

20 January 2022

Market Announcements Office  
ASX Limited  
Exchange Centre  
20 Bridge Street  
SYDNEY NSW 2000

**Notice of Initial Substantial Holder**

Attached is a Form 603 Notice of Initial Substantial Holder in relation to Nitro Software Limited completed by Australian Ethical Investment Limited.

Yours faithfully,

Authorised by Tom May  
Company Secretary

# Form 603

Corporations Act 2001  
Section 671B

## Notice of initial substantial holder

To Company Name/Scheme Nitro Software Limited

ACN/ARSN 079 215 419

### 1. Details of substantial holder (1)

Name National Nominees Ltd ACF Australian Ethical Investment Limited

ABN 51 004 278 899

The holder became substantial on 18/01/2022

### 2. Details of voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

Class of securities (4)	Number of securities	Person's votes (5)	Voting power (6)
Ordinary F/P	12,295,101	12,295,101	5.07%

### 3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

Holder of relevant interest	Nature of relevant interest (7)	Class and number of securities
National Nominees Ltd ACF Australian Ethical Investment		12,295,101 Ordinary F/P

### 4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder (8)	Class and number of securities
National Nominees Ltd ACF Australian Ethical Investment	National Nominees Ltd ACF Australian Ethical Investment	National Nominees Ltd ACF Australian Ethical Investment	12,295,101 Ordinary F/P

### 5. Consideration

The consideration paid for each relevant interest referred to paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

Holder of relevant interest	Date of acquisition	Consideration (9)		Class and number of securities
		Cash	Non-cash	
Please refer to spreadsheet				

## 6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

Name and ACN/ARSN (if applicable)	Nature of association

## 7. Addresses

The addresses of persons named in this form are as follows:

Name	Address
National Nominees Ltd	Level 12, 500 Bourke St, MELBOURNE VIC 3000
Australian Ethical Investment Limited	GPO Box Centre Sydney, GPO Box 8, Sydney NSW 2001

## Signature

Print name: Robert Bush

Capacity: Senior Fund Accounting Manager

Sign here:

Date: 20/01/2022

## DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (e.g. A corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group, with the names and addresses is clearly set out in paragraph 7 of the form.
  - (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
  - (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
  - (4) The voting shares of a company constitute one class unless divided into separate classes.
  - (5) The total number of votes attached to all the voting shares in the company or voting interests in the scheme (if any) that the person or an associate has a relevant interest in.
  - (6) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
  - (7) Include details of:
    - (a) any relevant agreement or other circumstances by which the relevant interest was acquired. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
    - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).
- See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.
- (8) If the substantial holder is unable to determine the identity of the person (e.g. If the relevant interest arises because of an option) write "unknown".
  - (9) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired

# Annexure A

NTO

Nitro Software Ltd.

National Nominees Ltd ACF Australian Ethical Investment Ltd

% This Report

% Previous Report

%Movement

AEI Holding

Issued Shares

Holds

5.07

4.98

0.09

12,295,101

242,270,961

Notice Required: Form 603 - Notice of becoming a substantial holder

Date of Change	Person whose relevant interest changed	Nature of Change	Consideration given in relation to change	Class and number of securities affected	Person whose votes affected
	National Nominees Ltd ACF				National Nominees Ltd ACF
02/11/2021	Australian Ethical Investment Ltd	Sell	352,820.89	94,078	Australian Ethical Investment Ltd
02/11/2021	ditto	Sell	57,432.12	15,314	ditto
11/11/2021	ditto	Sell	529,418.07	143,187	ditto
11/11/2021	ditto	Sell	86,182.44	23,309	ditto
12/11/2021	ditto	Sell	995,943.75	267,436	ditto
12/11/2021	ditto	Sell	162,130.03	43,536	ditto
15/11/2021	ditto	Sell	3,219,678.75	860,000	ditto
15/11/2021	ditto	Sell	524,133.75	140,000	ditto
16/11/2021	ditto	Sell	3,288,365.23	860,000	ditto
16/11/2021	ditto	Sell	535,315.27	140,000	ditto
18/11/2021	ditto	Sell	940,944.87	250,000	ditto
18/11/2021	ditto	Sell	940,944.87	250,000	ditto
17/12/2021	ditto	Buy	- 1,642,385.47	672,000	ditto
17/12/2021	ditto	Buy	- 312,835.33	128,000	ditto
17/12/2021	ditto	Buy	- 941,759.38	391,786	ditto
17/12/2021	ditto	Buy	- 179,382.96	74,626	ditto
20/12/2021	ditto	Buy	- 980,214.69	420,000	ditto
20/12/2021	ditto	Buy	- 186,707.56	80,000	ditto
04/01/2022	ditto	Buy	- 108,567.23	45,902	ditto
05/01/2022	ditto	Buy	- 736,867.98	308,787	ditto
05/01/2022	ditto	Buy	- 346,760.14	145,311	ditto
06/01/2022	ditto	Buy	- 647,769.81	281,114	ditto
06/01/2022	ditto	Buy	- 304,830.68	132,288	ditto
07/01/2022	ditto	Buy	- 251,922.65	109,413	ditto
10/01/2022	ditto	Buy	- 773,073.47	340,000	ditto
10/01/2022	ditto	Buy	- 363,799.28	160,000	ditto
11/01/2022	ditto	Buy	- 940,248.86	420,000	ditto
11/01/2022	ditto	Buy	- 179,095.02	80,000	ditto
13/01/2022	ditto	Buy	- 1,021,539.13	464,014	ditto
13/01/2022	ditto	Buy	- 194,579.72	88,384	ditto
14/01/2022	ditto	Buy	- 891,869.16	420,000	ditto
14/01/2022	ditto	Buy	- 169,879.84	80,000	ditto
17/01/2022	ditto	Buy	- 691,429.98	328,710	ditto
18/01/2022	ditto	Buy	- 501,210.28	230,592	ditto
18/01/2022	ditto	Buy	- 95,468.01	43,922	ditto