28 October 2021

archTIS Awarded $449K Contract with an Australian National Intelligence and Law Enforcement Agency

- archTIS secured a contract with an Australian National Intelligence and Law Enforcement agency for the deployment of technology from partner Okera's universal data authorisation platform.
- archTIS, through its partnership with Okera, can now offer end-to-end solutions for zero-trust data access control across any organisation's structured and unstructured data holdings.
- The total contract value is $449,570, with $241,500 of annual recurring licensing.

archTIS Limited (ASX:AR9), a global provider of innovative software solutions for the secure collaboration of sensitive information, today announced that the Company has entered a contract with an Australian National Intelligence and Law Enforcement agency for the deployment of Okera's Dynamic Access Platform for structured data security.

For customers that need the same ABAC-based control over their structured and semi-structured data, archTIS has partnered with Okera. The alliance enables archTIS to resell and provide the Okera Dynamic Access Platform (ODAP) to support enterprise, government and defence clients in Australia with the ability to securely access sensitive structured data such as records or transactions in a database.

The total contract value of $449,570, of which $241,500 is for annual recurring revenue. The contract term runs until 28 October 2021 with the option for five additional years of licensing. The contract can be terminated for convenience, but provides for payment of deliverables accepted prior to the date of termination, together with any reasonable costs attributable to the termination.

Daniel Lai, archTIS Managing Director, said: "This win marks the first for our partnership with Okera. It is rare to find a partner that you align with so strongly from a business perspective and can work with seamlessly, Okera is one of those partners. Their complimentary platform offers the same policy-based ABAC control over structured data that our products deliver for unstructured data. Combined, we can provide an end-to-end solution for granular, zero-trust data access control to ensure all of our joint customers data – from structured to unstructured – is protected."

John F. Marchese, Okera Vice President Global Alliances & Partner Sales Channels, said: "It has been a wonderful experience to partner with archTIS, as it is rare to find two companies so well aligned in their focus and expertise around data challenges. At Okera we believe it is vital for organisations to have a secure data access layer to protect and secure sensitive data while ensuring compliance with various privacy regulations. We also know that archTIS has the deep industry experience and vertical market knowledge that is critical to implement comprehensive solutions for the most challenging needs of customers. Our combined capabilities are extensive."

-ENDS-

Authorised for issue by order of the Board of Directors

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About archTIS Limited
archTIS Limited (ASX:AR9) is a global provider of innovative software solutions for the secure collaboration of sensitive information. The company's award-winning data-centric information security solutions protect the world's most sensitive content in government, defence, supply chain, enterprises and regulated industries through attribute-based access and control (ABAC) policies. archTIS products include Kojensi, a multi-government certified platform for the secure access, sharing and collaboration of sensitive and classified information; and NC Protect for enhanced information protection for file access and sharing, messaging and emailing of sensitive and classified content across Microsoft 365 apps, Dropbox, Nutanix Files and Windows file shares. For more information visit archtis.com. Follow us on twitter @arch_tis.

About Okera
Okera, the Universal Data Authorization company, helps modern, data-driven enterprises accelerate innovation, minimize data security risks, and demonstrate regulatory compliance. The Okera Dynamic Access Platform automatically enforces universal fine-grained access control policies. This allows employees, customers, and partners to use data responsibly, while protecting them from inappropriately accessing data that is confidential, personally identifiable, or regulated. Okera's robust audit capabilities and data usage intelligence delivers the real-time and historical information that data security, compliance, and data delivery teams need to respond quickly to incidents, optimize processes, and analyze the performance of enterprise data initiatives.

Okera began development in 2016 and now dynamically authorizes access to hundreds of petabytes of sensitive data for the world's most demanding F100 companies and regulatory agencies. The company is headquartered in San Francisco and is backed by Bessemer Venture Partners, ClearSky Security, and Felicis Ventures. For more information, visit www.okera.com or contact info@okera.com, or connect with the team on Facebook, Linkedin, or Twitter.