

## Company announcement

### **PME signs \$24M, 7-year contract with Memorial Sloan Kettering Cancer Center**

27 July 2023

#### **HIGHLIGHTS**

- **PME signs AUD \$24M, 7-year deal with Memorial Sloan Kettering Cancer Center ("MSKCC")**
- **Visage to replace legacy PACS and vendor neutral archive throughout the MSKCC enterprise**
- **Contract is for "full stack" - Visage 7 Viewer, Visage 7 Open Archive and Visage 7 Workflow**
- **Visage 7 platform to be implemented in the cloud**
- **Continues PME's rapid expansion into North American Tier 1 academic institutions**
- **Transaction-based model with potential upside**

Leading health imaging company Pro Medicus Limited [ASX: PME] today announced its wholly-owned U.S. subsidiary, Visage Imaging, Inc., has signed a \$24M, 7-year contract with Memorial Sloan Kettering Cancer Center, one of the world's most respected comprehensive cancer centers devoted exclusively to cancer, recognized as one of the top two cancer hospitals in the US for more than 30 years.

MSKCC operates a total of 24 inpatient and outpatient locations across the New York City metropolitan region and attracts patients from across the globe seeking premier comprehensive cancer care.

Based on a transactional licensing model, the contract will see the company's cloud-engineered Visage 7 Enterprise Imaging Platform ('Visage 7'), including Visage 7 Open Archive and Visage 7 Workflow modules, implemented throughout MSKCC providing a unified diagnostic imaging platform. Visage will complete the migration from MSKCC's legacy PACS archive and

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vendor neutral archive to Visage 7 Open Archive. Visage 7 will also provide enterprise distribution of images integrated to MSKCC's electronic health record (EHR).

Planning for the rollout is to commence immediately and will be based on Visage's proven cloud-based implementation process, with go-live targeted for Q1 of the 2024 calendar year.

"MSKCC joins our growing list of Tier 1 academic clients and builds on our sizable presence in New York City and Long Island," said Dr Sam Hupert, Pro Medicus CEO. "With MSKCC's premier reputation and global reach for research and education, an ever-increasing number of renowned physicians will be exposed to the benefits of Visage."

MSKCC joins the increasing list of consecutive Visage 7 clients to opt for a fully cloud-engineered solution, a trend that has now become the standard in the North American healthcare IT market.

"Our pipeline remains strong and spans all market segments. As has been the case with many of our recent contracts, this deal is for our "full stack" comprising all three Visage products namely viewer, workflow and archive, a trend we see continuing."

Authorised by the Board of Pro Medicus Limited.

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**About Pro Medicus Limited:**

Pro Medicus Limited [ASX: PME] is a leading healthcare informatics company. Founded in 1983, the company provides a full range of medical imaging software and services to hospitals, imaging centres and health care groups worldwide. In January 2009, the company acquired Visage Imaging

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transforming it into a global provider of leading-edge medical imaging solutions. The company's Visage 7 suite of products are the foundation of an ultra-fast, clinically rich, and highly scalable platform that can seamlessly be implemented in both public and private cloud environments. The company offers a leading suite of RIS, PACS, Artificial Intelligence (AI) and e-health solutions constituting one of the most comprehensive end-to-end offerings in healthcare imaging. Pro Medicus has offices in Melbourne, Berlin and San Diego. [www.promedicus.com.au](http://www.promedicus.com.au)