

# Australian Unity selects HSC Technology Group to provide Assistive Technology for additional site

28 October 2021

- **HSC awarded contract for Australian Unity's Walmsley facility in Kilsyth**
- **Scope includes the full range of HSC solutions powered by the TALIOUS Smart Care Platform**
- **Contract for this project is valued at \$908,000**
- **Provision of monitoring and maintenance to deliver recurring revenue**

HSC Technology Group Ltd (**ASX:HSC**) ("HSC" or the Company) is pleased to announce it has been awarded a contract to supply next generation Assistive Technology solutions to Australian Unity for its Walmsley aged care facility located in Kilsyth, Victoria.

The Design and Construct project at the existing Walmsley Retirement Community in Kilsyth involves a new 120-bed Residential Aged Care Facility. The award of this contract follows the announcement 13 October 2021 which detailed the award to HSC of Australian Unity's contract for supply of the equivalent assistive technology solutions at its aged care and assisted living facility, 114 Albert Rd in South Melbourne.

HSC has been appointed by the builder Ireland Brown Constructions to deliver the HSC Assistive Technology solutions for the Walmsley site. The scope of the HSC engagement encompasses the following components for 120 residential aged care apartments:

**HSC Smart Care Facility System** – including the Care@Home Nurse Call, wearable pendants, motion sensors, falls radar and the Sleepsense sleep monitoring solution.

**TALIOUS Track** – a real-time location system which provides data for ensuring the wellbeing of residents and compliance reporting.

**HSC Resident Engagement System** – including a digital concierge capability, telehealth functionality, and access to social media and subscription TV.

**HSC Laundry Garment Management System** – a comprehensive solution for monitoring and management of laundry items, to ensure all garments are accurately tracked.

All of the above components are integrated into HSC's TALIOUS Smart Care Platform - an agnostic Artificial Intelligence (AI) engine powered by the patented CSIRO Safer Smarter Homes Activities of Daily Living algorithm that links with existing systems and technology to provide resident oversight through simple dashboards.

The Company's Managing Director, Graham Russell, said he was excited to be again working with Australian Unity and its project partner Ireland Brown Constructions. "I am pleased that Australian Unity has again selected HSC to deliver its Assistive Technology for its aged care residents. Our TALIOUS Smart Care Platform, together with our world-leading telecare solutions, will allow Australian Unity to enhance resident outcomes at Walmsley and improve business metrics such as compliance reporting. HSC facilitates data-informed care through provision of a comprehensive, integrated set of resident data."

Australian Unity's Executive General Manager Residential Communities, Beverly Smith, said they were pleased to partner with HSC on a second major project. "We are investing in HSC's solutions to meet the rising demand for quality aged care, from an increasingly diverse and discerning consumer. The HSC Assistive Technology enables Australian Unity to support more ageing-in-place options and extend our continuum of care, to improve overall wellness for our aged care residents."

The contract for the Walmsley project is valued at \$908,000 (excl GST) and covers the supply and installation of the HSC Assistive Technology solutions. The project is due to commence this quarter with finalisation of the project in late 2022.

Additionally, HSC will provide the ongoing monitoring and maintenance of the HSC Assistive Technology solutions for the 120-bed facility at the Walmsley facility. No fixed term agreement has been concluded yet for these continuing services and final recurring revenue fees are still being finalised.

This announcement has been authorised by the Board of Directors of HSC Technology Group Ltd.

#### Investor Enquiries

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### About Australian Unity

Established in 1840, Australian Unity was Australia's first member-owned wellbeing company, and now has 260,000 members and more than 700,000 customers. Their range of health, wealth and care products and services provides member, customer and community value that is supportive of personal and community wellbeing. Areas of expertise include healthcare, financial services, retirement living, assisted living and insurance. The Independent & Assisted Living team within Australian Unity delivers aged care, retirement living, home care, Aboriginal home care, disability and allied health services which are designed to support and empower.

### About HSC Technology Group

HSC Technology Group is a technology company that improves quality of life, later in life. They do this through their next generation software, the TALUS Smart Care Platform that collects and analyses data from a range of world-class sensors to improve business and resident outcomes in a range of Aged Care settings.