

1H25 Annexure

19 February 2025



Contents

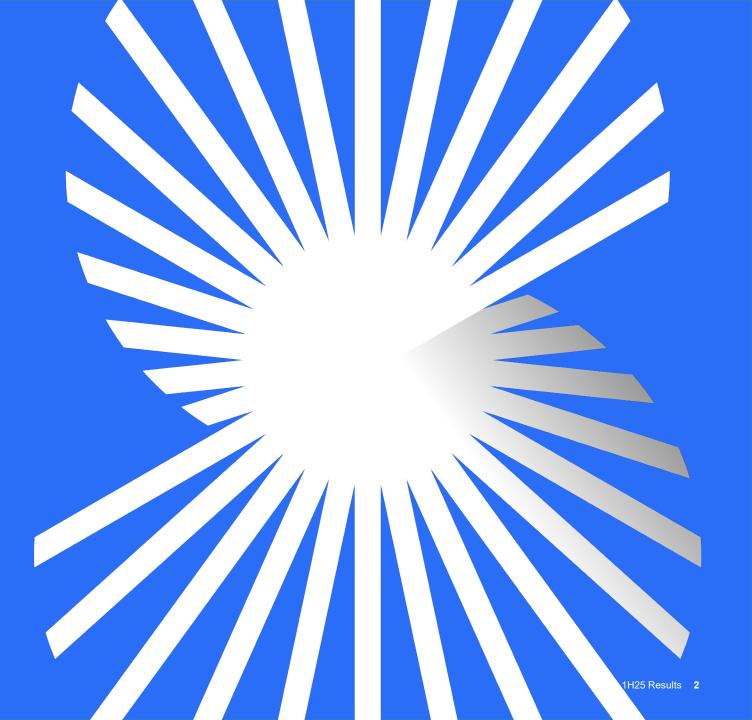
About Stockland

Financial results

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Figures throughout this presentation are rounded to nearest million, unless otherwise stated; percentages are calculated based on figures rounded to one decimal place; percentage changes are calculated on the prior corresponding period unless otherwise stated; totals may not add due to rounding.



Stockland quick facts - as at 31 December 2024



| | Investn | nent Management NFE ¹ \$10.4bn | 2 | Developme \$4.5 | |
|--|------------------------------|---|-------------------------|---------------------------------------|----------------------------|
| | Town Centres | 31% Portfolio weighting³ | 16 Assets | · · · · · · · · · · · · · · · · · · · | 64.6bn t funds employed |
| | Logistics | 28% Portfolio weighting 3 | 27 Assets | · · · · · · · · · · · · · · · · · · · | 64.3bn t funds employed |
| | Workplace | 12% Portfolio weighting³ | 10 Assets | · | 61.7bn funds employed |
| | Masterplanned Communities | 20% Portfolio weighting³ | ~88,50 lots remainin | • | 3.0bn funds employed |
| | Land Lease Communities | 8% Portfolio weighting ³ | ~7,90 home sites remai | · · | 51.2bn funds employed |

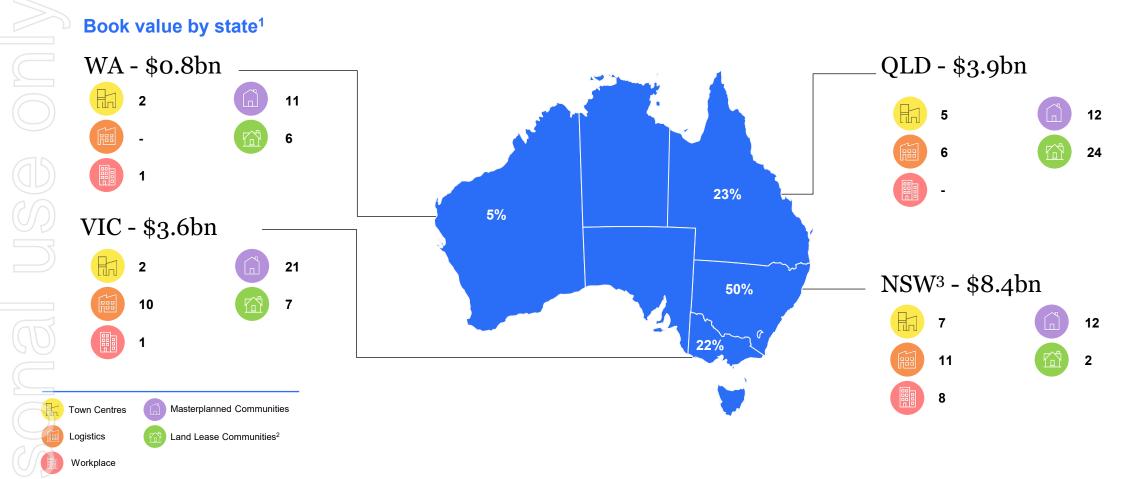
^{1.} Net Funds Employed (NFE).

Includes CRE

^{3.} Includes WIP and sundry properties of \$0.7bn. Cost to completion provision, deferred land payments and option payments are excluded. CRE represents ~1% portfolio weighting.

Stockland is one of Australia's largest diversified property groups





^{1.} Includes WIP & sundry properties of \$0.7bn. Includes cost to complete provisions, deferred land payments and options payments.

^{2.} Includes sites in planning and under review.

NSW includes Red Hill, ACT.

Strategic targets

| Sector by capital allocation ¹ | Target | 1H25 | |
|---|--------|-------|--|
| Logistics and Workplace | 30-50% | 40% | |
| Residential (for sale and ownership) | 20-35% | 28% | |
| Town Centres | 20-30% | 31% | |
| Alternates ² | 0-5% | 1% | |
| Capital allocation by activity ¹ | Target | 1H25 | |
| Recurring | 70-80% | 75% | |
| Development | 20-30% | 25% | |
| Income mix ¹ | Target | 1H25 | |
| Recurring ³ | 60% | 100% | |
| Development ³ | 40% | 0% | |
| Returns on invested capital ¹ | Targe | et | |
| Recurring ⁴ | 6-9% | 6 | |
| Development ⁴ | 14-18 | % | |
| Capital structure ¹ | Target | 1H25 | |
| Gearing (%debt / TTA) | 20-30% | 27.9% | |
| Look-through gearing ⁵ | <35% | 28.6% | |
| Credit rating (S&P/Moody's) | A-/A | 3 | |
| Distribution (%FFO) | 75-85% | 76% | |

^{1.} Indicative five-year target. All forward looking statements remain subject to no material change in market conditions.

5. Ratio of net borrowings to total assets adjusted for the borrowings of investment vehicles.



^{2.} Includes Communities Real Estate (stand-alone medical and childcare centres within Stockland communities).

^{3.} Aligns with FFO pre-Group net interest expense and tax. Recurring FFO inclusive of (7)% overheads, Development FFO inclusive of (10)% overheads.

^{4.} Indicative long-term target for return on invested capital. Recurring return comprises Management income and Property NOI (net of amortisation and straight-line rental adjustment) less divisional overheads plus revaluation movements. Development return includes realised development gains and profit on sale of inventories, net of divisional overheads and before SGP interest expense and tax. Recurring and Development returns include SGP's equity-accounted share of partnership profits.



Financial results



Profit summary



| \$m | 1H25 | 1H24 | Change |
|--|-------|-------|---------|
| Segment EBIT (before interest in COGS): | | | |
| Investment Management EBIT | 293 | 313 | (6.4)% |
| Development EBIT | 70 | 78 | (10.3)% |
| Other EBIT | - | - | - |
| Consolidated segment EBIT (before interest in COGS) | 363 | 391 | (7.2)% |
| Amortisation of lease fees | 5 | 6 | (16.7)% |
| Unallocated corporate overheads | (47) | (49) | (4.7)% |
| Group EBIT (before interest in COGS) | 321 | 348 | (7.8)% |
| Net interest expense: | | | |
| - Interest income | 13 | 8 | 62.5% |
| - Interest expense | (143) | (141) | 1.4% |
| - Interest capitalised to inventory | 81 | 65 | 24.6% |
| - Interest capitalised to investment properties under development | 14 | 13 | 7.7% |
| Net interest in Profit & Loss before capitalised interest expensed | (35) | (55) | (35.5)% |
| Capitalised interest expensed in Profit & Loss¹ | (35) | (27) | 29.6% |
| Net interest expense ² | (70) | (82) | (35.5)% |
| FFO tax expense | - | - | - |
| Funds from operations | 251 | 266 | (5.6)% |
| Statutory profit adjustments | (6) | (164) | (96.3)% |
| Statutory profit | 245 | 102 | 140.5% |

Interest expense in cost of sales in Communities includes Stockland's share of interest expense in cost of sales from equity accounted investments of \$3m (1H24: \$1m). Includes Stockland's share of net interest expense incurred by joint ventures (1H25: \$13m, 1H24: \$6m).

Statutory profit to FFO and AFFO reconciliation



The table below shows the reconciliation of statutory profit to FFO and AFFO with reference to the definitions outlined in the Property Council of Australia (PCA) white paper "Voluntary best practice guidelines for disclosing FFO and AFFO"

| | \$m | | 1H25 | 1H24 | Change |
|---------------|---------------|---|-------|------|----------|
| | PCA reference | Statutory profit | 245 | 102 | 140.5% |
| _ | | Adjusted for: | | | |
| | D1/D4 | Amortisation of lease incentives and lease fees | 34 | 41 | (17.1)% |
| | D5 | Straight-line rent | - | 14 | (100.0)% |
| | A3/A4 | Net change in fair value of Investment Property | (105) | 39 | (369.2)% |
| 75 | F2 | Unrealised DMF revenue | - | - | - |
| | C2 | Net loss/(gain) on financial instruments | 44 | 43 | 2.3% |
| | F2 | Net loss/(gain) on other financial assets | - | - | - |
| | A1/A2 | Net loss/(gain) on sale of other non-current assets | 11 | 8 | 37.5% |
| | A6 | Net reversal of impairment of inventories | (8) | 3 | (366.7)% |
| | Е | Tax (benefit)/expense (non-cash) | (21) | (15) | 40.0% |
| | | Adjustments relating to equity accounted investments ¹ | 39 | 15 | 160.0% |
| U | F2 | One-off costs ² | 12 | 16 | (25.0)% |
| | G | Funds from operations (FFO) | 251 | 266 | (5.6)% |
| | G2 | Maintenance capital expenditure | (14) | (15) | (6.0)% |
| <u> </u> | G3 | Incentives and leasing costs for the accounting period | (31) | (30) | 3.0% |
| | | Adjusted funds from operations (AFFO) | 206 | 221 | (6.6)% |
| ノ <u> </u> | | AFFO per security | 8.6 | 9.3 | (7.5)% |

Adjustments relating to equity accounted investments include fair value losses on investment properties, the net impact of capitalised borrowing costs included in FFO on a look-through basis, amortisation of lease incentives and fees, and straight-

¹H25 Results 8

Net interest gap



| \$m | | 1H25 | 1H24 | | | |
|--|----------|-------------------------------------|-------|----------|-------------------------------------|-------|
| | Interest | Deferred interest ^{1,2} | Total | Interest | Deferred interest ^{1,2} | Total |
| Interest income | (10) | - | (10) | (7) | - | (7) |
| Interest expense | 130 | 10 | 130 | 118 | 14 | 132 |
| Less: capitalised interest | | | | | | |
| - Commercial Development projects | (12) | - | (12) | (12) | - | (12) |
| - Masterplanned Communities | (53) | (9) | (53) | (43) | (13) | (56) |
| - Land Lease Communities | (18) | (1) | (18) | (4) | (1) | (5) |
| Total capitalised interest | (83) | (10) | (83) | (59) | (14) | (73) |
| Sub-total: Borrowing cost in P&L | 37 | - | 37 | 52 | - | 52 |
| Add: capitalised interest expensed in P&L ³ | 32 | - | 32 | 26 | - | 26 |
| Total interest expense in P&L | 70 | - | 70 | 78 | - | 78 |

^{1.} Non-cash adjustments for unwinding of present value discount on land acquisitions on deferred terms.

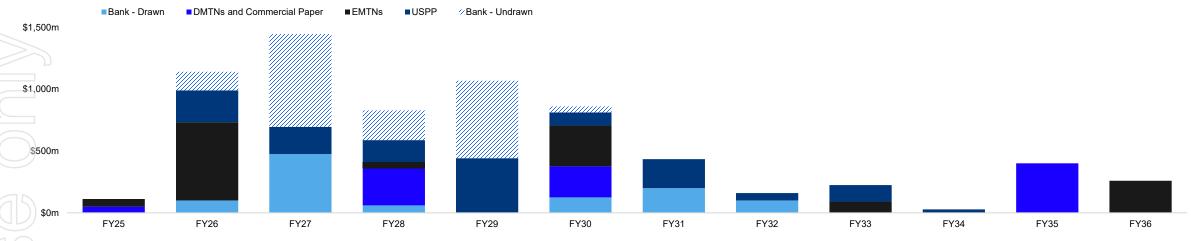
^{2.} Discount initially booked through balance sheet (inventory and land creditors).

^{3.} Made up of Masterplanned Communities \$30m (1H24: \$26m) and Land Lease Communities \$2m (1H24: \$nil). Note: totals may not add due to rounding.

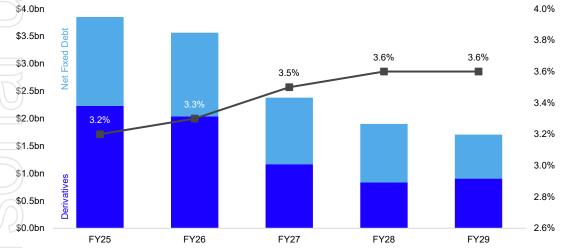
Debt and hedging profile







Interest Rate Hedge Profile1



| | Facility limit A\$m | Drawn A\$m |
|---|------------------------|---------------|
| Total Debt ² | \$6,957m | \$5,142m |
| Currency translation and fair value adjustments | \$377m | \$377m |
| Deferred borrowing costs | \$(10)m | \$(10)m |
| Total interest-bearing liabilities | \$7,324m | \$5,509m |
| Cash ³ | | \$355m |
| Headroom including cash | | \$2,170m |

Refers to net fixed rate debt and derivatives, with average hedge rate excluding fees and margins. Maturity date of Commercial Paper is based on associated standby facility.

Face value as at 31 December 2024, based on cross-currency swap contract rate. Excludes bank guarantee and insurance bond facilities. Excludes restricted cash.

Stockland Corporation income tax reconciliation



| | 1H25 | 1H24 |
|--|--------|-------|
| Net profit before tax | 224 | 87 |
| Less: Trust profit and Intergroup eliminations | (294) | (148) |
| Corporation profit/(loss) before tax | B (70) | (61) |
| Prima facie tax expense @ 30% | 21 | 18 |
| Tax effect of permanent differences: | | |
| Non-deductible expenses for the period | - | (1) |
| Other deductible expenses for the current period | - | - |
| Under provided in prior years | - | (1) |
| Cost base not previously recognised | - | - |
| Other assessable/non-assessable income for the year | - | (1) |
| Tax benefit/(expense) | A 21 | 15 |
| Effective tax rate (A / B)¹ | 30% | 25% |
| Effective tax rate (excluding discontinued operations) | 30% | 25% |
| | | |



Investment Management



Investment Management Portfolio



Funds from operations

| | Logis | stics | Workpla | асе | Town Ce | entre | Commun Rental Inc | | Investm Manageme Incom | ent Fee | Investm Managen net overl | nent | Investm Managen | |
|---|-------|-------|---------|------|---------|-------|----------------------|------|------------------------------|---------|---------------------------------|------|--------------------|------|
| \$m | 1H25 | 1H24 | 1H25 | 1H24 | 1H25 | 1H24 | 1H25 | 1H24 | 1H25 | 1H24 | 1H25 | 1H24 | 1H25 | 1H24 |
| Operating EBIT | 84 | 70 | 44 | 44 | 139 | 153 | 11 | 9 | 13 | 14 | (30) | (28) | 262 | 262 |
| Adjust for: | | | | | | | | | | | | | | |
| Amortisation of fit out incentives and lease fees | 9 | 8 | 12 | 10 | 15 | 26 | | | | | | | 35 | 44 |
| Amortisation of rent-free incentives | 1 | - | 1 | 1 | - | - | | | | | | | 2 | 1 |
| Straight-line rent | (4) | 2 | (2) | 2 | 4 | 8 | | | | | | | (2) | 13 |
| Funds from operations | 89 | 80 | 56 | 57 | 158 | 187 | 11 | 9 | 13 | 14 | (30) | (28) | 298 | 319 |

1H25 Results 13
Note: totals may not add due to rounding.

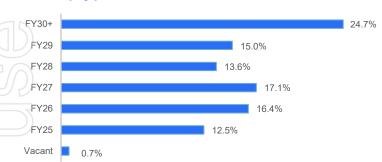
Logistics performance



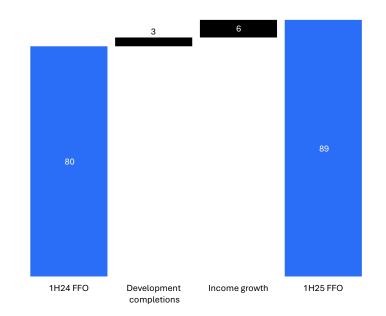
Occupancy and lease expiry by income¹

1H25 1H24 97.3% 99.9% Occupancy WALE 3.2 yrs 3.5 yrs

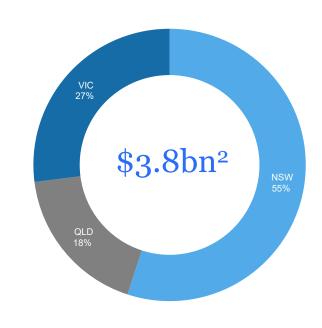
Lease expiry profile1



FFO movements between 1H24 and 1H25 \$9m







| | | Total leased ³ | | | Retention ^{3,4} | | | New leases ³ | |
|-----------|---------------------|--|--|--------------------|--|--|---------------------|--|--|
| | GLA leased (sqm) | Weighted average base rent growth % ⁵ | Weighted average incentives % ⁶ | Retention (sqm) | Weighted average base rent growth % ⁵ | Weighted average incentives % ⁶ | New leases (sqm) | Weighted average base rent growth % ⁵ | Weighted average incentives % ⁶ |
| Logistics | 150,714 | 33.2 | 10.2 | 124,626 | 34.0 | 8.3 | 26,088 ⁷ | 17.9 | 20.2 |

Includes executed leases and signed heads of agreement at 31 December 2024.

Based on book value.

Includes new leases and renewals negotiated over the period.

Represents the percentage (by income) of total negotiated deals, which were expiring leases renewed by existing customers during the period. Excludes new leases on vacant space.

Excludes leases at new developments.

Incentives based on net rent.

Includes 19,329 sqm of new development leases.

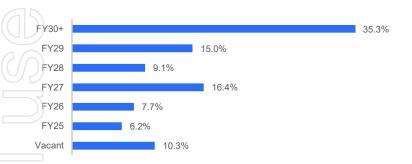
Workplace performance



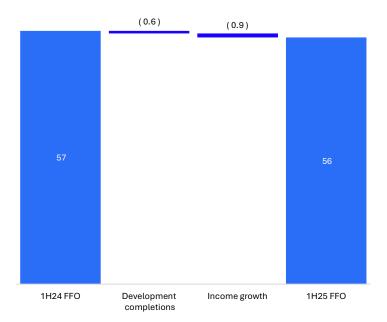
Occupancy and lease expiry by income^{1,2}

| | 1H25 | 1H24 |
|-----------|---------|---------|
| Occupancy | 89.7% | 91.6% |
| WALE | 5.2 yrs | 5.6 vrs |

Lease expiry profile^{1,2}



FFO movements between 1H24 and 1H25 \$(1)m





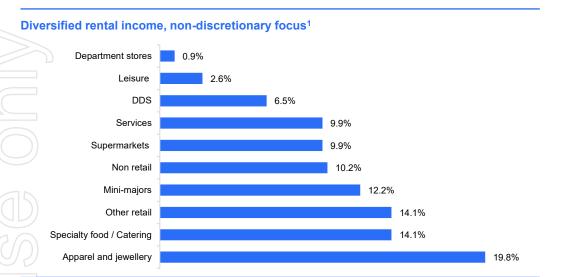


| | Total leased ^{2,4} | | | | Retention ^{2,4,5} | | | New leases ^{2,4} | | |
|-----------|-----------------------------|--|--|--------------------|--|--|---------------------|--|--|--|
| | GLA leased (sqm) | Weighted average base rent growth % ⁶ | Weighted average incentives % ⁷ | Retention (sqm) | Weighted average base rent growth %6 | Weighted average incentives % ⁷ | New leases (sqm) | Weighted average base rent growth %6 | Weighted average incentives % ⁷ | |
| Workplace | 10,213 | 1.7 | 38.7 | 5,625 | 2.0 | 34.8 | 4,5888 | - | 46.3 | |

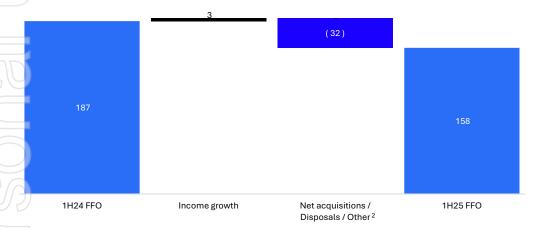
- Includes executed leases and signed heads of agreement at 31 December 2024.
- Excludes Walker Street Complex and 601 Pacific Highway in NSW.
- Based on book value.
- Includes new leases and renewals negotiated over the period.
- Represents the percentage (by income) of total negotiated deals, which were expiring leases renewed by existing customers during the period. Excludes new leases on vacant space.
- Excludes leases at new developments.
- Incentives based on gross rent.
- Includes 3,690 sqm of new development leases.

Town Centres performance









| To 31 December 2024 | Total portfo | lio | Comparable centres ³ | | |
|-----------------------------|--------------|---------------|---------------------------------|---------------------------|--|
| Retail sales by category | MAT \$m | MAT growth | MAT growth | 1H25 growth on 1H24 | |
| Total ⁴ | 4,850 | 2.5% | 2.5% | 2.0% | |
| Specialties | 1,496 | 1.5% | 1.5% | 1.7% | |
| Supermarkets | 1,647 | 4.1% | 4.1% | 1.8% | |
| DDS/DS | 600 | 2.4% | 2.4% | 1.0% | |
| Mini majors | 693 | 3.2% | 3.2% | 4.3% | |

| To 31 December 2024 | Total portfolio | | Comparable of | centres ³ |
|-----------------------------|-----------------|---------------|---------------|---------------------------|
| Specialty sales by category | MAT \$m | MAT growth | MAT growth | 1H25 growth on 1H24 |
| Apparel | 377 | (1.5)% | (1.5)% | 0.4% |
| Food catering | 337 | 4.9% | 4.9% | 4.2% |
| Food retail | 124 | 7.9% | 7.9% | 7.9% |
| Homewares | 50 | 3.1% | 3.1% | 4.4% |
| Retail services | 244 | 2.1% | 2.1% | 1.9% |

Total gross rent for the period.

^{2. 1}H25 movement reflects \$2m reduction in ECL release.
3. Comparable basket of assets as per SCCA guidelines, which excludes assets which have been redeveloped within the past 24 months. All centres are included in the comparable basket in 1H25.

Land Lease Communities Performance



Total established home sites

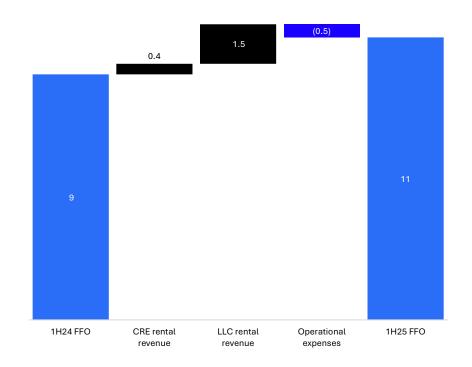
| | 1H25 | 1H24 |
|------------------|-------|-------|
| Total | 3,047 | 2,507 |
| - 100% Stockland | 1,343 | 1,310 |
| - In partnership | 1,704 | 1,197 |

Occupancy

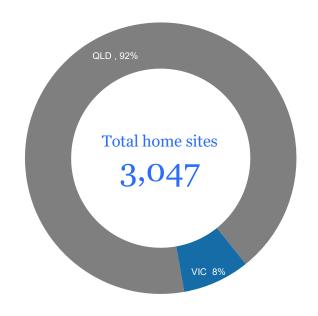
| | 1H25 | 1H24 |
|-----------|------|------|
| Occupancy | 100% | 100% |

Net operating margins on stabilised portfolio of ~65%

FFO movements between 1H24 and 1H25 \$2m1



Established home sites by location



Investment Management Portfolio



Acquisitions and disposals

| Proper | y disposed ¹ | % of disposal | Asset class | Settlement date | Disposal value ² \$m |
|---------|-------------------------|---------------|-------------|-----------------|---------------------------------|
| Inglebu | rn Logistics Park, NSW | 50% | Logistics | Dec-24 | 208 |



Investment Management Portfolio



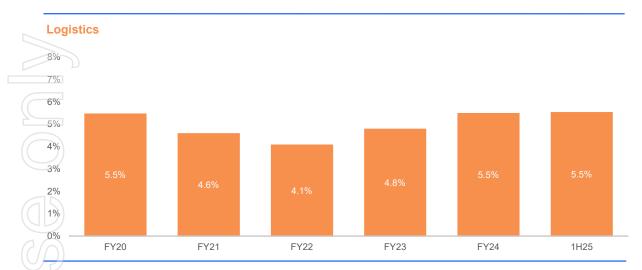
Top 10 tenants by income

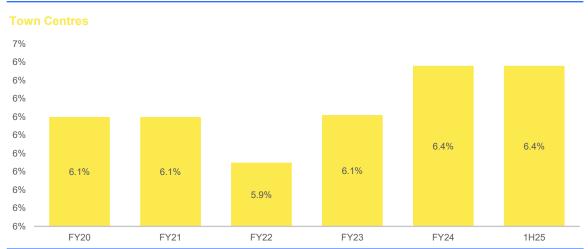
| | | Town Centres | | Logistics | | Workplace | | |
|-----|------|---|-----------|--|-----------|---|-----------|--|
| Ra | ank | Tenant | Portfolio | Tenant | Portfolio | Tenant | Portfolio | |
| | 1 | Woolworths Group Limited | 6.9% | DP World Logistics Oceania (Holding) Pty Ltd | 5.0% | Optus Administration Pty Ltd | 21.6% | |
| | 2 | Wesfarmers Limited | 5.9% | Toll Transport Pty Ltd | 4.5% | Stockland Development Pty Ltd | 11.3% | |
| 715 | 3 | Coles Supermarkets Australia Pty Ltd 4.1% | | Austpac Logistics Pty Limited | 4.0% | Downer EDI Services Pty Ltd | 4.6% | |
| | 4 | Retail Apparel Group Pty Ltd | 1.6% | Northline Pty Ltd | | Kmart Australia Limited | 4.1% | |
| | 5 | Cotton on Clothing Pty Ltd | 1.6% | New Aim Pty Ltd | 2.7% | 7% The Uniting Church in Australia Property Trust (NSW) | | |
| | 6 | Just Group Limited | 1.4% | Australian Wool Handlers | 2.6% | GHD Services Pty Limited | 3.7% | |
| | 7 | JPL Group Pty Ltd | 1.2% | Daikin Australia Pty Ltd | 2.3% | Smartgroup Benefits Pty Ltd | 3.3% | |
| 30 | 8 | The Hoyts Corporation Pty Ltd | 1.1% | Silk Contract Logistics Pty Ltd | 2.1% | Idameneo No.789 Ltd | 3.2% | |
| | 9 | Commonwealth Bank of Australia | 1.1% | Next Logistics Pty Ltd | 2.1% | CSR Limited | 2.6% | |
| | 10 | Accent Group | 1.1% | Regent RV Pty Ltd | 2.1% | University of Sydney | 2.5% | |
| | otal | | 25.9% | | 30.7% | | 60.7% | |

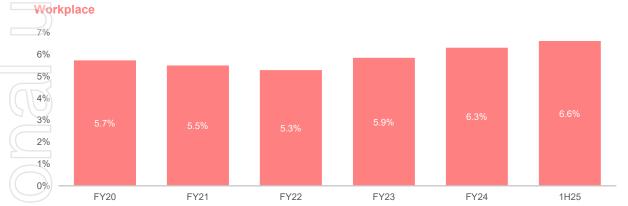
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Note: totals may not add due to rounding.

Weighted average cap rates





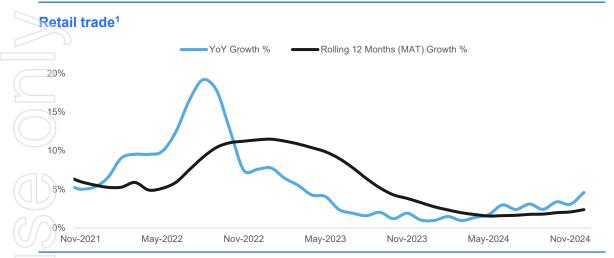




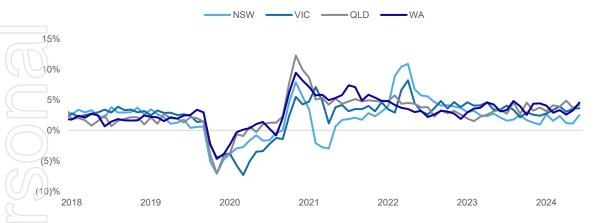


Town Centres – market environment

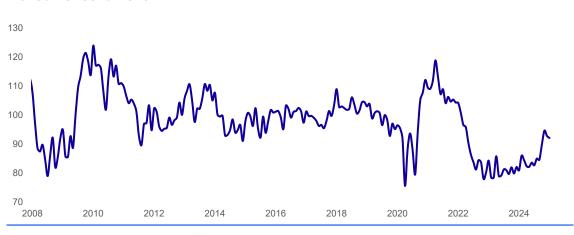




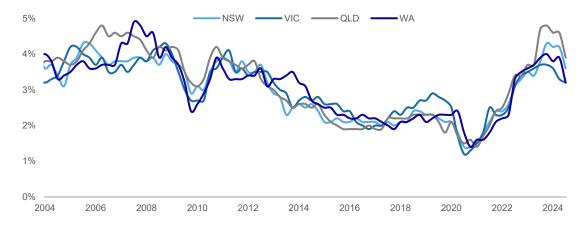
Employment growth remains steady in most states³ Employment growth (annual % change)



Consumer sentiment²



Wage growth slowing down4



ABS - Retail Trade, December 2024.

Westpac - University of Melbourne Consumer Sentiment Survey, January 2025.

- ABS Labour Force, Australia, December 2024.
- ABS Wage Price Index, Australia, September 2024.



Development



Logistics pipeline



| | Completed during 1H25 \$0.1bn | Active development ¹ \$1.3bn ² | Planning underway ¹ \$1.8bn ² | Future wave¹ \$3.0bn² | |
|-------|-------------------------------------|---|---|---|--|
| NSW | | Kemps Creek (200 Aldington Road)³ Stockland Momenta⁴ Yennora Intermodal Stage 1 Kemps Creek (90 Aldington Road)³ | Kemps Creek (244 Aldington Road)³ Padstow Complex Yennora Intermodal Stages 2&3 | Yennora Intermodal Future Stages | DA approvals receKemps Creek (90 A NSWPadstow Complex, |
| VIC O | Altona Industrial Estate Stages 1-2 | Cranbourne West Distribution Centre Lot 2 | Melbourne Business Park Stage 2 ⁵ Brooklyn Distribution Centre Stage 1 | Melbourne Business Park Future Stages ⁶ Brooklyn Distribution Centre Stage 2 | |
| QLD | | Carole Park Distribution Centre Stage 2 182-202 Bowhill Road, Willawong | | | Development type |
| | | Stage 1, 2 & 3 ³ Willawong Distribution Centre | | | Greenfield |

ceived

- Aldington Road)3,
- x, NSW

Brownfield

Subject to approvals and where applicable, the acquisition and/or completion of the property.

- 2. Forecast end value on completion, subject to 1913.....
 Under a joint venture arrangement with FIFE Group. Forecast end value on completion, subject to relevant approvals. Future wave includes future pipeline opportunities.
 - 4. At 100% share. In partnership with KKR.
- 5. 50% interest held under a co-ownership arrangement; Stockland appointed as development manager.
- 6. Subject to meeting relevant thresholds under existing delivery agreement and with rights to acquire a 50% interest.

Stage 4

Note: Totals may not add due to rounding

Mixed use / Workplace pipeline



| | Completed during 1H25 - | Active development \$0.2bn ¹ | Planning underway / Future wave \$5.1bn ¹ |
|-----|----------------------------|---|--|
| NSW | | MPark Stage 1 ^{2,3} (Building C & D) | Piccadilly, Sydney |
| | | | Affinity Place, North Sydney |
| | | | MPark Stage 2 ⁴ |
| | | | |



Brownfield

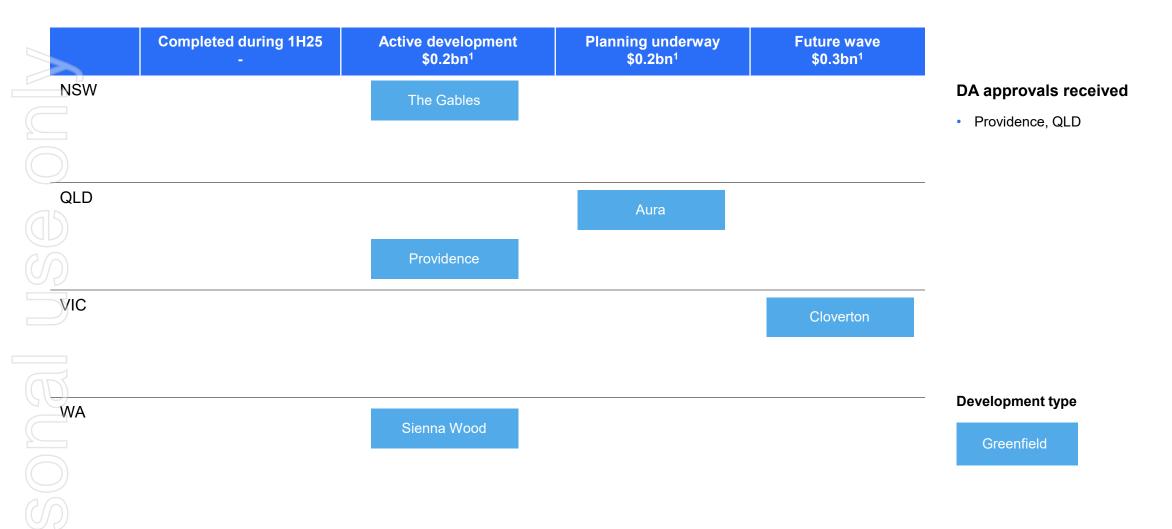
Forecast end value on completion, subject to relevant approvals.

Includes MPark Stage 1 at 100% share.

MPark Capital Partnership with CDPQ. Subject to approvals. Put & Call Option exercised.

Town Centres pipeline





Forecast end value on completion, subject to relevant approvals. Planning underway and future wave include other pipeline opportunities... Note: Subject to approvals and where applicable, the acquisition and/or completion of the property.

Commercial Development



Development work-in-progress

| At Stockland's ownership interest | Asset Class | Development type | Est. total incremental cost (\$m) | Est. end value (\$m) | Gross lettable area (sqm) | Cost spent to date (\$m) | Est. cost to complete (\$m) | Est. completion Date | Est. Fully leased year one yield ¹ |
|--|-------------|---------------------|---|-------------------------|------------------------------|--------------------------|-----------------------------|-------------------------|---|
| Build-to-hold projects | | | | | | | | | |
| Completed | | | | | | | | | |
| Altona Industrial Estate, VIC – Stage 1 & 2 | Logistics | Brownfield | ~92 | ~134 | 46,426 | ~86 | ~6 | FY25 | |
| | | | | | | | | | |
| Under construction | | | | | | | | | |
| MPark, NSW - Stage 1 ² Building C – D | Workplace | Brownfield | ~117 | ~95 | 20,874 ³ | ~45 | ~72 | FY26 | |
| Bowhill Road, Willawong, QLD ⁴ | Logistics | Brownfield | ~46 | ~75 | 114,030 | ~6 | ~40 | FY26 | |
| Willawong Distribution Centre, QLD - Stage 4 | Logistics | Greenfield | ~100 | ~135 | 45,688 | ~63 | ~37 | FY25 | |
| Carole Park Distribution Centre, QLD - Stage 2 | Logistics | Greenfield | ~35 | ~60 | 23,890 | ~20 | ~15 | FY26 | |
| Kemps Creek (200 Aldington Road), NSW 4,5 | Logistics | Greenfield | ~114 | ~187 | 72,035 | ~15 | ~99 | FY26 | |
| Stockland Momenta, NSW ⁶ | Logistics | Brownfield | ~23 | ~39 | 14,680 | ~5 | ~18 | FY26 | |
| The Gables, NSW | Town Centre | Greenfield | ~68 | ~92 | 9,367 | ~13 | ~54 | FY26 | |
| Providence, QLD | Town Centre | Greenfield | ~61 | ~79 | 8,378 | ~3 | ~58 | FY26 | |
| Sienna Woods, WA | Town Centre | Greenfield | ~47 | ~61 | 7,494 | ~3 | ~44 | FY26 | |
| CRE Projects ⁷ | CRE | Greenfield | ~52 | ~67 | 6,143 | ~18 | ~34 | FY25-FY27 | |
| Subtotal under construction | | | ~\$0.7bn | | | | ~\$0.5bn | | |
| Future pipeline | | | ~\$8.5bn | | | | ~\$8.4bn | | |
| Total Commercial Development | | | ~\$9.2bn | | | | ~\$8.9bn | | >6% |

Stabilised incremental FFO yield, includes property management fees.

Represents 51% Stockland share. MPark Capital Partnership with CDPQ.

Represents Net Lettable Area (NLA).

Under a joint venture arrangement with FIFE Group.

Kemps Creek (200 Aldington Road) Committed Lots (Lot F and Lot J).

Represents 30% Stockland share as part of Stockland Momenta Capital Partnership with KKR.

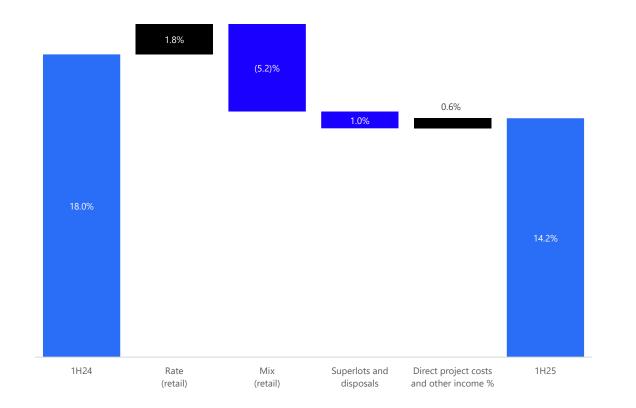
Comprises 6 CRE projects: Wildflower, WA; Aura, QLD; Grand Central, VIC; Birtinya, QLD, Willowdale, NSW and Edgebrook, VIC.

MPC performance



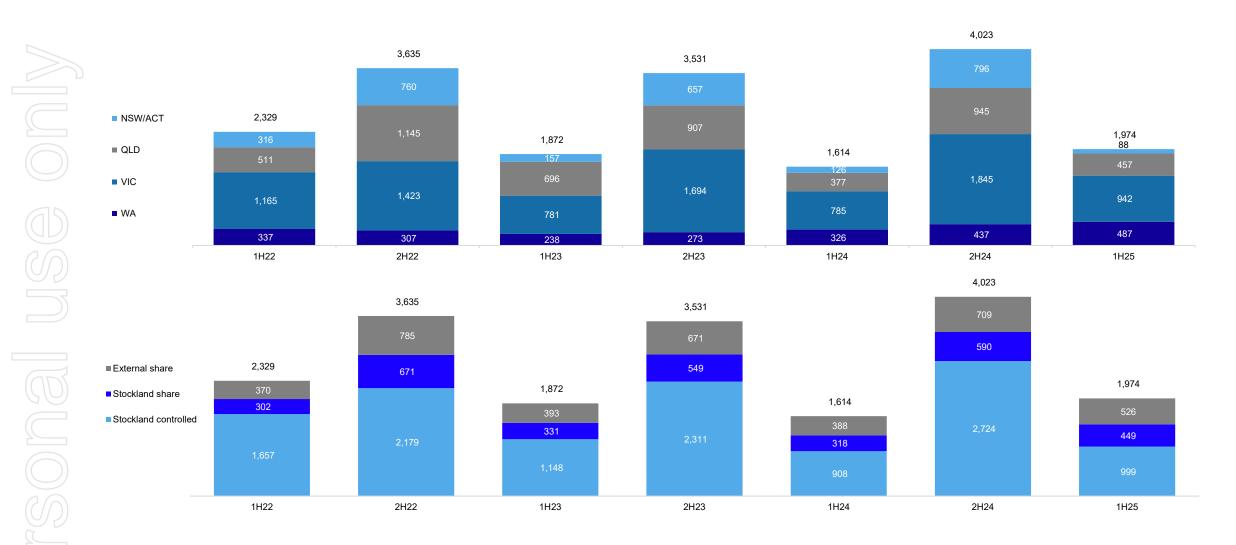
| Key metrics | 1H25 | 1H24 | Change |
|---|----------|----------|----------|
| Total lots settled ¹ | 1,974 | 1,614 | 22.3% |
| Total development revenue | \$532m | \$489m | 8.9% |
| - Includes superlot revenue | \$43m | \$9m | 385.4% |
| Cost of goods sold and direct project costs | \$(426)m | \$(375)m | 13.7% |
| Development EBIT | \$106m | \$114m | (6.9)% |
| Development EBIT margin % | 19.9% | 23.3% | (337)bps |
| Interest expense in COGS | \$(30)m | \$(26)m | 16.3% |
| Development FFO | \$76m | \$88m | (14.1)% |
| Development operating profit margin % | 14.2% | 18.0% | (380)bps |

Development operating profit margin %



MPC lots settled by location and ownership





MPC development pipeline



| | | _ | _ | - | | | | | | | |
|------------|--------------------------------|----------------------------------|--------------------------------------|--|--|------|------|------|------|------|------|
| State | Project | State percentage ¹ | Approximate total project lots | Approximate settlements per annum² | Approximate remaining project lots | FY25 | FY26 | FY27 | FY28 | FY29 | FY30 |
| | Aura ³ | | 18,200 | 606 | 12,155 | | | | | | |
| | Providence | | 7,515 | 350 | 6,527 | | | | | | |
| | Botanica | | 2,138 | 111 | 2,138 | | | | | | |
| | Springfield Rise ³ | | 856 | 35 | 851 | | | | | | |
| QLD | Yarrabilba ³ | | 10,247 | 371 | 10,181 | | | | | | |
| | Shoreline ³ | | 2,557 | 202 | 2,541 | | | | | | |
| | Kinma Valley³ | | 2,253 | 249 | 2,252 | | | | | | |
| | All other projects | | 9,639 | | 5,311 | | | | | | |
| | Sub-total | 40% | 53,405 | | 41,956 | | | | | | |
| | Cloverton ³ | | 10,995 | 511 | 7,688 | | | | | | |
| | Mt Atkinson ³ | | 4,445 | 328 | 2,403 | | | | | | |
| | Highlands | | 12,194 | 438 | 2,271 | | | | | | |
| | Katalia ³ | | 1,504 | 174 | 695 | | | | | | |
| | Grandview ³ | | 1,715 | 150 | 488 | | | | | ı | |
| IC | Minta | | 1,644 | 155 | 243 | | | | | | |
| iC . | Atherstone ³ | | 1,538 | 136 | 1,529 | | | | | | |
| | Harpley ³ | | 1,561 | 188 | 1,542 | | | | | | |
| | Averley ³ | | 1,346 | 150 | 1,344 | | | | | | |
| | Aurora | | 1,040 | 137 | 1,039 | | | | | | |
| | All other projects | | 7,713 | | 4,775 | | | | | | |
| | Sub-total | 34% | 45,695 | | 24,017 | | | | | | |
| | Sienna Wood ³ | | 3,818 | 243 | 2,310 | | | | | | |
| | Amberton ³ | | 2,589 | 247 | 503 | | | | | l | |
| | Illyarrie | | 472 | 100 | 324 | | | | | | |
| ' A | Wildflower | | 367 | 138 | 206 | | | | | | |
| A | Wellard Farm | | 3,807 | 145 | 3,807 | | | | | | |
| | Ellenbrook ³ | | 2,208 | 99 | 2,208 | | | | | | |
| | All other projects | | 2,832 | | 2,759 | | | | | | |
| | Sub-total | 12% | 16,093 | | 12,117 | - | | | | | |
| | The Gables | | 2,296 | 275 | 1,164 | | | | | | |
| | Elara Place | | 774 | 229 | 703 | | | | | ı | |
| | Elara | | 4,078 | 24 | 62 | | | | | ı | |
| SW | Figtree Hill ³ | | 1,393 | 322 | 1,393 | | | | | I | |
| | Calderwood Valley ³ | | 2,747 | 225 | 2,733 | | | | | | |
| | All other projects | | 6,071 | | 4,373 | | | | | | |
| | Sub-total | 13% | 17,359 | | 10,428 | | | | | | |
| | | 100% | 132,552 | | 88,518 | | | | | | |

^{1.} State percentage is calculated as the share of remaining project lots.

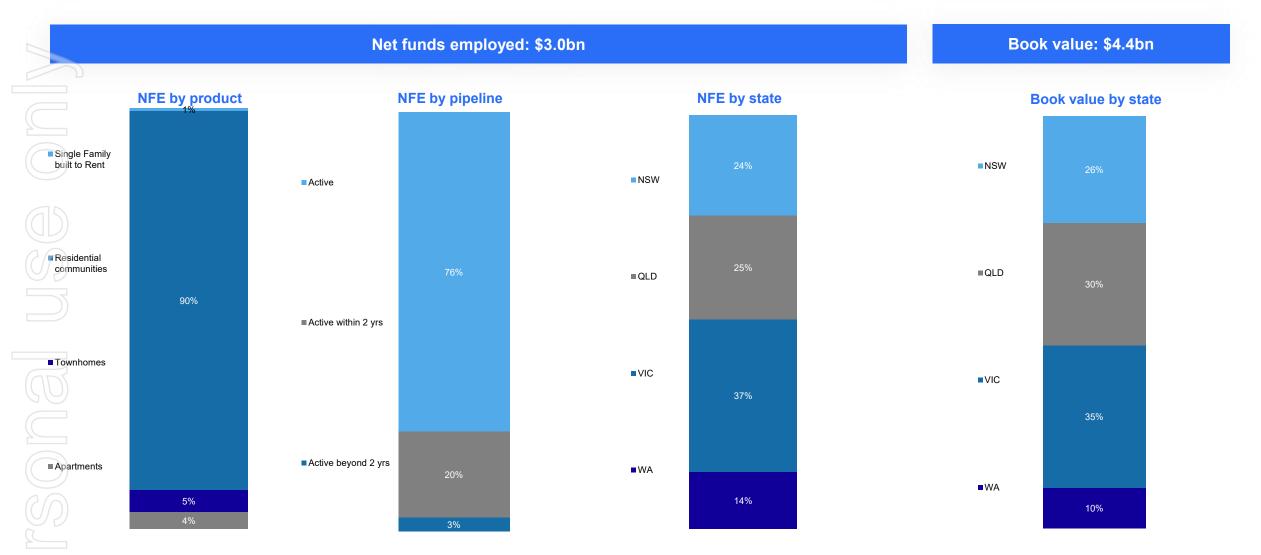
Projects under joint ventures or project delivery agreements.

Average number of lots estimated for three years for FY25 - FY27, numbers are annualised and vary depending on timing and completion of projects.

MPC supply pipeline composition

Note: NSW includes Red Hill, ACT.



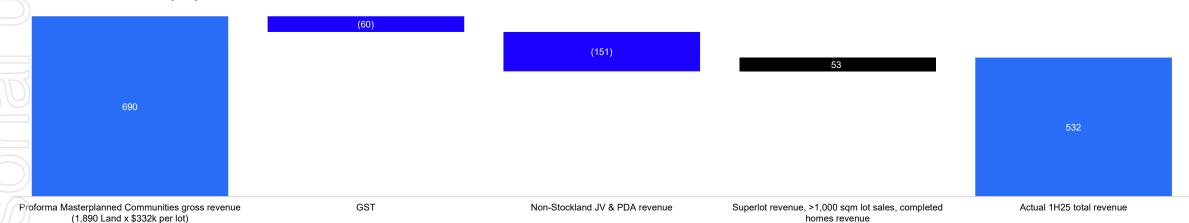


MPC sales price¹ – average price per lot across states



| 1H25 settlements | | | | | | | 1H24 settlements | | | | | |
|------------------|-----------------|-----------|-------------------------|--------------------------|--------|-----------------------|-------------------------|--------------------------|--------|--|--|--|
| | State | No. lots² | Av. size per lot sqm | Av. price per lot \$k | \$/sqm | No. lots ² | Av. size per lot sqm | Av. price per lot \$k | \$/sqm | | | |
| | NSW | 66 | 446 | 760 | 1,703 | 124 | 323 | 723 | 2,242 | | | |
| | QLD | 430 | 394 | 354 | 898 | 346 | 394 | 377 | 955 | | | |
| | VIC | 918 | 291 | 310 | 1,066 | 715 | 318 | 341 | 1,073 | | | |
| | WA | 476 | 339 | 294 | 866 | 305 | 344 | 234 | 681 | | | |
| | Total land | 1,890 | 332 | 332 | 1,001 | 1,490 | 341 | 359 | 1,052 | | | |
| | Total townhomes | 47 | N/A | 1,281 | N/A | 100 | N/A | 832 | N/A | | | |

Revenue reconciliation (\$m)



Average price of retail settlements excludes settlements of all lots over 1,000 sqm, superlot settlements and disposal proceeds. Average price includes GST. Includes joint ventures and project development agreements for which Stockland receives a part-

Excludes superlots and lots larger than 1,000 sqm.

(47 TH x \$1,281m per dwelling)

MPC - Stockland pricing relative to local median house and unit price (\$)





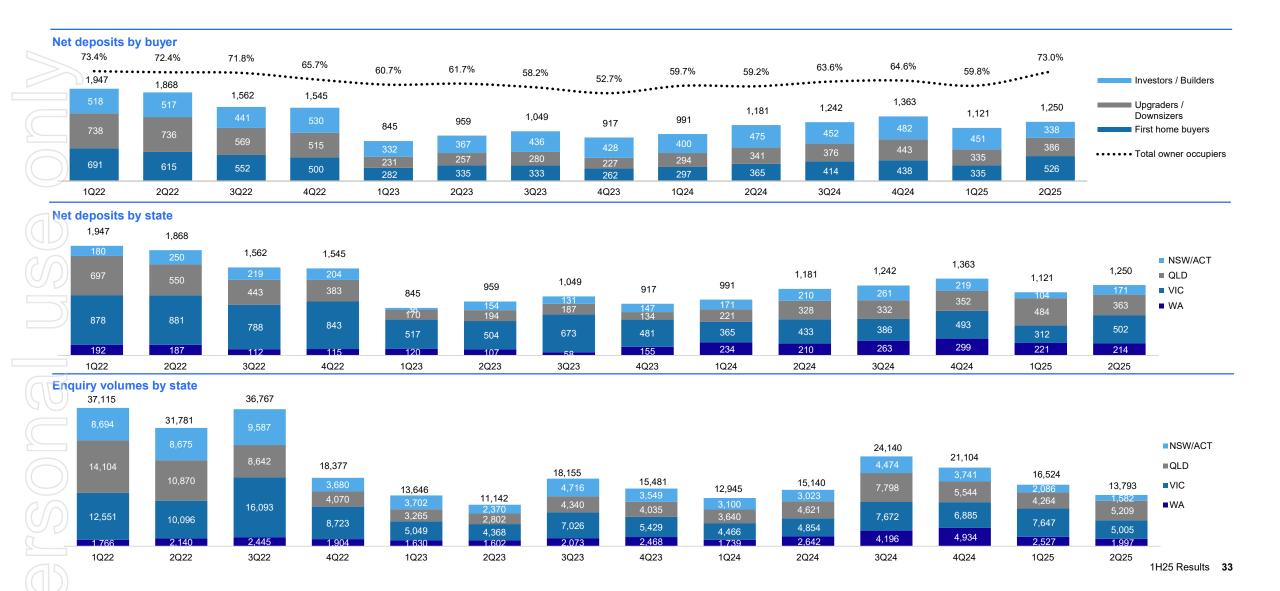
Stockland data, House and Land packages available for sale as at January 2025.

Data sourced from CoreLogic as at December quarter 2024.

Stockland data, Townhome product available for sale as at January 2025.

MPC net deposits and enquiries

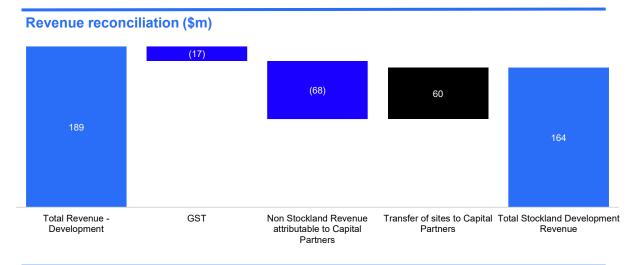




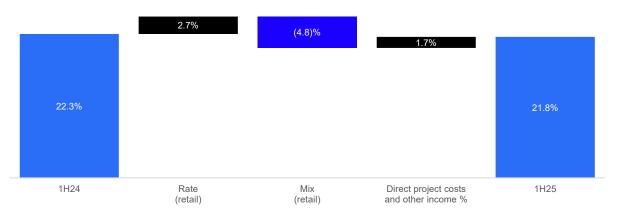
LLC performance



| Key metrics | 1H25 | 1H24 | Change |
|---|----------|---------|----------|
| Total home sites settled | 248 | 155 | 60.0% |
| Total development revenue | \$164m | \$54.3m | 202.0% |
| - includes revenue from transfer of sites | \$60m | - | - |
| Cost of goods sold and direct project costs | \$(128)m | \$(42)m | 207.9% |
| Development EBIT | \$36m | \$13m | 182.5% |
| Development EBIT margin % | 21.7% | 23.2% | (150)bps |
| Development EBIT margin % (excluding transfer of sites) | 26.1% | - | - |
| Interest expense in COGS | \$(4)m | \$(1)m | 780.0% |
| Development FFO | \$31m | \$12m | 157.0% |
| - includes FFO from transfer of sites | \$9m | - | - |
| Development operating profit margin % | 19.0% | 22.3% | (330)bps |
| Development operating profit margin % (excluding transfer of sites) | 21.8% | 22.3% | (50)bps |

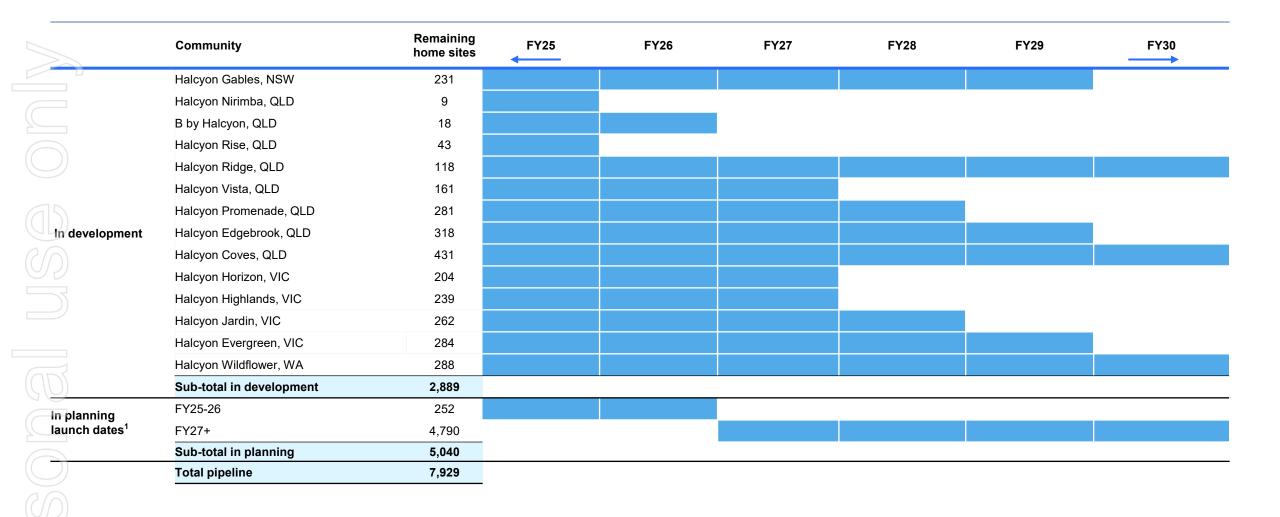


Development operating profit margin % (excluding transfer of sites)¹



LLC development pipeline





1H25 Results 35
Refers to sales launch dates.

National house and land prices





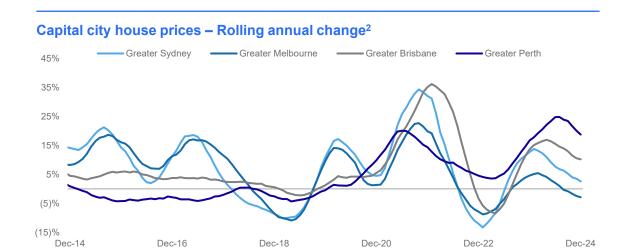
Closing stock of land lots¹ 5,000 NSW VIC SEQ WA 4,000 2,000

Dec-18

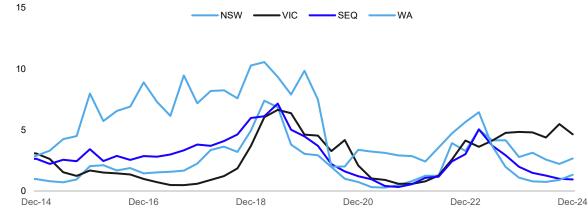
Dec-20

Dec-22

Dec-24



Months of stock available for sale at current rates¹



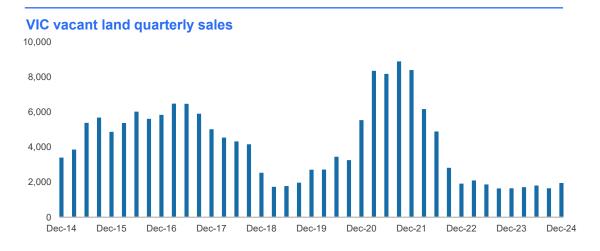
Dec-16

Dec-14

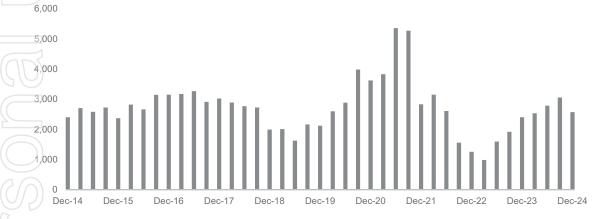
Vacant land sales



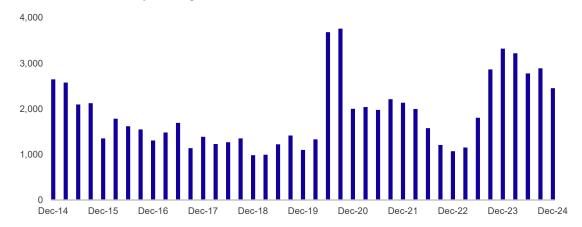




SEQ vacant land quarterly sales

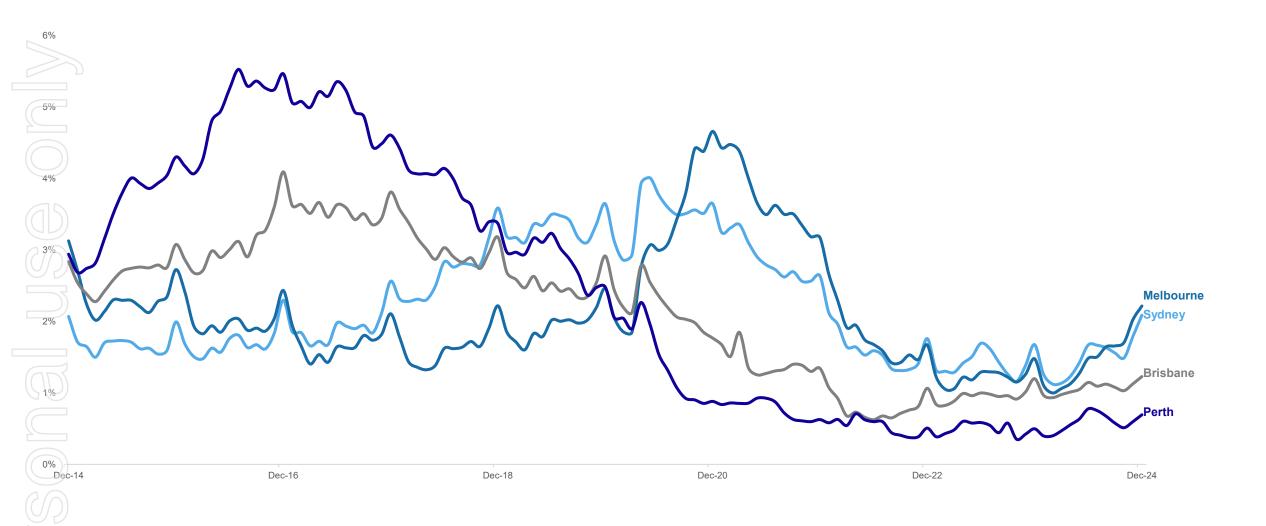


Perth vacant land quarterly sales



Residential vacancy rates





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As a responsible entity for Stockland Trust ARSN 092 897 348

