

# ASX Announcement

## COVID-19 TRADING UPDATE #83 - WEEK ENDED 15 OCTOBER 2021

**Sydney, 18 October 2021** – As previously announced, Tyro Payments had committed to provide weekly transaction value updates until the end of calendar 2021. This temporary measure introduced to provide transparency as to the impact of COVID-19 on our operations.

The information in the table below provides our transaction value data up to and including 15 October 2021. Please note the financial information provided is based upon unaudited management accounts which have not been independently reviewed or verified. In addition we note that past performance may not be a reliable indicator of future performance.

| Period                               | FY20                    | FY19                    | % Increase |
|--------------------------------------|-------------------------|-------------------------|------------|
| June                                 | \$1.656 billion         | \$1.553 billion         | 7%         |
| <b>FY20</b>                          | <b>\$20.131 billion</b> | <b>\$17.497 billion</b> | <b>15%</b> |
| Period                               | FY21                    | FY20                    | % Increase |
| July                                 | \$1.851 billion         | \$1.666 billion         | 11%        |
| August                               | \$1.701 billion         | \$1.766 billion         | (4%)       |
| September                            | \$1.787 billion         | \$1.696 billion         | 5%         |
| October                              | \$1.994 billion         | \$1.817 billion         | 10%        |
| November                             | \$2.159 billion         | \$1.913 billion         | 13%        |
| December                             | \$2.626 billion         | \$2.206 billion         | 19%        |
| January                              | \$2.022 billion         | \$1.830 billion         | 10%        |
| February*                            | \$1.955 billion         | \$1.785 billion         | 10%        |
| March                                | \$2.247 billion         | \$1.600 billion         | 40%        |
| April                                | \$2.246 billion         | \$0.911 billion         | 147%       |
| May                                  | \$2.299 billion         | \$1.285 billion         | 79%        |
| June                                 | \$2.567 billion         | \$1.656 billion         | 55%        |
| <b>FY21</b>                          | <b>\$25.454 billion</b> | <b>\$20.131 billion</b> | <b>26%</b> |
| Period                               | FY22                    | FY21                    | % Increase |
| July                                 | \$2.312 billion         | \$1.851 billion         | 25%        |
| August                               | \$2.048 billion         | \$1.701 billion         | 20%        |
| September                            | \$2.168 billion         | \$1.787 billion         | 21%        |
| October to 15 October (date-on-date) | \$1.164 billion         | \$0.946 billion         | 23%        |
| October (same day-on-day) **         | \$1.164 billion         | \$0.952 billion         | 22%        |
| October (year-to-date)               | \$7.692 billion         | \$6.285 billion         | 22%        |

\*February 2020 was a 29 day month

\*\*Assessing against the same corresponding day of week in prior comparative period rather than the calendar date.

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*Pursuant to Listing Rule 15.5, Tyro confirms this document has been authorised for release to the market by its CEO | Managing Director*

### About Tyro

Tyro is a technology-focused and values-driven Group providing Australian businesses with payment solutions and value-adding business banking products. The Group provides simple, flexible and reliable payment solutions as a merchant acquirer, along with complementary business banking products.

For the more than 58,000 Australian merchants who chose to partner with Tyro at 30 June 2021, the Group processed more than \$25.5 billion in transaction value in FY21. In FY21 the Group generated \$119.4 million in gross profit, originated \$25.8 million in loans and held merchant deposits totalling \$75.5 million.

Tyro is Australia's fifth largest merchant acquiring bank by number of terminals in the market, behind the four major banks. The business was founded in 2003 with a goal of being the most efficient acquirer of electronic payments in Australia. Tyro has a track record of innovation, creating purpose-built solutions and being first to market. This approach saw the company become the first technology company to receive an Australian specialist credit card institution licence in 2005. In 2015 that licence was replaced by the award of an Australian banking licence, making Tyro the first new domestic banking licensee in over a decade.

Payments are at the core of Tyro's business, using its proprietary core technology platform to enable credit and debit card acquiring. This offering is enhanced by features purpose-designed for those merchants who choose to partner with the Group, including Point of Sale systems integrations, least-cost routing (Tap & Save) and alternative payment types such as integrated Alipay. While traditionally focused on in-store payments, Tyro has recently expanded into eCommerce. Further, Tyro provides value-adding solutions to its partners, such as loans in the form of merchant cash advances and fee-free, interest-bearing merchant transaction accounts.

Tyro has a team of more than 500 people, approximately half of whom are in technology roles.