# FY24 FULL YEAR RESULTS PRESENTATION

13 August 2024

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# Strong Results. Reduced Complexity. Increased Returns.



Growth in core fees, event and transaction revenues and margin income

Delivered on strategy to build a simpler Computershare with higher returns

Strengthening balance sheet supports growth, investment and shareholder returns

Positive Outlook, FY25 guidance Management EPS around 126cps, +7.5% - assumes lower interest rates



# Strong FY24 Results

Management EPS +8.9% vs. pcp

Management Revenue



\$3.3bn

Jp 2.1%

Management EPS<sup>1</sup>



**117.6** cps

Up 8.9%

Margin Income (MI)



\$832.1m

Up 7.3%

Return on Invested Capital (ROIC)<sup>2</sup>



30.2%

Up 753bps

Management EBIT ex. MI



\$310.9n

Up 20.9%

Final dividend per share (AUD)



42 cps<sup>3</sup>

Up 5.0%<sup>3</sup>

Notes: All figures in this presentation are presented in USD millions and in constant currency, unless otherwise stated.

<sup>&</sup>lt;sup>1</sup> Management EPS is inclusive of FY24 share buybacks. Guidance of around 116cps excluded share buybacks. On this basis, FY24 Management EPS was 116.7 cps vs. 108.0 in FY23, up 8.0%.

<sup>&</sup>lt;sup>2</sup> Refer to slide 55 for ROIC definition; <sup>3</sup> Unfranked; Total dividend per share for FY24 is AUD 82 cps; Compared to FY23 final and FY24 interim dividend per share of AUD 40 cents per share (cps).

# Increased returns - FY24 Proforma (ex US MS) results vs. Group

Strategy delivered. Reduced complexity.

Management Revenue



\$3.0bn

10.1% lower

Management EPS<sup>1</sup>



**117.8** cps

0.1% higher

Margin Income (MI)



\$776.2m

6.7% lower

Return on Invested Capital (ROIC)



35.3%

510bps higher

Management EBIT ex. MI



\$349.6m

12.5% higher

Free cash flow



\$677**.**3m

10.6% higher

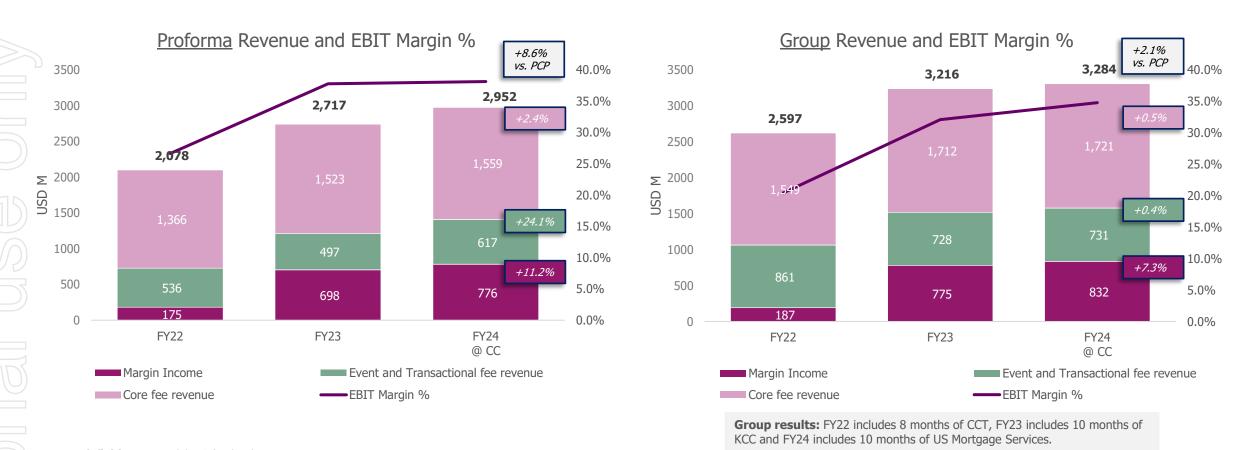
Comparative is against slide 10: FY24 Management results summary. Proforma is defined as Group results excluding US Mortgage Services' contribution for the full year of FY24. The Group disposed of the US Mortgage Services business on the 1st May 2024.



<sup>&</sup>lt;sup>1</sup> FY24 Management EPS is inclusive of FY24 share buybacks.

# Complexity reduced - Computershare's integrated business model

#### Growth across all revenue lines



#### **Revenue definitions** – see slide 42 for detail

- Event based businesses include Corporate Actions, Stakeholder Relationship Management, Bankruptcy and Class Actions (KCC) the group disposed of KCC on the 1st May 2023.
- > Transactional revenue fees are inclusive of Registry Maintenance (holder/broker paid), Plans transactional fees, US Mortgage Servicing (servicing related fees and other fees)
- Core fee revenues are inclusive of Register Maintenance (Issuer paid), Governance Services, UK and US Mortgage Servicing (base servicing), Plans & Vouchers (excluding Plans transactional), Global Corporate Trust, CCS & Utilities and Corporate and Technology Revenue.
- > Proforma is defined as Group results excluding KCC and US Mortgage Services' contribution for FY22-24.

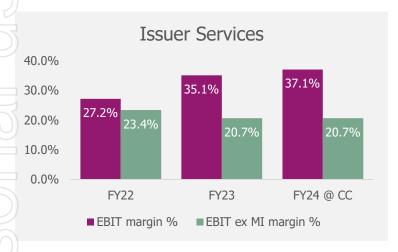
Numbers translated at actual fx rates with the exception of FY24 which is translated at the CC rate (ie FY23 average fx rate).

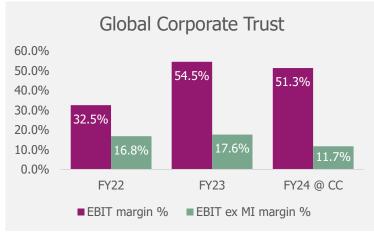


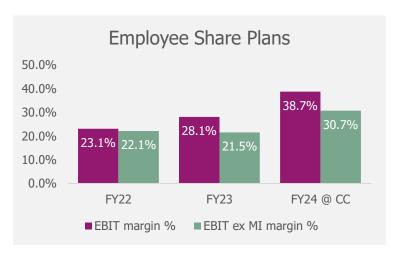
# Core businesses performance

Issuer Services and Employee Share Plans performing strongly, market recovery underway in Corporate Trust

| USD M                        |         | Revenue |                |       | EBIT  |                |       | EBIT ex MI |                |
|------------------------------|---------|---------|----------------|-------|-------|----------------|-------|------------|----------------|
|                              | FY23    | FY24    | CC<br>Variance | FY23  | FY24  | CC<br>Variance | FY23  | FY24       | CC<br>Variance |
| Issuer<br>Services           | 1,090.4 | 1,209.7 | +10.9%         | 382.7 | 448.6 | +17.3%         | 184.3 | 198.2      | +7.5%          |
| Global<br>Corporate<br>Trust | 957.9   | 938.6   | -2.0%          | 521.8 | 481.4 | -7.8%          | 93.4  | 60.5       | -35.3%         |
| Employee<br>Share Plans      | 346.7   | 440.3   | +27.0%         | 97.2  | 170.3 | +75.2%         | 68.3  | 119.4      | +74.8%         |



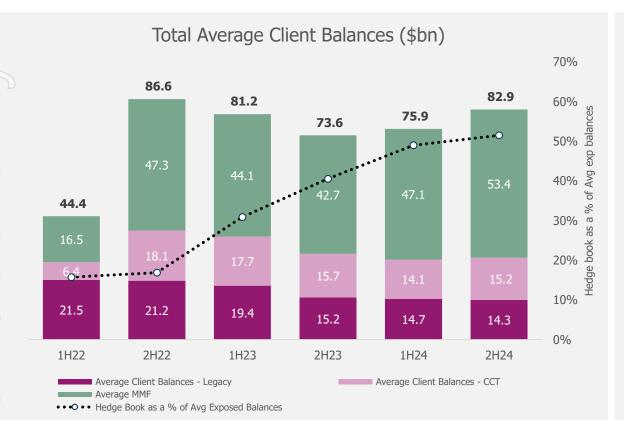


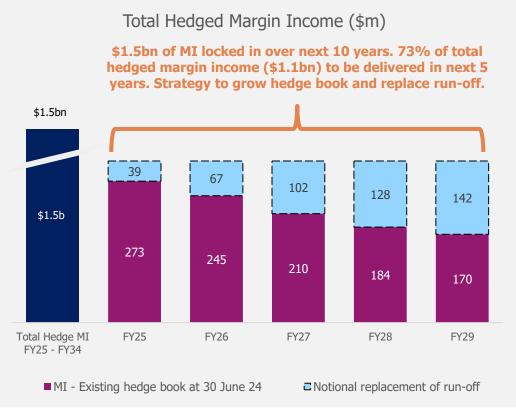




# Navigating the interest rate cycle

Hedge book increasing, \$1.5bn of Margin Income locked in irrespective of interest rate movements





- FY22 through FY24 translated at actual rates. FY25 and beyond are translated at the FY24 average FX rate.
- · Notional replacement of run off is for illustrative purposes only. Our strategy is to replace maturing trades with new hedges.
- 1H22 includes balances for 2 months for CCT. KCC ~\$1b of average balances in FY23 and US Mortgage Services ~\$1.5b of average balances in FY24.
- Proforma 2H24 balances excluding US MS is \$28.0bn. Proforma hedge book as a % of Avg exposed balances is 54.5%.
- WAL (Weighted Average Life) of the hedge book 5.16 years at 30 June 2024 compared to 4.75 years at 30 June 2023.

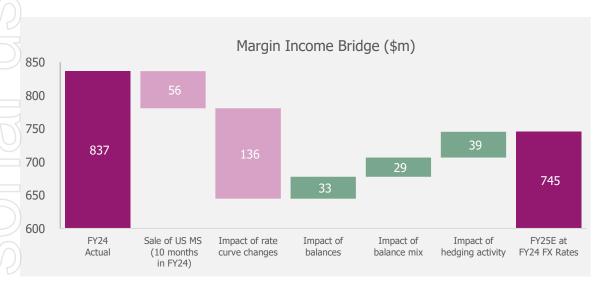


# Margin Income, yields and average client balances

### FY25 MI guidance around \$745m, assumes lower interest rates

|                     | FY24A Avg<br>Client<br>Balances<br>(\$bn) | FY24A MI<br>(\$m) | FY24A Avg<br>Weighted<br>Yield (%) | FY25E Avg<br>Client<br>Balances<br>(\$bn) | FY25E MI<br>Outlook<br>(\$m) | FY25E Avg<br>Weighted Yield<br>(%) |
|---------------------|---|-------------------|------------------------------------|---|------------------------------|------------------------------------|
| Exposed: Non-hedged | 9.1                                       | 440               | 4.82%                              | 7.4                                       | 321                          | 4.37%                              |
| Exposed: Hedged     | 9.3                                       | 273               | 2.93%                              | 10.0                                      | 312                          | 3.10%                              |
| Exposed             | 18.4                                      | 713               | 3.88%                              | 17.4                                      | 633                          | 3.82%                              |
| Non-Exposed         | 10.8                                      | 124               | 1.15%                              | 11.1                                      | 112                          | 1.02%                              |
| Total               | 29.2                                      | 837               | 2.87%                              | 28.5                                      | 745                          | 2.62%                              |

Arrows above indicate comparison of Margin Income yields against FY24 Actuals







For sensitivity and interest rate assumptions on FY25 guidance, please refer to slide 48.



#### Positive FY25 Outlook

#### Guidance - Management EPS around 126cps, +7.5% vs pcp

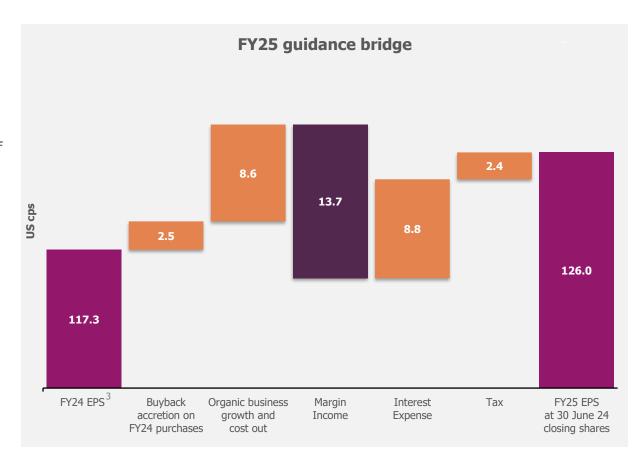
#### Guidance

In constant currency, for FY25 we expect:

- > Management EPS to be up 7.5%, to around 126 cps<sup>1</sup>
- > EBIT ex Margin Income to be up around 15%
- Margin Income revenue to be around \$745m with average client balances of \$28.5bn

#### Key assumptions and sensitivities

- > MI sensitivity driven by quantum and mix of balances and changes in cash rates
- > Equity markets broadly in line with FY24 market conditions
- > Group tax rate to be between 26.0% 27.0%
- > For constant currency comparisons, FY24 average exchange rates are used to translate the FY25 earnings to USD<sup>2</sup>
- > FY25 weighted average number of shares (WANOS) assumed to be 591,049,320 which reflects the closing share balance at 30 June 2024. Guidance does not include any share buyback purchases in FY25.



<sup>&</sup>lt;sup>1</sup> For comparative purposes, FY24 Management EPS is 117.3 cents per share in FY24 constant currency. <sup>2</sup> Refer to slide 57 for constant currency conversion rates <sup>3</sup> FY24 EPS assumes a WANOS of 598,649,609.



# FY24 Management results summary

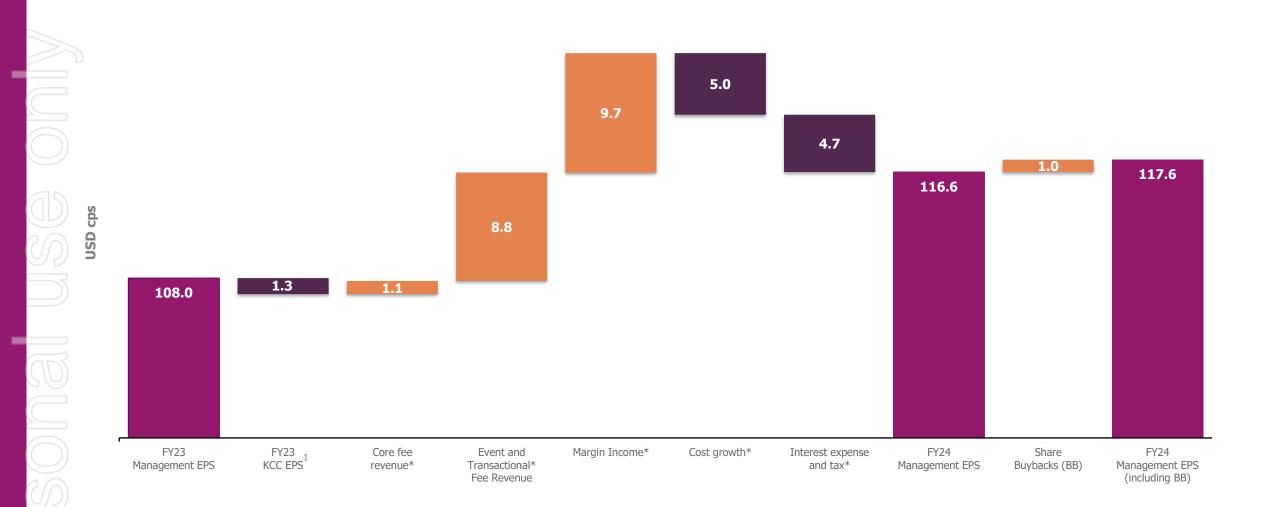
21% growth in EBIT ex MI and higher MI drive margin expansion, +270 bps

|   | FY24 Actual<br>(at CC) | FY23 Actual      | Variance       |
|---|------------------------|------------------|----------------|
| Total revenue ex Margin Income  | \$2,452.1              | \$2,440.5        | +0.5%          |
| Margin Income   | \$832.1                | \$775.4          | +7.3%          |
| Total revenue   | \$3,284.2              | \$3,215.9        | +2.1%          |
| Operating costs   | \$2,003.8              | \$1,999.9        | +0.2%          |
| Share of net profit/(loss) of associates and jv                                 | \$0.4                  | \$0.3            | -33.3%         |
| EBITDA  | \$1,280.8              | \$1,216.3        | +5.3%          |
| Depreciation  | \$65.3                 | \$75.9           | -14.0%         |
| Amortisation  | \$72.5                 | \$107.9          | -32.8%         |
| EBIT  | \$1,143.0              | \$1,032.5        | +10.7%         |
| EBIT ex Margin Income   | \$310.9                | \$257.1          | +20.9%         |
| EBIT margin (%)   | 34.8%                  | 32.1%            | +270bps        |
| Interest expense  | \$162.8                | \$133.8          | +21.7%         |
| Profit Before Tax   | \$980.2                | \$898.7          | +9.1%          |
| Income tax expense  | \$275.7                | \$246.7          | +11.8%         |
| Management NPAT   | \$704.2                | \$652.1          | +8.0%          |
| Management EPS (cents) - per guidance<br>Management EPS (cents) - with buybacks | 116.65<br>117.63       | 108.01<br>108.01 | +8.0%<br>+8.9% |
| Management ETR  | 28.1%                  | 27.5%            | +68bps         |

| FY24 A | ctual          |
|--------|----------------|
| \$2,   | 472.9          |
| \$     | 836.6          |
| \$3,3  | 09.5           |
| \$2,   | 022.7          |
|        | \$0.4          |
| \$1,2  | 287.3          |
|        | \$65.7         |
|        | \$72.8         |
| \$1,1  | .48.8          |
| \$3    | 12.1           |
| 34     | <b>I.7</b> %   |
| \$     | 163.0          |
| \$9    | 85.8           |
| \$     | 277.1          |
| \$7    | 08.4           |
|        | .7.33<br>.8.33 |
| 28     | <b>3.1</b> %   |

# FY24 Management EPS bridge

Revenue growth exceeds higher costs, EPS up 8.9%

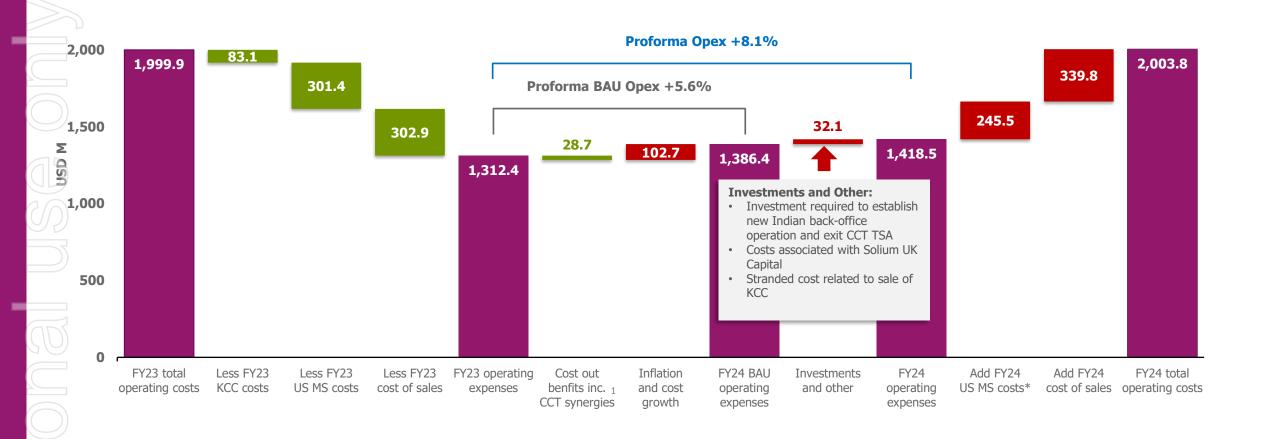


 $<sup>^{1}\,\</sup>text{KCC}$  disposed on 1st May 2023. \*Includes 10 months contribution for US Mortgage Services in FY24.



# FY24 costs analysis

Proforma costs elevated due to inflation and projects, up 8.1% excluding US Mortgage Services

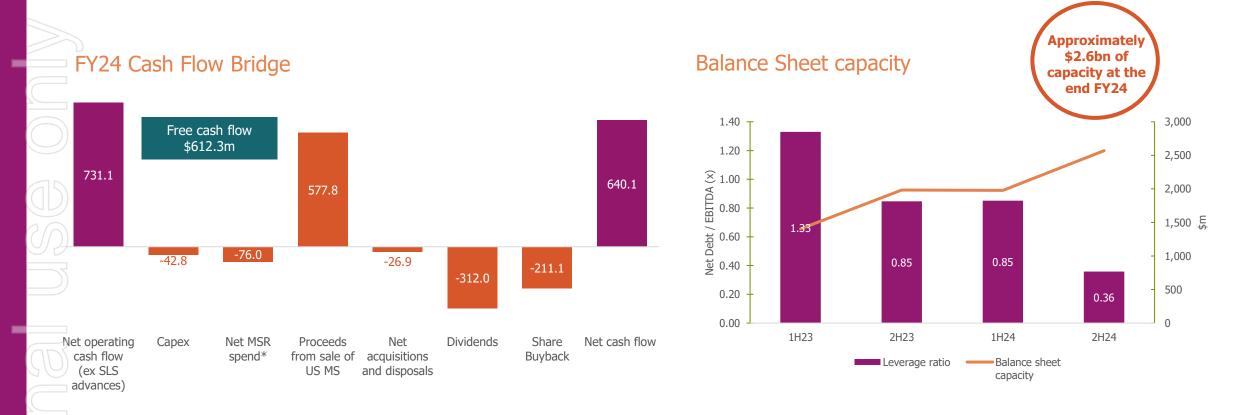




<sup>&</sup>lt;sup>1</sup> Cost out program savings of \$32.7m (of which \$16.7m relates to US Mortgage Services), in addition to \$12.7m of CCT synergies. \*Includes cost out benefit of \$16.7m.

# Cash flow and debt leverage

Strengthening balance sheet supports growth, investment and shareholder returns



<sup>\*</sup>Cash payments for MSR purchases of \$76.0m in FY24 (no sales in this period). FY24 net debt calculation of \$461.4m - 100% floating rate debt (FY23: \$1,029.9m). Free cash flow includes management adjusted expense.



# Strong Results. Reduced Complexity. Increased Returns.



FY25 Positive Outlook. Simpler Computershare well placed to deliver growth



Focus on high quality, resilient core businesses - momentum in Issuer Services and Employee Share Plans and market recovery in Corporate Trust



Hedging strategy offers protection in a declining rate environment



Multiple earnings drivers in FY25, business growth, lower interest costs and new cost out program



Strengthening balance sheet supports growth, investments and returns to shareholders



# **Appendices**

#### 1. Constant currency analysis

- Management results
- Revenue, Margin Income, EBITDA and EBIT by Business Segment
- Proforma Income Statement (ex US Mortgage Services and KCC)
- EPS bridge
- Issuer Services result highlights
- Global Corporate Trust result highlights
- Employee Share Plans result highlights

#### 2. Analysis at actual fx rates

- Key Financial Indicators
- Computershare Profit and Loss
- Statutory results and management adjustments
- Business Segment Profit and Loss
- Employee Share Plans Profit and Loss
- Computershare Corporate Trust Profit and Loss
- UK and US Mortgage Services Profit and Loss, including UPB and number of loans
- US Mortgage Services Invested capital
- Revenue definitions
- Revenue by Country (USD and Local Currency)
- Revenue, EBITDA and EBIT by Region
- Revenue excluding acquisitions and disposals
- Cost out programs
- Other expenditure
- Key Sensitivities, Client balances and Margin Income
- · Profile of our swap and fixed rate deposit book and floating rate deposits
- Debt Facilities Maturity Profile
- · Balance Sheet
- · Cash Flow
- Exchange Rates



# Segment changes

From 1 July 2023, the following changes were made to the operating segments, which reflect the manner in which the Group is internally-managed and the financial information is reported to the chief operating decision-maker:

- The legacy 'Corporate Trust' business has been consolidated into the 'Global Corporate Trust' segment (previously included within 'Business Services").
- Operations has been moved from 'Issuer Services' into 'Technology', and this segment has been renamed to 'Technology Services & Operations'.
- The provision of the KCC Business transitional services agreement has moved into 'Technology Services & Operations' (previously included within "Business Services").

The comparative disclosures have been adjusted to align with this new reporting structure.



# FY24 Management results – constant currency and actual rates

| USD M   | At CC            | At Actual fx     |
|---|------------------|------------------|
| Total Revenue ex MI                             | 2 452 1          | 2 472 0          |
|   | 2,452.1<br>832.1 | 2,472.9<br>836.6 |
| Margin Income  Total Management Revenue         | 3,284.2          | 3,309.5          |
| Total Management Revenue                        | 3,204.2          | 3,309.5          |
| Operating expenditure                           | 2,003.8          | 2,022.7          |
| Share of net profit/(loss) of associates and jv | 0.4              | 0.4              |
| Management EBITDA                               | 1,280.8          | 1,287.3          |
| Depreciation                                    | 65.3             | 65.7             |
| Amortisation                                    | 72.5             | 72.8             |
| Depreciation & Amortisation                     | 137.8            | 138.5            |
| Management EBIT                                 | 1,143.0          | 1,148.8          |
| Management EBIT ex MI                           | 310.9            | 312.1            |
| Management EBIT Margin                          | 35%              | 35%              |
| Management EBIT ex MI Margin                    | 9%               | 9%               |
| Interest Expense                                | 162.8            | 163.0            |
| Management PBT                                  | 980.2            | 985.8            |
| Management ITE                                  | 275.7            | 277.1            |
| OEI   | 0.3              | 0.3              |
| Management NPAT                                 | 704.2            | 708.4            |
| Management EPS (cps) - per guidance             | 116.65           | 117.33           |
| Management EPS (cps) - with buybacks            | 117.63           | 118.33           |

|  | Revenue |              | Margin 1 | Income       |
|--|---------|--------------|----------|--------------|
|  | At CC   | At Actual fx | At CC    | At Actual fx |
| Issuer Services                              | 1,209.7 | 1,211.3      | 250.4    | 250.4        |
| Global Corporate Trust                       | 938.6   | 936.3        | 420.9    | 419.9        |
| Employee Share Plans & Voucher Services      | 440.9   | 458.5        | 51.0     | 53.5         |
| Mortgage Services & Property Rental Services | 490.6   | 499.7        | 109.7    | 112.8        |
| Communication Services & Utilities           | 185.9   | 185.0        | 0.0      | 0.0          |
| Business Services                            | 0.0     | 0.0          | 0.0      | 0.0          |
| Technology Services & Operations             | 18.5    | 18.7         | 0.0      | 0.0          |
| Total  | 3,284.2 | 3,309.5      | 832.1    | 836.6        |

|  | EBITDA  |              | EB      | īΤ           |  |
|--|---------|--------------|---------|--------------|--|
|  | At CC   | At Actual fx | At CC   | At Actual fx |  |
| Issuer Services                              | 451.4   | 450.2        | 448.6   | 447.2        |  |
| Global Corporate Trust                       | 496.6   | 494.5        | 481.4   | 479.4        |  |
| Employee Share Plans & Voucher Services      | 178.4   | 188.7        | 173.3   | 183.2        |  |
| Mortgage Services & Property Rental Services | 120.9   | 122.8        | 51.6    | 53.5         |  |
| Communication Services & Utilities           | 27.0    | 26.8         | 22.9    | 22.6         |  |
| Business Services                            | 0.0     | 0.0          | 0.0     | 0.0          |  |
| Technology Services & Operations             | 6.6     | 4.3          | -34.7   | -37.3        |  |
| Total  | 1,280.8 | 1,287.3      | 1,143.0 | 1,148.8      |  |



CC = Constant Currency. FY24 numbers have been translated to USD at FY23 average fx rates.

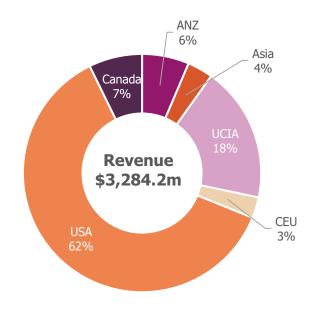
# Revenue, Margin Income, EBITDA and EBIT – constant currency

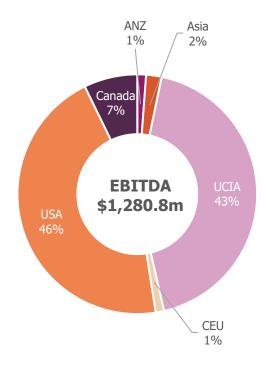
| Revenue                                      | FY23    | FY24    | FY24 vs 23 |
|--|---------|---------|------------|
| Issuer Services                              | 1,090.4 | 1,209.7 | 10.9%      |
| Global Corporate Trust                       | 957.9   | 938.6   | -2.0%      |
| Employee Share Plans & Voucher Services      | 351.7   | 440.9   | 25.4%      |
| Mortgage Services & Property Rental Services | 548.8   | 490.6   | -10.6%     |
| Communication Services & Utilities           | 166.9   | 185.9   | 11.4%      |
| Business Services                            | 95.0    | 0.0     | -100.0%    |
| Technology Services & Operations             | 5.3     | 18.5    | 250.9%     |
| Total Revenue                                | 3,215.9 | 3,284.2 | 2.1%       |

| Margin Income                                | FY23  | FY24  | FY24 vs 23 |
|--|-------|-------|------------|
| Issuer Services                              | 198.4 | 250.4 | 26.2%      |
| Global Corporate Trust                       | 428.3 | 420.9 | -1.7%      |
| Employee Share Plans & Voucher Services      | 29.0  | 51.0  | 75.8%      |
| Mortgage Services & Property Rental Services | 94.9  | 109.7 | 15.7%      |
| Communication Services & Utilities           | 0.0   | 0.0   | 0.0%       |
| Business Services                            | 24.8  | 0.0   | -100.0%    |
| Technology Services & Operations             | 0.0   | 0.0   | 0.0%       |
| Total Margin Income                          | 775.4 | 832.1 | 7.3%       |

| EBITDA                                       | FY23    | FY24    | FY24 vs 23 |
|--|---------|---------|------------|
| Issuer Services                              | 385.3   | 451.4   | 17.2%      |
| Global Corporate Trust                       | 532.4   | 496.6   | -6.7%      |
| Employee Share Plans & Voucher Services      | 107.4   | 178.4   | 66.0%      |
| Mortgage Services & Property Rental Services | 129.4   | 120.9   | -6.6%      |
| Communication Services & Utilities           | 24.8    | 27.0    | 8.8%       |
| Business Services                            | 11.8    | 0.0     | -100.0%    |
| Technology Services & Operations             | 25.2    | 6.6     | -73.6%     |
| Total EBITDA                                 | 1,216.3 | 1,280.8 | 5.3%       |

| EBIT   | FY23    | FY24    | FY24 vs 23 |
|--|---------|---------|------------|
| Issuer Services                              | 382.7   | 448.6   | 17.2%      |
| Global Corporate Trust                       | 521.8   | 481.4   | -7.7%      |
| Employee Share Plans & Voucher Services      | 102.5   | 173.3   | 69.1%      |
| Mortgage Services & Property Rental Services | 23.9    | 51.6    | 115.8%     |
| Communication Services & Utilities           | 20.4    | 22.9    | 12.1%      |
| Business Services                            | 10.7    | 0.0     | -100.0%    |
| Technology Services & Operations             | -29.5   | -34.7   | 17.8%      |
| Total EBIT                                   | 1,032.5 | 1,143.0 | 10.7%      |



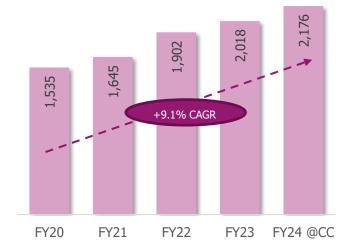


# Proforma Income Statement (ex US Mortgage Services and KCC)

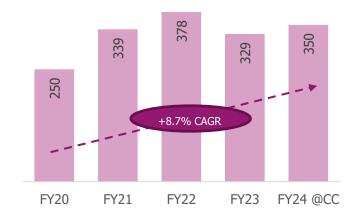
|   | FY24 Actual<br>(at FY23 CC) | FY23 Actual | Variance |
|---|-----------------------------|-------------|----------|
| Total revenue ex Margin Income                  | \$2,176.1                   | \$2,019.3   | +7.8%    |
| Margin Income                                   | \$776.2                     | \$698.0     | +11.2%   |
| Total revenue                                   | \$2,952.3                   | \$2,717.3   | +8.6%    |
| Operating costs                                 | \$1,758.3                   | \$1,615.3   | +8.9%    |
| Share of net profit/(loss) of associates and jv | \$0.4                       | \$0.3       | -33.3%   |
| EBITDA  | \$1,194.4                   | \$1,102.4   | +8.3%    |
| Depreciation                                    | \$65.1                      | \$72.7      | -10.5%   |
| Amortisation                                    | \$3.5                       | \$4.1       | -14.6%   |
| EBIT  | \$1,125.8                   | \$1,025.5   | +9.8%    |
| EBIT ex Margin Income                           | \$349.6                     | \$327.4     | +6.8%    |
| EBIT margin (%)                                 | 38.1%                       | 37.7%       | +39bps   |
| Interest expense                                | \$144.6                     | \$114.9     | +25.8%   |
| Profit Before Tax                               | \$981.2                     | \$910.6     | +7.8%    |
| Income tax expense                              | \$276.0                     | \$250.0     | +10.4%   |
| Management NPAT                                 | \$704.9                     | \$660.7     | +6.7%    |
| Management EPS (cents) - per guidance           | 116.77                      | 109.44      | +6.7%    |
| Management EPS (cents) - with buybacks          | 117.75                      | 109.44      | +7.6%    |
| Management ETR                                  | 28.1%                       | 27.5%       | +67bps   |

#### **FY24 Actual** \$2,196.9 \$780.7 \$2,977.6 \$1,777.2 \$0.4 \$1,200.9 \$65.5 \$3.8 \$1,131.6 38.0% 29.5% \$144.8 \$986.8 \$277.4 \$709.1 117.45 118.45 28.1%

#### Revenue ex MI (USD M)



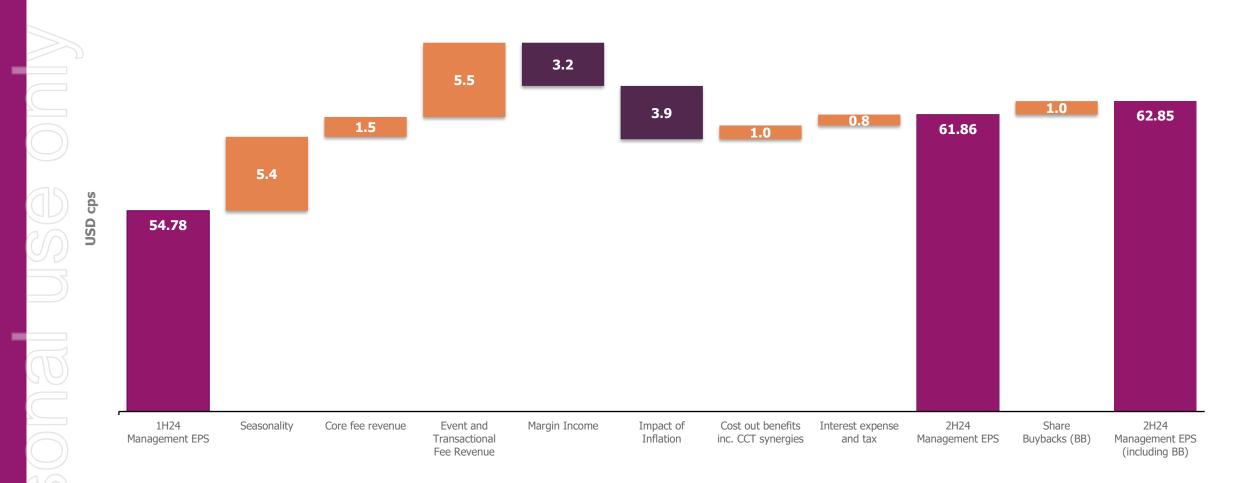
EBIT ex MI (USD M)





# 1H24 to 2H24 Management EPS bridge

Second half earnings growth, +14.7% vs. 1H



Seasonality represents revenue in the Northern Hemisphere that is typically stronger in 2H for Registry Maintenance and Stakeholder Relationship Management.



#### **Issuer Services**

#### Growth across all segments

Management EBIT

\$448.6m

Up 17.3%

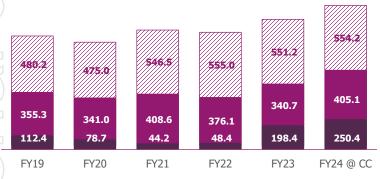
Margin

37.1%

Up 200bps

| Revenue breakdown                   | FY24 CC          | FY23 Actual | <b>CC Variance</b> |
|-------------------------------------|------------------|-------------|--------------------|
| Register Maintenance                | \$672.8          | \$661.5     | +1.7%              |
| Corporate Actions                   | \$106.4          | \$86.2      | +23.4%             |
| Stakeholder Relationship Management | \$71.3           | \$53.0      | +34.5%             |
| Governance Services                 | \$108.8          | \$91.3      | +19.2%             |
| Margin Income                       | \$250.4          | \$198.4     | +26.2%             |
| Total revenue                       | <b>\$1,209.7</b> | \$1,090.4   | +10.9%             |
| Mgmt EBITDA                         | \$451.4          | \$385.3     | +17.2%             |
| Mgmt EBITDA margin                  | 37.3%            | 35.3%       | Up 200bps          |

Issuer Services Revenue (\$m)



☑ Core fee revenue ■ Event and Transactional fee revenue ■ Margin income

+10.9% vs. PCP +18.9% +26.2% Corporate Actions Revenue (\$m)





Global managed shareholder accounts (\$m)



# Global Corporate Trust

Low debt issuance impacts results, recovery underway

| Management EB       | IT          |
|---------------------|-------------|
| \$481.4m            | Down 7.8%   |
| Margin <b>51.3%</b> | Down 320bps |

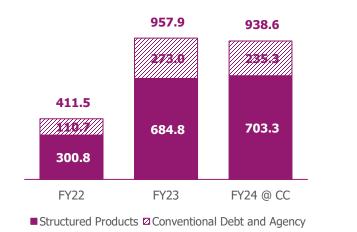
| Revenue breakdown           | FY24 CC | FY23 Actual | CC Variance |
|-----------------------------|---------|-------------|-------------|
| Trust Fee and other revenue | \$468.4 | \$484.9     | -3.4%       |
| MMF Fee Revenue             | \$49.2  | \$44.6      | +10.3%      |
| Margin Income               | \$420.9 | \$428.3     | -1.7%       |
| Total revenue               | \$938.6 | \$957.9     | -2.0%       |
| Mgmt EBITDA                 | \$496.6 | \$532.4     | -6.7%       |
| Mgmt EBITDA margin          | 52.9%   | 55.6%       | Down 270bps |

REMIC trustee business exited on 30 June 2023, FY23 revenue of \$28.0m.

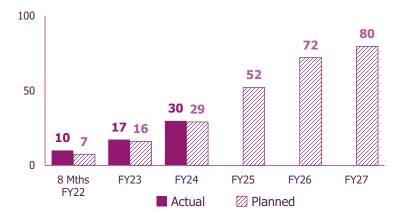
Total revenue breakdown (\$m)

CCT Cost Synergy Plan – Cumulative Benefits (\$m)

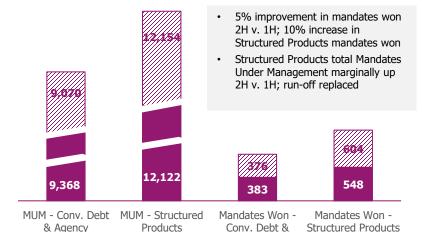
Mandates under Management (MUM) vs. Mandates won



Refer to slide 30 for definition of structured products and conventional debt and agency.



- \$80m of synergy benefits targeted by end of FY27. \$29.7m of cumulative benefits achieved at the end of FY24.
- Forecast execution expenses of c. \$230m to transition (Spend to date \$195.3m), integrate and transform the business, incurred over the first five years of ownership.



■1H24 □2H24

Agency



# **Employee Share Plans**

Higher transaction volumes and growth in core fees

Management EBIT

**\$170.3m** Up 75.2%

Margin

38.7%

Up 106bps

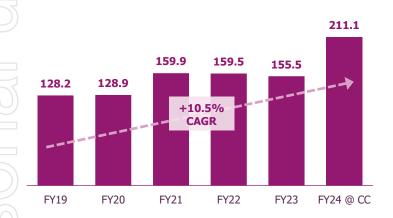
| Revenue breakdown  | FY24 CC | FY23 Actual | <b>CC Variance</b> |
|--------------------|---------|-------------|--------------------|
| Fee                | \$160.9 | \$147.3     | 9.2%               |
| Transactional      | \$211.1 | \$155.5     | 35.7%              |
| Other              | \$17.5  | \$14.9      | 17.5%              |
| Margin Income      | \$50.8  | \$28.9      | 75.8%              |
| Total revenue      | \$440.3 | \$346.7     | 27.0%              |
| Mgmt EBITDA        | \$175.3 | \$102.2     | 71.6%              |
| Mgmt EBITDA margin | 39.8%   | 29.5%       | Up 1030bps         |

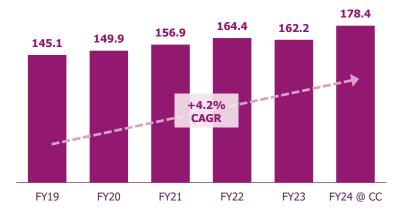
<sup>\*</sup>Acquired Solium Capital UK on 1st December 2023. Contributed \$24.9m revenue and \$10.8m EBITDA in FY24.

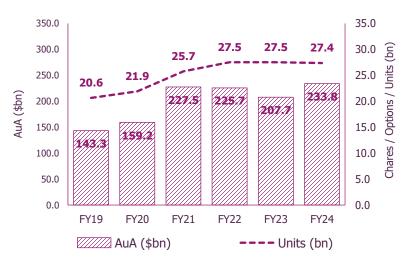
Transactional Revenue (\$m)

Core fees (\$m)

Assets under Administration









# ACTUAL FX RATE ANALYSIS

# **Key Financial Indicators**

|   | 1H20        | 2H20        | 1H21        | 2H21        | 1H22        | 2H22        | 1H23        | 2H23        | 1H24        | 2H24        |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Total Management Revenue                        | 1,124.3     | 1,156.9     | 1,102.5     | 1,220.3     | 1,171.5     | 1,425.8     | 1,510.6     | 1,705.3     | 1,611.7     | 1,697.8     |
| Operating expenditure                           | 787.8       | 847.3       | 825.1       | 869.9       | 857.4       | 1,020.3     | 970.5       | 1,029.4     | 990.1       | 1,032.6     |
| Management EBITDA                               | 336.6       | 309.7       | 277.7       | 350.5       | 314.4       | 405.9       | 540.3       | 676.1       | 621.7       | 665.6       |
| Management EBIT                                 | 265.9       | 232.2       | 190.8       | 255.3       | 221.4       | 309.6       | 440.7       | 591.8       | 546.0       | 602.7       |
| Management EBIT ex Margin Income                | 149.9       | 148.8       | 135.2       | 203.8       | 159.3       | 184.7       | 96.5        | 160.6       | 115.2       | 196.9       |
| EBIT Margin %                                   | 23.6%       | 20.1%       | 17.3%       | 20.9%       | 18.9%       | 21.7%       | 29.2%       | 34.7%       | 33.9%       | 35.5%       |
| EBIT ex MI Margin %                             | 14.9%       | 13.9%       | 12.9%       | 17.4%       | 14.4%       | 14.2%       | 8.3%        | 12.6%       | 9.8%        | 15.2%       |
| Management Profit Before Tax                    | 229.7       | 202.0       | 163.1       | 228.0       | 194.2       | 276.8       | 387.0       | 511.7       | 460.7       | 525.1       |
| Management NPAT                                 | 157.0       | 146.9       | 117.9       | 165.9       | 139.5       | 210.4       | 268.9       | 383.1       | 331.1       | 377.2       |
| Management EPS (US cps)                         | 28.96       | 26.61       | 21.58       | 29.13       | 23.10       | 34.85       | 44.55       | 63.46       | 54.97       | 63.36       |
| Management EPS (AU cps)                         | 42.35       | 40.39       | 30.44       | 37.83       | 31.47       | 48.24       | 66.35       | 94.27       | 83.70       | 96.62       |
| Statutory NPAT                                  | 124.7       | 108.0       | 72.6        | 116.4       | 92.1        | 135.6       | 177.1       | 267.7       | 105.2       | 247.41      |
| Statutory EPS (US cps)                          | 23.00       | 19.55       | 13.28       | 20.49       | 15.25       | 22.46       | 29.33       | 44.34       | 17.47       | 41.43       |
| Revenue split - Recurring                       | 78%         | 77%         | 76%         | 76%         | 79%         | 82%         | 83%         | 85%         | 85%         | 86%         |
| Revenue split - Non Recurring                   | 22%         | 23%         | 24%         | 24%         | 21%         | 18%         | 17%         | 15%         | 15%         | 14%         |
| Weighted average number of shares <sup>1</sup>  | 541,956,213 | 546,780,636 | 546,234,027 | 559,519,258 | 603,729,336 | 603,729,336 | 603,729,336 | 603,729,336 | 602,390,548 | 594,908,670 |
| Net operating cash flows excluding SLS advances | 250.3       | 344.1       | 124.1       | 251.3       | 203.3       | 235.1       | 247.5       | 376.2       | 369.9       | 361.2       |
| Operating cash to EBITDA conversion ratio       | 0.7         | 1.1         | 0.4         | 0.7         | 0.6         | 0.6         | 0.5         | 0.6         | 0.6         | 0.5         |
| Days Sales Outstanding                          | 61          | 58          | 57          | 53          | 50          | 51          | 53          | 39          | 45          | 45          |
| Dividend (AU cents)                             | 23          | 23          | 23          | 23          | 24          | 30          | 30          | 40          | 40          | 42          |
| Franking (%)                                    | 30%         | 30%         | 100%        | 60%         | 40%         | 0%          | 0%          | 0%          | 20%         | 0%          |
| Dividend payout ratio                           | 54%         | 58%         | 76%         | 59%         | 76%         | 62%         | 45%         | 42%         | 48%         | 43%         |
| ROE <sup>2</sup>                                | 23.0%       | 19.2%       | 16.6%       | 14.7%       | 15.9%       | 15.6%       | 22.3%       | 30.1%       | 34.1%       | 34.7%       |
| ROIC <sup>2</sup>                               | 13.8%       | 12.2%       | 10.2%       | 10.9%       | 10.4%       | 12.2%       | 15.5%       | 22.7%       | 25.3%       | 30.2%       |
| Net debt to EBITDA <sup>3</sup>                 | 1.97        | 1.93        | 2.24        | 1.07        | 2.02        | 1.64        | 1.33        | 0.85        | 0.85        | 0.36        |

Weighted average number of ordinary shares used as denominator in calculating basic earnings per share as at December (1H) or June (FY). The 2H EPS is the difference between FY and 1H EPS.

Notable acquisitions: Equatex Group Holding AG (9th Nov 18), LenderLive Financial Services, LLC (31st Dec 18), Corporate Creations (28th Feb 20), Verbatim LLC (1st Jul 20), Wells Fargo Corporate Trust Services (1st Nov 21), SunDoc Filings (1st Jun 23), Solium Capital UK (1st Dec 23).

Notable divestments: Karvy – 50% interest (17th Nov 18), Milestone – 20% interest (1st Oct 21), Private Capital Solutions client accounts in Canada (31st Dec 21), Bankruptcy and Class Actions business (1st May 23), CMC Funding (3rd May 23), US Mortgage Services business (1st May 24).



<sup>&</sup>lt;sup>2</sup> As at Dec (1H) and June (2H).

<sup>&</sup>lt;sup>3</sup> Ratio excluding non-recourse SLS Advance debt and lease liabilities (the latter effective from 1H20).

# Computershare Profit & Loss

#### At Actual fx rates

| At Actual fx rates                              |         |         |         |         |         |         |         |         |         |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| USD M (at actual rates)                         | 1H22    | 2H22    | 1H23    | 2H23    | 1H24    | 2H24    | FY22    | FY23    | FY24    |
| Total Revenue ex MI                             | 1,109.4 | 1,300.9 | 1,166.5 | 1,274.0 | 1,180.9 | 1,292.0 | 2,410.3 | 2,440.5 | 2,472.9 |
| Margin Income                                   | 62.1    | 125.0   | 344.1   | 431.3   | 430.8   | 405.8   | 187.1   | 775.4   | 836.6   |
| Total Management Revenue                        | 1,171.5 | 1,425.8 | 1,510.6 | 1,705.3 | 1,611.7 | 1,697.8 | 2,597.4 | 3,215.9 | 3,309.5 |
| Operating expenditure                           | 857.4   | 1,020.3 | 970.5   | 1,029.4 | 990.1   | 1,032.6 | 1,877.7 | 1,999.9 | 2,022.7 |
| Share of net profit/(loss) of associates and jv | 0.2     | 0.3     | 0.1     | 0.2     | 0.1     | 0.4     | 0.5     | 0.3     | 0.4     |
| Management EBITDA                               | 314.4   | 405.9   | 540.3   | 676.1   | 621.7   | 665.6   | 720.2   | 1,216.3 | 1,287.3 |
| Depreciation                                    | 34.3    | 36.7    | 35.8    | 40.1    | 32.9    | 32.8    | 71.0    | 75.9    | 65.7    |
| Amortisation                                    | 58.6    | 59.5    | 63.8    | 44.1    | 42.8    | 30.0    | 118.1   | 107.9   | 72.8    |
| Depreciation & Amortisation                     | 92.9    | 96.2    | 99.6    | 84.2    | 75.7    | 62.9    | 189.1   | 183.8   | 138.5   |
| Management EBIT                                 | 221.4   | 309.6   | 440.7   | 591.8   | 546.0   | 602.7   | 531.1   | 1,032.5 | 1,148.8 |
| Management EBIT ex MI                           | 159.3   | 184.7   | 96.5    | 160.6   | 115.2   | 196.9   | 344.0   | 257.1   | 312.1   |
| Management EBIT Margin                          | 18.9%   | 21.7%   | 29.2%   | 34.7%   | 33.9%   | 35.5%   | 20.4%   | 32.1%   | 34.7%   |
| Management EBIT ex MI Margin                    | 14.4%   | 14.2%   | 8.3%    | 12.6%   | 9.8%    | 15.2%   | 13.2%   | 8.0%    | 9.4%    |
| Interest Expense                                | 27.2    | 32.8    | 53.7    | 80.2    | 85.4    | 77.6    | 60.0    | 133.8   | 163.0   |
| Management PBT                                  | 194.2   | 276.8   | 387.0   | 511.7   | 460.7   | 525.1   | 471.0   | 898.7   | 985.8   |
| Management ITE                                  | 54.7    | 66.4    | 117.8   | 128.9   | 129.4   | 147.7   | 121.1   | 246.7   | 277.1   |
| OEI   | -0.1    | 0.0     | 0.3     | -0.3    | 0.2     | 0.1     | -0.1    | 0.0     | 0.3     |
| Management NPAT                                 | 139.5   | 210.4   | 268.9   | 383.1   | 331.1   | 377.2   | 349.9   | 652.1   | 708.4   |
| Management Adjustments (after tax) <sup>1</sup> |         |         |         |         |         |         |         |         |         |
| Amortisation                                    | -20.4   | -43.0   | -35.1   | -35.6   | -34.5   | -36.0   | -63.4   | -70.7   | -70.5   |
| Acquisitions and Disposals                      | -20.4   | -24.7   | -30.0   | -55.6   | -60.2   | -178.3  | -45.1   | -85.6   | -238.5  |
| Other   | -6.6    | -7.1    | -26.8   | -24.3   | -131.2  | 84.4    | -13.7   | -51.1   | -46.8   |
| Total Management Adjustments                    | -47.4   | -74.8   | -91.9   | -115.5  | -225.9  | -129.8  | -122.2  | -207.3  | -355.7  |
| Statutory NPAT                                  | 92.1    | 135.6   | 177.1   | 267.7   | 105.2   | 247.4   | 227.7   | 444.7   | 352.6   |
| Management EPS (cps)                            | 23.10   | 34.85   | 44.55   | 63.46   | 54.85   | 63.48   | 57.95   | 108.01  | 118.33  |
| Statutory EPS (cps)                             | 15.25   | 22.46   | 29.33   | 44.34   | 17.43   | 41.48   | 37.71   | 73.67   | 58.90   |
| Mgt ETR   | 28.2%   | 24.0%   | 30.4%   | 25.2%   | 28.1%   | 28.1%   | 25.7%   | 27.4%   | 28.1%   |
| Stat ETR  | 29.9%   | 23.8%   | 32.6%   | 24.6%   | 37.8%   | 24.2%   | 26.4%   | 28.0%   | 28.9%   |
|   |         |         |         |         |         |         |         |         |         |

<sup>&</sup>lt;sup>1</sup> Refer to slide 28 for detail on management adjustments.



# Statutory results

#### **USD M (at actual rates)**

| Statutory results               | FY23    | FY24    | FY24 v 23 |
|---------------------------------|---------|---------|-----------|
| Total revenue                   | 3,200.8 | 3,297.8 | 3.0%      |
| Other income                    | 21.7    | 12.6    | -41.9%    |
| Total Revenue                   | 3,222.5 | 3,310.4 | 2.7%      |
| Total Expenses                  | 2,605.1 | 2,814.8 | -8.0%     |
| Statutory Net Profit (post NCI) | 444.7   | 352.6   | -20.7%    |
| Earnings per share (post NCI)   | 73.67   | 58.90   | -20.0%    |

| Reconciliation of Statutory NPAT to Management Results | FY24  |
|--|-------|
| Net profit after tax per statutory results             | 352.6 |
|  |       |
| Management Adjustments (after tax)                     |       |
| Amortisation   | 70.5  |
| Acquisitions and Disposals                             | 238.5 |
| Other  | 46.8  |
| Total Management Adjustments                           | 355.7 |

| Net profit after tax per management results | 708.4  |
|---|--------|
| Management Earnings per share (cps)*        | 118.33 |

<sup>\*</sup>EPS in FY24 is inclusive of buyback

- Management results are used, along with other measures, to assess operating business performance. The Company believes that exclusion of certain items permits better analysis of the Group's performance on a comparative basis and provides a better measure of underlying operating performance. These items are typically non-recurring costs associated with significant restructuring programs and integration of acquisitions and profits and losses arising from the sale of businesses and investments.
- Management adjustments are made on the same basis as in prior years.
- Non-cash management adjustments include significant amortisation of identified intangible assets from businesses acquired in recent years, which will recur in subsequent years, asset disposals and other oneoff charges.
- Cash adjustments are predominantly expenditure on acquisitionrelated and other restructures and will cease once the relevant acquisition integrations and restructures are complete.
- > A description of the current financial year's management adjustments is included on the next slide.
- > The non-IFRS financial information contained within this document has not been reviewed or audited in accordance with Australian Auditing Standards.



# Management adjustment items

| USD M (at actual rates)   | 1H22  | FY22  | 1H23 | FY23  | 1H24  | FY24  |
|---|-------|-------|------|-------|-------|-------|
| Management adjustments items (net of tax)                                 |       |       |      |       |       |       |
| Amortisation  | 20.4  | 63.4  | 35.1 | 70.7  | 34.5  | 70.5  |
| Amortisation of acquisition related intangible assets                     | 20.4  | 63.4  | 35.1 | 70.7  | 34.5  | 70.5  |
| Acquisitions and Disposals  | 20.4  | 45.1  | 30.0 | 85.6  | 60.2  | 238.5 |
| Acquisition and disposal related expenses                                 | 33.4  | 12.2  |      |       | 3.6   | 3.4   |
| Disposal related expenses - KCC Business                                  |       |       |      |       | 2.9   |       |
| Gain on the disposal of the Group's investment in Milestone Group Pty Ltd | -12.5 | -12.4 |      |       |       |       |
| Gain on the sale of Private Capital Solutions client accounts in Canada   | -0.4  | -1.5  |      | -0.1  |       |       |
| Gain on the sale of CMC Funding in USA                                    |       |       |      | -1.3  |       |       |
| Loss on sale of US Mortgage Services                                      |       |       |      |       |       | 129.4 |
| Acquisition related integration expenses                                  |       | 46.8  | 31.9 | 89.9  | 53.7  | 85.2  |
| Adjustment of contingent consideration receivable                         |       |       | -1.9 | -2.9  |       | 20.5  |
| Other   | 6.6   | 13.7  | 26.8 | 51.1  | 131.2 | 46.8  |
| Major restructuring costs   | 3.7   | 13.1  | 11.8 | 29.3  | 14.7  | 47.1  |
| Marked to market adjustments - derivatives                                | 1.9   | -0.5  | 2.7  | -0.7  | 0.1   | -0.3  |
| Voucher Services impairment   | 1.1   | 1.1   |      | 9.9   |       |       |
| UK Mortgage Services impairment   |       |       | 12.3 | 12.6  |       |       |
| US Mortgage Services impairment   |       |       |      |       | 116.4 |       |
| Total Management Adjustments  | 47.4  | 122.2 | 91.9 | 207.3 | 225.9 | 355.7 |



### **Issuer Services Profit & Loss**

| USD M (at actual rates)                         | 1H22  | 2H22  | 1H23  | 2H23  | 1H24  | 2H24  | FY22  | FY23    | FY24    |
|---|-------|-------|-------|-------|-------|-------|-------|---------|---------|
| Register Maintenance                            | 322.1 | 352.9 | 306.7 | 354.7 | 308.2 | 365.4 | 675.0 | 661.5   | 673.6   |
| Corporate Actions                               | 55.4  | 55.7  | 43.7  | 42.5  | 52.6  | 53.3  | 111.0 | 86.2    | 105.9   |
| Stakeholder Relationship Management             | 26.5  | 33.1  | 23.6  | 29.4  | 28.9  | 43.1  | 59.6  | 53.0    | 72.0    |
| Governance Services                             | 40.8  | 44.8  | 50.5  | 40.7  | 51.1  | 58.3  | 85.5  | 91.3    | 109.5   |
| Total Revenue ex MI                             | 444.7 | 486.4 | 424.6 | 467.4 | 440.9 | 520.0 | 931.1 | 892.0   | 960.9   |
| Margin Income                                   | 18.3  | 30.1  | 82.1  | 116.3 | 134.3 | 116.1 | 48.4  | 198.4   | 250.4   |
| Total Management Revenue                        | 463.0 | 516.5 | 506.7 | 583.7 | 575.2 | 636.1 | 979.5 | 1,090.4 | 1,211.3 |
| Operating expenditure                           | 343.2 | 367.8 | 337.5 | 367.8 | 366.2 | 395.3 | 711.1 | 705.3   | 761.4   |
| Share of net profit/(loss) of associates and jv | 0.2   | 0.3   | 0.1   | 0.1   | 0.0   | 0.4   | 0.5   | 0.2     | 0.4     |
| Management EBITDA                               | 120.0 | 149.0 | 169.2 | 216.1 | 209.0 | 241.2 | 269.0 | 385.3   | 450.2   |
| Depreciation                                    | 1.4   | 1.5   | 1.3   | 1.3   | 1.4   | 1.6   | 2.9   | 2.6     | 2.9     |
| Amortisation                                    | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0     | 0.0     |
| Depreciation & Amortisation                     | 1.4   | 1.5   | 1.3   | 1.3   | 1.4   | 1.6   | 2.9   | 2.6     | 2.9     |
| Management EBIT                                 | 118.6 | 147.5 | 168.0 | 214.7 | 207.6 | 239.7 | 266.1 | 382.7   | 447.2   |
| Management EBIT ex MI                           | 100.3 | 117.4 | 85.9  | 98.4  | 73.3  | 123.6 | 217.7 | 184.3   | 196.9   |
| EBIT Margin                                     | 25.6% | 28.6% | 33.2% | 36.8% | 36.1% | 37.7% | 27.2% | 35.1%   | 36.9%   |
| EBIT ex MI Margin                               | 22.6% | 24.1% | 20.2% | 21.1% | 16.6% | 23.8% | 23.4% | 20.7%   | 20.5%   |
| Register Maintenance revenue breakdown          |       |       |       |       |       |       |       |         |         |
| Issuer paid                                     | 219.4 | 250.0 | 208.8 | 251.2 | 201.6 | 244.4 | 469.5 | 460.0   | 446.0   |
| Holder/Broker paid                              | 102.7 | 102.8 | 97.9  | 103.5 | 106.6 | 121.0 | 205.5 | 201.5   | 227.6   |
| Register Maintenance MI                         | 8.2   | 14.0  | 41.8  | 63.8  | 67.8  | 70.9  | 22.2  | 105.6   | 138.6   |
| Total Register Maintenance                      | 330.3 | 366.8 | 348.5 | 418.5 | 376.0 | 436.2 | 697.2 | 767.0   | 812.2   |

Asia

52.3

10.4

4.1

1.3

68.1

ANZ

92.6

19.7

2.2

0.7

115.2

UCIA

101.4

20.9

8.4

10.7

141.4

CEU

59.7

0.0

7.1

3.2

70.1

USA

440.0

121.9

50.2

92.1

704.2

Canada

66.2

44.6

0.0

1.4

112.2

Total

812.2

217.6

72.0

109.5

1,211.3

**Issuer Services** comprise register maintenance, corporate actions, stakeholder relationship management, corporate governance and related services. Note - UCIA includes United Kingdom, Channel Islands, Ireland and South Africa.



USD M (at actual rates)

Register Maintenance Corporate Actions

**Governance Services** 

**Issuer Services** 

Stakeholder Relationship Management

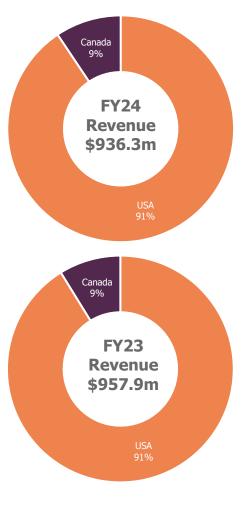
# **Global Corporate Trust**

| 97.0<br>15.9<br><b>112.9</b> | 236.8<br>61.8                        | 251.5  | 278.0   | 252.1  | 264.2   |  |   |   |
|------------------------------|--------------------------------------|--|---|--|---|--|---|---|
|                              | 61.8                                 |  |   | ۷۵۷.1  | 264.3   | 333.8  | 529.5   | 516.4   |
| 1129                         |                                      | 198.6  | 229.7   | 205.0  | 215.0   | 77.7   | 428.3   | 419.9   |
| 112.9                        | 298.6                                | 450.2  | 507.7   | 457.1  | 479.2   | 411.5  | 957.9   | 936.3   |
| 81.1                         | 192.8                                | 200.3  | 225.2   | 214.2  | 227.6   | 273.9  | 425.4   | 441.8   |
| 31.8                         | 105.8                                | 249.9  | 282.5   | 242.9  | 251.7   | 137.6  | 532.4   | 494.5   |
| 0.5                          | 3.3                                  | 4.2  | 6.4   | 6.9  | 8.2   | 3.8  | 10.6  | 15.1  |
| 31.3                         | 102.6                                | 245.7  | 276.1   | 235.9  | 243.5   | 133.8  | 521.8   | 479.4   |
| 15.4                         | 40.8                                 | 47.1   | 46.4  | 31.0   | 28.6  | 56.2   | 93.4  | 59.5  |
| 27.7%                        | 34.3%                                | 54.6%  | 54.4%   | 51.6%  | 50.8%   | 33%  | 54%   | 51.2%   |
|                              |                                      |  |   |  |   |  |   |   |
| 79.5                         | 221.3                                | 314.9  | 369.9   | 338.7  | 362.9   | 300.8  | 684.8   | 701.6   |
| 33.4                         | 77.3                                 | 135.2  | 137.8   | 118.4  | 116.3   | 110.7  | 273.0   | 234.7   |
| 112.9                        | 298.6                                | 450.2  | 507.7   | 457.1  | 479.2   | 411.5  | 957.9   | 936.3   |
|                              | 31.8<br>0.5<br>31.3<br>15.4<br>27.7% | 31.8 105.8<br>0.5 3.3<br>31.3 102.6<br>15.4 40.8<br>27.7% 34.3%<br>79.5 221.3<br>33.4 77.3 | 31.8       105.8       249.9         0.5       3.3       4.2         31.3       102.6       245.7         15.4       40.8       47.1         27.7%       34.3%       54.6%         79.5       221.3       314.9         33.4       77.3       135.2 | 31.8       105.8       249.9       282.5         0.5       3.3       4.2       6.4         31.3       102.6       245.7       276.1         15.4       40.8       47.1       46.4         27.7%       34.3%       54.6%       54.4%         79.5       221.3       314.9       369.9         33.4       77.3       135.2       137.8 | 31.8       105.8       249.9       282.5       242.9         0.5       3.3       4.2       6.4       6.9         31.3       102.6       245.7       276.1       235.9         15.4       40.8       47.1       46.4       31.0         27.7%       34.3%       54.6%       54.4%       51.6%         79.5       221.3       314.9       369.9       338.7         33.4       77.3       135.2       137.8       118.4 | 31.8         105.8         249.9         282.5         242.9         251.7           0.5         3.3         4.2         6.4         6.9         8.2           31.3         102.6         245.7         276.1         235.9         243.5           15.4         40.8         47.1         46.4         31.0         28.6           27.7%         34.3%         54.6%         54.4%         51.6%         50.8%           79.5         221.3         314.9         369.9         338.7         362.9           33.4         77.3         135.2         137.8         118.4         116.3 | 31.8         105.8         249.9         282.5         242.9         251.7         137.6           0.5         3.3         4.2         6.4         6.9         8.2         3.8           31.3         102.6         245.7         276.1         235.9         243.5         133.8           15.4         40.8         47.1         46.4         31.0         28.6         56.2           27.7%         34.3%         54.6%         54.4%         51.6%         50.8%         33%           79.5         221.3         314.9         369.9         338.7         362.9         300.8           33.4         77.3         135.2         137.8         118.4         116.3         110.7 | 31.8         105.8         249.9         282.5         242.9         251.7         137.6         532.4           0.5         3.3         4.2         6.4         6.9         8.2         3.8         10.6           31.3         102.6         245.7         276.1         235.9         243.5         133.8         521.8           15.4         40.8         47.1         46.4         31.0         28.6         56.2         93.4           27.7%         34.3%         54.6%         54.4%         51.6%         50.8%         33%         54%           79.5         221.3         314.9         369.9         338.7         362.9         300.8         684.8           33.4         77.3         135.2         137.8         118.4         116.3         110.7         273.0 |

| USD M (at actual rates) | ANZ | Asia | UCIA | CEU | USA   | Canada | Total |
|-------------------------|-----|------|------|-----|-------|--------|-------|
| Global Corporate Trust  | 0.0 | 0.0  | 0.0  | 0.0 | 848.4 | 87.9   | 936.3 |

**Global Corporate Trust** comprises trust and agency services in connection with the administration of debt securities in the US and the legacy corporate trust operations in Canada and the US (previously reflected within Business Services).

- **Structured Products** Offers trustee and agency services supporting securitizations and lending arrangements for investment banks, hedge funds and asset managers, private equity firms and government agencies which are collateralized by a variety of assets, including residential and commercial mortgages, leveraged loans, auto and other consumer receivables.
- **Conventional Debt and Agency** Offers trustee and agency services on bond and debt programs created by public and private corporations and government entities. In addition, offers services in connection with various corporate escrow arrangements as well as services supporting the insurance trust market.

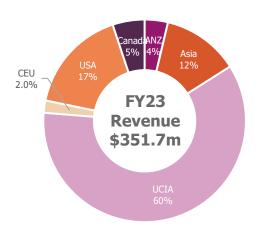




# Employee Share Plans & Voucher Services Profit & Loss

| USD M (at actual rates)                         | 1H22  | 2H22  | 1H23  | 2H23  | 1H24  | 2H24  | FY22  | FY23  | FY24  |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Employee Share Plans                            | 156.6 | 167.3 | 136.3 | 181.4 | 171.2 | 233.3 | 323.9 | 317.7 | 404.5 |
| Vouchers  | 5.6   | 6.4   | 3.1   | 1.8   | -0.6  | 1.0   | 12.0  | 5.0   | 0.4   |
| Margin Income                                   | 1.2   | 2.9   | 9.4   | 19.7  | 27.6  | 25.9  | 4.2   | 29.0  | 53.5  |
| Total Management Revenue                        | 163.4 | 176.6 | 148.8 | 202.9 | 198.3 | 260.2 | 340.0 | 351.7 | 458.5 |
| Operating expenditure                           | 123.0 | 127.2 | 117.2 | 127.1 | 126.6 | 143.2 | 250.2 | 244.3 | 269.8 |
| Share of net profit/(loss) of associates and jv | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Management EBITDA                               | 40.4  | 49.4  | 31.6  | 75.8  | 71.7  | 117.0 | 89.8  | 107.4 | 188.7 |
| Depreciation                                    | 0.9   | 0.8   | 0.8   | 0.6   | 0.6   | 1.0   | 1.7   | 1.4   | 1.7   |
| Amortisation                                    | 1.8   | 1.8   | 1.9   | 1.7   | 1.9   | 1.9   | 3.6   | 3.6   | 3.8   |
| Depreciation & Amortisation                     | 2.7   | 2.6   | 2.7   | 2.2   | 2.5   | 2.9   | 5.4   | 4.9   | 5.5   |
| Management EBIT                                 | 37.7  | 46.8  | 28.9  | 73.6  | 69.2  | 114.0 | 84.5  | 102.5 | 183.2 |
| Management EBIT ex MI                           | 36.4  | 43.9  | 19.6  | 53.9  | 41.6  | 88.1  | 80.3  | 73.5  | 129.7 |
| EBIT Margin                                     | 23.1% | 26.5% | 19.4% | 36.3% | 34.9% | 43.8% | 24.8% | 29.1% | 40.0% |
| EBIT ex MI Margin                               | 23.3% | 26.2% | 14.4% | 29.7% | 24.3% | 37.8% | 24.8% | 23.1% | 32.1% |
| Employee Share Plans revenue breakdown          |       |       |       |       |       |       |       |       |       |
| Fee revenue                                     | 75.0  | 76.5  | 71.4  | 75.9  | 79.0  | 87.4  | 151.5 | 147.3 | 166.5 |
| Transactional revenue                           | 74.6  | 84.9  | 59.3  | 96.2  | 84.3  | 135.8 | 159.5 | 155.5 | 220.0 |
| Other revenue                                   | 7.0   | 5.9   | 5.6   | 9.3   | 7.9   | 10.1  | 12.9  | 14.9  | 18.0  |
| Employee Share Plans MI                         | 1.2   | 2.9   | 9.3   | 19.6  | 27.6  | 25.8  | 4.1   | 28.9  | 53.4  |
| Employee Share Plans Revenue                    | 157.8 | 170.2 | 145.6 | 201.0 | 198.8 | 259.1 | 328.0 | 346.7 | 457.9 |

# CEU USA 14% Asia 10% FY24 Revenue \$458.5m



## **Employee Share Plans & Voucher Services**

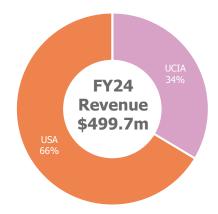
comprise the provision of administration and related services for employee share and option plans, together with Childcare Voucher administration in the UK.

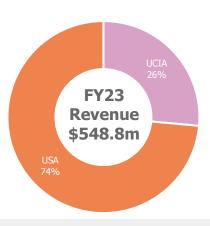


| USD M (at actual rates)                            | ANZ  | Asia | UCIA  | CEU | USA  | Canada | Total |
|--|------|------|-------|-----|------|--------|-------|
| Employee Share Plans                               | 15.8 | 46.2 | 312.1 | 0.8 | 62.9 | 20.1   | 457.9 |
| Vouchers   | 0.0  | 0.0  | 0.6   | 0.0 | 0.0  | 0.0    | 0.6   |
| <b>Employee Share Plans &amp; Voucher Services</b> | 15.8 | 46.2 | 312.7 | 0.8 | 62.9 | 20.1   | 458.5 |

# Mortgage Services & Property Rental Services Profit & Loss

| USD M (at actual rates)                         | 1H22  | 2H22  | 1H23   | 2H23  | 1H24   | 2H24   | FY22  | FY23   | FY24   |
|---|-------|-------|--------|-------|--------|--------|-------|--------|--------|
|   |       |       |        |       |        |        |       |        |        |
| Total Revenue ex MI                             | 271.3 | 267.5 | 226.3  | 227.6 | 219.6  | 167.3  | 538.8 | 453.9  | 386.9  |
| Margin Income                                   | 23.1  | 25.3  | 39.9   | 55.0  | 63.9   | 48.9   | 48.4  | 94.9   | 112.8  |
| Total Management Revenue                        | 294.4 | 292.8 | 266.2  | 282.6 | 283.5  | 216.2  | 587.2 | 548.8  | 499.7  |
| Operating expenditure                           | 223.1 | 224.5 | 214.0  | 205.5 | 210.6  | 166.4  | 447.7 | 419.5  | 376.9  |
| Share of net profit/(loss) of associates and jv | 0.0   | 0.0   | 0.0    | 0.0   | 0.0    | 0.0    | 0.0   | 0.0    | 0.0    |
| Management EBITDA                               | 71.3  | 68.3  | 52.2   | 77.1  | 73.0   | 49.8   | 139.6 | 129.4  | 122.8  |
| Depreciation                                    | 1.6   | 0.8   | 1.0    | 1.6   | -0.1   | 0.4    | 2.4   | 2.6    | 0.3    |
| Amortisation                                    | 55.4  | 56.6  | 60.8   | 42.0  | 40.8   | 28.1   | 112.0 | 102.8  | 69.0   |
| Depreciation & Amortisation                     | 57.0  | 57.4  | 61.8   | 43.6  | 40.8   | 28.5   | 114.4 | 105.4  | 69.2   |
| Management EBIT                                 | 14.3  | 10.9  | -9.6   | 33.5  | 32.2   | 21.3   | 25.2  | 23.9   | 53.5   |
| Management EBIT ex MI                           | -8.8  | -14.4 | -49.5  | -21.4 | -31.7  | -27.6  | -23.2 | -71.0  | -59.3  |
| EBIT Margin                                     | 4.9%  | 3.7%  | -3.6%  | 11.9% | 11.4%  | 9.9%   | 4.3%  | 4.4%   | 10.7%  |
| EBIT ex MI Margin                               | -3.3% | -5.4% | -21.9% | -9.4% | -14.4% | -16.5% | -4.3% | -15.6% | -15.3% |
| Mortgage Services revenue breakdown             |       |       |        |       |        |        |       |        |        |
| Base Servicing Fees                             | 94.1  | 89.0  | 91.5   | 98.4  | 98.1   | 63.8   | 183.2 | 189.9  | 161.9  |
| Servicing related fees                          | 26.4  | 31.5  | 23.5   | 24.2  | 23.4   | 21.4   | 57.9  | 47.6   | 44.9   |
| Other service fees                              | 92.3  | 89.5  | 61.2   | 52.5  | 45.0   | 24.1   | 181.8 | 113.4  | 69.2   |
| US Mortgage Services MI                         | 1.2   | 2.1   | 22.5   | 30.1  | 35.2   | 20.8   | 3.3   | 52.6   | 55.9   |
| US Mortgage Services Revenue                    | 214.0 | 212.1 | 198.6  | 205.1 | 201.7  | 130.2  | 426.1 | 403.6  | 331.9  |
|   |       |       |        |       |        |        |       |        |        |
| UK Mortgage Services Revenue                    | 58.2  | 57.2  | 49.8   | 52.5  | 52.6   | 57.6   | 115.4 | 102.3  | 110.2  |
| Fee revenue                                     | 0.3   | 0.3   | 0.4    | 0.3   | 0.4    | 0.3    | 0.6   | 0.7    | 0.7    |
| UK Property Rental Services MI                  | 21.9  | 23.2  | 17.5   | 24.8  | 28.8   | 28.1   | 45.1  | 42.3   | 56.9   |
| UK Property Rental Services Revenue             | 22.2  | 23.5  | 17.8   | 25.1  | 29.2   | 28.4   | 45.7  | 43.0   | 57.6   |
| ok Property Kentai Services Revenue             | 22.2  | 23.5  | 17.0   | 23.1  | 29.2   | 20.4   | 45.7  | 43.0   | 57.0   |





Mortgage Services & Property Rental Services comprise mortgage servicing and related activities, together with tenancy deposit protection services in the UK.

Note: The US Mortgage Services business was disposed on 1st May 2024.



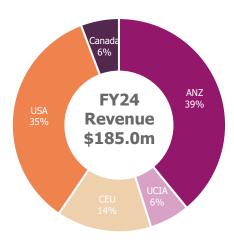
# Communication Services & Utilities Profit & Loss

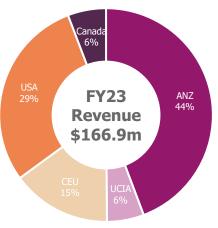
| USD M (at actual rates)                         | 1H22  | 2H22  | 1H23 | 2H23  | 1H24 | 2H24  | FY22  | FY23  | FY24  |
|---|-------|-------|------|-------|------|-------|-------|-------|-------|
|   |       |       |      |       |      |       |       |       |       |
| Communication Services                          | 80.1  | 91.9  | 77.2 | 81.7  | 83.8 | 92.1  | 172.0 | 158.9 | 175.8 |
| Utilities                                       | 4.3   | 4.2   | 3.6  | 4.3   | 4.4  | 4.8   | 8.5   | 8.0   | 9.2   |
| Margin Income                                   | 0.0   | 0.0   | 0.0  | 0.0   | 0.0  | 0.0   | 0.0   | 0.0   | 0.0   |
| Total Management Revenue                        | 84.5  | 96.1  | 80.9 | 86.0  | 88.2 | 96.8  | 180.6 | 166.9 | 185.0 |
| Operating expenditure                           | 71.3  | 75.3  | 73.0 | 69.0  | 79.3 | 79.0  | 146.6 | 142.0 | 158.2 |
| Share of net profit/(loss) of associates and jv | 0.0   | 0.0   | 0.0  | 0.0   | 0.0  | 0.0   | 0.0   | 0.0   | 0.0   |
| Management EBITDA                               | 13.2  | 20.8  | 7.8  | 17.0  | 8.9  | 17.9  | 33.9  | 24.8  | 26.8  |
| Depreciation                                    | 2.4   | 2.2   | 2.2  | 2.2   | 2.1  | 2.0   | 4.6   | 4.4   | 4.2   |
| Amortisation                                    | 0.0   | 0.0   | 0.0  | 0.0   | 0.0  | 0.0   | 0.0   | 0.0   | 0.0   |
| Depreciation & Amortisation                     | 2.4   | 2.2   | 2.2  | 2.2   | 2.2  | 2.0   | 4.6   | 4.4   | 4.2   |
| Management EBIT                                 | 10.8  | 18.5  | 5.6  | 14.8  | 6.8  | 15.8  | 29.3  | 20.4  | 22.6  |
| Management EBIT ex MI                           | 10.8  | 18.5  | 5.6  | 14.8  | 6.8  | 15.8  | 29.3  | 20.4  | 22.6  |
| EBIT Margin                                     | 12.7% | 19.3% | 6.9% | 17.2% | 7.7% | 16.4% | 16.2% | 12.2% | 12.2% |

| FY24 Revenue by Region |
|------------------------|
|------------------------|

| USD M (at actual rates)            | ANZ  | Asia | UCIA | CEU  | USA  | Canada | Total |
|------------------------------------|------|------|------|------|------|--------|-------|
| Communication Services & Utilities | 72.3 | 0.0  | 11.2 | 26.6 | 64.3 | 10.7   | 185.0 |

**Communication Services and Utilities operations** comprise document composition and printing, intelligent mailing, inbound process automation, scanning and electronic delivery.



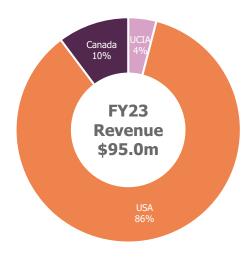




# **Business Services Profit & Loss**

| USD M (at actual rates)                         | 1H22   | 2H22   | 1H23   | 2H23   | 1H24 | 2H24 | FY22   | FY23   | FY24 |
|---|--------|--------|--------|--------|------|------|--------|--------|------|
|   |        |        |        |        |      |      |        |        |      |
| Bankruptcy                                      | 16.3   | 10.5   | 10.0   | 10.9   | 0.0  | 0.0  | 26.8   | 21.0   | 0.0  |
| Class Actions                                   | 28.9   | 29.6   | 32.4   | 16.8   | 0.0  | 0.0  | 58.5   | 49.2   | 0.0  |
| Karvy   | 0.0    | 0.0    | 0.0    | 0.0    | 0.0  | 0.0  | 0.0    | 0.0    | 0.0  |
| Total Revenue ex MI                             | 45.2   | 40.1   | 42.4   | 27.8   | 0.0  | 0.0  | 85.3   | 70.2   | 0.0  |
| Margin Income                                   | 3.6    | 4.9    | 14.1   | 10.6   | 0.0  | 0.0  | 8.5    | 24.8   | 0.0  |
| Total Management Revenue                        | 48.8   | 45.0   | 56.6   | 38.4   | 0.0  | 0.0  | 93.7   | 95.0   | 0.0  |
| Operating expenditure                           | 50.9   | 49.6   | 49.5   | 33.6   | 0.0  | 0.0  | 100.5  | 83.1   | 0.0  |
| Share of net profit/(loss) of associates and jv | 0.0    | 0.0    | 0.0    | 0.0    | 0.0  | 0.0  | 0.0    | 0.0    | 0.0  |
| Management EBITDA                               | -2.1   | -4.7   | 7.1    | 4.8    | 0.0  | 0.0  | -6.8   | 11.8   | 0.0  |
| Depreciation                                    | 0.1    | 0.1    | 0.0    | 0.0    | 0.0  | 0.0  | 0.2    | 0.1    | 0.0  |
| Amortisation                                    | 0.6    | 0.6    | 0.6    | 0.4    | 0.0  | 0.0  | 1.2    | 1.0    | 0.0  |
| Depreciation & Amortisation                     | 0.7    | 0.7    | 0.7    | 0.4    | 0.0  | 0.0  | 1.4    | 1.1    | 0.0  |
| Management EBIT                                 | -2.8   | -5.3   | 6.4    | 4.3    | 0.0  | 0.0  | -8.2   | 10.7   | 0.0  |
| Management EBIT ex MI                           | -6.4   | -10.2  | -7.7   | -6.3   | 0.0  | 0.0  | -16.6  | -14.0  | 0.0  |
| EBIT Margin                                     | -5.8%  | -11.9% | 11.4%  | 11.2%  | NA   | NA   | -8.7%  | 11.3%  | NA   |
| EBIT ex MI Margin                               | -14.2% | -25.4% | -18.2% | -22.8% | NA   | NA   | -19.5% | -20.0% | NA   |

**Business Services** comprises the provision of bankruptcy and class actions administration services which was disposed on  $1^{st}$  May 2023.





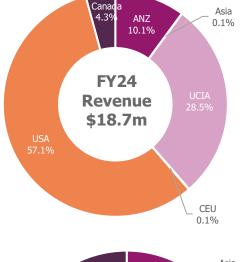
# Technology Services & Operations Profit & Loss

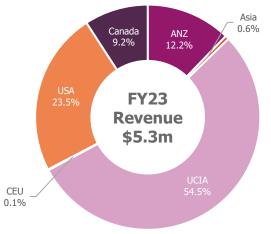
| USD M (at actual rates)                         | 1H22  | 2H22  | 1H23  | 2H23  | 1H24 | 2H24  | FY22  | FY23  | FY24  |
|---|-------|-------|-------|-------|------|-------|-------|-------|-------|
| Total Revenue ex MI                             | 4.6   | 0.2   | 1.3   | 3.9   | 9.5  | 9.3   | 4.8   | 5.3   | 18.7  |
| Margin Income                                   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0  | 0.0   | 0.0   | 0.0   | 0.0   |
| Total Management Revenue                        | 4.6   | 0.2   | 1.3   | 3.9   | 9.5  | 9.3   | 4.8   | 5.3   | 18.7  |
| Operating expenditure                           | -35.3 | -17.0 | -21.1 | 1.3   | -6.7 | 21.2  | -52.3 | -19.8 | 14.5  |
| Share of net profit/(loss) of associates and jv | 0.0   | 0.0   | 0.0   | 0.1   | 0.1  | 0.0   | 0.0   | 0.1   | 0.1   |
| Management EBITDA                               | 39.9  | 17.2  | 22.4  | 2.8   | 16.3 | -11.9 | 57.1  | 25.2  | 4.3   |
| Depreciation                                    | 27.4  | 28.0  | 26.3  | 27.9  | 21.9 | 19.7  | 55.5  | 54.2  | 41.6  |
| Amortisation                                    | 0.8   | 0.5   | 0.4   | 0.0   | 0.0  | 0.0   | 1.2   | 0.4   | 0.0   |
| Depreciation & Amortisation                     | 28.2  | 28.5  | 26.7  | 27.9  | 21.9 | 19.7  | 56.7  | 54.7  | 41.6  |
| Management EBIT                                 | 11.6  | -11.3 | -4.3  | -25.2 | -5.6 | -31.7 | 0.4   | -29.5 | -37.3 |
| Management EBIT ex MI                           | 11.6  | -11.3 | -4.3  | -25.2 | -5.6 | -31.7 | 0.4   | -29.5 | -37.3 |

| FY24 Revenue | by | Region |
|--------------|----|--------|
|--------------|----|--------|

| USD M (at actual rates)          | ANZ | Asia | UCIA | CEU | USA  | Canada | Total |
|----------------------------------|-----|------|------|-----|------|--------|-------|
| Technology Services & Operations | 1.9 | 0.0  | 5.3  | 0.0 | 10.7 | 0.8    | 18.7  |

**Technology Services & Operations includes operations and shared service** functions including Risk, Internal Audit, People, Facilities, Global Information Security and Corporate. Computershare allocates out all corporate expenses to our business lines. The residual Corporate and Technology revenues reflect some third-party technology revenues, rental income, interest income and other corporate related transaction income (this includes the provision of the KCC and US Mortgage Services business transitional services agreement).







# Employee Share Plans Profit & Loss

| USD M (at actual rates)                         | 1H22  | 2H22  | 1H23  | 2H23  | 1H24  | 2H24  | FY22  | FY23  | FY24  |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Fee revenue                                     | 75.0  | 76.5  | 71.4  | 75.9  | 79.0  | 87.2  | 151.5 | 147.3 | 166.2 |
| Transactional revenue                           | 74.6  | 84.9  | 59.3  | 96.2  | 84.3  | 135.8 | 159.5 | 155.5 | 220.0 |
| Other revenue                                   | 7.0   | 5.9   | 5.6   | 9.3   | 8.0   | 10.3  | 12.9  | 14.9  | 18.3  |
| Margin Income                                   | 1.2   | 2.9   | 9.3   | 19.6  | 27.6  | 25.8  | 4.1   | 28.9  | 53.4  |
| Total Management Revenue                        | 157.8 | 170.2 | 145.6 | 201.0 | 198.8 | 259.1 | 328.0 | 346.7 | 457.9 |
| Operating expenditure                           | 121.4 | 125.6 | 116.9 | 127.6 | 128.0 | 144.4 | 247.0 | 244.5 | 272.3 |
| Share of net profit/(loss) of associates and jv | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
| Management EBITDA                               | 36.5  | 44.5  | 28.7  | 73.4  | 70.8  | 114.7 | 81.0  | 102.2 | 185.5 |
| Management EBITDA ex MI                         | 35.2  | 41.6  | 19.4  | 53.8  | 43.2  | 88.9  | 76.9  | 73.3  | 132.2 |
| EBITDA Margin                                   | 23%   | 26%   | 20%   | 37%   | 36%   | 44%   | 25%   | 29%   | 41%   |
| /<br>Depreciation                               | 0.9   | 0.8   | 0.8   | 0.6   | 0.6   | 1.0   | 1.7   | 1.4   | 1.7   |
| Amortisation                                    | 1.8   | 1.8   | 1.9   | 1.7   | 1.9   | 1.9   | 3.6   | 3.6   | 3.8   |
| Depreciation & Amortisation                     | 2.7   | 2.6   | 2.7   | 2.2   | 2.5   | 2.9   | 5.3   | 4.9   | 5.5   |
| Management EBIT                                 | 33.7  | 41.9  | 26.0  | 71.2  | 68.3  | 111.8 | 75.7  | 97.2  | 180.1 |
| Management EBIT ex MI                           | 32.5  | 39.0  | 16.7  | 51.6  | 40.7  | 86.0  | 71.5  | 68.3  | 126.7 |
| EBIT Margin                                     | 21.4% | 24.6% | 17.9% | 35.4% | 34.3% | 43.2% | 23.1% | 28.1% | 39.3% |
| EBIT ex MI Margin                               | 20.8% | 23.3% | 12.3% | 28.4% | 23.8% | 36.9% | 22.1% | 21.5% | 31.3% |



#### Computershare Corporate Trust

| USD M (at actual rates)      | 1H22  | 2H22  | 1H23  | 2H23  | 1H24  | 2H24  | FY22  | FY23  | FY24  |
|------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Revenue ex MI          | 69.3  | 211.2 | 226.0 | 249.5 | 225.7 | 233.7 | 280.4 | 475.5 | 459.4 |
| Margin Income                | 7.5   | 48.0  | 163.4 | 208.9 | 180.9 | 191.8 | 55.5  | 372.4 | 372.6 |
| Total Management Revenue     | 76.7  | 259.2 | 389.4 | 458.5 | 406.5 | 425.4 | 336.0 | 847.9 | 832.0 |
| Operating expenditure        | 67.2  | 178.9 | 185.9 | 209.8 | 198.7 | 211.7 | 246.1 | 395.7 | 410.3 |
| Management EBITDA            | 9.5   | 80.3  | 203.5 | 248.7 | 207.8 | 213.8 | 89.8  | 452.2 | 421.6 |
| Depreciation & Amortisation  | 0.4   | 3.2   | 4.2   | 6.4   | 6.9   | 8.2   | 3.7   | 10.6  | 15.1  |
| Management EBIT              | 9.1   | 77.1  | 199.3 | 242.3 | 200.9 | 205.6 | 86.2  | 441.6 | 406.6 |
| Management EBIT ex MI        | 1.6   | 29.0  | 35.9  | 33.4  | 20.1  | 13.9  | 30.7  | 69.3  | 33.9  |
| EBIT Margin                  | 11.9% | 29.7% | 51.2% | 52.9% | 49.4% | 48.3% | 25.6% | 52.1% | 48.9% |
|                              |       |       |       |       |       |       |       |       |       |
| Revenue breakdown            |       |       |       |       |       |       |       |       |       |
| Structured Products          | 65.7  | 207.9 | 294.1 | 347.4 | 313.9 | 338.1 | 273.6 | 641.5 | 652.0 |
| Conventional Debt and Agency | 11.0  | 51.4  | 95.3  | 111.1 | 92.6  | 87.4  | 62.4  | 206.4 | 179.9 |
| Total Management Revenue     | 76.7  | 259.2 | 389.4 | 458.5 | 406.5 | 425.4 | 336.0 | 847.9 | 832.0 |

- **Structured Products** Offers trustee and agency services supporting securitizations and lending arrangements for investment banks, hedge funds and asset managers, private equity firms and government agencies which are collateralized by a variety of assets, including residential and commercial mortgages, leveraged loans, auto and other consumer receivables.
- **Conventional Debt and Agency** Offers trustee and agency services on bond and debt programs created by public and private corporations and government entities. In addition, offers services in connection with various corporate escrow arrangements as well as services supporting the insurance trust market.



# **UK Mortgage Services Profit & Loss**

| USD M (at actual rates)                         | 1H22 | 2H22 | 1H23 | 2H23 | 1H24 | 2H24  | FY22  | FY23       | FY24  |
|---|------|------|------|------|------|-------|-------|------------|-------|
| Fee revenue                                     | 58.2 | 57.2 | 49.8 | 52.5 | 52.6 | 57.6  | 115.4 | 102.3      | 110.2 |
| Margin Income                                   | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0   | 0.0   | 0.0        | 0.0   |
| Total Management Revenue                        | 58.2 | 57.2 | 49.8 | 52.5 | 52.6 | 57.6  | 115.4 | 102.3      | 110.2 |
| Operating expenditure                           | 53.0 | 54.6 | 45.5 | 49.8 | 49.9 | 51.2  | 107.6 | 95.4       | 101.0 |
| Share of net profit/(loss) of associates and jv | 0.0  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0   | 0.0   | 0.0        | 0.0   |
| Management EBITDA                               | 5.2  | 2.6  | 4.2  | 2.7  | 2.8  | 6.4   | 7.8   | 6.9        | 9.2   |
| EBITDA Margin                                   | 9%   | 5%   | 8%   | 5%   | 5%   | 11%   | 7%    | <b>7</b> % | 8%    |
| Depreciation                                    | 0.1  | -0.5 | -0.4 | 0.0  | 0.0  | 0.0   | -0.4  | -0.4       | 0.0   |
| Amortisation                                    | 0.4  | 0.0  | 0.0  | 0.0  | 0.0  | 0.0   | 0.4   | 0.0        | 0.0   |
| Depreciation & Amortisation                     | 0.5  | -0.5 | -0.4 | 0.0  | 0.0  | 0.0   | 0.0   | -0.4       | 0.0   |
| Management EBIT                                 | 4.7  | 3.1  | 4.7  | 2.7  | 2.8  | 6.4   | 7.8   | 7.4        | 9.2   |
| EBIT Margin                                     | 8.0% | 5.5% | 9.4% | 5.2% | 5.3% | 11.1% | 6.8%  | 7.2%       | 8.3%  |

|   |                      |       | FY22               |                |       | FY23                          |       |                              | FY24 |       |
|---|----------------------|-------|--------------------|----------------|-------|-------------------------------|-------|------------------------------|------|-------|
|   | Performing per       |       | Non-<br>performing | Total Performi |       | Performing Non-<br>performing |       | Performing Non-<br>performin |      | Total |
| ¥ | UPB £bn*             | 36.8  | 2.9                | 39.7           | 31.9  | 3.6                           | 35.4  | 16.2                         | 3.2  | 19.3  |
|   | Number of loans (k)* | 248.0 | 22.0               | 270.0          | 201.1 | 26.9                          | 227.9 | 148.3                        | 23.6 | 171.9 |

<sup>\*</sup> Servicing performed on a contractual basis.
UK includes bureau UPB value, but excludes the number of bureau loans.



### **US Mortgage Services Profit & Loss**

| USD M (at actual rates)                         | 1H22  | 2H22  | 1H23   | 2H23  | 1H24   | 2H24   | FY22  | FY23   | FY24   |
|---|-------|-------|--------|-------|--------|--------|-------|--------|--------|
| Base Servicing Fees                             | 94.1  | 89.0  | 91.5   | 98.4  | 98.1   | 63.8   | 183.2 | 189.9  | 161.9  |
| Servicing related fees                          | 26.4  | 31.5  | 23.5   | 24.2  | 23.4   | 21.4   | 57.9  | 47.6   | 44.9   |
| Other service fees                              | 92.3  | 89.5  | 61.2   | 52.5  | 45.0   | 24.1   | 181.8 | 113.4  | 69.2   |
| Margin Income                                   | 1.2   | 2.1   | 22.5   | 30.1  | 35.2   | 20.8   | 3.3   | 52.6   | 55.9   |
| Total Management Revenue                        | 214.0 | 212.1 | 198.6  | 204.9 | 201.7  | 130.2  | 426.1 | 403.6  | 331.9  |
| Operating expenditure                           | 163.3 | 162.5 | 156.9  | 144.5 | 144.4  | 101.1  | 325.8 | 301.4  | 245.5  |
| Share of net profit/(loss) of associates and jv | 0.0   | 0.0   | 0.0    | 0.0   | 0.0    | 0.0    | 0.0   | 0.0    | 0.0    |
| Management EBITDA                               | 50.7  | 49.6  | 41.7   | 60.4  | 57.3   | 29.1   | 100.3 | 102.1  | 86.4   |
| Management EBITDA ex MI                         | 49.5  | 47.5  | 19.2   | 30.3  | 22.2   | 8.3    | 97.0  | 49.5   | 30.5   |
| EBITDA Margin                                   | 24%   | 23%   | 21%    | 29%   | 28%    | 22%    | 24%   | 25%    | 26%    |
| Depreciation                                    | 1.5   | 1.3   | 1.5    | 1.6   | -0.1   | 0.3    | 2.8   | 3.1    | 0.2    |
| Amortisation                                    | 54.9  | 56.7  | 60.8   | 42.0  | 40.9   | 28.1   | 111.6 | 102.8  | 69.0   |
| Depreciation & Amortisation                     | 56.4  | 57.9  | 62.3   | 43.6  | 40.7   | 28.5   | 114.4 | 105.9  | 69.2   |
| Management EBIT                                 | -5.7  | -8.4  | -20.6  | 16.8  | 16.6   | 0.6    | -14.1 | -3.7   | 17.2   |
| Management EBIT ex MI                           | -6.9  | -10.4 | -43.0  | -13.3 | -18.6  | -20.1  | -17.4 | -56.3  | -38.7  |
| EBIT Margin                                     | -2.7% | -3.9% | -10.4% | 8.2%  | 8.2%   | 0.5%   | -3.3% | -0.9%  | 5.2%   |
| EBIT ex MI Margin                               | -3.3% | -5.0% | -24.4% | -7.6% | -11.2% | -18.4% | -4.1% | -16.1% | -14.0% |

#### **Revenue definitions**

- > **Base fees Fees received for base servicing activities.** Fees are generally assessed in bps for owned or structured deals, while subservicing is usually paid as a \$ fee. Subservicing fees vary by loan delinquency or category.
- > Servicing related fees Additional fees received from servicing a loan. This includes Loss mitigation fees e.g. for loan modifications and ancillary Fees e.g. late fees.
- > Other service fees includes valuation, real estate disposition services, loan fulfilment services and CMC Coop Service.
- > Margin Income Interest received on mortgagor funds prior to distribution.

Note: The US Mortgage Services business was disposed on 1st May 2024.



### US Mortgage Services - UPB and number of loans

|   |                   |                     |            | FY23               |       |            | FY24*              |       | FY24 v FY23 |                    |       |  |
|---|-------------------|---------------------|------------|--------------------|-------|------------|--------------------|-------|-------------|--------------------|-------|--|
|   | UPB and nu        | mber of loans       | Performing | Non-<br>performing | Total | Performing | Non-<br>performing | Total | Performing  | Non-<br>performing | Total |  |
|   | Fully owned MSR's | UPB \$bn            | 29.3       | 5.9                | 35.1  | 34.0       | 4.9                | 38.9  | 16.2%       | -16.5%             | 10.7% |  |
|   | rully owned MSKS  | Number of loans (k) | 133.1      | 47.8               | 181.0 | 149.6      | 42.7               | 192.3 | 12.3%       | -10.7%             | 6.2%  |  |
|   | Part owned MSR's  | UPB \$bn            | 7.2        | 11.3               | 18.5  | 6.6        | 10.2               | 16.8  | -8.0%       | -9.7%              | -9.0% |  |
| V | Part Owned MSKS   | Number of loans (k) | 44.4       | 67.0               | 111.4 | 41.9       | 61.7               | 103.6 | -5.8%       | -7.9%              | -7.0% |  |
| Ĕ | Subservicing      | UPB \$bn            | 79.2       | 11.3               | 90.5  | 74.3       | 16.2               | 90.5  | -6.2%       | 43.7%              | 0.0%  |  |
|   | Subservicing      | Number of loans (k) | 392.3      | 85.3               | 477.6 | 365.8      | 119.4              | 485.1 | -6.8%       | 39.9%              | 1.6%  |  |
|   | Total USA         | UPB \$bn            | 115.7      | 28.4               | 144.1 | 114.9      | 31.3               | 146.2 | -0.7%       | 10.1%              | 1.5%  |  |
|   | Total OSA         | Number of loans (k) | 569.8      | 200.2              | 770.0 | 557.2      | 223.8              | 781.0 | -2.2%       | 11.8%              | 1.4%  |  |

<sup>\*</sup> FY24 numbers reflects data as at the end of April 2024. US Mortgage Services was disposed on 1st May 2024.

#### **Key Definitions**

- > **Performing servicing:** Servicing of a mortgage which is less than 30 days delinquent. Typically loans that meet the criteria of the Government Sponsored Entities e.g. "Fannie Mae", "Freddie Mac".
- > **Non-performing servicing:** Servicing of a mortgage that is over 30 days delinquent up to management of the foreclosure process. Typically, non-performing servicing is performed over loans that are part of a securitization arrangement.
- > **Mortgage servicing rights (MSR):** Intangible assets representing an ownership right to service the mortgage for a fee for the life of the mortgage. The owner of the MSR can either service the loan itself or appoint a sub-servicer to do so. A fully owned MSR is where CPU owns the MSR outright.
- > **Servicing advances:** The owner of the MSR is required to fund various obligations required to protect a mortgage if the borrower is unable to do so. Advances receive a priority in any liquidation and are often financed in standalone non-recourse servicing advance facilities.

#### > Part owned MSR's

- > CPU has sold part of the MSR to a third party investor.
- > An Excess Strip Sale refers to the sale of a stream of cash flows associated with the servicing fee on a performing MSR. The seller of the servicing strip has the ability to service the mortgage.
- > An SPV deal refers to the sale of the rights to the MSR and associated servicing advances into an SPV. CPU typically takes a 20% equity stake in the SPV and performs all servicing on the loans via a sub-servicing fee for service relationship.
- **Subservicing:** Servicing performed on a contractual basis.



### US Mortgage Services - Invested Capital

| USD M (at actual rates)                          | 1H22  | FY22  | 1H23  | FY23  | 1H24 <sup>7</sup> | FY24 <sup>7</sup> |
|--|-------|-------|-------|-------|-------------------|-------------------|
|  | Dec   | Jun   | Dec   | Jun   | Dec               | Apr               |
| Net Loan Servicing Advances <sup>1</sup>         | 136.3 | 106.4 | 161.6 | 131.8 | 160.6             | 130.2             |
| □ Net MSR intangible asset <sup>2</sup>          | 470.3 | 496.9 | 545.3 | 468.8 | 491.0             | 481.5             |
| Investment in SPVs <sup>3</sup>                  | 32.1  | 26.3  | 22.6  | 21.9  | 20.2              | 22.0              |
| Other intangible assets <sup>4</sup>             | 66.3  | 65.3  | 64.4  | 62.0  | 61.2              | 60.5              |
| Total invested capital                           | 705.0 | 694.9 | 793.9 | 684.5 | 732.9             | 694.3             |
|  |       |       |       |       |                   |                   |
| Net cash payments for MSR purchases <sup>5</sup> | 9.5   | 73.0  | 102.0 | 70.6  | 56.5              | 76.0              |
| MSR amortisation <sup>6</sup>                    | 54.9  | 111.6 | 60.8  | 102.8 | 40.9              | 69.0              |



<sup>&</sup>lt;sup>1</sup> FY24 Annual report reference: **Note 15 Borrowings** on SLS non-recourse lending facility and **Note 17 Loan servicing advances**.

<sup>&</sup>lt;sup>2</sup> FY24 Annual report reference: **Note 10 Intangible assets** on Mortgage servicing rights and **Note 26 Mortgage servicing related liabilities**.

<sup>&</sup>lt;sup>3</sup> FY24 Annual report reference: **Note 14 Financial assets and liabilities at fair value through profit or loss** regarding Investment in structured entities.

<sup>&</sup>lt;sup>4</sup> Other intangibles are largely goodwill and acquired client lists related to acquisitions.

<sup>&</sup>lt;sup>5</sup> Refer to Cashflow statement: Investing cash flow - Payments for intangible assets including MSRs. Net cash payments for MSR purchases of \$76.0m in FY24 (purchases of \$76.0m and no sales) and \$70.6m in FY23 (purchases of \$168.2m and sales of \$97.6m).

<sup>&</sup>lt;sup>6</sup> Amortisation for all servicing rights is calculated using the straight line method over their estimated useful lives, which for the interest-sensitive portfolio was eight years through 1H23 when it increased to nine years and nine years for the non interest-sensitive portfolio.

<sup>&</sup>lt;sup>7</sup> 1H24 and FY24 invested capital reflects the **<u>pre impairment</u>** position.

## Revenue definitions

| Classification     | USD M  | FY19  | FY20  | FY21  | FY22  | FY23  | FY24  | FY24 @ CC |
|--------------------|--|-------|-------|-------|-------|-------|-------|-----------|
|                    | Issuer Services  |       |       |       |       |       |       |           |
| Core Fees          | Register Maintenance - Issuer Paid                     | 463   | 441   | 478   | 469   | 460   | 446   | 445       |
| Transactional Fees | Register Maintenance - Holder/Broker Paid              | 194   | 184   | 186   | 206   | 201   | 228   | 227       |
| Event Fees         | Corporate Actions                                      | 94    | 99    | 136   | 111   | 86    | 106   | 106       |
| Event Fees         | Stakeholder Relationship Management                    | 67    | 59    | 87    | 60    | 53    | 72    | 71        |
| Core Fees          | Governance Services                                    | 17    | 34    | 69    | 86    | 91    | 109   | 109       |
|                    | Global Corporate Trust                                 |       |       |       |       |       |       |           |
| Core Fees          | Computershare Corporate Trust                          |       |       |       | 280   | 476   | 459   | 459       |
| Core Fees          | Corporate Trust  | 52    | 55    | 56    | 53    | 54    | 57    | 58        |
|                    | <b>Employee Share Plans &amp; Voucher Services</b>     |       |       |       |       |       |       |           |
| Core Fees          | Plans - Fee revenues                                   | 130   | 137   | 145   | 151   | 147   | 166   | 161       |
| Transactional Fees | Plans - Transactional revenues                         | 128   | 129   | 160   | 160   | 155   | 220   | 211       |
| Core Fees          | Plans - Other revenues                                 | 15    | 12    | 12    | 13    | 15    | 18    | 18        |
| Core Fees          | Vouchers   | 19    | 14    | 12    | 12    | 5     | -1    | -1        |
|                    | <b>Mortgage Services &amp; Property Rental Service</b> | s     |       |       |       |       |       |           |
| Core Fees          | US Mortgage Services - Base                            | 173   | 214   | 209   | 183   | 190   | 162   | 162       |
| Transactional Fees | US Mortgage Services - service                         | 47    | 47    | 79    | 58    | 48    | 45    | 45        |
| Transactional Fees | US Mortgage Services - Other                           | 111   | 153   | 158   | 182   | 113   | 69    | 69        |
| Core Fees          | UK Mortgage Services                                   | 255   | 197   | 132   | 115   | 102   | 110   | 104       |
| Transactional Fees | Property Rental Services                               | 2     | 1     | 1     | 1     | 1     | 1     | 1         |
|                    | <b>Business Services</b>                               |       |       |       |       |       |       |           |
| Event Fees         | Bankruptcy & Class Actions                             | 138   | 133   | 125   | 85    | 70    |       |           |
| Core Fees          | Karvy  | 17    |       |       |       |       |       |           |
|                    | <b>Communication Services &amp; Utilities</b>          |       |       |       |       |       |       |           |
| Core Fees          | Communication Services                                 | 169   | 162   | 161   | 172   | 159   | 176   | 176       |
| Core Fees          | Utilities  | 9     | 7     | 8     | 9     | 8     | 9     | 10        |
| Core Fees          | Technology Services & Operations                       | 10    | 4     | 2     | 5     | 5     | 20    | 20        |
|                    | Total Revenue excluding Margin Income                  | 2,110 | 2,082 | 2,216 | 2,410 | 2,440 | 2,473 | 2,452     |
|                    | Margin Income  | 246   | 199   | 107   | 187   | 775   | 837   | 832       |
|                    | Total Revenue  | 2,357 | 2,281 | 2,323 | 2,597 | 3,216 | 3,310 | 3,284     |
| Core Fees          | Total Revenue excluding Margin Income                  | 1,328 | 1,278 | 1,285 | 1,549 | 1,712 | 1,733 | 1,721     |
| Transactional Fees | Total Revenue excluding Margin Income                  | 483   | 514   | 584   | 605   | 519   | 562   | 553       |
| Event Fees         | Total Revenue excluding Margin Income                  | 299   | 290   | 347   | 256   | 209   | 178   | 178       |



## FY24 Revenue by Country (USD and Local Currency)

| USD M (at actual rates)                      | Australia | Hong Kong | UK & Offshore | Switzerland | South Africa | Germany | USA     | Canada | Other | Total   |
|--|-----------|-----------|---------------|-------------|--------------|---------|---------|--------|-------|---------|
| Register Maintenance                         | 83.6      | 52.3      | 75.2          | 10.5        | 11.7         | 25.8    | 440.0   | 66.2   | 47.0  | 812.2   |
| Corporate Actions                            | 18.4      | 10.4      | 15.8          | 0.0         | 3.1          | 0.0     | 121.9   | 44.6   | 3.4   | 217.6   |
| Stakeholder Relationship Management          | 2.2       | 4.1       | 8.4           | 0.0         | 0.0          | 0.0     | 50.2    | 0.0    | 7.1   | 72.0    |
| Governance Services                          | 0.6       | 1.3       | 10.3          | 0.0         | 0.2          | 0.6     | 92.1    | 1.4    | 3.0   | 109.5   |
| Issuer Services                              | 104.8     | 68.1      | 109.7         | 10.5        | 14.9         | 26.4    | 704.2   | 112.2  | 60.4  | 1,211.3 |
| Global Corporate Trust                       | 0.0       | 0.0       | 0.0           | 0.0         | 0.0          | 0.0     | 848.4   | 87.9   | 0.0   | 936.3   |
| Employee Share Plans & Voucher Services      | 15.8      | 46.1      | 176.8         | 0.0         | 0.1          | 0.0     | 62.9    | 20.1   | 136.7 | 458.5   |
| Mortgage Services & Property Rental Services | 0.0       | 0.0       | 167.8         | 0.0         | 0.0          | 0.0     | 331.9   | 0.0    | 0.0   | 499.7   |
| Communication Services & Utilities           | 72.3      | 0.0       | 11.2          | 0.0         | 0.0          | 26.6    | 64.3    | 10.7   | 0.0   | 185.0   |
| Business Services                            | 0.0       | 0.0       | 0.0           | 0.0         | 0.0          | 0.0     | 0.0     | 0.0    | 0.0   | 0.0     |
| Technology Services & Operations             | 1.9       | 0.0       | 5.3           | 0.0         | 0.0          | 0.0     | 10.7    | 0.8    | 0.0   | 18.7    |
| Total Revenue                                | 194.7     | 114.2     | 470.9         | 10.5        | 15.1         | 53.0    | 2,022.4 | 231.7  | 197.1 | 3,309.5 |

|  | Australia | Hong Kong | UK & Offshore | Switzerland | South Africa | Germany | USA     | Canada | Other |
|--|-----------|-----------|---------------|-------------|--------------|---------|---------|--------|-------|
|  | AUD       | HKD       | GBP           | CHF         | RAND         | EUR     | USD     | CAD    | USD   |
| Register Maintenance                         | 127.5     | 409.0     | 59.7          | 9.3         | 218.5        | 23.9    | 440.0   | 89.6   | 47.0  |
| Corporate Actions                            | 28.1      | 81.7      | 12.5          | 0.0         | 57.2         | 0.0     | 121.9   | 60.4   | 3.4   |
| Stakeholder Relationship Management          | 3.3       | 32.0      | 6.7           | 0.0         | 0.1          | 0.0     | 50.2    | 0.0    | 7.1   |
| Governance Services                          | 1.0       | 9.9       | 8.2           | 0.0         | 3.1          | 0.5     | 92.1    | 1.9    | 3.0   |
| Issuer Services                              | 159.8     | 532.6     | 87.1          | 9.3         | 278.9        | 24.4    | 704.2   | 152.0  | 60.4  |
| Global Corporate Trust                       | 0.0       | 0.0       | 0.0           | 0.0         | 0.0          | 0.0     | 848.4   | 119.1  | 0.0   |
| Employee Share Plans & Voucher Services      | 24.0      | 360.6     | 140.3         | 0.0         | 2.5          | 0.0     | 62.9    | 27.2   | 136.7 |
| Mortgage Services & Property Rental Services | 0.0       | 0.0       | 133.2         | 0.0         | 0.0          | 0.0     | 331.9   | 0.0    | 0.0   |
| Communication Services & Utilities           | 110.2     | 0.0       | 8.9           | 0.0         | 0.0          | 24.6    | 64.3    | 14.5   | 0.0   |
| Business Services                            | 0.0       | 0.0       | 0.0           | 0.0         | 0.0          | 0.0     | 0.0     | 0.0    | 0.0   |
| Technology Services & Operations             | 2.9       | 0.1       | 4.2           | 0.0         | 0.3          | 0.0     | 10.7    | 1.1    | 0.0   |
| Total Revenue                                | 296.9     | 893.3     | 373.8         | 9.3         | 281.7        | 49.0    | 2,022.4 | 313.8  | 197.1 |

Equatex Revenue of \$116.4m has been split between Switzerland \$112.2m, Norway \$3.7m and UK \$0.6m. This revenue is classified as UCIA consistent with prior periods. In addition, Switzerland includes revenue for Register Maintenance \$10.5m.



# Revenue, EBITDA and EBIT by Region

|       | Revenue              | 1H22    | 2H22    | 1H23    | 2H23    | 1H24    | 2H24    | FY22    | FY23    | FY24    |
|-------|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|       | ANZ                  | 116.9   | 103.2   | 109.9   | 96.1    | 107.1   | 98.0    | 220.1   | 206.0   | 205.1   |
|       | Asia                 | 61.2    | 55.7    | 57.9    | 61.0    | 57.3    | 57.0    | 116.9   | 118.9   | 114.4   |
|       | UCIA                 | 234.8   | 256.8   | 218.1   | 287.6   | 281.3   | 357.2   | 491.6   | 505.7   | 638.5   |
|       | CEU                  | 37.5    | 58.1    | 31.0    | 59.6    | 32.6    | 64.9    | 95.7    | 90.6    | 97.5    |
|       | USA                  | 630.6   | 849.6   | 986.0   | 1,081.7 | 1,018.6 | 1,003.8 | 1,480.2 | 2,067.6 | 2,022.4 |
|       | Canada               | 90.5    | 102.3   | 107.7   | 119.4   | 114.8   | 116.8   | 192.8   | 227.1   | 231.7   |
|       | <b>Total Revenue</b> | 1,171.5 | 1,425.8 | 1,510.6 | 1,705.3 | 1,611.7 | 1,697.8 | 2,597.4 | 3,215.9 | 3,309.5 |
|       |                      |         |         |         |         |         |         |         |         |         |
|       | EBITDA               | 1H22    | 2H22    | 1H23    | 2H23    | 1H24    | 2H24    | FY22    | FY23    | FY24    |
|       | ANZ                  | 15.7    | 6.8     | 10.1    | 9.1     | 14.0    | 0.8     | 22.4    | 19.2    | 14.8    |
|       | Asia                 | 27.9    | 21.0    | 24.0    | 23.4    | 21.6    | 5.3     | 48.9    | 47.3    | 26.9    |
|       | UCIA                 | 59.3    | 39.0    | 50.4    | 102.0   | 89.5    | 472.6   | 98.3    | 152.5   | 562.0   |
|       | CEU                  | 5.6     | 47.5    | 1.4     | 20.6    | -0.5    | 15.5    | 53.0    | 22.0    | 15.0    |
|       | USA                  | 161.5   | 247.5   | 398.6   | 461.2   | 430.2   | 148.3   | 409.1   | 859.8   | 578.5   |
|       | Canada               | 44.5    | 44.1    | 55.8    | 59.9    | 67.0    | 23.0    | 88.6    | 115.6   | 90.0    |
|       | Total EBITDA         | 314.4   | 405.9   | 540.3   | 676.1   | 621.7   | 665.6   | 720.2   | 1,216.3 | 1,287.3 |
| _<br> |                      |         |         |         |         |         |         |         |         |         |
|       | EBIT                 | 1H22    | 2H22    | 1H23    | 2H23    | 1H24    | 2H24    | FY22    | FY23    | FY24    |
|       | ANZ                  | 10.3    | 1.5     | 5.1     | 4.1     | 9.3     | -1.3    | 11.9    | 9.2     | 8.0     |
|       | Asia                 | 25.9    | 19.4    | 22.4    | 21.8    | 20.1    | 4.1     | 45.3    | 44.2    | 24.2    |
|       | UCIA                 | 48.3    | 35.3    | 41.6    | 92.0    | 81.1    | 449.4   | 83.6    | 133.6   | 530.5   |
|       | CEU                  | 3.6     | 39.5    | -0.4    | 18.6    | -2.5    | 14.4    | 43.1    | 18.2    | 11.9    |
|       | USA                  | 90.9    | 171.7   | 317.9   | 397.3   | 371.7   | 116.9   | 262.6   | 715.2   | 488.7   |
|       | Canada               | 42.5    | 42.2    | 54.0    | 58.0    | 66.3    | 19.2    | 84.6    | 112.1   | 85.5    |
|       | Total EBIT           | 221.4   | 309.6   | 440.7   | 591.8   | 546.0   | 602.7   | 531.1   | 1,032.5 | 1,148.8 |



### Revenue excluding acquisitions and disposals

| USD M (at actual rates)                                     | 1H22    | 2H22    | 1H23    | 2H23    | 1H24    | 2H24    | FY22    | FY23    | FY24    |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Management Revenue  | 1,171.5 | 1,425.8 | 1,510.6 | 1,705.3 | 1,611.7 | 1,697.8 | 2,597.4 | 3,215.9 | 3,309.5 |
| Less acquisitions*  | 84.2    | 307.2   | 324.8   | 0.0     | 0.0     | 0.0     | 391.5   | 324.8   | 0.0     |
| Less disposals*   | 2.2     | 18.3    | 70.7    | 132.2   | 236.9   | 150.9   | 20.5    | 203.0   | 387.8   |
| Less Margin Income  | 54.4    | 74.5    | 243.2   | 408.7   | 395.7   | 385.0   | 128.9   | 651.9   | 780.7   |
| Management Revenue excluding MI, acquisitions and disposals | 1,030.7 | 1,025.7 | 872.0   | 1,164.4 | 979.2   | 1,161.8 | 2,056.5 | 2,036.3 | 2,141.0 |

<sup>\*</sup> **Acquisitions:** Reflects first 12 months revenue contribution and **Disposals:** Reflects 12 months historical revenue contribution prior to disposal. Acquisitions: Verbatim LLC (1st Jul 20), Wells Fargo Corporate Trust Services (1st Nov 21).



Disposals: Milestone – 20% interest (1st Oct 21), Private Capital Solutions client accounts (31st Dec 21), Bankruptcy and Class Actions business (1st May 23), US Mortgage Services business (1st May 24).

### Cost out programs (now inclusive of CCT synergies)

\$45.4m cost out benefit achieved in FY24

| \$M                                     |                                    |       | Benef | fit rea     | alisation (cumulativ                               | ve)   |       |  |  |  |
|---|------------------------------------|-------|-------|-------------|--|-------|-------|--|--|--|
| Activity                                | Total cost<br>savings<br>estimates | FY23A | FY24A |             | FY24<br>change vs. last<br>disclosure <sup>1</sup> | FY25E | FY26E | Total change vs. last<br>disclosure <sup>1</sup> |  |  |
| Stage 1 Total                           | 25 - 30                            | 28.1  | 28.1  | <b>&gt;</b> | 0.0  | 28.1  | 28.1  | COMPLETE   |  |  |
| Stage 2 Total                           | 60 - 70                            | 66.2  | 66.2  | <b>•</b>    | 0.0  | 66.2  | 66.2  | COMPLETE   |  |  |
| Stage 3 Total                           | 40 - 80                            | 50.4  | 61.1  | <b>&gt;</b> | 0.0  | 66.4  | 73.8  | ▼ 2.9m   |  |  |
| Stage 4 Total                           | 40 – 55                            | 23.5  | 43.1  | •           | 3.3  | 43.1  | 43.1  | COMPLETE   |  |  |
| Stage 5 Total                           | 45 - 60                            |       |       |             |  | 20.0  | 45.0  | *New disclosure*                                 |  |  |
| Total estimate                          | 210 – 295                          | 168.2 | 198.5 | •           | 3.3  | 223.7 | 256.1 | ▲ 32.2m  |  |  |
| Equatex synergies                       | 40                                 | 25.1  | 27.5  | <b>A</b>    | 0.8  | 29.8  | 38.6  | ▼ 1.4m   |  |  |
| UK Mortgage Services                    | 85-90                              | 82.8  | 82.8  | •           | 3.6  | 87.2  | 88.8  | ▶ 0.0m   |  |  |
| CCT synergies                           | 80                                 | 17.0  | 29.7  |             | 0.7  | 52.0  | 72.0  | ▶ 0.0m   |  |  |
| Total cost savings                      | 415-505                            | 293.1 | 338.5 | •           | 5.4  | 392.7 | 455.5 | ▲ 30.8m  |  |  |
| Cost to achieve (post tax) <sup>2</sup> |                                    | 310.3 | 441.0 | <b>A</b>    | 166.0  | 500   | 520   | ▲ 50.0m  |  |  |

- > \$45.4m of benefits achieved in FY24 of which \$16.7m relates to US Mortgage Services. Previous disclosure assumed \$6.5m of benefits in FY25, this is no longer applicable given disposal of the business on 1st May 2024. Accordingly, stage 4 is now complete.
- > Stage 5 is a new business-wide cost-out program to remove stranded costs arising from the disposal of KCC and US Mortgage Services, an additional \$45m-\$60m expected by the end of FY26.
- > \$80m of CCT synergy benefits targeted by end of FY27 with c. \$230m of forecasted expense to stand up, transition, integrate and transform the business (no change to previous disclosure)



## Other expenditure

| USD M (at actual rates) | USD M | (at | actual | rates | ١ |
|-------------------------|-------|-----|--------|-------|---|
|-------------------------|-------|-----|--------|-------|---|

| Operating costs                 | 1H22  | 2H22    | 1H23  | 2H23    | 1H24  | 2H24    | FY22    | FY23    | FY24    |
|---------------------------------|-------|---------|-------|---------|-------|---------|---------|---------|---------|
| Cost of Sales                   | 191.3 | 207.6   | 183.6 | 187.2   | 182.0 | 202.4   | 398.9   | 370.8   | 384.3   |
| Personnel                       | 553.8 | 674.2   | 652.9 | 678.3   | 653.2 | 671.5   | 1,228.1 | 1,331.1 | 1,324.6 |
| Occupancy                       | 13.9  | 15.8    | 15.9  | 18.3    | 19.7  | 17.8    | 29.7    | 34.2    | 37.5    |
| Other Direct                    | 51.8  | 66.2    | 66.4  | 92.1    | 78.2  | 78.7    | 118.0   | 158.5   | 156.9   |
| Computer/External Technology    | 46.6  | 56.4    | 51.7  | 53.6    | 57.1  | 62.2    | 103.0   | 105.3   | 119.3   |
| <b>Total Controllable Costs</b> | 666.1 | 812.7   | 786.8 | 842.3   | 808.2 | 830.2   | 1,478.8 | 1,629.1 | 1,638.3 |
| Total Operating Expenditure     | 857.4 | 1,020.3 | 970.5 | 1,029.4 | 990.1 | 1,032.6 | 1,877.7 | 1,999.9 | 2,022.7 |

Note 1: Computer/External technology includes hardware, software licenses, network and voice costs, 3rd party vendor fees and data centre costs.

| Technology Costs                   | 1H22  | 2H22  | 1H23  | 2H23  | 1H24  | 2H24  | FY22  | FY23  | FY24  |
|------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Development                        | 54.3  | 64.1  | 63.0  | 79.2  | 64.5  | 72.4  | 118.4 | 142.2 | 136.9 |
| Infrastructure                     | 56.4  | 59.3  | 59.7  | 60.3  | 63.3  | 68.0  | 115.7 | 120.0 | 131.3 |
| Maintenance                        | 21.0  | 21.7  | 25.6  | 30.3  | 21.8  | 20.6  | 42.7  | 56.0  | 42.3  |
| Admin                              | 7.5   | 12.1  | 9.7   | 13.5  | 12.2  | 14.4  | 19.6  | 23.2  | 26.6  |
| Total Technology Costs             | 139.2 | 157.2 | 158.1 | 183.3 | 161.8 | 175.3 | 296.4 | 341.4 | 337.1 |
| Technology costs as a % of revenue | 11.9% | 11.0% | 10.5% | 10.8% | 10.0% | 10.3% | 11.4% | 10.6% | 10.2% |

Note 2: Technology costs include personnel, occupancy and other direct costs attributable to technology services. No internal development cost is capitalised.

| Capex breakdown                   | 1H22 | 2H22 | 1H23 | 2H23 | 1H24 | 2H24 | FY22 | FY23 | FY24 |
|-----------------------------------|------|------|------|------|------|------|------|------|------|
| Information Technology            | 9.1  | 27.2 | 11.3 | 24.9 | 12.0 | 7.1  | 36.3 | 36.3 | 19.1 |
| Communication Services Facilities | 0.5  | 2.1  | 0.0  | 1.1  | 0.0  | 4.0  | 2.6  | 1.2  | 4.0  |
| Occupancy                         | 3.1  | 2.4  | 5.5  | 6.6  | 2.4  | 6.1  | 5.5  | 12.1 | 8.5  |
| Other                             | 0.3  | 0.1  | 0.4  | 0.0  | 0.9  | 3.9  | 0.4  | 0.4  | 4.9  |
| Total Capex                       | 12.9 | 31.8 | 17.2 | 32.7 | 15.3 | 21.2 | 44.7 | 49.9 | 36.5 |



#### Key sensitivities on FY25 Margin Income

\$1bn change in exposed non-hedged balances translates to around \$43.5m PBT

| Earnings S      | Sensitivity – Average | e Balances      |
|-----------------|-----------------------|-----------------|
| -\$1bn Balances | FY25 Guidance         | +\$1bn Balances |
| 701.5           | 745.0                 | 788.5           |

Balance sensitivity assumes annual impact on non-hedged exposed balances.

- If balances move by \$1bn (+/-) in FY25, the delta to Margin Income is around \$43.5m per annum vs FY25 Estimate. This assumes the change is only on exposed, non-hedged balances.
- If interest rates move by 25 bps (+/-) in FY25, the delta to Margin Income is around \$18.5m per annum vs. FY25 Estimate. This assumes movements in short term floating rates impact entire non-hedged exposed balances and no impact to payout rates or other factors.

| Earning | Earnings Sensitivity – Interest Rates |       |  |  |  |  |  |  |  |  |
|---------|---------------------------------------|-------|--|--|--|--|--|--|--|--|
| -25 bps | -25 bps FY25 Guidance                 |       |  |  |  |  |  |  |  |  |
| 726.5   | 745.0                                 | 763.5 |  |  |  |  |  |  |  |  |

Interest rate sensitivity assumes annual rate impact on non-hedged exposed balances

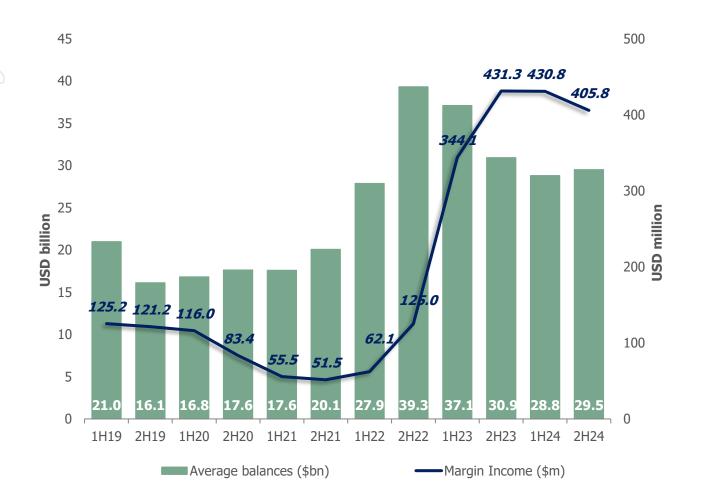
|              | Cash ra | te assumptio | ns for FY25 g | uidance |           |
|--------------|---------|--------------|---------------|---------|-----------|
|              | FY25 Q1 | FY25 Q2      | FY25 Q3       | FY25 Q4 | Full Year |
| USD          | 5.29%   | 4.95%        | 4.55%         | 4.26%   | 4.76%     |
| AUD          | 4.39%   | 4.42%        | 4.36%         | 4.21%   | 4.34%     |
| GBP          | 5.12%   | 4.89%        | 4.61%         | 4.38%   | 4.75%     |
| CAD          | 4.58%   | 4.29%        | 3.97%         | 3.71%   | 4.14%     |
| Weighted Avg | 5.18%   | 4.85%        | 4.47%         | 4.19%   | 4.67%     |

Quarterly average of daily market implied rates. Source: Bloomberg – World Interest Rate Probability at 22nd July 2024



#### FY24 Client Cash

Margin Income rises to \$836.6 (\$831.6m in constant currency)



|                      |      | Total Group   |               |               |  |  |  |  |  |  |  |
|----------------------|------|---------------|---------------|---------------|--|--|--|--|--|--|--|
| Margin Income        | \$m  | 1H24<br>430.8 | 2H24<br>405.8 | FY24<br>836.6 |  |  |  |  |  |  |  |
| Avg balances - Total | \$bn | 28.8          | 29.5          | 29.2          |  |  |  |  |  |  |  |
| Total MI yield       | %    | 2.99%         | 2.75%         | 2.87%         |  |  |  |  |  |  |  |
| MMF fee revenue      | \$m  | 23.2          | 26.0          | 49.2          |  |  |  |  |  |  |  |
| MMF avg balances     | \$bn | 47.1          | 53.4          | 50.3          |  |  |  |  |  |  |  |
| MMF yield            | %    | 0.10%         | 0.10%         | 0.10%         |  |  |  |  |  |  |  |

Margin Income and Balances translated at Actual fx rates. FY24 Margin Income in constant currency is \$831.6m. MI yield reflects the Margin Income generated from the cash balances only (exposed and non-exposed). Money market fund fees are classified as fee revenue and included in EBIT excluding Margin Income.



### Breakdown of average client balances

|                                | Legacy | CCT      | Total |
|--------------------------------|--------|----------|-------|--------|----------|-------|--------|----------|-------|--------|----------|-------|
|                                | 1H2    | 4 Actual |       | 2H2    | 4 Actual |       | FY2    | 4 Actual |       | FY2    | 3 Actual |       |
| Total Balances (\$bn)          | 14.7   | 14.1     | 28.8  | 14.4   | 15.2     | 29.5  | 14.5   | 14.6     | 29.2  | 17.3   | 16.7     | 34.0  |
| Exposed Balances               | 9.7    | 8.8      | 18.5  | 8.8    | 9.5      | 18.3  | 9.2    | 9.2      | 18.4  | 11.7   | 10.8     | 22.5  |
| Exposed: Hedged balances       | 4.3    | 4.9      | 9.1   | 4.3    | 5.1      | 9.4   | 4.3    | 5.0      | 9.3   | 4.4    | 3.6      | 8.0   |
| By Profile                     | 4.3    | 4.9      | 9.1   | 4.3    | 5.1      | 9.4   | 4.3    | 5.0      | 9.3   | 4.4    | 3.6      | 8.0   |
| Fixed rate deposits            | 2.8    | 1.3      | 4.1   | 2.7    | 1.5      | 4.2   | 2.8    | 1.4      | 4.2   | 3.1    | 1.2      | 4.3   |
| Fixed rate swaps               | 1.5    | 3.6      | 5.1   | 1.6    | 3.6      | 5.2   | 1.5    | 3.6      | 5.1   | 1.3    | 2.5      | 3.7   |
| Split by Currency              | 4.3    | 4.9      | 9.1   | 4.3    | 5.1      | 9.4   | 4.3    | 5.0      | 9.3   | 4.4    | 3.6      | 8.0   |
| AUD                            | 0.1    | 0.0      | 0.1   | 0.1    | 0.0      | 0.1   | 0.1    | 0.0      | 0.1   | 0.1    | 0.0      | 0.1   |
| CAD                            | 0.5    | 0.0      | 0.5   | 0.5    | 0.0      | 0.5   | 0.5    | 0.0      | 0.5   | 0.5    | 0.0      | 0.5   |
| GBP                            | 1.5    | 0.0      | 1.5   | 1.5    | 0.0      | 1.5   | 1.5    | 0.0      | 1.5   | 1.7    | 0.0      | 1.7   |
| USD                            | 2.2    | 4.9      | 7.1   | 2.2    | 5.1      | 7.3   | 2.2    | 5.0      | 7.2   | 2.0    | 3.6      | 5.6   |
| Exposed: Non - hedged balances | 5.4    | 4.0      | 9.4   | 4.5    | 4.4      | 8.9   | 4.9    | 4.2      | 9.1   | 7.3    | 7.2      | 14.5  |
| Split by Currency              | 5.4    | 4.0      | 9.4   | 4.5    | 4.4      | 8.9   | 4.9    | 4.2      | 9.1   | 7.3    | 7.2      | 14.5  |
| AUD                            | 0.3    | 0.0      | 0.3   | 0.3    | 0.0      | 0.3   | 0.3    | 0.0      | 0.3   | 0.3    | 0.0      | 0.3   |
| CAD                            | 1.3    | 0.0      | 1.3   | 1.2    | 0.0      | 1.2   | 1.3    | 0.0      | 1.3   | 1.2    | 0.0      | 1.2   |
| GBP                            | 0.3    | 0.0      | 0.3   | 0.2    | 0.0      | 0.2   | 0.3    | 0.0      | 0.3   | 1.2    | 0.0      | 1.2   |
| USD                            | 3.1    | 3.9      | 6.9   | 2.1    | 3.7      | 5.8   | 2.5    | 3.8      | 6.3   | 4.1    | 7.2      | 11.2  |
| Other                          | 0.5    | 0.1      | 0.6   | 0.6    | 0.7      | 1.4   | 0.5    | 0.4      | 0.9   | 0.5    | 0.0      | 0.5   |
| Non-Exposed Balances           | 5.0    | 5.3      | 10.3  | 5.6    | 5.7      | 11.2  | 5.3    | 5.5      | 10.8  | 5.6    | 5.9      | 11.5  |

<sup>•</sup> On 1 May 2023, the Group disposed of the Class Actions and Bankruptcy business, which was based in North America and formed part of the Business Services segment, which accounts for ~\$1b of average balances in FY23.

<sup>•</sup> Interest on debt is recorded separately to Margin Income. However, the floating rate debt balances provide a natural offset to the interest rate exposure from exposed client balances for the Group. Average floating rate debt balances were \$2.3b for 1H24, \$2.3b for 2H24, \$2.4b for FY24 and \$2.4b for FY24.



<sup>•</sup> On 1 May 2024, the Group disposed of the US Mortgage Services business, which formed part of the Mortgage Services & Property Rental Services segment, which accounts for ~\$1.5b of average balances in FY24.

### Breakdown of Margin Income

|   | Legacy | ССТ        | Total | Legacy | ССТ        | Total | Legacy | ССТ        | Total | Legacy      | ССТ         | Total |
|---|--------|------------|-------|--------|------------|-------|--------|------------|-------|-------------|-------------|-------|
| At actual rates                           | 11     | H24 Actual |       | 21-    | 124 Actual |       | F      | Y24 Actual |       | FY23 Actual |             |       |
| Total Margin Income                       | 249.9  | 180.9      | 430.8 | 214.0  | 191.8      | 405.8 | 463.9  | 372.7      | 836.6 | 403.1       | 372.3       | 775.4 |
| Exposed                                   | 188.5  | 178.8      | 367.3 | 157.1  | 188.6      | 345.7 | 345.7  | 367.4      | 713.0 | 337.8       | 336.2       | 674.0 |
| Exposed: Hedged                           | 56.9   | 73.1       | 130.0 | 61.8   | 81.0       | 142.8 | 118.7  | 154.1      | 272.8 | 112.9       | 104.1       | 217.0 |
| By Profile                                | 56.9   | 73.1       | 130.0 | 61.8   | 81.0       | 142.8 | 118.7  | 154.1      | 272.8 | 112.9       | 104.1       | 217.0 |
| Fixed rate deposits 2                     | 34.2   | 18.4       | 52.6  | 37.1   | 23.4       | 60.5  | 71.3   | 41.8       | 113.1 | 71.5        | <i>35.5</i> | 107.0 |
| Fixed rate swaps                          | 22.7   | 54.7       | 77.4  | 24.7   | 57.6       | 82.3  | 47.4   | 112.3      | 159.7 | 41.4        | 68.6        | 110.0 |
| Australia                                 | 0.7    | 0.0        | 0.7   | 0.8    | 0.0        | 0.8   | 1.5    | 0.0        | 1.5   | 0.9         | 0.0         | 0.9   |
| Canada                                    | 8.4    | 0.0        | 8.4   | 7.8    | 0.0        | 7.8   | 16.2   | 0.0        | 16.2  | 17.0        | 0.0         | 17.0  |
| UK <sup>2</sup>                           | 14.5   | 0.0        | 14.5  | 15.6   | 0.0        | 15.6  | 30.1   | 0.0        | 30.1  | 29.5        | 0.0         | 29.5  |
| US <sup>2</sup>                           | 33.2   | 73.1       | 106.4 | 37.6   | 81.0       | 118.6 | 70.8   | 154.1      | 224.9 | 65.5        | 104.1       | 169.6 |
| Exposed: Non - hedged                     | 131.6  | 105.6      | 237.3 | 95.3   | 107.6      | 202.9 | 226.8  | 213.3      | 440.2 | 224.9       | 232.1       | 457.0 |
| Australia                                 | 5.5    | 0.0        | 5.5   | 5.0    | 0.0        | 5.0   | 10.5   | 0.0        | 10.5  | 6.5         | 0.0         | 6.5   |
| Canada                                    | 32.1   | 0.0        | 32.1  | 28.0   | 0.0        | 28.0  | 60.1   | 0.0        | 60.1  | 49.1        | 0.0         | 49.1  |
| UK <sup>2</sup>                           | 7.4    | 0.0        | 7.4   | 5.8    | 0.0        | 5.8   | 13.2   | 0.0        | 13.2  | 25.3        | 0.0         | 25.3  |
| US <sup>2</sup>                           | 81.1   | 103.9      | 185.0 | 52.2   | 96.9       | 149.1 | 133.3  | 200.8      | 334.1 | 138.6       | 232.1       | 370.7 |
| Other                                     | 5.5    | 1.7        | 7.3   | 4.3    | 10.7       | 15.0  | 9.8    | 12.4       | 22.2  | 5.4         | 0.0         | 5.4   |
| Non-Exposed                               | 61.4   | 2.1        | 63.5  | 56.9   | 3.2        | 60.1  | 118.3  | 5.3        | 123.6 | 65.3        | 36.1        | 101.4 |
| Total Margin Income (\$m)                 | 249.9  | 180.9      | 430.8 | 214.0  | 191.8      | 405.8 | 463.9  | 372.7      | 836.6 | 403.1       | 372.3       | 775.4 |
| Exposed Margin Income                     | 188.5  | 178.8      | 367.3 | 157.1  | 188.6      | 345.7 | 345.7  | 367.4      | 713.0 | 337.8       | 336.2       | 674.0 |
| Non-Exposed Margin Income                 | 61.4   | 2.1        | 63.5  | 56.9   | 3.2        | 60.1  | 118.3  | 5.3        | 123.6 | 65.3        | 36.1        | 101.4 |
| Average annualised yield                  | 3.40%  | 2.56%      | 2.99% | 2.98%  | 2.53%      | 2.75% | 3.19%  | 2.55%      | 2.87% | 2.33%       | 2.23%       | 2.28% |
| Exposed                                   | 3.89%  | 4.06%      | 3.97% | 3.59%  | 3.96%      | 3.78% | 3.75%  | 4.01%      | 3.88% | 2.89%       | 3.12%       | 3.00% |
| Exposed: Hedged                           | 2.66%  | 3.00%      | 2.84% | 2.88%  | 3.16%      | 3.03% | 2.77%  | 3.08%      | 2.93% | 2.58%       | 2.89%       | 2.69% |
| Exposed: Non - hedged                     | 4.85%  | 5.33%      | 5.05% | 4.28%  | 4.89%      | 4.58% | 4.59%  | 5.10%      | 4.82% | 2.85%       | 3.51%       | 3.17% |
| Non-exposed                               | 2.45%  | 0.08%      | 1.23% | 2.03%  | 0.11%      | 1.07% | 2.23%  | 0.10%      | 1.15% | 1.16%       | 0.61%       | 0.88% |
| Exposed: Hedged (underlying) <sup>1</sup> | 2.59%  | 3.00%      | 2.81% | 2.88%  | 3.16%      | 3.03% | 2.73%  | 3.08%      | 2.92% | 2.68%       | 2.89%       | 2.78% |

<sup>&</sup>lt;sup>1</sup> The lower adjusted yield reflects the removal of the benefit of hedges unwound in June 2020. \$3.0m in 1H23, \$2.04m in 2H23 and \$1.59m in 1H24 and \$0.01m in 2H24 and closed out in Jan 2024.

Ten months of Class Action and Bankruptcy margin income accounted for \$24.8m in FY23, and ten months of US Mortgage Services margin income accounted for \$71m in FY24 (\$44m in 1H24 and \$27m in 2H24), [excluding hedging, including hedging is \$56m - \$35m and \$21m].



<sup>&</sup>lt;sup>2</sup> Balance and MI classifications were updated in FY23 for Property Rental Services and CCT to more accurately reflect the underlying nature of the client balances.

## Exposed and non-exposed average balances by business

|  | FY22 Balances<br>(USDbn) |         | Margin<br>Income | _      | Balances<br>SDbn) | Margin<br>Income | FY24 B<br>(US | Margin<br>Income |        |
|--|--------------------------|---------|------------------|--------|-------------------|------------------|---------------|------------------|--------|
|  | Ехр                      | Non-Exp | (USDm)           | Ехр    | Non-Exp           | (USDm)           | Exp           | Non-Exp          | (USDm) |
| Register Maintenance                         | 3.2                      | 0.3     | 22.2             | 3.3    | 0.4               | 105.6            | 3.4           | 0.3              | 138.7  |
| Corporate Actions                            | 3.4                      | 3.1     | 26.2             | 2.6    | 0.8               | 92.8             | 2.4           | 0.4              | 111.7  |
| Issuer Services                              | 6.7                      | 3.3     | 48.4             | 5.9    | 1.2               | 198.4            | 5.8           | 0.7              | 250.4  |
| Computershare Corporate Trust                | 6.1                      | 6.1     | 55.5             | 10.8   | 5.9               | 372.4            | 9.2           | 5.5              | 372.7  |
| Legacy Corporate Trust                       | 1.6                      | 2.8     | 22.1             | 1.4    | 2.7               | 56.0             | 0.9           | 1.9              | 47.2   |
| Global Corporate Trust                       | 7.7                      | 8.9     | 77.6             | 12.2   | 8.6               | 428.4            | 10.1          | 7.4              | 419.9  |
| Employee Share Plans & Voucher Services      | 1.2                      | 0.0     | 4.2              | 1.1    | 0.2               | 29.0             | 1.1           | 0.4              | 53.5   |
| Business Services                            | 0.9                      | 0.5     | 8.5              | 0.7    | 0.3               | 24.8             | 0.0           | 0.0              | 0.0    |
| Mortgage Services & Property Rental Services | 4.2                      | 0.1     | 48.4             | 2.6    | 1.2               | 94.9             | 1.4           | 2.3              | 112.8  |
| Totals                                       | 20.7bn                   | 12.9bn  | 187.1m           | 22.5bn | 11.5bn            | 775.4m           | 18.4bn        | <b>10.8</b> bn   | 836.6m |
| Total average balances                       | 33.6bn                   |         |                  | 34     | 4.0bn             |                  | 29.           | 2bn              |        |
| Margin Income                                | 154.9m 32.2m             |         |                  | 674.0  | 674.0m 101.4m     |                  | 712.9m        | 123.6m           |        |
| Average annualised yield                     | 0.75%                    | 0.25%   |                  | 3.00   | <b>%</b> 0.88%    |                  | 3.88%         | 1.15%            |        |



<sup>•</sup> The Group acquired the Wells Fargo Corporate Trust business on the 1st November 2021. 1H22 includes balances and Margin Income for 2 months. The Group disposed of the KCC business on the 1st May 2023 (~\$1b of average balances in FY23) and the US Mortgage Services business on the 1st May 2024 (~\$1.5b of average balances in FY24).

# Profile of our existing swap and fixed rate deposit book and floating rate deposits

|        |                                | 1H25    | 2H25        | 1H26  | 2H26  | 1H27  | 2H27  | 1H28  | 2H28  | 1H29  | 2H29  | 1H30  | 2H30  | 1H31  | 2H31  | 1H32  | 2H32  | 1H33  | 2H33  | 1H34  |
|--------|--------------------------------|---------|-------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| E      | xposed: Hedged balances (\$bn  |         |             |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
| $\geq$ | By Profile                     | 9.4     | 9.1         | 8.7   | 7.7   | 6.9   | 6.5   | 6.0   | 5.9   | 5.7   | 5.3   | 4.9   | 4.7   | 4.1   | 3.4   | 3.0   | 2.9   | 1.6   | 1.4   | 0.7   |
|        | Fixed rate deposits            | 4.2     | 3.9         | 3.8   | 3.2   | 2.5   | 2.2   | 1.8   | 1.7   | 1.7   | 1.3   | 1.2   | 1.2   | 1.2   | 0.5   | 0.1   | 0.0   | 0.0   | 0.0   | 0.0   |
|        | Fixed rate swaps               | 5.2     | 5.2         | 4.9   | 4.5   | 4.4   | 4.3   | 4.2   | 4.2   | 4.0   | 4.0   | 3.7   | 3.5   | 3.0   | 2.9   | 2.9   | 2.9   | 1.6   | 1.4   | 0.7   |
|        | <b>Split by Currency</b>       | 9.4     | 9.1         | 8.7   | 7.7   | 6.9   | 6.5   | 6.0   | 5.9   | 5.7   | 5.3   | 4.9   | 4.7   | 4.1   | 3.4   | 3.0   | 2.9   | 1.6   | 1.4   | 0.7   |
|        | AUD                            | 0.1     | 0.1         | 0.1   | 0.1   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
|        | CAD                            | 0.3     | 0.3         | 0.3   | 0.3   | 0.3   | 0.2   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
|        | GBP                            | 1.5     | 1.3         | 1.2   | 0.6   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
|        | USD                            | 7.5     | 7.4         | 7.1   | 6.7   | 6.6   | 6.3   | 6.0   | 5.9   | 5.7   | 5.3   | 4.9   | 4.7   | 4.1   | 3.4   | 3.0   | 2.9   | 1.6   | 1.4   | 0.7   |
|        | Average Weighted Hedged Yield  | 3.03%   | 3.01%       | 2.96% | 3.02% | 3.12% | 3.13% | 3.11% | 3.09% | 3.08% | 3.11% | 3.11% | 3.09% | 3.07% | 3.06% | 3.06% | 3.06% | 3.28% | 3.36% | 3.33% |
|        | xposed: Non-hedged (floating r | ate dep | osits) (\$l | on)   |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |
|        | By Profile                     | 1.7     | 1.3         | 1.1   | 0.8   | 0.5   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   |
|        | Floating rate deposits         | 1.7     | 1.3         | 1.1   | 0.8   | 0.5   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   |
|        | <b>Split by Currency</b>       | 1.7     | 1.3         | 1.1   | 8.0   | 0.5   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   |
|        | AUD                            | 0.0     | 0.0         | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
|        | CAD                            | 0.7     | 0.6         | 0.5   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   | 0.4   |
|        | GBP                            | 0.4     | 0.4         | 0.4   | 0.2   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |
|        | USD                            | 0.6     | 0.3         | 0.2   | 0.2   | 0.1   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   | 0.0   |

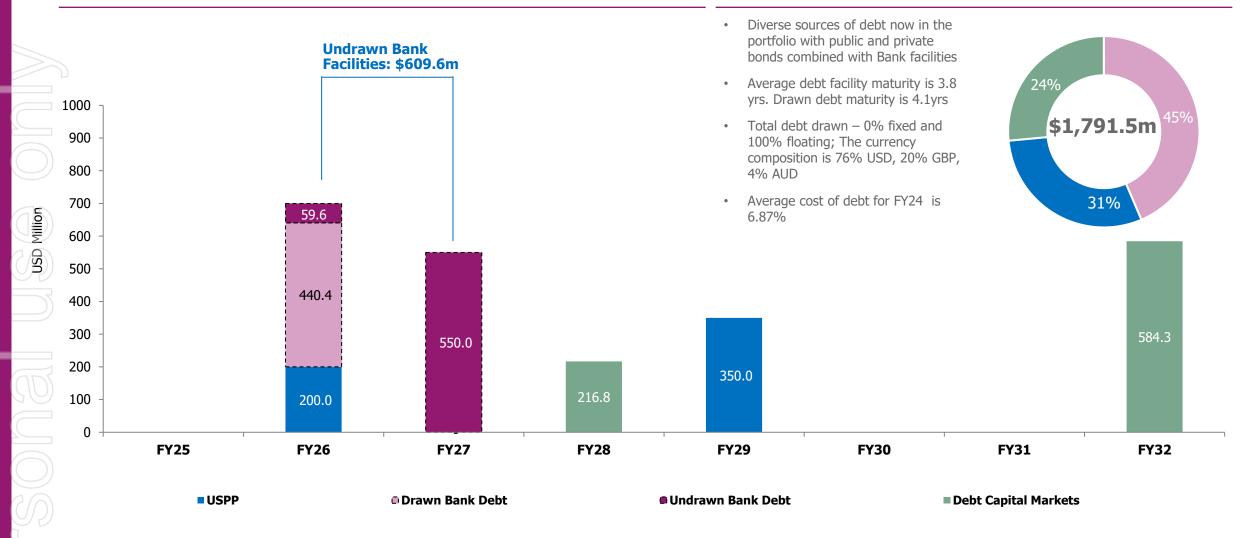
- Figures represent average notional balances for each half as at 30 June 2024.
- CPU manages client balances in line with internal policies around counterparty credit risk, concentration of deposit risk and minimum levels of hedging.
- Replacement/additional fixed rate deposits/swaps will continue to be implemented throughout FY25 and beyond.



### Debt Facilities Maturity Profile and Composition – 30 June 2024

#### **Maturity Profile**

#### **Composition of drawn debt facilities**





#### **Balance Sheet**

| At actual rates  |       | 1H22    | FY22    | 1H23    | FY23    | 1H24    | FY24    |
|--|-------|---------|---------|---------|---------|---------|---------|
|  |       | Dec     | Jun     | Dec     | Jun     | Dec     | Jun     |
| Current Assets   | USD M | 1,946.7 | 2,007.9 | 2,081.0 | 2,173.4 | 2,955.7 | 1,987.2 |
| Non Current Assets   | USD M | 4,149.5 | 4,050.4 | 4,131.3 | 3,972.9 | 3,225.8 | 3,131.4 |
| Total Assets   | USD M | 6,096.2 | 6,058.3 | 6,212.4 | 6,146.4 | 6,181.5 | 5,118.6 |
| Current Liabilities  | USD M | 1,156.2 | 1,270.1 | 792.2   | 1,292.4 | 1,260.8 | 675.4   |
| Non Current Liabilities  | USD M | 2,721.3 | 2,628.8 | 3,344.2 | 2,713.0 | 2,808.1 | 2,494.7 |
| Total Liabilities  | USD M | 3,877.5 | 3,898.9 | 4,136.4 | 4,005.4 | 4,068.9 | 3,170.0 |
| Total Equity   | USD M | 2,218.8 | 2,159.4 | 2,075.9 | 2,141.0 | 2,112.6 | 1,948.6 |
|  |       |         |         |         |         |         |         |
| Net debt including non-recourse SLS Advance debt                 | USD M | 1,542.2 | 1,371.6 | 1,465.6 | 1,216.2 | 1,310.7 | 461.4   |
| Net debt to EBITDA ratio   | Times | 2.32    | 1.90    | 1.55    | 1.00    | 1.01    | 0.36    |
| Net debt excluding non-recourse SLS Advance debt                 | USD M | 1,342.2 | 1,180.3 | 1,258.2 | 1,029.9 | 1,105.1 | 461.4   |
| Net debt to EBITDA ratio excluding non-recourse SLS Advance debt | Times | 2.02    | 1.64    | 1.33    | 0.85    | 0.85    | 0.36    |
| EBITDA Interest Coverage ratio                                   | Times | 11.6    | 12.0    | 10.1    | 9.1     | 7.3     | 7.9     |
|  |       |         |         |         |         |         |         |
| ROE <sup>1</sup>   | %     | 15.9%   | 15.6%   | 22.3%   | 30.1%   | 34.1%   | 34.7%   |
| ROIC <sup>2</sup>  | %     | 10.4%   | 12.2%   | 15.5%   | 22.7%   | 25.3%   | 30.2%   |

<sup>&</sup>lt;sup>1</sup> Return on equity (ROE) = rolling 12 month Mgt NPAT/Equity\*



<sup>&</sup>lt;sup>2</sup> Return on invested capital (ROIC) = (Mgt EBITDA less depreciation & amortisation less income tax expense)/(net debt\* + total equity\*). Cash classified as an "asset held for sale" is included in the net debt calculation in 1H24 (\$104.4m), FY22 (\$29.9m) and 1H22 (\$33.0m).

<sup>\*</sup> Includes the average of the opening and closing position.

### Cash flow summary

| USD M (at actual rates)  | 1H22   | FY22   | 1H23   | FY23   | 1H24   | FY24    |
|--|--------|--------|--------|--------|--------|---------|
| Net operating receipts and payments                                    | 277.7  | 592.8  | 377.4  | 914.2  | 543.2  | 1,020.9 |
| Net interest and dividends   | -38.8  | -78.2  | -49.1  | -109.5 | -65.2  | -113.6  |
| Income taxes paid  | -35.6  | -76.2  | -80.8  | -181.0 | -108.1 | -176.2  |
| Net operating cash flows excluding SLS advances                        | 203.3  | 438.4  | 247.5  | 623.7  | 369.9  | 731.1   |
| Cash outlay on business capital expenditure                            | -12.3  | -42.8  | -17.2  | -41.9  | -17.2  | -42.8   |
| Net cash outlay on MSR purchases – Maintenance <sup>1</sup> and sales* | -9.5   | -73.0  | -102.0 | -70.6  | -56.5  | -76.0   |
| Free cash flow excluding SLS advances                                  | 181.5  | 322.6  | 128.3  | 511.1  | 296.3  | 612.3   |
| SLS advance funding requirements <sup>2</sup>                          | -3.5   | 28.0   | -57.9  | -27.7  | -28.2  | 1.9     |
| Cash flow post SLS advance funding <sup>2</sup>                        | 178.0  | 350.6  | 70.4   | 483.5  | 268.1  | 614.2   |
| Investing cash flows   |        |        |        |        |        |         |
| Acquisitions (net of cash acquired)                                    | -729.7 | -730.6 | -0.3   | -9.6   | -36.0  | -37.1   |
| Disposal of Milestone  | 16.7   | 15.9   |        |        |        |         |
| Disposal of Kurtzman Carson Consultants & CMC Funding                  |        |        |        | 46.4   |        |         |
| Disposal of US Mortgage Services                                       |        |        |        |        |        | 577.8   |
| Other  | 0.2    | -15.6  | 2.5    |        | 10.2   | 10.2    |
| Total investing cash flows   | -712.8 | -730.4 | 2.2    | 36.8   | -25.8  | 550.9   |
| Net operating and investing cash flows                                 | -534.8 | -379.8 | 72.6   | 520.3  | 242.3  | 1,165.1 |

<sup>&</sup>lt;sup>1</sup> Maintenance MSR capex assumed to be equivalent to the amortisation charge for the period. FY23 reflects a change in the amortisation period for interest rate-sensitive MSRs from 8 to 9 years for US Mortgage Services. FY24 expense is \$69.0m and FY23 expense is \$102.8m.



<sup>&</sup>lt;sup>2</sup> Net operating and financing cash flows.

<sup>\*</sup>Net MSR spend of \$76.0m in FY24 (purchases of \$76.0m and no sales) and \$70.6m in FY23 (purchases of \$168.2m and sales of \$97.6m).

# **Exchange Rates**

| Currency | 1H22    | FY22    | 1H23    | FY23    | 1H24    | FY24    |
|----------|---------|---------|---------|---------|---------|---------|
| USD      | 1.0000  | 1.0000  | 1.0000  | 1.0000  | 1.0000  | 1.0000  |
| AUD      | 1.3622  | 1.3755  | 1.4895  | 1.4872  | 1.5309  | 1.5250  |
| HKD      | 7.7805  | 7.8003  | 7.8423  | 7.8386  | 7.8190  | 7.8190  |
| NZD      | 1.4326  | 1.4653  | 1.6506  | 1.6270  | 1.6539  | 1.6481  |
| INR      | 74.3249 | 75.0340 | 80.6575 | 81.4939 | 82.9649 | 83.0972 |
| CAD      | 1.2549  | 1.2625  | 1.3278  | 1.3408  | 1.3509  | 1.3545  |
| GBP      | 0.7310  | 0.7481  | 0.8502  | 0.8319  | 0.7974  | 0.7939  |
| EUR      | 0.8555  | 0.8821  | 0.9880  | 0.9571  | 0.9242  | 0.9246  |
| RAND     | 15.0063 | 15.2427 | 17.1471 | 17.6191 | 18.6898 | 18.7048 |
| RUB      | 72.8569 | 74.5346 | 59.2694 | 67.8286 | 93.4421 | 92.1030 |
| DKK      | 6.3617  | 6.5614  | 7.3497  | 7.1225  | 6.8905  | 6.8945  |
| SEK      | 8.6824  | 9.0871  | 10.6446 | 10.5526 | 10.7236 | 10.6293 |
| CHF      | 0.9189  | 0.9282  | 0.9683  | 0.9423  | 0.8848  | 0.8870  |



### Important notice

#### **Summary information**

- This announcement contains summary information about Computershare and its activities current as at the date of this announcement.
- This announcement is for information purposes only and is not a prospectus or product disclosure statement, financial product or investment advice or a recommendation to acquire Computershare's shares or other securities. It has been prepared without taking into account the objectives, financial situation or needs of a particular investor or a potential investor. Before making an investment decision, a prospective investor should consider the appropriateness of this information having regard to his or her own objectives, financial situation and needs and seek specialist professional advice.

#### Financial data

- Management results are used, along with other measures, to assess operating business performance. The company believes that exclusion of certain items permits better analysis of the Group's performance on a comparative basis and provides a better measure of underlying operating performance.
- Management adjustments are made on the same basis as in prior years.
- The non-IFRS financial information contained within this document has not been reviewed or audited in accordance with Australian Auditing Standards.
- · All amounts are in United States dollars, unless otherwise stated.

#### **Past performance**

• Computershare's past performance, including past share price performance and financial information given in this announcement is given for illustrative purposes only and does not give an indication or guarantee of future performance.

#### **Future performance and forward-looking statements**

- This announcement may contain forward-looking statements regarding Computershare's intent, belief or current expectations with respect to Computershare's business and operations, market conditions, results of operations and financial condition, specific provisions and risk management practices.
- When used in this announcement, the words 'may', 'will', 'expect', 'intend', 'plan', 'estimate', 'anticipate', 'believe', 'continue', 'should', 'objectives', 'outlook', 'guidance' and similar expressions, are intended to identify forward-looking statements. Indications of, and guidance on, plans, strategies, management objectives, sales, future earnings and financial performance are also forward-looking statements.
- Forward-looking statements are provided as a general guide only and should not be relied upon as a guarantee of future performance. They involve known and unknown risks, uncertainties, contingencies, assumptions and other important factors that are outside the control of Computershare.
- Actual results, performance or achievements may differ materially from those expressed or implied in such statements and any projections and assumptions on which these statements are based. Computershare makes no representation or undertaking that it will update or revise such statements.

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