# **Form 604**

### Corporations Act 2001 Section 671B

# Notice of change of interests of substantial holder

| To Company<br>Name <del>/Scheme</del> | Southern Cross Media Group Limited |  |  |  |  |
|---------------------------------------|------------------------------------|--|--|--|--|
| ACN <del>/ARSN/ABN</del>              | 116 024 539                        |  |  |  |  |

#### 1. Details of substantial holder (1)

Name Allan Gray Australia Pty Ltd (Allan Gray Australia) and its related bodies corporate as set out in Table 1 of Annexure

A (together the Group), as investment manager for the funds or investment mandates listed at Table 2 of Annexure A

112 316 168 (ACN of Allan Gray Australia)

ACN/ARSN (if applicable)

There was a change in the interests of the

substantial holder on 20 September 2016

The previous notice was given to the company on 13 September 2016

The previous notice was dated 13 September 2016

#### 2. Previous and present voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in when last required, and when now required, to give a substantial holding notice to the company or scheme, are as follows:

| Class of securities (4) | Previous notice |                  | Present notice |                  |  |
|-------------------------|-----------------|------------------|----------------|------------------|--|
|                         | Person's votes  | Voting power (5) | Person's votes | Voting power (5) |  |
| Ordinary shares         | 97,384,187      | 12.67%           | 89,698,629     | 11.66%           |  |

### 3. Changes in relevant interests

Particulars of each change in, or change in the nature of, a relevant interest of the substantial holder or an associate in voting securities of the company or scheme, since the substantial holder was last required to give a substantial holding notice to the company or scheme are as follows:

| D | ate of change                | Person whose relevant interest changed | Nature of change (6) | Consideration given in relation to change (7) | Class and number of securities affected | Person's votes affected |
|---|------------------------------|--|----------------------|---|---|-------------------------|
|   | ee Annexure A, Tables 2 nd 3 |  |                      |   |   |                         |

# 4. Present relevant interests

Particulars of each relevant interest of the substantial holder in voting securities after the change are as follows:

| Holder of relevant interest |      | Registered holder of securities | Person entitled to be registered as holder (8) | Nature of relevant interest (6) | Class and number of securities | Person's votes |
|-----------------------------|------|---------------------------------|--|---------------------------------|--------------------------------|----------------|
| See Annexure A, Tables 2 a  | nd 4 |                                 |  | ·                               |                                |                |

## 5. Changes in association

The persons who have become associates (2) of, ceased to be associates of, or have changed the nature of their association (9) with, the substantial holder in relation to voting interests in the company or scheme are as follows:

| Name and ACN/ARSN (if applicable) | Nature of association |
|-----------------------------------|-----------------------|
| See Annexure A, Tables 1 and 2    |                       |
|                                   |                       |
|                                   |                       |

#### 6. Addresses

The addresses of persons named in this form are as follows:

| Name      | Address  |
|-----------|--|
| The Group | C/- Allan Gray Australia, Level 2 Challis House, 4 Martin Place Sydney, NSW 2000 |

# Signature

print name Eugene Tan Company Secretary

sign here

date 22 September 2016

#### **DIRECTIONS**

- (1) If there are a number of substantial holders with similar or related relevant interests (eg a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 6 of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in sections 608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
- (6) Include details of:
  - (a) any relevant agreement or other circumstances because of which the change in relevant interest occurred. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
  - (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

- Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.
- (8) If the substantial holder is unable to determine the identity of the person (eg if the relevant interest arises because of an option) write "unknown".
- (9) Give details, if appropriate, of the present association and any change in that association since the last substantial holding notice.

# Southern Cross Media Group Ltd

# THIS IS ANNEXURE A OF 2 PAGES REFERRED TO IN THE ABOVE FORM 604

| Print name | Eugene Tan | Company Secretary      |
|------------|------------|------------------------|
| Sign here  | Lyne       | Date 22 September 2016 |

# Table 1 - Related bodies corporate

The following entities are associates of Allan Gray Australia Pty Ltd (AGA) and each other by virtue of being related bodies corporate.

Orbis Allan Gray Limited

Orbis Holdings Limited

Orbis Investment Management Limited (OIML) Orbis Asset Management Limited (OAML)

Orbis Administration Limited

Orbis Investment Research Limited

Orbis Investment Management (MIS) Limited

Triple Blue Holdings Limited

Pictet Overseas Trust Corporation and Pictet Trustee Company SA

Orbis Mansfield Street Properties Ltd

Orbis Investment Management (BVI) Limited (OIMLBVI)

Orbis Investment Advisory Pty Limited

Allan Gray (Holdings) Pty Ltd

Orbis Investment Advisory (Hong Kong) Limited

Orbis Client Services (Canada) Limited

Orbis Holdings (UK) Limited

Orbis Investment Management (Europe) LLP

Orbis Investment Management (Luxembourg) S.A

## Table 2 - Funds

An entity within the Group acts as investment manager for some or all of the assets in the following funds.

| No         | Fund name  | Manager | Code  | Registered holder  | Persons entitled to be registered        |
|------------|--|---------|-------|--|--|
|            |  |         |       |  | holder                                   |
| 1.         | Allan Gray Australia Equity Fund                                     | AGA     | SMEF  | Citibank N.A., Sydney Branch as SMEF's                           | Equity Trustees Limited as SMEF's        |
|            |  |         |       | custodian  | responsible entity                       |
| 2.         | Allan Gray Australia Opportunity                                     | AGA     | SMSF  | Citibank N.A., Sydney Branch as SMSF's                           | Equity Trustees Limited as SMSF's        |
|            | Fund   |         |       | custodian  | responsible entity                       |
| 3.         | Warakirri Australian Equities  | AGA     | SMWA  | ANZ Nominees Ltd as SMWA's custodian                             | Warakirri Asset Management Pty Ltd       |
|            | Pensions and Charities Fund  |         |       |  | SMWA's trustee                           |
| 4.         | Ibbotson Australian Shares High                                      | AGA     | SMIA  | JP Morgan Nominees Australia Ltd as                              | Ibbotson Associates Australia Ltd SMIA's |
|            | Alpha Trust  |         |       | SMIA's custodian   | trustee                                  |
| 5.         | Construction and Building Unions                                     | AGA     | SMCB  | NAB Custodial Services as SMCB's                                 | United Super Pty Ltd as SMCB's trustee   |
|            | Superannuation Fund  |         |       | custodian  |  |
| 6.         | HESTA Superannuation Fund  | AGA     | SMHT  | JP Morgan Nominees Australia Ltd as                              | H.E.S.T. Australia Ltd as SMHT's trustee |
|            |  |         |       | SMHT's custodian   |  |
| 7.         | Hostplus Pooled Superannuation                                       | AGA     | SMHP  | Citibank N.A., Sydney Branch as SMHP's                           | Host Plus Pty Itd as SMHP's trustee      |
|            | Trust  |         |       | custodian  |  |
| 8.         | Russell Australian Opportunities Fund                                | AGA     | SMRI  | State Street Australia Ltd as SMRI's                             | Russell Investment Management Ltd as     |
|            |  |         |       | custodian  | SMRI's responsible entity                |
| 9.         | MyLifeMyMoney Superannuation   | AGA     | SMCS  | NAB Custodial Services as custodian for                          | CSF Pty Ltd as SMCS's trustee            |
|            | Fund   |         |       | SMCS   |  |
| 10.        | Maritime Super   | AGA     | SMMS  | NAB Custodial Services as custodian for                          | Maritime Super Pty Ltd as SMMS's         |
|            |  |         |       | SMMS   | trustee                                  |
| 11.        | Non-Government Schools   | AGA     | SMNG  | State Street Australia Ltd as SMNG's                             | Non-Government Schools                   |
| _          | Superannuation Fund  |         |       | custodian  | Superannuation Fund Pty Ltd as SMNG's    |
|            |  |         |       |  | trustee                                  |
| 12.        | REST Superannuation Fund   | AGA     | SMRT  | State Street Australia Ltd as SMRT's                             | Retail Employees Superannuation Pty Ltd  |
| 40         |  |         | 01100 | custodian  | as SMRT's trustee                        |
| 13.        | Government Employees   | AGA     | SMGB  | Northern Trust Corporation as SMGB's                             | Government Employees Superannuation      |
| 11         | Superannuation Board   | 01141   | OARI  | custodian  | Board                                    |
| 14.        | Orbis Global Equity Fund (Australia                                  | OIML    | GAPL  | Citibank N.A., Hong Kong Branch, as                              | Equity Trustees Limited as GAPL's        |
| 45         | Registered)  | OIM     | EN44E | GAPL's custodian   | responsible entity                       |
| 15.        | Orbis Emerging Markets Equity Fund                                   | OIML    | EMAF  | Citibank N.A., Hong Kong Branch, as                              | Equity Trustees Limited as EMAF's        |
| 10         | (Australia Registered)   | OIML    | OGEF  | EMAF's custodian   | responsible entity                       |
| 16.        | Orbis Global Equity Fund Limited                                     | OIML    | UGEF  | Citigroup Fund Services Canada, Inc (Citi                        | OGEF                                     |
| 17         | Orbio Optimal CA Frank Limited                                       | OIML    | OSAP  | Canada) as OGEF's custodian  Citi Canada as OSAP's custodian     | OSAP                                     |
| 17.        | Orbis Optimal SA Fund Limited  | OIML    | IGEF  | Citi Canada as OSAP's custodian  Citi Canada as IGEF's custodian | IGEF                                     |
| 18.        | Institutional Global Equity Fund                                     | OAML    | OOLP  |  | OOLP                                     |
| 19.        | Orbis Optimal LP   |         |       | Citi Canada as OOLP's custodian                                  |  |
| 20.        | Orbis International Equity LP  | OAML    | IELP  | Citi Canada as IELP's custodian                                  | IELP                                     |
| 21.        | Orbis SICAV – Global Equity Fund                                     | OIML    | SGPL  | Citibank International plc (Luxembourg                           | SGPL                                     |
| 00         | Ortic CICAV Asia For Israe F   | OIMI DV | VIDI  | Branch) (Citi Lux) as SGPL's custodian                           | VID                                      |
| 22.<br>23. | Orbis SICAV – Asia- Ex Japan Fund Orbis SICAV – Global Balanced Fund | OIMLBVI | XJPL  | Citi Lux as XJPL's custodian Citi Lux as GBSA's custodian        | XJPL GBSA                                |
| 23.        | Ordis Sicay - Global Balanced Fund                                   | OIML    | GBSA  | Citi Lux as GBSA's custodian                                     | GBOA                                     |

|   | No  | Fund name                          | Manager | Code | Registered holder            | Persons entitled to be registered holder |
|---|-----|------------------------------------|---------|------|------------------------------|--|
| - | 24. | Orbis SICAV – International Equity | OIML    | SNPL | Citi Lux as SNPL's custodian | SNPL                                     |
| Ī | 25. | Orbis OEIC Global Equity Fund      | OIML    | UKGE | Citi Lux as UKGE's custodian | UKGE                                     |

Table 3 - Change in relevant interest

| Trade Date             | Reference Code | Action | No of security | Consideration  |
|------------------------|----------------|--------|----------------|----------------|
| 12 Sep 16 to 20 Sep 16 | SMEF           | Sell   | -1,844,842     | -\$ 2,879,447  |
| 12 Sep 16 to 20 Sep 16 | SMGB           | Sell   | -1,128,859     | -\$ 1,751,865  |
| 12 Sep 16 to 20 Sep 16 | SMHP           | Sell   | -1,163,435     | -\$ 1,805,531  |
| 12 Sep 16 to 20 Sep 16 | SMHT           | Sell   | -731,528       | -\$ 1,135,245  |
| 12 Sep 16 to 20 Sep 16 | SMMS           | Sell   | -334,577       | -\$ 522,171    |
| 12 Sep 16 to 20 Sep 16 | SMNG           | Sell   | -462,941       | -\$ 718,438    |
| 12 Sep 16 to 20 Sep 16 | SMRI           | Sell   | -221,841       | -\$ 344,272    |
| 12 Sep 16 to 20 Sep 16 | 0 Sep 16 SMRT  |        | -1,797,535     | -\$ 2,789,572  |
|                        | Total          |        | -7,685,558     | -\$ 11,946,541 |

Trades on market unless otherwise stated

Table 4 - Present relevant interest

|          | Reference Code | Total no of securities |
|----------|----------------|------------------------|
|          | SMCB           | 14,748,208             |
|          | SMCS           | 7,468,561              |
|          | SMEF           | 20,358,516             |
| 60       | SMGB           | 8,449,082              |
|          | SMHP           | 8,805,644              |
|          | SMHT           | 5,492,808              |
|          | SMIA           | 1,729,446              |
|          | SMMS           | 3,680,059              |
|          | SMNG           | 3,465,438              |
|          | SMRI           | 1,638,618              |
|          | SMRT           | 13,462,577             |
| $\Box$ 5 | SMSF           | 161,092                |
|          | SMWA           | 238,580                |
|          | Total          | 89,698,629             |
|          |                |                        |
|          |                |                        |
|          |                |                        |
|          |                |                        |
|          |                |                        |