

**Know your people solutions** 

Powering better, safer workplaces

# CEO presentation following 2022 AGM



cvcheck.com

#### Name change to Kinatico Ltd

The members of CV Check Ltd have this afternoon voted to approve a change of company name from CV Check Ltd to Kinatico Ltd.

The name Kinatico Ltd has been reserved with ASIC and a trademark application has been filed for the new name. Following this meeting, the Company secretary will lodge a Form 205 with ASIC and pay the requisite fee.

The name Kinatico Ltd will take legal effect following ASIC's approval of the change. Thereafter, the ASX will be asked to update the ASX platform and issue a new stock code (the stock code KYP has also ben reserved).

The following presentation adopts and presents to shareholders, the branding that will be associated with the new name.



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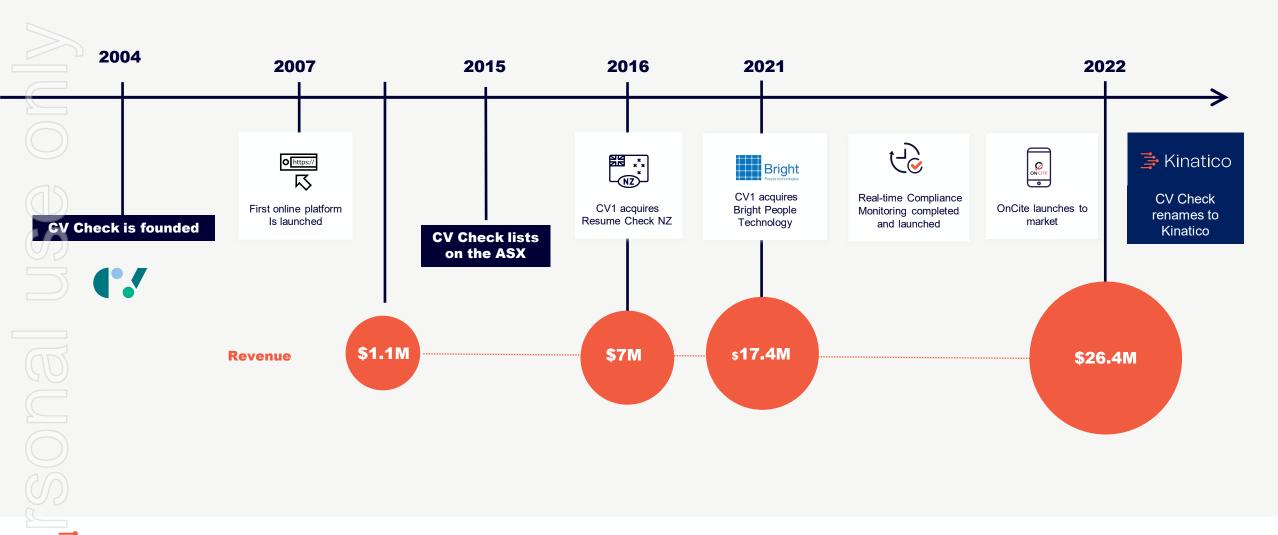
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#### Recognition of country

Kinatico acknowledges the Traditional Owners of the land on which we meet and work throughout Australia and New Zealand. We recognise Aboriginal and Torres Strait Islander peoples' continuing connection to land, place, waters and community. Kinatico recognises the unique role of Māori as Tangata Whenua and embraces Te Tiriti o Waitangi recognising Māori as tino rangitiratanga of Aotearoa/New Zealand while embracing the three guiding principles of the Treaty – Partnership Participation and Protection.

We pay our respects to their cultures, country and elders past present and emerging and will endeavour to implement bicultural policies and practices that incorporate and value cultural concepts and values.

#### CV Check's corporate milestones



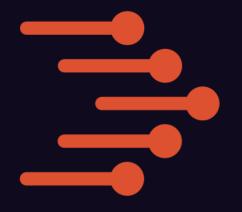
#### Introducing Kinatico

We are the "know your people" technology company helping **Demployers** to manage their workforce and meet their regulatory compliance needs.

Some of the largest employers in Australia and New Zealand rely on Kinatico solutions to ensure they have the best people, in the right jobs, where they need to be.

Global trends towards mobile and remote teams have driven increasing demand for people-based solutions that leverage smart technology. Kinatico (formerly CV Check) has met that need through continuous innovation, serving nearly 1 million individuals and over 30,000 businesses across every sector of the economy.





# Kinatico

Certainty, every day



# Why Kinatico...

Two key themes which formed the name and design

- Kinetic movement is vital Kin
- → A world where <u>data</u> is trusted at
- Powering Insights i
- Global aggregator of Reg Tech Co

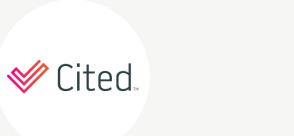


The point doubles down on the concept of movement, where the data point (dot) also represents our global connections and the 360/holistic approach behind our technology.

#### **The Kinatico Product Suite**









# AUSTRALIA AND NEW ZEALAND'S PREMIER SCREENING BRAND

- Transactional Pre-employment screening & background checks
- External credential validation

# DIGITAL CREDENTIAL PASSPORT VALIDATED DIGITAL ID

- Digital Credential Passport
- √ Validated digital ID
- Personal store of validated credentials

# Cloud Based Automated real time compliance monitoring and management

- √ Making organisational compliance simple
- ✓ Regulatory compliance combined with internal policy and procedure management in one solution.
- Real-time visibility of the compliance of your organization.

#### **Enable. Logistics and workforce management**

 Onboarding, verification and mobilisation management for asset owners in mining, oil and gas sectors





#### FY22 Performance

Making it easier to ensure compliance requirements are met for every role and workplace, every day.

17+ years of experience

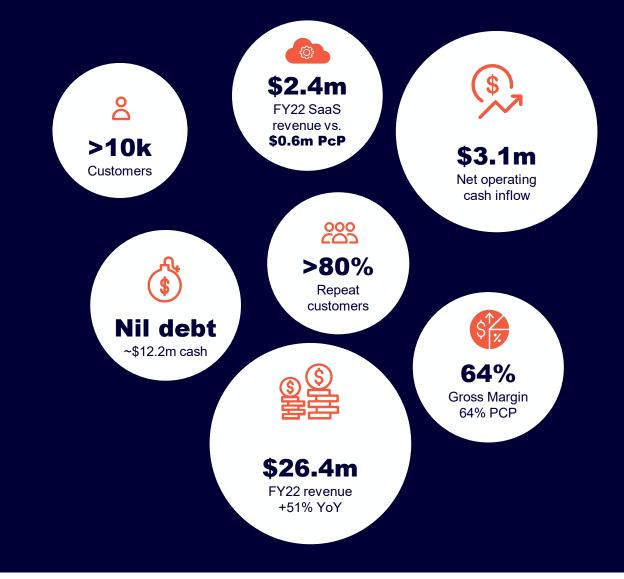
ASX Listed: KYP

Offices in Australia and New Zealand

More than 650K Credentials validated annually

Verified Data from over 190 countries

Helping organisations to know their people





#### Q1 FY23 Performance

Starting FY 23 with continued growth.

(Q) >\$1.08m \$.72m Q1 SaaS revenue Revenue from **\$.23m** +23% PCP Integrations +61% PCP Net operating cash inflow +606% PcP 2000 >300 **New Customer** sign ups Nil debt ~\$11m cash 64% **Gross Margin** 64% PCP \$6.9m Q1 revenue +9% PcP

Helping organisations to know their people

#### Strategy Execution – A customer case study

### **Aruma Disability Services**



Initially a CV Check customer

Q1 conversion to Cited

Transitioning from pre-employment screening to full workforce compliance monitoring

36 month initial agreement

\$18,000/month SaaS revenue

Going live next month





#### Kinatico's real-time compliance monitoring solution

How we make a significant difference to real-time compliance management



- ✓ Monitored compliance provides a real-time view of compliance status in an organisation
- ✓ It monitors and verifies that people have been identified and have the required credentials including, but not limited to, qualifications, training, inductions, certifications and health status to fulfill their role
- ✓ It allows for the capture and reporting of daily compliance artefact information including, but not limited to, geolocated check-ins, safety inspections and ready-to-start checks
- ✓ Compliance issues are instantly flagged for action
- ✓ Historical data can be instantly recalled with full detail
- ✓ Future or changing requirements can be forecast and planned
- Expiry of certifications flagged for action before it becomes an issue

Catch compliance deficiencies before they become issues.



#### In the Media

















#### **Our Customers**

#### Including....































































carers







#### • FY23 Plan

# only

#### Continue

tc

Grow

and

Innovate

a

Scale.

- ✓ Realise benefits of improvements in sales team and process focusing on customer needs
- Automation and biometric identity increasing efficiency and reducing cost
- ✓ OnCite iteration delivering self managed compliance for organisation
- ✓ New streamlined user experience across products
- ✓ Initiatives for improving customer experience while removing cost
- ✓ TDIF (trusted digital identity framework) accreditation

**Delivering accretive growth** 





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