

CROWDMEDIA

30 November 2021 Investor Presentation



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Message to Shareholders



Dear Shareholders,

Entering my third month as Crowd Media's CEO, I am happy to share with you some key insights and updates regarding Crowd's path to release a Talking Heads system. Over the past two years Crowd has been in a journey to develop a new frontier in the way services and influencers interact with users. Developing new technologies requires flexibility and risk taking in paving a path which is somewhat unknown - decisions that were made along the way, led to positioning Crowd as a Media-Technology company which has significant IP, codebase and development abilities that allows cutting-edge product rollout.

With this opportunity I would like to thank Crowd teams across Europe and Australia for a warm welcome. Across all our teams and divisions within Crowd and through our AI alliance - Crowd holds an incredibly valuable development teams that are motivated with passion and love for their creations.

I look forward to pushing the development of these creations and commence the commercialization of this incredible technology we are developing.

Best Regards,



(†) Agenda



- * Talking Head
 - Mission Statement
 - Investment
 - Tech
- Insights
- Path Forward







🕸 Talking Head - Mission Statement



TO INTRODUCE A NEW WORLD OF HUMAN -COMPUTER INTERACTION

"Generating audio & visual digital twins at scale, integrating one-on-one conversational interaction in any online platform for conversational commerce use."

A\$22.6B Conversational Al Market size by 2024

A\$6B Conversational Al Market size in 2019

CAGR in Conversational Al

15 to 70% Cost reduction opportunities to business









Research and Markets, 2020





Technology Challenges



The three pillars of one-on-one conversation:



Creating human-like digital doubles that can communicate in real-time



Creating an audio double that can generate human-like text-to-speech in real time



"The Brain" behind the conversation - Understanding the user intentions (NLU & NLP) and providing a coherent answer





Technology Challenges



To achieve our development goals, Crowd has invested in its strategic partners to find the best solutions for each of the tech challengers - Investments were made in different constellations to secure Crowd's ownership of the developed technologies and final product.

Breaking down the investments made by technology pillars:

VISUAL

Forever Holdings (Video tech), VFR (scalable 3D tech), Uneeq (3D tech)

AUDIO

Aflorithmic Labs

CONVERSATIONAL

Updating **Crowd's** own Q&A platform





Dourney Insights - 3D Art to Deep-Fake Humans



Creating digital doubles opens a door to Uncanny

Valley. 3D-based talking heads (Industry standard,

<u>Digital Dom</u> is a cutting-edge sample of that usage)

are human-like BUT...

- Costly to produce (Special scanning systems that are either costly or require travel)
- Using them in real-time requires significant bandwidth and processing power → High operation costs
- Rather Uncanny (Feels unnatural)
- Requires an art team to produce with quality (riggers, 3D artists)







Insights → Actions - Advanced development abilities

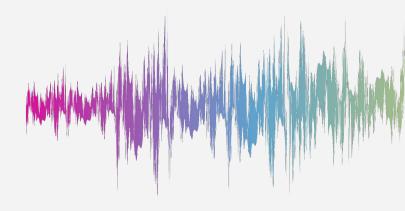


Aflorithmic (London & Barcelona based) As a key partner

- Strong commercial structure JV 85% owned by Crowd
- Strong engineering team building skills

On a JV basis → Aflorithmic will 'incubate' a software & engineering team to develop the core tech upon learnings so far | Commenced April 2021









Video Insights → Actions



Combining Crowd's learnings over the past years, new R&D team and leadership - significant developments brought new IP based on latest research deep fake technology that allows:

- Scalable technology → Creation time slashed by 86% (4 Days instead of 28)5
- More human-like video → Beta demo by end of 21', V2 To be developed first half of 2022
- Minimal bandwidth → 95% (!!!) more server efficient than 3D runtime -Groundbreaking (Multiple communications on a single server, lower hardware requirements)
 - **Versatility** Connection to any existing chatbot system (not only Crowd's Q&A) expanding commercial opportunities from day one

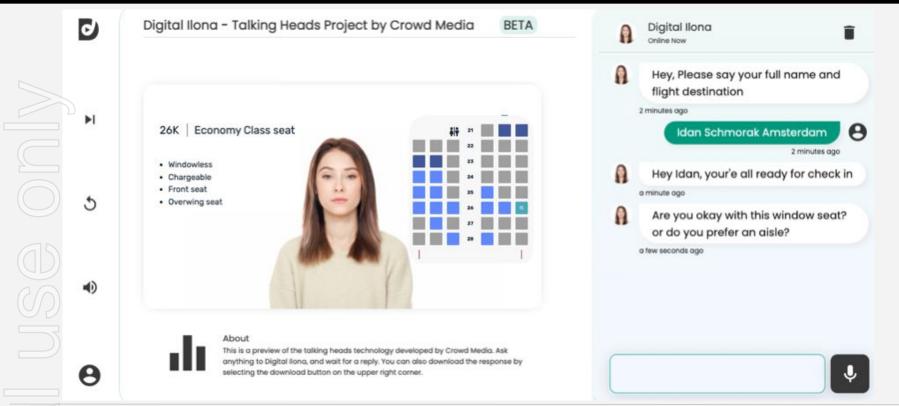






(Advancing the BETA in new applications





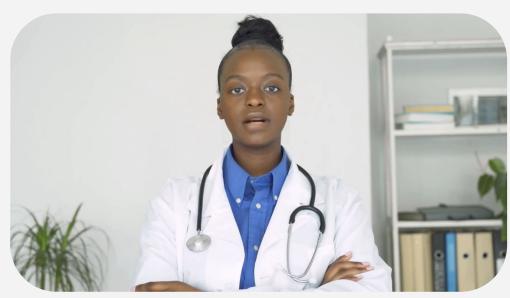


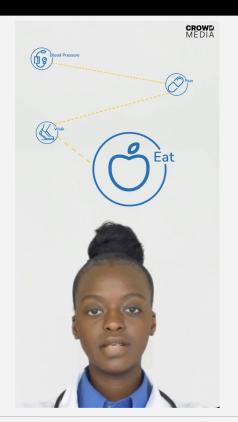


Advancing the BETA in new applications



"How long will I stay in the ICU after surgery?"





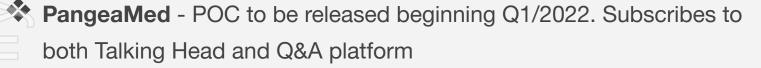




An eye on commercialization



New tech breakthroughs allow us to offer multiple solutions



Subscription Division - Crowd's profitable division specializes in creating & monetizing mobile content. Will be given access to develop own Talking Head mobile content to commercialize during Q1

B2B Opportunities - Kiosks, Hospitality, Services, E-learning, etc.

Other implementations during 2022 to open new streams of revenue



Opportunities & Verticals





Med-Tech

PangeaMed

B2B

B2B2C

Digital Influencers

Other

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Subscription Division



Remains profitable, 331K active subscribers worldwide to our mobile content services

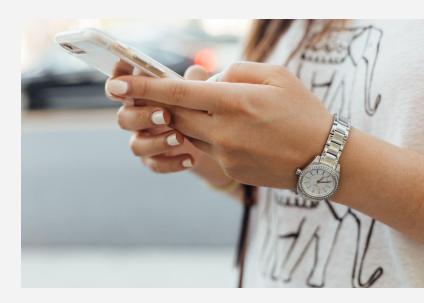
New verticals explored to re-vitalize

- New Apps
- Talking Head

New Partners

Optimization measures

- AUD \$100K outsourcing deal
- Implemented sales accelerators to stimulate growth



% Summing Up



1 Crowd has strengthened its tech stack over the past 12 months

Agile teams are working to ship the first commercial talking head. In 2022, Crowd will present and commercialize our technology in various use-cases - deals are already under negotiations

There's more than meets the eye - We want to keep our investors updated - but are committed to maintain the competitive edge being built day and night





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