

# OR BITAL®

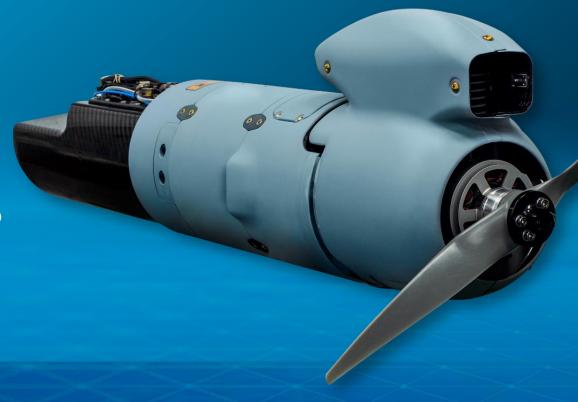
**Company Presentation** 

2023 Annual General Meeting

16 November 2023

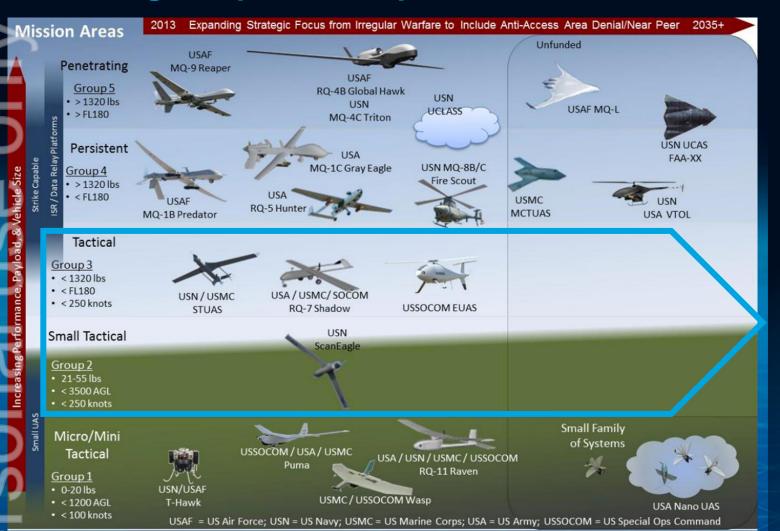


World leader in the design and manufacture of integrated engine systems for military drones\*



### The UAV landscape

Addressing multiple mission profiles





- The military UAV landscape consists of five groups:
  - Group 1: Micro & Mini (Tactical)
  - Group 2: Small Tactical
  - Group 3: Tactical
  - Group 4: Persistent
  - Group 5: Penetrating
- Groups are classified according to maximum gross take off weight, size, operating altitude and airspeed
- Orbital's current competitive advantage is focused within Group 2 & 3 Tactical UAVs

#### What is a tactical UAV?

Intelligence, Surveillance, Reconnaissance



## Tactical UAVs are used by global defence forces for intelligence, surveillance and reconnaissance (ISR) missions

- Field operated by military units
- \$600K \$6 million per system
- State-of-the-art electronic payloads (e.g. day/night cameras)
- Wingspan 3-7 metres
- Flies at up to 20,000 ft
- Endurance up to 24 hours











Launch & capture

**Vertical take-off & landing** 



### A global defence solution

Heavy fuel and UAVs



Heavy Fuels
(eg JP-5, JP-8, Jet-A1)
One fuel for defence
forces around the world.

SAFETY LOGISTICS ACCESS



#### Orbital's technical differentiator

Heavy fuel 2-stroke IP and know-how



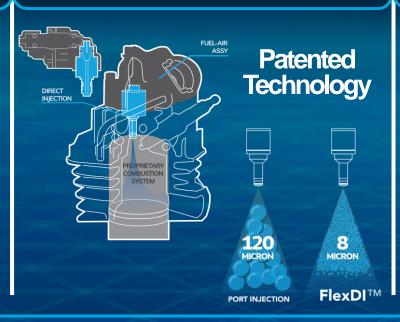
40 years developing innovative engine solutions

15years as a global leader in spark ignited heavy fuel propulsion

#### The Challenge

JP-5 & JP-8 (aka, 'heavy fuels') are the preferred fuel for defence across all equipment Heavy fuels offer safety & logistical benefits Preferred engines for tactical UAVs are 2-stroke & rotary Running heavy fuel in 2-stroke & rotary engines is highly unreliable

#### The Solution



#### The Benefits

Orbital UAV's heavy fuel propulsion systems provide the world's best performing UAV engines

	Orbital UAV	Others
Time between overhaul	500 hrs	~50 hrs
Cold start to launch	2 min	>20 min
x3 U.S. FAR33.49 endurance test	Yes	No

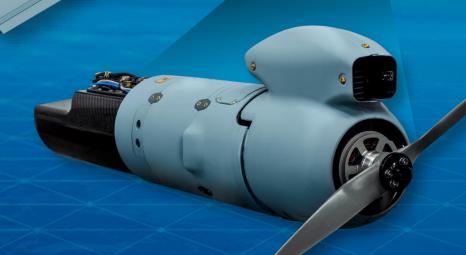
Up to 40% more fuel efficient

## Significant Orbital UAV engine benefits Industry leading performance

ORBITAL® UAV

Orbital UAV's heavy fuel solutions provide the world's best performing UAV engines

<u>N</u>	Orbital UAV	Others
Time between overhaul	500 hrs	~50 hrs
Cold start to launch	Instant	>20 min
x3 U.S. FAR33.49 endurance test	Yes	No



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## Orbital UAV export revenues

Sovereign capability and export revenue



# Exporting ~\$20m p.a<sup>1</sup>

To customers including:

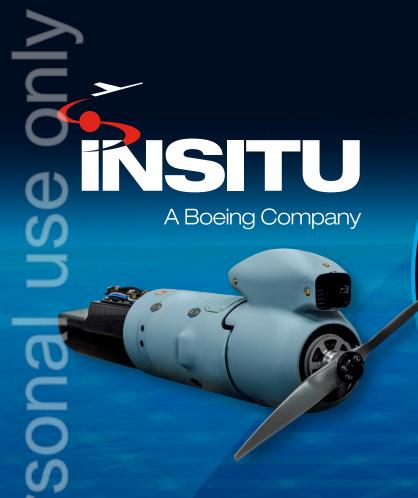






# Engine production contracts Existing engine production contracts





Production Engines x 2



### Engine development to Production

**Existing engine developments entering production** 



TEXTRON Systems

**TEXTRON** Systems



Development Programs

# US Army's FTUAS Program Replacement of the +15yr old Shadow UAV





#### **US SPENDING REMAINS DOMINANT**

The US Army Future Tactical **Unmanned Aircraft System** (FTUAS) Program is one of the largest global UAV programs currently underway







**Griffon Aerospace** Valiant

**Textron** Aerosonde HQ

#### **Current market focus**

Engines – a critical sub-system





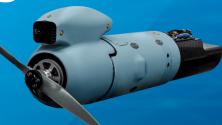
**Integration / Build Labour:** 10%



**UAV Bill of** Materials: 10%



Engines: 10%









Training: 10%



Payloads: 20%



Ground Support Equipment: 10%





# Orbital UAV (ASX: OEC)



Targeting sales growth within a \$3 billion market

Two engine production lines built for Boeing Insitu

Average revenue (last 3 years) ~\$20M p.a.

Two additional engine production lines scheduled for FY24

Further revenue expansion through new engine development strategy



# Ready to fly TM

www.orbitaluav.com



