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skyfii | SKYFII TRADING UPDATE

ASX: SKF 10th November 2021

Skyfii signs $1 million in new airport contracts

SYDNEY, AUSTRALIA, 10th NOVEMBER 2021 – Skyfii Limited (ASX: SKF) ("Skyfii" or the "Company"), an omnidata intelligence company, is pleased to announce several new contract wins in the global airport vertical.

Highlights

The Company has signed key contracts in the airport vertical with a **combined total contract value of $1 million** including:

- **Charlotte Douglas International Airport**, the sixth busiest airport in the USA by passenger boardings, has signed a 3-year deal for a queue analytics system to improve passenger experience at their Transportation Security Administration (TSA) checkpoints
- **Las Vegas McCarran International Airport**, is the seventh busiest airport in the USA by passenger boardings. The Transportation Security Administration (TSA) has partnered with CrowdVision on an initial 3-year term. The partnership will allow CrowdVision's technology to anonymously monitor the real-time movement of passengers through queues at the Innovation Checkpoint within the McCarran International Airport. The technology solution will collect data that can be used by the TSA to better manage passenger flow, monitor queue lengths and passenger wait times. CrowdVision is one of several emerging technologies that is currently being piloted in the Innovation Checkpoint at Las Vegas McCarran, aimed at increasing security effectiveness, enhancing the passenger experience and improving the TSA officer workplace
- **Adelaide Airport** has signed a five-year agreement to deploy CrowdVision's passenger queue monitoring and crowd analytics solution. The agreement will see the airport initially deploy the solution at the airport check-in and central security screening precinct. The passenger analytics data will allow Adelaide Airport staff to help reduce wait times and improve the passenger check in and security screening experience

With improving business sentiment globally, strong macro-tailwinds for venue analytics, LiDAR technology and people counting, Skyfii remains focused on delivering organic growth and new product development. The Company is anticipated to deliver another year of double-digit recurring revenue growth in FY22.



Wayne Arthur, Chief Executive Officer; Skyfii, commented: "*We are extremely pleased to partner with Charlotte Douglas International Airport, McCarran International Airport and Adelaide Airport to provide accurate, actionable data that creates efficiencies in airport operations and passenger journeys. These deals, with a TCV value of $1 million reflect the positive momentum we are building in the airport vertical and further supports our transformative acquisition of CrowdVision earlier in 2021. With flight numbers and passenger movements recovering in the USA and Europe to pre-COVID levels, and the reopening of international travel in Australia, we expect to see continued growth in the airport vertical.*

Importantly, the partnership with the TSA highlights the opportunities for Skyfii to improve venue analytics and customer experiences throughout airports across North America.

The increasing global focus on venue density, crowd management and occupancy is driving continued strong interest in our people counting & venue analytic products. With a strong balance sheet and a market leading product offering, we are very well positioned to accelerate our growth efforts and will deliver a significant uplift in revenues in FY22 and beyond."

P: +61 2 8188 1188 | E: investor@skyfii.com | W: www.skyfii.io

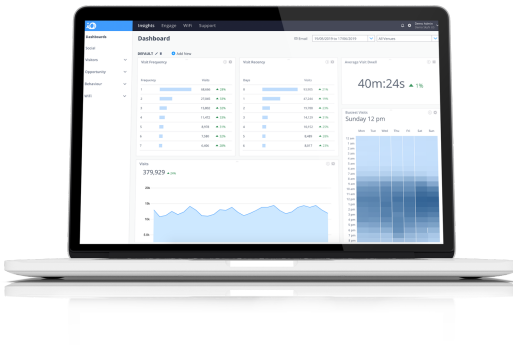
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About Skyfii



As the world's most trusted omnidata intelligence company, Skyfii collects and analyses billions of data points each month from a range of venue types across five continents.

Our SaaS cloud-based solution, the IO Platform, helps venues visualise, measure, predict, and influence customer behaviour, creating better experiences for their visitors and customers.

The IO Platform provides location and behaviour based communications software and tools to manage Wireless Access Points, 2D and 3D cameras, People Counting sensors, LiDAR, FishEye CCTV cameras and Artificial Intelligence (AI) enabled cameras that monitor passenger, pedestrian, car, bicycle traffic and IoT sensors that detect building, room, desk occupancy and climate monitoring data across multiple locations.

Skyfii further augments insights generated by the IO Platform with its Data & Marketing Services offering: a team of data science and marketing consultants who help clients harness more value from their data.

This announcement has been approved by Skyfii Limited's CEO.

Learn more at www.skyfii.io or follow Skyfii updates at https://au.linkedin.com/company/skyfii

Media
John Rankin
Chief Operating Officer
P: +61 2 8188 1188
E: john.rankin@skyfii.com

Investors
Craig Sainsbury
Market Eye
P: +61 428 550 499
E: craig.sainsbury@marketeye.com.au

P: +61 2 8188 1188 | E: investor@skyfii.com | W: www.skyfii.io
5 Ward Avenue, Potts Point, NSW, 2011