

18 August 2023

The Manager  
Company Announcements  
Australian Securities Exchange  
20 Bridge Street  
Sydney NSW 2000

**MyState Limited – Preliminary Final Report  
(Appendix 4E) for the year ended 30 June 2023**

The Directors of MyState Limited (the “Company”) are pleased to announce the audited results of the Company for the year ended 30 June 2023 as follows:

**RESULTS FOR ANNOUNCEMENT TO THE MARKET**

Extracted from the Financial Statements for the year ended	\$'000 30 June 2022	\$'000 30 June 2023	% Change
Income from operations	140,168	160,378	14.4%
Profit after tax attributable to members	32,026	38,502	20.2%
Net profit after tax attributable to members	32,026	38,502	20.2%

Dividends for the current year are:	Amount per security	Franked amount per security
<b>Interim Dividend 2023</b> - fully franked at 30%  Paid 21 March 2023	11.5 cents	11.5 cents
<b>Final Dividend 2023</b> - fully franked at 30%  Payable 19 September 2023  Record Date for determining entitlements for final dividend – 24 August 2023	11.5 cents	11.5 cents
Dividend for the prior corresponding period:	Amount per security	Franked amount per security
<b>Final dividend 2022</b>	11.5 cents	11.5 cents
Dividend Reinvestment Plan	Last Date for Receipt of DRP Election	
The MyState Limited Dividend Reinvestment Plan is operational for this 2023 Final Dividend at a 1.5% discount to the Volume Weighted Average Price over the DRP pricing period from Monday 28 August 2023 to Friday 1 September 2023 inclusive.	25 August 2023	
Net Tangible Assets per share	2022	2023
	317 cents	335 cents

#### **Details of entities over which control has been gained or lost during the period**

During the financial period the holding company MyState Limited gained control of the following entity:

- Nil

#### **Subsequent events**

The remainder of the information requiring disclosure to comply with Listing Rule 4.3A is contained in the attached copy of the Financial Statements and comments on performance of the Company included in the Media and ASX Release dated 18 August 2023.

Further information regarding MyState Limited and its business activities can be obtained by visiting the company's website at [www.mystatelimited.com.au](http://www.mystatelimited.com.au).

Yours faithfully,



**Scott Lukianenko**  
Company Secretary

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# Consolidated Financial Report

For the period ended 30 June 2023

Appendix 4E

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## MyState Limited consolidated financial statements

# Directors' report

Your Directors' present their report for MyState Limited and its controlled entities (the Group) for the full year ended 30 June 2023.

## Directors' Report

Your Directors present their report for MyState Limited and its controlled entities (the Group) for the year ended 30 June 2023.

### Directors

- **Vaughn Richtor** BA (Hons), MAICD  
Chairman and Independent Non-Executive Director.
- **Robert Gordon** BSc, MIFA, MAICD, FAMI  
Deputy Chairman and Independent Non-Executive Director.
- **Brett Morgan** BEc, MAppFin  
Managing Director and Chief Executive Officer - Executive Director.
- **Stephen Davy** BSc (Hons)  
Independent Non-Executive Director.
- **Sibylle Krieger** LLB (Hons), LLM, FAICD, MBA  
Independent Non-Executive Director.
- **Warren Lee** BCom, CA  
Independent Non-Executive Director.
- **Andrea Waters** BCom, FCA, GAICD  
Independent Non-Executive Director.

### Company Secretary

- **Scott Lukianenko** Ad Dip BMgmt, Grad Dip BA, GIA (Cert).

### Principal Activities

MyState Limited (MyState) provides banking, trustee and managed fund products and services through its wholly-owned subsidiaries MyState Bank Limited (MyState Bank) and TPT Wealth Limited (TPT Wealth).

MyState Bank delivers home lending, savings and transactional banking solutions through digital and branch channels, an Australian based contact centre, mobile lenders and mortgage brokers.

TPT Wealth delivers asset management and trustee services through relationship managers, digital channels and an Australian based estate planning, trust administration and support team.

There have been no significant changes in the nature of the principal activities of the Group during the year.

### Dividends

Dividends paid in the full year ended 30 June 2023 were as follows:

- For the year ended 30 June 2022, a fully franked dividend of 11.50 cents per share, amounting to \$12.18m was paid on 7 September 2022.
- For the half year ended 31 December 2023, a fully franked dividend of 11.50 cents per share, amounting to \$12.54m was paid on 21 March 2023.

The Directors have declared a fully franked final dividend of 11.5 cents per share. The dividend will be payable on 19 September 2023 to shareholders on the register at the record date of 24 August 2023, taking the dividend for the full year to 23.0 cents per share.

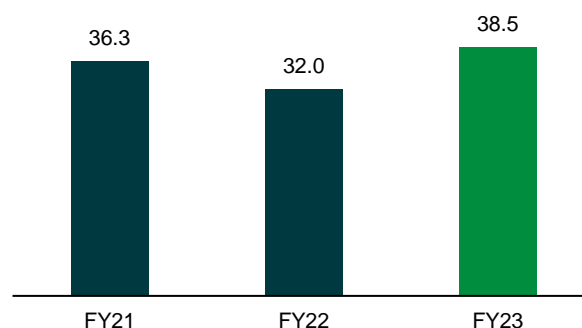
## Operating and Financial Review

### Financial performance

The Group delivered a record net profit after income tax for the year ended 30 June 2023 of \$38.5m, an increase of 20.2% on the prior corresponding period (pcp) to 30 June 2022 of \$32.0m.

Earnings per share (EPS) was 35.5 cents per share (FY22: 30.3 cents per share), return on equity (ROE) was 8.7% (FY22: 7.7%) and the cost to income ratio (CTI) was 64.0% (FY22: 68.4%). These key metrics speak to the business momentum generated this financial year through the execution of the Group's growth strategy and the resulting operating leverage, led by strong income growth and disciplined cost management.

### Group net profit after tax (\$m)



The total loan book (excluding capitalised acquisition costs) grew \$937m or 13.5% on June 2022. The home loan book grew \$962m (14.1% or 2.9 times system growth) during the period. MyState maintains a disciplined approach to credit risk and a sustained focus on asset quality.

Pre-provision operating profit of \$57.7m increased 30.3% on pcp, largely driven by an increase in operating income of \$20.2m or 14.4%, partly offset by expense growth of 7.1%. MyState's strategy is to accelerate growth and create scale by growing market share in deposits, lending and funds under management (FUM), as evidenced by loan book and customer deposit growth, and a 33% uplift in new customers joining MyState in the past 12 months.

In 2023, MyState's award winning Bonus Saver account featured in the Finder Banking Awards 2023, celebrating Australia's best transaction, savings and term deposit accounts. Using 12 months' worth of data, Finder's experts have analysed the rates, fees and offer details for hundreds of everyday deposits accounts and recommended the Bonus Saver account in the 'Best Savings account' category.

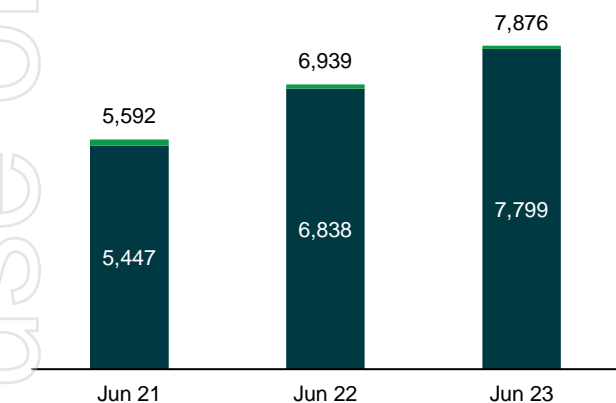
Despite a period of significant change and the challenges presented by the rising cost of living in recent times, MyState's internally measured customer net promoter score was +35 at 30 June 2023 and reflects a high level of ongoing customer advocacy.

# Directors' report continued

## MyState Bank

Exceptional lending growth and credit quality was maintained in FY23. MyState Bank's loan portfolio grew 13.5% from 30 June 2022, reaching \$7,876m at 30 June 2023.

### Total loan book composition (\$m)



- Housing Loans
- Other Loans (personal / business / overdrafts)

Impairment expense was \$3.3m higher than pcp, reflecting an increase in total collective provisions, consistent with an increase in arrears in a rising interest rate environment.

MyState's 30 and 90-day arrears remain below industry benchmarks at 0.81% and 0.34% respectively (30 June 2022: 0.41% and 0.20%).

Arrears are higher than 12 months ago reflecting increases of 400bps in the official cash rate since May 2022 and the rising cost of living due to elevated levels of inflation.

Central banks globally still have a fine balancing act ahead, to manage inflation down without stalling economic activity and pushing economies into recession.

The Bank remains focused on low-risk, owner-occupied lending with a loan to valuation ratio (LVR) of less than 80%.

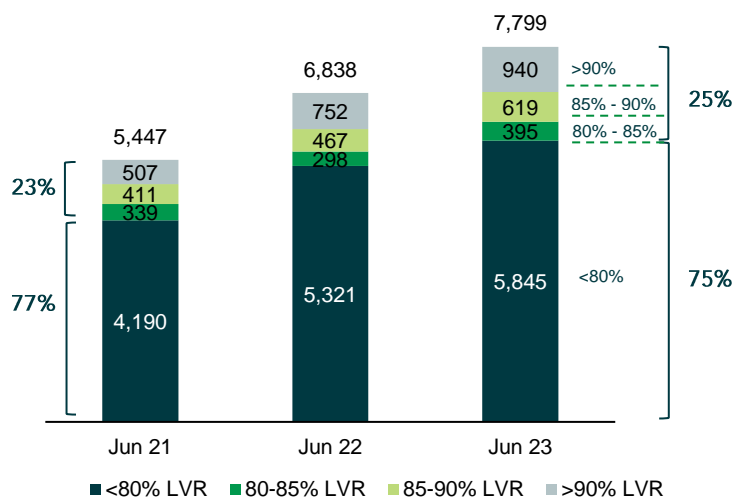
Exposure to investor and interest-only lending remains relatively low compared to sector averages.

The increase in loans with an LVR greater than 90% since June 2021 reflects the success of the Bank's participation in the Federal Government's First Home Loan Deposit Scheme (FHLDS) which is all owner-occupied lending. The FHLDS is an Australian Government initiative to support eligible customers purchase their first home sooner with as little as a 5% deposit.

The National Housing Finance and Investment Corporation (NHFIC) provides a guarantee of up to a maximum amount of 15% of the value of a property (as assessed by MyState) purchased under the scheme.

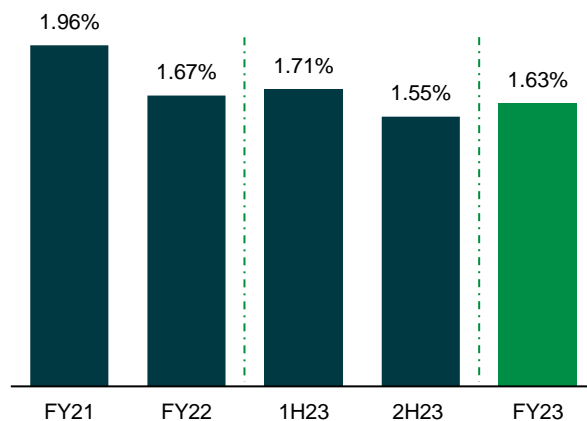
All non-FHLDS loans with an LVR >80% are mortgage insured.

## Home loan book – LVR profile (\$m)



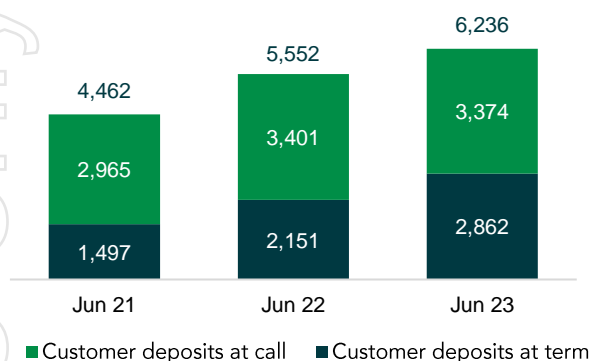
## Net interest margin (NIM) trend

Net interest income was up \$22.3m or 20.3% on pcp as a result of a larger average balance sheet, partly offset by a fall in NIM. The fall in average NIM of 4 bps to 1.63% during the year reflects intense competition in the market for new home loans, higher funding costs and above-system loan book growth.



# Directors' report continued

## Customer deposits (\$m)



Customer deposits increased by 12.3% in the period driven by growth in term deposits with customers acquired evenly across the branch network, digital, online and third party channels.

The Bank's online originated deposit portfolio grew an additional \$229m to \$1,130m (25.5%) from 30 June 2022.

MyState welcomed a further 25,690 new to bank customers this financial year.

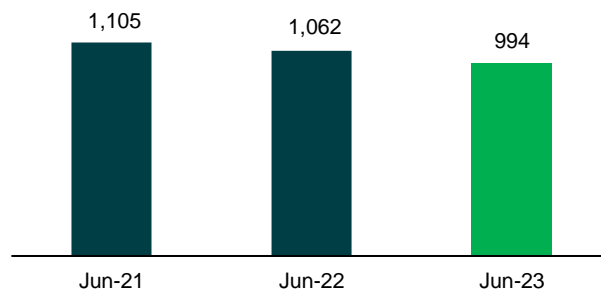
Securitisation funding increased during the period and remains an important source of funding in conjunction with an increase in customer deposits.

Non-interest income from banking activities decreased by \$1.6m or 10.7% on pcip, as a result of lower transaction and loan fees.

## TPT Wealth

### Funds under management (\$m)

TPT Wealth provided \$14.3m in fee revenue and income diversification for the Group.



Income from wealth management activities decreased by \$0.5m or 3.5% on pcip, with TPT Trustee Services income slightly lower over the year and Investment Services income lower due to a fall in average funds under management (FUM).

FUM decreased \$68m from 30 June 2022 with the Income Funds declining by \$80m, partly offset by increases in the At Call Fund of \$7m and the Growth Funds by \$5m.

### Capital position

The Group's total capital ratio increased to 15.43% at 30 June 2023 and the Group's Common Equity Tier 1 ratio increased to 11.22%.

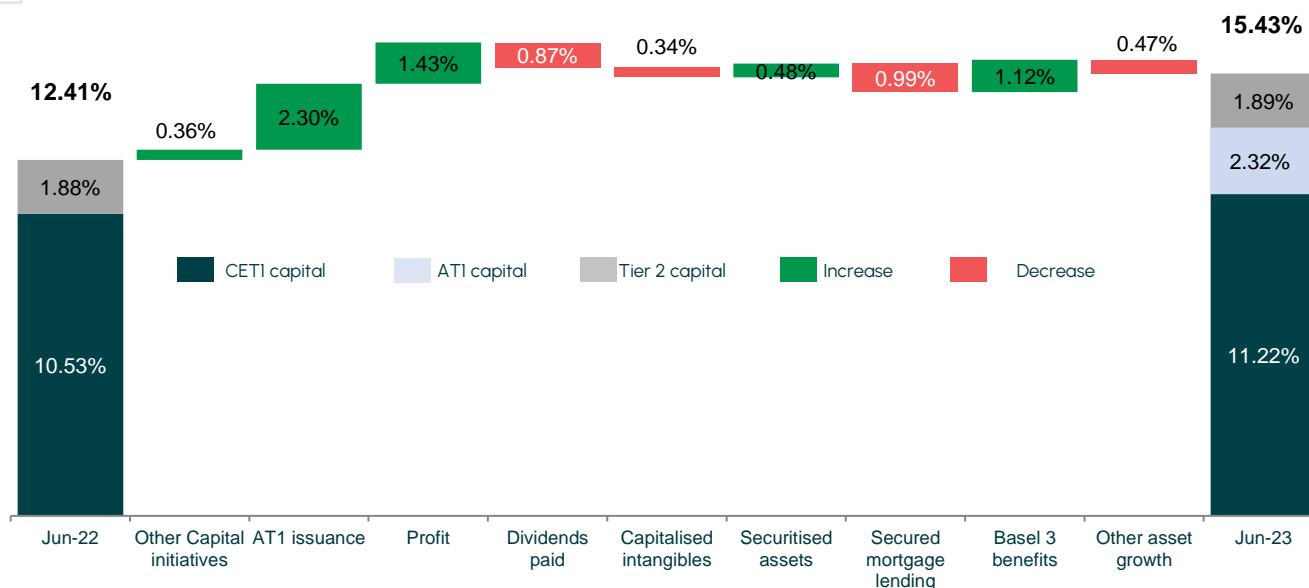
Further capital flexibility was provided during the period by the inaugural issue of Additional Tier 1 capital and further securitisation.

During the year MyState issued a \$400m Term RMBS and established a new committed warehouse funding agreement.

Both transactions support MyState's growth strategy and provide flexibility to MyState's capital management strategy.

On 1 January 2023, the Group transitioned to the Australian Prudential Regulation Authority's (APRA) new bank capital framework and has met the new requirements at all times.

## Capital



# Directors' report continued

## Community

MyState seeks to make a genuine difference to customers and the communities within which they operate.

Since 2001, the MyState Foundation has awarded more than \$2.6 million in grants to help not-for-profit organisations in Tasmania with a focus on helping young Tasmanians reach their full potential. In FY23, the MyState Foundation continued to support the Tasmanian community by providing grants of more than \$175,000 to 20 recipients focused on providing greater opportunities for youth.

## Outlook

The Board-endorsed plan to accelerate growth in lending has gained momentum. In the medium term, the business is seeing the realisation of the benefits from its investment in digital capabilities, distribution and marketing to grow the customer base, while maintaining a strong risk culture to manage the risks associated with an uncertain economic environment.

## Lead auditor's independence declaration under section 307C of the Corporations Act 2001

The lead auditor's independence declaration is set out on page 7 and forms part of the Directors' Report for the year ended 30 June 2023.

## Directors' meetings

MYS Directors	MYS Board Meetings		Group Audit Committee		Group Risk Committee		Group People, Remuneration & Nominations Committee*		Group Digital and Marketing Committee	
	A	B	A	B	A	B	A	B	A	B
S Davy	15	15	7	7	5	5	4	4	n/a	n/a
R Gordon	15	15	n/a	n/a	5	5	4	4	4	4
S Krieger	15	15	n/a	n/a	5	5	4	4	n/a	n/a
W Lee	14	15	7	7	5	5	n/a	n/a	3	4
B Morgan	15	15	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
V Richter	14	15	6	7	5	5	4	4	4	4
A Waters	15	15	7	7	5	5	n/a	n/a	4	4

A = Number of meetings attended. B = Number of meetings eligible to attend (Notes style)

\* The Group People and Remuneration Committee merged with the Group Nominations & Corporate Governance Committee on 1 June 2022 to become the Group People, Remuneration & Nominations Committee. (Notes style)

## Rounding of amounts

In accordance with applicable financial reporting regulations and current industry practices, amounts in this report have been rounded-off to the nearest one thousand dollars, unless otherwise stated. Any discrepancies between totals and sums of components in charts contained in this report are due to rounding.

## Events subsequent to balance date

In the opinion of the Directors, there has not arisen in the period between the year ended 30 June 2023 and the date of this report, any material item, transaction or event that is likely to significantly affect the operations of the Group.

## Environmental regulation

The Group is not subject to any significant environmental regulation. A task force on Climate-Related Financial Disclosures (TCFD) Report outlining MyState's baseline scope 1, 2 and 3 greenhouse gas (GHG) emissions associated with the activities and facilities that support the businesses' everyday operations, will be included in MyState's 2023 Annual Report.

## Directors' meetings

The number of meetings of Directors (including meetings of the Committees of Directors) held during the year and the number of meetings attended by each director are as indicated in the following table:

## Directors' report continued

### Indemnification and Insurance of Directors and Officers

The Company has paid, or agreed to pay, a premium in relation to a contract insuring the Directors and Officers listed in this report against those liabilities for which insurance is permitted under Section 199B of the Corporations Act 2001.

The Company has not otherwise, during or since the relevant period, indemnified or agreed to indemnify an Officer or Auditor of the Company or of any related body corporate against a liability incurred as such an Officer or Auditor.

### Non-Audit Services

During the year, Wise Lord & Ferguson, the Company's auditor has performed certain other services in addition to their statutory duties. Further details are set out in note 8.2 to the financial statements.

The Board has considered the non-audit services provided during the year by the auditor and, in accordance with written advice provided by the Group Audit Committee, is satisfied that the provision of those non-audit services during the year by the auditor is compatible with, and did not compromise, the auditor independence requirements of the Corporations Act 2001, for the following reasons:

- All non-audit services were subject to the corporate governance procedures adopted by the Company and have been reviewed by the Group Audit Committee, to ensure that they do not impact the integrity and objectivity of the auditor; and
- The non-audit services provided do not undermine the general principles relating to auditor independence as they related to technical disclosure issues.

### Auditor's Independence Declaration to the Directors of MyState Limited

In relation to our audit of the financial report of MyState Limited for the financial year ended 30 June 2023, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the *Corporations Act 2001* or any applicable code of professional conduct.

Wise Lord & Ferguson

WISE LORD & FERGUSON



NICK CARTER

Partner

Wise Lord & Ferguson

Date: 18 August 2023

# Remuneration report

## Letter from the Chair of the Group People, Remuneration and Nominations Committee

Dear Shareholder,

The 2023 financial year (FY23) marked a significant year of change for MyState Limited, the first full year with our new Managing Director and Chief Executive Officer Brett Morgan, a refresh of the executive team, and the second year of our growth strategy.

On behalf of the Board, I present to you the Company's Remuneration Report (Report) for FY23.

In broad terms, the purpose of MyState's executive remuneration framework has always been to facilitate long-term sustainable value creation for MyState's shareholders. This includes ensuring levels of remuneration are market competitive to attract, motivate and retain suitably qualified individuals focused on MyState's strategic priorities. The performance conditions and measurement timeframes are consistent with the objective of long-term sustainable growth, and our performance targets are designed to be challenging. The payment vehicles and ownership requirements are designed to align executive and shareholder interests, with the deferral and vesting periods designed for appropriate long range risk management, and to be consistent with the regulatory frameworks in which MyState conducts business.

The Report describes the Group's Director and executive remuneration frameworks and how they contribute to the execution of our business strategy and support our values and desired culture. Our financial performance for FY23 was very strong in our banking business, while in comparison weaker performance in the wealth business resulted in gateway requirements for the payment of short-term incentives not being met. The Board has, however, exercised the discretion which it always holds and awarded cash bonuses to select Executives for their significant contribution to our record Group performance.

### FY23 Executive remuneration framework

It may be helpful to recap the design principles that underlie the MyState executive remuneration framework, further details of which are set out in the Report:

Executive remuneration arrangements should be fit-for-purpose for MyState's overall business strategy and appropriate for the size and complexity of the business. Remuneration should be competitive in the market to ensure that MyState is able to attract, motivate and retain talented executive leaders. Remuneration, particularly MyState's incentive arrangements, should be aligned to the interests of MyState's shareholders. Executive remuneration should drive appropriate behaviours and support the desired culture. Remuneration frameworks should be simple, transparent and readily linked to MyState's strategic objectives.

**Short-term incentive:** STI performance is measured over a single financial year. STI payments are subject to financial and non-financial gateways and are also subject to overriding Board discretion. The performance measures for STI vary from executive to executive to take into account their spheres of control and influence, but also to encourage teamwork and collaboration. STI performance measures are a mixture of financial and non-financial measures including risk management. The Group People, Remuneration and Nominations Committee meets jointly with the Group Risk Committee each year to see that risk management is properly reflected in variable remuneration outcomes.

**Long-term incentive:** MyState has a long-term incentive (LTI) arrangement that has been designed to align executives with long-term value creation for shareholders. The LTI design aims to provide executives with a simple, transparent and meaningful incentive. LTI performance is measured over three years with an additional holding lock of a further two years. LTI awards are subject to return on equity and relative total shareholder returns performance hurdles, and are also subject to overriding Board discretion.

**Minimum shareholding requirements:** Consistent with ASX practice, MyState has minimum shareholding requirements for its Non-Executive Directors and Managing Director, such that each individual is required to build and maintain a minimum level of shareholding in MyState to align their interests with shareholders. The minimum shareholding requirement is determined by reference to base fees or fixed reward.

**External advice:** From time to time we seek independent advice in respect of the structure and levels of our executive remuneration and Non-Executive Director fees to ensure that they remain competitive compared with the markets from which we recruit. In the course of FY23 we sought advice from Mercer which will be taken into account in setting Executive and Non-Executive remuneration for FY24.

We hope that you find this brief overview helpful in understanding the context in which we think about executive and non-executive remuneration and in which the Report was prepared. We welcome your feedback. Please email any comments to [secretariat@mystatelimited.com.au](mailto:secretariat@mystatelimited.com.au).

**Sibylle Krieger**

Chair – Group People, Remuneration and Nominations Committee

# Our people and our company

Key Management Personnel and Directors who served our company in the year ended 30 June 2023 were:

Name	Role	Commenced	Group, People, Remuneration and Nominations Committee
Vaughn Richtor	Chairman	1 September 2019	✓
Stephen Davy	Non-Executive Director	1 July 2021	✓
Robert Gordon	Non-Executive Director	12 February 2009	✓
Sibylle Krieger	Non-Executive Director	1 December 2016	Chair
Warren Lee	Non-Executive Director	19 October 2017	
Andrea Waters	Non-Executive Director	19 October 2017	
Brett Morgan	Managing Director, Chief Executive Officer	17 January 2022	
Gary Dickson	Chief Financial Officer	19 October 2019	
Mandakini Khanna	Chief Risk Officer	12 December 2015	
Paul Moss	Chief Operating Officer	13 May 2015	
Tim Newman	General Manager Lending	12 June 2023	
Janelle Whittle	General Manager People, Community and Public Affairs	22 January 2018	
Claudio Mazarella	General Manager Everyday Banking and Marketing	29 May 2023	

Name	Role	Ceased
Heather McGovern	General Manager Digital and Marketing	13 July 2022
Alan Logan	General Manager Wealth Management	9 June 2023
Huw Bough	General Manager Banking	2 October 2023

# Our remuneration framework

## Philosophy and principles

MyState Limited's remuneration policy is founded on a company-wide commitment to transparency, ethical practices and the creation of long-term value. The framework is designed to encourage and reward actions by executives that deliver positive results for both customers and shareholders through good discipline and strong financial performance, prudent risk management, and the maintenance and enhancement of our company's earned and valued reputation for trustworthiness in the market for financial services. The remuneration policy is designed to support these objectives through:

- Appropriately structured performance-based pay for executives and other eligible employees, including short-term and long-term incentive plans.
- Recognition and reward for strong performance linked to both favourable customer experiences and positive sustainable returns to shareholders.
- A thoughtful balancing of the company's capacity to pay and our need to attract and retain excellent staff at all levels.
- Careful structuring of remuneration for our risk and financial control managers, including performance-based payments, to preserve their independence in carrying out their important roles.
- Board discretion over variable remuneration generally, including discretion to apply malus (reduction or forfeiture) to executive incentives, when appropriate, to preserve the interests of shareholders and customers and avoid unexpected or unjust outcomes.
- Enhancement of risk management and governance by maintaining separate structures for Non-Executive Director remuneration and Executive remuneration.

## Directors' remuneration

MyState's Non-Executive Directors (NEDs) are paid annual fixed fees, including statutory superannuation, for their services. They are also entitled to reimbursement of reasonable expenses.

Unlike executives, Non-Executive Directors do not receive short-term or long-term incentive payments. The Board determines the level of fees paid to non-executive directors according to two main criteria:

- the level of skill and experience required to conduct their roles
- the level of fees needed to attract and retain talented Non-Executive Directors.

The Board has obtained independent advice from Mercer executive remuneration consultants to guide its deliberations on Director fees. The aggregate remuneration paid to all NEDs, including statutory superannuation, may not exceed the amount fixed by shareholders, which is currently \$950,000 per year. This total amount has now remained unchanged for 11 years.

Each NED currently receives a base fee of \$110,000 per annum, and the Chairman receives \$236,500 per annum. Chairs of Board Committees (other than the Board Chair) receive an additional \$10,000 per annum, the TPT Wealth Limited Board Chair receives an additional \$30,000 per annum and the Deputy Chair receives an additional \$10,000 per annum.

## Managing Director and executive remuneration

### Executive remuneration mix

MyState Limited's remuneration packages for the Managing Director and executives who report directly to the Managing Director are structured to support the company's ability to attract and retain talented and experienced leaders, and to provide incentives and rewards for high performance and achievement of the company's goals and objectives over the short, medium and long term. Executive remuneration packages comprise three elements: total fixed reward (TFR), cash-based short-term incentives (STI) and equity-based long-term incentives (ELTIP).

#### 1. Total fixed reward TFR

Total fixed reward (TFR) for executives, including the Managing Director, comprises a fixed base salary, superannuation contributions and optional salary sacrifice. The level of payment is set with reference to:

- the relative strategic value and importance of the role.
- the complexity and breadth of the role.
- experience and skills required.
- external market considerations for comparable positions.

Base salary rates are set with a view to attracting and retaining talented and culturally aligned executives, while delivering value to shareholders. Executive salaries are periodically reviewed to take into account external market conditions, the business-critical nature of the role, and individual performance.

#### 2. Cash-based short-term incentives STI

Cash-based short-term incentives (STI) provide appropriate rewards to executives for meeting or exceeding performance targets and achieving our core company goals – both financial and non-financial. To this end, STI performance measures and associated targets are set with reference to the drivers of annual company performance and the roles of individual executives in achieving positive business outcomes. The level of STI assigned to executives is calculated annually using an STI 'scorecard', which comprises multiple performance elements. These include financial, growth, cultural, risk and compliance, reputational, customer and stakeholder measures. Financial and non-financial gateways serve to balance reward with MyState's profitability and to avoid rewarding conduct that is inconsistent with our values and risk framework. The STI is calculated as a percentage of TFR for each role, and the maximum percentage of TFR payable as an STI is determined by the Board.

#### 3. Equity-based long-term incentives ELTIP

Long-term incentive payments to executives, in the form of company shares or performance rights, under the Executive Long-Term Incentive Plan (ELTIP) exist to encourage and culturally embed long-term thinking and risk management among our company leaders. Long-term planning plays an indispensable role in preparing the company to meet future challenges in an evolving financial services marketplace, and to take advantage of new opportunities as they arise. MyState's ongoing transition to a national, digital business model exemplifies this approach – one designed to meet the ever-changing needs of customers and to sustain long-term value for shareholders.

### FY2024 Executive remuneration breakdown

#### Managing Director & CEO – total target reward

Total fixed remuneration 40%

Maximum STI 28%

Maximum ELTIP 32%

Paid as cash. Performance assessed against business performance for the financial year.

Paid as shares or performance rights

Total shareholder return (TSR) 75%

Return on equity (ROE) 25%

70% of total fixed reward

80% of total fixed reward

#### Executives – total target reward

Total Fixed Remuneration 59%

Maximum STI 18%

Maximum ELTIP 23%

Paid as cash. Performance assessed against business and individual performance for the financial year

Paid as shares or performance rights

Total shareholder return (TSR) 75%

Return on equity (ROE) 25%

30% of total fixed reward

40% of total fixed reward

**CRO –total target reward**

Total Fixed Remuneration 62%	Maximum STI 19%	Maximum ELTIP 19%	
	Paid as cash. Performance assessed against business and individual performance for the financial year	Paid as shares or performance rights	
		Total shareholder return (TSR) 75%	Return on equity (ROE) 25%
	30% of total fixed reward	30% of total fixed reward	

**Remuneration governance**

A Group People, Remuneration and Nominations Committee – appointed by the MyState Board and comprising four Non-Executive Directors – assists the Board in discharging its remuneration governance responsibilities. Among a range of functions, the Committee reviews and makes recommendations to the Board on:

- remuneration arrangements for Directors, the Managing Director and other executives.
- executive incentives, including setting gateways, performance measures and targets at the commencement of the performance period, and assessing performance outcomes against these measures and targets at the conclusion of the performance period, and making recommendations for payment or otherwise.
- the appropriate exercise of Board discretion on variable remuneration matters.

The Committee assists the Board to meet remuneration obligations required by APRA Prudential Standards and the Banking Executive Accountability Regime (BEAR). The Committee also aims to eliminate conflicts of interest from decisions concerning executive remuneration. To this end, no executive is directly involved in deciding their own remuneration.

# Company performance

MyState's financial performance in recent years has helped to inform the level of incentive-based remuneration – both short term and long term.

In May 2021, the company announced a substantial capital raise and its intention to accelerate growth. The growth strategy has the following objectives:

- accelerated home loan and retail deposit growth over the medium term, while maintaining asset quality.
- improved operating leverage (as measured by the cost to income ratio) in line with business growth.
- ROE accretion as capital is deployed.
- sustainable growth in EPS over the medium term.

As shown below, in FY23 the company has delivered a record full-year profit and strong momentum across key metrics.

Indicator	2019	2020	2021	2022	2023
Statutory profit after income tax (\$'000)	30,987	30,060	36,341	32,026	38,502
Statutory earnings per share (EPS) (cents)	34.17	32.86	39.18	30.34	35.45
Dividends paid (\$'000)	26,016	26,241	11,508	26,874	24,720
Share price (dollar)	4.49	3.93	4.68	4.08	3.17
Statutory average return on equity (%)	9.7	9.2	10.31	7.7	8.7
Statutory cost-to-income ratio (%)	64.8	62.8	63.1	68.4	64.0

Key highlights for FY23 include:

- Record customer growth and strong portfolio growth across home lending and deposits.
- Improved operating leverage with the cost-to-income ratio falling 440 basis points.
- ROE and EPS accretion as the growth capital has been deployed.

## The company has performed strongly across various financial indicators in FY23.



Home loans book  
– \$7.8b – up  
14.1% on the  
PCP



Geographical  
spread with 68%  
of the home loan  
book on mainland  
Australia



Customer  
deposits \$6.2b  
– up 12.3%  
on PCP



19,346  
new to bank  
customers –  
up 33% on PCP



Strong customer  
advocacy  
(NPS +43)



Transformation  
to a national  
digital business  
model with 96%  
of transactions  
completed  
digitally.

PCP - Previous Corresponding Period    NPS - Net Promoter Score

# Short-term incentive (STI) payments

## How STI payments are calculated

Each year, the Group People, Remuneration and Nominations Committee (the Committee) recommends to the Board key performance indicators (KPIs) for the Managing Director with reference to short-term incentive payments. The Managing Director, in turn, recommends KPIs for executives to the Committee, which then makes a recommendation to the Board. KPIs for STI payments include both financial and non-financial metrics that are considered consistent with the business plans of the Group and also supportive of the desired culture of the Group.

At the end of each financial year, the Managing Director assesses the performance of the executives against their KPIs and makes a recommendation for each executive to the Committee. Simultaneously, the Committee assesses the performance of the Managing Director against the relevant KPIs. After consultation with the Chair of the Group Risk Committee, the Committee recommends STI payment amounts for approval by the Board.

The Board retains complete discretion over STI payments, including the right to reduce or forfeit payments as it sees fit. The annual STI component may be reduced or forfeited if the company, or an individual executive, does not meet the 'gateway' criteria approved by the Board at the start of the financial year.

Threshold performance levels for risk and compliance, executive behaviour standards and profit must be met or exceeded for payments to be made under the STI program.

Executives are assessed as a group with reference to performance on net profit, and on risk and compliance – including corporate reputational matters. Individual executive behaviours are assessed against the MyState values, and individual executives' risk and compliance accountabilities are measured via a scorecard comprising several indicators. The Board has the discretion to reduce the STI (including to zero) if any of these gateways are not met.

The STI scorecard includes a mix of financial and non-financial metrics, with the relative weightings varying between different executive roles.

The scorecard comprises a diverse list of both quantitative and qualitative performance measures (or criteria), which have been chosen with a view to driving positive outcomes not just for MyState shareholders, but also for customers, employees and other key stakeholders of the organisation.

Quantitative performance measures include earnings per share, cost to income ratio, funds under management, loan book growth, net customer growth and employee engagement. Executives are also individually assessed with reference to their performance as leaders in their specific roles, and to their individual contributions to the future development of the organisation. The Board has the discretion to vary STI outcomes to reflect differing levels of performance.

## The 3 Cs – MyState Values

### Create customer 'wow'

- We walk in our customers' shoes and appreciate their perspectives.
- We think and act in the best interest of our customers.
- We are clear, concise and trustworthy in our customer interactions.
- We design and deliver exceptional customer experiences, with a human touch.
- We make things simpler and easier for our customers.

### Chase the better

- We are bold in our ambition.
- We seek out and embrace the change that is required to succeed.
- We have the courage to try new things and grow from our failures.
- We simplify (and digitise) to deliver.
- We seek industry-leading productivity and always drive for better outcomes.

### Collaborate to win

- We care for each other, our customers, partners and community.
- We give our best, do the right thing, and trust our colleagues to do the same.
- We hold each other to account.
- We openly share information so that everyone can make informed decisions.
- We reach out across teams to rapidly solve problems - and celebrate our successes and learnings!

## 2022-2023 'gateway' criteria for short-term incentive payments



If threshold performance is not met, the STI may be reduced or forfeited at the discretion of the Board. The Board retains a residual discretion not to award or pay STI's even if the measures have been met, if in its reasonable view, the needs of the Group require this.

Gateway	Assessment measures
1. Group risk	MyState Group meets compliance and risk management obligations; reputation is not materially damaged; capital adequacy and liquidity are managed within Board limits.
2. Individual risk	Individual risk scorecard meets the standard required.
3. Individual accountability	An Accountable Person meets their personal accountability obligations as per the BEAR.
4. Group profit	NPAT exceeds FY23 Budget.
5. Values and behaviours	Individual meets behaviour expectations, assessed against the MyState values.

## STI outcomes for 2022-2023

The following key performance measures for the STI component and the level of achievement were assessed by the Board for the 2022-2023 financial year:

Area	Drivers	Measures	Performance
Financial	Earnings	Increasing earnings per share	
	Net interest margin	Managed in accordance with Board expectations	
	Funds under management	Growing funds under management in our wealth business	
	Balance sheet	Growing the size of our loan book	
People	Employee experience	Positive employee experience score	
	Leadership	Lifting the bar on leadership	
		Individual contribution to delivery of strategically significant projects	
	Culture	Evolving our customer-centric culture	
Customer	Growth	New to bank customer growth	

 Met or exceeded target
  Below target
  Target partially met

## STI outcomes for 2022-2023 continued

While the overall result for the Group was strong, the Board sets the executive ambitious targets. Key financial targets were partially met and were impacted by the intensity of industry competition and slowing demand for credit, in large part due to the challenging macro-economic environment.

It is pleasing to note our growth in home lending and new to bank customers is evidence of the company's capability to execute on the accelerated growth plan. Our employee experience score (which uses the results of our annual employee engagement survey) was also higher than the previous year.

The proof points of strong growth in customer numbers and significant above-system growth in our home loan portfolio demonstrate our growth strategy is working. We have not yet achieved all that we set out to at the time of the capital raise in June 2021, and our decision not to pay STIs is a reflection of our commitment to align company performance with remuneration. The Board has, however, exercised the discretion which it always holds and awarded cash bonuses to select Executives for their significant contribution to our record Group performance. The total awarded is

a small percentage of what the maximum STI opportunity could have been had the gateways been open, as disclosed in the Statutory tables.

If the results on which any STI reward was based are subsequently found by the Board to have been the subject of deliberate management misstatement, error, misrepresentation or act or omission, which the Group People and Remuneration Committee or the Board (acting reasonably) considers would have resulted in the KPIs not being satisfied, or there is otherwise a reward decision incorrectly made, the Board may require repayment of the whole or part of the relevant STI, in addition to taking any other disciplinary actions.

## Payment offers

Details of STI payment offers for the 2022-2023 financial year and the 2021-2022 financial year are set out below.

The following key performance measures for the STI component and the level of achievement were assessed by the Board for FY23:

Key Management Personnel	% max. (of TFR)	Max. payable	% awarded	% forfeited	\$ amount paid	% which is not yet assessed for payment
<b>2022-2023</b>						
Brett Morgan	60%	\$375,000	0%	100%	\$0	0%
Gary Dickson	30%	\$120,000	0%	100%	\$0	0%
Mandakini Khanna	30%	\$117,000	0%	100%	\$0	0%
Tim Newman	30%	\$112,500	0%	100%	\$0	0%
Huw Bough <sup>(1)</sup>	30%	\$117,000	0%	100%	\$0	0%
Alan Logan <sup>(1)</sup>	30%	\$111,000	0%	100%	\$0	0%
Paul Moss	30%	\$109,500	0%	100%	\$0	0%
Janelle Whittle	30%	\$94,500	0%	100%	\$0	0%
Claudio Mazarella <sup>(2)</sup>	-	-	-	-	-	-
<b>2021-2022</b>						
Brett Morgan <sup>(1)</sup>	60%	\$169,521	0%	100%	\$0	0%
Gary Dickson	30%	\$120,000	0%	100%	\$0	0%
Mandakini Khanna	30%	\$117,000	0%	100%	\$0	0%
Heather McGovern	30%	\$99,000	0%	100%	\$0	0%
Huw Bough	30%	\$117,000	0%	100%	\$0	0%
Alan Logan <sup>(1)</sup>	30%	\$92,130	0%	100%	\$0	0%
Paul Moss	30%	\$109,500	0%	100%	\$0	0%
Janelle Whittle	30%	\$94,500	0%	100%	\$0	0%
Melos Sulichich <sup>(1)</sup>	60%	\$187,500	0%	100%	\$0	0%

1. Pro-rata max payable based on commencement and cessation dates as applicable.

2. No STI on offer in FY23 due to commencement date.

# Executive Long-Term Incentive Plan (ELTIP)

## How the ELTIP works

The Executive Long-Term Incentive Plan (ELTIP) was established by the Board to encourage and motivate the Managing Director and other eligible executives by rewarding them with company shares for helping to create long-term value for the company's shareholders. Until 30 June 2021, participating executives were allocated fully paid ordinary shares in the company, without payment, if performance criteria specified by the Board were satisfied in a set period. Since 1 July 2021, the allocations have been in the form of 'performance rights' which, on vesting, deliver one share for each vested performance right.

Each year, the Board has the discretion to offer executives shares/performance rights worth up to a specified percentage of their total fixed reward (salary). The 2020 - 2022, offers have been equal to 70 % of total fixed reward for the Managing Director, and 30 % of total fixed reward for eligible executives. The 2023 offer is equal to 80% of total fixed reward for the Managing Director, and a range of 30 – 40% for eligible executives as determined by the Board. The number of shares or performance rights allocated is based on the volume weighted average price (VWAP) of shares calculated over the 20 trading days to 30 June immediately prior to the commencement of the performance period for the relevant offer.

For the shares or performance rights to vest, certain performance criteria must be satisfied within the specified performance period.

Both the performance criteria and the performance period are set by the Board alone. ELTIP performance measures for the 2020 - 2022 offers are weighted equally between relative total shareholder return (TSR) and return on equity (ROE). The relative TSR incorporates both dividends paid and movements in share prices, while the ROE is a measure of corporate profitability. For the 2023 offer the TSR performance measure will have a weighting of 75% and the ROE performance measure will have a weighting of 25%.

Currently the Board has set three financial years, commencing with the year in which an offer is made, as the performance period. Relative TSR and statutory ROE have been set as the performance criteria for the 2020, 2021, 2022 and 2023 offers. The Board may adjust the statutory ROE performance criteria for one-off items for the 2020 and subsequent offers.

The performance criteria are assessed following the completion of each performance period. Under the ELTIP rules, an assessment is made against the performance criteria to determine the number of shares or performance rights awarded to the Managing Director and each participating executive.

Shares or rights cannot be allocated for a further two years. This means a total period of five years will elapse from the commencement of the performance period to the time when shares are vested. Any ELTIP reward is subject to reassessment and possible reduction or forfeiture. This enables the Board to adjust share allocations (potentially to zero) to protect the financial soundness of the company or respond to significant unforeseen or unexpected consequences. In addition, if the Managing Director or a participating executive is an accountable person under the BEAR, allocating the shares will be subject to the Board being satisfied that the accountable person has met their accountability obligations. The number of shares allocated (and/or value of any associated payment) may be reduced or cancelled to the extent that the Board determines that the accountability obligations have not been met.

Allocation of shares to the Managing Director and eligible executives is ultimately at the complete discretion of the Board. The ELTIP rules provide that an independent trustee, acting at the direction of the company, may acquire and hold allocated shares on behalf of executives. The participating executive cannot transfer or dispose of shares before they have been allocated to them. Any shares or performance rights to be allocated to the Managing Director under this plan require shareholder approval in accordance with ASX listing rules. Participating executives are required to not hedge their economic exposure to any allocated non-vested entitlement.

Failure to comply with this directive will constitute breach of duty and may result in forfeiture of the offer and/or dismissal.

## Commencement of employment during a financial year

Subject to Board approval, a pro-rata ELTIP offer can be made to an executive who commences employment during the financial year, but before 1 April. The terms of the offer must be consistent with all other offers for that year, irrespective of the date of employment commencement.

## Cessation of employment

Executives who cease employment with the company will be eligible to receive shares only if the cessation is due to a Qualifying Reason, as defined by the ELTIP Plan Rules. Qualifying Reasons include death, total and permanent disability, retirement at normal retirement age, redundancy or other such reason as the Board may determine. Where an ELTIP participant ceases employment, their ELTIP offer will be assessed by the Board at the end of the performance period along with all other participants, subject to meeting the 12-month employment hurdle that applies to any ELTIP offer. If the separated employee is an accountable person under BEAR, any awarded shares will not be allocated until all BEAR requirements are satisfied, including the variable remuneration deferral period.

## Entitlement to dividend income

When shares allocated to an executive are held by a trustee, the executive is entitled to receive dividend payments on the allocated shares and to have the trustee exercise the voting rights on those shares in accordance with the executive's instructions. However, executives have no entitlements to dividends or voting rights for shares or performance rights during the deferral period.

## ELTIP outcomes 2022-2023

### Payment offers

Details of offers made under the Executive Long-Term Incentive Plan (ELTIP) are detailed in the following table:

Offer	2020	2021	2022
Performance period	1 July 2020 to 30 June 2023	1 July 2021 to 30 June 2024	1 July 2022 to 30 June 2025
The comparator group	Members of the S&P/ASX300		
Fair value of shares on offer date <sup>(1)</sup>			
• Managing Director	Managing Director \$3.36	Managing Director \$3.10	Managing Director \$3.66
• Other Executives	Other executives \$3.36	Other executives \$3.10	Other executives \$3.87
Offer date			
• Managing Director <sup>(3)</sup>	16 November 2020	17 January 2022	19 October 2022
• Other executives <sup>(3)</sup>	16 November 2020	23 September 2021	19 August 2022
Value of offer <sup>(2)</sup>			
• Managing Director	\$312,500	\$197,774	\$333,922
• Other executives	\$649,500	\$750,699	\$645,462

1. The fair value of offers that are assessed and awarded on market-based conditions is determined on the grant date in accordance with AASB 2. The fair value is used to recognise an expense over the performance period for the TSR component of offers. The fair value attached to the offer to the Managing Director will be subject to valuation review upon shareholder approval of the "2022" Offer at the 2023 Annual General Meeting, but is deemed to be materially correct as at the reporting date.
2. The value of the offer is the maximum value calculated as at the date of offer at that time. As such, it may include the value of offers made to individuals who are no longer executives of the company.
3. Pro-rata offer made in respect of the "2021" offer to Alan Logan and Brett Morgan.

## Calculation of the reward TSR component

The ELTIP offers TSR components will vest on the following basis.

### TSR component

For the 2020 offer:

<b>MYS TSR relative to the ASX 300:</b>	<b>Percentage of the applicable reward that will vest:</b>
Below the 25th percentile:	0
At the 25th percentile	25%
Between the 25th and 75th percentile	Straight line basis between 25% and 100%
Above the 75th percentile	100%

For the 2021 and 2022 offers:

<b>MYS TSR relative to the ASX 300:</b>	<b>Percentage of the applicable reward that will vest:</b>
Below the 50th percentile	0%
At the 50th percentile	50%
Between the 50th percentile and the 75th percentile	Straight line basis between 50% and 100%
At or above the 75th percentile	100%

For the 2023 offer:

<b>MYS TSR relative to the ASX 300:</b>	<b>Percentage of the applicable reward that will vest:</b>
Below the 50th percentile	0%
At the 50th percentile	50%
Between the 50th percentile and the 75th percentile	Straight line basis between 50% and 100%
At or above the 75th percentile	100%

## Calculation of the reward ROE component

The performance period for the ROE component for the ELTIP reward will be based upon the Company's post-tax ROE and will be payable on the following basis.

### ROE component

For the 2020 offer:

<b>MYS aggregate statutory ROE, which may be adjusted for one-off items at the discretion of the Board, for the performance period:</b>	<b>Percentage of the applicable reward that will vest:</b>
Below 27.00%	0%
27.00%	25%
27.00% to 30.00%	Straight line from 25% to 100%
30.00% or above	100%

For the 2021 and 2022 offers:

<b>Statutory ROE with Board discretion to adjust for one-off items:</b>	<b>Percentage of the applicable reward that will vest:</b>
Below 30.00%	0%
30.00%	50%
30% to 31.50%	Straight line basis from 50% to 100%
31.50% or above	100%

For the 2023 offer:

<b>Statutory ROE with Board discretion to adjust for one-off items:</b>	<b>Percentage of the applicable reward that will vest:</b>
Below 30.00%	0%
30.00%	50%
30% to 31.50%	Straight line basis from 50% to 100%
31.50% or above	100%

## Actual and potential ELTIP share allocations

The following table details, for current and former KMP, the status of offers made under the ELTIP. The '2019' offer performance period was completed on 30 June 2022. The '2020' offer performance period was completed on 30 June 2023.

2020 offer	Component	Maximum offer	Forfeited lapsed	Awarded in the 2022/23 financial year	Not yet assessed for vesting
<b>Key Management Personnel</b>		<b>Number of shares</b>			
Melos Sulicich <sup>(1)</sup>	TSR	38,676	31,521	-	-
	ROE	38,675	38,675	-	-
Gary Dickson	TSR	14,852	9,357	5,495	-
	ROE	14,851	14,851	-	-
Mandakini Khanna	TSR	14,480	9,122	5,358	-
	ROE	14,480	14,480	-	-
Heather McGovern	TSR	12,253	9,215	-	-
	ROE	12,252	12,252	-	-
Anthony MacRae	TSR	14,480	12,694	-	-
	ROE	14,480	14,480	-	-
Paul Moss	TSR	13,552	8,538	5,014	-
	ROE	13,552	13,552	-	-
Craig Mowll	TSR	14,480	12,694	-	-
	ROE	14,480	14,480	-	-
Janelle Whittle	TSR	10,767	6,783	3,984	-
	ROE	10,767	10,767	-	-
2019 offer	Component	Maximum offer	Forfeited lapsed	Awarded in the 2021-22 financial year	Not yet assessed for vesting
<b>Key Management Personnel</b>		<b>Number of shares</b>			
Melos Sulicich <sup>(1)</sup>	TSR	34,036	17,199	16,837	-
	ROE	34,035	34,035	-	-
Gary Dickson <sup>(2)</sup>	TSR	9,570	3,866	5,704	-
	ROE	9,570	9,570	-	-
Mandakini Khanna	TSR	12,743	5,148	7,595	-
	ROE	12,743	12,743	-	-
Heather McGovern	TSR	10,783	10,783	-	-
	ROE	10,782	10,782	-	-
Anthony MacRae	TSR	12,743	12,743	-	-
	ROE	12,743	12,743	-	-
Paul Moss	TSR	11,926	4,818	7,108	-
	ROE	11,926	11,926	-	-
Craig Mowll	TSR	12,743	12,743	-	-
	ROE	12,743	12,743	-	-
Janelle Whittle	TSR	9,476	3,828	5,648	-
	ROE	9,475	9,475	-	-

1. The awarding of the 2020 offer is subject to shareholder approval subsequent to the publishing of this report.

2. Pro-rata offer made for "2019".

The 2021, 2022 and 2023 offers have not been assessed for vesting. The following table shows the maximum number of shares available under each of these offer

	Component	2021 offer	2022 offer	2023 offer <sup>4</sup>
Key Management Personnel		Number of shares		
Brett Morgan <sup>(2)</sup>	TSR	20,602	52,458	121,905
	ROE	20,601	52,458	40,635
Gary Dickson	TSR	12,500	14,389	39,048
	ROE	12,500	14,388	13,016
Mandakini Khanna	TSR	12,188	14,029	29,286
	ROE	12,187	14,029	9,762
Heather McGovern	TSR	10,313	-	-
	ROE	10,312	-	-
Paul Moss	TSR	11,407	13,130	35,714
	ROE	11,406	13,129	11,905
Janelle Whittle	TSR	9,844	11,331	30,952
	ROE	9,844	11,331	10,317
Huw Bough	TSR	12,188	14,029	-
	ROE	12,187	14,029	-
Alan Logan <sup>(3)</sup>	TSR	9,630	13,310	-
	ROE	9,630	13,309	-
Tim Newman <sup>(5)</sup>	TSR	-	-	35,714
	ROE	-	-	11,905
Claudio Mazzarella <sup>(5)</sup>	TSR	-	-	35,714
	ROE	-	-	11,905

1. There was no "2021" offer made to Melos Sulicich due to the announcement of his retirement.

2. Pro-rata offer made for "2021". Subject to shareholder approval.

3. Pro-rata offer made for "2021".

4. Pro-rata offer made for "2023".

5. The Board has made the decision, subject to shareholder approval, for the Managing Director and CEO and acceptance of the offers by relevant participants, to award up to 162 540 performance rights under the 2023 ELTIP and that such offer will be notified to the market if and when shareholder approval/acceptances are received.

### Review of executive remuneration

During FY23, the Committee commissioned independent advice to benchmark in the case of Non-Executive Directors, the size of the remuneration pool and the remuneration treatment of Board Committee responsibilities, and in the case of executives, benchmark executive remuneration. With the benefit of that advice, the Board decided to make a number of changes. These changes have been implemented and include adjustments to the maximum opportunity available for incentives and to fixed remuneration. Increases to fixed remuneration take effect from October 2023. The details of individual executive terms and conditions are provided in the section titled executive employment agreements. Our Executive remuneration framework will be subject to further review following the introduction of the Financial Accountability Regime (FAR).

## Statutory tables

	Financial year	Salary & fees	Cash bonus <sup>(1)</sup>	Other short-term benefits	Non-monetary benefits <sup>(2)</sup>	Post-employment	Termination benefits	Share-based payment <sup>(3)</sup>	Total
<b>Non-Executive Directors</b>									
Vaughn Richtor	2023	214,027	-	-	-	22,473	-	-	236,500
	2022	130,519	-	-	-	13,052	-	-	143,571
Miles Hampton	2023	-	-	-	-	-	-	-	-
	2022	157,942	-	-	1,191	15,794	-	-	174,927
Robert Gordon	2023	103,997	-	-	-	26,003	-	-	130,000
	2022	95,903	-	-	-	26,750	-	-	122,653
Sibylle Krieger	2023	108,597	-	-	-	11,403	-	-	120,000
	2022	109,091	-	-	-	10,909	-	-	120,000
Warren Lee	2023	108,597	-	-	-	11,403	-	-	120,000
	2022	109,091	-	-	-	10,909	-	-	120,000
Stephen Davy	2023	99,548	-	-	-	10,452	-	-	110,000
	2022	101,923	-	-	-	10,183	-	-	112,106
Andrea Waters	2023	116,930	-	-	-	3,070	-	-	120,000
	2022	120,000	-	-	-	-	-	-	120,000
<b>Total NED</b>	<b>2023</b>	<b>751,696</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>84,804</b>	<b>-</b>	<b>-</b>	<b>836,500</b>
	<b>2022</b>	<b>824,469</b>	<b>-</b>	<b>-</b>	<b>1,191</b>	<b>87,597</b>	<b>-</b>	<b>-</b>	<b>913,257</b>

	Financial year	Salary & fees	Cash bonus <sup>(1)</sup>	Other short-term benefits	Non-monetary benefits <sup>(2)</sup>	Post-employment	Termination benefits	Share-based payment <sup>(3)</sup>	Total
<b>Executives</b>									
Brett Morgan	2023	597,500	35,000	-	3,411	34,276	-	-	670,187
	2022	282,663	-	-	1,302	13,010	-	32,869	329,844
Melos Sulichich	2023	-	-	-	-	-	-	-	-
	2022	358,105	-	-	-	25,538	-	(27,811)	355,832
Gary Dickson	2023	362,558	-	-	-	26,990	-	-	389,548
	2022	374,622	-	-	-	24,975	-	42,623	442,220
Mandakini Khanna	2023	362,500	40,000	-	3,411	27,500	-	-	433,411
	2022	362,500	40,000	-	1,302	37,594	-	42,695	484,091
Heather McGovern	2023	11,635	-	-	-	13,433	153,354	-	178,422
	2022	302,500	-	-	-	27,500	-	36,129	366,129
Paul Moss	2023	335,876	40,000	-	3,411	27,368	-	-	406,655
	2022	337,500	-	-	1,302	27,500	-	39,959	406,261
Janelle Whittle	2023	289,636	30,000	-	3,411	26,752	-	-	349,799
	2022	279,396	30,000	-	1,302	27,500	-	33,251	371,449
Tim Newman	2023	326,685	30,000	-	-	30,477	-	-	387,162
	2022	-	-	-	-	-	-	-	-
Claudio Mazzarella	2023	36,858	-	-	-	3,524	-	-	40,382
	2022	-	-	-	-	-	-	-	-
Huw Bough	2023	380,625	-	-	-	27,500	-	-	408,125
	2022	362,500	20,000	-	-	27,500	-	23,416	433,416
Alan Logan	2023	318,789	-	-	-	27,500	114,576	-	460,865
	2022	293,760	-	-	-	23,586	-	17,692	335,038
Anthony MacRae	2023	-	-	-	-	-	-	-	-
	2022	13,500	-	-	-	96	-	(24,263)	(10,667)
Craig Mowll	2023	-	-	-	-	-	-	-	-
	2022	-	-	-	-	-	-	(8,446)	(8,446)
<b>Total Executive</b>	<b>2023</b>	<b>3,022,662</b>	<b>175,000</b>	<b>-</b>	<b>13,644</b>	<b>245,320</b>	<b>267,930</b>	<b>-</b>	<b>3,724,556</b>
	<b>2022</b>	<b>2,967,046</b>	<b>90,000</b>	<b>-</b>	<b>5,208</b>	<b>234,799</b>	<b>-</b>	<b>208,114</b>	<b>3,505,167</b>
<b>Total KMP</b>	<b>2023</b>	<b>3,774,358</b>	<b>175,000</b>	<b>-</b>	<b>13,644</b>	<b>330,124</b>	<b>267,930</b>	<b>-</b>	<b>4,561,056</b>
	<b>2022</b>	<b>3,791,515</b>	<b>90,000</b>	<b>-</b>	<b>6,399</b>	<b>322,396</b>	<b>-</b>	<b>208,114</b>	<b>4,418,424</b>

1. The cash bonus shown in "2022" and "2023" represents the gratuity amount award in respect to performance for select KMP.
2. Non-monetary benefits consist of car parking expense, travel and accommodation and entertainment.
3. Share-based payment amounts have been calculated in accordance with the relevant accounting policy and Accounting Standard. The fair value of the share grant is calculated at the date of grant and is allocated to each reporting period evenly over the period from grant date to vesting date. This fair value will generally be different to the value of shares at the time they vest. The value disclosed is the portion of the fair value of the share grant allocated to this reporting period. These amounts represent share grants that will only vest to the KMP when certain performance and service criteria are met. In some circumstances all, or a portion, of the shares may never vest to the KMP. As these figures are based on accrual accounting and are not a reflection of actual cash paid or shares vested, negative figures can result in the event of accrual reversals being recorded. Amounts stated are in respect of the period that the individual held a role of a KMP.

# Shareholdings of Key Management Personnel (KMP)

## Non-Executive Director minimum shareholding

In the absence of approval from the Board to the contrary, Non-Executive Directors are required to acquire and maintain, directly or indirectly, shares in MyState Limited to the equivalent of one year's pre-tax base Director's fee or base Chair fee as the case may be. The minimum requirement must be achieved within four years of their appointment as NED or as Chair. The value of the shares held for the purpose of calculating the MSR will be determined by the price of the shares at time purchase.

## Managing Director minimum shareholding requirement

In the absence of approval from the Board to the contrary, the Managing Director will be required to acquire and maintain shares in MyState Limited equivalent to 50 % of their total fixed reward (TFR) within four years of appointment. Any shares subject to

deferral (including shares that may be allocated in respect of awarded performance rights) will be recognised for the purposes of the requirement. The shares in MyState Limited may include shares obtained prior to commencement of employment and/or shares acquired through ELTIP or any other scheme. The value of the shares held for the purpose of calculating the MSR will be determined by the price of the shares at the time of purchase, or the "issue price" in the case of any shares acquired under the ELTIP.

## Related parties of KMP shareholdings

Details of ordinary shares in the company held by key management personnel and their related parties are set out in the table below. Related parties include close family members and entities under joint or several control, or significant influence, of the KMP and their close family members. No equity transactions with the KMP, other than those arising as payment for compensation, have been entered into with the company.

Key Management Personnel	Number of shares at commencement of financial year <sup>(1)</sup>	Number of shares awarded but not yet vested <sup>(3)</sup>	Net change other <sup>(2)</sup>	No. of shares at end of financial year 1 + 2 + 3	Of which: No. of shares at end of financial year held by ELTIP Trustee <sup>(4)</sup>
	1	2	3	1 + 2 + 3	
<b>Non-executive Directors</b>					
Vaughn Richtor	17,518	-	12,694	30,212	-
Robert Gordon	36,725	-	2,000	38,725	-
Sibylle Krieger	28,257	-	1,737	29,994	-
Warren Lee	37,641	-	-	37,641	-
Andrea Waters	33,736	-	2,073	35,809	-
Stephen Davy	-	-	-	-	-
<b>Sub Total</b>	<b>153,877</b>	<b>-</b>	<b>18,504</b>	<b>172,381</b>	<b>-</b>
<b>Executives</b>					
Brett Morgan	4,250	-	10,000	14,250	-
Melos Sulicich <sup>(5)</sup>	32,963	7,155	-	40,118	-
Gary Dickson	5,704	5,495	-	11,199	-
Paul Moss	25,673	5,014	818	31,505	14,119
Janelle Whittle	17,798	3,984	-	21,782	2,232
Tim Newman	-	-	-	-	-
Mandy Khanna	27,954	5,358	835	34,147	14,421
Claudio Mazzarella	-	-	-	-	-
Heather McGovern	1,470	-	-	1,470	-
Huw Bough	-	-	-	-	-
Alan Logan	-	-	-	-	-
<b>Sub Total</b>	<b>115,812</b>	<b>27,006</b>	<b>11,653</b>	<b>154,471</b>	<b>30,772</b>

- Number of shares at commencement of financial year agrees to the closing position per FY22 remuneration report and includes shares issued and awarded under the "2019" offer and shares that have vested under the "2018" offer. From the "2018" offer onwards, under BEAR requirements, any shares awarded are "held" in suspension pending the additional Board assessment (two years post) that there has been no subsequent forfeiture event.
- KMP personal share purchase or participation in Dividend Reinvestment Plan (DRP).
- These amounts are the shares awarded but not yet vested under the "2020 ELTIP offer".
- These amounts are the shares awarded under the "2016 and 2017 ELTIP offer" and may also include shares subsequently received through participation in the DRP. These shares have been issued and are held by the trustee on behalf of the executives.
- Melos Sulicich retired on 31 December 2021. The opening balance in column 1 includes shares that have been awarded and vested under the "2018" ELTIP offer and shares awarded but not yet vested under the "2019" ELTIP offer.

# Loans to Key Management Personnel

## Loan transactions

Loans to KMP and their related parties (including close family members and entities over which the KMP and/or their close family members have control, joint control or significant influence) are provided in the ordinary course of business. Normal commercial terms and conditions are applied to all loans. Any discounts provided to KMP are the same as those available to all employees of the Group. There have been no write-downs or amounts recorded as provisions during FY23.

Details of loans held by KMP and their related parties during FY23, where the individual's aggregate loan balance exceeded \$100,000 at any time in this period, are as follows:

Key Management Personnel	Balance as at 1 July 2022	Interest charged during the year	Balance as at 30 June 2023	Highest balance during the year
Brett Morgan	\$967,147	\$2,727	Nil	\$967,147

# Executive employment agreements

The Managing Director and executives are employed under individual open-ended employment contracts that set out the terms of their employment, as detailed below.

Incumbent	Commenced in role	Contract term	TFR	Short term incentive (maximum)	ELTIP (maximum)	Termination provisions in the event of termination by the Company
Brett Morgan <sup>(1)</sup>	17 January 2022	Ongoing	\$640,000	70% of TFR	80% of TFR	<b>Notice:</b> The contract may be terminated by the Company with six months' notice or payment in lieu of notice. <b>Entitlement:</b> <ul style="list-style-type: none"> <li>Pro-rata STI payment applied as at the date of termination.</li> <li>Payment of STI if the performance period is complete but not yet paid.</li> <li>Pro-rata ELTIP allocation, in accordance with the ELTIP rules.</li> </ul>
Tim Newman <sup>(2)</sup>	9 August 2022	Ongoing	\$375,000	30% TFR	40% of TFR upon invitation to participate	<b>Notice:</b> Each contract can be terminated by the Company upon provision of three months' notice. <b>Entitlement:</b> <ul style="list-style-type: none"> <li>Pro-rata STI payment applied as at the date of termination.</li> <li>Payment of STI if the performance period is complete but not yet paid.</li> <li>Pro-rata ELTIP allocation, in accordance with the ELTIP rules.</li> </ul>
Alan Logan	30 August 2021	Ongoing	\$370,000			
Claudio Mazzarella	29 May 2023	Ongoing	\$375,000			
Huw Bough	1 June 2021	Ongoing	\$390,000			
Gary Dickson	19 October 2019	Ongoing	\$410,000	30% TFR	40% of TFR upon invitation to participate	<b>Notice:</b> Each contract can be terminated by the Company upon provision of three months' notice. <b>Entitlement:</b> <ul style="list-style-type: none"> <li>Payment of the equivalent of six months TFR (inclusive of the provision of three months' notice).</li> <li>Pro-rata STI payment applied as at the date of termination.</li> <li>Payment of STI if the performance period is complete but not yet paid.</li> <li>Pro-rata ELTIP allocation, in accordance with the ELTIP rules.</li> </ul>
Paul Moss	13 May 2015	Ongoing	\$375,000			
Janelle Whittle	22 January 2018	Ongoing	\$325,000			
Mandakini Khanna	1 December 2015	Ongoing	\$410,000		30% of TFR upon invitation to participate	

1. Required to hold shares to the value of 50% of TFR.

2. Initial commencement in an executive role. Appointed GM Lending 12 June 2023.

Signed in accordance with a resolution of the Directors.



**Vaughn Richtor**  
Chairman



**Brett Morgan**  
Managing Director and Chief Executive Officer

Hobart, dated this 18 August 2023

# MyState Limited Consolidated Financial Statements

For the year ended 30 June 2023

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**MyState Limited**  
**Consolidated Income Statement**  
**for the year ended 30 June 2023**

	Notes	30 June 2023 \$ '000	30 June 2022 \$ '000
Interest income	2.1	352,971	159,749
Interest expense	2.1	(220,378)	(49,504)
<b>Net interest income</b>		<b>132,593</b>	<b>110,245</b>
Non-interest income from banking activities	2.1	13,477	15,103
<b>Net banking operating income</b>		<b>146,070</b>	<b>125,348</b>
Income from wealth management activities	2.2	14,308	14,820
<b>Total operating income</b>		<b>160,378</b>	<b>140,168</b>
<b>Less: Expenses</b>			
Personnel costs		44,326	42,841
Administration costs	2.4	21,428	17,759
Technology costs	2.4	19,084	17,706
Occupancy costs	2.4	4,392	4,294
Marketing costs		10,233	10,297
Governance costs		3,188	2,985
<b>Total operating expenses</b>		<b>102,651</b>	<b>95,882</b>
<b>Profit before impairment and tax expense</b>		<b>57,727</b>	<b>44,286</b>
Impairment recovery / (expense) on loans and advances	4.3	(2,542)	762
Income from other activities	2.3	-	854
<b>Profit before tax</b>		<b>55,185</b>	<b>45,902</b>
Income tax expense	6.1	16,683	13,876
<b>Profit for the year</b>		<b>38,502</b>	<b>32,026</b>
Profit attributable to the:			
<b>Equity holders of MyState Limited</b>		<b>38,502</b>	<b>32,026</b>
<b>Basic earnings per share (cents per share)</b>	2.5	<b>35.45</b>	<b>30.34</b>
<b>Diluted earnings per share (cents per share)</b>	2.5	<b>30.85</b>	<b>30.15</b>

The accompanying notes form part of these financial statements.

**MyState Limited**  
**Consolidated Statement of Comprehensive Income**  
**for the year ended 30 June 2023**

	Notes	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>Profit for the year</b>		<b>38,502</b>	32,026
<b>Other comprehensive income / (expense)</b>			
<b>Items that may be reclassified subsequently to profit or loss</b>			
Cash flow hedges - Net gains / (losses) taken to equity		(806)	9,966
Income tax effect		242	(2,990)
<b>Total other comprehensive income / (expense) for the year</b>		<b>(564)</b>	<b>6,976</b>
<b>Total comprehensive income for the year</b>		<b>37,938</b>	<b>39,002</b>
Total comprehensive income for the year is attributable to:			
<b>Equity holders of MyState Limited</b>		<b>37,938</b>	<b>39,002</b>

The accompanying notes form part of these financial statements.

**MyState Limited**  
**Consolidated Statement of Financial Position**  
**as at 30 June 2023**

	Notes	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>Assets</b>			
Cash and liquid assets	4.1	127,778	119,215
Due from other financial institutions		48,003	40,924
Other assets		12,085	9,831
Financial instruments	4.2	936,880	842,926
Loans and advances	4.3	7,908,080	6,971,375
Property, plant and equipment and right-of-use assets	5.1	7,977	10,453
Tax assets	6.1	5,558	6,278
Intangible assets and goodwill	5.2	77,922	78,845
<b>Total assets</b>		<b>9,124,283</b>	<b>8,079,847</b>
<b>Liabilities</b>			
Due to other financial institutions		66,295	22,982
Deposits and other borrowings including subordinated notes	4.5	8,568,185	7,598,184
Employee benefits provisions	5.3	5,345	5,585
Other liabilities	4.6	18,111	17,213
Tax liabilities	6.1	8,784	5,970
<b>Total liabilities</b>		<b>8,666,720</b>	<b>7,649,934</b>
<b>Net assets</b>		<b>457,563</b>	<b>429,913</b>
<b>Equity</b>			
Share capital	5.4	225,274	211,167
Retained earnings		223,497	209,788
Reserves		8,792	8,958
<b>Total equity</b>		<b>457,563</b>	<b>429,913</b>

The accompanying notes form part of these financial statements.

**MyState Limited**  
**Consolidated Statement of Changes in Equity**  
**for the financial year ended 30 June 2023**

	Note	Share capital \$ '000	Retained earnings \$ '000	General reserve for credit losses \$ '000	Employee equity benefits reserve \$ '000	Hedging reserve \$ '000	Other reserves \$ '000	Total \$ '000
<b>At 1 July 2021</b>		<b>208,196</b>	<b>201,044</b>	<b>6,238</b>	<b>1,038</b>	<b>(302)</b>	<b>(1,000)</b>	<b>415,214</b>
Profit for the year		-	32,026	-	-	-	-	32,026
Other comprehensive income / (expense)		-	-	-	-	6,976	-	6,976
<b>Total comprehensive income for the year</b>		<b>-</b>	<b>32,026</b>	<b>-</b>	<b>-</b>	<b>6,976</b>	<b>-</b>	<b>39,002</b>
Equity issued under employee share scheme	5.4	62	-	-	-	-	-	62
Transfer of unvested shares under executive long term incentive plan		-	238	-	(238)	-	-	-
Equity issued under dividend reinvestment plan	5.4	3,000	-	-	-	-	-	3,000
General reserve for credit losses write back	5.4	-	3,981	(3,981)	-	-	-	-
Derecognition of capitalised costs under SAAS arrangements		-	(627)	-	-	-	-	(627)
Share based payment expense recognised		-	-	-	227	-	-	227
Entitlement offer share issuance costs, net of tax	5.4	(91)	-	-	-	-	-	(91)
Dividends paid	2.6	-	(26,874)	-	-	-	-	(26,874)
<b>At 30 June 2022</b>		<b>211,167</b>	<b>209,788</b>	<b>2,257</b>	<b>1,027</b>	<b>6,674</b>	<b>(1,000)</b>	<b>429,913</b>
<b>At 1 July 2022</b>		<b>211,167</b>	<b>209,788</b>	<b>2,257</b>	<b>1,027</b>	<b>6,674</b>	<b>(1,000)</b>	<b>429,913</b>
Profit for the year		-	38,502	-	-	-	-	38,502
Other comprehensive income / (expense)		-	-	-	-	(564)	-	(564)
<b>Total comprehensive income for the year</b>		<b>-</b>	<b>38,502</b>	<b>-</b>	<b>-</b>	<b>(564)</b>	<b>-</b>	<b>37,938</b>
Equity issued under employee share scheme	5.4	50	-	-	-	-	-	50
Equity issued under dividend reinvestment plan underwrite	5.4	10,058	-	-	-	-	-	10,058
Equity issued under dividend reinvestment plan	5.4	4,146	-	-	-	-	-	4,146
Share based payment expense recognised		-	-	-	287	-	-	287
Tax related movement - Executive long term incentive plan (ELTIP)		-	38	-	-	-	-	38
General reserve for credit losses write back		-	(111)	111	-	-	-	-
Dividend reinvestment plan issuance costs net of tax	5.4	(147)	-	-	-	-	-	(147)
Dividends paid	2.6	-	(24,720)	-	-	-	-	(24,720)
<b>At 30 June 2023</b>		<b>225,274</b>	<b>223,497</b>	<b>2,368</b>	<b>1,314</b>	<b>6,110</b>	<b>(1,000)</b>	<b>457,563</b>

The accompanying notes form part of these financial statements.

**MyState Limited**  
**Consolidated Statement of Cash Flows**  
**for the financial year ended 30 June 2023**

	Notes	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>Cash flows from operating activities</b>			
Interest received		374,687	177,087
Interest paid		(175,287)	(44,119)
Fees and commissions received		28,006	27,351
Other non-interest income received		454	1,688
Payments to suppliers and employees		(98,173)	(90,104)
Income tax paid		(13,278)	(7,220)
(Increase)/decrease in operating assets:			
Due from other financial institutions		(5,740)	(1,864)
Financial instruments		(91,918)	(135,256)
Loans and advances		(963,355)	(1,381,203)
Increase/(decrease) in operating liabilities:			
Due to other financial institutions		65,681	1,706
Deposits and other borrowings excluding subordinated notes and floating rate notes		805,352	1,402,550
<b>Net cash flows from / (used in) operating activities</b>	4.1	<b>(73,571)</b>	<b>(49,384)</b>
<b>Cash flows from investing activities</b>			
Purchase of intangible assets		(2,943)	(4,343)
Proceeds from sale of non-current assets held for sale		-	4,765
Purchase of property, plant and equipment		(2,240)	(700)
<b>Net cash flows from / (used in) investing activities</b>		<b>(5,183)</b>	<b>(278)</b>
<b>Cash flows from financing activities</b>			
Employee share issue		50	62
Entitlement and placement offer share issue		-	-
Payments for lease liabilities		(2,060)	(1,669)
Subordinated notes		66	15,097
Floating rate notes issue		99,871	99,709
Dividends paid net of dividend reinvestment plan	2.6	(10,610)	(24,588)
<b>Net cash flows from / (used in) financing activities</b>		<b>87,317</b>	<b>88,611</b>
Net increase/(decrease) in cash held		8,563	38,949
Cash at beginning of financial year		119,215	80,266
<b>Closing cash carried forward</b>	4.1	<b>127,778</b>	<b>119,215</b>

The accompanying notes form part of these financial statements.

## Notes to the consolidated financial statements for the year ended 30 June 2023

**1.1 Reporting entity**

MyState Limited (the Company) is incorporated and domiciled in Australia and is a company limited by shares that are publicly traded on the Australian Securities Exchange. The address of its registered office and principal place of business is 137 Harrington Street, Hobart Tasmania 7000. The consolidated financial statements of MyState Limited and its subsidiaries (the Group) were authorised for issue by the Directors on 18 August 2023.

**1.2 Basis of accounting**

These consolidated financial statements are general purpose financial statements which have been prepared in accordance with the Corporations Act 2001, Australian Accounting Standards and Interpretations, and other requirements of the law. The financial report complies with Australian equivalents to International Financial Reporting Standards ("AIFRS").

The financial statements comprise the consolidated financial statements of the Group. For the purpose of preparing the consolidated financial statements, the Company is a for-profit entity.

Where necessary, comparative figures have been re-classified and re-positioned for consistency with current period disclosures.

The consolidated financial statements have been prepared on the basis of historical cost, except for certain properties and financial instruments that are measured at revalued amounts or fair values at the end of each reporting period, as explained in the accounting policies.

**Rounding of amounts**

The Company is a company of the kind referred to in Australian Securities and Investments Commission (ASIC) Class Order 2016/191, and, in accordance with that Class Order, amounts in the financial report are rounded off to the nearest thousand dollars, unless otherwise indicated. All amounts are presented in Australian dollars.

**1.3 Use of estimates and judgement**

The preparation of the financial report in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates. It also requires management to exercise judgment in the process of applying the accounting policies. The notes to the financial statements set out areas involving a higher degree of judgment or complexity, or areas where assumptions are significant to the financial report such as:

- Loan origination cost amortisation, refer note 2.1;
- Impairment losses on loans and advances, refer note 4.3;
- Fair value of financial instruments, refer note 4.7;
- Impairment assessment of intangibles and goodwill, refer note 5.2;
- Recoverability of deferred tax assets, refer note 6.1; and
- Assessment of lease liabilities and right-of-use assets, refer notes 4.6 and 5.1.

**1.4 Provisions (other than for impairment of financial assets)**

Provisions are recognised when the Group has a legal, equitable or constructive obligation to make a future sacrifice of economic benefits to other entities as a result of past transactions or other past events and it is probable that a future sacrifice of economic benefits will be required and a reliable estimate can be made of the amount of the obligation.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

	30 June 2023 \$ '000	30 Jun 2022 \$ '000
<b>2.1 Net banking operating income</b>		
<b>Interest income</b>		
Loans and advances	318,169	156,130
Investment securities	30,989	4,513
Swap interest <sup>1</sup>	3,813	(894)
<b>Total interest income</b>	<b>352,971</b>	<b>159,749</b>
<sup>1</sup> Swap interest relates to hedges that the Group has entered into to protect its portfolio of loans and advances from changes in interest rates.		
<b>Interest expense</b>		
At call deposits	60,633	16,972
Fixed term deposits	151,629	30,379
Floating rate notes	8,648	1,003
Financing cost - leases	781	918
Swap interest <sup>2</sup>	(1,313)	232
<b>Total interest expense</b>	<b>220,378</b>	<b>49,504</b>
<sup>2</sup> Swap interest relates to hedges that the Group has entered into to protect its portfolio of term deposits from changes in interest rates.		
<b>Non-interest income from banking activities</b>		
Transaction fees	3,367	3,703
Loan fees	5,580	6,284
Banking commissions	3,120	3,282
Other banking operations income	1,410	1,834
<b>Total non-interest income from banking activities</b>	<b>13,477</b>	<b>15,103</b>

**Income accounting policy**

Income is recognised to the extent that it is probable that the economic benefits will flow to the entity and the income can be reliably measured. The following specific recognition criteria must also be met before income is recognised.

**Interest**

Interest income is accrued using the effective interest rate method, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument. Loan origination fees are recognised as components of the calculation of the effective interest rate method in relation to originated loans, and therefore effect the interest recognised in relation to this portfolio of loans. The average life of loans in the relevant loan portfolios is reviewed annually to ensure the amortisation methodology for loan origination fees is appropriate.

Interest expense is calculated on an accruals basis using the effective interest rate method. The effective interest rate method is the rate that exactly discounts future payments through the expected life of the financial instrument.

**Non-interest income from banking activities**

Refer to the "income accounting policy" in note 2.2.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>2.2 Income from wealth management activities</b>		
Funds management income	8,798	9,078
Other fees and commissions	5,510	5,742
<b>Total income from wealth management activities</b>	<b>14,308</b>	<b>14,820</b>

**Funds management income and fiduciary activities**

TPT Wealth Limited, a controlled entity of the Group, acts as Responsible Entity, Trustee and Funds Manager for eight managed investment schemes. The investment schemes place monies with external wholesale fund managers, direct mortgages and mortgaged backed securities, term deposits and other investments. The clients include individuals, superannuation funds and corporate investors.

The assets and liabilities of these funds are not included in the Consolidated Financial Statements. Income earned by the Group in respect of these activities is included in the Consolidated Income Statement of the Group as "Funds management income".

The following table shows the balance of the unconsolidated funds under management and funds under advice that gives rise to funds management and other fees and commissions income respectively:

	30 June 2023 \$ 'M	30 June 2022 \$ 'M
Funds under management	994	1,062
Funds under advice	490	434

**Other fees and commissions**

TPT Wealth Limited provides private client tax accounting services and acts as trustee and executor of estates. "Other fees and commissions income" is the income earned from these activities.

**Income accounting policy**

The Group earns three main types of fees and commissions under contracts with customers. The first income type is single performance obligation contracts, such as transaction services, where the performance obligation is performed and consideration received in quick succession. Income from these contracts is recorded as the performance obligations are satisfied. The second income type is where contracts with the customer are for the performance of multiple obligations over time and the customer only benefits from delivery of all those obligations together over time, for example the provision of trustee services and services to funds under management. For these contracts, income is recognised over the service period. The third type of income is insurance intermediary income where the performance obligations are satisfied substantially at the time of referring the customer and economic benefits flow to the Group over time. The Group has estimated that nil income will be brought forward as a contract asset under these contracts due to the insufficient probability of the timing and amount of future income that will flow from these contracts. This income is therefore recorded when received.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>2.3 Income from other activities</b>		
Gain on revaluation of non-current assets held for sale	-	530
Gain on disposal of non-current assets held for sale	-	324
<b>Total income from other activities</b>	<b>-</b>	<b>854</b>
<b>2.4 Expenses</b>		
<b>The following items are included within each item of specified expenses:</b>		
<b>Occupancy costs include:</b>		
Operating lease payments	453	185
Depreciation - right of use lease assets	2,662	2,728
Depreciation - buildings and leasehold improvements	209	281
<b>Technology costs include:</b>		
Amortisation - computer software	3,866	5,625
<b>Administration costs include:</b>		
Depreciation - furniture, equipment and computer hardware	336	282

2.4 Expenses (Continued)

The Group's leasing activities

(i) Real estate leases

The Group leases land and buildings for its office space and branch network. The leases of office space and branches typically run for a period of between 3 and 10 years. Some leases include an option to renew the lease for an additional period of the same duration after the end of the contract term.

(ii) Other leases

The Group leases vehicles, with lease terms of three to five years. In some cases, the Group has options to purchase the assets at the end of the contract term; in other cases, it guarantees the residual value of the leased assets at the end of the contract term.

There are no other covenants or restrictions on the Group's leases other than those identified above.

	30 June 2023	30 June 2022
	\$ '000	\$ '000
Amount recognised in the Consolidated Income Statement		
Expenses relating to short-term leases and low-value leases	70	101

Expense accounting policy

Depreciation and amortisation expense

The Group adopts the straight line method of depreciating property, plant and equipment and amortising intangible assets over the estimated useful lives, commencing from the time the asset is held ready for use. Leasehold improvements and right-of-use assets are depreciated over the shorter of either the unexpired expected term of the lease or the estimated useful life of the improvements. Estimated useful lives are:

Buildings	40	years.
Office furniture, fittings & equipment	4-7	years.
Building fit-out	4-15	years.
Computer hardware	3	years.
Software	3-10	years.
Right-of-use assets	2-15	years.

Each year the useful life of assets are evaluated. The remaining useful life of select core banking systems was revised and extended in the prior year as the Group has implemented significant increased functionality and, in turn, longevity of these sytems over their initial capacity. The revised remaining useful life is within the above stated parameters however the total life since original core system implementation is in excess of the above stated lives in some instances.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

**2.5 Earnings per share**

	30 June 2023 cents	30 June 2022 cents
Basic earnings per share	35.45	30.34
Diluted earnings per share	30.85	30.15

<b>Reconciliation of earnings used in calculation of earnings per ordinary share</b>	<b>\$ '000</b>	<b>\$ '000</b>
Net profit after tax	38,502	32,026
<b>Total statutory earnings</b>	<b>38,502</b>	<b>32,026</b>
Earnings used in calculating statutory earnings per ordinary share	38,502	32,026
Add back: distributions accrued and / or paid on dilutive loan capital instrument	4,136	-
<b>Total diluted earnings</b>	<b>42,638</b>	<b>32,026</b>

**Earnings per share accounting policy**

Basic earnings per share is calculated by dividing the Group's profit attributable to ordinary equity holders by the weighted average number of ordinary shares outstanding during the financial year. Diluted earnings per share is calculated by dividing the Group's profit attributable to ordinary equity holders by the weighted average number of ordinary shares that would be issued on the exchange of all the dilutive potential ordinary shares into ordinary shares.

The following table details the weighted average number of shares (WANOS) used in the calculation of basic and diluted earnings per share:

	Number	Number
<b>WANOS used in the calculation of basic earnings per share</b>	<b>108,615,478</b>	105,570,983
Effect of dilution - executive performance rights	875,663	652,267
Effect of dilution - loan capital instrument	28,697,572	-
<b>WANOS used in the calculation of diluted earnings per share</b>	<b>138,188,713</b>	<b>106,223,250</b>

**Potentially dilutive instruments**

The following instruments are potentially dilutive during the reporting period

	<i>Dilutive instruments</i>	
	30 June 2023	30 June 2022
Loan capital instrument	Yes	n/a
Executive performance rights	Yes	Yes
Subordinated note (with non viability clause)	No	No

**2.6 Dividends**

	Date of payment	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>Dividends paid</b>			
2021 Final dividend paid - 13.0 cents per share	21 Sep 2021	-	13,686
2022 Interim dividend paid - 12.5 cents per share	15 Mar 2022	-	13,188
2022 Final dividend paid - 11.5 cents per share	7 Sep 2022	12,179	-
2023 Interim dividend paid - 11.5 cents per share	21 Mar 2023	12,541	-
<b>Total dividends paid</b>		<b>24,720</b>	<b>26,874</b>

The dividends paid during the year were fully franked at the 30 per cent corporate tax rate.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

**2.6 Dividends (continued)**

	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>Franking credit balance</b>		
The amount of franking credits available for the subsequent financial year are:		
Franking account balance as at the end of the period at 30%	92,199	82,170
Franking credits that will arise from the payment of income tax payable at the end of the period	1,075	(638)

Dividends not recognised at the end of the financial year

On 18 August 2023, the Directors resolved to pay a final dividend for the 2023 financial year of 11.5 cents per share or \$12.603m total to be paid on 19 September 2023, fully franked at the 30 per cent corporate tax rate. This dividend has not been brought to account as the amount had not been determined at the reporting date. This dividend will reduce the balance of the franking account by \$5.401m.

**2.7 Segment financial information**

**Operations of reportable segments**

The Group has identified two operating divisions and a corporate division, which are its reportable segments. These divisions offer different products and services and are managed separately. The Group's management committee review internal management reports for each of these divisions at least monthly.

**Banking division**

The Banking division's product offerings include lending; encompassing home loans, personal, overdraft, line of credit and commercial products, transactional savings accounts and fixed term deposits and insurance products. It delivers these products and services through its branch network, digital channels and third party channels. The Banking division comprises the MyState Bank Limited Group.

**Wealth Management division**

The Wealth Management division is a provider of funds management and trustee services. It operates predominantly within Tasmania. It holds \$0.994 billion (2022: \$1.062 billion) in funds under management on behalf of personal, business and wholesale investors as the responsible entity for eight managed investment schemes. The Wealth Management division comprises TPT Wealth Limited which is a trustee company licensed within the meaning of Chapter 5D of the Corporations Act 2001 and is the only private trustee company with significant operations in Tasmania.

**Corporate and consolidation division**

The corporate division is responsible for the governance of the Group. The corporate division charges the operating divisions on a cost recovery basis for costs it has incurred. This division is also where eliminations are allocated between the Banking division and the Wealth Management division.

MyState Limited

Notes to the consolidated financial statements for the year ended 30 June 2023

2.7 Segment financial information (continued)

	Banking \$' 000	Wealth Management \$' 000	Corporate and Consolidation \$' 000	Total \$' 000
<b>Year ended 30 June 2023</b>				
Interest income	352,801	125	45	352,971
Interest expense	(220,365)	(1)	(12)	(220,378)
<b>Other income</b>				
Transaction fees	3,367	-	-	3,367
Loan fee income	5,580	-	-	5,580
Banking commissions	3,120	-	-	3,120
Other banking operations income	1,408	2	-	1,410
Funds management income	-	8,798	-	8,798
Other wealth management fees and commissions	-	5,510	-	5,510
<b>Total operating income</b>	<b>145,911</b>	<b>14,434</b>	<b>33</b>	<b>160,378</b>
<b>Expenses</b>				
Personnel costs	32,515	7,221	4,590	44,326
Administration costs	24,093	4,281	(6,946)	21,428
Technology costs	17,507	1,533	44	19,084
Occupancy costs	3,949	126	317	4,392
Marketing costs	9,784	440	9	10,233
Governance costs	886	285	2,017	3,188
Impairment expense / (recovery)	2,542	-	-	2,542
(Gain) / Loss on disposal of non-current assets	-	-	-	-
Income tax expense	16,426	175	82	16,683
<b>Segment profit for the year</b>	<b>38,209</b>	<b>373</b>	<b>(80)</b>	<b>38,502</b>
<b>Segment balance sheet information</b>				
Segment assets	9,037,452	26,835	59,996	9,124,283
Segment liabilities	8,651,513	2,060	13,147	8,666,720

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

**2.7 Segment financial information (continued)**

	Banking \$' 000	Wealth Management \$' 000	Corporate and Consolidation \$' 000	Total \$' 000
<b>Year ended 30 June 2022</b>				
Interest income	159,721	22	6	159,749
Interest expense	(49,495)	(2)	(7)	(49,504)
<b>Other income</b>				
Transaction fees	3,703	-	-	3,703
Loan fee income	6,284	-	-	6,284
Banking commissions	3,282	-	-	3,282
Other banking operations income	1,834	-	-	1,834
Funds management income	-	9,078	-	9,078
Other wealth management fees and commissions	-	5,742	-	5,742
<b>Total operating income</b>	<b>125,329</b>	<b>14,840</b>	<b>(1)</b>	<b>140,168</b>
<b>Expenses</b>				
Personnel costs	31,514	6,723	4,604	42,841
Administration costs	22,147	2,633	(7,021)	17,759
Technology costs	16,136	1,577	(7)	17,706
Occupancy costs	3,917	95	282	4,294
Marketing costs	9,782	420	95	10,297
Governance costs	752	189	2,044	2,985
Impairment expense / (recovery)	(755)	(7)	-	(762)
(Gain) / loss on disposal of non-current assets	(854)	-	-	(854)
Income tax expense	12,852	967	57	13,876
<b>Segment profit for the year</b>	<b>29,838</b>	<b>2,243</b>	<b>(55)</b>	<b>32,026</b>
<b>Segment balance sheet information</b>				
Segment assets	7,995,029	25,821	58,997	8,079,847
Segment liabilities	7,637,791	1,721	10,422	7,649,934

The accompanying notes form part of these financial statements.

### 3.1 Capital management strategy

The Group's capital management strategy is to adhere to regulatory requirements and maximise shareholder value through optimising the level and use of capital resources, whilst also providing the flexibility to take advantage of opportunities as they may arise.

The Group's capital management objectives are to:

- Comply with internal and regulatory capital requirements;
- Ensure sufficient capital resource is available to support the Group's business, operational and investment activities;
- Maintain balance sheet resilience to safeguard the Group's ability to continue as a going concern; and
- Support MyState Limited's and MyState Bank Limited's credit rating.

The Group's capital management policy considers each of internal, regulatory and rating agency capital requirements. Under APS 110 Capital Adequacy, the ultimate responsibility for the prudent management of capital resides with the Board of Directors. The Board must ensure that an appropriate level and quality of capital is maintained, commensurate with the type, amount and concentration of risk exposures.

The Group's regulatory capital requirements are measured on a Level 1 and Level 2 basis.

**Level 1** is comprised of MyState Bank Limited (the ADI) and ConQuest 2010-1R.

**Level 2** is comprised of the wider MyState Limited prudential group. This group includes MyState Limited (the non-operating holding company), MyState Bank Limited, Connect Asset Management Limited (the Securitisation programme Manager) and ConQuest 2010-1R.

All entities that are consolidated for accounting purposes are included within the Level 2 regulatory capital calculation except for TPT Wealth Limited and securitisation special purposes vehicles (Conquest 2014-2 Trust (deregistered during year), Conquest 2016-1 Trust (deregistered during year), Conquest 2016-2 Trust, Conquest 2017-1 Trust, Conquest 2018-1 Trust, Conquest 2019-1 PP Trust, Conquest 2019-2 Trust, Conquest 2022-1 Trust and Conquest 2023-1 Warehouse Trust).

The Group has developed a detailed Internal Capital Adequacy Assessment Plan (ICAAP). This plan covers the capital requirements of the Group on a Level 1 and Level 2 basis (as previously described) as well as TPT Wealth Limited. The Group's capital position is monitored on a frequent basis and is reported to the Board monthly. The ICAAP also includes a three year forecast of capital adequacy which is prepared and submitted to the Board at least annually.

The ICAAP aims to ensure that adequate planning activities take place so that the Group is effectively capitalised. The ICAAP encompasses known financial events, dividend policy, capital raisings, securitisation and stress testing.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

**3.1 Capital management strategy (continued)**

The Board has currently set a minimum total capital adequacy ratio of 14.0% for the Group (2022: 12.5%). Capital adequacy of the Group on a level 2 basis is detailed in the following table:

	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>Qualifying capital</b>		
<b>Common equity tier 1 capital</b>		
Paid-up ordinary share capital (i)	227,306	211,167
Retained earnings	237,611	221,796
Reserves excluding general reserve for credit losses	(1,134)	6,980
<b>Total common equity tier 1 capital</b>	<b>463,783</b>	<b>439,943</b>
<b>Less: Regulatory adjustments</b>		
Deferred expenditure including deferred tax assets	41,775	35,540
Goodwill and intangibles	63,793	64,556
Other deductions	49,065	47,086
<b>Total regulatory adjustments</b>	<b>154,633</b>	<b>147,182</b>
<b>Net common equity tier 1 capital</b>	<b>309,150</b>	<b>292,761</b>
<b>Additional tier 1 capital</b>		
Floating rate notes AT1 issuance (iii)	63,836	-
<b>Tier 2 capital</b>		
Subordinated notes (ii)	49,901	50,000
Equity reserve for credit losses	2,368	2,257
<b>Total capital</b>	<b>425,255</b>	<b>345,018</b>
Risk weighted assets	2,755,453	2,780,972
Capital adequacy ratio	15.43%	12.41%

(i) On 24 June 2021, the Group raised \$24.2 million (5,628,573 shares at \$4.30 each) under a retail entitlement offer. This followed an institutional entitlement offer and fully underwritten institutional placement (Placement) which raised \$11.3 million and \$20 million respectively (7,274,502 ordinary shares at \$4.30 each) from existing and new institutional investors, on 2 June 2021.

(ii) On 10 July 2020, the Group issued \$25 million of floating rate subordinated notes ("notes"). The issuer was MyState Limited. The notes have a term of 10 years, maturing 10 July 2030, and pay interest quarterly at a floating rate equal to the three-month BBSW plus a margin of 4.35% per annum. The issuer has the option to redeem these notes on 10 July 2025 and each quarterly interest payment date thereafter, and for certain regulatory events (in each case subject to APRA's prior written approval). On the same date, and with the same terms, MyState Bank Limited issued \$25 million of floating rate subordinated notes to MyState Limited with terms identical to those issued by MyState Limited.

On 3 November 2021, the Group issued \$25 million of floating rate subordinated notes ("notes"). The issuer was MyState Limited. The notes have a term of 10 years, maturing 3 November 2031, and pay interest quarterly at a floating rate equal to the three-month BBSW plus a margin of 2.75% per annum. The issuer has the option to redeem these notes on 3 November 2026 and each quarterly interest payment date thereafter, and for certain regulatory events (in each case subject to APRA's prior written approval). On the same date, and with the same terms, MyState Bank Limited issued \$25 million of floating rate subordinated notes to MyState Limited with terms identical to those issued by MyState Limited.

If APRA notifies the issuer that a non-viability trigger event has occurred, the notes will be converted into ordinary shares of MyState Limited, or written-off. For the notes issued on 3 November 2021, the amount included in the Group's Level 2 Tier 2 regulatory capital is a percentage equal to that of the external interest in the Group's regulatory capital. The amount included in the Group's Level 1 Tier 2 regulatory capital is 100%. For the notes issued on 10 July 2020, the amount included in the Group's Level 1 and Level 2 Tier 2 regulatory capital is 100%.

(iii) On 30 August 2022, MyState Limited (MyState) issued \$65 million of inaugural Additional Tier 1 notes to wholesale investors (Capital Notes). The Capital Notes ("notes") were fully paid, mandatorily convertible subordinated perpetual debt securities of MyState. The issuer was MyState Limited. The notes have a term in perpetuity and pay interest quarterly at a floating rate equal to the three-month BBSW plus a margin of 5.50% per annum. The issuer has the option to redeem these notes on 30 August 2027, 30 November 2027 and 28 February 2028 respectively, and for certain regulatory events (in each case subject to APRA's prior written approval). If APRA notifies the issuer that a loss-absorption event has occurred, the notes will be converted into ordinary shares of MyState Limited, or written-off.

## 3.2 Financial risk management

Risk management is an integral part of the Group's business processes. The Board sets policy to mitigate risks and ensure the risk management framework is appropriate, to direct the way in which the Group conducts business. Promulgated Board approved policies ensure compliance throughout the business, which are monitored by way of a dedicated compliance system. Risk management plans exist for all documented risks within the Group and these plans are reviewed regularly by the Executive Management Team, the Group Risk Committee and the Board. Business units are accountable for risks in their area and are responsible for ensuring the appropriate assessment and management of these risks.

### Risk exposure profile

The Group actively monitors a range of risks, which are not limited to, but include the following:

- Credit risk,
- Market risk; and
- Liquidity risk.

#### 3.2.1 Credit risk

##### Approach to credit risk management

Credit risk arises within the Group's lending and treasury investment activities and is the risk that a counterparty may fail to complete its contractual obligations when they fall due.

The Group's approach to managing this risk is to separate prudential control from operational management by assigning responsibility for approval of credit exposures to specific individuals and management committees. The Group Risk Committee has oversight of credit risk exposures and the Enterprise Risk Committee monitors credit related activities through regular reporting processes, including monitoring large exposure to single groups and counterparties. The roles of funding and oversight of credit are separate.

Board approved lending policies guide the processes for all loan approvals by subsidiary operations. All loans over a designated amount, whether within delegated limits or not, are reported to the Group Risk Committee on a regular basis. Any loan outside of delegated limits must be approved by the Board prior to funding.

##### Maximum exposure to credit risk

The amounts disclosed in the following table are the maximum exposure to credit risk, before taking account of any collateral held or other credit enhancements. For financial assets recognised in the Statement of Financial Position, the exposure to credit risk equals their carrying amount. For customer commitments, the maximum exposure to credit risk is the full amount of the committed facility as at the reporting date.

	30 June 2023 \$ '000	30 June 2022 \$ '000
Cash and liquid assets	127,778	119,215
Due from other financial institutions	48,003	40,924
Other assets	12,085	9,831
Financial instruments	936,880	842,926
	<b>1,124,746</b>	<b>1,012,896</b>
Loans and advances	7,908,080	6,971,375
Customer commitments (i)	147,912	268,364
<b>Maximum exposure to credit risk</b>	<b>9,180,738</b>	<b>8,252,635</b>

(i) For further information regarding these commitments, refer to note 8.1.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

**3.2 Financial risk management (continued)**

The credit quality of financial assets has been determined based on Standard and Poor's credit ratings for financial assets other than loans and advances at amortised cost. For loans and advances at amortised cost, the assets identified as being "closely monitored" are those assets that are greater than 30 days past due. New facilities are loans that have been funded within the financial year.

	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>Credit quality of financial assets</b>		
<b>Financial assets other than loans and advances at amortised cost</b>		
Equivalent S&P rating A+ and above	914,400	622,183
Equivalent S&P rating A and below	210,346	390,713
<b>Loans and advances at amortised cost</b>		
New Facilities - not closely monitored	2,589,507	2,860,403
New Facilities - closely monitored	7,983	1,372
Continuing facilities - not closely monitored	5,260,343	4,085,757
Continuing facilities - closely monitored	50,247	23,843
<b>Total on balance sheet exposure to credit risk</b>	<b>9,032,826</b>	<b>7,984,271</b>
<b>Loans and advances at amortised cost past due analysis</b>		
Not past due	7,862,948	6,942,215
Past due days:		
31 to 60 days	16,059	8,285
61 to 90 days	11,476	7,166
More than 90 days	17,597	13,709
<b>Total loans and advances at amortised cost</b>	<b>7,908,080</b>	<b>6,971,375</b>
Estimate of collateral held against past due assets	51,194	39,730

**Estimate of collateral held**

To mitigate credit risk, MyState Bank Limited (ADI) holds collateral against select loans and advances in the form of a mortgage charge over property. The bank can take possession of the security held against the loans and advances as a result of customer default. The collateral shown above is an estimate of the value of collateral held, it is not practicable to determine the fair value.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

**3.2 Financial risk management (continued)**

Credit quality is impacted by concentration risk created by the ensuing vulnerability of assets to similar conditions such as economic or political factors. The Group monitors the geographical diversification of its loans and advances. An analysis of this concentration of credit risk at the reporting date is shown in the following table:

	30 June 2023 \$ '000	30 June 2022 \$ '000
Tasmania	2,533,845	2,510,364
Victoria	1,789,071	1,356,804
New South Wales	1,648,836	1,414,717
Queensland	1,559,328	1,415,876
Western Australia	181,467	125,683
Australian Capital Territory	83,175	68,109
South Australia	99,602	71,510
Northern Territory	19,810	12,769
<b>Gross loans and advances at amortised cost</b>	<b>7,915,134</b>	<b>6,975,832</b>

There are no loans that individually represent 10% or more of shareholders' equity.

**3.2.2 Market risk**

**Managing market risk**

Market risk is the exposure to adverse changes in the value of the Group's portfolio as a result of changes in market prices or volatility. The Group is exposed primarily to interest rate risk.

**Interest rate risk exposure**

The operations of MyState Bank are subject to the risk of interest rate fluctuations as a result of mismatches in the timing of the repricing of interest rates on its assets and liabilities.

**Value at Risk (VaR)**

The following table indicates the VaR based on historical data. The Group estimates VaR as the potential loss in earnings from adverse market movements over a 20 day holding period to a 99% confidence level. Market risks attributable to trading activities are primarily measured using a historical simulation Value-at-Risk (VaR) model based on historical data. VaR takes account of all material market variables that may cause a change in the value of the loan portfolio. As an additional overlay to VaR, the individual market risks of interest rate, foreign exchange, credit and equity are managed using a framework that includes stress testing, scenario analysis, sensitivity analysis and stop losses. Risks are monitored and measured against limits delegated by the Asset Liability Committee (ALCO) and approved by the Group's Risk Committee. Although an important tool for the measurement of market risk, the assumptions underlying the model are limited to reliance on historical data.

	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>Value at risk (post-tax) based on historic data</b>		
Average	4,440	4,084
Minimum	2,059	3,286
Maximum	7,964	4,878

**Derivatives**

The Group is exposed to changes in interest rates. The only derivative instruments currently entered into by the Group are interest rate swaps. The Group protects its portfolio of fixed rate loans, corporate and retail term deposits, NCDs and exposure to variable rate debt obligations, by paying fixed or variable rates to swap providers and receiving fixed or variable rates in return, dependent on the hedged item. The hedge instruments are benchmarked to either BBSW (Bank Bill Swap rate) or AONIA (RBA Interbank Overnight Cash Rate). The hedging strategy will assist with managing interest rate margins in an increasing interest rate environment and reduce earnings volatility, all else equal. The hedge reduces net interest margin volatility on MyState's variable interest rate loans by matching the repricing frequency of assets and liabilities.

### 3.2 Financial risk management (continued)

#### Derivatives accounting policy

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and subsequently remeasured to their fair value. Fair values are obtained from quoted market prices in active markets. Movements in the carrying amounts of derivatives are recognised in the Consolidated Income Statement, unless the derivative meets the requirements for hedge accounting.

The Group documents the relationship between the hedging instruments and hedged items at inception of the transaction, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment of whether the derivatives used in hedging transactions have been or will continue to be, highly effective in offsetting changes in the fair values or cash flows of hedged items. This assessment is carried out both at inception and on a monthly basis.

#### Cash flow hedges

The Group has cash flow hedges that are used to hedge the variability of interest rates in relation to certain assets and liabilities. These derivative instruments are established with terms that exactly match the terms of the asset or liability designated as the hedged item and therefore form highly effective relationships. The portion of the asset or liability designated in the hedging relationship is determined by reference to specific fixed rate assets or liabilities within the deposit or loan portfolio. The Group conducts tests for ineffectiveness and sources of ineffectiveness are limited to credit risk of parties to the relationship. The variability in fair values attributable to an item designated as a cash flow hedge is recognised in Other Comprehensive Income to the extent of the hedge's effectiveness. Any ineffective portion of the change in the fair value of a derivative is recognised immediately in the Consolidated Income Statement.

#### Derivatives that do not qualify for hedge accounting

If a derivative expires or is sold, terminated, or exercised, or no longer meets the criteria for hedge accounting, or the designation is revoked, then hedge accounting is discontinued and the amount recognised in Other Comprehensive Income remains in Other Comprehensive Income until the forecast transaction affects the Consolidated Income Statement. If the forecast transaction is no longer expected to occur, it is reclassified to the Consolidated Income Statement as a reclassification adjustment.

When a derivative is not designated in a qualifying relationship, all changes in its fair value are recognised immediately in the Consolidated Income Statement, as a component of net income from other financial instruments carried at fair value.

The following table indicates the Group's hedge exposures at 30 June 2023.

	Cash flow hedges	Fair value hedges
Description	\$ '000	\$ '000
Notional amount of hedging instrument (i)	1,243,290	-
Carrying amount of hedging instrument (i)	8,728	-

The following table indicates the Group's hedge exposures at 30 June 2022.

	Cash flow hedges	Fair value hedges
Description	\$ '000	\$ '000
Notional amount of hedging instrument (i)	577,129	-
Carrying amount of hedging instrument (i)	9,534	-

(i) Note that derivatives are reported as financial instruments in the statement of financial position.

### **3.2 Financial risk management (continued)**

#### **3.2.3 Liquidity risk**

##### **Managing liquidity risk**

Liquidity risk is the risk that the Group is unable to meet its financial and statutory obligations as they fall due, which could arise due to mismatches in cash flows.

The Group maintains a portfolio of highly marketable assets that can be liquidated in the event of an unforeseen interruption of cash flows. The Group also has committed lines of credit that it can access to meet its liquidity needs. Liquidity scenarios are calculated under stressed and normal operating conditions, to assist in anticipating cash requirements providing adequate reserves.

The Group's objective is to manage its funds in a way that will facilitate growth in core business under a wide range of market conditions. The Group maintains, and adheres to, a Liquidity Risk Management framework (LRMF). This process includes acknowledgement of liquidity risks within the Group and justification of the amount of liquidity that is being held based on the liquidity risk profile of the organisation.

Group Treasury is responsible for implementing liquidity risk management strategies in accordance with the LRMF. The Group's Assets and Liabilities Committee (ALCO) assists the Board with oversight of asset and liability management including liquidity risk management. The Group's liquidity policies are approved by the Board after endorsement by the Group Risk Committee and the Banking Group's ALCO.

On 19 March 2020 the Reserve Bank of Australia (RBA) established a Term Funding Facility (TFF) that offered ADI's three-year funding at a rate of 0.25% per annum to support the Australian economy through COVID-19. MyState Bank Limited, the Group's ADI, was granted an allowance of \$109.0m which was fully drawn ahead of the 30 September 2020 deadline.

On 1 September 2020, the RBA announced changes to the TFF, including a Supplementary Allowance that provided ADI's additional three year funding at a rate of 0.10%. MyState Bank Limited was granted an allowance of \$75.7m which was fully drawn ahead of the 30 June 2021 deadline.

The combined drawn amount as at the reporting date of \$154.7m is reported separately in note 4.5. At 30 June 2023, funding under the TFF has been secured by \$183.7m of eligible asset backed self-securitisation. The funding was drawn down progressively and will therefore be able to be repaid progressively at the end of each respective three year term, which commenced in May 2023 and will end in June 2024.

## Notes to the consolidated financial statements for the year ended 30 June 2023

## 3.2 Financial risk management (continued)

## 3.2.3 Liquidity risk (continued)

## Liquidity risk exposure

The Group is exposed to liquidity risk primarily through its banking activities. The Group's contractual cash flows associated with its financial liabilities and hedging derivatives, within relevant maturity groupings is as follows. These are presented on an undiscounted basis and, therefore, will not agree to amounts presented on the Consolidated Statement of Financial Position as they incorporate principal and associated future interest payments.

	On demand \$ '000	< 3 months \$ '000	3 months to 1 year \$ '000	1 year to 5 years \$ '000	> 5 years \$ '000	Total \$ '000
<b>2023</b>						
At call deposits	3,380,217	-	-	-	-	3,380,217
Due to other financial institutions	-	66,295	-	-	-	66,295
Term deposits	-	70,225	2,378,555	432,306	-	2,881,086
Term funding facility	-	79,633	75,874	-	-	155,507
Negotiable certificates of deposit	-	377,419	17,325	-	-	394,744
Subordinated notes	-	914	2,741	14,621	57,514	75,790
Floating rate notes	-	3,275	9,826	261,647	-	274,748
Securitisation liabilities	-	96,538	295,315	1,099,499	-	1,491,352
Additional Tier 1 Hybrid capital instrument	-	1,121	3,362	74,713	-	79,196
<b>Contractual amounts payable</b>	<b>3,380,217</b>	<b>695,420</b>	<b>2,782,998</b>	<b>1,882,786</b>	<b>57,514</b>	<b>8,798,935</b>
<b>Derivative liability</b>	<b>-</b>	<b>259</b>	<b>2,405</b>	<b>10,898</b>	<b>-</b>	<b>13,563</b>
<b>2022</b>						
At call deposits	3,413,960	-	-	-	-	3,413,960
Due to other financial institutions	-	22,982	-	-	-	22,982
Term deposits	-	789,825	1,219,829	183,770	-	2,193,424
Term funding facility	-	-	30,214	155,507	-	185,721
Negotiable certificates of deposit	-	342,481	174,805	-	-	517,286
Subordinated notes	-	664	1,991	10,619	58,148	71,422
Floating rate notes	-	924	2,771	152,163	-	155,858
Securitisation liabilities	-	92,557	277,672	794,187	-	1,164,416
Additional Tier 1 Hybrid capital instrument	-	-	-	-	-	-
<b>Contractual amounts payable</b>	<b>3,413,960</b>	<b>1,249,433</b>	<b>1,707,282</b>	<b>1,296,246</b>	<b>58,148</b>	<b>7,725,069</b>
<b>Derivative liability</b>	<b>-</b>	<b>186</b>	<b>5,096</b>	<b>18,009</b>	<b>-</b>	<b>23,291</b>

## Notes to the consolidated financial statements for the year ended 30 June 2023

## 3.2 Financial risk management (continued)

## 3.2.3 Liquidity risk (continued)

**Contractual maturity of assets and liabilities**

The contractual maturities of the Group's financial assets and liabilities as at the reporting date are contained in the following table. The Group expects that certain assets and liabilities will be recovered or settled at maturities which are different to their contractual maturities.

	30 June 2023			30 June 2022		
	< 12 months \$ '000	> 12 months \$ '000	Total \$ '000	< 12 months \$ '000	> 12 months \$ '000	Total \$ '000
<b>Financial assets</b>						
Cash and liquid assets	127,778	-	127,778	119,215	-	119,215
Due from other financial institutions	48,003	-	48,003	40,924	-	40,924
Other assets	12,085	-	12,085	9,831	-	9,831
Financial instruments	194,676	742,204	936,880	381,929	460,997	842,926
Loans and advances (i)	62,808	7,845,272	7,908,080	73,160	6,898,215	6,971,375
<b>Total financial assets</b>	<b>445,350</b>	<b>8,587,476</b>	<b>9,032,826</b>	<b>625,059</b>	<b>7,359,212</b>	<b>7,984,271</b>
<b>Financial liabilities</b>						
Due to other financial institutions	(66,295)	-	(66,295)	(22,982)	-	(22,982)
Other liabilities	(18,111)	-	(18,111)	(17,213)	-	(17,213)
Deposits	(5,777,052)	(876,928)	(6,653,980)	(5,982,929)	(140,918)	(6,123,847)
Term funding facility	(79,040)	(75,660)	(154,700)	(30,000)	(154,700)	(184,700)
Subordinated notes	-	(49,824)	(49,824)	-	(49,758)	(49,758)
Floating rate notes	-	(249,556)	(249,556)	-	(149,685)	(149,685)
Securitisation liabilities	(350,190)	(1,046,100)	(1,396,290)	(273,421)	(816,773)	(1,090,194)
Additional Tier 1 Hybrid capital instrument	-	(63,835)	(63,835)	-	-	-
<b>Total financial liabilities</b>	<b>(6,290,688)</b>	<b>(2,361,903)</b>	<b>(8,652,591)</b>	<b>(6,326,545)</b>	<b>(1,311,834)</b>	<b>(7,638,379)</b>
<b>Net contractual amounts receivable / (payable)</b>	<b>(5,845,338)</b>	<b>6,225,573</b>	<b>380,235</b>	<b>(5,701,486)</b>	<b>6,047,378</b>	<b>345,892</b>

(i) Contractual recovery is subject to evolving regulatory and industry support for counterparties requesting such support, as at the reporting date, the primary support provided to borrowers is repayment deferral periods.

## Notes to the consolidated financial statements for the year ended 30 June 2023

## 3.3 Average balance sheet and sources of net interest income

The following table shows the major categories of interest-earning assets and interest-bearing liabilities, together with their respective interest earned or paid by the Group and the average interest rates. Averages are calculated based on the balance at each month end.

	30 June 2023			30 June 2022		
	Average balance \$ '000	Interest \$ '000	Average rate %	Average balance \$ '000	Interest \$ '000	Average rate %
<b>Average assets and interest income</b>						
<b>Interest-earning assets</b>						
Cash and liquid assets	140,274	312	0.22%	109,206	26	0.02%
Financial instruments	890,124	30,676	3.45%	739,889	4,487	0.61%
Loans and advances (i)	7,203,932	321,982	4.47%	5,933,925	155,236	2.62%
<b>Total average interest-earning assets</b>	<b>8,234,330</b>	<b>352,970</b>	<b>4.29%</b>	<b>6,783,020</b>	<b>159,749</b>	<b>2.36%</b>
Non-interest earning assets	148,048	-	-	142,541	-	-
<b>Total average assets</b>	<b>8,382,378</b>	<b>352,970</b>	<b>4.21%</b>	<b>6,925,561</b>	<b>159,749</b>	<b>2.31%</b>
<b>Average liabilities and interest expense</b>						
<b>Interest-bearing liabilities</b>						
Deposits and derivatives	6,799,811	156,449	2.30%	5,588,647	31,184	0.56%
Notes and bonds on issue	1,460,606	63,927	4.38%	1,146,984	16,822	1.47%
<b>Total average interest-bearing liabilities</b>	<b>8,260,417</b>	<b>220,376</b>	<b>2.67%</b>	<b>6,735,631</b>	<b>48,006</b>	<b>0.71%</b>
Non-interest bearing liabilities	66,928	-	-	36,982	-	-
<b>Total average liabilities</b>	<b>8,327,345</b>	<b>220,376</b>	<b>2.65%</b>	<b>6,772,613</b>	<b>48,006</b>	<b>0.71%</b>
Reserves	423,242	-	-	397,433	-	-
<b>Total average liabilities and reserves</b>	<b>8,750,587</b>	<b>220,376</b>	<b>2.52%</b>	<b>7,170,046</b>	<b>48,006</b>	<b>0.67%</b>

(i) The offset account average balance included in Loans and advances is \$295.861 million (2022: \$262.919 million).

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

	30 June 2023 \$ '000	30 June 22 \$ '000
<b>4.1 Cash and liquid assets</b>		
Notes, coins and cash at bank	123,138	114,570
Other short term liquid assets	4,640	4,645
<b>Total cash and liquid assets</b>	<b>127,778</b>	<b>119,215</b>
<b>Reconciliation of profit for the year to net cash provided by operating activities</b>		
Profit for the year	38,502	32,026
Add / (less) items classified as investing / financing activities or non-cash items:		
Depreciation of property, plant and equipment	545	563
Depreciation of right of use assets	4,980	2,728
Amortisation of intangible assets	3,866	5,625
Loss / (gain) on sale of non-current assets	-	(854)
Bad and doubtful debts expense net of recoveries	2,542	(762)
Share based payment	287	227
Tax movement within reserves	(564)	(2,990)
Changes in assets and liabilities:		
Decrease / (increase) in due from other financial institutions	(7,079)	(9,065)
Decrease / (increase) in loans and advances	(939,247)	(1,363,313)
Decrease / (increase) in financial instruments	(94,778)	(125,795)
Decrease / (increase) in other assets	(2,254)	(548)
Decrease / (increase) in deferred tax assets	(664)	3,617
Increase / (decrease) in due to other financial institutions	46,271	2,059
Increase / (decrease) in deposits and other borrowings	870,064	1,403,585
Increase / (decrease) in employee benefits provisions	(240)	345
Increase / (decrease) in tax liabilities	4,198	3,168
<b>Net cash flows used in operating activities</b>	<b>(73,571)</b>	<b>(49,384)</b>

**Cash and liquid assets accounting policies**

**Cash and liquid assets**

Cash and liquid assets in the Consolidated Statement of Financial Position and for the purposes of the Consolidated Statement of Cash Flows comprise cash at bank and in hand and short-term deposits with an original maturity of less than three months, net of outstanding bank overdrafts. Cash flows arising from deposits, share capital, investments, loans to subsidiaries and investments in associates are presented on a net basis in the Statement of Cash Flows.

**Cash Flow statement**

Cash flows arising from the following activities are presented on a net basis in the Statement of Cash Flows:

- Customer deposits and withdrawals from savings and fixed-term deposit accounts;
- Movements in investments;
- Amounts due to and from other financial institutions;
- Customer loans and advances; and
- Dividends paid.

Where operational income and expense accruals and prepayments are included in the above line items, the movements will differ between the Statement of Financial Position and the disclosure in this note.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>4.2 Financial instruments</b>		
<b>Financial instruments at amortised cost</b>		
Negotiable certificates of deposits	156,832	341,098
Term deposits	35,700	35,700
Floating rate notes	734,962	455,878
Other deposits	658	721
<b>Total financial instruments at amortised cost</b>	<b>928,152</b>	<b>833,397</b>
<b>Financial instruments at fair value</b>		
Derivatives	8,728	9,529
<b>Total financial instruments</b>	<b>936,880</b>	<b>842,926</b>

**Financial instruments accounting policies**

**Financial instruments at amortised cost**

Financial instruments at amortised cost are those non-derivative financial assets that the Group has acquired with the objective of holding in order to collect contractual cash flows. The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

**Financial instruments at fair value**

Financial instruments other than those carried at amortised cost, are carried at their fair value at the reporting date. Note 4.7 contains information on how the Group determines fair values. Fair value gains and losses are recognised in comprehensive income until the derecognition date, at which point the net gains and losses are transferred to profit or loss for that instrument.

**Derecognition of financial assets and liabilities**

Financial assets are derecognised when the contractual rights to receive cash flows from the assets have expired, or where the Group has transferred its contractual rights to receive the cash flows of the financial assets and substantially all the risks and rewards of ownership. Financial liabilities are derecognised when they are extinguished, i.e. when the obligation is discharged, cancelled or expired.

	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>4.3 Loans and advances</b>		
<b>Classification of loans and advances at amortised cost</b>		
Residential loans secured by mortgage	7,838,723	6,872,096
Personal loans and unsecured overdrafts	9,249	20,238
Overdrafts secured by mortgage	25,401	31,846
Commercial loans	41,761	51,652
<b>Total loans and advances at amortised cost</b>	<b>7,915,134</b>	<b>6,975,832</b>
Less:		
Specific provision for impairment	171	-
Collective provision for impairment	6,883	4,457
<b>Total loans and advances at amortised cost net of provision for impairment</b>	<b>7,908,080</b>	<b>6,971,375</b>

**Loans and advances at amortised cost accounting policy**

Loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as "loans and advances". Loans and advances are recognised on trade date and are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the effect of discounting is immaterial.

#### 4.3 Loans and advances (continued)

	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>Provision for impairment</b>		
<b>Specific provision for impairment</b>		
Opening balance	-	50
Net specific provision funding	171	(50)
Write-off of previously provisioned facilities	-	-
<b>Closing balance of specific provision for impairment</b>	<b>171</b>	<b>-</b>
<b>Collective provision for impairment</b>		
Opening balance	4,457	5,368
Net collective provision funding	2,426	(918)
Write-off of previously provisioned facilities	-	7
<b>Closing balance of collective provision for impairment</b>	<b>6,883</b>	<b>4,457</b>
<b>Total balance of provision for impairment</b>	<b>7,054</b>	<b>4,457</b>
<b>Charge to profit for impairment on loans and advances</b>		
Increase / (decrease) in specific provision for impairment	171	(50)
Increase / (decrease) in collective provision for impairment	2,426	(918)
Bad debts recovered	(399)	(539)
Bad debts written off directly	344	745
<b>Total impairment (recovery) / expense on loans and advances</b>	<b>2,542</b>	<b>(762)</b>

#### Movements in provisions and reserve

	Stage 1	Stage 2	Stage 3				
	12 month ECL	Lifetime ECL	Collectively assessed - lifetime ECL	Individually assessed - lifetime ECL	Subtotal (1)	General reserve for credit losses (2)	Grand Total (1) + (2)
	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000	\$ '000
Balance as at 1 July 2021	2,550	807	1,888	50	5,295	2,488	7,783
Transfers during the period to:							
Increase/(decrease) in provisions	(433)	72	(427)	(50)	(838)	(231)	(1,069)
<b>Total provision for doubtful debts as at 30 June 2023</b>	<b>2,117</b>	<b>879</b>	<b>1,461</b>	<b>-</b>	<b>4,457</b>	<b>2,257</b>	<b>6,714</b>
Balance as at 1 July 2022	2,117	879	1,461	-	4,457	2,257	6,714
Transfers during the period to:							
Increase/(decrease) in provisions	867	607	952	171	2,597	111	2,708
<b>Total provision for doubtful debts as at 30 June 2022</b>	<b>2,984</b>	<b>1,486</b>	<b>2,413</b>	<b>171</b>	<b>7,054</b>	<b>2,368</b>	<b>9,422</b>

The Group has undertaken a review of the expected credit loss (ECL) of its lending portfolios against relevant specific economic conditions under varying scenarios. The review considered the macroeconomic outlook, customer credit quality, the quality of collateral held and exposure at default as at the reporting date. These model inputs including forward-looking information have been revised in recognition that rising cash rates is a key driver of the estimates therein. The modelled ECL is sensitive to the current environment of high inflation and cost of living pressures, and the longevity of any monetary and fiscal intervention, as these influence both the probability of default, and the value of collateral that may be utilised. Whilst the inputs have been revised, the underlying methodology for calculating the ECL is consistently applied in the current and comparative period as described in the Impairment of financial assets accounting policy' presented below.

At 30 June 2023, this review includes forward looking economic assumptions using a scenario weighting of 40% base case, 50% moderate recession and 10% strong recovery. The key assumptions used to determine the forward looking economic overlay were revised to incorporate the latest observed economic data, including a higher Official Cash Rate (OCR), increasing levels of unemployment and lower near term house price growth, with price falls under the moderate recession scenario of -15% and 20% respectively across FY24 and FY25.

Given the uncertain economic outlook of the Australian and global economy, global geopolitical uncertainties still lingering, rising cost of living pressures and their repercussions on financial hardships, future economic conditions that result in outcomes that differ from the current estimate are possible and will be accounted for in future periods.

## 4.3 Loans and advances (continued)

**Impairment of financial assets accounting policy**

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected. The primary source of credit risk for the Group arises on its loan portfolio. In relation to this portfolio, the Group maintains a specific provision and a collective provision.

Specific provisions for impairment are made against individual risk rated credit facilities where a loss is expected. The provisions are measured as the difference between a financial asset's carrying amount and the expected future cash flows.

All other loans and advances that do not have an individually assessed provision are assessed collectively for impairment. The collective provisions are calculated using an Expected Credit Loss (ECL) model. This model is forward looking and does not require evidence of an actual loss event for impairment provisions to be recognised.

The Group applies a three-stage approach to measuring the ECL based on credit risk since origination. The Group estimates ECL through modelling the probability of default, loss given default and exposure at default, as follows:

**Stage 1 - Performing** - This category includes financial assets that have not experienced a significant increase in credit risk since their origination. For these financial assets an allowance equivalent to 12 month's ECL is recognised, which represents the credit losses expected to arise from defaults occurring over the next 12 months.

**Stage 2 - Under-performing** - This category includes financial assets that have experienced a significant increase in credit risk since their origination and are not credit impaired. For these financial assets an allowance equivalent to lifetime ECL is recognised. Lifetime ECL is the credit losses expected to arise from defaults occurring over the remaining life of the financial assets.

**Stage 3 - Non-performing (impaired)** - This category includes financial assets that are credit impaired. The provision is also equivalent to the lifetime ECL. The difference to the provision calculated on stage 2 loans is that the stage 3 loan calculation is not discounted over a future period, but rather the provision is calculated at nominal value.

Financial assets in stage 1 and stage 2 are assessed for impairment collectively, whilst those assets in stage 3 are subject to either collective or specific impairment assessment.

**Significant changes in credit risk**

Significant increases in credit risk for financial assets are assessed by comparing the risk of a default occurring over the expected life of a financial asset at the reporting date compared to the corresponding risk of default at origination. In determining what constitutes a significant increase in credit risk, the Group considers qualitative and quantitative information. The judgement to determine this is primarily based on changes in internal customer risk grades since origination of the facility. For all of the Group's loan portfolios, in addition to the primary indicator, a mathematical model has been developed to identify where a facility's recent behaviour has deteriorated significantly from its original behaviour.

**Key judgements and estimates made by the Group include the following:****Forward looking information**

The measurement of expected credit losses needs to reflect an unbiased probability-weighted range of possible future outcomes. AASB 9 provides limited guidance on how to meet this requirement and consequently, the Group has developed an approach considered appropriate for its credit portfolio, informed by emerging market practices.

In applying forward looking information in its AASB 9 credit models, the Group considered three alternate economic scenarios (base case, strong recovery and moderate recession), to ensure a sufficient unbiased representative sample is included in estimating ECL. At 30 June 2023, the forward looking component of the collective provision for doubtful debts is \$1.6m (2022: \$0.9m). The balance of the overlay at 30 June 2022 reflected the level of uncertainty of the potential ongoing impact of COVID-19 at that time. At 30 June 2023, while there are no customers on COVID-19 related assistance, the overlay now primarily reflects the uncertainty surrounding the impact of inflation and higher interest rates on borrowers and the economy more broadly.

#### 4.4 Transfer of financial assets (securitisation program)

Some loans and advances to customers are sold by the Group to securitisation vehicles. The transfer takes the form of the Group assuming an obligation to pass cash flows from the underlying assets to investors in the notes. The Group utilises its securitisation program to provide regulatory capital relief and funding diversification.

The following table sets out the carrying values at the transaction date of financial assets transferred during the financial year in this manner to vehicles that provide regulatory capital relief and the value of the associated liabilities issued from the vehicles. This table does not include transfer of assets to the securitisation vehicle in which the Group is the bond holder.

	30 June 2023 \$ '000	30 June 22 \$ '000
<b>Transferred financial assets:</b>		
Loans and advances	594,305	350,389
<b>Associated financial liabilities:</b>		
Securitisation liabilities to external investors	594,305	350,389

#### Transfer of financial assets accounting policy

Once assets are transferred to a securitisation vehicle, the Group does not have the ability to use the transferred assets during the term of the arrangement. The Group does not have any loans transferred to unconsolidated securitisation vehicles.

The consolidated securitisation vehicles generally transfer all the risks and rewards of ownership of the assets to the investors in the notes. However, derecognition of the transferred assets from the Group is prohibited because the cash flows that the securitisation vehicles collect from the transferred assets on behalf of the investors are not passed to them without material delay. In these cases, the consideration received from the investors in the notes in the form of cash is recognised as a financial asset and a corresponding financial liability is recognised. The investors in the notes have recourse only to the cash flows from the transferred financial assets.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

	30 June 2023 \$ '000	30 June 22 \$ '000
<b>4.5 Deposits and other borrowings including subordinated notes</b>		
<b>Deposits</b>		
At call deposits	3,380,217	3,413,960
Term deposits	2,881,086	2,193,424
Negotiable certificates of deposit	392,677	516,463
<b>Total deposits</b>	<b>6,653,980</b>	<b>6,123,847</b>
<b>Other borrowings</b>		
Subordinated notes (i)	49,824	49,758
Floating rate notes (ii)	249,556	149,685
Securitisation liabilities	1,396,290	1,090,194
Term funding facility	154,700	184,700
Additional Tier 1 Hybrid capital instrument (iii)	63,835	-
<b>Total deposits and other borrowings including subordinated notes</b>	<b>8,568,185</b>	<b>7,598,184</b>
<b>Concentration of deposits:</b>		
Customer deposits	6,236,356	5,553,779
Wholesale deposits	417,624	570,068
Subordinated notes (i)	49,824	49,758
Floating rate notes (ii)	249,556	149,685
Term funding facility	154,700	184,700
Securitisation liabilities	1,396,290	1,090,194
Additional Tier 1 Hybrid capital instrument (iii)	63,835	-
<b>Total deposits</b>	<b>8,568,185</b>	<b>7,598,184</b>

(i) Refer to note 3.1 (ii) for details regarding the subordinated notes issue.

(ii) On 13 October 2022, floating rate notes with a face value of \$100m and term of 3 years were issued by MyState Limited.

(iii) On 30 August 2022, MyState Limited (MyState) issued \$65 million of inaugural Additional Tier 1 notes to wholesale investors (Capital Notes).

There are no customers who individually have deposits which represent 10% or more of total liabilities.

**Deposits and other borrowings accounting policy**

Deposits and other borrowings are initially measured at fair value, net of transaction costs and are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The Group does not currently hold any financial liabilities at fair value.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

	30 June 2023 \$ '000	30 Jun 2022 \$ '000
<b>4.6 Other liabilities</b>		
Trade payables and related accruals	9,934	6,975
Lease liabilities	8,177	10,238
<b>Total other liabilities</b>	<b>18,111</b>	<b>17,213</b>

**Lease liabilities**

Lease liabilities are initially measured at the present value of the future lease payments at the commencement date, discounted using the interest rate implicit in the lease (or if that rate cannot be readily determined, the lessee's incremental borrowing rate).

Lease payments are allocated between principal and interest expense. Interest expense is recognised as a financing cost within interest expense (refer note 2.1) in the income statement over the lease period. Any variable lease payments not included in the measurement of the lease liability are also recognised in the income statement in the period in which the event or condition that triggers those payments occurs. Lease liabilities are remeasured when there is a change in future lease payments arising from a change in lease term, an assessment of an option to purchase the underlying asset, an index or rate, or a change in the estimated amount payable under a residual value guarantee. When the lease liability is remeasured, a corresponding adjustment is made to the carrying value of the Right-of-use (ROU) asset, or, in the income statement, where the carrying value of the ROU asset has been fully written down. The ROU asset is recorded in property, plant and equipment and right-of-use assets (refer to note 5.1).

**4.7 Fair value of financial instruments**

**Classification of financial instruments**

Cash and liquid assets and amounts due from financial institutions are carried at cost. As these assets are short term assets, their cost is considered to approximate their fair value.

The following financial assets and liabilities are also carried at amortised cost:

- Financial instruments;
- Loans and advances;
- Deposits; and
- Other borrowings.

The aggregate net fair value of financial assets and financial liabilities which are carried at amortised cost is:

	30 June 2023		30 June 2022	
	Carrying value \$ '000	Net fair value \$ '000	Carrying value \$ '000	Net fair value \$ '000
<b>Financial assets</b>				
Financial instruments	928,152	911,377	833,397	819,283
Loans and advances	7,908,080	7,840,782	6,971,375	6,893,600
<b>Total financial assets</b>	<b>8,836,232</b>	<b>8,752,159</b>	<b>7,804,772</b>	<b>7,712,883</b>
<b>Financial liabilities</b>				
Deposits	6,653,980	6,651,540	6,123,847	6,117,002
Other borrowings including subordinated notes	1,914,205	1,912,535	1,474,337	1,473,059
<b>Total financial liabilities</b>	<b>8,568,185</b>	<b>8,564,075</b>	<b>7,598,184</b>	<b>7,590,061</b>

## Notes to the consolidated financial statements for the year ended 30 June 2023

## 4.7 Fair value of financial instruments (continued)

The aggregate net fair values of financial assets and financial liabilities which are carried at fair value is:

	30 June 2023		30 June 2022	
	Carrying value \$ '000	Net fair value \$ '000	Carrying value \$ '000	Net fair value \$ '000
<b>Financial assets</b>				
Derivative assets	8,728	8,728	9,529	9,529
Due from other financial institutions	48,003	48,003	40,924	40,924
<b>Total financial assets</b>	<b>56,731</b>	<b>56,731</b>	<b>50,453</b>	<b>50,453</b>
<b>Financial liabilities</b>				
Due to other financial institutions	66,294	66,294	22,982	22,982
<b>Total financial liabilities</b>	<b>66,294</b>	<b>66,294</b>	<b>22,982</b>	<b>22,982</b>

**Fair value hierarchy**

The level in the fair value hierarchy of the inputs used in determining the fair values is shown below.

The fair value of these assets is:

Level 1 - inputs that are prices quoted for identical instruments in active markets;

Level 2 - inputs based on observable market data other than those in level 1; and

Level 3 - inputs for which there is no observable market data.

Where the expected maturity is in excess of 12 months, the fair value is discounted to its present value. During the half year, there have been no material transfers between levels of the fair value hierarchy. Classifications are reviewed at reporting dates and transfers between levels are determined based on a reassessment of the lowest level of input that is significant to the fair value measurement.

**Fair value hierarchy for items carried at amortised cost**

	Level 1 value \$ '000	Level 2 value \$ '000	Level 3 value \$ '000	Total value \$ '000
<b>2023</b>				
<b>Financial assets</b>				
Financial instruments	-	911,377	-	911,377
Loans and advances	-	-	7,840,782	7,840,782
<b>Financial liabilities</b>				
Deposits	-	6,651,540	-	6,651,540
Other borrowings including subordinated notes	-	1,912,535	-	1,912,535
<b>2022</b>				
<b>Financial assets</b>				
Financial instruments	-	819,283	-	819,283
Loans and advances	-	-	6,893,600	6,893,600
<b>Financial liabilities</b>				
Deposits	-	6,301,702	-	6,301,702
Other borrowings including subordinated notes	-	1,288,359	-	1,288,359

There has been no impact on profit and loss of fair value movements of assets that are within Level 3 of the fair value hierarchy.

**Fair value hierarchy for items carried at fair value**

	Level 1 value \$ '000	Level 2 value \$ '000	Level 3 value \$ '000	Total value \$ '000
<b>2023</b>				
<b>Financial assets</b>				
Derivative assets	-	8,728	-	8,728
Due from other financial institutions	-	48,003	-	48,003
<b>Financial liabilities</b>				
Due to other financial institutions	-	66,294	-	66,294
<b>2022</b>				
<b>Financial assets</b>				
Derivative assets	-	9,529	-	9,529
Due from other financial institutions	-	40,924	-	40,924
<b>Financial liabilities</b>				
Due to other financial institutions	-	22,982	-	22,982

There has been no impact on profit and loss of fair value movements of assets that are within Level 3 of the fair value hierarchy. The Group has performed a VaR analysis as detailed in note 3.2, Market risk. VaR takes account of all material market variables that may cause a change in the value of the loan portfolio, being 100% of Level 3 inputs.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>5.1 Property, plant and equipment and right-of-use assets</b>		
<b>Leasehold improvements</b>		
At cost	7,429	7,370
Accumulated depreciation	(7,030)	(6,820)
	<b>399</b>	<b>550</b>
<b>Plant and equipment</b>		
At cost	6,175	5,847
Accumulated depreciation	(5,375)	(5,040)
	<b>800</b>	<b>807</b>
<b>Right-of-use assets - land and buildings</b>		
At cost	15,181	15,581
Accumulated depreciation	(8,403)	(6,485)
	<b>6,778</b>	<b>9,096</b>
<b>Total property, plant and equipment</b>	<b>7,977</b>	<b>10,453</b>

**Property, plant and equipment accounting policy**

**Leasehold improvements**

Leasehold improvements are carried at cost less any subsequent accumulated depreciation on leasehold improvements.

**Plant and equipment and right-of-use (ROU) assets**

Plant and equipment and right-of-use assets are measured at cost less accumulated depreciation and any impairment in value. The cost of ROU assets correspond to the amount recognised for the lease liability on initial recognition together with any lease payments made at or before the commencement date, net of any lease incentives received and initial direct costs.

**Impairment of property, plant and equipment and right-of-use assets**

The carrying values of property, plant and equipment and right-of-use assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. For an asset that does not generate largely independent cash flows, the recoverable amount is determined for the cash-generating unit to which the asset belongs.

**Derecognition of property, plant and equipment and right of use assets**

An item of property, plant and equipment or right-of-use asset is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the Consolidated Income Statement in the year the item is derecognised.

## 5.2 Intangible assets and goodwill

	Goodwill \$ '000	Software \$ '000	Total \$ '000
<b>Year ended 30 June 2023</b>			
At 1 July 2022, net of accumulated amortisation	65,152	13,693	78,845
Additions	-	2,943	2,943
Transfer out from derecognition of SAAS capitalised costs	-	-	-
Amortisation	-	(3,866)	(3,866)
<b>At 30 June 2023, net of accumulated amortisation</b>	<b>65,152</b>	<b>12,770</b>	<b>77,922</b>
<b>At 30 June 2023</b>			
Cost (gross carrying amount less impairment)	65,152	40,293	105,445
Accumulated amortisation	-	(27,523)	(27,523)
<b>Net carrying amount</b>	<b>65,152</b>	<b>12,770</b>	<b>77,922</b>
<b>Year ended 30 June 2022</b>			
At 1 July 2021, net of accumulated amortisation	65,152	18,326	83,478
Additions	-	4,343	4,343
Transfer out from derecognition of SAAS capitalised costs	-	(3,351)	(3,351)
Amortisation	-	(5,625)	(5,625)
<b>At 30 June 2022, net of accumulated amortisation</b>	<b>65,152</b>	<b>13,693</b>	<b>78,845</b>
<b>At 30 June 2022</b>			
Cost (gross carrying amount less impairment)	65,152	40,293	105,445
Accumulated amortisation	-	(26,600)	(26,600)
<b>Net carrying amount</b>	<b>65,152</b>	<b>13,693</b>	<b>78,845</b>

### Intangibles accounting policy

Intangible assets acquired separately are capitalised at cost and from a business combination are capitalised at fair value as at the date of acquisition. Following initial recognition, the cost model is applied to the class of intangible assets. The useful lives of these intangible assets are assessed to be either finite or infinite. Where amortisation is charged on assets with finite lives, this expense is taken to the Consolidated Income Statement. Certain costs directly incurred in acquiring and developing software are capitalised and amortised over the estimated useful life.

#### Software as a Service arrangement

Any capitalised costs of configuring or customising a supplier's application software in a software as a service arrangement have been derecognised in the financials in line with the IFRS Interpretation Committee's (IFRIC) agenda decision in April 2021. The impact has been recognised in the Group's retained earnings.

Intangible assets are tested for impairment where an indicator of impairment exists and, in the case of indefinite life intangibles (limited to Goodwill), annually, either individually or at the cash-generating unit level. Useful lives are also examined on an annual basis and adjustments, where applicable, are made on a prospective basis.

Goodwill is treated as an indefinite life intangible, software and other intangibles are finite life intangibles. Refer to note 2.4 Expenses for the useful life of tangible and intangible assets.

## 5.2 Intangible assets and goodwill (continued)

### Impairment testing of Goodwill

For the purpose of impairment testing, goodwill has been allocated to the Group's two cash-generating units (CGU's) the Banking Business and the Wealth Management Business. These CGU's represent the lowest level within the Group at which the goodwill is monitored for internal management purposes. The aggregate carrying amounts of goodwill allocated to each CGU for the purpose of impairment testing is as follows:

	30 June 2023	30 June 2022
	\$ '000	\$ '000
Banking Business	40,189	40,189
Wealth Management Business	24,963	24,963
<b>Total goodwill</b>	<b>65,152</b>	<b>65,152</b>

The Group's assessment of goodwill value-in-use exceeds the carrying value allocated to the CGU's and included in the financial statements.

The recoverable amounts for each CGU's value-in-use was determined using cash flow projections from Board approved financial budgets for the year ending 30 June 2024. Growth rates have been applied from year two through to year ten. Cash flows are projected by undertaking detailed calculations for each income and expense category over a three year period and are then extrapolated off the 3rd year, which is the lowest point of growth. An exit value is calculated at the end of 10 years, based on an implied terminal value earnings multiple of 10.5 and 12.7 for the Banking Business and the Wealth Management Business respectively, and a long-term growth rate not exceeding industry. A post-tax discount rate of 10.9% (15.6% pre-tax) and 9.9% (14.1% pre tax) was used for the Banking Business and the Wealth Management Business respectively. Certain income categories are modelled by projecting growth in relevant portfolio balances and the resulting income derived therefrom. Other non-portfolio related income streams and expense categories are modelled by projecting real rates of growth (above inflation) for each category. Terminal value is determined at year ten using the assumption that the CGU achieves no real growth above inflation into perpetuity. The growth rates applied do not exceed the long-term average growth rate for the business which the CGU operates. The discount rate used of 10.9% reflects the Group's post-tax nominal weighted average cost of capital, which has been reviewed by externally engaged advisers and approved by the Board. Average inflation is projected to be 5.6%. The method for determining value-in-use is consistent with that adopted in the comparative period.

The key assumptions adopted in assessing Banking's value-in-use are the rate of growth in the balance of the housing loan portfolio and the outlook for net interest margin (NIM). Taking into account management's past experiences and external evidence, the assumptions that have been adopted for both of these components are considered to be reasonable. Management expects that any reasonably possible change to assumptions used in Management's assessment will not result in impairment.

The key assumption adopted in assessing Wealth Management's value-in-use is the rate of growth in income derived from management fee (MF) income. MF income is derived from its activities as the responsible entity for various Managed Investment Schemes (MIS). MF income derived is directly related to the portfolio balances of the MIS. Other sources of income for the Wealth Management Business are its Trustee Services divisions. Taking into account Management's past experiences and external evidence, the assumptions adopted are considered reasonable. Management's assessment of Wealth Management's value-in-use exceeds its carrying value. Any reasonably possible change to assumptions used in Management's assessment will not result in impairment.

## 5.2 Intangible assets and goodwill (continued)

### Goodwill accounting policy

Goodwill on the acquisition of businesses is carried at cost as established at the date of the acquisition of the business less accumulated impairment losses, if any.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash generating units (or groups of CGU's) that is expected to benefit from the synergies of the combination.

A CGU to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the CGU is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the CGU and then to the other assets of the unit pro rata based on the carrying amount of each asset in the CGU. Any impairment loss for goodwill is recognised directly in profit or loss. An impairment loss recognised for goodwill is not reversed in subsequent periods. On disposal of the relevant CGU, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

### Impairment of subsidiaries accounting policy

Investments in subsidiaries are tested annually for impairment or more frequently if events or changes in circumstances indicate that the carrying value may not be recoverable. An impairment loss is recognised for the amount by which the investment's carrying amount exceeds its recoverable amount (which is the higher of fair value less costs to sell and value in use). At each balance sheet date, the investments in subsidiaries that have been impaired are reviewed for possible reversal of the impairment.

## 5.3 Employee benefits provisions

### Balances

	30 June 2023 \$ '000	30 June 2022 \$ '000
Provision for annual leave	2,198	2,319
Provision for long service leave	3,147	3,266
<b>Total employee benefits provisions</b>	<b>5,345</b>	<b>5,585</b>
Due to be settled within 12 months	4,193	4,129
Due to be settled in more than 12 months	1,152	1,456
<b>Total employee benefits provisions</b>	<b>5,345</b>	<b>5,585</b>

### Employee benefits accounting policy

Liabilities for salaries, wages and annual leave are recognised in respect of employees' service up to the reporting date. Where settlement is expected to occur within twelve months of the reporting date, the liabilities are measured at their nominal amounts based on the remuneration rates which are expected to be paid when the liability is settled. Where settlement is expected to occur later than twelve months from reporting date, the liabilities are measured at the present value of payments which are expected to be paid when the liability is settled.

A liability for long service leave is recognised and measured at the present value of expected future payments to be made in respect of services provided up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service.

Contributions are made by the Group to employee superannuation funds and are charged as expenses when incurred.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

**5.4 Share capital**

	30 June 2023 \$ '000	30 June 2022 \$ '000
Issued and paid up ordinary shares	225,274	211,167

**Movements in ordinary share capital**

	30 June 2023		30 Jun 2022	
	Number of shares	Amount \$ '000	Number of shares	Amount \$ '000
Opening balance	105,904,941	211,167	105,275,092	208,196
Shares issued pursuant to the:				
- Group employee share scheme	10,954	50	12,584	62
- Dividend reinvestment plan underwrite	2,587,858	10,058	-	-
- Dividend reinvestment plan	1,090,682	4,146	617,265	3,000
- Less: Share issue transaction costs, net of tax	-	(147)	-	(91)
<b>Closing balance</b>	<b>109,594,435</b>	<b>225,274</b>	<b>105,904,941</b>	<b>211,167</b>

**Terms and conditions**

Ordinary shares have the right to receive dividends as declared from time to time and, in the event of a winding up of the Company, to participate in the proceeds from the sale of all surplus assets in proportion to the number of shares and amounts paid up on the shares held. Ordinary shares entitle their holder to one vote per share, either in person or by proxy at meetings of the Company.

The Company does not have authorised capital or par value in respect of its issued shares.

The Group offers share based remuneration, refer to the Remuneration Report for further information regarding these arrangements.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

	30 June 2023 \$ '000	30 June 2022 \$ '000
<b>6.1 Income tax expense, current and deferred tax balances</b>		
<b>The major components of income tax expense /(benefit) are:</b>		
<b>Income tax expense</b>		
Current income tax charge	16,674	12,426
Adjustment in respect of current income tax of previous years	78	(34)
Adjustments in respect of deferred income tax of previous years		-
Adjustments in respect of equity / goodwill	289	(2,789)
Relating to origination and reversal of temporary differences	(358)	4,273
<b>Total income tax expense</b>	<b>16,683</b>	<b>13,876</b>
<b>A reconciliation between tax expense and accounting profit before income tax multiplied by the Group's applicable income tax rate is as follows:</b>		
<b>Income tax expense attributable to:</b>		
Accounting profit before income tax	55,185	45,902
The income tax expense comprises amounts set aside as:		
Provision attributable to the current year at the statutory rate of 30%, being:		
- Prima facie tax on accounting profit before tax	16,556	13,771
- Under / (over) provision in prior year	78	(34)
Expenditure not allowable for income tax purposes	49	139
Other	-	-
<b>Income tax expense reported in the consolidated income statement</b>	<b>16,683</b>	<b>13,876</b>
<b>Total income tax expense</b>	<b>16,683</b>	<b>13,876</b>
<b>Weighted average effective tax rates</b>	<b>30.2%</b>	<b>30.2%</b>

The accompanying notes form part of these financial statements.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

	30 June 2023	30 June 2022		
	\$ '000	\$ '000		
Income tax expense, current and deferred tax balances (continued)				
Deferred income tax relates to the following:				
Deferred tax assets				
Employee entitlements	1,604	1,676		
Provisions	267	243		
Doubtful debts	2,116	1,337		
Other	1,571	1,639		
Total deferred tax assets	5,558	4,895		
Current tax receivable	-	1,383		
Total tax assets	5,558	6,278		
Deferred tax liabilities				
Financial assets at fair value	59	61		
Property, plant and equipment	1,945	1,711		
Other	4,271	4,198		
Total deferred tax liabilities	6,275	5,970		
Current tax payable	2,509	-		
Total tax liabilities	8,784	5,970		
Movements in deferred tax balances				
	Deferred tax assets		Deferred tax liabilities	
	30 June 2023	30 June 2022	30 June 2023	30 June 2022
	\$' 000	\$' 000	\$' 000	\$' 000
Opening balance	4,895	5,900	5,970	2,802
Reclassification deferred tax	71	(130)	71	(130)
(Charged)/credited to income statement	545	(916)	476	468
Credited/(charged) to equity	47	41	(242)	2,830
Adjustments for deferred tax of prior years	-	-	-	-
Closing balance	5,558	4,895	6,275	5,970

The accompanying notes form part of these financial statements.

## Notes to the consolidated financial statements for the year ended 30 June 2023

## 6.1 Income tax expense, current and deferred tax balances (continued)

**Taxation accounting policy**

Income tax expense is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised directly in other comprehensive income, in which case it is recognised in the Consolidated Statement of Comprehensive Income. Income tax expense on the profit or loss of the period comprises current tax and deferred tax.

**Current tax payable**

Current tax payable is the expected tax payable on the taxable income for the financial year using tax rates that have been enacted, and any adjustment to tax payable in respect of previous years.

**Deferred tax**

Deferred income tax is provided on all temporary differences at reporting date. Temporary differences are calculated at each reporting date as the difference between the carrying amount of assets and liabilities for financial reporting purposes and their tax base.

Deferred income tax liabilities are recognised for all taxable temporary differences except:

- Where the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- When the taxable temporary differences associated with the investments in subsidiaries and the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry forward of unused tax assets and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax assets and unused tax losses can be utilised except:

- When the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affect neither the accounting profit nor the taxable profit and loss; and
- When the deductible temporary differences are associated with investments in subsidiaries, in which case a deferred tax asset is only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxable authority.

The Group undertakes transactions in the ordinary course of business where the income tax treatment requires the exercise of judgement. The Group estimates its tax liability based on its understanding of the tax law.

**6.1 Income tax expense, current and deferred tax balances (continued)**

**Taxation accounting policy (continued)**

**Tax consolidation**

The Group has elected to be taxed as a single entity under the tax consolidation regime. The head company is MyState Limited. The members of the Group have entered into a tax sharing agreement that provides for the allocation of income tax liabilities among the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement on the basis that the possibility of default is remote.

The Company and the controlled entities in the tax consolidated group continue to account for their own current and deferred tax amounts. The Company has applied the separate tax payer within group approach in determining the appropriate amount of current taxes and deferred taxes to allocate to members of the tax consolidated group.

In addition to its own current and deferred tax amounts, the Company also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group.

Any difference between the amounts assumed and amounts receivable or payable under the tax funding agreement are recognised as a contribution to (or distribution from) wholly-owned tax consolidated entities.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

**7.1 Parent entity information**

The accounting policies of the parent entity, which have been applied in determining the financial information shown below, are the same as those applied in the consolidated financial statements. Refer to note 1 and policy notes within the financial statements for a summary of the significant accounting policies relating to the Group.

	30 June 2023	30 June 2022
<b>Statement of Financial Position</b>	<b>\$ '000</b>	<b>\$ '000</b>
<b>Assets</b>		
Cash and liquid assets	4,903	3,963
Other receivables	833	1,131
Related party receivables	50,000	50,000
Investments in subsidiaries	340,469	324,392
Current and deferred tax assets	1,024	1,200
<b>Total assets</b>	<b>397,229</b>	<b>380,686</b>
<b>Liabilities</b>		
Other liabilities	457	820
Other borrowings	50,000	50,000
Related party payables	4,188	5,392
Tax liabilities	2,557	(1,467)
Employee benefits provisions	373	439
<b>Total liabilities</b>	<b>57,575</b>	<b>55,184</b>
<b>Net assets</b>	<b>339,654</b>	<b>325,502</b>
<b>Equity</b>		
Share capital	331,203	317,095
Retained earnings	7,139	7,182
Reserves	1,312	1,025
<b>Total equity</b>	<b>339,654</b>	<b>325,302</b>
<b>Financial performance</b>		
<b>Profit after income tax for the year</b>	<b>24,637</b>	<b>26,813</b>
<b>Other comprehensive income</b>	<b>-</b>	<b>-</b>
<b>Total comprehensive income</b>	<b>24,637</b>	<b>26,813</b>

The parent entity has not entered into any guarantees and does not have any contingent liabilities as at 30 June 2023 (30 June 2022: nil).

Transactions between the Company and the consolidated entities principally arise from the provision of management and governance services. All transactions with subsidiaries are in accordance with regulatory requirements, the majority of which are on commercial terms. All transactions undertaken during the financial year with the consolidated entities are eliminated in the Consolidated Financial Statements. Amounts due from and due to entities are presented separately in the Statement of Financial Position of the Company except where offsetting reflects the substance of the transaction or event.

## 7.2 Controlled entities and principles of consolidation

Details of the Group's material subsidiaries at the end of the reporting period are as follows.

Significant subsidiaries	Principal activities	Country of Incorporation	Ownership Interest
MyState Bank Limited	Banking	Australia	100%
TPT Wealth Limited	Wealth Management	Australia	100%
Connect Asset Management Pty Ltd	Manager of Securitisation Vehicles	Australia	100%

### Basis of consolidation accounting policy

The consolidated financial statements incorporate the financial statements of the Company and entities (including structured entities) controlled by the Company and its subsidiaries. Control is achieved when the Company:

- Has power over the investee;
- Is exposed, or has rights, to variable returns from its involvement with the investee; and
- Has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of these three elements of control.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- The size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- Potential voting rights held by the Company, other vote holders or other parties;
- Rights arising from other contractual arrangements; and
- Any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the Consolidated Income Statement and Other Comprehensive Income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Profit or loss and each component of Other Comprehensive Income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

### 7.3 Related party disclosures

The ultimate parent entity and controlling entity is MyState Limited. Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Group and other related parties are disclosed in the following paragraphs.

#### Managed Investment Schemes

Within the Group, TPT Wealth Limited (TPT) is a Responsible Entity for Managed Investment Schemes (Funds) and, accordingly, has significant influence over their activities. TPT receives management fees from these Funds. TPT also pays expenses of the Funds for which it is reimbursed. TPT and the Company have also invested in these Funds and receive distributions on these investments. These investments are made on the same terms and conditions that apply to all investors in these Funds. Details of these transactions and balances are as follows:

	Consolidated		TPT	
	30 June 2023	30 June 2022	30 June 2023	30 June 2022
	\$ '000	\$ '000	\$ '000	\$ '000
Management fees received	8,799	9,078	8,799	9,078
Balance of investment held at year end	2,605	2,532	2,605	2,532
Distributions received from managed funds	74	23	74	22

The Funds have:

- Accepted money on deposit from Directors and Executives or entities associated with Directors and Executives at prevailing Fund rates and conditions;
- Loaned money to MyState Bank, in the form of term deposits and negotiable certificates of deposit, totalling \$2.61M (2022: \$2.58M); and
- Invested in the ConQuest Trusts Residential Mortgage Backed Securities Program in the form of Class A and B notes totalling \$32.50M (2022: \$31.29M).

These deposits are made on the same terms and conditions that apply to all similar transactions.

#### Key Management Personnel

##### (i) Loans to directors

During 2023, secured loans advanced to the Managing Director and Chief Executive Officer were nil. At 30 June 2023, the balance outstanding was nil (2022: \$0.97m).

##### (ii) Individual Directors and Executive compensation disclosures

Information regarding individual Directors, Executive compensation, and equity instruments disclosures, as required by the Corporations Regulation 2M.2.03, is provided in the Remuneration Report section of the Directors' report. Disclosure of the compensation and other transactions with key management personnel (KMP) is required pursuant to the requirements of Australian Accounting Standard AASB 124 *Related Party Disclosures*. The KMP of the Group is comprised of the Non Executive Directors, Managing Director and Chief Executive Officer and certain Executives.

	30 June 2023	30 June 2022
	\$ '000	\$ '000
<b>Key management personnel compensation</b>		
The key management personnel compensation comprised:		
Short-term employee benefits	3,963	3,888
Post employment benefits	330	323
Share-Based payment (i)	-	208
Termination benefits	268	-

(i) These amounts are estimates of compensation and include a portion that will only vest to the Managing Director or Executive when certain performance criteria are met or a 'Capital Event' occurs. The fair value of shares is calculated at the date of grant and is allocated to each reporting period over the period from grant date to vesting date. The value disclosed is the portion of the fair value of the shares allocated to this reporting period.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

**8.1 Contingent liabilities and expenditure commitments**

MyState Bank Limited has provided guarantees to third-parties in order to secure the obligations of customers. The maximum exposures to these guarantees are disclosed below. The range of situations in which these guarantees are given include:

- Local Government Authorities, to secure the obligations of property and sub-divisional developers to complete infrastructure developments;
- Local Government Authorities, Schools and other building owners, to secure the obligations of building contractors to complete building works;
- Landlords, to secure the obligations of tenants to pay rent; and
- CUSCAL, to secure payroll and direct debit payments processed by CUSCAL on behalf of customers.

	30 June 2023 \$ '000	2022 \$ '000
<b>Customer commitments</b>		
Loans approved but not advanced to borrowers	91,849	207,176
Undrawn continuing lines of credit	53,591	58,269
Performance guarantees	2,472	2,919
<b>Total customer commitments</b>	<b>147,912</b>	<b>268,364</b>

Guarantees are issued in accordance with approved Board policy. Those guarantees over \$10,000 are required to be secured. In the event that a payment is made under a guarantee, the customer's obligation to MyState Bank Limited is crystallised in the form of an overdraft or loan.

**Estate Administration**

TPT Wealth Limited acts as executor and trustee for a significant number of trusts and estates. In this capacity, this company has incurred liabilities for which it has a right of indemnity out of the assets of those trusts and estates. Accordingly, these liabilities are not reflected in the financial statements.

Other contracted commitments for expenditure on plant and equipment as at the reporting date are for only minimal amounts.

**MyState Limited**

**Notes to the consolidated financial statements for the year ended 30 June 2023**

	30 June 2023 \$ '000	2022 \$ '000
<b>8.2 Remuneration of auditors</b>		
During the financial year, the following fees which are shown exclusive of GST claimed were paid or payable for services provided by the auditor of the Group, Wise Lord & Ferguson:		
<b>Audit services</b>		
Audit of the financial statements of the consolidated entities	448	418
<b>Total remuneration for audit services</b>	<b>448</b>	<b>418</b>
<b>Audit related services</b>		
Assurance related services	60	51
Audit of loans and other services to the securitisation program	4	4
<b>Total remuneration for audit related services</b>	<b>64</b>	<b>55</b>
<b>Other non-external audit related services</b>		
Other services	49	51
<b>Total remuneration for non-audit related services</b>	<b>49</b>	<b>51</b>
<b>Total remuneration for services provided</b>	<b>561</b>	<b>524</b>

**8.3 Events subsequent to balance date**

There are no matters or circumstances that have arisen since the end of the year which significantly affected or may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial periods.

**8.4 Other significant accounting policies, new accounting standards and disclosures**

The principal accounting policies, which are consistent with those applied in the comparative period unless otherwise stated, that have been adopted in the preparation of the financial report are set out in this section and the preceding sections.

**(i) Other assets**

Other assets comprise accounts receivable, accrued income and prepayments. Accounts receivable are initially recorded at the fair value of the amounts to be received and are subsequently measured at amortised cost using the effective interest rate method, less any provision for impairment loss.

**(ii) Other liabilities**

Other liabilities comprise accounts payable and accrued expenses and represent liabilities for goods and services received by the Group that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within 30 days of the recognition of the liability.

**8.4 Other significant accounting policies, new accounting standards and disclosures (continued)**

**(iii) New and revised accounting standards**

The Group has adopted the following new standards and amendments to standards:

- AASB 2021-2 *Amendments to Australian Accounting Standards – Disclosure of Accounting Policies and Definition of Accounting Estimates.*
- AASB 2021-5 *Amendments to Australian Accounting Standards – Deferred Tax related to Assets and Liabilities arising from a Single Transaction.*

Adoption of these amendments has not resulted in any significant changes in how the Group currently applies accounting standards.

The following accounting standards will become effective in future financial years:

- AASB 2020-1 *Amendments to Australian Accounting Standards – Classification of Liabilities as Current or Non-current* (effective 1 January 2024).

Adoption of these amendments is not expected to result in any significant changes to how the Group applies accounting standards in future financial years.

**MyState Limited**  
**Directors Declaration for the year ended 30 June 2023**

In accordance with a resolution of the Directors of MyState Limited, we state that:

1. In the opinion of the Directors:

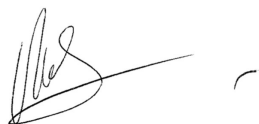
- (a) The financial statements and notes of the Group set out on pages 27 to 74 are in accordance with the *Corporations Act 2001*, including:
  - (i) Giving a true and fair view of the Group's financial position as at 30 June 2023 and of its performance for the year ended on that date; and
  - (ii) Complying with Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
- (b) There are reasonable grounds to believe that MyState Limited will be able to pay its debts as and when they become due and payable.

2. The Directors have been given the declarations required by Section 295A of the *Corporations Act 2001* by the Chief Executive Officer and Chief Financial Officer for the financial year ended 30 June 2023.

3. The financial statements and notes also comply with International Financial Reporting Standards as disclosed in note 1.2.

This declaration is made in accordance with a resolution of the Directors.

On behalf of the Board



Vaughn Richtor  
**Chairman**



Brett Morgan  
**Managing Director and Chief Executive Officer**

Hobart  
Dated 18 August 2023.

## Independent Auditor's Report to the Shareholders of MyState Limited

### Opinion

We have audited the financial report of MyState Limited (the Company) and its subsidiaries (collectively the Group), which comprises the consolidated statement of financial position as at 30 June 2023, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the consolidated financial position of the Group as at 30 June 2023 and of its consolidated financial performance for the year then ended on that date; and
- (ii) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements.

The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying Financial Report.

## 1. Operation of IT Systems and Controls

Key audit matter	How our audit addressed the matter
<p>This is a key audit matter because a significant part of the Group's financial reporting process is heavily reliant on IT systems with automated processes and controls for the capture, processing, storage, and extraction of information.</p> <p>There has been continued change to the Group's IT landscape in the 2023 financial year and it has been essential to ensure appropriate user access and change management protocols exist and are being observed. These protocols are important because they ensure that access and changes to IT systems and related data are made and authorised in an appropriate manner.</p> <p>These key controls mitigate potential fraud or error because of change to an application or underlying data. MyState has outsourced arrangements in place for a number of key IT processes.</p>	<p>We focus our audit on those IT systems and controls that are significant to the Group's financial reporting process.</p> <p>We assessed and tested the design and operating effectiveness of the Group's IT controls, including those over user access and change management as well as data reliability and integrity.</p> <p>This involved assessing:</p> <ul style="list-style-type: none"> <li>• Technology control environment and governance;</li> <li>• Change management processes for software applications;</li> <li>• Access controls designed to enforce segregation of duties;</li> <li>• System development, reviewing the appropriateness of management's testing and implementation controls;</li> <li>• We carried out direct tests of the operation of key programs to establish the accuracy of calculations, the correct generation of reports, and to assess the correct operation of automated controls and technology-dependent manual controls; and</li> <li>• Third party reports on IT systems and controls.</li> </ul> <p>For outsourced providers, we obtain assurance from third party auditors on the design and operating effectiveness of controls.</p>

## 2. Recognition and Measurement – Goodwill

*Refer to Note 5.3 'Goodwill'*

Key audit matter	How our audit addressed the matter
<p>There is also a high level of judgement required in the Group's annual testing of impairment of goodwill with significant forward-looking assumptions used in the valuation models.</p> <p>Details on the methodology and assumptions used in the impairment assessment if goodwill are included in Note 5.3 – Intangible assets and goodwill.</p>	<p>To address the risk of material misstatement and obtain sufficient audit evidence, we performed the following procedures over goodwill:</p> <ul style="list-style-type: none"> <li>• Assessed whether the models used in the impairment testing of goodwill met the requirements of Australian Accounting Standards;</li> <li>• Assessed the appropriateness of the Cash Generating Units (CGU) identified to which goodwill has been allocated;</li> <li>• Agreed the forecast cash flows to the most recent forecasts approved by management or the Board, considered the reasonableness of these forecasts based on the current economic environment, and assessed the accuracy of the</li> </ul>

Key audit matter	How our audit addressed the matter
	<p>Group's previous forecasts by performing a comparison of historical forecasts to actual results;</p> <ul style="list-style-type: none"> <li>Assess the key assumptions used in the impairment assessment with reference to market rates and historical performance;</li> <li>Test the mathematical accuracy of the impairment models;</li> <li>Assessed the adequacy of the disclosures associated with the impairment assessment of goodwill within the financial report.</li> </ul>

### 3. Provision for Impairment on Loans and Advances

Refer to Note 4.3 'Loans and advances'

Key audit matters	How our audit addressed the matter
<p>The provision for impairment on loans and advances is a key audit matter because of the Group's significant balance of loans and advances, the significant growth in loan balances during the 2023 financial year, and the significant judgement inherent in the provisioning model. The provisioning model is determined in accordance with the requirements of AASB 9 <i>Financial Instruments</i>.</p> <p>Provision for impairment of loans and advances that exceed specific thresholds are individually assessed by management with reference to future cash repayments and proceeds from the realisation of security.</p> <p>Other loans that do not have an individually assessed provision are assessed on a portfolio basis with loans with similar risk characteristics.</p> <p>Key areas of judgement included:</p> <ul style="list-style-type: none"> <li>The design of the expected credit loss model used;</li> <li>Assumptions used in the expected credit loss model (for exposures assessed on an individual or collective basis) such as the financial condition of the counterparty, expected future cash flows, and forward-looking macroeconomic factors (e.g. GDP growth, unemployment rates, central bank interest rates);</li> <li>The incorporation of forward-looking information to reflect current or future external factors, specifically judgments related to current economic uncertainty, both in the multiple forward-looking scenarios and the probability</li> </ul>	<p>To address the risk of material misstatement and obtain sufficient audit evidence, we performed the following procedures over the provisions for impairment on loans and advances:</p> <ul style="list-style-type: none"> <li>Assessed the governance oversight;</li> <li>Reviewed and tested the calculation of the expected credit loss model, including the specific provision, collective provision for impairment and management overlays;</li> <li>Considered the assumptions within the management overlays;</li> <li>Ensured the methodology for write off of debt was consistent with prior periods;</li> <li>Tested the accuracy of the data used to calculate the provision;</li> <li>Reviewed a sample of current arrears balances and reviewed follow up procedures, including whether specific financial assets in arrears had been appropriately provided for; and</li> <li>Reviewed management assessments of provision for loans that exceed specific thresholds.</li> </ul> <p>We also assessed the on-going impact of regulatory changes on the provision for impairment on loans and advances, specifically the impact of Prudential Standard APS 220 Credit Risk Management.</p> <p>We considered the impact of the growth in loan balances on credit risk and tested the internal control environment that supports lending.</p>

Key audit matters	How our audit addressed the matter
<p>weighting determined for each of these scenarios</p> <ul style="list-style-type: none"> <li>• The design of the management overlays applied in response to significant economic events; and</li> <li>• The stress test modelling undertaken to verify provisioning levels.</li> </ul>	

## Other Information

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2023, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

## Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a

material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all the relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial report of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **Report on the Remuneration Report**

### **Opinion on the Remuneration Report**

We have audited the Remuneration Report included in pages 8 to 26 of the Directors' report for the year ended 30 June 2023.

In our opinion, the Remuneration Report of MyState Limited, for the year ended 30 June 2023 complies with section 300A of the *Corporations Act 2001*.

## Responsibilities

The Directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.



WISE LORD & FERGUSON



NICK CARTER

Partner

Date: 18 August 2023