For personal use only

ASX Announcement **23 July 2025**

Elsight raises ~US$39 million (A$60 million) via strongly supported capital raising

Key Highlights:

- Elsight Limited (ASX: ELS) (**Elsight**, **ELS** or **Company**) has received firm commitments for a ~US$39 million[1] (A$60 million) single-tranche Placement, well-supported by existing and new shareholders, including several new Australian and global institutional investors.
- A global fund manager acted as a cornerstone investor in the Placement and is expected to become a substantial shareholder in ELS following completion of the Placement.
- Record revenue for the second consecutive quarter has propelled Elsight to achieve cash flow breakeven, positioning the Company on a clear path toward sustainable profitability.
- Elsight is set to capitalise on robust industry tailwinds, with a ~US$151 million* growing pipeline of realisable opportunities driven by rising global defence budgets, increased investment in uncrewed systems, and growth in the commercial market.
- Elsight is aligned with key global trends, including soaring defence budgets (~US$1T in the U.S., NATO at 5% GDP), rising investment in uncrewed systems (e.g. UK's 20-40-40 doctrine), and new U.S. regulations enabling commercial drone integration.
- Following the Placement, Elsight will be well-funded with a pro forma cash balance of **~A$71.5 million** (~US$46.5 million) to invest in dedicated sales and marketing teams, pursue organic and inorganic growth opportunities and invest in new product development initiatives.

Elsight Limited (ASX: ELS) (Elsight or **the Company)**, the carrier-agnostic, connectivity solutions company, is pleased to announce that it has secured firm commitments for a A$60 million (~US$39 million)[1] single-tranche Placement of new fully paid ordinary securities ("**New Shares**") at A$1.70 per share (**"Placement"**).

The Placement was led by several top-tier domestic and international cornerstone institutional investors, including an American multinational financial services corporation, which is expected to become a substantial shareholder in ELS following completion of the Placement.

Yoav Amitai, CEO of Elsight, commented:

"The strong support we received from existing shareholders and new, high-quality institutional investors reflects growing conviction in our strategy, our technology, and the scale of the opportunity ahead. With an expanded balance sheet and accelerating momentum across both defence and commercial markets, we are now exceptionally well-positioned to invest in growth, execute with confidence, and deliver long-term value to shareholders."

---

[1] USD / AUD Conversion at approx. 1.5 (0.65)

*There is no assurance that any of the Company's sales opportunities will result in sales

For personal use only

Major opportunity based on industry tailwinds

Elsight is capitalising on powerful global trends and industry tailwinds, including soaring defence budgets (~US$1T in the U.S., NATO at 5% GDP), rising investment in uncrewed systems (e.g. the UK's 20-40-40 doctrine), and new U.S. regulations enabling commercial drone integration. These shifts are expanding Elsight's total addressable market across defence and commercial sectors, driving demand and creating a ~US$151 million* pipeline of realisable opportunities. As a result, Elsight's flagship connectivity platform, Halo, is increasingly positioned as a critical enabler in next-generation uncrewed programs.

Accelerated growth to capitalise on near-term opportunities

The Placement positions Elsight to capitalize on multiple growth opportunities, supported by strong momentum in commercial and defence uncrewed markets, fuelled by rising global budgets and increased defence investment.

The strengthened balance sheet will enable Elsight to:

- **Expand sales and marketing efforts** into high-potential jurisdictions to swiftly capture untapped opportunities.
- **Drive product innovation**, advancing both hardware and software capabilities; and
- **Pursue strategic acquisitions** that complement and accelerate the Company's growth strategy.

Placement Details

The Placement was conducted under the Company's existing placement capacity via ASX Listing Rule 7.1 & 7.1A. Approximately 35.3 million New Shares are to be issued under the Placement, representing approximately 19.4% of the Company's current shares on issue.

New Shares issued under the Placement will be issued at a price of A$1.70 per New Share, representing;

- 11.3% premium to the 20-day VWAP of $1.5277
- 0.5% premium to 15-day VWAP of $1.6908; and
- 11.7% discount to the last close price on 18 July 2025 of $1.925

All New Shares issued under the Offer will rank equally with existing ELS shares from the date of issue.

Bell Potter Securities Limited acted as Sole Lead Manager and Bookrunner to the Placement.
K&L Gates acted as lawyers to Elsight.

Indicative Timetable

Announcement of Capital Raising and Trading Resumes	Wednesday, 23 July 2025
Settlement of Placement	Monday, 28 July 2025
Allotment of New Shares under the Placement	Tuesday, 29 July 2025

*There is no assurance that any of the Company's sales opportunities will result in sales

Authorised for release by the Board of Directors of Elsight Limited.

-**ENDS**-

For more information, please contact:

Corporate & Business Enquiries
Howard Digby
Elsight Limited
T: +61 434 987 750
E: howarddigby@elsight.com

Media Enquiries
Elsight IR team
Elsight Limited

E: ir@elsight.com

Not an offer of securities

This announcement has been prepared for publication in Australia and may not be released to US wire services or distributed in the United States. This announcement does not constitute an offer to sell, or a solicitation of an offer to buy, securities in the United States or any other jurisdiction. Any securities described in this announcement have not been, and will not be, registered under the US Securities Act of 1933 and may not be offered or sold in the United States except in transactions exempt from, or not subject to, the registration requirements of the US Securities Act and applicable US state securities laws.

About Elsight

Elsight **(ASX:ELS)** (www.elsight.com) Elsight's flagship product, the Halo, uses AI-based multi-link bonding to provide the most robust connectivity for drones and other unmanned systems. By adding cellular communications aggregated with satellite and RF communications, the Halo is 99.99% reliable and cyber secured. With options for less than a 100-gram card or a boxed ground version, the Halo provides continuous connectivity even in the most challenging areas for stationary, portable, or actively mobile situational requirements. Elsight's products serve many vertical markets leveraging UAV and UAS technologies including the military, HLS, public safety, delivery, medical, oil and gas, utilities, inspections, surveillance and others. Elsight was founded in 2009.

For personal use only