

ASX ANNOUNCEMENT

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Quarterly FUM Update

1 July – 30 September 2024

Australian Ethical Funds under Management up 24% to \$12.95 billion

Australian Ethical has had a strong start to the financial year with the Altius transaction completing in September 2024, adding \$1.93 billion in FUM. This uplift was further boosted by another quarter of positive organic net flows and strong investment performance.

Organic growth in net flows of \$96 million was reported for the September quarter, with superannuation net flows lower due to Australian Ethical Super's administration transition to GROW Inc which commenced mid-September. As anticipated, the transition to GROW Inc, has led to a period of limited-service delivery which will conclude in early November, after which net flows from this period will be processed. These flows will be reported in Q2.

Australian Ethical's strengthening investment expertise, strong valuation discipline and active management approach, aligned to their Ethical Charter, has resulted in a strong quarter for investment returns, growing FUM by \$487 million in the quarter.

Managing Director John McMurdo said today:

"We continue to see organic and inorganic growth across our business, and I'm delighted that we have now reached a new milestone of almost \$13 billion in FUM, which has grown by 24% this financial year so far.

"The acquisition of the Altius Asset Management business not only adds to FUM, it strengthens our position as one of Australia's leading ethical fund managers and aligns with our strategy to further build our investment team capability.

"Our in-flight transformational initiatives are all progressing well. The transition of our custody administration to State Street is on track to be completed by 1 November 2024 and the transition to the GROW Inc superannuation administration platform from Mercer is set to complete in November, with the second tranche of members transitioning from Link to GROW Inc by the end of the financial year.

"Together these changes will deliver a strengthened business platform, as well as improved efficiencies and unit-cost savings, as we head into our next phase of growth supported by the increasing demand for our style of investing".

FUM & flows detail

FUM and flows by product for the three months to 30 September 2024 were:

Product Category	FUM June 24 (\$bn)	Net Flows (\$bn)	Altius acquisition ³ (\$bn)	Market & other ¹ (\$bn)	FUM Sept 24 (\$bn)
Managed Funds - Retail & Wholesale ²	2.19	0.01	-	0.14	2.34
Managed Funds - Altius	-	-	1.93	-	1.93
Managed Funds - Total	2.19	0.01	1.93	0.14	4.26
Superannuation	8.25	0.09	-	0.35	8.69
Total	10.44	0.10	1.93	0.49	12.95

¹ Includes changes in asset value due to market movements and net income.

² Includes SMA; reflects retail, wholesale, and mezzanine investors.

³ Altius reflects FUM balance at 30 September 2024.

⁴ Variances in totals due to rounding.

This announcement is authorised by Karen Hughes, Company Secretary.

About Australian Ethical

Australian Ethical is one of Australia's leading ethical investment managers*. Since 1986, Australian Ethical has provided investors with investment management products that align with their values and provide long-term, risk adjusted returns. Investments are guided by the Australian Ethical Charter which shapes its ethical approach and underpins both its culture and its vision. Australian Ethical has over \$12 billion in funds under management across managed funds and superannuation. Visit: www.australianethical.com.au

*Please refer to <https://www.australianethical.com.au/why-ae/investment/#awards> for specific awards Australian Ethical has won, including the specific categories.