

ASX Release: 9 September 2024

Comms Group secures A\$2.4M contract with leading global SaaS provider

Highlights:

- Comms Group has been awarded a major contract in partnership with Vodafone to provide IP based voice services to a leading global SaaS provider.
- Initial contract will deliver over A\$2.4M in revenue from upfront and ongoing service fees over a 3-year minimum term, with additional revenue to come from usage-based charges.

Comms Group Limited (ASX:CCG) (“Comms Group” or the “Company”), a leading provider of cloud communications, collaboration and modern workplace solutions, is pleased to announce the award of a major contract in partnership with Vodafone Business, the business division of Vodafone Group PLC (“Vodafone”), to provide IP based voice services for a major global SaaS provider.

Comms Group’s Global division will earn at least A\$2.4M in revenue for the provision of IP based voice services for approximately 7,000 users over the minimum 3-year term, with additional revenue to come from usage-based charges.

Comms Group will shortly commence delivery to the global customer as part of our strategic partnership with Vodafone, whereby Comms Group is providing a range of unified communications services and enhanced global country coverage, as outlined in recent ASX announcements^{1,2}.

Mr Peter McGrath, Group CEO and Managing Director of Comms Group, commented:

“We are thrilled to embark on this exciting new initiative with Vodafone, a highly strategic partner of Comms Group’s global division. This key contract win is a testament to our dedication to expanding and improving access to full-service voice and unified communications services globally. We look forward to delivering outstanding service and further strengthening our relationship with Vodafone in the coming years. It also signals the beginning of future opportunities within this product portfolio, as we continue to develop and deliver on key opportunities in the sales pipeline. We expect further contract wins in the short-to-medium term, which will continue to develop Comms Group’s position in the market.”

Comms Group’s growth strategy within the Global business includes the provision of multi-country unified communications as a service (UCaaS) solutions to multi-national corporations, along with the latest generation of products, which are provided over a reliable global network and supported by high levels of technical expertise with 24/7 support.

¹ ASX Announcement (28 May 2024) – “March 2024 – Trading and Financial Performance Update”

² ASX Announcement (30 May 2024) – “Microcaps Conference Investor Presentation”

For personal use only

Authorised for release by the Board of Comms Group Limited.

FOR MORE INFORMATION:

Peter McGrath

Chief Executive Officer

<https://commsgroup.limited/feedback>

Matthew Beale

Chief Financial Officer

Jane Morgan

Investor and Media Relations

jm@janemorganmanagement.com.au

ABOUT COMMS GROUP LIMITED (ASX:CCG)

We enhance business agility through innovative cloud-based communications and secure modern workplace solutions.

Comms Group provides a full range of advanced communications, collaboration and IT solutions from the Cloud. We specialise in the delivery of secure modern workplace IT solutions, managed services, cloud hosting, cloud communications, CPaaS and UCaaS, delivering reliable and scalable technology solutions to empower businesses.

Cloud Communications and Collaboration (Next Telecom)

Cloud communications service provider to Australian SME & corporates with award-winning customer service. Key offerings include unified communications solutions, including Microsoft Teams Calling, value-added services, cloud business phone/hosted PBX, inbound/toll-free services, mobile services, and extensive connectivity solutions, including fibre and NBN broadband, SD-WAN and secure firewall services.

Secure Modern Workplace Solutions (onPlatinum)

Award-winning IT & Cloud Services Managed Service Provider supporting corporate customers' ICT needs. We assist mid-market businesses with tailored solutions for enhanced productivity, security, and efficiency. Our proactive IT support and flexible cloud solutions drive your business forward, while multi-layered protections keep your data and systems secure. We work closely with our customers to create a secure, modern workplace where their organisation can thrive.

Global UCaaS and Wholesale (Comms Group Global)

Specialist UCaaS for international business and CPaaS for wholesale customers with global network reach. With our cloud-based network and expertise in Microsoft Teams, Cisco Webex and SIP, we offer fully managed services and PSTN replacement services in over 65+ countries. We provide global MNCs with seamless international unified communications solutions over a reliable global network, along with the latest product solutions and high levels of technical knowledge and global 24x7 support.

For personal use only