company, acting as advocate for the Company or jointly sharing economic risks and rewards.

Officers of the Company who are former partners of BDO Audit Pty Ltd
There are no officers of the Company who are former partners of BDO Audit Pty Ltd.

Rounding of amounts

The Company is of a kind referred to in *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191,* issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out immediately after this Directors' report.

This report is made in accordance with a resolution of Directors, pursuant to section 298(2)(a) of the *Corporations Act 2001.*

On behalf of the Directors

Luke Trouchet
Director

24 August 2021
Brisbane

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DECLARATION OF INDEPENDENCE BY T R MANN TO THE DIRECTORS OF APOLLO TOURISM & LEISURE LTD

As lead auditor of Apollo Tourism & Leisure Ltd for the year ended 30 June 2021, I declare that, to the best of my knowledge and belief, there have been:

1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Apollo Tourism & Leisure Ltd and the entities it controlled during the period.

T R Mann
Director

BDO Audit Pty Ltd

Brisbane, 24 August 2021

Financial report

General information

The financial statements cover Apollo Tourism & Leisure Ltd as a Consolidated Entity consisting of Apollo Tourism & Leisure Ltd and the entities it controlled at the end of, or during, the year. The financial statements are presented in Australian dollars, which is Apollo Tourism & Leisure Ltd's functional and presentation currency.

Apollo Tourism & Leisure Ltd is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is 698 Nudgee Rd, Northgate QLD 4013, Australia.

A description of the nature of the Consolidated Entity's operations and its principal activities are included in the Directors' Report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of Directors, on 24 August 2021. The Directors have the power to amend and reissue the financial statements.

APOLLO TOURISM & LEISURE LTD

Statement of profit or loss and other comprehensive income

FOR THE YEAR ENDED 30 JUNE 2021

	Note	Consolidated 2021 $'000	2020 $'000
Revenue from contracts with customers	4	238,854	242,032
Rental income		53,194	124,284
Other income		1,303	430
Total revenue and other income		293,351	366,746
Expenses			
Gain on dilution of associate investment	5	2,189	-
Cost of goods sold		(212,664)	(236,946)
Motor vehicle running expenses		(21,845)	(40,256)
Advertising, promotions and commissions paid		(4,102)	(6,408)
Employee benefits expense	6	(28,208)	(34,592)
Depreciation and amortisation expense	6	(27,523)	(41,034)
Share of loss in associates	13	(524)	(946)
Impairment expense	6	-	(38,890)
Other expenses		(15,441)	(18,716)
Loss before tax and finance costs		(14,767)	(51,042)
Finance costs	6	(10,247)	(18,791)
Loss before income tax benefit		(25,014)	(69,833)
Income tax benefit	7	7,161	8,599
Loss after income tax benefit for the year attributable to the owners of Apollo Tourism & Leisure Ltd		(17,853)	(61,234)
Other comprehensive loss			
Items that will be reclassified subsequently to profit or loss			
Foreign currency translation		(417)	(900)
Other comprehensive loss for the year, net of tax		(417)	(900)
Total comprehensive loss for the year attributable to the owners of Apollo Tourism & Leisure Ltd		(18,270)	(62,134)
		Cents	**Cents**
Basic loss per share	8	(9.59)	(32.89)
Diluted loss per share	8	(9.59)	(32.89)

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

Statement of financial position

AS AT 30 JUNE 2021

	Note	Consolidated 2021 $'000	Consolidated 2020 $'000
Assets			
Current assets			
Cash and cash equivalents	9	45,507	23,529
Trade and other receivables	10	3,875	4,926
Inventories	11	53,191	90,387
Income tax refund receivable	7	-	354
Prepayments and other assets	12	7,780	8,428
Total current assets		110,353	127,624
Non-current assets			
Investments accounted for using the equity method	13	3,252	1,586
Property, plant and equipment	14	209,402	272,628
Intangibles	15	23,280	24,068
Deferred tax asset	7	8,452	2,529
Prepayments and other assets	12	1,977	2,202
Total non-current assets		246,363	303,013
Total assets		356,716	430,637
Liabilities			
Current liabilities			
Trade and other payables	16	22,324	27,506
Contract liabilities	17	11,016	5,977
Borrowings	18	108,902	142,045
Income tax payable	7	77	99
Provisions	19	4,589	3,701
Unearned rental income	20	15,836	12,262
Other liabilities		212	624
Total current liabilities		162,956	192,214
Non-current liabilities			
Borrowings	18	138,874	164,000
Deferred tax liability	7	15,814	16,583
Provisions	19	234	360
Unearned rental income	20	288	450
Other liabilities		128	338
Total non-current liabilities		155,338	181,731
Total liabilities		318,294	373,945
Net assets		38,422	56,692
Equity			
Issued capital	21	83,709	83,709
Reserves	22	(11,914)	(11,497)
Retained losses		(33,373)	(15,520)
Total equity		38,422	56,692

The above statement of financial position should be read in conjunction with the accompanying notes

Statement of changes in equity

FOR THE YEAR ENDED 30 JUNE 2021

Consolidated	Issued capital $'000	Common Control Reserve $'000	Foreign Currency Translation Reserve $'000	Retained (losses)/ profits $'000	Total equity $'000
Balance at 1 July 2019	83,709	(13,821)	3,224	45,714	118,826
Loss after income tax benefit for the year	-	-	-	(61,234)	(61,234)
Other comprehensive loss for the year, net of tax	-	-	(900)	-	(900)
Total comprehensive loss for the year	-	-	(900)	(61,234)	(62,134)
Balance at 30 June 2020	83,709	(13,821)	2,324	(15,520)	56,692

Consolidated	Issued capital $'000	Common Control Reserve $'000	Foreign Currency Translation Reserve $'000	Retained losses $'000	Total equity $'000
Balance at 1 July 2020	83,709	(13,821)	2,324	(15,520)	56,692
Loss after income tax benefit for the year	-	-	-	(17,853)	(17,853)
Other comprehensive loss for the year, net of tax	-	-	(417)	-	(417)
Total comprehensive loss for the year	-	-	(417)	(17,853)	(18,270)
Balance at 30 June 2021	83,709	(13,821)	1,907	(33,373)	38,422

The above statement of changes in equity should be read in conjunction with the accompanying notes

Statement of cash flows

FOR THE YEAR ENDED 30 JUNE 2021

	Note	Consolidated 2021 $'000	Consolidated 2020 $'000
Cash flows from operating activities			
Receipts from customers (inclusive of GST)		225,897	303,775
Payments to suppliers and employees (inclusive of GST)		(226,259)	(249,289)
Interest paid		(10,875)	(19,425)
Proceeds from sale of rental fleet		114,382	99,677
Interest received		188	473
Income taxes paid		871	(1,219)
Net cash from operating activities	26	104,204	133,992
Cash flows from investing activities			
Payments for property, plant and equipment	14	(1,205)	(2,119)
Payments for intangibles	15	(603)	(2,237)
Proceeds from disposal of property, plant and equipment		147	233
Payment for purchase of rental fleet		(21,794)	(20,007)
Net cash used in investing activities		(23,455)	(24,130)
Cash flows from financing activities			
Proceeds from borrowings		120,318	142,715
Repayment of borrowings		(137,659)	(215,930)
Repayment of lease liabilities		(42,012)	(47,750)
Net cash used in financing activities		(59,353)	(120,965)
Net increase/(decrease) in cash and cash equivalents		21,396	(11,103)
Cash and cash equivalents at the beginning of the financial year		23,529	34,549
Effects of exchange rate changes on cash and cash equivalents		582	83
Cash and cash equivalents at the end of the financial year	9	45,507	23,529

The above statement of cash flows should be read in conjunction with the accompanying notes

1. Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out either in the respective notes or in the following section. These policies have been consistently applied to all the years presented, unless otherwise stated.

Comparatives have been restated where required to conform to current-year classification and presentation.

Basis of preparation and going concern assumption

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

The accompanying consolidated financial statements have been prepared on a going concern basis. The going concern basis of presentation assumes that the Company will continue in operation for the foreseeable future and will be able to realise its assets and discharge its liabilities and commitments in the normal course of business.

The Consolidated Entity is in a consolidated net current liability position as at 30 June 2021 of $52,603,000 (30 June 2020: $64,590,000) whereby current assets are $110,353,000 and current liabilities are $162,956,000. This outcome is primarily as a result of lease liabilities of $27,035,000 and loans from other financiers of $36,636,000 being classified as current liabilities, including liabilities repayable on demand. Due to the terms associated with certain finance facilities and, in accordance with AASB 101 *Presentation of Financial Statements*, these facilities are treated as current liabilities, with the assets that are being financed included as non-current assets. This results in current liabilities being in excess of current assets in the statement of financial position as at 30 June 2021.The consolidated entity also incurred a loss of $17,853,000 for the year ended 30 June 2021 as a result of the adverse economic impacts caused by the COVID-19 pandemic.

The Consolidated Entity is subject to lending covenants in New Zealand and Canada. Due to the impact of COVID-19 on the Group's rental activities, some of these covenants are currently forecast to be at risk of breach during the 2022 financial year. The Group has obtained waivers from the New Zealand and Canadian lenders in respect to the covenants at risk. The New Zealand lender has waived their covenants up to and including 30 June 2023. The Canadian lenders have changed their debt service covenant and the date of measurement. One Canadian lender has a first measurement date of 30 September 2021 for which a waiver has been received. The other Canadian lender has a first measurement date of 30 June 2022. Forecasts indicate that these covenants will be satisfied subsequent to the waiver period.

The Directors believe that the preparation of the financial statements using the going concern basis of accounting is appropriate based on cash flow forecasts which show the Consolidated Entity is expected to be able to pay its debts as and when they fall due for the next 12 months and to realise the value of its assets and discharge its liabilities in the ordinary course of business. Key factors in those forecasts include:

- recovery from the effects of the COVID-19 pandemic at varying speeds over the next three years consistent with latest tourism market conditions and travel industry forecasts.
- cost reduction and efficiency improvements which have continued from 2020 and are expected to provide positive results.
- continued government support including extension of original payments terms.

Other options available to the Company, should additional liquidity be required, include monetising assets such as real estate holdings and existing equity in the global fleet.

Historical cost convention

The financial statements have been prepared under the historical cost convention, except for, where applicable, the revaluation of financial assets and liabilities at fair value through profit or loss and certain classes of property, plant and equipment.

Parent entity information

In accordance with the *Corporations Act 2001*, these financial statements present the results of the Consolidated Entity only. Supplementary information about the parent entity is disclosed in note 32.

1. Significant accounting policies (continued)

Principles of consolidation
The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Apollo Tourism & Leisure Ltd ('Company' or 'parent entity') as at 30 June 2021 and the results of all subsidiaries for the year then ended. Apollo Tourism & Leisure Ltd and its subsidiaries together are referred to in these financial statements as the 'Consolidated Entity' or 'Group'.

Subsidiaries are all those entities over which the Consolidated Entity has control. The Consolidated Entity controls an entity when the Consolidated Entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Consolidated Entity. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the Consolidated Entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Consolidated Entity.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Where the Consolidated Entity loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary, together with any cumulative translation differences recognised in equity. The Consolidated Entity recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

Foreign currency translation
The financial statements are presented in Australian dollars, which is Apollo Tourism & Leisure Ltd's functional and presentation currency.

Foreign currency transactions
Foreign currency transactions are translated into Australian dollars using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Foreign operations
The assets and liabilities of foreign operations are translated into Australian dollars using the exchange rates at the reporting date. The revenues and expenses of foreign operations are translated into Australian dollars using the average exchange rates, which approximate the rates at the dates of the transactions, for the period. All resulting foreign exchange differences are recognised in other comprehensive income through the foreign currency reserve in equity.

The foreign currency reserve is recognised in profit or loss when the foreign operation or net investment is disposed.

From 1 July 2020, the Consolidated Entity determined that loans receivable from subsidiaries located in the United States of America (within the North American segment) meet the criteria to be considered part of the net investment in a foreign operation under AASB 121 '*The Effects of Changes in Foreign Exchange Rates'* and therefore the exchange differences (resulting from fluctuations in exchange rates) have been recorded in other comprehensive income on consolidation from the date of the determination. This arises from the Consolidated Entity's assessment that the loans receivable are of a long term nature with settlement of the balance neither planned nor likely to occur in the foreseeable future.

1. Significant accounting policies (continued)

Fair value measurement
When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, and assumes that the transaction will take place either in the principal market, or, in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interests. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. For assets and liabilities that are recognised on a recurring basis, the Consolidated Entity determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. There have been no transfers in the current year.

Assets and liabilities measured at fair value are classified, into three levels, using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. Classifications are reviewed at each reporting date and transfers between levels are determined based on a reassessment of the lowest level of input that is significant to the fair value measurement.

For recurring and non-recurring fair value measurements, external valuers may be used when internal expertise is either not available or when the valuation is deemed to be significant. External valuers are selected based on market knowledge and reputation. Where there is a significant change in fair value of an asset or liability from one period to another, an analysis is undertaken, which includes a verification of the major inputs applied in the latest valuation and a comparison, where applicable, with external sources of data.

Interest
Interest income is recognised as interest accrues using the effective interest method. This method calculates the amortised cost of a financial asset and the allocation of the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

Current and non-current classification
Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when it is either expected to be realised or intended to be sold or consumed in the Consolidated Entity's normal operating cycle, it is held primarily for the purpose of trading, it is expected to be realised within 12 months after the reporting period, or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when it is either expected to be settled in the Consolidated Entity's normal operating cycle, it is held primarily for the purpose of trading, it is due to be settled within 12 months after the reporting period, or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

Deferred tax assets and liabilities are always classified as non-current.

Associates
Associates are entities over which the Consolidated Entity has significant influence but not control or joint control. Investments in associates are accounted for using the equity method. Under the equity method, the share of the profits or losses of the associate is recognised in profit or loss and the share of the movements in equity is recognised in other comprehensive income. Investments in associates are carried in the statement of financial position at cost plus post-acquisition changes in the Consolidated Entity's share of net assets of the associate. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment. Dividends received or receivable from associates reduce the carrying amount of the investment.

1. Significant accounting policies (continued)

When the Consolidated Entity's share of losses in an associate equals or exceeds its interest in the associate, including any unsecured long-term receivables, the Consolidated Entity does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

The Consolidated Entity discontinues the use of the equity method upon the loss of significant influence over the associate and recognises any retained investment at its fair value. Any difference between the associate's carrying amount, fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

The Consolidated Entity discontinues the use of the equity method upon obtaining control over the associate and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon gaining control and the fair value of the retained investment is recognised in profit or loss. From the date that control has been gained, the entity becomes a subsidiary, is included in the Consolidated Entity and becomes subject to the principles of consolidation.

Leases

The Consolidated Entity assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Consolidated Entity as a lessee

The Consolidated Entity applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Consolidated Entity recognises lease liabilities for future lease payments and right-of-use assets representing the right to use the underlying assets.

Short-term leases and leases of low-value assets

The Consolidated Entity applies the short-term recognition exemption to its short-term leases (i.e. those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

Group as a lessor

Leases in which the Group does not transfer substantially all the risks and rewards of ownership of an asset are classified as operating leases as a lessor. Rental income arising is accounted for on a straight-line basis over the lease term and is shown on the profit or loss due to its operating nature.

Impairment of non-financial assets

Goodwill and other intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently, if events or changes in circumstances indicate that they might be impaired. Other non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

Finance costs

Finance costs attributable to qualifying assets are capitalised as part of the asset. All other finance costs are expensed in the period in which they are incurred.

Government grants

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognised as a reduction in the related expense on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed.

1. Significant accounting policies (continued)

Goods and Services Tax ('GST') and other similar taxes

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the tax authority. In this case, it is recognised as part of the cost of the acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities, which are recoverable from, or payable to the tax authority, are presented as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

Rounding of amounts

The Company is of a kind referred to in *ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191*, issued by the Australian Securities and Investments Commission, relating to 'rounding-off'. Amounts in this report have been rounded off in accordance with that Corporations Instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

New Accounting Standards and Interpretations not yet mandatory or early adopted

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the Consolidated Entity for the annual reporting period ended 30 June 2021. The Consolidated Entity's assessment of the impact of these new or amended Accounting Standards and Interpretations, being the most relevant to the Consolidated Entity, are set out in the following sections.

AASB 2020-1 Amendments to Australian Accounting Standards - Classification of Liabilities as Current or Non-current
These changes are applicable from annual periods beginning on or after 1 January 2023. There are four main changes to classification requirements.

(1) The requirement for an unconditional right has been deleted because covenants in banking agreements would rarely result in unconditional rights.
(2) The right to defer settlement must exist at the end of the reporting period. If the right to defer settlement is dependent upon the entity complying with specified conditions (covenants), the right to defer only exists at reporting date if the entity complies with those conditions at reporting date.
(3) Classification is based on the right to defer settlement, and not the intention.
(4) If a liability could be settled by an entity transferring its own equity instruments prior to maturity (e.g. a convertible bond), classification is determined without considering the possibility of earlier settlement by conversion to equity, but only if the conversion feature is classified as equity.

As these amendments only apply for the first time to the 30 June 2024 balances (and 30 June 2023 comparative balances), the Consolidated Entity is not yet able to make an assessment of the impacts regarding the right to defer settlement, compliance with bank covenants, and intention to settle.

AASB 2021-2 Amendments to Australian Accounting Standards - Disclosure of Accounting Policies and Definition of Accounting Estimates
These amendments introduce a definition of ‘accounting estimate’, i.e. monetary amounts in financial statements that are subject to estimation uncertainty, such as estimating expected credit losses for receivables. Accounting estimates are developed using measurement techniques and inputs. The amendments clarify that a change in an estimate occurs when there is either a change in a measurement technique or a change in an input. The amendments also indicate that only material accounting policy information must be disclosed in the financial statements.

There will be no impact on the financial statements when these amendments are first adopted because they apply prospectively to changes in accounting estimates that occur on or after the beginning of the first annual reporting period to which these amendments apply, which is annual periods beginning on or after 1 July 2023.

2. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management considers to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results, especially in the current environment with the additional uncertainty that COVID-19 has introduced regarding future events. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Impact of COVID-19 pandemic
The duration and severity of the COVID-19 pandemic is uncertain and difficult to predict. The pandemic continues to impede global economic activity, particularly in the travel industry, with border closures and travel restrictions impacting on the ability to travel and consumer cautiousness. It is difficult to predict the long-term effects on economic factors such as disposable income, unemployment and consumer confidence, all of which could significantly reduce discretionary spending by consumers on travel.

Application of the going concern assumption
The global COVID-19 pandemic has had a substantial impact on the business in the year ended 30 June 2021 and will continue to affect operations into the next financial year. In assessing the appropriateness of the going concern assumption, the directors have considered the Consolidated Entity's expected future trading performance, its compliance with financing obligations, and cost containment actions implemented. Due to the nature of the pandemics impact, considerable judgement has been applied in assessing the above factors as part of the assessment of the going concern assumption in preparing the financial report, refer to note 1 for further details.

Recovery of deferred tax assets
Deferred tax assets are recognised for deductible temporary differences and carry forward tax losses only if the Consolidated Entity considers it is probable that future taxable amounts will be available to utilise those temporary differences and losses. In most cases, the unused tax losses have no expiry date. Although there is uncertainty in the market assumptions, the Consolidated Entity is forecast to utilise carry forward tax losses over a reasonable period of time. The judgements and assumptions used to support the recoverability of the tax losses may change in future periods as the COVID-19 pandemic continues to unfold and the impact on the utilisation of tax losses is known. Refer to note 7 for further details.

Revenue from contracts with customers involving sale of goods
When recognising revenue in relation to the sale of goods to customers, the key performance obligation of the Consolidated Entity is considered to be the point of delivery of the goods to the customer, which is deemed to be the time that the customer obtains control of the promised goods and therefore the benefits of unimpeded access. In applying this to the sale of motor vehicles, control is transferred at the time of formal delivery, at which point title transfers.

2. Critical accounting judgements, estimates and assumptions (continued)

Principal versus agent considerations
The Consolidated Entity has determined that it is an agent in the following contracts, and as such the revenue is included in commissions and royalty (refer to note 4 for further information).
(a) After-market sales - The Consolidated Entity arranges multiple after-market sales with differing third-party providers. The Consolidated Entity is not responsible for fulfilling the promise to the customer. The Consolidated Entity does not take on any inventory or credit risk associated with the contract. The Consolidated Entity does not have discretion to set the price for the sale, the consideration in these contracts is the commission agreed with the third-party. The Consolidated Entity concluded that it transfers control over its services (i.e. arranging for the provision of the good or service), at a point in time, upon delivery of the vehicle to the customer, because this is when the customer benefits from the Consolidated Entity's agency service.
(b) Vehicles sold on consignment - The Consolidated Entity will organise a sale on the consignors behalf. The Consolidated Entity is not responsible for fulfilling the promise to the customer. The Consolidated Entity does not take any inventory or credit risk associated with the contract. The Consolidated Entity does not have discretion to set the price for the sale, the consideration in these contracts is the difference between selling price stipulated by the consignor and the final selling price negotiated by the Consolidated Entity with the customer. The Consolidated Entity concluded that it transfers control of its services (i.e. arranging for the sale of the vehicle), at a point in time, upon delivery to the customer, because this is when the customer benefits from the Consolidated Entity's agency service.
(c) Booking agent - The Consolidated Entity is a sales agent to facilitate booking and payment of short term car rentals. The Consolidated Entity is not responsible for fulfilling the promise to the customer. The Consolidated Entity does not take on the risk associated with vehicle damage. The Consolidated Entity does not have discretion to set the price for the sale, the consideration in these contracts is the referral fee. The Consolidated Entity concluded that it transfers control of its services (i.e. arranging booking and payment) once the final payment has been received, because this is when The Consolidated Entity has fulfilled the performance obligation.
(d) Associate dealers - The Consolidated Entity has an associate dealer that operates using one of the Consolidated Entity's trading names, systems and software. The associate is responsible for fulfilling rental contracts with the customer. The Consolidated Entity does not take any inventory or credit risk. The Consolidated Entity does not have discretion to set the price of the sale, the consideration in these contracts is a set royalty percentage. This transaction has been deemed a licensing transaction, which is a right to access the intellectual property as it exists throughout the licence period. Therefore, the performance obligation is satisfied over time because the associate simultaneously receives and consumes the benefit from the access to the intellectual property as the performance occurs. Variable consideration is received in the form of sales-based royalty and is recognised when the subsequent sale occurs i.e. initiation of the rental between the associate and the customer.

Net realisable value (NRV) assessment of inventory
The Consolidated Entity is required to measure inventory at the lower of cost and net realisable value.

An analysis was performed at year end to compare the cost of all retail and used rental vehicles to net realisable value, with reference to recently achieved selling prices, less associated selling costs. As a result, an expense was recognised in 2020 of $2,984,000. No such expense was necessary in 2021. Raw materials, work in progress, stock in transit and spare parts have been recognised at cost. For further detail refer to note 11.

Investments accounted for using the equity method - Camplify Holdings Ltd
Judgement is required in assessing the level of control or influence over another entity in which the group holds an interest. For the Consolidated Entity, the judgement that the Consolidated Entity has significant influence over Camplify Holdings Limited (“CHL”), a peer-to-peer RV and caravan sharing company is significant. The Consolidated Entity has exercised judgment in the use of the equity method of accounting for its investment in CHL. If significant influence was not present, the investment would be accounted for as a financial asset at fair value through other comprehensive income (FVTOCI) as allowed by AASB 9 *Financial Instruments* and no share of Camplify losses (or profit) would be reported in the profit or loss.

Significant influence is defined in AASB128 *Investments in Associates and Joint Ventures* as the power to participate in the financial and operating policy decisions of the investee but is not control or joint control of those policies. Significant influence is presumed when an entity owns 20% or more of the voting power of the investee, unless it can be clearly demonstrated that this is not the case. Significant influence is presumed not to exist when the entity owns less than 20% of the voting power of the investee, unless such influence can be clearly demonstrated.

2. Critical accounting judgements, estimates and assumptions (continued)

The Consolidated Entity owns 17.79% of the voting shares of CHL. AASB128 identifies several indicators that may provide evidence of significant influence, including representation on the board of directors of the investee and participation in policy making processes. The Consolidated Entity's Executive Director – Strategy and Special Projects, Karl Trouchet, has been a member of the board of directors of CHL since 2017 and is also a member of the Audit and Risk Committee. The Consolidated Entity holds voting rights at general meetings of shareholders conferred by its 17.79% stake in CHL and is currently the largest shareholder in CHL. Management therefore consider, that the Consolidated Entity has significant influence over CHL. Refer to note 13 for further information.

Estimation of useful lives of assets
The Consolidated Entity determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and finite life intangible assets. The useful life is determined when the asset is purchased however the useful life could change significantly as a result of technical innovations or some other event which would impact future depreciation charged. Management have monitored the useful lives of assets in light of the COVID-19 pandemic and have not identified the need to change the useful life calculations.

Fleet depreciation rates
In accordance with the Consolidated Entity's depreciation policy, residual values of fleet are estimated in order to depreciate motorhome assets using the straight-line method. The Consolidated Entity has considered the appropriateness of the residual values that have been used by reviewing the gains/losses made on recent sales of similar motorhomes and have not identified the need to change fleet depreciation rates.

Fleet classification
The Consolidated Entity is engaged in the business of both the rental of motorhomes and sale of new and used motorhomes. The rental fleet, recognised as property, plant and equipment or in right-of-use assets, are transferred to inventory on a regular basis to meet forecasted sales demand. The Consolidated Entity classifies fleet motorhomes as property, plant and equipment or right-of-use assets until the point in time that the motorhome comes off fleet and is no longer available for rent. Once the motorhome is off fleet and has been prepared for sale the vehicle is transferred to inventory as a used rental vehicle for retail sale. Refer to note 14 for details of transfer to inventory.

Cost of internally manufactured vehicles
The Consolidated Entity is engaged in the manufacturing of motorhomes in Australia, for use in its rental operations or for retail sale. The Consolidated Entity reviews the manufacturing costs for all internally manufactured vehicles, judgement is used to determine which costs are added to the cost of the vehicles. Management has considered the effect of the COVID-19 pandemic on production volumes and costs, and abnormal production costs have been excluded.

For vehicles manufactured for the rental fleet, the transaction is treated as a financing arrangement, these costs form part of the vehicle cost and are depreciated over the useful life of the vehicle.

For vehicles manufactured for the retail network, these costs are added to the cost of the vehicle and included in inventory. Once the vehicle is sold the costs are released to cost of goods sold expense.

Goodwill and brand names
The Consolidated Entity tests annually, or more frequently if events or changes in circumstances indicate impairment, whether goodwill and brand names have suffered any impairment, in accordance with the accounting policy stated in note 1. The recoverable amounts of cash-generating units (CGU's) have been determined based on value-in-use calculations. These calculations require the use of assumptions, including estimated discount rates based on the current cost of capital and growth rates of the estimated future cash flows. The key assumptions used to determine the recoverable amount for each CGU, including sensitivity analysis, are disclosed and further explained in note 15.

Impairment of non-financial assets other than goodwill and other indefinite life intangible assets
The Consolidated Entity assesses impairment of non-financial assets other than goodwill and other indefinite life intangible assets at each reporting date by evaluating conditions specific to the Consolidated Entity and to the particular asset (or group of assets) that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset (or group of assets) is determined by calculating the fair value less costs of disposal or value-in-use, which incorporate a number of key estimates and assumptions. The key assumptions used to determine the recoverable amount for each CGU, including sensitivity analysis, are disclosed and further explained in note 15.

2. Critical accounting judgements, estimates and assumptions (continued)

Income tax
The Consolidated Entity is subject to income taxes in the jurisdictions in which it operates. Significant judgement is required in determining the provision for income tax and related deferred tax amounts.

Classification of financing arrangements as lease or debt
The Consolidated Entity enters into financing arrangements with banks, specialist vehicle financing companies and suppliers of motorhome chassis to finance its guest fleet and retail inventory. Judgement is required to determine whether these arrangements are in substance leases (including hire purchase arrangements), or debt financing. Each agreement is reviewed and the terms and conditions assessed to determine which treatment is most appropriate.

Lease term
The lease term is a significant component in the measurement of both the right-of-use asset and lease liability. When ascertaining the periods to be included in the lease term, judgement is exercised in determining whether there is reasonable certainty that an option to extend the lease or purchase the underlying asset will be exercised, or an option to terminate the lease will not be exercised. In determining the lease term, all facts and circumstances that create an economical incentive to exercise an extension option, or not to exercise a termination option, are considered at the lease commencement date. Factors considered may include the importance of the asset to the Consolidated Entity's operations; comparison of terms and conditions to prevailing market rates; incurrence of significant penalties; existence of significant leasehold improvements; and the costs and disruption to replace the asset. The Consolidated Entity reassesses whether it is reasonably certain to exercise an extension option, or not exercise a termination option, if there is a significant event or significant change in circumstance that is within the control of the entity.

Incremental borrowing rate
Where the interest rate implicit in a lease cannot be readily determined, an incremental borrowing rate is estimated to discount future lease payments to measure the present value of the lease liability at the lease commencement date. Such a rate is based on what the Consolidated Entity estimates it would have to pay a third party to borrow the funds necessary to obtain an asset of a similar value to the right-of-use asset, with similar terms, security and economic environment.

3. Operating segments

Identification of reportable operating segments
The Consolidated Entity is organised into geographical operating segments: Australia, New Zealand, North America and Europe. These operating segments are based on the internal reports that are reviewed and used by the Board of Directors (which is identified as the Chief Operating Decision Makers ('CODM')) in assessing performance and in determining the allocation of resources. There is no aggregation of operating segments.

Given the manufacturing entity in Australia operates on a cost recovery basis in order to break even and manufacture only to order for the Australia and New Zealand operating entities, the Directors do not consider the manufacturing entity to be a separate operating segments as it is not monitored standalone, but rather within the geographic segment operation.

The CODM monitor the operating results of the geographical segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on profit or loss and is measured consistently with profit or loss in the consolidated financial statements.

- The Australian segment provides short term hire of motorhomes, manufactures replacement vehicles for the rental fleet, manufactures motorhomes and caravans for sale direct to the public and operates vehicle sales activities for the sale of new units direct to the public and through a dealer network, as well as the sale of ex-rental fleet vehicles direct to the public and through a dealer network.
- The New Zealand segment provides short term hire of motorhomes and operates vehicle sales activities for the sale of new and ex-rental fleet vehicles direct to the public and through a dealer network.
- The North America segment provides short term hire of motorhomes and operates vehicle sales activities for the sale of new and ex-rental fleet vehicles through a dealer network and direct to the public. In June 2020, the USA rental operation was put into hibernation as a result of COVID-19 and has remained in hibernation throughout the reporting period.
- The Europe segment provides short term hire of motorhomes and operates vehicles sales activities for the sale of new and ex-rental fleet units direct to the public.
- The Other / Elimination items represents intersegment eliminations.

3. Operating segments (continued)

Operating segment information

Consolidated - 2021	Australia $'000	New Zealand $'000	North America $'000	Europe $'000	Others and Eliminations $'000	Total $'000
Revenue						
Revenue from contracts with customers	144,411	14,234	72,886	7,323	-	238,854
Rental income	26,070	8,513	13,096	5,515	-	53,194
Total sales revenue	170,481	22,747	85,982	12,838	-	292,048
Other income	512	2	591	404	(206)	1,303
Total revenue	170,993	22,749	86,573	13,242	(206)	293,351
EBIT (Earnings before interest and tax)	(12,679)	(4,053)	(216)	(87)	2,268	(14,767)
Finance costs	(5,381)	(1,155)	(3,066)	(851)	206	(10,247)
(Loss)/profit before income tax benefit	(18,060)	(5,208)	(3,282)	(938)	2,474	(25,014)
Income tax benefit						7,161
Loss after income tax benefit						(17,853)
Material items include:						
Gain on dilution of associate investment	2,189	-	-	-	-	2,189
Cost of goods sold	(127,878)	(12,059)	(66,138)	(6,589)	-	(212,664)
Motor vehicle running expenses	(12,508)	(4,175)	(3,369)	(1,793)	-	(21,845)
Net employee benefits expenses	(19,126)	(1,560)	(5,283)	(2,239)	-	(28,208)
Depreciation and amortisation	(15,866)	(5,881)	(4,592)	(1,184)	-	(27,523)
Other Expenses	(10,468)	(3,127)	(7,407)	(1,524)	2,474	(20,052)
Assets						
Segment assets	218,278	63,994	98,010	11,046	(43,064)	348,264
Unallocated assets:						
Deferred tax asset						8,452
Total assets						356,716
Total assets includes:						
Investments in associates	3,251	-	-	-	-	3,251
Acquisition of non-current assets	4,068	147	19,350	2,181	-	25,746
Liabilities						
Segment liabilities	165,428	41,517	76,674	18,784	-	302,403
Unallocated liabilities:						
Provision for income tax						77
Deferred tax liability						15,814
Total liabilities						318,294

3. Operating segments (continued)

Consolidated - 2020	Australia $'000	New Zealand $'000	North America $'000	Europe $'000	Others and Eliminations $'000	Total $'000
Revenue						
Revenue from contracts with customers	146,548	6,679	85,345	3,460	-	242,032
Rental income	44,062	23,520	50,887	5,815	-	124,284
Total sales revenue	190,610	30,199	136,232	9,275	-	366,316
Other income	978	(10)	250	(29)	(759)	430
Total revenue	191,588	30,189	136,482	9,246	(759)	366,746
EBIT (Earnings before interest and tax)	(31,852)	6,267	(9,952)	(14,746)	(759)	(51,042)
Finance costs	(6,755)	(1,576)	(10,077)	(1,142)	759	(18,791)
(Loss)/profit before income tax benefit	(38,607)	4,691	(20,029)	(15,888)	-	(69,833)
Income tax benefit						8,599
Loss after income tax benefit						(61,234)
Material items include:						
Cost of goods sold	(132,608)	(6,129)	(94,834)	(3,375)	-	(236,946)
Motor vehicle running expenses	(18,467)	(7,194)	(13,024)	(1,571)	-	(40,256)
Net employee benefits expenses	(19,912)	(1,290)	(10,932)	(2,458)	-	(34,592)
Depreciation and amortisation	(18,832)	(6,099)	(14,019)	(2,084)	-	(41,034)
Impairment of assets	(23,003)	(63)	(3,320)	(12,504)	-	(38,890)
Other expenses	(10,620)	(3,146)	(10,305)	(2,000)	-	(26,071)
Assets						
Segment assets	236,247	83,242	133,027	19,204	(43,612)	428,108
Unallocated assets:						
Deferred tax asset						2,529
Total assets						430,637
Total assets includes:						
Investments in associates	1,586	-	-	-	-	1,586
Acquisition of non-current assets	16,825	6,866	13,243	754	-	37,688
Liabilities						
Segment liabilities	165,173	55,958	111,044	25,644	(556)	357,263
Unallocated liabilities:						
Provision for income tax						99
Deferred tax liability						16,583
Total liabilities						373,945

Accounting policy for operating segments

Operating segments are presented using the 'management approach', where the information presented is on the same basis as the internal reports provided to the Chief Operating Decision Makers ('CODM'). The CODM is responsible for the allocation of resources to operating segments and assessing their performance.

4. Revenue from contracts with customers

	Consolidated 2021 $'000	Consolidated 2020 $'000
Revenue by type		
Vehicle Sales	229,596	235,529
Repairs and servicing	4,567	2,953
Commissions and royalty	3,110	2,641
Other revenue	1,581	909
	238,854	242,032
Timing of revenue recognition		
Goods transferred at a point in time	234,287	239,079
Services transferred over time	4,567	2,953
	238,854	242,032

Accounting policy for revenue recognition
Revenue from contracts with customers is recognised when control of the goods or services is transferred to the customer at an amount that reflects the consideration to which the Consolidated Entity expects to be entitled in exchange for transferring goods or services to a customer.

Vehicle sales
Revenue from the sale of vehicles is recognised at the point in time when the customer obtains control of the goods, which is generally at the time of delivery. The performance obligation is satisfied upon delivery of the vehicle and payment is generally received on settlement.

Generally, the Consolidated Entity receives short term advances from its customers as a deposit for the purchase of a vehicle. Using the practical expedient in AASB 15 *Revenue from Contracts with Customers*, the Consolidated Entity does not adjust the promised amount of consideration for the effects of a financing component if it expects, at contract inception, that the period between the transfer of the promised good or service to the customer and when the customer pays for that good or service will be one year or less.

The sale of vehicles is subject to a statutory warranty, which has been deemed to be an assurance type warranty and is, therefore, accounted for under AASB 137 *Provisions, Contingent Liabilities and Contingent Assets*.

Repairs and servicing
Revenue from a contract to provide repairs and servicing is recognised over-time as the service is rendered, based on the percentage complete. The performance obligation is satisfied over-time and payment is generally due upon completion.

Commissions and royalty
Where the Consolidated Entity is acting as an agent, whereby arranging for another party to provide the good or service, revenue from the contract with the principal will be recognised at a point in time. The performance obligation is satisfied when the sale to the customer is complete and payment is generally received upon completion.

Costs to obtain a contract
The Consolidated Entity pays sales commissions to employees for vehicle sales and incurs costs to register the vehicle. The Consolidated Entity has elected to apply the optional practical expedient for costs to obtain a contract, which allows the Consolidated Entity to immediately expense these costs as the amortisation period of the asset that the Consolidated Entity otherwise would have used is one year or less.

5. Gain on dilution of associate investment

During the year, the Consolidated Entity's shareholding in Camplify Holdings Limited, an associate accounted for using the equity method, was diluted. This dilution resulted in a gain of $2,189,000 on the 'deemed disposal' of the foregone shareholding.

6. Expenses

	Consolidated 2021 $'000	Consolidated 2020 $'000
Loss before income tax includes the following specific expenses:		
Depreciation and amortisation expense		
Plant and equipment	(10,189)	(18,269)
Buildings right-of-use assets	(5,228)	(7,197)
Motor vehicles right-of-use assets	(10,619)	(14,008)
Amortisation expenses	(1,487)	(1,560)
Total depreciation and amortisation expense	(27,523)	(41,034)
Impairment		
Goodwill	-	(6,535)
Brand names and other intangible assets	-	(5,688)
Property, plant and equipment	-	(3,492)
Right-of-use assets	-	(20,191)
Inventory	-	(2,984)
Total impairment	-	(38,890)
Finance costs		
Finance charges paid/payable on lease liabilities - motor vehicles	(3,989)	(5,393)
Finance charges paid/payable on lease liabilities - land and buildings	(1,441)	(1,725)
Other finance charges	(4,817)	(11,673)
	(10,247)	(18,791)
Net foreign exchange (loss)/gain - included in other expenses		
Net foreign exchange (loss)/gain	821	(746)
Leases - included in other expenses		
Variable lease payments	1,344	466
Short-term lease payments	(632)	(1,073)
	712	(607)
Employee benefits expense includes:		
Employee benefits expense excluding superannuation	(31,858)	(35,437)
Defined contribution superannuation expense	(1,824)	(2,481)
Government grants	5,474	3,326
	(28,208)	(34,592)

Negative variable lease payments relate to rental concessions received from landlords due to COVID-19 and early termination of leases in the USA with no termination fees, these are one off in nature and are not expected to reoccur in future periods beyond the impact in the 2021 financial year.

Government grants have been received in the form of wage subsidies in Australia, New Zealand, Canada, United Kingdom and Germany, to assist with the impact of COVID-19. There are no unfulfilled conditions or contingencies attached to these grants.

7. Income tax

The major components of income tax expense are:

	Consolidated 2021 $'000	Consolidated 2020 $'000
Income tax benefit		
Current tax	(282)	989
Deferred tax - origination and reversal of temporary differences	(3,816)	(3,142)
Deferred tax - tax losses recognised	(3,063)	(6,446)
Aggregate income tax benefit	(7,161)	(8,599)
Deferred tax included in income tax benefit comprises:		
Decrease in deferred tax assets	7,687	17,561
Decrease in deferred tax liabilities	(11,503)	(20,703)
Deferred tax - origination and reversal of temporary differences	(3,816)	(3,142)
Numerical reconciliation of income tax benefit and tax at the statutory rate		
Loss before income tax benefit	(25,014)	(69,833)
Tax at the statutory tax rate of 30%	(7,504)	(20,950)
Tax effect amounts which are not deductible/(taxable) in calculating taxable income:		
Impairment of goodwill	-	1,111
Non-assessable gain on dilution of associate investment	(656)	-
Non-deductible share of loss from associates	157	284
Variance due to differing corporate tax rates in offshore entities	300	4,043
Deferred tax asset on losses not recognised	542	6,843
Write-off for non-recoverable withholding in respect of current and prior years	402	491
Prior year tax adjustment	(97)	320
Non-assessable income	(510)	(55)
Adjustment due to future tax rates	-	(864)
Other	205	178
Income tax benefit	(7,161)	(8,599)

7. Income tax (continued)

	Consolidated 2021 $'000	Consolidated 2020 $'000
Deferred tax asset		
Deferred tax asset comprises temporary differences attributable to:		
Amounts recognised in profit or loss:		
Tax losses	12,932	16,546
Unearned income	249	106
Provisions	1,311	1,102
Capital raising costs	13	227
Unearned profits	97	335
Other	1,291	461
Property, plant and equipment	786	1,123
Lease liability	13,962	15,767
Set off against deferred tax liability based on jurisdiction	(22,189)	(33,138)
Deferred tax asset	8,452	2,529
Movements:		
Opening balance	2,529	942
Charged to profit or loss	(8,826)	(17,417)
Charged to equity	(97)	(97)
Tax losses recognised / (utilised)	3,063	6,446
Initial adoption of AASB 16	-	13,793
Prior year adjustment	1,140	(145)
Movements in foreign exchange	(303)	448
Set off against deferred tax liability based on jurisdiction	10,946	(1,441)
Closing balance	8,452	2,529

7. Income tax (continued)

	Consolidated 2021 $'000	Consolidated 2020 $'000
Deferred tax liability		
Deferred tax liability comprises temporary differences attributable to:		
Amounts recognised in profit or loss:		
Property, plant and equipment	24,754	34,879
Right of-use assets	7,548	8,821
Inventories	121	178
Prepayments	82	223
Intangible assets	4,202	4,505
Other	1,296	1,115
Set off deferred tax asset based on jurisdiction	(22,189)	(33,138)
Deferred tax liability	15,814	16,583
Movements:		
Opening balance	16,583	25,171
Credited to profit or loss	(12,546)	(21,267)
Prior year adjustment	1,043	565
Movements in foreign exchange	(212)	27
Initial adoption of AASB 16	-	13,528
Set off deferred tax asset based on jurisdiction	10,946	(1,441)
Closing balance	15,814	16,583

Note: deferred tax assets and deferred tax liabilities have been offset in each tax jurisdiction on the statement of financial position.

	Consolidated 2021 $'000	Consolidated 2020 $'000
Income tax refund due	-	354

	Consolidated 2021 $'000	Consolidated 2020 $'000
Income tax payable	77	99

Deferred tax assets are recognised in relation to carried forward tax losses to the extent that the realisation of the related tax benefit through the future taxable profits is probable. The Group has elected to recognise deferred tax assets on tax losses as it expects to generate future taxable profits to utilise the deferred tax assets. The Group has losses where deferred tax assets have been recognised in Australia of $11,369,000, New Zealand $729,000 and Canada of $708,000. The tax losses in Australia can carry forward indefinitely and the tax losses in Canada must be utilised in 20 years. Tax losses (gross) that arose during the current and prior years in the US of $17,142,000 USD have not been recognised as deferred tax assets in the current year on the basis they are not probable of recoupment.

Accounting policy for income tax
The income tax expense or benefit for the period is the tax payable on that period's taxable income, based on the applicable income tax rate for each jurisdiction, adjusted by the changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

7. Income tax (continued)

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to be applied when the assets are recovered or liabilities are settled, based on those tax rates that are enacted or substantively enacted, except:

- when the deferred income tax asset or liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting nor taxable profits; or

- when the taxable temporary difference is associated with interests in subsidiaries, associates or joint ventures, and the timing of the reversal can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

The carrying amount of recognised and unrecognised deferred tax assets are reviewed at each reporting date. Deferred tax assets recognised are reduced to the extent that it is no longer probable that future taxable profits will be available for the carrying amount to be recovered. Previously unrecognised deferred tax assets are recognised to the extent that it is probable that there are future taxable profits available to recover the asset.

Deferred tax assets and liabilities are offset only where there is a legally enforceable right to offset current tax assets against current tax liabilities and deferred tax assets against deferred tax liabilities and they relate to the same taxable authority on either the same taxable entity or different taxable entities which intend to settle simultaneously.

Apollo Tourism & Leisure Ltd (the 'head entity') and its wholly-owned Australian subsidiaries have formed an income tax consolidated group under the Australian Tax consolidation regime. The head entity and each subsidiary in the tax consolidated group continue to account for their own current and deferred tax amounts. The tax consolidated group has applied the 'separate taxpayer within group' approach in determining the appropriate amount of taxes to allocate to members of the tax consolidated group.

In addition to its own current and deferred tax amounts, the head entity also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from each subsidiary in the tax consolidated group.

Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as amounts receivable from or payable to other entities in the tax consolidated group. The tax funding arrangement ensures that the intercompany charge equals the current tax liability or benefit of each tax consolidated group member, resulting in neither a contribution by the head entity to the subsidiaries nor a distribution by the subsidiaries to the head entity.

8. Earnings per share

	Consolidated	
	2021	2020
	$'000	$'000
Loss after income tax attributable to the owners of Apollo Tourism & Leisure Ltd	(17,853)	(61,234)
	Cents	Cents
Basic loss per share	(9.59)	(32.89)
Diluted loss per share	(9.59)	(32.89)
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	186,150,908	186,150,908
Weighted average number of ordinary shares used in calculating diluted earnings per share	186,150,908	186,150,908

8. Earnings per share (continued)

Accounting policy for earnings per share

Basic earnings per share
Basic earnings per share is calculated by dividing the profit attributable to the owners of Apollo Tourism & Leisure Ltd, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the financial year.

Diluted earnings per share
Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

9. Cash and cash equivalents

	Consolidated	
	2021 $'000	2020 $'000
Current assets		
Cash at bank and in hand	45,507	23,529

Accounting policy for cash and cash equivalents
Cash and cash equivalents include cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

10. Trade and other receivables

	Consolidated	
	2021 $'000	2020 $'000
Current assets		
Trade receivables	3,663	3,346
Less: Allowance for expected credit losses	(10)	(4)
	3,653	3,342
Other receivables	222	1,584
	3,875	4,926

Allowance for expected credit losses
The Consolidated Entity has recognised a loss of $10,000 (2020: $4,000) in profit or loss in respect of the expected credit losses.

Accounting policy for trade and other receivables
Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 days.

The Group has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure expected credit losses, trade receivables have been grouped based on days overdue, refer to note 24 for further details.

Other receivables are recognised at amortised cost, less any allowance for expected credit losses.

11. Inventories

	Consolidated 2021 $'000	Consolidated 2020 $'000
Current assets		
Raw materials (at cost)	10,185	7,359
Work in progress (at cost)	2,057	1,469
Retail vehicles for sale (at lower of cost and net realisable value)	27,764	27,718
Used rental vehicles for sale (at lower of cost and net realisable value)	6,390	46,297
Stock in transit and spare parts (at cost)	6,795	7,544
	53,191	90,387

During 2020, $2,984,000 was recognised as an expense for inventories carried at net realisable value. This is recognised in impairment expense. No impairment expense was recognised in relation to inventories in the 2021 financial year.

Retail and used rental vehicles for retail sale are pledged as security under floor plan financing arrangements, refer to note 18 .

Accounting policy for inventories
Raw materials, work in progress and retail vehicles for sale are stated at the lower of cost or net realisable value on a 'first in first out' basis. Cost comprises direct materials, purchase and delivery costs, direct labour, import duties and other taxes, and, an appropriate proportion of variable and fixed overhead expenditure based on normal operating capacity. Costs of purchased inventory are determined after deducting rebates and discounts received or receivable.

Used rental fleet vehicles for sale are stated at the lower of their depreciated value or net realisable value.

Stock in transit and spare parts are stated at the lower of cost or net realisable value. Cost is comprised of purchase and delivery costs, net of rebates and discounts received or receivable.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

12. Prepayments and other assets

	Consolidated 2021 $'000	Consolidated 2020 $'000
Current assets		
Prepayments	4,213	4,475
Security deposits	3,567	3,953
	7,780	8,428
Non-current assets		
Security deposits	1,977	2,202

Security deposits relate to bonds for floorplan financing and property leases, and earn market interest rates.

13. Investments accounted for using the equity method

	Consolidated	
	2021 $'000	2020 $'000
Non-current assets		
Investment in Camplify Holdings Limited	3,252	1,586

Interests in associates

On 8 February 2017, the Group acquired a 24.95% shareholding in Camplify Co (Australia) Pty Ltd ("Camplify"), a peer-to-peer RV and caravan sharing company, for cash consideration of $1,750,000. The Group participated in an additional capital raising on 10 April 2019 for $1,297,000 to maintain a 24.95% shareholding.

During the year, Camplify Co (Australia) Pty Ltd was restructured adding a parent entity, Camplify Holdings Ltd (CHL). Additional capital raising was also performed, which the Group did not participate in. CHL listed on the Australia Stock Exchange on 28 June 2021. At 30 June 2021, the Group owned 6,895,620 shares or 17.79% of CHL. The investment had a market value at 30 June 2021 of $9,102,000. Although the Group holds less than 20% of the ownership interest and voting control of CHL, the Group has the ability to exercise significant influence through both its shareholding and its nominated director's active participation in the CHL Board of Directors.

Interests in associates are accounted for using the equity method of accounting. Information relating to associates that are material to the Consolidated Entity are set out as follows:

Name	Principal place of business / Country of incorporation	Ownership interest 2021 %	Ownership interest 2020 %
Camplify Holdings Ltd (previously Camplify Co (Australia) Pty Ltd)	Australia	17.79%	24.95%

	Camplify Holdings Ltd $'000	Camplify Co (Australia) Pty Ltd $'000
Summarised statement of financial position		
Current assets	29,643	5,343
Non-current assets	934	264
Current liabilities	(16,090)	(3,699)
Non-current liabilities	(404)	(125)
Net assets	14,083	1,783
Reconciliation of Consolidated Entity's carrying amount		
Consolidated Entity's share of net assets	2,505	445
Goodwill	747	1,141
Carrying amount	3,252	1,586

13. Investments accounted for using the equity method (continued)

	Camplify Holdings Ltd $'000	Camplify Co (Australia) Pty Ltd $'000
Summarised statement of profit or loss and other comprehensive income		
Revenue from contracts with customers and other income	9,143	3,379
Cost of sales	(3,218)	(112)
Administrative expenses	(8,173)	(5,798)
Income tax benefit/(expense)	184	(1,261)
Loss after income tax	(2,064)	(3,792)
Other comprehensive income	-	-
Total comprehensive loss	(2,064)	(3,792)
Consolidated Entity's share of losses*	524	946
Quoted fair value	9,102	-

* The Consolidated Entity's share of losses was 24.95% until it was diluted to 17.79% during the year.

CHL is presented in Australian Dollars. The quoted price on the ASX for CHL as at 30 June 2021 was $1.32 per share.

Contingent liabilities
The associate had no contingent liabilities as at 30 June 2021 or 2020.

Commitments

	Consolidated 2021 $'000	Consolidated 2020 $'000
Committed at the reporting date but not recognised as liabilities, payable:		
Capital commitments - company motor vehicles	91	-

14. Property, plant and equipment

	Consolidated 2021 $'000	Consolidated 2020 $'000
Non-current assets		
Land and buildings - at cost	39,226	38,914
Less: Accumulated depreciation	(3,767)	(2,942)
	35,459	35,972
Plant and equipment - at cost	31,043	32,203
Less: Accumulated depreciation	(22,209)	(21,766)
Less: Accumulated impairment	(3,157)	(3,441)
	5,677	6,996
Motor vehicles - at cost	80,470	116,751
Less: Accumulated depreciation	(14,366)	(24,759)
Less: Accumulated impairment	-	(50)
	66,104	91,942
Motor vehicles - right-of-use assets	105,388	139,743
Less: Accumulated depreciation	(28,736)	(30,582)
	76,652	109,161
Land and buildings - right-of-use assets	63,966	65,953
Less: Accumulated depreciation	(21,039)	(17,205)
Less: Accumulated impairment	(17,417)	(20,191)
	25,510	28,557
	209,402	272,628

14. Property, plant and equipment (continued)

Reconciliations
Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out in the following table:

Consolidated	Land and buildings $'000	Plant and equipment $'000	Motor vehicles $'000	Motor vehicles right-of-use assets $'000	Land and buildings right-of-use assets $'000	Total $'000
Balance at 1 July 2019	37,150	12,660	193,279	140,397	45,618	429,104
Additions	424	1,695	29,948	805	2,579	35,451
Disposals	-	(271)	(106,247)	-	-	(106,518)
Modification to lease terms	-	-	-	-	9,719	9,719
Lease termination	-	-	-	(476)	(587)	(1,063)
Impairment of assets (note 15)	-	(3,441)	(51)	-	(20,191)	(23,683)
Exchange differences	(776)	2	2,352	(836)	(129)	613
Transfers in/(out)*	-	(308)	(12,604)	(16,721)	-	(29,633)
Depreciation expense**	(826)	(3,341)	(14,735)	(14,008)	(8,452)	(41,362)
Balance at 30 June 2020	35,972	6,996	91,942	109,161	28,557	272,628
Additions	24	1,181	22,838	1,029	27	25,099
Disposals	-	(223)	(40,094)	(1,584)	-	(41,901)
Modification to lease terms	-	-	-	-	4,899	4,899
Lease termination	-	-	-	-	(2,527)	(2,527)
Exchange differences	244	(6)	(99)	46	(218)	(33)
Transfers in/(out)*	-	(81)	(1,175)	(21,381)	-	(22,637)
Depreciation expense**	(781)	(2,190)	(7,308)	(10,619)	(5,228)	(26,126)
Balance at 30 June 2021	35,459	5,677	66,104	76,652	25,510	209,402

* Net transfers out represent assets transferred to inventory.
** Depreciation charged to profit and loss for the year comprises depreciation expense of $26,171,000 (2020: $41,362,000) and $90,000 (2020: $1,888,000) capitalised as part of the cost of motor vehicle manufacture.

Additions to the right-of-use assets during the year were $1,070,000 (2020: $3,384,000).

The Consolidated Entity leases land and buildings for its offices, warehouses and retail outlets under agreements of between 1 to 12 years with, in some cases, options to extend. The leases have various escalation clauses. On renewal, the terms of the leases are renegotiated. The Consolidated Entity also leases motor vehicles and other equipment under agreements of between 1 to 5 years.

Accounting policy for motor vehicles
Motor vehicles are stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is primarily calculated on a straight-line basis to write off the net cost less the estimated residual value (if applicable) over their expected useful lives.

Land has an unlimited useful life and is, therefore, not depreciated.

Accounting policy for plant and equipment
Prime cost and diminishing value rates, where applicable, for each class of asset are as follows:

Buildings	2.5%
Leasehold improvements	2.5% - 25.0%
Plant and equipment	5.0% - 33.0%
Motor vehicles	5.0% - 35.0%

14. Property, plant and equipment (continued)

The residual values, useful lives and depreciation methods are reviewed, and adjusted, if appropriate, at each reporting date.

Leasehold improvements are depreciated over the unexpired period of the lease or the estimated useful life of the assets, whichever is shorter.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the Consolidated Entity. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss.

Accounting policy for right-of-use assets
A right-of-use asset is recognised at the commencement date of a lease (i.e. the date the underlying asset is available for use). The right-of-use asset is measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of the right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets.

Where the Consolidated Entity expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life.

Right-of use assets are subject to impairment.

The Consolidated Entity has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

15. Intangibles

	Consolidated 2021 $'000	Consolidated 2020 $'000
Goodwill - at cost	20,535	20,274
Less: Accumulated impairment	(16,608)	(16,376)
	3,927	3,898
Customer relationships - at cost	4,433	4,404
Less: Accumulated amortisation	(1,285)	(1,053)
Less: Accumulated impairment	(1,872)	(1,820)
	1,276	1,531
Software - at cost	9,877	9,249
Less: Accumulated amortisation	(3,259)	(2,027)
Less: Accumulated impairment	(27)	(4)
	6,591	7,218
Brand names - at cost	16,030	15,899
Less: Accumulated amortisation	4	-
Less: Accumulated impairment	(4,548)	(4,478)
	11,486	11,421
Other intangible assets - at cost	1,196	1,200
Less: Accumulated amortisation	(667)	(671)
Less: Accumulated impairment	(529)	(529)
	-	-
	23,280	24,068

15. Intangibles (continued)

Reconciliations
Reconciliations of the written down values of intangibles at the beginning and end of the current and previous financial year are set out in the following table:

Consolidated	Goodwill $'000	Customer relationships $'000	Software $'000	Brand names $'000	Other intangible assets $'000	Total $'000
Balance at 1 July 2019	10,578	3,865	5,996	14,980	669	36,088
Additions	-	-	2,237	-	-	2,237
Exchange differences	(145)	(40)	(65)	(224)	-	(474)
Impairment of assets	(6,535)	(1,820)	(4)	(3,335)	(529)	(12,223)
Amortisation expense	-	(474)	(946)	-	(140)	(1,560)
Balance at 30 June 2020	3,898	1,531	7,218	11,421	-	24,068
Additions	-	-	603	-	-	603
Disposals	-	-	-	(4)	-	(4)
Exchange differences	29	5	24	69	-	127
Transfers in/(out)	-	-	(27)	-	-	(27)
Amortisation expense	-	(260)	(1,227)	-	-	(1,487)
Balance at 30 June 2021	3,927	1,276	6,591	11,486	-	23,280

Accounting policy for intangible assets
Intangible assets acquired as part of a business combination, other than goodwill, are initially measured at their fair value at the date of the acquisition. Intangible assets acquired separately are initially recognised at cost. Indefinite life intangible assets are not amortised and are subsequently measured at cost less any impairment. Deferred tax liabilities are recognised in relation to indefinite life intangible assets where the carrying value will be recovered through use. Finite life intangible assets are subsequently measured at cost less amortisation and any impairment. The gains or losses recognised in profit or loss arising from the derecognition of intangible assets are measured as the difference between net disposal proceeds and the carrying amount of the intangible asset. The amortisation method and useful lives of finite life intangible assets are reviewed annually. Changes in the expected pattern of consumption or useful life are accounted for prospectively by changing the amortisation method or period.

Goodwill
Goodwill arises on the acquisition of a business. Goodwill is not amortised. Instead, goodwill is tested annually for impairment, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Impairment losses on goodwill are taken to profit or loss and are not subsequently reversed.

Customer relationships
Customer relationships are identified and primarily recognised at the time of a business combination and recorded at their fair value, if their fair value can be measured reliably. Customer relationships are amortised over the expected life of the customer relationship.

Software
Significant costs associated with software are deferred and amortised on a straight-line basis over the period of their expected benefit, being their finite life of 5-10 years. Any costs associated with software as a service arrangements, including configuration and customisation costs, have been included in other expenses when access to the software has been provided or when the configuration or customisation has been performed.

Brand names
Brand names are identified and primarily recognised at the time of a business combination and recorded at their fair value, if their fair value can be measured reliably. Brand names are not amortised on the basis that they have an indefinite life and are reviewed annually. Expenditure incurred in maintaining brand names is expensed in the period in which it is occurred.

15. Intangibles (continued)

Other intangibles
Other intangible assets relate to intellectual property and customer deposits. Intellectual property is recognised at the time of a business combination and recorded at their fair value, if their fair value can be measured reliably. Intellectual property is amortised over the expected life of the intellectual property Customer deposits acquired in a business combination represent outstanding forward orders at the date of acquisition. Customer deposits are amortised on a straight-line basis over the period of their expected benefit of 3-6 months.

Goodwill and intangible assets with indefinite lives
For the purpose of impairment testing, goodwill acquired through business combinations is allocated to each of the consolidated entity's cash generating units (CGUs), or groups of CGUs, that are expected to benefit from the synergies of the combinations. Each unit or groups of units to which goodwill is allocated represents the lowest level at which assets are monitored for internal management purposes which is also an operating segment. Therefore, goodwill has been allocated to the Australia, North America and Europe groups of CGUs. Goodwill allocated to the Australia and Europe group of CGUs has been fully impaired. Brand names are allocated to the CGUs that use the brand names. Brand names for CamperCo Limited and Sydney RV Group Pty Ltd were fully impaired in the 2020 financial year.

Carrying amount of goodwill and brand names allocated to each of the CGU's or groups of CGUs:

	Goodwill 2021 $'000	Brand Names 2021 $'000	Goodwill 2020 $'000	Brand Names 2020 $'000
Apollo Investments Pty Ltd	-	1,508	-	1,508
Apollo RV West Pty Ltd	-	474	-	474
North America CGU Group*	3,927	-	3,898	-
Canadream Corporation*	-	9,504	-	9,439
	3,927	11,486	3,898	11,421

*Movement due to foreign currency fluctuations.

Impairment testing
The Consolidated Entity performed its annual impairment test in June 2021 and 2020. The recoverable amount of the CGU's is determined based on value-in-use calculations, which require the use of assumptions. The calculations use cash flow projections based on financial budgets approved by the Board covering one year and further forecasts of four years with growth rates that reflect the business recovery from COVID-19. The budgeted earnings before interest, tax, depreciation and amortisation (EBITDA) is based on past performance and expectations for the future. Capital expenditure and disposal proceeds are estimated based on current costs of manufacture or purchase cost and realisable recoverable value. The discount rates used reflect specific risks relating to the relevant CGU and the countries in which they operate.

15. Intangibles (continued)

Key assumptions used in value in use calculations for CGUs with goodwill
The North America CGU and CanaDream Corporation CGU are the same for the 2021 financial year due to the hibernation of the USA business. Canadream Corporation is a motorhome rental fleet operator and wholesale and direct retailer of new and ex-fleet sales in Canada.

Significant assumptions used for the purposes of assessing the CGUs with goodwill for impairment include:

	North America 2021 %	North America 2020 %	Europe 2020* %
Average revenue growth and variable cost growth rate FY24-FY26	4.0%	9.0%	3.0%
Fixed cost growth rate	4.0%	5.0%	3.0%
Pre-tax discount rate	12.5%	12.4%	13.9%
Terminal value growth	2.5%	2.5%	2.5%

* There was no goodwill remaining in the Europe CGU Group for the 2021 financial year, and accordingly impairment testing has not been performed at this level and no assumptions have been disclosed.

Revenue and variable cost growth rates in North America for the 2022 and 2023 financial years include recovery in the rental business from the impacts of COVID-19 and normalising ex-fleet sales for the sell down of the fleet in the 2021 financial year. The growth rates beyond these years return to pre COVID-19 rates.

In 2020, the growth rates in year four and five for North America, reflect the CGU's slower recovery to COVID-19 due to the northern hemisphere summer spanning over multiple financial years.

Key assumptions used in value in use calculations for CGUs with brand name intangibles
Significant assumptions used for the purposes of assessing the CGUs with brand name intangibles for impairment include:

	Apollo RV West Pty Ltd %	Apollo Investments Pty Ltd %
Average revenue and variable cost growth rate	7.0%	7.0%
Fixed cost growth rate	4.0%	4.0%
Pre-tax discount rate	12.7%	13.0%
Terminal value growth	2.5%	2.5%

The above CGU's undertake the following operations:
- Apollo RV West Pty Ltd - new and used caravan and motorhome retailer in Western Australia, trading as George Day Caravans and Motorhomes.
- Apollo Investments Pty Ltd - new and used caravan and motorhome retailer in Queensland, trading as Kratzmann Caravans and Motorhomes.

15. Intangibles (continued)

Key assumptions used in value in used calculations for all other CGUs
Significant assumptions used for the purposes of assessing impairment include:

	Australia Rental %	New Zealand %
Average revenue and variable cost growth rate FY24-FY26	6.00%	4.00%
Fixed cost growth rate	3.00%	2.00%
Pre-tax discount rate	12.70%	12.80%
Terminal value growth	2.50%	2.50%

Revenue and variable cost growth rates for the 2022 and 2023 financial years include recovery in the rental business from the impacts of COVID-19. The growth rates beyond these years return to pre COVID-19 rates.

The above CGU's undertake the following operations:
- Australia Rental - motorhome rental fleet operator and supplier of ex-rental fleet vehicles to Apollo's dealership network.
- New Zealand - motorhome rental fleet operator and wholesale and direct retailer of new and ex-fleet sales in New Zealand.

Impact of possible changes in key assumptions used in value in use calculations
As disclosed in note 2, the Directors have made judgements and estimates in respect to impairment testing. Should these judgements and estimates not occur the resulting CGU carrying amount may decrease.

A reasonably possible change in the most sensitive assumptions have the following impact:
- North America consisting of CanaDream Corporation - an increase in the discount rate of greater than 0.9% would result in an impairment. A decrease in the terminal growth rate to less than 1.5% would result in an impairment.
- Apollo RV West Pty Ltd - there is no reasonably possible change in the assumptions listed for the Apollo RV West Pty Ltd CGU that would result in an impairment.
- Apollo Investments Pty Ltd - there is no reasonably possible change in the assumptions listed for the Apollo Investments Pty Ltd CGU that would result in an impairment.
- Australian Rental - an increase in the discount rate of greater than 0.6% would result in an impairment. A decrease in the terminal growth rate to less than 1.75% would result in an impairment.
- New Zealand - an increase in the discount rate of greater than 2.8% would result in an impairment. There is no reasonably possible change in the terminal growth rate for the New Zealand CGU that would result in an impairment.

16. Trade and other payables

	Consolidated	
	2021 $'000	2020 $'000
Current liabilities		
Trade payables	10,410	16,950
Sundry accruals	11,914	10,556
	22,324	27,506

Refer to note 24 for further information on financial risk management objectives and policies.

Accounting policy for trade and other payables
These amounts represent liabilities for goods and services provided to the Consolidated Entity prior to the end of the financial year, which are unpaid. Due to their short-term nature, they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

17. Contract liabilities

	Consolidated 2021 $'000	Consolidated 2020 $'000
Current liabilities		
Customer vehicle deposits	11,016	5,977

These balances relate to deposits received in advance for pending vehicle sales for which the customer has not yet taken delivery.

There has been a significant increase in the balance of customer vehicle deposits in the 2021 financial year due to the increased demand in the retail market for RVs. This increased demand has created a strong forward customer order portfolio placed with the Australian manufacturing facility. All customer orders are required to be secured with a deposit.

Unsatisfied performance obligations
The aggregate amount of the transaction price allocated to the performance obligations that are unsatisfied at the end of the reporting period was $11,016,000 as at 30 June 2021 (2020: $5,977,000). The full balance is expected to be recognised in revenue in the next 12 months (2020: within the next 12 months).

Accounting policy for contract liabilities
A contract liability is an obligation to transfer goods or services to a customer for which the Consolidated Entity has received consideration, or an amount of consideration is due, from the customer. If a customer pays consideration before the Consolidated Entity transfers goods or services to the customer, a contract liability is recognised when the payment is made or the payment is due, whichever is earlier. Contract liabilities are recognised as revenue when the Consolidated Entity performs under the contract.

18. Borrowings

	Consolidated 2021 $'000	Consolidated 2020 $'000
Current liabilities		
Bank loans	3,771	1,000
Floor plan	27,477	31,349
Loans from other financiers	36,636	59,663
COVID-19 support loans	5,465	301
Lease liability - rental fleet	27,035	39,999
Lease liability - land and buildings	8,518	9,733
	108,902	142,045
Non-current liabilities		
Bank loans	25,382	26,291
Loans from other financiers	14,692	34,163
COVID-19 support loans	25,609	3,297
Lease liability - rental fleet	33,374	56,160
Lease liability - land and buildings	39,817	44,089
	138,874	164,000

Refer to note 24 for further information on financial risk management objectives and policies.

Bank loans
Bank loans include mortgages over land and buildings. Interest rates applicable at 30 June 2021 range from 2.45% to 5.20% p.a (2020: 2.45% to 3.71%).

18. Borrowings (continued)

Floor plan
Floor plan facilities are maintained to fund the inventory of new motorhomes and caravans held for resale at Apollo's retail sales outlets. Terms are interest only for the first six months and then interest plus principal of between 5.20% to 9.60% p.a. (2020: 4.24% to 10.0% p.a.). For some lenders, balances are secured through retention of title until point of sale.

Loans from other financiers
Loans from other financiers are fully secured debt in relation to fleet assets and may only be used for the purchase of fleet assets. Interest rates applicable at 30 June 2021 on loans from other financiers range from 2.20% to 5.46% p.a (2020: 2.35% to 7.30%).

COVID-19 support loans
COVID-19 support loans have been received in Australia, Canada and the United Kingdom. Interest rates applicable to 30 June 2021 on COVID-19 support loans range from 2.45% to 4.10% p.a (2020: 2.45% to 4.10%).

Lease liability - rental fleet
Lease liabilities for the rental fleet are fully secured by the lessor's title to the leased assets. Interest rates applicable at 30 June 2021 range from 3.30% to 5.46% p.a (2020: 3.23% to 5.80%).

Financing arrangements
Unrestricted access was available at the reporting date to the following lines of credit:

	Consolidated	
	2021 $'000	**2020 $'000**
Total facilities		
Bank overdraft	2,991	1,758
Bank loans	29,153	27,291
Floor plan	48,666	62,772
Loans from other financiers	153,491	166,256
COVID-19 support loans	31,074	3,598
Lease liability - rental fleet	60,409	96,159
	325,784	357,834
Used at the reporting date		
Bank overdraft	-	-
Bank loans	29,153	27,291
Floor plan	27,477	31,349
Loans from other financiers	51,328	93,826
COVID-19 support loans	31,074	3,598
Lease liability - rental fleet	60,409	96,159
	199,441	252,223
Unused at the reporting date		
Bank overdraft	2,991	1,758
Bank loans	-	-
Floor plan	21,189	31,423
Loans from other financiers	102,163	72,430
COVID-19 support loans	-	-
Lease liability - rental fleet	-	-
	126,343	105,611

Accounting policy for borrowings including bank loans, floor plan and loans from other financiers
Loans and borrowings are initially recognised at the fair value of the consideration received, net of transaction costs. They are subsequently measured at amortised cost using the effective interest method.

Where there is an unconditional right at balance date to defer settlement of the liability for at least 12 months after the reporting date, the loans or borrowings are classified as non-current.

18. Borrowings (continued)

Any change in terms to an existing financial liability is assessed to determine if the changes are substantial. A substantial change will arise if the discounted present value of the cash flows under the new terms is at least 10 per cent different from the original discounted present value of the remaining cash flows of the original financial liability. Where the change is substantial, the original financial liability is extinguished and the new financial liability is recognised. The Consolidated Entity received a number of concessions in relation to COVID-19, all of the changes to terms were assessed and none of the changes were substantial.

Accounting policy for lease liabilities
At the commencement date of the lease, the Consolidated Entity recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any incentives receivable, variable lease payments that depend on an index or rate, and amounts expected to be paid under residual value guarantees. These lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Consolidated Entity and payments of penalties for terminating the lease, if the lease term reflects the Consolidated Entity exercising the option to terminate. Variable lease payments that do not depend on an index or rate are recognised as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Consolidated Entity uses the interest rate implicit in the lease or if that rate is not readily determinable the incremental borrowing rate at the lease commencement date. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying value of lease liabilities is remeasured if there is a change in the following: future lease payments arising from a change in an index or rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of-use asset, or to profit and loss if the carrying amount of the right-of-use asset is fully written down.

Accounting policy for COVID-19 rent concessions
The Consolidated Entity has applied the practical expedient in relation to COVID-19 related rent concessions. The practical expedient was applied for all eligible contracts where the concession was agreed in writing before the end of the financial year. These concessions have not been accounted for as a lease modification where:

- the concession was a direct consequence of the COVID-19 pandemic;
- the change in the lease payments results in revised consideration for the lease that is substantially the same as, or less than the consideration for the lease immediately prior to the change;
- any reduction in lease payments only affects payments originally due on or before 30 June 2022; and
- there is no substantive change to other terms and conditions of the lease.

19. Provisions

	Consolidated	
	2021 $'000	2020 $'000
Current liabilities		
Long service leave	674	512
Employee benefits	2,743	2,465
Warranties	1,172	724
	4,589	3,701
Non-current liabilities		
Long service leave	234	360

Warranties
The provision represents the estimated warranty claims in respect of products sold which are still under warranty at the reporting date. The provision is estimated based on historical warranty claim information, sales levels and any recent trends that may suggest future claims could differ from historical amounts.

19. Provisions (continued)

Accounting policy for provisions
Provisions are recognised when the Consolidated Entity has a present (legal or constructive) obligation as a result of a past event, it is probable the Consolidated Entity will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting date, taking into account the risks and uncertainties surrounding the obligation. If the time value of money is material, provisions are discounted using a current pre-tax rate specific to the liability. The increase in the provision resulting from the passage of time is recognised as a finance cost.

Accounting policy for employee benefits and long service leave
Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled wholly within 12 months of the reporting date are measured at the amounts expected to be paid when the liabilities are settled.

The liability for long service leave not expected to be settled within 12 months of the reporting date is measured at the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on high quality corporate bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

20. Unearned rental income

	Consolidated	
	2021 $'000	**2020 $'000**
Current liabilities		
Rental income in advance	15,337	11,861
Customer bonds held	499	401
	15,836	12,262
Non-current liabilities		
Rental income in advance	288	450

Rental income in advance relates to payments made by customers for future rental reservations in advance of service delivery.

Customer bonds are security deposits held by the Consolidated Entity during rental reservations to compensate the entity in the case of damage or other charges.

21. Issued capital

	Consolidated			
	2021 Shares	**2020 Shares**	**2021 $'000**	**2020 $'000**
Ordinary shares - fully paid	186,150,908	186,150,908	83,709	83,709

Ordinary shares
Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the Company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

On a show of hands, every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

21. Issued capital (continued)

Dividend reinvestment plan
The legal parent company has a dividend reinvestment plan under which holders of ordinary shares may elect to have all or part of their dividend entitlements satisfied by the issue of new ordinary shares rather than by being paid in cash. Shares are issued under the plan at a discount to the market price, as the Directors may determine.

Share buy-back
There is no current on-market share buy-back.

Capital risk management
The Consolidated Entity's goal, when managing capital, is to safeguard its ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders and to maintain an optimum capital structure to reduce the cost of capital.

Capital is regarded as total equity, as recognised in the statement of financial position, plus net debt. Net debt is calculated as total borrowings less cash and cash equivalents.

In order to maintain or adjust the capital structure, the Consolidated Entity may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Consolidated Entity is subject to certain financing conditions (covenants) and meeting these covenants is given priority in all capital risk management decisions. There have been no events of default on the financing arrangements during the financial year.

Accounting policy for issued capital
Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

22. Reserves

	Consolidated	
	2021	**2020**
	$'000	**$'000**
Foreign currency translation reserve	1,907	2,324
Common control reserve	(13,821)	(13,821)
	(11,914)	(11,497)

Foreign currency reserve
The reserve is used to recognise exchange differences arising from the translation of the financial statements of foreign operations to Australian dollars.

Common control reserve
On 30 September 2016, affiliated entities, Apollo Motorhome Holidays LLC ("LLC") and Apollo Finance Pty Ltd ("Finance") were acquired by the Apollo Tourism & Leisure Ltd Group. The purchase consideration, which represented fair value of the net assets, was determined by the Directors of Apollo Tourism & Leisure Ltd at $16,464,000. The consideration was paid through the issue of shares in Apollo Tourism & Leisure Ltd. As this transaction involved entities under common control, the Directors elected for the respective assets and liabilities of each of Apollo Motorhome Holidays LLC and Apollo Finance Pty Ltd to be recognised at book value as at 30 September 2016 in the accounts of Apollo Tourism & Leisure Ltd. This approach did not give rise to any goodwill on consolidation within the Apollo Tourism & Leisure Ltd Group or a gain/loss on the transaction, rather this approach resulted in the recognition of a Common Control Reserve within equity of the Apollo Tourism & Leisure Ltd consolidated financial statements.

23. Dividends

Dividends
There were no dividends paid, recommended or declared during the current or previous financial year.

Franking credits

	Consolidated	
	2021 $'000	**2020 $'000**
Franking credits available at the reporting date based on a tax rate of 30% (2020: 30%)	73	226
Franking credits available for subsequent financial years based on a tax rate of 30%	73	226

24. Financial risk management objectives and policies

The Consolidated Entity's activities expose it to a variety of financial risks including market risk (including foreign currency risk, price risk and interest rate risk), credit risk and liquidity risk. The Consolidated Entity's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Consolidated Entity. The Consolidated Entity uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate, foreign exchange and other price risks, ageing analysis for credit risk and beta analysis in respect of investment portfolios to determine market risk.

Risk management is performed by senior finance executives ('finance') under policies approved by the Board of Directors ('the Board'). These policies include identification and analysis of the risk exposure of the Consolidated Entity and appropriate procedures, controls and risk limits. Finance identifies, evaluates and hedges financial risks within the Consolidated Entity's operating units. Finance reports to the Board on a monthly basis.

Market risk

Foreign currency risk
The Consolidated Entity undertakes certain transactions denominated in foreign currency and is exposed to foreign currency risk through foreign exchange rate fluctuations.

Foreign exchange risk arises from future commercial transactions and recognised financial assets and financial liabilities denominated in a currency that is not the entity's functional currency. The risk is measured using sensitivity analysis and cash flow forecasting.

The Consolidated Entity has investments in foreign operations in New Zealand, United States of America, Canada, United Kingdom and Europe whose net assets are exposed to foreign currency translation risk. This risk is managed primarily through borrowings denominated in the relevant foreign currencies.

The following tables demonstrate the sensitivity to a reasonably possible change in New Zealand Dollar, Canadian Dollar, British Pound and Euro exchange rates, with all other variables held constant. The impact on the Group's profit before tax is due to changes in the value of monetary assets and liabilities. The Group's exposure to foreign currency changes for all other currencies is not material.

24. Financial risk management objectives and policies (continued)

Consolidated - 2021	AUD strengthened % change	AUD strengthened Effect on profit before tax $'000	AUD strengthened Effect on pre-tax equity $'000	AUD weakened % change	AUD weakened Effect on profit before tax $'000	AUD weakened Effect on pre-tax equity $'000
New Zealand Dollar	5%	(1,808)	(1,808)	5%	1,998	1,998
Canadian Dollar	5%	(2,117)	(2,117)	5%	2,340	2,340
British Pound	5%	(513)	(513)	5%	567	567
Euro	5%	(102)	(102)	5%	112	112
		(4,540)	(4,540)		5,017	5,017

Consolidated - 2020	AUD strengthened % change	AUD strengthened Effect on profit before tax $'000	AUD strengthened Effect on pre-tax equity $'000	AUD weakened % change	AUD weakened Effect on profit before tax $'000	AUD weakened Effect on pre-tax equity $'000
New Zealand Dollar	5%	(2,438)	(2,438)	5%	2,695	2,695
United States Dollar	5%	(243)	(243)	5%	269	269
Canadian Dollar	5%	(4,280)	(4,280)	5%	4,731	4,731
British Pound	5%	(649)	(649)	5%	717	717
Euro	5%	(212)	(212)	5%	235	235
		(7,822)	(7,822)		8,647	8,647

Price risk
The Consolidated Entity does not have any financial instruments subject to any significant price risk.

Interest rate risk
The Consolidated Entity's main interest rate risk arises from long-term borrowings, cash and cash equivalents and advances to subsidiaries. Borrowings obtained at variable rates expose the Consolidated Entity to interest rate risk. Borrowings obtained at fixed rates expose the Consolidated Entity to fair value interest rate risk. Approximately 67% (2020: 80%) of the Group's borrowings are at fixed rates, which minimises any short-term downside impact of interest rate increases but limits any benefit from interest rate reductions.

The following table shows the impact of a one percent interest rate movement up or down in long-term borrowings, cash and cash equivalents and the impact that this interest rate change would have on reported net profit before tax. A one percent change is considered a reasonable possible change based on prior year movements.

Consolidated - 2021	Basis points increase Basis points change	Basis points increase Effect on profit before tax $'000	Basis points increase Effect on equity $'000	Basis points decrease Basis points change	Basis points decrease Effect on profit before tax $'000	Basis points decrease Effect on equity $'000
Variable rate borrowings	100	(807)	(565)	100	807	565

Consolidated - 2020	Basis points increase Basis points change	Basis points increase Effect on profit before tax $'000	Basis points increase Effect on equity $'000	Basis points decrease Basis points change	Basis points decrease Effect on profit before tax $'000	Basis points decrease Effect on equity $'000
Variable rate borrowings	100	(786)	(550)	100	786	550

24. Financial risk management objectives and policies (continued)

Credit risk
The Consolidated Entity has adopted a lifetime expected loss allowance in estimating expected credit losses to trade receivables through the use of a provisions matrix using fixed rates of credit loss provisioning. These provisions are considered representative across all customers of the Consolidated Entity based on recent sales experience, historical collection rates and forward-looking information that is available.

Generally, trade receivables are written off when there is no reasonable expectation of recovery. Indicators of this include the failure of a debtor to engage in a repayment plan, no active enforcement activity and a failure to make contractual payments for a period greater than one year.

The Group has no significant concentrations of credit risk. Policies are in place to ensure that wholesale sales of products are made to customers with an appropriate credit history. Sales to retail customers are made in cash or through major credit cards.

The Group has numerous credit terms for various customers. The terms vary from pre-payment, cash, monthly terms and longer depending on the service and goods provided and the customer relationship. Collateral is not normally required beyond credit card imprints for rental bonds. All trade receivables are individually reviewed regularly for impairment as part of normal operating procedures.

Liquidity risk
Vigilant liquidity risk management requires the Consolidated Entity to maintain sufficient liquid assets (mainly cash and cash equivalents) and available borrowing facilities to be able to pay debts as and when they become due and payable.

The Consolidated Entity manages liquidity risk by maintaining adequate cash reserves and available borrowing facilities by continuously monitoring actual and forecast cash flows and matching the maturity profiles of financial assets and liabilities.

Financing arrangements
Unused borrowing facilities at the reporting date:

	Consolidated	
	2021	**2020**
	$'000	**$'000**
Bank overdraft	2,991	1,758
Floor plan	21,189	31,423
Loans from other financiers	102,163	72,430
	126,343	105,611

The bank overdraft facilities may be drawn at any time and may be terminated by the bank without notice.

Remaining contractual maturities
The Group's capital management aims to ensure that it meets any financial covenants that may be attached to the interest-bearing loans and borrowings that define the capital structure requirements. Where covenants do apply, they are calculated and monitored monthly and reported to banks quarterly or half yearly. Depending on jurisdiction, the most significant covenants relating to capital management are net interest-bearing debt to EBITDA ratio, an equity to total assets ratio (net of intangible assets), interest cover ratio, current ratio and minimum shareholders' equity. There have been no breaches of the financial covenants of any interest-bearing loans and borrowing in the current period, for which a waiver was not in place.

No changes were made in the objectives, policies or procedures for managing capital during the years ended 30 June 2021 and 2020.

24. Financial risk management objectives and policies (continued)

The following tables detail the Consolidated Entity's remaining contractual maturity for its financial instrument liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the financial liabilities are required to be paid. The tables include both interest and principal cash flows disclosed as remaining contractual maturities and, therefore, these totals may differ from their carrying amount in the statement of financial position.

Consolidated - 2021	**On demand $'000**	**Less than 3 months $'000**	**3 to 12 months $'000**	**1 to 5 years $'000**	**More than 5 years $'000**	**Remaining contractual maturities $'000**
Non-derivatives						
Non-interest bearing						
Trade payables	-	22,324	-	-	-	22,324
Interest-bearing						
Bank loans	-	630	3,142	4,606	20,775	29,153
Floor plan	27,477	-	-	-	-	27,477
Loans from other financiers*	31,936	1,065	3,635	14,692	-	51,328
COVID-19 support loans	-	911	4,554	25,609	-	31,074
Lease liability - rental fleet*	5,805	3,641	17,589	33,374	-	60,409
Lease liability - land and buildings	-	1,043	6,047	22,230	19,015	48,335
Total non-derivatives	65,218	29,614	34,967	100,511	39,790	270,100

* Whilst there are balances in loans from other financiers and lease liabilities - rental fleet that are repayable on demand of $37,741,000, the scheduled repayments on these borrowings for the next 12 months are $10,096,000.

Consolidated - 2020	**On demand $'000**	**Less than 3 months $'000**	**3 to 12 months $'000**	**1 to 5 years $'000**	**More than 5 years $'000**	**Remaining contractual maturities $'000**
Non-derivatives						
Non-interest bearing						
Trade payables	-	27,506	-	-	-	27,506
Interest-bearing						
Bank loans	-	159	841	4,525	21,766	27,291
Floorplan	31,349	-	-	-	-	31,349
Loans form other financiers*	36,762	3,686	19,215	34,163	-	93,826
COVID-19 support loans	-	50	251	3,237	60	3,598
Lease liability - rental fleet*	10,913	1,165	27,921	56,160	-	96,159
Lease liability - land and buildings	-	1,237	6,539	25,427	20,619	53,822
Total non-derivatives	79,024	33,803	54,767	123,512	42,445	333,551

* Whilst there are balances in loans from other financiers and lease liabilities - rental fleet that are repayable on demand of $47,675,000, the scheduled repayments on these borrowings for the next 12 months are $12,576,000.

The cash flows in this maturity analysis are not expected to occur significantly earlier than contractually disclosed.

24. Financial risk management objectives and policies (continued)

Changes in liabilities arising from financing activities:

	1 July 2020 $'000	Cash flows $'000	Foreign exchange movements $'000	Other non-cash movements $'000	30 June 2021 $'000
Bank loans	27,291	1,735	127	-	29,153
Floorplan	31,349	(3,880)	8	-	27,477
Loans from other financiers	93,826	(42,377)	(121)	-	51,328
COVID-19 support loans	3,598	27,325	151	-	31,074
Lease liability - rental fleet	96,159	(35,893)	143	-	60,409
Lease liability - land and buildings	53,822	(6,263)	(285)	1,061	48,336
	306,045	(59,353)	23	1,061	247,777

Seasonality

The tourism industry is subject to seasonal fluctuations, with peak demand over tourism attractions and transportation over the summer months. The operating revenue and profits of the Group's segments are disclosed in note 3. New Zealand and Australia's profits are typically generated over the southern hemisphere summer months with the North American and European operations experiencing stronger profits over the northern hemisphere summer.

25. Fair value measurement

The fair values of borrowings are estimated by discounting the remaining contractual maturities at the current market interest rate that is available for similar financial liabilities. The estimated fair values are not materially different from their carrying values. The fair value of the investment in Camplify Holdings Limited is disclosed in note 12. For other financial instruments, the fair values are not materially different from their carrying values because they are short-term in nature.

Accounting policy for fair value measurement
When an asset or liability, financial or non-financial, is measured at fair value for recognition or disclosure purposes, the fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date; and assumes that the transaction will take place either: in the principal market; or, in the absence of a principal market, in the most advantageous market.

Fair value is measured using the assumptions that market participants would use when pricing the asset or liability, assuming they act in their economic best interests. For non-financial assets, the fair value measurement is based on its highest and best use. Valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, are used, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. For assets and liabilities that are recognised on a recurring basis, the Consolidated Entity determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. There have been no transfers in the current year.

Assets and liabilities measured at fair value are classified into three levels, using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. Classifications are reviewed at each reporting date and transfers between levels are determined based on a reassessment of the lowest level of input that is significant to the fair value measurement.

For recurring and non-recurring fair value measurements, external valuers may be used when internal expertise is either not available or when the valuation is deemed to be significant. External valuers are selected based on market knowledge and reputation. Where there is a significant change in fair value of an asset or liability from one period to another, an analysis is undertaken, which includes a verification of the major inputs applied in the latest valuation and a comparison, where applicable, with external sources of data.

26. Reconciliation of loss after income tax to net cash from operating activities

	Consolidated 2021 $'000	Consolidated 2020 $'000
Loss after income tax benefit for the year	(17,853)	(61,234)
Adjustments for:		
Depreciation and amortisation	27,613	42,921
Impairment of non-current assets	-	38,890
Net loss on disposal of property, plant and equipment	76	37
Share of loss - associates	524	946
Foreign exchange differences	(736)	(746)
Gain on dilution of associate investment	(2,189)	-
Rebate adjustments	14	51
Transfer of ex-fleet vehicles to inventory	75,787	106,722
Variable lease adjustment	(568)	(466)
Manufacturing costs eliminating through intercompany transactions	(3,701)	(13,408)
Write-off for non-recoverable withholding tax in respect of current and prior years	182	491
Change in operating assets and liabilities:		
Decrease in trade and other receivables	1,053	8,178
Decrease in inventories	25,849	34,485
Decrease in income tax refund due	354	621
Increase in deferred tax assets	(5,949)	(564)
Decrease in prepayments	676	6,752
Decrease in trade and other payables	(5,169)	(5,698)
Decrease in provision for income tax	(18)	(1,347)
Decrease in deferred tax liabilities	(859)	(8,978)
Increase in unearned income	8,360	(14,266)
Increase in provisions	758	605
Net cash from operating activities	104,204	133,992

27. Interests in subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries with non-controlling interests in accordance with the accounting policy described in note 1:

Name	Principal place of business / Country of incorporation	Principal activities	Parent Ownership interest 2021 %	Parent Ownership interest 2020 %
Apollo Motorhome Ultimate Holdings Pty Ltd	Australia	Holding company	100.00%	100.00%
Apollo Motorhome Holdings (Aus) Pty Ltd	Australia	Holding company	100.00%	100.00%
Cheapa Campa Pty Ltd	Australia	Name holding company, non-trading	100.00%	100.00%
GRL Enterprises Pty Ltd	Australia	Labour hire	100.00%	100.00%
Talvor Motorhomes Pty Ltd	Australia	IP holding company	100.00%	100.00%
Apollo Motorhome Holidays Pty Ltd	Australia	RV rentals and sales	100.00%	100.00%
Apollo Motorhome Industries Pty Ltd	Australia	RV manufacturing	100.00%	100.00%
Hippie Camper Pty Ltd	Australia	Name holding company, non-trading	100.00%	100.00%

27. Interests in subsidiaries (continued)

Name	Principal place of business / Country of incorporation	Principal activities	Parent Ownership interest 2021 %	Ownership interest 2020 %
Sydney RV Group Pty Ltd	Australia	RV sales	100.00%	100.00%
Apollo Motorhome Holdings (NZ) Pty Ltd	Australia	Holding company	100.00%	100.00%
Apollo Motorhome Holidays Ltd	New Zealand	RV rentals and sales	100.00%	100.00%
Talvor Motorhomes Ltd	New Zealand	RV manufacturing	100.00%	100.00%
Hippie Camper Ltd	New Zealand	Name holding company, non-trading	100.00%	100.00%
Cheapa Campa Ltd	New Zealand	Name holding company, non-trading	100.00%	100.00%
Apollo Car Hire Ltd	New Zealand	Name holding company, non-trading	100.00%	100.00%
Apollo Finance Pty Ltd	Australia	Investment company, non-trading	100.00%	100.00%
Winnebago RV Pty Ltd	Australia	Name holding company, non-trading	100.00%	100.00%
Apollo Motorhome Holidays LLC (USA)	United States of America	RV rentals and sales	100.00%	100.00%
Apollo Investments Pty Ltd	Australia	RV sales	100.00%	100.00%
ATL Canada Ltd	Canada	Holding company	100.00%	100.00%
CanaDream Corporation	Canada	Holding company	100.00%	100.00%
Apollo RV West Pty Ltd	Australia	RV sales	100.00%	100.00%
Apollo Tourism & Leisure UK Ltd	United Kingdom	Holding company	100.00%	100.00%
Camperco Group Ltd	United Kingdom	Holding company	100.00%	100.00%
Bunk Campers Ltd	United Kingdom	RV rentals and sales	100.00%	100.00%
Nomad Campervans Ltd	United Kingdom	RV manufacturing	100.00%	100.00%
Camperco Ltd	United Kingdom	RV sales	100.00%	100.00%
Camperworks Ltd	United Kingdom	Online accessories sales	100.00%	100.00%
Blue Quadrant Leisure Ltd	United Kingdom	RV rentals and sales	100.00%	100.00%
1032779 BC Ltd	Canada	Property holding company	100.00%	100.00%
Apollo Tourism & Leisure (EU) Limited	Ireland	Holding company	100.00%	100.00%
Apollo Motorhome Holidays GMBH	Germany	RV rentals	100.00%	100.00%
Apollo Motorhome Holidays SARL	France	RV rentals	100.00%	100.00%
CanaDream Inc.	Canada	RV rentals and sales	100.00%	100.00%
ATL RV ATE Ltd*	Singapore	Holding company	-	100.00%
AMH Products Pty Ltd	Australia	RV sales	100.00%	-
Apollo RV Service & Repair Centre Pty Ltd	Australia	RV service and repairs	100.00%	-

* Deregistered in the 2021 financial year.

28. Commitments

	Consolidated 2021 $'000	Consolidated 2020 $'000
Capital commitments		
Committed at the reporting date but not recognised as liabilities, payable:		
Motor vehicles	14,280	3,804
Commitments - motor vehicles and other		
The Group has entered into operating lease agreements for motor vehicles with financiers in the current year. Other commitments relate to IT services and short-term leases.		
Within one year	735	639

Included in other commitments is $299,000 (2020: $203,000) for short term leases.

29. Related party transactions

Parent entity
Apollo Tourism & Leisure Ltd is the parent entity.

Subsidiaries
Interests in subsidiaries are set out in note 27.

Associates
Interests in associates are set out in note 13.

Key management personnel
Disclosures relating to key management personnel are set out in note 30 and the remuneration report included in the Directors' report.

Transactions with related parties
The following transactions occurred with related parties:

	Consolidated 2021 $	Consolidated 2020 $
Sale of goods and services:		
Administration fees received from RV Boss Pty Ltd (Director-related entity of L Trouchet)	4,000	-
Sale of motorhome to A Trouchet, including GST (related party of L Trouchet)	-	267,000
Payment for other expenses:		
Rental expenses paid to KL One Trust (Director-related entity of L Trouchet and K Trouchet)	82,000	52,000
Rental expenses paid to Eastglo Pty Ltd (Director-related entity of L Trouchet and K Trouchet)	140,000	90,000
Advisory fees paid to Jones Day (Director-related entity of B Heading)	295,000	214,000
Annual salary paid to A Trouchet (a related party of L Trouchet)	43,000	28,000
Contractor fees for services performed paid to S Shier (a related party of K Shier)	22,000	-

Other transactions
The Consolidated Entity has committed to a 25% equity share in Caravans Away Pty Ltd, a Director-related entity of L Trouchet, to a maximum of $100,000, this has not yet been paid at 30 June 2021.

The Consolidated Entity purchased a motorhome from A Trouchet (a related party of L Trouchet) on an informal consignment basis for $247,000 (GST inclusive) which was then sold to an independent third party. Apollo did not make a profit or loss on this transaction.

29. Related party transactions (continued)

Receivable from and payable to related parties
The following balances are outstanding at the reporting date in relation to transactions with related parties:

	Consolidated 2021 $	Consolidated 2020 $
Current payables:		
Trade payables (advisory) Jones Day (director related entity of B Heading)	-	76,000

Loans to/from related parties
There were no loans to or from related parties at the current and previous reporting date.

Terms and conditions
All transactions were made on normal commercial terms and conditions and at market rates.

30. Key management personnel disclosures

Compensation
The aggregate compensation made to Directors and other members of key management personnel of the Consolidated Entity is set out in the following table:

	Consolidated 2021 $	Consolidated 2020 $
Short-term employee benefits	2,077,276	2,050,042
Post-employment benefits	132,651	133,570
Long-term benefits	27,324	45,873
Termination benefits	-	148,198
	2,237,251	2,377,683

Further details regarding key management personnel remuneration are set out in the Directors' Report.

31. Remuneration of auditors

During the financial year the following fees were paid or payable for services provided by BDO Audit Pty Ltd (2020: Ernst & Young (Australia)), the auditor of the Company, and its network firms:

	Consolidated 2021 $	Consolidated 2020 $
Audit services - BDO Audit Pty Ltd		
Audit or review of the financial statements	390,000	-
Audit services - Ernst & Young (Australia)		
Audit or review of the financial statements	116,275	730,926
	506,275	730,926
Audit services - network firms		
Fees for auditing the financial report of any controlled entities - BDO Audit Pty Ltd	188,000	-
Fees for auditing the financial report of any controlled entities - Ernst & Young (Australia)	-	204,559
Other services - tax compliance - Ernst & Young (Australia)	-	21,234
Total fees to overseas member firms of BDO Audit Pty Ltd (2020: Ernst & Young)	188,000	225,793

32. Parent entity information - supplementary information

Statement of profit or loss and other comprehensive income

	Parent 2021 $'000	Parent 2020 $'000
Loss after income tax	(28,781)	-
Total comprehensive loss	(28,781)	-

Statement of financial position

	Parent 2021 $'000	Parent 2020 $'000
Total current assets	-	-
Total assets	38,423	67,204
Total current liabilities	-	-
Total liabilities	-	-
Equity		
Issued capital	67,204	67,204
Accumulated losses	(28,781)	-
Total equity	38,423	67,204

32. Parent entity information - supplementary information (continued)

Guarantees entered into by the parent entity in relation to the debts of its subsidiaries
The parent entity entered into a deed of cross guarantee on 16 June 2017. Please refer to note 33 for further information regarding the deed of cross guarantee. The parent also has guarantees in place for its subsidiary's financiers in New Zealand and Canada. The amounts outstanding at 30 June 2021 on these debts were $7,933,000 (2020: $12,941,000) in New Zealand and $27,038,000 (2020: $49,155,000) in Canada. The parent has no other guarantees in relation to the debts of its subsidiaries as at 30 June 2021 (2020: $nil).

Contingent liabilities
The parent entity had no contingent liabilities as at 30 June 2021.

Capital commitments - Property, plant and equipment
The parent entity had no capital commitments for property, plant and equipment as at 30 June 2021.

Significant accounting policies
The accounting policies of the parent entity are consistent with those of the Consolidated Entity, as disclosed in note 1, except for the following:
- investments in subsidiaries are accounted for at cost, less any impairment, in the parent entity; and
- dividends received from subsidiaries are recognised as other income by the parent.

33. Deed of cross guarantee

The following entities are party to a deed of cross guarantee, entered into on 16 June 2017, under which each company guarantees the debts of the others:

- Apollo Tourism & Leisure Ltd.
- Apollo Motorhome Ultimate Holdings Pty Ltd.
- Apollo Motorhome Holdings (Aus) Pty Ltd.
- Apollo Motorhome Holdings (NZ) Pty Ltd.
- GRL Enterprises Pty Ltd.
- Talvor Motorhomes Pty Ltd.
- Apollo Motorhome Holidays Pty Ltd.
- Apollo Motorhome Industries Pty Ltd.
- Hippie Camper Pty Ltd.
- Sydney RV Group Pty Limited.
- Apollo Finance Pty Ltd.
- Winnebago RV Pty Ltd.
- Apollo Investments Pty Ltd.
- Apollo RV West Pty Ltd.
- AMH Products Pty Ltd.
- Apollo RV Service & Repair Centre Pty Ltd.

By entering into the deed, the wholly-owned entities have been relieved from the requirement to prepare financial statements and Directors' reports under the *Corporations (Wholly-owned Companies) Instrument 2016/785* issued by the Australian Securities and Investments Commission.

These companies represent a 'Closed Group' for the purposes of the Corporations Instrument.

33. Deed of cross guarantee (continued)

A consolidated statement of profit or loss and other comprehensive income and statement of financial position of the 'Closed Group' is set out in the following table:

Statement of profit or loss and other comprehensive income	2021 $'000	2020 $'000
Rental income	26,070	44,062
Revenue from contracts with customers	144,411	146,548
Other income	512	978
Gain on dilution of associate investment	2,189	-
Cost of goods sold	(127,878)	(132,607)
Motor vehicle running expenses	(12,508)	(18,467)
Advertising, promotions and commissions paid	(3,612)	(5,678)
Employee benefits expense	(19,126)	(19,912)
Depreciation and amortisation expense	(15,866)	(18,832)
Share of loss in associates	(524)	(946)
Impairment expense	-	(23,003)
Other expenses	(6,347)	(3,995)
Finance costs	(5,381)	(6,755)
Loss before income tax benefit	(18,060)	(38,607)
Income tax benefit	6,509	11,810
Loss after income tax benefit	(11,551)	(26,797)
Other comprehensive income for the year, net of tax	-	-
Total comprehensive loss for the year	(11,551)	(26,797)

Equity - accumulated losses	2021 $'000	2020 $'000
Retained profits/(accumulated losses) at the beginning of the financial year	(14,388)	12,409
Loss after income tax benefit	(11,551)	(26,797)
Accumulated losses at the end of the financial year	(25,939)	(14,388)

33. Deed of cross guarantee (continued)

Statement of financial position	2021 $'000	2020 $'000
Current assets		
Cash and cash equivalents	17,923	8,963
Trade and other receivables	1,711	3,251
Inventories	49,023	44,599
Income tax refund receivable	-	203
Prepayments and other assets	5,127	6,365
	73,784	63,381
Non-current assets		
Investments accounted for using the equity method	3,251	1,586
Property, plant and equipment	73,612	105,245
Intangibles	7,304	7,969
Deferred tax asset	9,565	2,895
Prepayments and other assets	2,121	2,516
	95,853	120,211
Total assets	169,637	183,592
Current liabilities		
Trade and other payables	14,988	16,601
Contract liabilities	10,645	5,427
Borrowings	53,185	56,050
Employee benefits	2,853	2,372
Provisions	1,172	724
Unearned rental income	5,493	3,553
	88,336	84,727
Non-current liabilities		
Borrowings	77,487	80,394
Employee benefits	234	360
	77,721	80,754
Total liabilities	166,057	165,481
Net assets	3,580	18,111

34. Events after the reporting period

The impact of the COVID-19 pandemic is ongoing. The situation is rapidly changing and is dependent on measures imposed by Governments in Australia and other countries, such as maintaining social distancing requirements, quarantine, travel restrictions and any economic stimulus that may be provided.

No other matter or circumstance has arisen since 30 June 2021 that has significantly affected, or may significantly affect the Consolidated Entity's operations, the results of those operations, or the Consolidated Entity's state of affairs in future financial years.

Directors' declaration

30 JUNE 2021

In the Directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, the Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;

- the attached financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note 1 to the financial statements;

- the attached financial statements and notes give a true and fair view of the Consolidated Entity's financial position as at 30 June 2021 and of its performance for the financial year ended on that date;

- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable; and

- at the date of this declaration, there are reasonable grounds to believe that the members of the Extended Closed Group will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in note 33 to the financial statements.

The Directors have been given the declarations required by section 295A of the Corporations Act 2001.

Signed in accordance with a resolution of Directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the Directors

Luke Trouchet
Director

24 August 2021
Brisbane

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INDEPENDENT AUDITOR'S REPORT

To the members of Apollo Tourism & Leisure Ltd

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Apollo Tourism & Leisure Ltd (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2021, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration.

In our opinion the accompanying financial report of the Group, is in accordance with the *Corporations Act 2001*, including:

(i) Giving a true and fair view of the Group's financial position as at 30 June 2021 and of its financial performance for the year ended on that date; and

(ii) Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

BDO

Going concern basis of preparation of financial statements

Key audit matter	*How the matter was addressed in our audit*
The Group's disclosures around the basis of preparation and the going concern assumption are included in Note 1, which details the facts leading to the net current liability position and the impact that COVID-19 had on the Group. As detailed in Note 1 the financial statements have been prepared by the Group on a going concern basis. Given the above factors going concern was considered a key audit matter due to there being significant judgement involved in assessing the Group's forecast cashflows (for a period of at least 12 months from the audit report date) and this matter requiring significant auditor effort.	Our procedures included, amongst others: • Obtaining and evaluating management's assessment of the Group's ability to continue as a going concern for at least 12 months from the date of our auditor's report. • Evaluating management's cash-flow forecasts and challenging management's assumptions applied around future sales, gross margin, operating costs and resulting cash flows and the impact of the ongoing uncertainty associated with COVID-19. • Obtaining and reading the terms associated with the Group's financing arrangements, including covenant waivers obtained by the Group and assessing the amount of facilities available for drawdown over the forecast period. • Assessing management's assumptions in the cash flow forecasts to assess whether current cash levels along with expected cash inflows and expenditure can sustain the operations of the Group for a period of at least 12 months from the date of this audit report. • Assessing the appropriateness of the Group's going concern basis of preparation disclosures in the financial statements for consistency with Australian accounting Standards.

Impairment of goodwill, intangible assets and non-current assets

Key audit matter	*How the matter was addressed in our audit*
The Group's disclosures on goodwill, intangible assets and non-current assets impairment are included in Note 15, detailing the allocation of assets to the Group's various Cash Generating Units ('*CGUs*'), setting out the key assumptions for value-in-use calculations and the impact possible changes in these assumptions would have. This annual impairment test is significant to our audit given the material balance of goodwill,	Our audit procedures included, amongst others: • Obtaining an understanding of the 'value-in-use' models, and critically evaluating management's methodologies and their key assumptions. • Assessing management's allocation of goodwill and assets and liabilities, including corporate assets to Cash Generating Units ("CGU's").

intangible assets and non-current assets as of 30 June 2021, and its importance to the financial statements. The impact of COVID-19 on inputs used in management's assessment required significant auditor attention. In addition, management's assessment process is complex and highly judgemental, based on assumptions, specifically forecast future cash flows, growth rates and discount rates, which are affected by expected future market and economic conditions.	• Evaluating the inputs used in the value in use calculation including the growth rates, discount rates and underlying cash flows applied by management. • Assessing the sensitivity of the assumptions used by management on the value-in-use calculation. • Involving our internal specialists to assess the discount rates against comparable market information. • Assessing the disclosures related to the impairment assessment by comparing these disclosures to our understanding of the matter and the applicable accounting standards.

Recoverability of deferred tax assets

Key audit matter	*How the matter was addressed in our audit*
The Group's disclosures about deferred tax assets are included in Note 7. Australian accounting standards require deferred tax assets to be recognised only to the extent that it is probable that sufficient future taxable profits will be generated in order for the benefits of the deferred tax assets to be realised. These benefits are realised by reducing tax payable on future taxable profits. This was a key audit matter as the assessment of the future taxable profits involves significant judgement by management and required significant auditor effort.	Our procedures included, amongst others: • Evaluating management's forecast of future taxable profits and assessing whether it is considered probable that there will be sufficient future profits to utilise the deferred tax assets recognised. • Assessing the key assumptions used in the forecast period including revenue, expenditure and growth rates applied against actual results achieved. • Assessing the disclosures related to the recognition of the deferred tax assets and unrecognised deferred tax assets.

Other information

The directors are responsible for the other information. The other information comprises the information contained in the Directors' report for the year ended 30 June 2021, but does not include the financial report and our auditor's report thereon, which we obtained prior to the date of this auditor's report, and the Annual Report, which is expected to be made available to us after that date.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and will request that it is corrected. If it is not corrected, we will seek to have the matter appropriately brought to the attention of users for whom our report is prepared.

Responsibilities of the directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (http://www.auasb.gov.au/Home.aspx) at: https://www.auasb.gov.au/admin/file/content102/c3/ar1_2020.pdf

This description forms part of our auditor's report.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 24 to 33 of the directors' report for the year ended 30 June 2021.

In our opinion, the Remuneration Report of Apollo Tourism & Leisure Ltd, for the year ended 30 June 2021, complies with section 300A of the *Corporations Act 2001*.

Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

BDO Audit Pty Ltd

BDO

TMann

T R Mann
Director

Brisbane, 24 August 2021

Shareholder information

AS AT 30 AUGUST 2021

Distribution of holders of equity securities

Ordinary shares

Range	Total holders	Shares	% Shares
1 – 1,000	137	51,419	0.03
1,001 – 5,000	654	1,871,478	1.01
5,001 – 10,000	473	3,739,164	2.01
10,001 – 100,000	828	24,894,911	13.37
100,001 Over	103	155,593,936	83.58
Total	2,195	186,150,908	100.00

Voting rights

Each shareholder present at a meeting has one vote on a show of hands. If a poll is called, all issued ordinary shares carry one vote per share.

Unmarketable Parcels

	Minimum Parcel Size	Holders	Shares
Minimum $500.00 parcel at $0.3850 per unit	1,299	190	113,638

Substantial Shareholders

Shareholder	Shares	Percentage held
Barmil Enterprises Pty Ltd as trustee for Lurk Investment Trust	98,113,117	52.71%
Mitsubishi UFJ Financial Group, Inc.	11,352,763	6.10%

Escrow arrangements

The Company has no issued securities that are subject to escrow arrangements.

APOLLO TOURISM & LEISURE LTD

Shareholder information

AS AT 30 AUGUST 2021

Top 20 shareholders

Rank	Name	Shares	% Shares
1	BARMIL ENTERPRISES PTY LTD <LURK INVESTMENT A/C>	98,113,117	52.71
2	CITICORP NOMINEES PTY LIMITED	14,973,731	8.04
3	J P MORGAN NOMINEES AUSTRALIA PTY LIMITED	6,409,152	3.44
4	BRAZIL FARMING PTY LTD	2,359,107	1.27
5	KEITH CHARLTON	1,793,480	0.96
6	MADELINE LOUISE CORKEN	1,793,480	0.96
7	NEWECONOMY COM AU NOMINEES PTY LIMITED <900 ACCOUNT>	1,232,798	0.66
8	BHANGA PTY LTD <THE SINJIN A/C>	1,200,000	0.64
9	WILBOW GROUP EQUITIES PTY LTD	1,155,674	0.62
10	GEAT INCORPORATED <GEAT-PRESERVATION FUND A/C>	977,245	0.52
11	YAP BROTHERS PTY LTD <YAP BROTHERS PROPERTY A/C>	955,769	0.51
12	T2 CAPITAL I PTY LIMITED <BARNABY A/C>	946,761	0.51
13	SWANCLIFF PTY LTD	900,000	0.48
14	MR GREG PRICE	885,217	0.48
15	BANJO SUPERANNUATION FUND PTY LTD <P D EVANS PSF A/C>	829,500	0.45
16	UBS NOMINEES PTY LTD	804,315	0.43
17	MORGAN STANLEY AUSTRALIA SECURITIES (NOMINEE) PTY LIMITED <NO 1 ACCOUNT>	794,966	0.43
18	EASTGLO PTY LTD <THE TROUCHET SUPER FUND A/C>	674,114	0.36
19	KRLG PTY LTD <KL A/C>	625,000	0.34
20	MR MARK MCINNES	611,266	0.33
Totals: Top 20 holders of ORDINARY FULLY PAID SHARES (Total)		**138,034,692**	**74.15**
Total Remaining Holders Balance		**48,116,216**	**25.85**


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