

## Australian Unity selects HSC Technology Group to provide Assistive Technology solutions

13 October 2021

- **HSC awarded contract for Australian Unity's facility in South Melbourne**
- **Scope includes the full range of HSC solutions powered by the TALIOUS Smart Care Platform**
- **Contract for this project is valued at \$1.04m**
- **Provision of monitoring and maintenance to deliver recurring revenue**

HSC Technology Group Ltd (**ASX:HSC**) ("HSC" or the Company) is pleased to announce it has been awarded a contract to supply next generation assistive technology solutions to Australian Unity for the upgrade and refurbishment of its aged care facility located at 114 Albert Rd, South Melbourne, Victoria.

HSC has been appointed by the project manager Hutchinson Builders to deliver the HSC solutions for 71 assisted living apartments and 84 residential aged care apartments. The scope of the HSC engagement encompasses the following components:

**HSC Smart Care Facility System** – including the Care@Home Nurse Call, wearable pendants, motion sensors, falls radar and the Sleepsense sleep monitoring solution.

**TALIOUS Track** – a real-time location system which provides data for ensuring the wellbeing of residents and compliance reporting.

**HSC Resident Engagement System** – including a digital concierge capability, telehealth functionality, and access to social media and subscription TV.

**HSC Laundry Garment Management System** – a comprehensive solution for monitoring and management of laundry items, to ensure all garments are accurately tracked.

All of the above components are integrated into HSC's TALIOUS Smart Care Platform - an agnostic Artificial Intelligence (AI) engine powered by the patented CSIRO Safer Smarter Homes Activities of Daily Living algorithm that links with existing systems and technology to provide resident oversight through simple dashboards.

The Company's Managing Director, Graham Russell, said he was excited to be working with Australian Unity and Hutchinson Builders. "I am pleased that Australian Unity has recognised our vision on how assistive technology can truly empower and assist people in the aged care sector. We are looking forward

to providing their residents with a comprehensive approach to improving health outcomes and enabling ageing in place. We are excited to have been selected to partner Australia Unity in this journey."

"Our key differentiator is the TALIOUS Smart Care Platform which enables our customers to improve resident and business outcomes through access to a comprehensive, integrated set of resident data."

Australian Unity's General Manager of Care & Clinical for Independent & Assisted Living, Luke Greive, said they were delighted to partner with HSC. "HSC's solutions will enable Australian Unity to improve health outcomes for our residents and monitor overall wellness as part of the Australian Unity 'Better Together' philosophy."

The contract for the project is valued at \$1.04 million (excl GST) and covers the supply and installation of the HSC solutions. The project is due to commence this quarter with finalisation of the project in quarter 4, 2022.

Additionally, HSC will provide the ongoing monitoring and maintenance of the HSC solutions for 71 assisted living apartments and 84 residential aged care apartments. No fixed term agreement has been concluded for this aspect.

It is anticipated that these further monitoring and maintenance services will generate recurring quarterly revenue of between \$35,000 - \$45,000.

This announcement has been authorised by the Board of Directors of HSC Technology Group Ltd.

#### Investor Enquiries

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### About Australian Unity

Established in 1840, Australian Unity was Australia's first member-owned wellbeing company, and now has 260,000 members and more than 700,000 customers. Their range of health, wealth and care products and services provides member, customer and community value that is supportive of personal and community wellbeing. Areas of expertise include healthcare, financial services, retirement living, assisted living and insurance. The Independent & Assisted Living team within Australian Unity delivers aged care, retirement living, home care, Aboriginal home care, disability and allied health services which are designed to support and empower.

### About HSC Technology Group

HSC Technology Group is a technology company that improves quality of life, later in life. They do this through their next generation software, the TALUS Smart Care Platform that collects and analyses data from a range of world-class sensors to improve business and resident outcomes in a range of Aged Care settings.