

**MARKET ANNOUNCEMENT**

<b>Date:</b>	15 November 2023
<b>To:</b>	Australian Securities Exchange
<b>Subject:</b>	<b>2023 AGM presentations</b>

Attached are the presentations to be delivered by the Chairman, Paul Reynolds and the CEO, Stuart Irving at Computershare's AGM to be held at 10am on Wednesday, 15 November 2023.

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This announcement was authorised for release to the ASX by the Group CEO.

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Wednesday 15 November

# ANNUAL GENERAL MEETING





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# Chairman's address


**Paul Reynolds**  
Chairman




# FY23 Results

Record results, Management EPS +89% versus pcp


## Management Revenue

 **\$3.3bn**  
Up 27.2%


## Management EPS

 **109.7 cps**  
Up 89.3%


## Margin Income (MI)

 **\$792.1m**  
Up 323.4%

## Return on Invested Capital (ROIC)

 **22.7%**  
Up 1,050bps

## Management EBIT ex. MI

 **\$258.4m**  
Down 24.9%

## Final dividend per share (AUD)

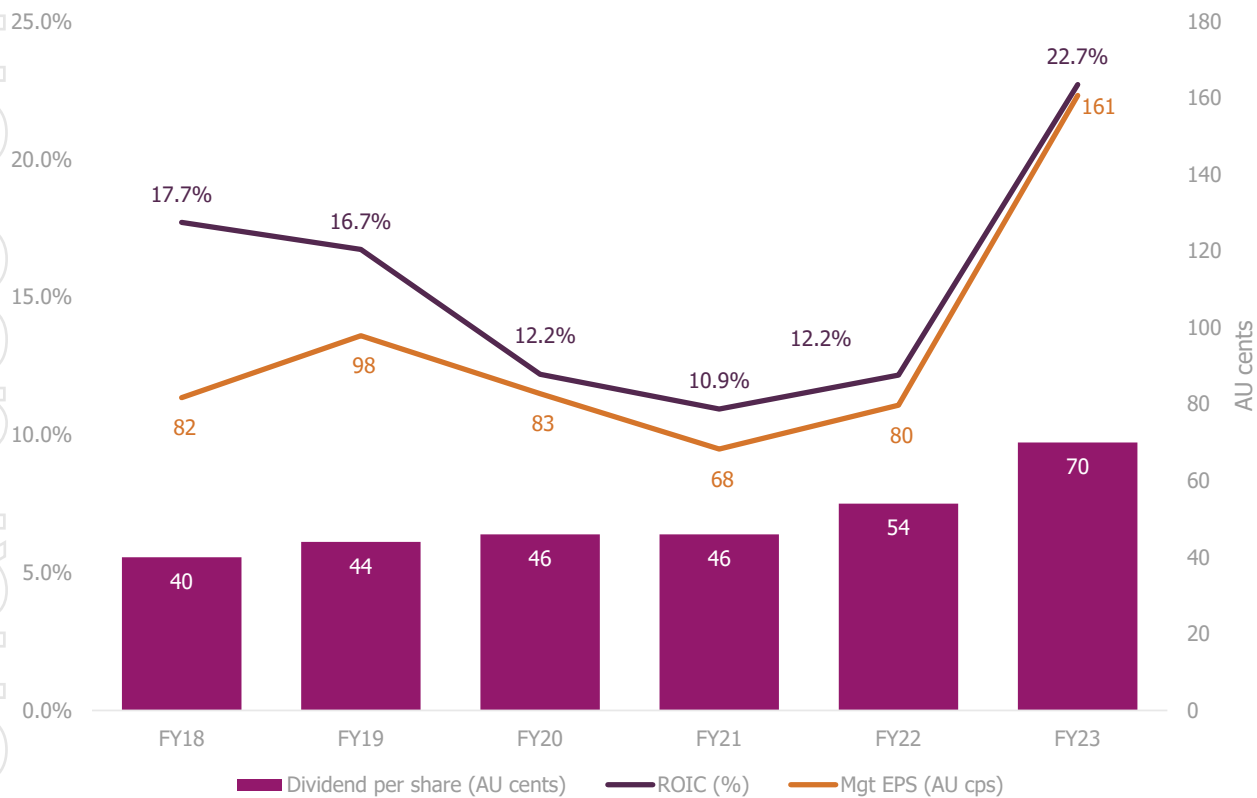
 **40 cps<sup>1</sup>**  
Up 33%<sup>2</sup>

Notes: All figures in this presentation are presented in USD millions and in constant currency, unless otherwise stated.

<sup>1</sup> Unfranked; Total dividend per share for FY23 is AUD 70 cps (FY22 AUD 54 cps); <sup>2</sup> Compared to FY22 final dividend per share of AUD 30.0 cents per share (cps).

# Long term shareholder returns

## Financial Performance AUD









Numbers at actual fx rates.

### Since FY18...

- Management EPS CAGR 14.4%
- Average ROIC 15.4%, new peak of 22.7% in FY23
- Dividend Per Share CAGR 11.8%
- AU\$1.6bn distributions paid
- AU\$82.6m spent on buybacks; recently announced AUD buyback underway

# Working towards our ESG goals

Doing the right thing by shareholders, customers, employees and communities

<p><b>Environment</b></p> 		<p>Carbon footprint for FY23: 110,521 t CO2 down by ~2% against baseline year*</p>	<p>Created our first five-year decarbonisation action plan (to reduce our Scope 3 emissions by 17.5%) on our path to Net Zero by 2042</p>	<p>Continued to identify further opportunities to help our clients with their digital opportunities, to support their own carbon reduction goals</p>
<p><b>Social</b></p> 		<p><b>People</b></p> <p>Increased our Employee Engagement Index score to 71% (+7% vs. 2022)</p> <p>Increased our D&amp;I employee score to 82% (+3% vs. 2022)</p>	<p><b>Diversity and inclusion</b></p> <p>40/40/20 gender targets</p> <p>Board: 43% female (+ 5% vs. 2022) CEO Direct Reports: 24% female (no change) Company executive: 31% female (no change)</p>	<p><b>Community</b></p> <p>Donated AU\$651,598 to community projects in FY23</p> <p>Supported 12 community organisations in 11 countries</p>
<p><b>Governance</b></p> 		<p>Published second annual ESG Report and first ESG Policy</p>	<p>Released our first supplier Code of Conduct and published our third Modern Slavery Statement</p>	<p>ESG strategy approved by the Computershare Board</p>

5 \* Our baseline year is CY20 for Scopes 1 and 2 and CY21 for Scope 3. FY23 includes full year of CCT impact.





ANNUAL GENERAL MEETING

## CEO's address

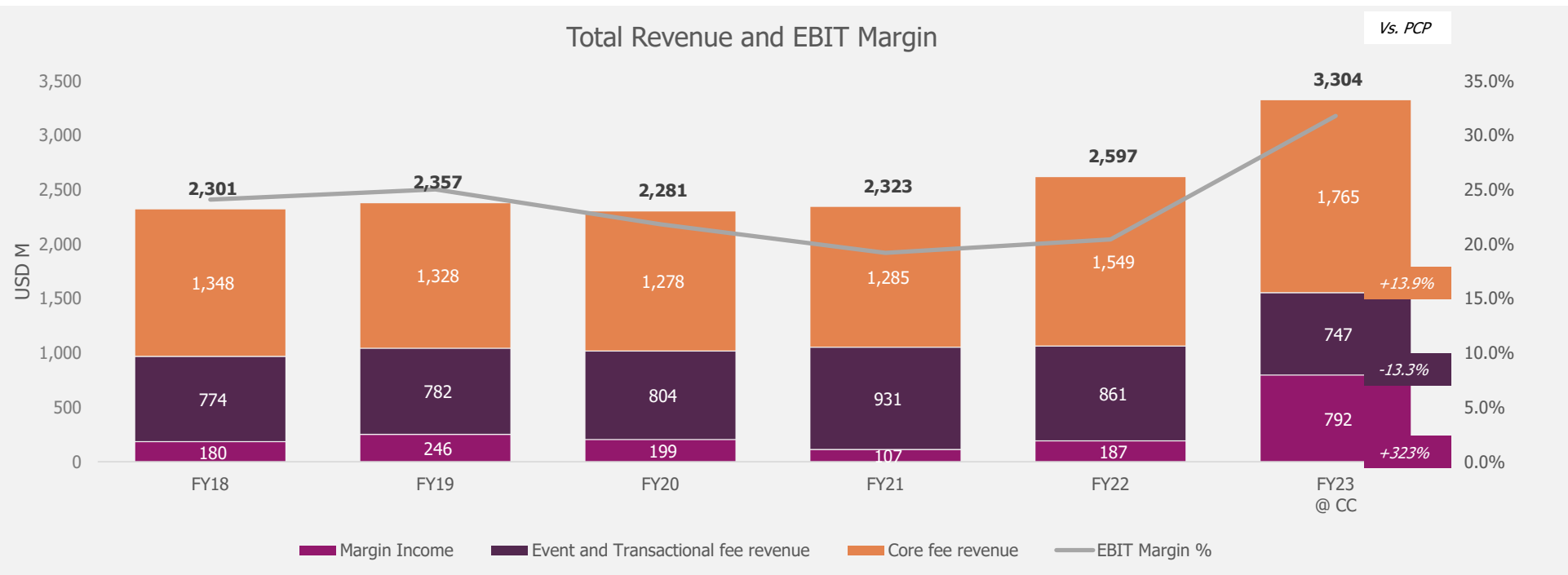
**Stuart Irving**

Chief Executive Officer and President



# Computershare's integrated business model

Portfolio of recurring core fees, cyclical and transaction based revenues and margin income provides strong earnings growth



## Revenue definitions

- > Event based businesses include Corporate Actions, Stakeholder Relationship Management, Bankruptcy and Class Actions
- > Transactional revenue fees are inclusive of Registry Maintenance (holder/broker paid), Plans transactional fees, US Mortgage Servicing (servicing related fees and other fees).
- > Core fee revenues are inclusive of Register Maintenance (Issuer paid), Governance Services, UK and US Mortgage Servicing (base servicing), Plans & Vouchers (excluding Plans transactional), Corporate Trust including CCT, CCS & Utilities and Corporate and Technology Revenue. FY18 and FY19 includes Karyy; FY22 includes 8 months of CCT, FY23 includes 10 months of Bankruptcy & Class Actions

Numbers translated at actual fx rates with the exception of FY23 which is translated at the FY22 YTD average fx rate.

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# Simplifying Computershare to high quality, global growth businesses

Execution underway

Core businesses			Managed	Outcomes																		
<b>Issuer Services</b> Register maintenance, corporate actions, stakeholder relationship management, corporate governance services	<b>Corporate Trust</b> Trust and agency services in connection with the administration of debt securities	<b>Employee Share Plans</b> Administration and related services for employee share and option plans	<b>Mortgage Services Claims Administration + Others</b> Mortgage administration and related services. Rental Deposit services. Class Action and Bankruptcy Claims administration. Digital design and print and mail services.	<table border="1"> <thead> <tr> <th>FY23 Group results</th> <th>Reported</th> <th>Proforma*</th> </tr> </thead> <tbody> <tr> <td>Revenue</td> <td>3,216</td> <td>2,716</td> </tr> <tr> <td>EBIT</td> <td>1,033</td> <td>1,016</td> </tr> <tr> <td>EBIT Margin %</td> <td>32.1%</td> <td>37.4%</td> </tr> <tr> <td>EBIT ex MI</td> <td>257</td> <td>318</td> </tr> <tr> <td>EBIT ex MI Margin %</td> <td>10.5%</td> <td>15.7%</td> </tr> </tbody> </table> <p>Translated at FY23 avg fx rates</p> <p>*Proforma results reflect the disposal of US Mortgage Services and Claims Administration businesses effective 30 June 2022.</p>	FY23 Group results	Reported	Proforma*	Revenue	3,216	2,716	EBIT	1,033	1,016	EBIT Margin %	32.1%	37.4%	EBIT ex MI	257	318	EBIT ex MI Margin %	10.5%	15.7%
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## Key statistics

**25,000+**  
Clients

**37.5m**  
Shareholder accounts

**171.5k**  
Entities under management

**\$5.3tn**  
Debt under administration

**\$218bn**  
Employee Share Plan Assets under administration

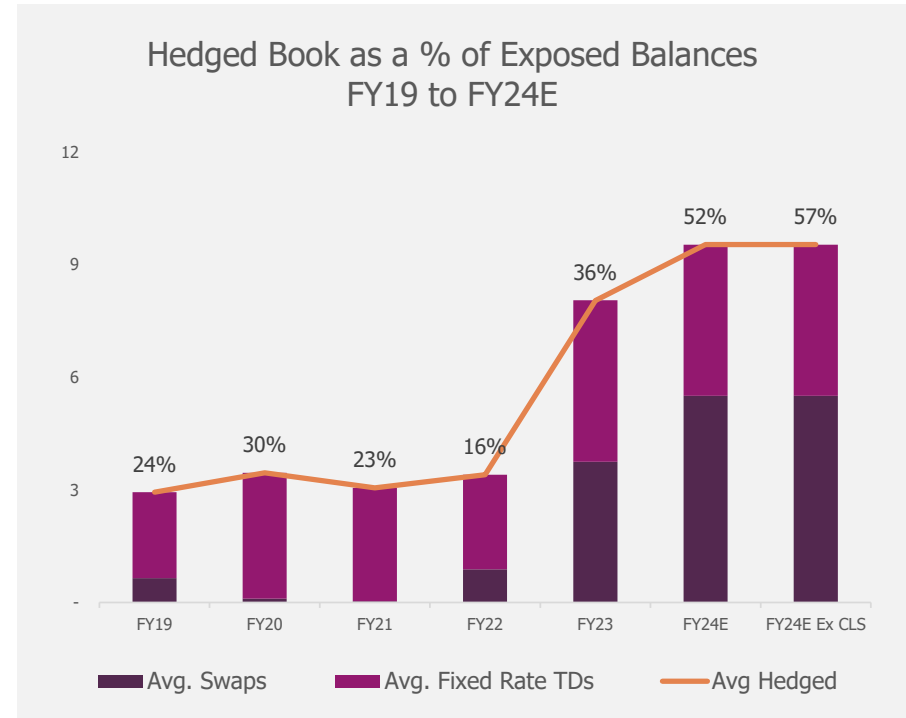
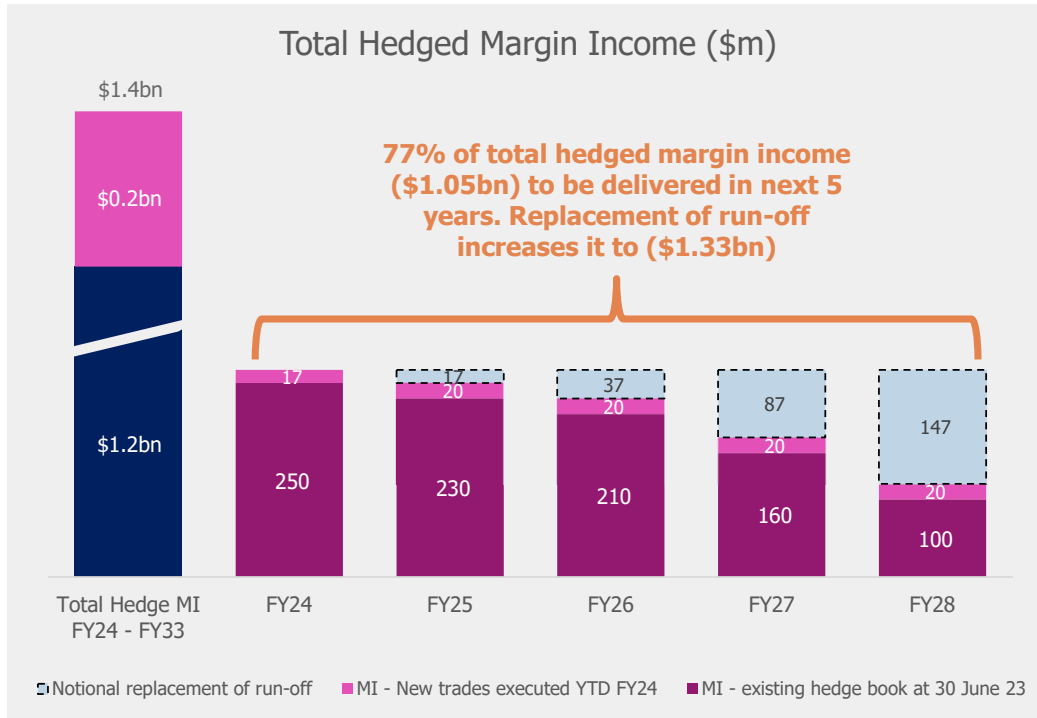
**\$78bn**  
Client balances under management

8 Note: Corporate Trust includes CCT and the Canadian Corporate Trust business.

# Improving the consistency of our earnings

\$1.4bn of total hedged margin income “locked in” through disciplined hedging programme – executing plan to reinvest maturing hedges

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- FY19 through FY23 translated at actual rates. FY24E and beyond are translated at the FY23 June average FX rate.
- Margin income impact represents the fixed leg on interest rate swaps plus fixed rate term deposits.
- Existing hedge book margin income is certain assuming total balances stay above hedge book levels, there are no counterparty failures, and CPU does not amend or cancel any hedges.
- Hedged Margin Income is provided for indicative purposes and forms part of margin income key assumptions.
- Notional replacement run off is for illustrative purposes only (scenario above assumes new trades executed at the same rates and no change to balances). Our strategy is to replace maturing trades with new hedges to ensure consistent levels of protection. Maturing trades will be booked at the prevailing market rates at the time of execution.

# FY24 year to date trading update

## Group performing in line with expectations

Better than we expected in August	In line with August's expectations	Behind August's expectations
<p>Employee share plans' transactional volumes continue to strengthen</p> <p>Corporate Action volumes and legacy client balances exceeding expectations</p> <p>CCT performance excluding Margin Income tracking favourably due to timing of cost saves and completion of TSA</p>	<p>Overall Group operating expenses in line with plan</p> <p>Q1 Margin Income outcome as anticipated. Overall \$840m MI guidance for FY24 affirmed</p> <p>US Mortgage Servicing earnings improvement. Sale process to Rithm tracking to plan for Q4 close</p>	<p>Although CCT overall balances c. \$1bn higher, MI is behind plan. New issuance of debt products that generate greatest MI cyclically lower, i.e. Mortgage Backed Securities</p> <p>US Mortgage Services balances impacted by lower prepayment levels</p>

# FY24 Outlook

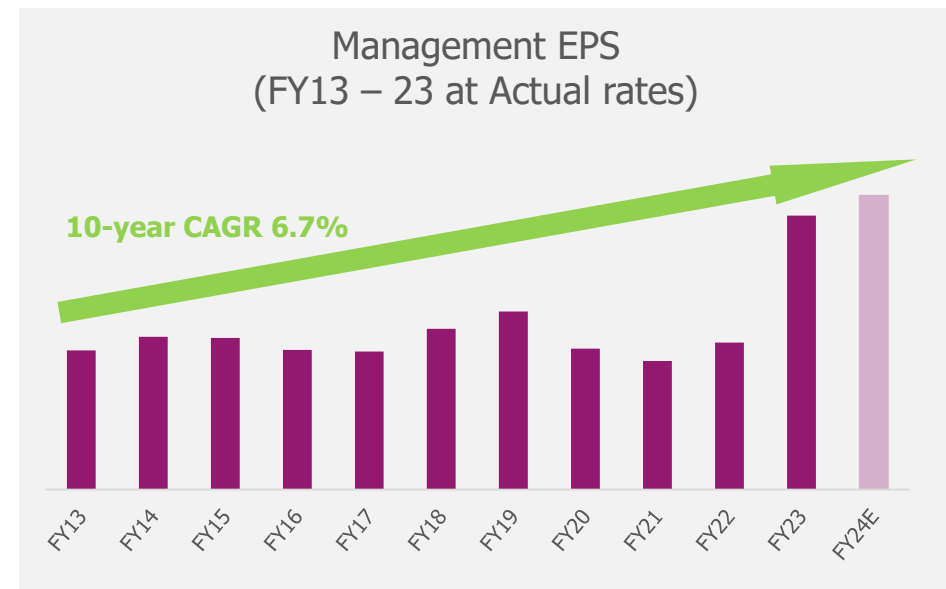
Guidance affirmed; Management EPS expected to be up around 7.5%

## Guidance

- > In constant currency, for FY24 we expect:
  - **Management EPS to be up around 7.5%, to around 116 cps<sup>1</sup>**

## Key assumptions and sensitivities

- > Margin Income revenue to be around \$840m. Sensitivity driven by quantum and mix of balances.
- > Equity markets in line with current market conditions.
- > Fee revenue sensitivity driven by level of Corporate Actions and other event based revenues, as well as Transaction Fee income across Registry, Employee Share Plans and Mortgage Services.
- > Full 12 months ownership of US Mortgage Services
- > Group tax rate to be between 26.0% - 28.0%
- > For constant currency comparisons, FY23 average exchange rates are used to translate the FY24 earnings to USD<sup>2</sup>
- > Weighted average number of shares (WANOS) unchanged at 603,729,336 – share buyback not included

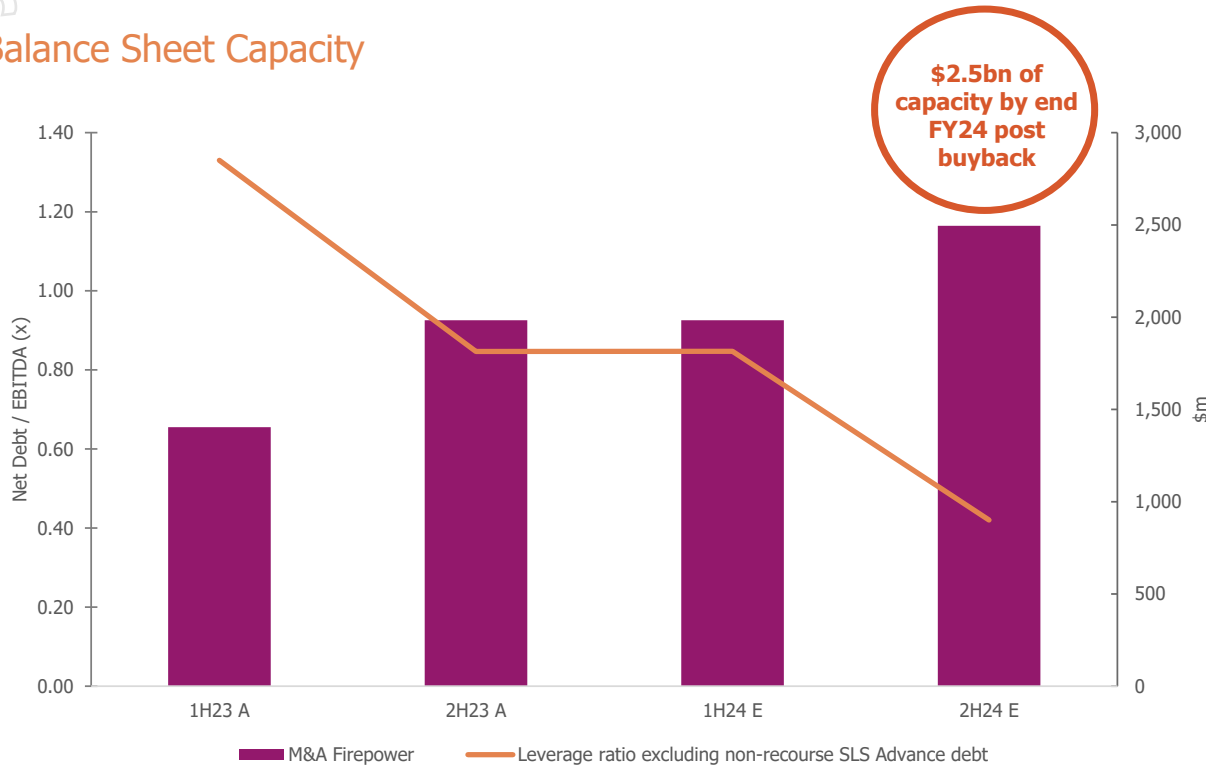


Notes: <sup>1</sup> For comparative purposes FY23 Management EPS is 108.01 cents per share in FY23 constant currency. <sup>2</sup> Refer to slide 57 of FY23 ASX Market presentation for constant currency conversion rates.

# Financial strength

Strong balance sheet facilitates growth investments and return to shareholders

## Balance Sheet Capacity



Scenario assumes 5% EBITDA growth in FY24 vs. pcp and includes impact of share buyback and sale of US Mortgage Services.

## Investment priorities

1. Strategic M&A in core businesses to add scale, enhance offer and build market share
2. Balanced returns to shareholders including dividends and buybacks
3. Investments in technology to drive operational efficiencies and improved customer experience

## Computershare's commitments

We will continue to invest in technology and strategic M&A to strengthen our core businesses

We will improve the quality and consistency of earnings by executing a prudent hedging programme through the cycle

We will maintain a strong financial position and balance growth investments with returns to shareholders



# Important notice

## Summary information

- › This announcement contains summary information about Computershare and its activities current as at the date of this announcement.
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