VGI PARTNERS Global Investments

Our philosophy

Deep research → conviction → concentrated portfolio

A long-term investment horizon provides a competitive advantage

Avoid permanent loss of capital

Absolute return - targeting 10-15% p.a. through the cycle¹

VGI staff invest alongside VG1 shareholders

Key Details

ASX Code Share Price Post-Tax NTA² VG1 \$2.16 \$2.37

1 Year Portfolio Return (Net of Fees and Expenses)3

8.6%

Dividend Yield Target

4% p.a. Fully Franked

Investment Guidelines

No. of Long Investments Typically 10 to 25, currently 25

No. of Short Positions Typically 10 to 35, currently 14

Listing Date	28 September 2017
Portfolio Value	\$924 million
Portfolio Currency Exposure	AUD 100%

Return ³	Portfolio Return (Net)	Share Price
1 Month	(3.4%)	0.0%
3 Months	(8.9%)	(9.6%)
6 Months	(2.1%)	1.6%
1 Year	8.6%	21.9%
Since Inception (p.a.)	6.6%	3.6%

Month End Exposures	
Long Equity Exposure	95%
Short Equity Exposure	(21%)
Net Equity Exposure	74%

Long Portfolio by Location of Exchange Listing⁴



- North America 59%
- UK/Europe 27%
- Asia 14%

Long Portfolio by Sector⁴



- eCommerce & Internet 34%
- Information Technology 18%
- Medtech 9%
- Exchanges & Financial Services 9%
- Gaming & Entertainment 9%
- Payments 9%
- Luxury 7%
- Consumer Staples 4%

Source: Citco Fund Services (Net Tangible Assets (NTA)), Bloomberg (Share Price). NTA figures are unaudited.

The return objective is to achieve an average compound annual return of 10% to 15% (after all fees and expenses) over a period of more than five years.

Post-Tax NTA' is calculated after tax on realised gains/losses, deferred tax assets and deferred tax liabilities, but before allowing for deferred tax liabilities/deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after including deferred tax liabilities/deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after including deferred tax liabilities/deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after including deferred tax liabilities/deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after including deferred tax liabilities/deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after including deferred tax including deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after including deferred tax including deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after including deferred tax including deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after including deferred tax including deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after including deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after including deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after including deferred tax assets on unrealised gains/losses. As at 30 September 2021, NTA after 20



Top Ten Long Investments: 73% of VG1 Portfolio



16%

eCommerce & Internet
Amazon.com Inc. (NASDAQ: AMZN)



8%

Payments
Mastercard Inc. (NYSE: MA)



7%

eCommerce & Internet Pinterest Inc. (NYSE: PINS)

7%

Exchanges & Financial Services CME Group Inc. (NASDAQ: CME)

OLYMPUS

@CME Group

7%

Medtech

Olympus Corporation (TYO: 7733)

SAP

RICHEMONT

7%

Information Technology SAP SE (ETR: SAP)

7%

Luxury

Cie Financière Richemont SA (SWX: CFR)



6%

Information Technology Qualtrics International Inc. (NASDAQ: XM)



5%

Gaming & Entertainment Française des Jeux (EPA: FDJ)

Yakult

4%

Consumer Staples

Yakult Honsha Co. Ltd (TYO: 2267)

Commentary

The portfolio's return (net of all fees and expenses) for the month of September was -3.4%. The portfolio's Long Investments detracted -4.3% from performance for the month and the Short portfolio, currently comprising 14 Short Positions, added +0.9% to performance. The portfolio has 100% Australian Dollar exposure (equities are fully hedged to the AUD and excess cash is held in AUD) and therefore currency fluctuations did not directly impact the return in September.

A key contributor to the return was Olympus +0.4%. Various positions within our Short portfolio also provided good protection during a period of US market weakness.

Detractors included Amazon -0.8%, SAP -0.6% and Pinterest -0.6%. There was no fundamental news driving weakness in these holdings.

Two Long Investments were exited in September and six new Short Positions were initiated.

Dividend

On 29 September, VG1 paid a 5.5c fully franked dividend to shareholders who owned shares at the record date of 27 August 2021.

Company Details and Key Contacts

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